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VOL. XXIX.

NEW YORK, WEDNESDAY, JAN. 23, 1895.

NO. 26.

RETROSPECTIVE GLIMPSES OF THE ANTWERP EXPOSITION.

PART II.

IN the French section the jewelry department included 54 exhibits, some of which were very interesting, although several of the best Parisian jewelers were missing. In Boucheron's glass cases were especially noticed: a necklace formed of two corn ears consisting of tiny pearls and brilliants, the corn ears dropping in front and being held at the back with a rippling diamond ribbon; also a diadem showing diamond reeds with a dragon fly resting on one of them; besides several sprigs of flowers in *joaillerie*, such as corn-poppies, fuchsias, convolvuli, etc., brooches formed of elegant diamond *motifs* with rubies, emeralds, sapphires, and topazes tastefully introduced here and there. Among artistic metal works the writer remarked a watch in chased steel with gold inlayings. This watch is adorned on the front and back of the case with figures full of life in relief on a ground of conventional foliage, these figures representing the 12 hours. An infant is seated on the pendant of the watch.

Lefebvre fils aîné had a varied display in which were several silver plaques reproducing religious scenes in repoussé, a Renaissance jardinière of perfect workmanship, some bracelets in massive gold finely chased by Brateau, portrait frames, hand mirrors, clasps in worked gold, and also a

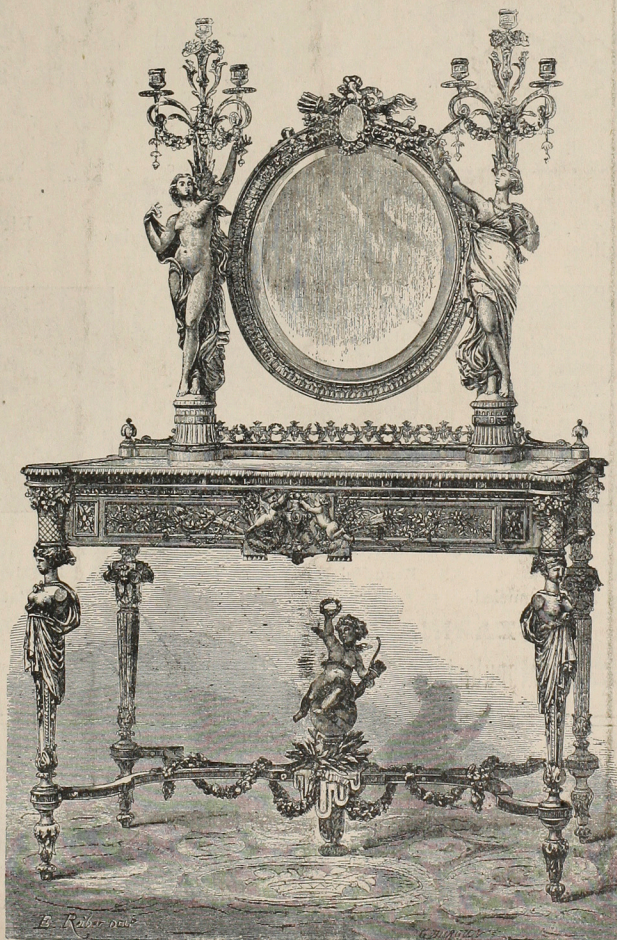
collection of Louis XVI. studs elegantly adorned with brilliants of fine quality.

Félix Desprès clearly showed what an inventive jeweler he is. Let us mention

his bracelet in silver network surmounted with a sapphire having rays of diamonds shooting all round it; this star being removed becomes a brooch; a diadem formed of a ribbon bordered with rubies and brilliants and tied into a loose knot of a pretty and natural effect; another diadem being a succession of diamond fleur-de-lis of well graduated sizes; a necklace formed of wolf's teeth consisting of diamonds and pearls; another in a striking Arabian style; a very light necklace showing lotus flowers; a corsage *traine* called *reine des bois* (queen of the woods), being a diamond branch of sweet briar.

A remarkable diamond necklace consisting of floral *motifs* in pierced work; larger diamonds, with a platina setting being fashioned in the shape of a nail, are applied on it at regular intervals; while well faceted stones hang from pendants.

Louis Ancoc had in his display many artistic bracelets, brooches, and other small articles in gold finely chased in the Louis XVI. and Renaissance styles; also a beautiful miniature portrait of Empress Catherine II. of Russia in a handsome gold frame of a Byzantine style richly adorned with gems in *cabochon*.



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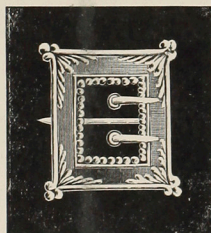
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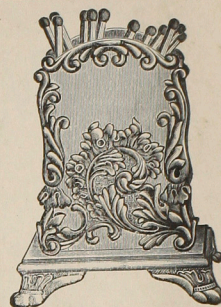
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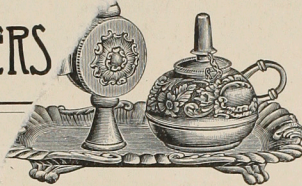
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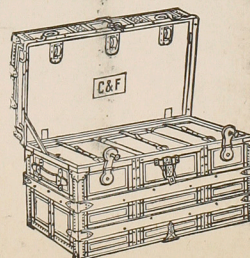
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Hot Cross Buns, one a penny two a penny.



L.L.H.

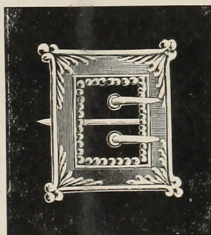
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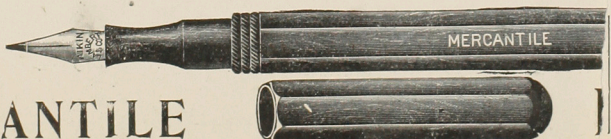
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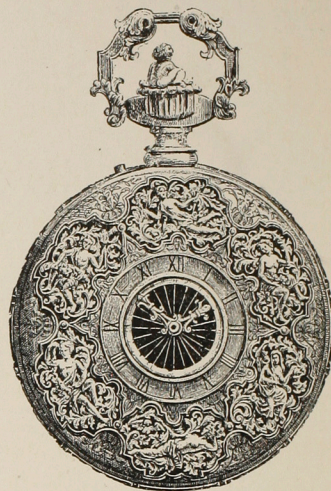


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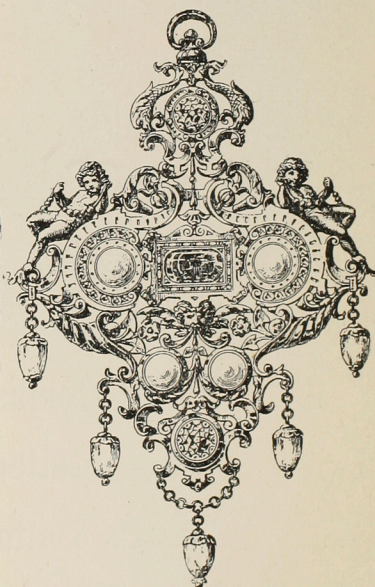
with gems; also pendants in enameled gold, with addition of precious stones, was important.

The few exhibitors in the silver lines



WATCH OF CHASED STEEL, WITH GOLD INLAYINGS.

showed curious imitations of ancient German styles. The silver cup here illustrated is a remarkable specimen of German art work. The outlines are at once bold and graceful. The halleberdier standing on the cover is in a natural attitude. The



A FRENCH JEWEL AT THE EXPOSITION.

heads in full relief coming out of the four bull's eyes, greatly add to the artistic effect of the ensemble, and all the details, in various reliefs, are beautifully chased.

FRANCK.

(To be continued.)

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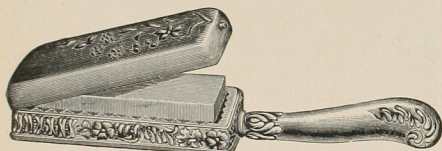
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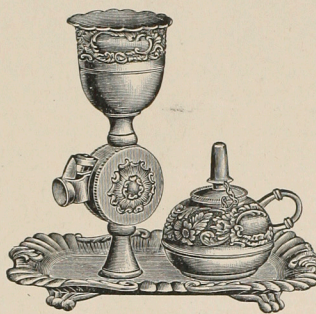
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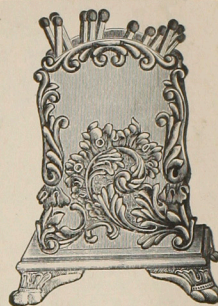
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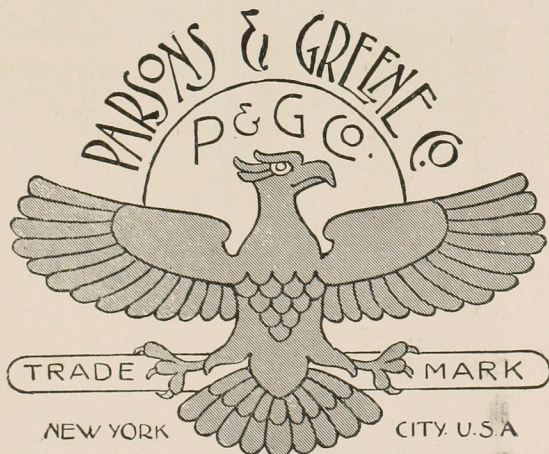
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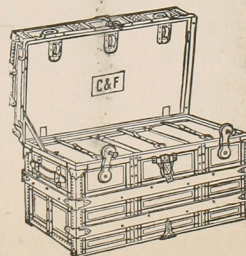
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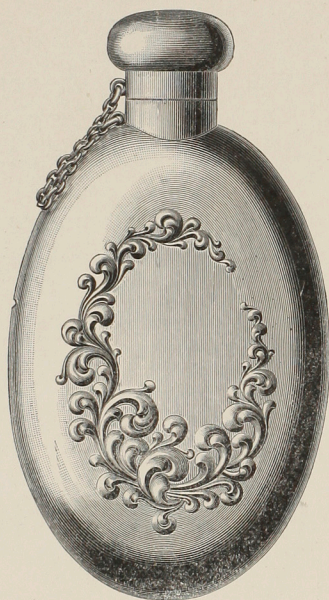
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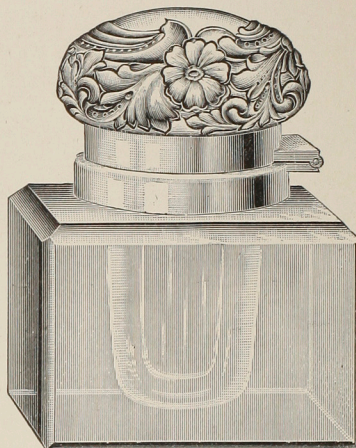
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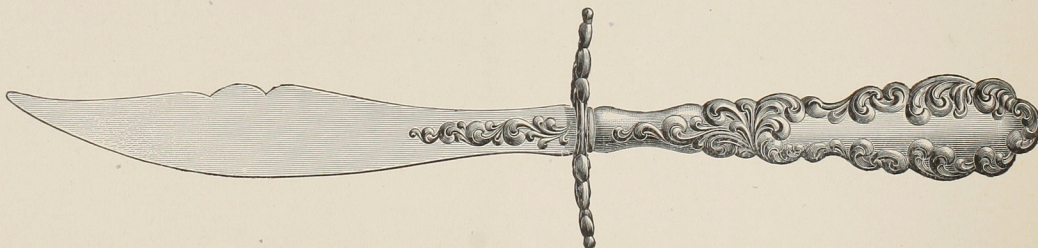


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CHASED TOP.

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BUSINESS IN 1894, AND PROSPECTS FOR 1895.

INTERVIEWS BY THE JEWELERS' CIRCULAR'S CORRESPONDENTS WITH PROMINENT DEALERS THROUGHOUT THE COUNTRY.

Continued from page 10, Jan. 16, 1895.

Pittsburgh Dealers Generally Pleased With Trade Conditions.

PITTSBURGH, Pa., Jan. 5.

The existing trade situation is a noticeable dulness after the almost frantic rush preceding Christmas. Nowhere else in the country is "hard times" so severely felt than in this manufacturing district, the region of strikes and wage reductions. Notwithstanding a cheerfulness assumed by the leading members of jewelry firms in the city, it is unanimously agreed that a couple of years must elapse before the reflex action of good old times can be felt. Idle mills and prospective strikes are still a menace to trade, and until difficulties are adjusted and mills are working, a more or less inactivity will prevail. The past few months show a decided increase in the amount of business done, and while a few of our leading firms hesitate to assume a prophetic role the majority predict better times.

G. B. Barrett, of G. B. Barrett & Co., says: "Collectively, business during the past month has been much better than that for the same month in 1893. The increase in the volume of goods has been marked, although the quality of goods sold has more of a tendency to the medium priced. The outlook for 1895 is fair. I cannot say that it is of the brightest, but there is a better tone."

Mr. Hill, Goddard, Hill & Co.: "Our business returns for 1894 have been considerably over those of 1893. In the sale of watches we found a decrease; diamonds, fair; in sterling silverware the demand was greater than ever before; flat ware, no great demand; clocks and bric-à-brac, medium. The prospects for the coming year can scarcely be stated so early in the day."

Mr. Hartman, West, White & Hartman: "Our business, being in its infancy, has been surprisingly satisfactory. The watch trade is better than expected. Silver is quiet, the big trade being in silver novelties; jewelry in general is good. We cannot expect a big trade this Spring owing to the number of idle works, but the prospects over those of 1894 are manifestly brighter."

S. F. Roberts, E. P. Roberts & Sons: "The returns for the past year are away over those of 1893, the sale of watches and gold jewelry being excellent. Many diamonds were sold, but not of the high priced kind. The silver trade was something phenomenal—novelties, certainly, had the call. We did nicely in bric-à-brac, while flat ware was disposed of in large quantities. The outlook is a brighter one, but 'nothing startling.'"

H. Cerf, M. Bonn & Co.: "We are much pleased over our returns for the past year, and, while we can not give figures, we can cheerfully assert that business is better and the prospects for 1895 more enlivening. We sold a larger number of diamonds than we expected."

J. C. Grogan: "The business returns of the past year are a token of a brighter future. The city trade being upheld by manufacturers and their employes, must naturally suffer. In high priced watches my trade was fair; diamonds, good, having sold many high priced ones. In silverware, sterling, we had an excellent trade. The coming year's prospects I leave 'in the hands of my friends.'"

Harvey Wattles and Charles Wattles, of W. W. Wattles & Sons: "We had an excellent sale in watches ranging in prices from \$70 to \$200. Diamonds, very good, but not so great a demand as in '93. Bric-à-brac we found quiet as sterling silver had the preference. Thus far we can state that 1895 appears much brighter for the trade than 1894."

Kingsbacher Bros.: "Our receipts for '94 are considerably above those of '93, and during the past week we have made some very large sales. We found the demand for silverware to be exceptionally good, like-

wise a fair call for clocks. Watches and diamonds were largely sold."

D. Lloyd, Sheaffer & Lloyd: "We found that 1894 brought in larger returns than 1893, but the prospects for 1895 are, as yet, in the dark. That is, it is not safe to predict. In watches, medium priced, we had good sales; diamonds, larger sales; sterling silver had the lead; flat ware, clocks and bric-à-brac, fair."

John Roberts: "I am very well satisfied with the total receipts of the year, and found a surprisingly large increase over last year's. I can safely say that the sale of diamonds was four times better than in 1893. The silverware demand was immense; bric-à-brac holds its own, while of watches and clocks we sold many. The outlook for the coming year is most auspicious."

R. Siedle & Sons: "In comparison 1894 has been much better for the trade than 1893. As to the prospects for this year we cannot say. Of watches we had a good sale for cheap and medium priced ones; silverware, fair demand for plated ware, while sterling goods had the call; diamonds, very good sale—we sold many large ones; clocks fair."

1894 the Dullest Year in the History of Fort Wayne.

FORT WAYNE, Ind., Jan. 2, 1895.

The hard times have, perhaps, dealt more leniently with this place than with the average city of its size. Our good fortune is to be attributed to the conservative policy of our business men, which forbade their indulging in doubtful enterprises or pushing business beyond the margin of safety. As a result, the panic found us with a fair proportion of ready money in hand and only a moderate amount of liabilities. Still, there is here a large population of laboring men, and several hundred of these lost their positions during the great strike last Summer. Business in general has shown a very gradual improvement since about October, but the jewelry trade was one of the last to feel the reviving influence. THE CIRCULAR correspondent visited nearly every jeweler in this city, and, without exception, they say that the year 1894 was the dullest in their experience. Beginning with the first days of December the trade began to improve, and the holiday trade has greatly surpassed all expectations.

August Bruder says that his sales for the holidays were more than double those of the corresponding season of 1893, and were even slightly greater than in 1892. There was an unusual call for articles of large value, such as diamonds and gold watches, but also much demand for cheaper articles. He thinks the prospect for 1895 very good.

Green & Probasco report a good holiday trade but the principal run was in silver novelties and in the cheaper varieties of goods. They think the prospect for the coming year good if other business improves.

Trenkley & Scherzinger make substantially the same statements. Holiday trade was much larger than last year, with a strong tendency toward the cheaper varieties of jewelry.

Henry C. Graffe says that his holiday trade was very large in all lines. The more expensive articles, such as diamonds and gold watches, were in more than usual demand, and the same is true of the cheaper articles.

Montreal Dealers Did a Good Business.

MONTREAL, Can., Jan. 3.

The holiday retail trade in Montreal was as good as the average in spite of the times. Henry Birks, of Henry Birks & Sons, said that their trade showed a substantial increase over that of the corresponding season of last year. The special feature during the season was the great sale of inexpensive goods. The

cash sale percentage was fully 15 per cent. ahead of last year and the favorite lines were silverware and novelties.

"As for credit trade," he said, "I see very little difference as compared with last year. Of course we had to refuse some accounts. We employed 51 hands during Christmas week, and a private detective to keep ourselves from being robbed. I may say that that last precaution saved us a good many dollars, as he spotted several people in the act of lifting goods."

Richard Helmsley said that trade in his locality was very good. "We had a good demand for diamonds and our call for cheap goods was behind that of last year."

Jewelers of Utica Hopeful of a Good 1895 Trade.

UTICA, N. Y., Jan. 5.

A casual review of the trade among the jewelers of this city during the year just completed, including their holiday business which under the existing circumstances of general financial depression, was a pleasant and profitable surprise to the merchants, brings this fact to view, that the year 1894 will long be remembered as one of the most unprofitable in the history of the trade in Utica. The general tenor of the merchants' remarks on the subject is that during the year business was very spasmodic, with a decided depression during the Summer and Spring months, gaining somewhat in September and October, then dropping off until the first, and in some instances until nearly the middle of December, when trade renewed wonderfully, many of the dealers reporting an unprecedented Christmas business. The prospects for this year are good, there being many indications for a much more substantial trade than characterized last year's business. Here is what some of the leading jewelers say concerning the above:

A member of the firm of Joseph Wineburgh & Sons said that the business of the year was not equal to that of the two previous years. There was scarcely any difference between that of 1893 and 1894, although in the former year trade was more uniform. Last year the bulk of the business was consummated in the month of December. The holiday trade was very large and in excess of the previous year. Buyers confined their purchases mainly to novelties, mostly of silver, and for that matter small articles were very salable. There were few purchases for substantial amounts, the exception being in favor of diamonds, there being a small trade in that direction.

Wallace B. Wilcox told me that he had no cause to complain of the business of 1894. While trade has been rather spasmodic, it has averaged well with that of former years. Along some lines it had increased. Mr. Wilcox said that he did not think that his holiday trade would fall below that of 1893, but would about equal it. His sales were, in many instances, for liberal amounts, there being numerous calls for jewelry of a good quality for which high prices were paid. Diamonds and watches predominated. On the whole, this dealer expressed himself as being pleased with the results of the business of the year.

Of the trade for the past year just passed George E. Wheelhouse said he thought the business of his concern had experienced some loss compared with the trade of the year before and others previous. Business was very quiet during most of the months with the exception of October and November when it took an advance. The holiday trade commenced late and this had a tendency to decrease the sales accruing at that season of the year. Trade now appears to be on the increase.

The C. J. Wells Co. report an increase in sales over those of other years almost double. The company make a specialty of watches and have a large trade from the

surrounding towns. Mr. Wells said that the patronage of the working class of people was heavier than it had been in 1893, while there was a decided falling off among his customers from the country district. Silver novelties and small articles were most in demand at Christmas time.

William S. Taylor & Son say that they did a fair business in 1894—doing mostly or as near as possible a cash business, very little credit being given. There were times during the year when it was exceedingly quiet, and then again strengthened, as in the case of the early Fall months. This firm also were affected by the financial condition of those residing in the agricultural districts in this vicinity. Their holiday business was heavy, trade starting in well, and continued so, gaining daily up to the close of the season. The demand was for standard lines of jewelry.

Charles C. Shaver, manufacturer and dealer in silver ware, said to me that he had experienced a very dull year and sincerely hoped that the new year would bring an increase of business. The condition of trade last year was deplorable and heavily felt by all jewelers. The holiday trade was a pleasant surprise, there being a great many purchases made, but principally for small amounts. The sale of small goods was large, with a great call for single spoons and forks and the like, also for lamps.

Charles H. Schiller said that his business last year was at the low water mark. It was much worse than in 1893 and could not compare with trade four or five years ago when it was impossible to get the prices too high to suit the tastes of buyers. The dry goods men are in a measure responsible for the dropping off in custom during the past year or two, as owing to the small amount of money in circulation many not being able to buy goods of a superior quality, purchased those of a cheaper and therefore inferior kind such as the dry goods firms have in stock and with whom the jewelers are not able to compete. Others, however, who wished to have their purchases represent a high class of goods invested in small articles such as sterling silver novelties. He said that this year opened much stronger and brighter than had 1894 and that the signs of the times were strongly indicative of a substantial business during this year.

Expressions From the Jewelers of Worcester, Mass.

WORCESTER, MASS., Jan. 4.

The condition of the jewelry trade in this city at the present time is summed up in a single statement made by Alvin C. Bruce, of Bruce & Chapin. "The trade," he says, "has reached its lowest point and is now on the increase and by the next Fall will be more like old times."

This statement is the statement of two-thirds of the jewelers in this city, and at the meeting of the State Association of Jewelers held at the Board of Trade rooms in this city, Thursday afternoon, where were present jewelers from all over the State, there was much discussion over the prospects for the future business. They all take a most cheerful view of the outlook, and although some of them predict a dull Spring and perhaps a dull Summer, they look for an old-time boom in the Fall.

With the majority of the trade here the year of 1894 was fully one-third better than 1893. The Christmas trade was unusually good and with the larger dealers it was better than they have ever had. The year 1892 was a good year with all the jewelers, but the year 1893, the first of the hard times, was exceedingly poor and some of them barely got along. The last year was an improvement and one reason for this is that there was not a prominent failure during the year. For the past few years there has been on an average one failure a year among the larger dealers and as a result of forced or auction sales the trade of the regular dealers has been decidedly cut into. The local dealers, after their experience during the year 1893, did not put in a large stock for the past year's trade and some of them did not dare to stock up heavily for the holiday trade, although it turned out to be a prosperous season. The demand during the entire year has been for medium grade goods and the more expensive lines have suffered in consequence.

The optical goods trade is not to any particular extent governed by the holiday season, but there has

been during the past two years a steady increase in this line. The business of opticians is constantly increasing and the demand for optical goods has increased in the same proportion. The following is the statements of some of the principal dealers, made to a representative of THE CIRCULAR:

Frank A. Knowlton: "I feel most encouraged by the year's business. The year 1894 was larger than 1893 by a number of thousands of dollars. The holiday trade was splendid and I sold a great many nice goods. The holiday trade was the best that I ever had. Of course I carry a line of high priced goods, and I was surprised to see the sale that I had on them. It seems that there is a feeling of confidence among the people, and there certainly was more money in circulation. I said that I had the best Christmas trade in my history. I will say that I had one better year. I sold during holiday week an unusual number of diamonds and also sold the same week two oak sets—one of 93 pieces and the other of 73 pieces—and, of course, these run into big money. I see an excellent outlook for the future, as the year starts in well after the Christmas trade, which is usually flat."

W. A. England: "I had a good fair business all the year and the best holiday business that I ever had. There was more money in circulation and, on the whole, the year 1894 was considerably better than 1893. I was stocked up with a general line of medium priced goods and there was a good demand for them, although there was a fair demand for a better class of goods. The prospects for 1895 are good. Speaking of the Christmas trade, I will state that I sold in a single trade, during holiday week, goods aggregating over \$1,200, which is the largest day's sale that I ever had. Taken all in all, the year 1893 was dull and trade was better in 1894. With me the year 1894 was as good as any ordinary year that I have experienced since I have been in business."

Nelson H. Davis: "My business during the year 1894, I should judge, without examining the books, was 20 per cent. less than in 1893. It fell off during the first six or nine months of the year, but the last three months business was good. The December trade was fully 10 per cent. better than the same month during the year 1893 and the Christmas trade was good. I do not think the outlook is for any immediate boom but in the Fall of the present year business ought to be good. It will, in my opinion, take fully six months to show a decided improvement."

Edward Moulton: "My business was a great deal better in 1894 than in 1893 and my Christmas business trade was the biggest that I ever had but that is accounted for in the fact that I made a special push for it. The outlook for the next year, I think, is good."

Frank R. Hayden, wholesaler: "Six months of the year of 1894 were good and the year as a whole was better than the year 1893, but not so good as 1892, when jewelers were doing a very good business. November and December of the past year were very good and the outlook for the future is much brighter than it was a year ago."

George H. Corbett Co.: "I have been in this store six years but the present firm has been in business two years. The first year we were in business was in 1892, and business at that time was very dull, but the year 1893 was much better and the prospects for the next year even better. The year of 1894 was fully one-third better. The business during the past year picked up in July and has been good since, excepting short intervals, when business was a little dull, and this was expected. During the holiday trade there was a demand for medium grade goods and novelties, and there was no call for nice goods."

Bruce & Chapin: "The Christmas trade was all that could be asked for and we are satisfied. The year of 1894 was some better than the year 1893, and the outlook for the next year is good. We had the largest Christmas trade that we have ever had. The new year's business starts in fairly well. We are pleased with the results of last year's sales and think that the dull times are over. We think that the lowest point in the trade has been reached, and from this time the business will steadily improve."

Herman Lucke: "The trade with me in 1894 was slow, less than the average, and during the year I did not put in a big stock. The Christmas trade was a lit-

tle better than in 1893, but the most of my trade came on the last two days before Christmas. Trade for the next year starts in slow, but that is expected at this time."

J. P. Weixler: "My Christmas trade was better than in 1893, but fell off from 1892, and there have been better holiday weeks than the last. Perhaps, on the whole, the trade for 1894 was a little better than 1893, but not much. The prospects for the future are brighter and I think we will have a better year's business."

Elmer G. Tucker: "My Christmas trade was fully 25 per cent. better than that of 1893, and the past year was much better than the year before. The prospect for the next year with me is good."

England & Leavitt: "There were more customers at Christmas time and money seemed a little more plenty. Trade was as good as could be expected for the holidays. There has been a good, big interest in the trade during the past six months, but the demand has been for a medium grade of goods. The prospects are much brighter."

Lancaster, Pa., Jewelers Enjoyed a Prosperous Year.

LANCASTER, Pa., Jan. 4.

The jewelry business centered in this city has enjoyed on the whole a fairly prosperous year and look forward to the coming twelve-month with increased hope and confidence. The volume of business has been nearly up to that of former years, but the demand generally was for articles representing less money and the profits as a general rule showed a diminution.

Ezra F. Bowman, of Ezra F. Bowman & Co., said their business for 1894 was ahead of the two previous years, but it had only been kept ahead by going into new fields. General purchasing was much below what it was two years ago. In their manufacturing and engraving department the increase of business was very satisfactory. The outlook for the new year Mr. Bowman considered very encouraging.

Augustus Rhoads said that trade during the year had been fair, and December business very good. The demand, however, was largely for goods of the medium class. The watch trade has been good principally in the cheaper grades. The diamond trade during the year was about as good as in more prosperous years. The clock trade was also good. An indication of the trade was the reviving demand for breastpins and similar lines of jewelry.

Willis B. Musser, of the Non-Retailing Co., said their business in 1894 was ahead of that of the previous year, and memoranda at hand led them to expect a very good trade in the coming year. The increase of their trade in 1894 was all the more surprising inasmuch as the bulk of their trade—watches and chains—were the lines most generally depressed. Since the holidays Mr. Musser said collections had been surprisingly good and a general feeling of confidence seemed to pervade the trade.

Springfield Jewelers in a Happy Frame of Mind.

SPRINGFIELD, MASS., Jan. 5, 1895.

Springfield jewelers entered upon the New Year in a happy frame of mind, for their inventories, so far as taken, showed an increase of business over 1893 and the prospects for a much better business in 1895. The consensus of opinion among local jewelers is that while the trade was not equal to that of 1891 or 1892—which, by the way, were unusually good years—it was very good. The first half of the year was most discouraging, as a result of the financial depression, but the holiday trade, which began earlier than usual, more than made up for the loss of the first part of the year. But this was true of the city alone, for the surrounding towns and even the city of Northampton report a very small trade. Just what causes this difference in reports is hard to determine unless it be that the people outside of Springfield had more money to spend than usual, and in order to spend it to the best advantage sought the larger cities. Another feature remarked by Springfield jewelers was that more of the middle class purchased goods. This can be easily ex-

plained because of the resumption of work in almost all of the local factories.

F. A. Hubbard said that the past year had been an unusually good one, especially during the holiday season, when his trade not only exceeded that of last year, but passed his most sanguine expectations. He predicted a very bright future for the local jewelers but does not expect more than a gradual increase. His 1894 trade was largely in the better class of goods, especially diamonds.

L. S. Stowe, who is engaged in both the wholesale and retail trade, is very much pleased with his 1894 business and says that his inventory showed an increase of 30 per cent. for the holiday season, although the total sales of the year was about the same as in 1893. In regard to 1895 he thought that the prospects were much brighter, for people have got settled, and there is not the uncertainty that prevailed a year ago.

L. B. Coe said that the most notable depression was felt in the sale of fine watches, while the minor goods, such as silver novelties and the like, were much heavier than ever before. The diamond trade was unusually brisk at Christmas time and very much better than he expected. He, too, was of the opinion that the year just ushered in would be much more prosperous than 1894, and he expects a great revival of the jewelry business.

Satisfactory Feeling in Omaha Under the Circumstances.

OMAHA, Neb., Jan. 5.

The result of a tour among the jewelry establishments of Omaha is encouraging in the face of much that would seem to make it otherwise. Nebraska suffered severely from the drouth and is still suffering. Her western citizens are crying loudly for bread to keep them alive and clothing to keep them from freezing. Jobbers who sold largely to country dealers from these sections, in the Spring, when the prospect seemed good for a crop, have given up any attempt to collect at present, and are simply doing all possible to tide the retail merchants over to another crop. The improvement in business in the east is begetting a feeling of confidence which will soon begin to show itself in a like improvement here, and with abundant Spring rains, 1,500 miles of irrigating canals constructing and a big manufacturing canal for Omaha, a new era of prosperity will begin.

E. A. Dayton & Co. report trade rather slow and collections slower, particularly in Nebraska, although the volume of business has been about equal to that of last year. They do not expect much revival of trade until Nebraska has a good crop.

S. I. Bergman Co. consider business about as good as last year; have had to strike out somewhat for other fields than Nebraska.

Shook, Patterson & Co. report more orders, but smaller ones. The poor Nebraska market induced them to push into Missouri and parts of Iowa never before reached, and even down into Kansas and Arkansas, and found the new territory better than they could really expect. They will have four men on the road Feb. 1st.

The Van Cott Jewelry Co. report a decided improvement in trade the last few months. While the trade has been fully as good as last year, in fact somewhat better, it has been chiefly in low priced articles, necessitating more work, but bearing a larger margin of profit. This firm has recently moved into larger and finer quarters.

A. Mandelberg reports business fully up to his expectations. The holiday trade was mostly in inexpensive articles necessitating three times as much work, but netting an equal amount. This is the second season for this firm which has grown largely in sixteen months.

A. B. Huberman reports trade better than last year, chiefly in diamonds. They report their business 20 per cent. better than last year. Expect trade will be very dull until next Fall's crop is assured.

John Baumer doesn't want to go through another siege like last year. The jewelry business has been of late confined to a cheaper grade of novelties, and

the department stores do a large portion of that. There is very little money in the country to invest in higher priced goods.

C. B. Jacquemin & Co., Council Bluffs, report a trade that, taking the year as a whole, has been quite satisfactory.

Max Meyer & Bro. Co. find their business satisfactory the past year. They have given up the retail department, and also the musical, confining themselves entirely to wholesale jewelry.

Two Warrants for Superintendent Hunter of the Elgin Watch Factory.

ELGIN, Ill., Jan. 15.—Two warrants have been issued for superintendent George Hunter, of the Elgin National Watch Co.'s factory, charging him with violation of the factory law as to employment of women over eight hours per day. Deputy inspector Abraham Bisno secured the warrant.

The case is identical with that brought against Mr. Hunter a month ago, and dismissed on the ground that the defendant could not be held responsible for the acts of the corporation. The complaints are made by Amelia and Ida Fischer, who maintain they worked ten hours last Wednesday.

The most precious walking stick in the world is said to be owned by a Dr. Hailes, of New York. The handle is made of a nugget of virgin gold, weighing nearly three pounds, and joined to the stem by a ring studded with 65 diamonds. It is valued at \$3,000.

The Death of James T. Almy.

NEW BEDFORD, Mass. Jan. 17.—James T. Almy, the oldest engraver and jeweler in this city, and well known as an engraver and optician, died Jan. 12, after a few days' suffering from paralysis.

Mr. Almy was born in Acushnet, Dec. 24, 1824. When a very young child his family moved to Pawtucket, where he passed his boyhood days. He received his education at the Friend's school in Providence, and at the age of 13 came to this city, and became an apprentice to his uncle, the late James Almy, who carried on a jewelry and watchmaking business. A few years later the business was bought by the late George H. Dunbar, and was moved west on Union St. Mr. Almy continuing in Dr. Dunbar's employ. Soon after he established a business of his own, and has been well known as an engraver and jeweler for the past half century.

Mr. Almy was a birth-right member of the Society of Friends, and was also a member of Star in the East Lodge of F. & A. M., and Adoniram Chapter, R. A. M. He was remarkable in the possession of a fine artistic temperament and an extraordinary mechanical ability, a combination which made him exceptionally successful in his avocation. His sterling integrity and unassuming demeanor earned for him the unbounded respect of his fellow citizens.

FERD. FUCHS & BROS. SILVERSMITHS,

MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., New York.

Jules Jürgensen
OF COPENHAGEN
The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.
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NO 22 MAIDEN LANE

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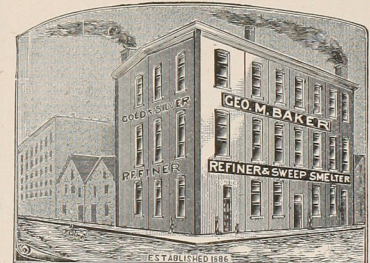
22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
— WRITE FOR PARTICULARS. —



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OF OUR WORK ON REFINING OF
ALL KINDS WILL CONVINCE YOU
THAT OUR RETURNS ARE THE BEST



CONVINCE YOURSELF.
GEO. M. BAKER,
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and Sweep Smelter,
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HAVE YOU RECEIVED OUR PRICE LIST? — OF DIAMOND MOUNTINGS —

If not, send your business card and we will send you one.

LEONHARDT & CURRAN,



Manufacturing Jewelers
OFFICE AND FACTORY,

57 Maiden Lane, New York.

The Death of Bathuel Ranger.

BRATTLEBORO, Vt., Jan. 17.—A well-known figure in the business life of Brattleboro passed away Jan. 15, in the sudden death of Bathuel Ranger, 73, senior member of Ranger & Thompson, who, with a record of 59 years of continuous service, was among the oldest jewelers in New England. Mr. Ranger was in the store all day Saturday, but Sunday he was attacked with neuralgia in the left side. It was soon evident that his condition was serious, and the end came suddenly through weakness of the heart.

Mr. Ranger was born in Colrain, Mass., the youngest of a large family. He came to Brattleboro in 1836 to learn the jeweler's trade with the late Deacon B. Thompson, whose father, Isaac Thompson, had established the business in 1817. The store was in a small building on the site of the present Ranger & Thompson block. This store was afterward moved to the Hall building, where Hooker block now is. Since 1851 the store has been in its present quarters. Mr. Ranger was admitted to partnership with D. B. Thompson in 1843. D. B. Thompson died in 1876 and soon after his son, Henry

H. Thompson, became Mr. Ranger's partner, under the firm name of Ranger & Thompson, the style previous to the death of the elder Thompson being Thompson & Ranger.

Mr. Ranger was married 44 years ago to Miss Abbie S. Wheeler, who survives him. They have no children. Mr. Ranger was a man of quick, penetrating mind, who discussed all public questions with brightness and sound sense. In his business life he was a man of strict integrity, and has enjoyed the esteem of all during his long career.

The funeral was held at St. Michael's Episcopal Church this afternoon at two o'clock.

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And Manufacturers of DIAMOND JEWELRY.

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To Let at very low rent. Inquire

A. BARR, on premises.

No jeweler or watch repairer should be without a copy of "**WORKSHOP NOTES**," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

OPPENHEIMER BROS. & VEITH,**35 MAIDEN LANE, - NEW YORK.**

CUTTERS OF

DEALERS IN

DIAMONDS, WATCHES.**HAMPDEN MOVEMENT, DUEBER CASES A SPECIALTY.****A Package of Diamonds Tamped With While in Transit.**

COLUMBUS, O., Jan. 18.—A package of diamonds in transit to Harrington & Co., jewelers, of this city, from Koch, Dreyfus & Co., 22 John St., New York, shipped on Jan. 11th, was tamped with. The package was received by Mr. Harrington, but in a far different condition from that in which it left New York. It had been opened and some of the most valuable of the diamonds were missing.

There were three papers of the stones in the package. From one paper four of the nine diamonds were missing, and from the second paper two of the three stones were gone. The third paper had not been opened. The value of the entire lot of the diamonds was \$3,000, and of those stolen about \$800.

Koch, Dreyfus & Co., who were shown the above dispatch, stated to a CIRCULAR reporter that facts contained therein were practically correct. The firm are insured in the Jewelers' Safety Fund Society, which they notified of the theft. Secretary Ira Goddard, of this organization, said that the express company by whom the goods were shipped would probably be held liable for the loss.

Four Charges Against Jeweler Harris Cohn.

READING, Pa., Jan. 16.—Harris Cohn, a jeweler, residing at 346 Cedar St., has been sent to jail in default of bail to await trial on four charges. For about five years Cohn lived with Miss Rebecca Broodsky and, it is alleged, introduced her to his friends as his wife. Cohn's legal wife arrived from Austria this week with her four children and took up quarters with Cohn.

When Miss Broodsky learned of the new order of things, she went to secure her clothing and jewelry in Cohn's possession and alleges that she was assaulted. As a result she went before Alderman Eby and swore out three warrants, charging Cohn with adultery, larceny and assault and battery, and J. C. Luden, a jeweler, of 706 Penn St., had another warrant issued charging Cohn with larceny. Cohn could not furnish bail and was locked up.

Fashions in Jewelry and Silver Articles.

A LADY'S RAMBLES AMONG THE JEWELERS.

The beast and bird mania continues.

The saw tooth bread knife seems to be a success.

Tailors make a special buttonhole for the middle bar of the man's chain.

Crystals are cut into horse heads, steeple-chases, coaches, and all sorts of horsey pins.

Golf makes its appearance in a new charm. This is a bag in which the jeweled sticks are carried.

A Pomeranian brooch signifies a spitz dog in diamonds. A collie brooch does the same honor to the collie.

The conservatory trowel is a dainty affair with silver or ivory handle, to work among the pots and window boxes.

Gun metal is being used abroad in card cases embellished with a monogram in gold and it is said with excellent effect.

An English woman has brought over a tray of French morocco which contains a clock, a calendar and a thermometer.

A number of women have been asked if they like their knife blades ornamented, and they say: No! The ornamentation makes them look cheap.

Napoleon bronzes are announced, meaning busts of the great captain in the different stages of his career. Napoleonic fans, another name for Empire fans, are also among the novelties.

The proper things to anchor a key chain are the latch key, first of all, a pencil case and a knife with a corkscrew. There are men who attach card cases, cigarette cases. This seems absurd for the trousers pocket.

A pie dish, for the purpose of serving mince pies without chasing them from the pan to the tablecloth before they reach the serving dish, has been invented. Instead of a knife there is a prong, which is warranted to pierce the lightest pastry without breaking it.

It is said that Turkish baths occasionally reveal gold necklaces hung on the necks of men. Bracelets are more common. Some wear bone and ivory studs in preference to gold and carry silver and steel watch chains. The thumping seal on the chain has given way to a quaint coin Indian, or a spade guinea.

ELSIE BEE,

MARKED DOWN.

A Rochester woman recently saw, in New York, a beautiful old French clock, and has often since expressed her wish to own it. Yesterday, when the family distribution was made, she found among her gifts the measliest kind of a toy clock, which, upon being opened, disclosed an owl upon its perch. This choice gift bore a card inscribed: "Louis XIV. clock; marked down from Louis XVI." — Rochester Democrat.

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RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

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1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
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LONDON, E. C.



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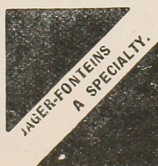
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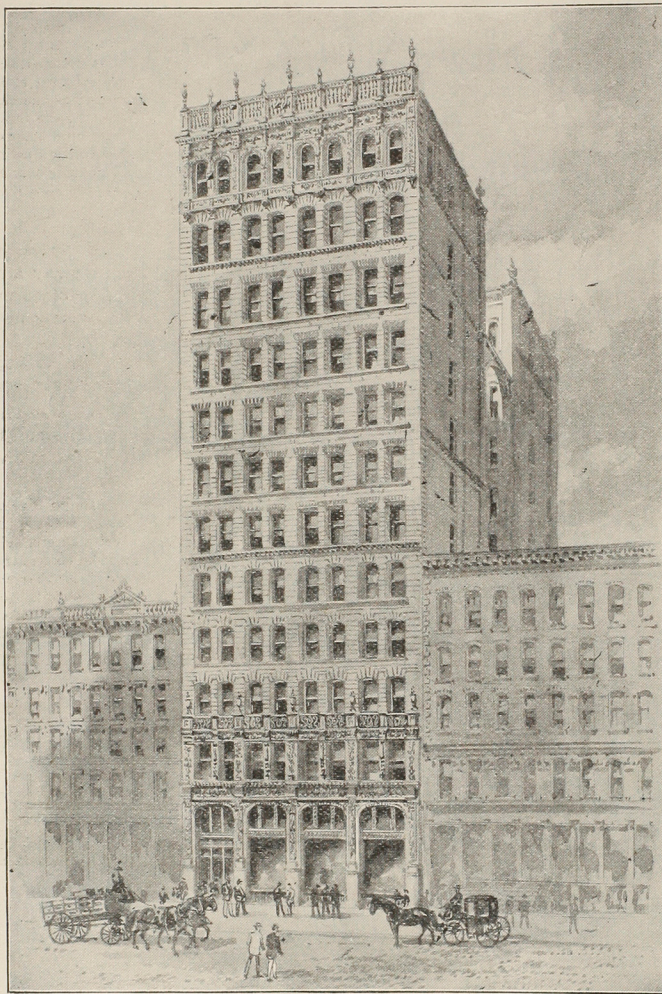
5 & 7 Maiden Lane,
NEW YORK.



Maiden Lane's Latest Structure.

Our illustration depicts the latest building of the new and handsome ones erected on Maiden Lane, New York, within the past few years. It is known as the Fahys

have received thorough study on the part of the builders, and on the upper floors in particular both are unsurpassed. Three rapid running Otis elevators will furnish ample facilities in this regard. Heat is



HOW THE FAHYS BUILDING WILL LOOK WHEN FINISHED.

building and occupies the plots numbered 54 Maiden Lane and 29 and 31 Liberty St. The building rises 12 stories above the sidewalk and the material used in the lower portion is granite and Indiana limestone. Above this mottled bricks are used throughout, relieved by courses of terra cotta. An artistic ornamental creation of the architect tops the whole.

In the construction of the Fahys building particular care has been taken to resist the action of fire, and in this respect the architects believe it to be the equal of any building in New York city. All partitions are fire-proof. Both the Maiden Lane and Liberty St. entrance halls are wainscoted in marble with mosaic floors. Ventilation and light

supplied by steam and the lighting is by electricity from a private plant embodying all the latest improvements.

The building will be completely ready for occupancy by May 1st, and tenants may lease entire floors or portions of same.

Skillman, Vanderveer & Williams, manufacturing jewelers, Trenton, N. J., have leased the store on the southwest corner of State and Broad Sts. and will take possession on March 1st. The firm will also occupy the upper story of the building, which will be converted into a factory for the manufacture of jewelry and silver novelties, while their show room will be on the ground floor.

Proceedings of the American Horological Society.

CHICAGO, Ill., Jan. 16. — The regular monthly meeting of the society was held on Wednesday evening, Jan. 9th, President Parsons presiding. Several letters were read from watchmakers throughout the country, asking the board of examiners to publish the correct answers to the questions asked in the November examination. It appeared from the letters that a number of watchmakers, in various parts of the country, had read the questions in the trade journals and had answered them to the best of their ability, and desired to compare the correct answers with their own solutions of the problems, in order to see how they would stand in case they were examined by the board. These letters were turned over to the chairman of the board, who was asked to use his discretion in the matter.

The applications of Leonard S. Bolter, Springfield, Mass., Charles A. Braun, Ottumwa, Ia., Jesse W. Hall, Cazenovia, N. Y., and E. M. Decker, Bloomfield, Ind., were passed upon, and they were elected to membership. Mr. Ashby, chairman of the board of examiners, then reported the decision of the board in regard to the applicants for certificates in the November examination. The committee awarded a certificate to the work marked "No. 1 A" only, the practical work of the other candidates having brought down their averages below 70 per cent., which was agreed on as the minimum average. The applicant "No. 1 A." received 70 points out of a possible 100. The envelopes being opened, it was announced that the successful candidate was A. W. Strickler, 258 51st St., Chicago.

The following inquiry was sent to the "Question Box:"

"Please give a simple rule for determining correct size of a wheel and pinion that is lost."

The question was answered by President Parsons, as follows:

"As it is customary to purchase wheels and pinions ready made in our day, it will not be necessary to go into the theory of epicycloids and the form of cutters for producing them. I will therefore proceed to detail an easy and withal scientific method of ascertaining the correct proportions for a third wheel and pinion when the watch is presented with these parts missing:

First:—We must ascertain the correct number of teeth in wheel and leaves in pinion. We find by count that the center wheel contains 64 teeth, and the fourth pinion has 8 leaves. As every fourth wheel carrying a seconds hand must, of necessity, make 60 revolutions to one of the center wheel, we must so proportion the teeth and leaves of the missing parts as to produce this combination. As it would not be possible to divide 64 by any other figure than 8, without a fraction remaining, we conclude that 8 is the number of leaves in the third pinion, and, if we accept 8 as the number of leaves in the third pinion, we have but one resource in deciding upon the number of teeth in the third wheel. If 8 divides the teeth in center wheel and gives us 8 as the number of times the leaves in the missing pinion are contained in the center wheel, we must conclude that the missing third wheel contains $7\frac{1}{2}$ times the number of leaves in the fourth pinion, else we could not get the proper number of revolutions of the fourth wheel and seconds hand, or 60 revolutions of fourth to 1 of the center

DIAMONDS.

or wrapper, or any other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing, that such article is gold or solid gold, 14 karat or 18 karat, or any other number of karat, unless the component parts of which the said article is manufactured are one part solid gold to each karat, by which the article is marked, stamped or branded, enclosed, encased in any box, package, cover or wrapper, or any other thing in or by which the said article is placed for sale, shall be deemed guilty of a misdemeanor.

SEC. 2. Whoever violates the provisions of the preceding section shall, upon conviction, be subject to a fine not exceeding one hundred dollars for each offence, or be imprisoned in the county jail not more than thirty days.

SEC. 3. This Act shall take effect upon its passage.

Election of Directors of the Jewelers' Safety Fund Society.

At the annual meeting of the Jewelers' Safety Fund Society, held Jan. 9th, at the rooms of New York Jewelers' Association, 146 Broadway, New York, the following board of directors were all re-elected: Enos Richardson, of Enos Richardson & Co.; Henry Randel, of Randel, Baremore & Billings; Henry Hayes, of the Brooklyn Watch Case Co.; Wm. R. Alling, of Alling & Co.; Ira Goddard; James C. Aikin, of Aikin, Lambert & Co.; S. C. Scott, of J. T. Scott & Co.; Chas. G. Alford, of C. G. Alford & Co.; Frederick S. Douglas, of Shafer & Douglas; S. Oppenheimer, of Oppenheimer Bros. & Veith; and James P. Snow, of Snow & Westcott.

These directors will elect the officers and executive committee at their next meeting, to be called by the president.

Laripp's Clever Swindling Scheme Did Not Work.

HARTFORD, Conn., Jan. 17.—George P. Laripp was arrested yesterday for trying to defraud Barbour Bros. He is wanted in Brooklyn for defrauding the silver plate firm of E. G. Webster & Son, in the same manner in which he tried to victimize Barbour Bros.

His scheme is to go to a silver plate manufacturer and tell him he has a solution which will put a satin finish on silver plated goods. Among the necessary parts of the solution are $4\frac{7}{8}$ pennyweights of gold and 3 ounces of silver. He asks the company to get the material for the solution, and he will give them a sample of his work. When this is done he invents some excuse for going out, taking the materials for the solution with him. He never comes back.

When Webster & Son had been defrauded in this way they sent out a description of the man and his scheme, to silver plate manufacturers all over the United States.

Walter K. Shearman, of Wheeler & Shearman, jewelers, Penn Yan, N. Y., has been appointed agent for the Ariel bicycles for Yates county, New York.

Newton Dexter Turned Down at a Meeting of Massachusetts Jewelers.

BOSTON, Mass., Jan. 17.—The retail jewelers of this city and vicinity held their adjourned meeting to-day at the Boston Chamber of Commerce and organized, or rather connected themselves with an existing organization, but not on the lines laid down for them by the call which had brought them together. The process by which they arrived at this conclusion was attended with some very interesting, not to say exciting, scenes and incidents.

It was evident from the outset that there was a difference of opinion among those present regarding the advisability of following the lead of Newton Dexter, the organizer who had engineered the meeting held a little over a month ago.

In the absence of Albert N. Wood, who presided at the previous meeting, Samuel J. Byrne, of Wilson Bros., representing the opposition element, was chosen as chairman. The committee on permanent organization which was authorized at the first meeting and instructed to present a list of nominees for officers, submitted their report, which was tabled.

Mr. Byrne then called Mr. Newcomb, of Fitchburg, to the chair and proceeded to arraign and interrogate Mr. Dexter after the manner of a dissecting surgeon with an inquisitorial scalpel. Mr. Dexter refused to answer some pointed questions regarding his salary as secretary of the New York Business Men's Association and other matters which he claimed did not concern the meeting, because they had no bearing, in his judgment, on the matter of effecting an organization such as he had advocated. He admitted, however, that the Dueber-Hampden Co. paid him a salary while he traveled about in the capacity of an association organizer.

Mr. Byrne claimed that the movement started by Mr. Dexter was undertaken by that gentleman in his own interest and not in the interest of the retail jewelers. A motion that those present, except press representatives, who were not retail jewelers be requested to retire, came within two votes of passing.

After the excitement attending this proceeding had subsided Mr. Dexter was granted the floor and spoke in vindication of his motives. He stated that it was evident that there was an element present that did not desire organization. He failed to see what difference it made in whose employ he was as long as the Massachusetts jewelers were organized with a definite purpose and had their own officers. They might elect him counselor or not, as they deemed best. He was perfectly willing to leave the room, but would impress upon them the fact that he had taken the initiative in the formation of their association, in case they should decide to carry the matter to such a conclusion.

Another motion was made and carried, inviting Mr. Dexter to remain, but he with-

drew shortly after speaking and the work of organization went on without him.

Mr. Wilson, of Wilson Bros., called the attention of the members to the fact that there was in existence a Massachusetts branch of the National Retail Jewelers' Association. Jewelers from the western part of the State who had joined it recently were present and would explain its purpose and methods. He did not believe in setting up a rival association, such as had been proposed by Mr. Dexter, but thought they should join the National organization in the interest of harmony. It had been intimated that the opponents of Mr. Dexter's scheme did not want organization of any sort. This was an incorrect impression. They did want organization, but they wanted to be sure they were started right and allied with the most desirable body.

Resolutions were adopted rescinding the vote of Dec. 4th whereby the participants in that meeting decided to organize another Massachusetts Retail Jewelers' Association and it was voted that the meeting of to-day favored an alliance with the Massachusetts Branch of the National Retail Jewelers' Association.

Whereas, The National Retail Jewelers' Association has been in existence for several years, with State associations now in Pennsylvania, Ohio, Missouri, Illinois, Alabama, Mississippi, New York, Iowa, Kansas, Wisconsin and Massachusetts, and

Whereas, The alleged object of the said National Retail Jewelers' Association is the correction of trade abuses and the protection of the retailers, therefore,

Resolved, That the establishment of a rival association in Massachusetts would tend to discourage those who are, we believe, working honestly and earnestly in our behalf.

Resolved, That the movement inaugurated by Mr. Newton Dexter is suggestive of an advertising scheme for the benefit of a certain manufacturer in whose employ Mr. Dexter has recently been.

Resolved, That so far as we have been able to trace the record of Mr. Newton Dexter, we do not consider him a fit person to entrust with our affairs or to represent us in any capacity whatever.

Resolved, That we hereby reconsider the vote of Dec. 4th, 1894, by which it was decided to organize another Massachusetts Retail Jewelers' Association.

Resolved, That we hereby vote to ally ourselves with the Massachusetts Branch of the National Retail Jewelers' Association.

After adjournment the meeting was called to order again by president R. E. Eldredge, of the Massachusetts branch and president A. S. Goodman, of Philadelphia, who was present from the National Association, assisted in the matter of enrolling new members. A number of those who participated in the meeting had previously joined and seven more signed applications and paid the initiation fee. The meeting then adjourned subject to the call of Secretary Newcomb of the Massachusetts branch.

R. Wallace & Sons Mfg. Co. to Supply Silver for the White House.

MERIDEN, Conn., Jan. 16.—R. Wallace & Sons Mfg. Co., Wallingford, have received an order for sterling silverware to be added to the service at the White House. The order will be a costly one.

Death of Edwin A. Robinson.

ATTLEBORO, Mass., Jan. 19.—The death of Edwin A. Robinson, which occurred at the family homestead on the Old Boston Pike, near Oldtown, Monday night, removed a historic figure from the circle of wealthy jewelry manufacturers who do business in the two Attleboros. His end was quite sudden, he having been ill with bronchial pneumonia but a few days previous to his death.

The funeral was held from the house, on Thursday afternoon, and was in charge of Bristol Commandery, Knights Templar, of which the deceased was a member. Bristol Lodge also attended the funeral. Rev. Fred A. Dillingham, of the First Universalist Church officiated. The impressive masonic ritual was used and the pall bearers were members of the Commandery. There was a profusion of elegant floral pieces. The interment was at South Attleboro.

Mr. Robinson was born in Oldtown in 1842. His father erected the first shop in this vicinity that was exclusively used for the manufacture of jewelry about the year 1800. The building still stands. His father was in every sense a pioneer jewelry manufacturer.

Mr. Robinson's first business experience was as a clerk in a Boston store. In 1862 he went upon a business trip to China. He returned to the Pacific coast and spent about four years in California and Nevada. In 1867 he embarked in business in the old shop at Oldtown, with two brothers, as Robinson & Co.

Three years after he went to Providence, and went into the real estate business. His investments were very fortunate and have since doubled themselves many times over. Fifteen years ago he purchased property at Attleboro, upon which three large jewelry shops now stand, two of which he built.

Mr. Robinson was a member of many fraternal organizations. He was married twice and a widow and five children survive him. The property of the deceased is reputed to be worth upwards of \$300,000.

The Factory of the Winsted Optical Co. Burned Out.

WINSTED, Conn., Jan. 19.—A disastrous fire visited the optical works of the Winsted Optical Co. about 7.40 this morning. The fire started from the furnace in the basement. An effort was made to quench it with a couple of shop hose, but this proved impossible, and the fire department was called out. The deep snow and the long, steep hill bore hard against the firemen. The shop is on a level with the lake and there was no water pressure. By the time the department reached the scene the flames had run up the walls to the room above, where there was a double floor, the planks being about 12 inches apart. The flames spread between these two floors, and the firemen had blazes in every corner to oppose with only two streams of water.

The fire worked up and down, and the result was that the building was pretty thoroughly burned out inside before the firemen succeeded in mastering the blazes. The whole inside of the works and all the machinery are destroyed. The damage is estimated at between \$10,000 and \$12,000. There is an insurance of \$8,000 on the machinery, but none on the building. The company will immediately secure other quarters and continue business.

A Philadelphia Judge Declares all Watch Clubs Lotteries.

PHILADELPHIA, Pa., Jan. 16.—J. F. Fritz yesterday pleaded guilty, before Judge Hare, to setting up an illegal lottery. Fritz organized a watch club. His custom was to get about 50 or 60 members each to contribute a dollar a week for 50 weeks, under the inducement that a watch would be given away each week to that member of the club who was so lucky as to have his name chosen by lot. Joseph Kelly, a farmer in the Columbia Ave. Market, joined the club, paid up for about eight or ten weeks, and when the collector for the defendant failed to appear for his money he had Fritz arrested.

Fritz had formed other clubs, one of which was known as a wagon club, in which the same principle was involved. Judge

Hare said that all such schemes were, under the law, lotteries. Sentence was suspended, and Fritz was allowed to enter bail for his future appearance, if called for.

John Nelson, Buyer of Old Gold, on Trial.

PROVIDENCE, R. I., Jan. 19.—A case of more than usual interest to the manufacturing jewelers, and retailers as well, of this city, has been occupying the attention of the Supreme Court during the past three days and will probably be prolonged for several days more. It is that involving the receiving of gold scraps and clippings stolen from a manufactory here, by a dealer who is suspected of having been engaged in the business for a long time.

John Nelson is a politician of this city, and Representative at Large in the Rhode Island Legislature. He runs a little watch and jewelry store on N. Main St., and there he has, it is stated, been repeatedly purchasing gold stock at prices that would have suggested something wrong. The people he bought this stock from are Felix McLaughlin, an employee of the Waite, Thresher Co., and Wallace J. Wallace, an employee of the Kent & Stanley Co.

Henry G. Thresher, of Waite, Thresher Co., and John J. Butler, foreman of that corporation, testified as to the identity of the stolen gold; the two thieves testified to disposing of the stock to Nelson and the detectives as to arresting the two men, the finding of the stolen property at Nelson's shop and of the latter's arrest. This was the general line of the prosecution.

Nelson made a complete denial of any complicity, that he did not know that the goods were stolen and that he had always dealt openly with the men and lived up to all the requirements of the law as far as he understood them. He was subjected to a searching cross-examination and was afterwards corroborated in the testimony by the statements of other witnesses. The case was continued until next week.

In a destructive fire in Barnesville, O., Jan. 12, the store of McKeever & Stevenson suffered to a considerable extent.

Jno. W. Reddall & Co.,

107 HAMILTON ST.,

NEWARK, N. J.

SIDE COMBS in fourteen karat gold.

*A great variety of patterns at
prices within reach of all.*

REED & BARTON



SILVERSMITHS

925
1000
FINE

37 Union Square } New York
"13 Maiden Lane }

"LA MARQUISE"
DESIGN PATENTED.

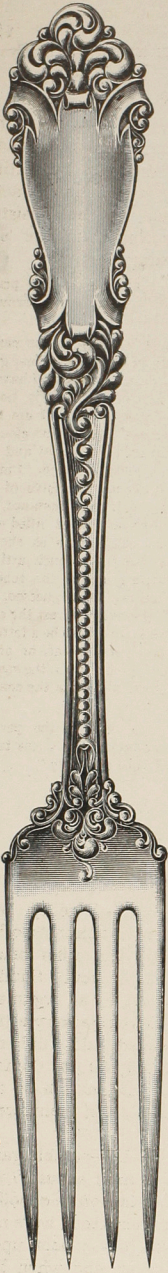
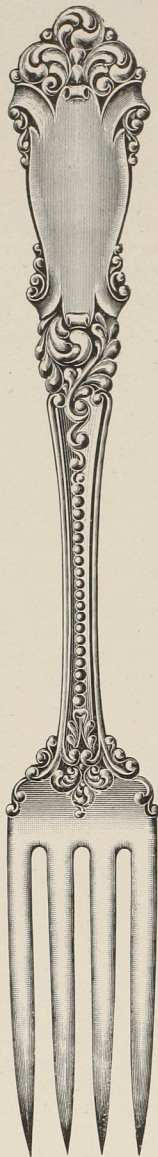
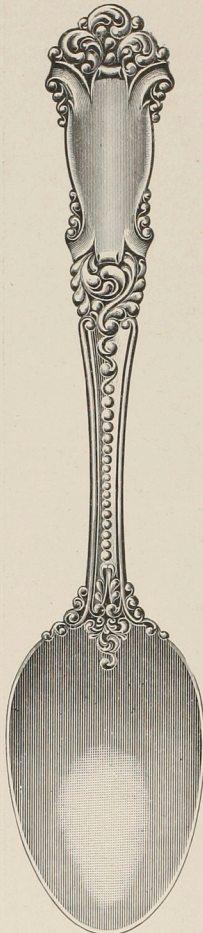


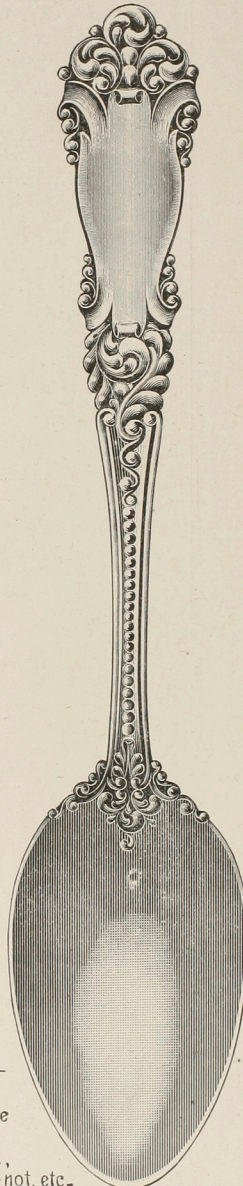
Table Fork.
Average Weight to the Dozen,
28 oz.



Dessert Fork.
Average Weight to the Dozen,
20 oz.



Tea Spoon.
Average Weight to the Dozen,
12 oz.



Dessert Spoon.
Average Weight to the Dozen,
20 oz.

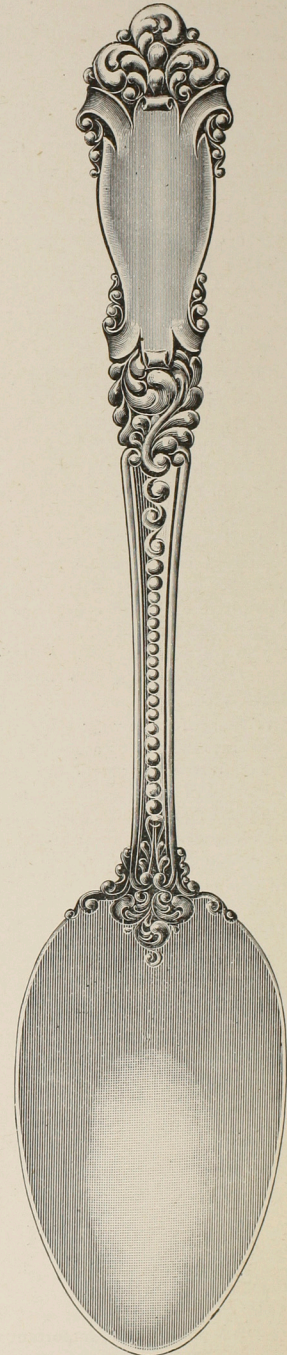


Table Spoon.
Average Weight to the Dozen,
28 oz.

THE "LA MARQUISE" especially meets the requirements of those of a truly refined taste. The ornamental designs on the reverse side of the different pieces of this pattern show a pleasing variety of FLOWERS including the Orchid, Golden-Rod, Clematis, Wild-Rose, Chrysanthemum, Daisy, Forget-me-not, etc. It is furnished in weights as mentioned under each article, and in heavier weights to order. A complete variety of fancy pieces is made in this pattern, numbering over one hundred and embracing the latest ideas in silver service worked into the most pleasing and practical forms

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The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Single Copies, - - - - -	.10

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Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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NOTICE OF DISCONTINUANCE.—We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at *any time*, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

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Member of the American Trade Press Association.

Vol. XXIX. Jan. 23, 1895. No. 26.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.

THE publisher of a weekly journal is not expected to perform the feats of his brother who issues a daily newspaper. Yet sometimes the former equals his rival in his performances, a notable instance being the publication in THE CIRCULAR, last Wednesday morning, of a full report covering three pages of the annual meeting of the Jewelers' League, held the previous night. Considering the circumstances surrounding the two branches of journalism, this feat of THE CIRCULAR far excels that of a daily newspaper when it publishes an important news "beat." But the meeting was an occasion worthy the effort, and THE CIRCULAR is compensated in the knowledge that it was first to furnish thousands of readers with a full

and fair account of proceedings deeply interesting to them.

WHEN president Dutee Wilcox, of the Manufacturing Jewelers' Board of Trade, at this organization's annual banquet, requested those present who had been connected with the jewelry business for 50 years or more, to stand up and five responded, and those of 40 years' career to do likewise and 25 responded, surely there was an evidence that the goldsmith's is an ancient and honorable craft. Why should not these 30 gentlemen organize themselves into a body to be known by some title such as Ancient and Honorable Order of Goldsmiths?

Silver Stamping Legislation Rapidly Progressing.

THE following reprint of correspondence tells its own story, and requires little comment aside from a repetition of the fact that the measure drafted by THE CIRCULAR, aiming to regulate the stamping of silver manufactures, is meeting with hearty approval among the jewelers and legislators of the several States:

LITTLE ROCK, Ark., Jan. 16, 1895.
THE JEWELERS' CIRCULAR PUB. CO.

GENTLEMEN:—Your "Silver stamping bill" was submitted so one of our young representatives from this county. He is a bright, hustling attorney and one of our coming men and in his hands the measure will have justice done it if possible. We append you his reply to our letter when we sent him the bill.

The changes in the wording he mentions consist of titles, such as, "Be it enacted by the General Assembly of the State of Arkansas," etc., etc., necessary before presenting to the august body. Our Legislature convened Monday, Jan. 14. Will keep you posted in regards bill.

Respectfully, SPOTT & JEFFERSON.

The letter of the State Representative was as follows:

LITTLE ROCK, Ark., Jan. 15, 1895.
Messrs. Spott & Jefferson, City.

DEAR SIRS:—I have before me a copy of the silver stamping bill. I can find nothing in it but what is just and equitable. I think no one should obtain money under false pretenses. To sell an article as solid silver when in fact it is not seems to me to come under this head. I shall make a few changes in the wording of the bill and then I will take pleasure in introducing the same in the present house and give it my strongest support.

I desire to thank you for your suggestion of this wise measure. If you have any other to offer, I will be glad to receive it.

Very truly yours, JAMES A. GRAY.

Among the Letters to the Editor will be noted additional correspondence bearing on the same important subject of silver stamping legislation which bids fair to become universal throughout the Union.

Guessing Matches As Jewelers, as great extent as other merchants, per chance,

Are Lotteries.

aim to advertise their business by instituting guessing matches of various character, the following decision of the Assistant Attorney General bearing upon the subject will prove interesting:

"First—The awarding of a prize to the person guessing nearest the number of seeds in a watermelon would be a lottery.

"Second—The awarding of a prize to the person guessing the nearest number of beans in a clear glass bottle set in plain view would be a lottery. I have, in a few instances, held that such a scheme is not a lottery, but upon a maturer consideration I am now satisfied that it is. To remove the chance element from such a scheme, the size of the vessel and the exact size of each article in it must be given. I mean by size of the vessel, its contents, exclusive of the material of which it is composed. For instance, the contents of the vessel is given, and it is filled with articles of a uniform size and shape, such as shot of a certain number, then the number of such articles may be computed approximately, and if the scheme does not require the exact number to be guessed, but prize is offered to the person guessing nearest the contents of such a vessel so filled, it would not be a lottery. Where, however, beans, corn, oats, wheat, or other grain of variable sizes and shapes are put in the vessel, no such certain data exist as will eliminate the chance feature from the scheme.

"Third—The awarding of a prize to the person guessing the weight of a watermelon, the guess to be made after lifting it, would not be a lottery."

A Bold Plan to Rob Several Chicago Jewelers Foiled.

CHICAGO, Ill., Jan. 15.—Twenty Desplaines St. police officers in citizens' clothes laid around dark alleys and other places during the early morning hours Sunday waiting for a united attack by an organized band of thieves on a dozen jewelry establishments. The expected raids did not materialize, but it was only due to the fact that the gang received information of the preparations by the police for their reception.

During the last week a disreputable gang of five men has been loafing about West-side thoroughfares, and, though the police fancied they meant no good, they were not molested. A close watch was kept upon their movements, however, and when the quintet met in a certain saloon on Kinzie St., Thursday night, there were friends of the police not far away. Just what was done at this gathering or how everything was borne to Desplaines St. station does not appear, but Friday morning Capt. Gibbons knew that between the hours of midnight Saturday and 6 o'clock Sunday morning the following jewelry houses would be looted: R. Lurie, 121 Madison St.; A. Kaempfer, 146 Madison St.; Joseph P. Wathier & Co., 178 Madison St.; E. Hirschberg, 224 Madison St.; Dolle Bros., 348 Madison St.; J. R. Priesmeyer & Co., 198 Madison St.; Youngdahl & Lilja, 273 Madison St.; Spaulding's, 223 Madison St.; Dart's, 321 Madison St.; J. C. Leppert's, 155 Halsted St.; Williams, 121 Halsted St.

New York Notes.

Bartens & Rice have entered a judgment for \$54.26 against Wm. H. Nesbit.

The Gorham Mfg. Co. have entered a judgment for \$96 against J. Everett Harler.

The Derby Silver Co. have filed a judgment against Lichtenstein Bros. for \$1,776.47.

A judgment against Benj. S. Wise for \$598.08 has been entered in favor of H. Content.

A judgment against John B. Garcia for \$169.71 has been entered by the Peters & Cahoun Co.

M. B. Bryant & Co. have been elected to membership in the New York Jewelers' Association.

A judgment for \$1,788.04 has been entered against S. A. Gutman & Co., in favor of Eichberg & Co.

Bloch Ainé has removed from 4 Maiden Lane to the ninth floor of the Diamond Exchange, 14 Maiden Lane.

The Solidarity Watch Case Co., now at 52 Maiden Lane, will about March 1st move to new quarters at 3 Maiden Lane.

John N. Disselkoe, importer of diamonds, Thursday opened his new office at 5 and 7 Maiden Lane, having removed from 19 E. 16th St.

Jno. W. Sherwood, jobber in diamonds and watches, removed last week from 20 Maiden Lane, to the seventh floor of the Stevens building, 3 Maiden Lane.

Edmond E. Robert, importer of watches in the Hays building, 21 Maiden Lane, will remove sometime before May 1st to the Stevens building, 3 Maiden Lane.

The Sheriff, Monday, received an execution for \$477 against Morris Schiff, wholesale jeweler, 30 Maiden Lane, in favor of Simon Sondheim. Liabilities about \$5,000.

The settlement proposed by Frank Bayerdoefer of 40 cents cash is still in abeyance. His liabilities are \$22,603.40, nominal assets, \$16,881.86, and actual assets, \$12,122.07.

The suit in the City Court by A. Lounsbury & Son against the Jewelers' Safety Fund Society has been settled out of court. An order discontinuing the action without costs was entered Jan. 15th.

Arthur Hirsch now represents Koch, Dreyfus & Co. in Virginia, Tennessee, Kentucky and the south Atlantic States. Fred. Diefenthaler will hereafter look after the New York city trade for this firm.

Henry E. Oppenheimer & Co., diamond importers and manufacturing jewelers, 47 Maiden Lane, have leased the entire seventh floor of the Diamond Exchange, 14 Maiden Lane, into which they will remove about May 1st. The factory will remain at the old location, 47 Maiden Lane.

The firm of Seckels & Oppenheimer, importers of precious stones and diamonds, 45 Maiden Lane, dissolved Jan. 15th by mutual consent. Both partners sign in liquidation. Wm. Seckels has started in business for

himself at 41 and 43 Maiden Lane, while Zach. A. Oppenheimer continues at the old address.

The following officers' of the Jewelers' Safety Fund Society were elected, Jan. 18, at a meeting of the directors: President, Henry Hayes; vice-president, S. Oppenheimer; secretary and treasurer, Ira Goddard; executive committee Enos Richardson, Wm. R. Alling, Frederick S. Douglas, Henry Randel, S. C. Scott.

Wm. Moll who recently gave himself up the police and confessed that he had stolen a quantity of rings from the factory of John R. Wood & Sons, 1322 Atlantic Ave., Brooklyn, where he had been employed, was discharged last week by Justice Goetting, in the Lee Ave. Police Court. His employers did not press the charge.

F. A. Averbek, of Averbek & Averbek, 14 Maiden Lane, is receiving congratulations upon his recent marriage to Miss Georgia Moll, of Chicago, Ill. Mr. and Mrs. Averbek were married New Year's day at Junction City, Ind., in the private car of J. B. Moll, the bride's father, who is supervisor of the C. M. & St. P. R.R.

Additional judgments against Abraham Schieber whose auction store at 20 W. 14th St., was closed out Dec. 14 on confessed judgments aggregating over \$3,000, were entered last week by the Niagara Silver Co. for \$440.72, and the Con. Fruit Jar Co. for \$555.17. Schieber is said to have been the head of the American Syndicate of Jewelers' Auctioneers.

An original mode of displaying loose diamonds and jewelry is to be seen in the window of Benedict Bros., at Broadway and Cortlandt St. One of the large show cards announcing the seventh annual reception to be given by Palestine Commandery, No. 18, Knights Templars, in Madison Square Garden, February 7th has been used as a basis for the very attractive decoration. Entirely surrounding the large red Templar cross, which occupies the middle of the card, are diamonds of the first water and of large size. Fourteen large stones are placed about the figure of a Knight Templar of the olden times which is in the middle of the cross. The entire card was surrounded by a frame of gold and silver collar buttons. The window also contains a fine display of Masonic emblems.

The General Term of the Superior Court Monday handed down its opinion in the suit of Price against Ga Nun affirming the decision of the trial term which awarded a judgment to the plaintiff. This judgment was awarded the plaintiff, Miss Price, against Ga Nun & Parsons, opticians, W. 42d St., for damages suffered to her eyes and general health alleged to have been caused by a mistake in filling a prescription for eyeglasses.

Simon Black, manufacturing jeweler, 14 John St., made an assignment Friday to Warren S. Burt, without preference. Mr. Black made a fortune, it is said, in Kim-

berly, South Africa, which he lost in a panic in London in 1879. He came to this country later and settled in Philadelphia. He has been engaged in the jewelry business in New York but a few years. Mr. Black is the father of Mr. Bonner, senior member of Bonner, Rich & Co., 41 Maiden Lane. Black's liabilities are estimated by the trade at about \$20,000.

Sometime in the early hours of Wednesday morning, the side pane in the window of the branch store of Mrs. T. Lynch, 1123 Broadway, was either broken or cut through, and jewelry and opera glasses estimated to be worth over \$500 were stolen. The broken window was discovered by the policeman on the beat, who reported it to the 30th St. station, but though detectives were immediately put on the case, no trace of the goods has yet been discovered. Among the articles stolen were a diamond brooch, a heavily jeweled watch, with the case set with diamonds, and 27 pairs of opera glasses. This makes the third window robbery from which this store has suffered.

Bernard Berman, pawnbroker and dealer in diamonds, 2 Oliver St., sold out his pawnbroking business last week to Harris Ablowich, who is now in possession only for the purpose, it is said, of redeeming the pledges, and not to continue the business. Herman Joseph, who represents Mr. Ablowich, is authority for the statement that the latter had paid some cash and extinguished a past indebtedness for the transfer of the business. The liabilities, the attorney states, will probably not exceed \$40,000, principally for diamonds, and the assets are a lot of uncollectable debts. The cause of Mr. Berman's failure is attributed to losses on the sales of diamonds on the instalment plan. Berman's liabilities are estimated in the trade at about \$20,000 more than the figure given by Mr. Joseph. Among his principal creditors are: L. Tannenbaum & Co., Jos. Frankel's Sons, Sig. Hirschberg, M. J. Lasar and H. Schenkein & Sons.

Emil Van Gelder, formerly in the diamond business at 10 Maiden Lane, who on Oct. 7, 1889, skipped out, leaving his many creditors to mourn his absence, is said to be rusticated in the county jail in Syracuse, N. Y., awaiting trial on the charge of forging a number of checks. Van Gelder has lately added the title "Baron" to his name. Van Gelder, about six years ago opened an office at 10 Maiden Lane, under the name H. E. Van Gelder & Son., which he claimed was a branch of the business controlled by his father, a well-known diamond dealer of Amsterdam. At the end of about six months Van Gelder skipped out, leaving creditors whose claims amounted to about \$50,000. His father, who was notified, claimed to have no interest in the son's business. Among Van Gelder's principal creditors were Hoenppl & Sons, M. J. Lasar, Lewisohn & Co., H. Muhr's Sons, Kuhn, Doerflinger & Co., H. Fera, D. L. Van Moppes & Co. and a host of others.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF
Diamonds and Precious Stones,
Cor. Maiden Lane & Nassau St.
NEW YORK.
25 Hatton Garden, London.
TELEPHONE, LONG DISTANCE 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS

and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLÉS and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.

Letters to The Editor.

M. D. ROTHSCHILD CONGRATULATES THE CIRCULAR ON ITS LEAGUE MEETING REPORT.

NEW YORK, Jan. 16th, 1894.

Editor of THE JEWELERS' CIRCULAR.

DEAR SIR:—I wish to tender to you my congratulations upon the full and fair account which you publish in to-day's issue of the proceedings of the Jewelers' League last night.

If you will continue in this course, I can safely predict that you will help the League and at the same time derive such benefits from your enterprise as you richly deserve.

Yours very truly,

M. D. ROTHSCHILD.

TIMELY RHYMES REGARDING THE JEWELERS' LEAGUE.

Editor of THE JEWELERS' CIRCULAR:

The agitation necessary to obtain laws that will give countenance and position to those who sell honest goods rather than to those who do not, should warm the feelings of the jewelers toward the Jewelers' League, as it is wholly interested in the jewelers' prosperity, and the feeling should be reciprocal.

PLEASANT MEMORIES.

'Tis pleasant to remember,
'Midst anxieties and cares,
That you are a member
Of the Jewelers' League.

'Tis pleasant to remember,
In season of rest and pleasure,
That you will get full measure
In the Jewelers' League.

'Tis pleasant to remember
The company you have met,
Friends you will never forget
In the Jewelers' League.

'Tis pleasant to remember,
When blessed with rugged health,
Should evil come by shock or stealth,
You are in the Jewelers' League.

'Tis pleasant to remember,
When sickness is your fate,
That you joined, before too late,
The Jewelers' League.

'Tis pleasant to remember,
When Death calls you hence,
The good you have done,
The blessings you have won—
What a full recompense
To the Jewelers' League!

W. W. S.

A GOLD BILL IN THE MISSOURI LEGISLATURE.

JEFFERSON CITY, MO., Jan. 17, '95.

Editor of THE JEWELERS' CIRCULAR:

I enclose copy of Gold Bill which I shall hand to one of the representatives of our Legislature to be enacted into a law in our State. This bill was drafted by our State organization, and put in shape by myself and a friend.

I would consider it a favor for you to look it over, and any suggestions will be cheerfully received and appreciated, however, advise me anyway, if the bill meets with your approval.

Yours truly,

GEO. PORTH.

An Act to punish the falsely marking or stamping of the karat on any article of merchandise, gold or solid gold, and to prohibit the manufacture and sale thereof.

Be it enacted by the General Assembly of the State of Missouri as follows:

SECTION 1. A person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to dispose of, any article of merchandise, marked, stamped, or branded with the words gold, or solid gold, 14k., 18k., or any other number of karat, or encased in any box, package, cover, or wrapper, or any other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark, or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing, and such article is gold or solid gold, 14k., or 18k., or any other number of karat, unless the component parts of which the said article is manufactured are one part solid gold to each karat, by which the article is marked, stamped, or branded, enclosed, encased in any box, package, cover or wrapper, or any other thing in or by which the said article is placed for sale, shall be deemed guilty of a misdemeanor, and upon conviction thereof shall be fined not less than five dollars nor more than one hundred dollars or by imprisonment in the county jail not less than thirty days.

THE CIRCULAR'S SILVER STAMPING BILL IN INDIANA.

Editor of THE JEWELERS' CIRCULAR:

We enclose copy of bill our association is endeavoring to have passed by our Legislature. We are working hard for the measure and hope to succeed.

Yours truly,

JULIUS C. WALK & SON.

A bill for an act relating to the manufacture and sale of articles constructed in whole or in part of gold or silver, or any alloy, or imitation thereof, prescribing penalties and declaring an emergency.

SECTION 1. *Be it enacted by the General Assembly of the State of Indiana,* That whoever makes for sale, or sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article or articles constructed in whole or in part of gold or any alloy, or imitation thereof, having thereon—or on any box, package, cover, wrapper, or other thing enclosing or encasing such article or articles, for sale—any stamp, brand, engraving, printed label, trademark, imprint, or other mark, indicating or designed or intended to indicate that the gold, alloy, or imitation thereof in such article or articles is different from or better than the actual kind and quality of such gold, alloy, or imitation, shall be guilty of a misdemeanor, and upon conviction thereof shall be fined in any sum not less than fifty dollars nor more than one hundred dollars.

SEC. 2. Whoever makes for sale, sells or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article or articles constructed in whole or in part of silver, or any alloy or imitation thereof, having thereon—or on any box, package, cover, wrapper or other thing enclosing or encasing such article or articles for sale—any stamp, brand, engraving, printed label, trademark, imprint or other mark, containing the words "sterling" or "sterling silver," referring or designed or intended to refer, to the silver, alloy, or imitation thereof, in such article or articles, when such silver, alloy, or imitation thereof, shall contain less than nine hundred and twenty-five one thousandths thereof of pure silver, shall be guilty of a misdemeanor, and upon conviction thereof shall be fined in any sum not less than fifty dollars or more than one hundred dollars.

SEC. 3. Whoever makes for sale, sells, or offers to sell or dispose of, or has in his or her possession with intent to sell or dispose of, any article or articles con-

structed in whole or in part of silver, or any alloy or imitation thereof, having thereon—or on any box, package, cover, wrapper, or other thing enclosing or encasing such article or articles for sale—any stamp, brand, engraving, printed label, trademark, imprint or other mark, containing the words "coin" or "coin silver," referring to or designed or intended to refer to, the silver, alloy or imitation thereof, in such article or articles, when such silver, alloy or imitation shall contain less than nine-tenths thereof of pure silver, shall be guilty of a misdemeanor, and upon conviction thereof shall be fined in any sum not less than fifty dollars and not more than one hundred dollars.

SEC. 4. Whereas, an emergency exists, this law shall take effect and be in force from and after its passage.

OFFICE OF
RETAIL JEWELERS' ASSOCIATION
OF INDIANA.

INDIANAPOLIS, January 17, 1895.

DEAR SIR: Will you please use your influence with your member to further the passage of this bill. Please acknowledge receipt of this bill for an act.

Respectfully yours,

JULIUS C. WALK,

President.

HORACE A. COMSTOCK,

Secretary.

Last Week's Arrivals.

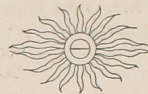
THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: A. G. Barber, Boston, Mass.; Astor H.; J. Gillespie, Boston, Mass.; Astor H.; W. C. Sisco, Chicago, Ill.; St. Cloud H.; M. Streicher, Chicago, Ill.; Astor H.; J. B. Gifford, Fall River, Mass.; Metropolitan H.; I. Sternberg, Savannah, Ga.; Morton H.; A. C. Lord, Tilton, N. H.; Astor H.; H. Leiter, Syracuse, N. Y.; Holland H.; W. J. Barr, Toronto, Ont.; Astor H.; E. A. Dayton, Omaha, Neb.; Astor H.; R. E. Kehl, Chicago, Ill.; Astor H.; M. Kohner, Baltimore, Md.; Astor H.; C. E. Wigginton (bric-a-brac for Woodward & Lothrop), Washington, D. C.; St. Denis H.; C. H. Jennings, Bridgeport, Conn.; Grand Union H.; L. Heller, Chicago, Ill.; Astor H.; L. S. Stowe, Springfield, Mass.; Astor H.; S. Eisenstadt, St. Louis, Mo.; St. James H.; H. L. Phillips, Jamestown, N. Y.; Metropole H.; M. S. Levy, San Francisco, Cal.; Belvidere H.; A. S. Goodman, Philadelphia, Pa.; St. Cloud H.; H. Wineburgh, Utica, N. Y.; Park Ave. H.; L. Hill, Chicago, Astor H.; E. Stein, Chicago, Ill.; Stewart H.; J. A. Pitt, Montreal Can.; New Amsterdam H.; C. Wendell, Oswego, N. Y.; Astor H.; C. H. Hancher, Wheeling, W. Va.; Marlboro H.; J. Watson, (Panton & Watson) Duluth, Minn.; 415 Broadway; J. Neafach, Albany, N. Y.; Broadway Central H.; Geo. Greenzweig, San Francisco, Cal.; Astor H.; A. Kurtzeborn, Jr., St. Louis, Mo.; Imperial H.; J. Castenberg, Baltimore, Md.; Stewart H.; A. W. Paul, Boston, Mass.; Marlboro H.

THREE POPULAR FAVORITES

TRILBY,

as a dainty blanchisseuse de fin, won all our hearts. Our new TRILBY Ladies' Chain, wins the heart and admiration, and the cash of every buyer. This is a fact.



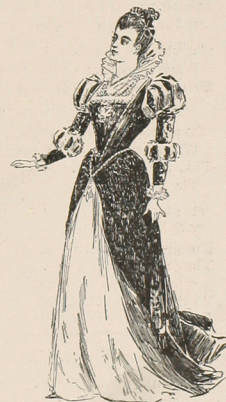
THE GAIETY GIRL

kicked her way into popular favor at once, but is even to-day nowhere near as strong a favorite as our new GAIETY GIRL Ladies' Chain. Have you seen it?



THE DUCHESS,

with her aristocratic face and bearing, typifies the qualities of our new DUCHESS Chains. They sell at sight.



These are a few of our

many new **GOOD THINGS.**

Among others is a beautiful line of **GUARDS**, plain or with Beads, Pearls or Turquoise; some of the handsomest.....

RIBBON SEAL FOBS ever offered, and a line of **SEAL PONY CHAINS** that are **SELLERS**, every one.

We nearly forgot to mention our new **TASSEL GUARDS**. But you won't forget them once you see the goods.

EVERY FIRST-CLASS JOBBER CARRIES OUR LINES.

W. & S. BLACKINTON,

ATTLEBORO, MASS.

Boston.

M. Myer has returned from Georgia with his bride.

E. H. Saxton has been in Washington during the past week.

Misses Leah and Lizzie Cowan are home from their southern trip.

William E. Clement, of D. C. Percival & Co., was married Jan. 22 to a Somerville lady.

John O. Holden's son, of Quincy, will carry on his father's business and settle up the estate.

E. C. Woodworth, from Boston, Mass., has moved his business to 51 Center St. Brockton, Mass.

W. H. Galloupe, salesman for the Saxton Co., is on a vacation trip to his former home in Battle Creek, Mich.

A. G. Barber, of the Globe Optical Co., was in New York as the concern's representative at the meeting of the American Optical Jobbers' Association.

In the Suffolk County's Insolvency Court Jan. 18, at the adjourned third meeting in the case of Harry W. Oliver, Chelsea, a discharge was refused. The composition case of Alfred H. Marcus & Son was adjourned to Jan. 25.

Buyers in town the past week included: A. S. Gordon, Laconia, W. D. Heath, Lakeport, J. H. Hutchinson, Portsmouth, N. H.; George A. Foye, Athol, Herman Lucke, Worcester, F. A. Robbins, Pittsfield; M. F. Robinson, Springfield, L. R. Hapgood, Westboro, F. M. Nichols, Taunton, Mass.

Carlos D. Smith, known to his numerous friends and acquaintances in the New England trade as "Carl," brother of the senior member of the firm, has been admitted to partnership with Smith & Patterson, and the name of the house will now be Smith, Patterson & Co. The new member has represented the establishment as traveling man for 15 years, and during the past three years has been a buyer of gold and plated jewelry.

A measure which interests the jewelry auctioneers is creating considerable stir among those who conduct auction sales of various sorts in Boston and other cities of the State. It aims at restriction by legislation and proposes an increase from \$2, the present auctioneer's license fee, to \$500, without the power of deputizing. Another feature of the proposed bill is the provision that no sales shall be held between sunset and sunrise. The auctioneers have organized in various lines of business affected and will present a vigorous remonstrance when the subject comes up for discussion in the Legislature.

Springfield, Mass.

C. Rogers, optician, is planning for a trip through Europe on his wheel next Summer.

The Waltham Watch Tool Co. were awarded a verdict of \$2,094.70 against

the Springfield Mfg. Co., in an action tried last week.

E. D. Burnham has resigned his position in F. L. Tabor's jewelry store, Holyoke, and has been succeeded by Lee Roberts, of Saco, Me.

The will of the late Gustave Young has been filed for probate. The income of his entire estate is to go to his widow and after her death the property is to be equally divided among his children.

The Boston *Globe* of Jan. 20th had a biographical sketch of Wm. J. Brecknell, engraver, who is now employed by F. A. Hubbard. In reciting the history of his life, he tells of some of the fine work he has done. He was born in England and at one time was superintendent of the art department in the big silver works at Birmingham. While in this position he engraved a silver salver, weighing 1,000 ounces, for the Sultan of Turkey and also had the honor of engraving the first piece of work for the Mikado of Japan after Japanese ports were opened to Europe. He also made several elegant and costly pieces for Prince Albert.

Pittsburgh.

Charles J. Ahlborn has returned from his Cincinnati trip.

Geo. W. Biggs & Co. have improved their store by the addition of Wellsbach lights.

A. J. Reinhart, for many years manager for Jos. Horne & Co.'s jewelry department, died last week. Mr. Reinhart was well-known in the trade here.

The auction sale of R. L. McWatty & Co. has been a remarkable one in every respect, being attended by the society people of the city. The sale will continue a few days longer.

Visiting jewelers in the city last week were: Bert Neville, Dawson, Pa.; E. L. Kennerdall, Kitanning, Pa.; F. Worrell, Washington, Pa.; G. Boss, McKee's Rocks; and W. Brehm, Rochester, Pa.

Canada and the Provinces.

J. D. Bennett, New Westminster, B. C., has assigned.

S. E. Stephenson, jeweler, Elora, Ont., is in financial difficulties.

The business of Herman Weidman, jewelry, etc., Winnipeg, Man., is in the possession of the sheriff.

M. J. Feeley, representing the Meriden Britannia Co., Hamilton, Ont., is at the Queen's Hotel, Montreal.

Wm. Sloan, jeweler, Milton, Ont., who has been conducting a small business for some years, has assigned.

A settlement of 40 cents on the dollar has been one of the latest achievements of R. Mercer, jeweler, Seaforth.

Wilmington, Del.

Chas. Rudolph is engaged to be married.

Chas. Heabner has left the employ of S. H. Baynard, as watchmaker.

Joseph Blank, a former jeweler of this city, has engaged with M. Parish, jeweler, Newark, Del.

Wm. Clark, who closed out his jewelry store, 407 Market St., has opened a repair shop at 107 W. 9th St.

Hamilton Ayers, formerly in the jewelry business in this city, is lying very low at his home, and is not expected to recover.

Mr. Davidson, who conducted a pawnbroker's office and jewelry store here for about six months, has sold out at auction.

Philadelphia.

Edw. Masson has left the employ of the late Rem P. Davies, 116 S. 12th St.

Walter Davis, late with H. Muhr's Sons, has gone with M. Sickles & Sons, 618 Chestnut St.

Salesmen who visited town last week were: C. F. Willemin, T. G. Frothingham & Co.; Mr. Hopkins, Meriden Silver Plate Co.; J. D. Pettingill, Derby Silver Co.

Alfred Britton, alias "Toothpicks," and Frank Leaver, alias "Lawyer," were acquitted of the larceny of a number of unmounted diamonds and two lace pins, valued in the aggregate at \$450 from the store of Jos. K. Davison, 718 Sansom St.

The jewelry store of I. A. Jackemite, 1221 N. 10th St., was entered by a colored thief, who stole jewelry to the amount of \$10.50. The entire reserve squad of the twelfth district officers was called out, but despite the fact that they chased the man some distance he escaped.

Assignments for the benefit of creditors have been recorded as follows: J. G. Rosengarten, Elmer E. Pferisch and William Ettinger, trading as J. G. Rosengarten & Co.; and Geo. J. Dehner & Co. to J. A. Schwartz. The deed is dated Dec. 31, 1894, and conveys no real estate.

Buyers in town the past week included: John Dewar, Bryn Mawr, Pa.; Joseph Ladomus, Chester, Pa.; Howard Fitzsimmons, West Chester, Pa.; Hugo Watson, Manayunk, Pa.; R. G. Porter, Woodbury, N. J.; B. C. Foster, Bristol, Pa.; C. F. Hunsberger, Slatertown, Pa.; Israel James, Sweedborough, N. J.; C. F. Rudolph, Wilmington, Del.; J. I. Doughty, Millville, N. J.

We have before us perhaps the handsomest catalogue ever issued by a file house. Typographically and artistically the volume issued by the Nicholson File Co., Providence, R. I., leaves nothing to be desired. Numerous views of the factory are scattered over the sixty odd pages in the book and, being printed in a rich brown, set off the black of the file illustrations in a most effective manner. Nearly three hundred varieties of files are illustrated in such a manner that one can see the shape, transverse section and cut. There is a short sketch of the company's career, complete price lists and a host of useful information.

News Gleanings.

J. H. Sweger, Mifflintown, Pa., has sold out.

John C. Demmert, Trenton, N. J., has assigned.

J. J. Ring, Logan, Ia., has given a mortgage for \$300.

G. H. Todd, De Kalb, Ill., has confessed judgment for \$765.

Gus. Hooben, Whittenton, Mass., will retire from business.

James Clegg, Lapeer, Mich., has had a recent loss by fire.

J. T. Thoelecke, Sidney, Neb., has moved to Pocatello, Idaho.

F. C. Forchner, Nanticoke, Pa., is selling out his stock at auction.

T. E. Gonteman, Edwardsville, Ill., has conveyed realty for \$5,375.

Wetherell & Hollister succeed James H. Morse, in Westfield, Mass.

G. E. Davis, Mahaffey, Pa., has a judgment against him for \$1,530.

L. Golding, Plattsburgh, Neb., has given a realty mortgage for \$1,000.

Charles M. Dick, Greenburgh, Pa., has sold out to Sherman Braughtner.

Geo. L. Ackerman, Scranton, Pa., has given a judgment note for \$968.

F. A. Loew, Tamaqua, Pa., has removed to another location in that town.

J. B. Berger & Co., Paterson, N. J., has given a chattel mortgage for \$2,500.

Charles W. Collings, jeweler, Niles, O., has assigned. His assets are small.

J. O. Dudley, of Plymouth, Ill., will open a new jewelry store in Colchester, Ill.

W. S. Banks, of Banks & Banks, Greenwich, Conn., has made an assignment.

Charles D. Stoup's jewelry store, Turtle Creek, Va., was burned out some days ago.

Robert H. Peters, Corfu, N. Y., contemplates opening a jewelry store in Hallstead, N. Y.

A. L. Shiller, jeweler, Avoca, Pa., will be united in marriage, Feb. 12, to Miss Lena Lasenvitz.

George H. Hopkins has embarked in business as a watchmaker and jeweler in Waltham, Mass.

The jewelry store of C. A. Richardson, Eaton, O., has been closed by C. Fenzel & Co., creditors.

John Rovang has returned to Dalton, Minn., from South Dakota, and has opened a jewelry store.

In a fire in Great Barrington, Mass., Jan. 11, J. R. Prinder, jeweler, lost \$1,000; insurance, \$1,000.

The Turney business block, Greensburgh, Pa., has been bought by Adam Fisher, jeweler, for \$25,150.

Bower & Co., jewelers, Williamsport, Pa., will move on April 1 to a large store room on E. Market Sq.

Drews Bros., Holstein, Ia., have given a bill of sale for \$300, and likewise a chattel mortgage for \$588.

E. R. Stevens, formerly with jeweler Chadsey, Wakefield, Mass., has started in business in Lowell, Mass.

The Burbank block, Pittsfield, Mass., suffered by fire Jan. 18. T. H. Richardson, jeweler, lost \$1,000; insured.

Harry J. Hayward, of Lowell, Mass., has entered the employ of Jordan, Marsh & Co., Boston, Mass., as jewelry buyer.

In a fire in State Center, Ia., recently, R. W. Holesworth, jeweler, is reported to have been affected to the extent of \$3,000.

Meinhofer & Larosh, jewelers, 30 S. 7th St., have moved to 106 N. 7th St., Allentown, Pa., into more commodious quarters.

The marriage of L. W. Mowry, jeweler, Slayton, Wis., and Miss Eleanor Thayer, Mankato, Wis., took place a few days ago.

The store of W. A. Thoma, Kaukauna, Wis., was damaged a few days ago by fire to the extent of about \$1,400; insurance \$1,000.

The sheriff's sale of goods in C. A. Lindsey's jewelry store, Johnstown, Pa., was postponed until 10 o'clock Friday morning, Jan. 18.

K. Smit, Pittsburgh, Pa., has rented the room in the Kuntz building, Washington, Pa., and will open a jewelry store about April 1.

Nels Vingham has moved from Ft. Atkinson, Wis., to Mt. Horeb, Wis., where he will be engaged in the jewelry business with a brother-in-law.

William Eberlee, who has been in the jewelry business at Benton Ill., the last three months has purchased a jewelry store in La Motte, Ia., and will move there.

On Jan. 9 the window of Brown's jewelry store, Barton, Fla., was broken into and 13 watches and a lot of jewelry taken. Loss about \$200. There is no clew to the thief.

A company has been formed in Waltham, Mass., for the manufacture of clock cases. C. P. Nutting, E. Q. McCollester and J. F. McCollester are the parties chiefly interested.

The storeroom of Wm. Glover, Jr., Hazleton, Pa., will shortly undergo extensive alterations. An auction sale, under the supervision of Col. Rutherford, is now in progress.

At Bethlehem, Pa., the sheriff, Jan. 14, sold the stock of jeweler J. K. Rauch, in bulk, to Gen. W. E. Doster who purchased it for Mrs. Rauch. The price was \$1,800. The execution was for \$10,000.

The Churchill Jewelry Co., Pueblo, Cal., have incorporated with a capital stock of \$1,000 to do a retail jewelry business, and borrow and loan money on jewelry, diamonds, etc. The promoters are: Herbert H. Churchill, Edwin W. Davis and Harry P. Vories, of Pueblo.

Calvin S. Ball Forced to Make an Assignment.

SYRACUSE, N. Y., Jan. 16.—The jewelry store of Calvin S. Ball, 127 Salina St., was closed a little before 5 o'clock yesterday afternoon, just after his general assignment had been filed in the office of the county clerk. This action on the part of Mr. Ball was expected in certain business circles. His credit had not been the best for several months, and the commercial agencies had had frequent inquiries concerning his financial standing. He had not given a statement to the agencies for some time and this served to lessen his credit among the large firms with whom he dealt.

Mr. Ball has been one of the oldest and best known jewelers in Central New York for many years. In recent years he has met with losses through unfortunate indorsements, and this fact led to the assignment for the benefit of his creditors. Mr. Ball was the former owner of several pieces of real estate, but they have been transferred at different times to his wife and daughter. He became involved with the defunct real estate firm of Selleck Bros., and is said to have lost considerable money by indorsing that firm's paper. Since those losses he has been slow in meeting his bills, it is claimed.

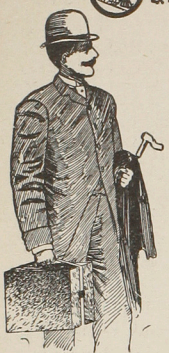
In former years Mr. Ball had been looked on as one of the most substantial business men of the city. He conducted his business for several years at the location now occupied by Becker & Lathrop, in Salina St. From here he moved to the Washington St. side of the White Memorial building, and later to his present location in S. Salina St. The last was looked on as a bad change, and he is said to have made no money since.

In the assignment papers J. Douglass Lavette, Mr. Ball's son-in-law, is named as the assignee. He is directed to turn the stock and any other assets into money and after the payment of many preferred creditors, to distribute the remainder pro rata among the other creditors. The last named are chiefly wholesale jewelry dealers and manufacturers in New York, Boston, Providence, New Haven and Hartford. Mr. Ball's liabilities are estimated at about \$25,000 and the assets, consisting principally of the stock in the store, at about \$18,000.

The Merchant's National Bank is preferred in the sum of \$3,500, the amount of four notes endorsed since Nov. 30th by Mrs. Charlotte E. Ball, the assignor's wife, and the First National Bank of this city, in the sum of \$4,300 and interest, the amount of five notes, dated between Oct. 20th and Dec. 24th last. All of these, except one note of \$1,100, dated Oct. 20th, have not yet matured. These preferences to the banks are stated to be valid only to the amount of one-third of the estate assigned. The preferred claims will amount to something like \$11,000.

Mr. Ball is contesting the payment of some of the notes indorsed for Selleck Bros.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

M. F. LAURANCE, the well known traveling salesman for the Spencer Optical Mfg. Co., will soon start out on his regular trip, and hopes all his friends and customers will favor him with their patronage, as in the past.

William E. Cohen, formerly of New York, is to travel south for E. A. Cowan & Co., Boston, Mass.

Edward D. Cole, formerly with W. W. Mansfield, Portland, Me., will represent Smith, Patterson & Co. hereafter, covering Maine and adjacent sections of New Hampshire and Massachusetts.

John H. Patten, for over seven years with C. G. Alford & Co., representing them in New England, has signed for 1895 with D. S. Spaulding, Mansfield, Mass. Mr. Patten will travel in New England, Philadelphia, Baltimore and Washington.

Salesmen visiting the Hub during the past week included: W. D. Elcox, Larter, Elcox & Co.; S. L. Howland, Eisenmann Bros.; C. B. Hancock, Hancock, Becker & Co.; M. W. Potter, J. M. Fisher & Co.; Mr. Mowry, Kirby, Mowry & Co.; George W. Parks, Parks Bros. & Rogers; Irving Smith, Crescent Watch Case Co.; Harry Barrows, H. F. Barrows & Co.; John L. Shepherd, Keystone Watch Case Co.; Mr. Oakman, A. F. Towle & Son Co.; Robert Hamilton, Hamilton & Hamilton, Jr.

Traveling men in Indianapolis last week included: Geo. W. Bunker, for A. Shydecker; C. A. Fraser, Hancock, Becker & Co.; J. S. Platt, Foster & Bailey; J. J. Somers, Thos. Totten & Co.; L. H. Bosworth, Potter & Buffinton; Mr. Fogg, Keystone Watch Case Co.; H. C. Walton, Wadsworth Watch Case Co.; F. W. Trewin, Keystone Watch Case Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; A. B. Chase, G. W. Cheever & Co.; F. N. Vaslett, Fletcher, Burrows & Co.; Mr. Vaslett, E. B. Thornton & Co.; C. F. Willemin, T. G. Frothingham & Co.; Jno. Cross, Dueber Watch Case Mfg. Co.; Jos. Becker, Jos. Fahys & Co.; J. E. Blake, Blake & Clafin; Geo. C. Booth, Hutchison & Huestis; Wm. W. Middlebrook, B. A. Ballou & Co.; W. F. Briggs, and representatives of New Haven Clock Co.; J. T. Inman & Co.; R. Bradley & Son; and H. C. Lindol.

Travelers in Pittsburgh, Pa., last week were: Geo. C. Booth, Hutchison & Huestis; Charles F. Ketcham, Riker Bros.; J. E. Alexander, for Frank W. Smith; H. Nicholson, Flint, Blood & Co.; James E. Blake, Blake & Clafin; A. Fisher, Kraus, Kragel

& Co.; J. M. Morrow, American Watch Case Co.; Fred J. Foster, Unger Bros.; Chas. E. Dorr, Gorham Mfg. Co.; D. Skutch, Waterbury Clock Co.; D. Barker, Empire Cut Glass Co.; Mr. Tinker, for W. B. Durgin; J. A. Granbery, Reeves & Sillocks; C. A. Marsh, C. A. Marsh & Co.; G. H. Coggsill, Geo. L. Vose & Co.; A. W. Oakley, Thornton Bros.; I. L. Lehweiss, for D. R. Corbin; J. M. Torbett, Hall, Elton & Co.; G. S. Melville, Acme Silver Plate Co.; C. F. Willemin, T. G. Frothingham & Co.; G. Hoffman, Ansonia Clock Co.; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Weisz, Illinois Watch Case Co.; A. Peabody; Wm. Dietz, for L. Combremont.

Providence.

Fred. R. Pennell has given a chattel mortgage to W. F. Main for \$872.

G. R. S. Killam has started in the watch repairing business at 281 Westminster St.

Among the buyers who visited the manufacturers the past week were M. Bonn, Pittsburgh, Pa., and B. Arnstine, Cleveland, O.

The directors of the Manufacturing Jewelers' Board of Trade met Saturday afternoon and transacted considerable routine business.

David J. White, secretary of the Standard Seamless Wire Co., Pawtucket, has been elected president of the City Council of that city.

Since the recent burglary on Friendship St., several jewelry firms have taken extra precautions for the protection of their property by having their places of business properly wired from the Electric Protective Co.

The case of John Hopkins *vs.* Hopkins & Settle was called in the Supreme Court Saturday morning. This is a petition for the sale of attached property. The case was continued for further service of citation on defendants.

The annual midwinter re-union of the New England Manufacturing Jewelers' Association will be held on Tuesday evening, Jan. 29, at the rooms of the Falstaff Club. The efficient executive committee announce that an unusually fine programme, entirely out of the usual run, will be provided, and an excellent time is assured.

William Abrahams, 17 years of age, was arrested by Detective Parker early last evening for having appropriated \$50 in cash and a number of checks from his employers, the Waite, Thesher Co. Abrahams was hired about a fortnight ago as errand boy, and as such was sent last Saturday to the High St. Bank to make a deposit, which consisted of checks and cash, in all amounting to nearly \$1,000. The lad failed to visit the bank or to return to the factory, and the police were notified with the above result. In the Sixth District Court he admitted his guilt, and in \$500 was held for the action of the grand jury.

Trade Gossip.

John W. Sherwood, 3 Maiden Lane, has continued his custom of presenting the legitimate jewelry trade with neat celluloid cards, containing the yearly calendar. The three which he has presented to jewelers, as souvenirs for 1895, are models of their kind.

Wm. B. Osgood, manager of the Keating Wheel Co., Holyoke, Mass., is in charge of this company's exhibit at the National Cycle Show, now being held at the Madison Square Garden, New York. Mr. Osgood recently returned from Chicago, after attending a similar exhibit in that city.

One of the most successful lines of last year was the sterling silver mounted ebony toilet articles and novelties introduced by Deitsch Bros., 7 E. 17th St., New York. In the new line for this year the trade will find designs not only as salable as their predecessors but unsurpassed in style, finish and artistic conception. A fine assortment of original designs in tortoise shell goods has also been introduced.

A handy souvenir comes from M. L. Roberts, Grand Junction, Col., in the form of a pocket memorandum note book. The cover contains Mr. Roberts' ad. and the yearly calendar for 1895, while scattered among its leaves are comparative tables of the population of the States and cities of the United States, and the largest cities of the world, electoral and popular vote for President, 1892, interest laws and statutes of limitations of the States and Territories and other interesting and valuable information.

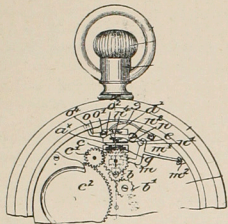
In the fashion notes of last week's issue appeared a paragraph which, in speaking of the popularity of side combs, mentioned that President Cleveland had recently presented his wife with a pair of handsome small combs ornamented with diamonds. These combs, THE CIRCULAR is informed, were made by Jno. W. Reddall & Co., Newark, N. J., who sold them to the Washington jeweler from whom they were purchased by the President. They are but one of the many handsome varieties of side combs which Jno. W. Reddall & Co. are now producing.

Under the title, Gruen's Precision Watches, the jewelry trade has been presented with a neatly bound, well printed pamphlet by D. Gruen & Son who recently established their general office in Columbus, O. The pamphlet is a descriptive catalogue for 1895 of the fine watches made by this firm. The opening pages are devoted to information relating to the watch trade in Switzerland and the reasons for the establishment by this firm of their factory at Glashütte, Germany. The remainder of the catalogue is devoted to a detailed description of the Gruen movement of which an illustration of the 18 size is given. Inserted in the catalogue is a large colored plate showing in detail the Moritz Grossman escapement as carried out to the highest technical perfection in Gruen's precision watches.

The Latest Patents.

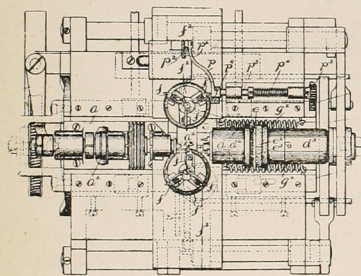
ISSUE OF JAN. 15, 1895.

532,520. STEM WINDING AND SETTING MECHANISM FOR WATCHES. ALFRED BARTON, Boston, Mass.—Filed Jan. 15, 1894. Serial No. 496,838. (No model.)



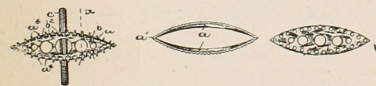
In a stem winding and setting mechanism for watches, a longitudinally movable stem, winding and setting trains, an intermediate winding and setting connection, and an operating lever for the same, an actuating lever for and positively connected to said operating lever and also connected with said stem, inward movement of the latter acting through the said positively connected levers to throw said intermediate connection into engagement with said winding train, and a single spring exerting a constant force tending to throw both the positively connected levers in an opposite direction to move the said intermediate connection into engagement with said setting train.

532,532. STAFF TURNING LATHE. DUANE H. CHURCH, Newton, Mass.—Filed Nov. 11, 1893.—Serial No. 490,614. (No model.)



In a lathe, the combination with a rotary work-holding chuck, of a plurality of work-supporting centers in a movable holder whose movement brings said centers severally into axial line with the work while held in the chuck, and means for intermittently moving the holder to bring the centers to such position.

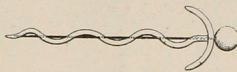
532,587. JEWELRY. EMIL SCHILL, Newark, N. J.—Filed July 25, 1894. Serial No. 518,519. (No model.)



The method hereinbefore described of producing jewelry, consisting in first forming a side piece, as *a*, with a design in outline thereon; secondly, forming a center piece, as *b*, thirdly, soldering said center piece to the side piece, so that the upper surface of the center piece and the upper edge of the side piece are flush, and finally forming the cramps on said side piece and said center piece.

532,680. ENGRAVING-MACHINE. WILLI-BALD MERL, Cologne, Germany.—Filed Oct. 18, 1894. Serial No. 526,310. (No model.)

532,695. HAIR-PIN. MORRILL N. PACKARD, Baltimore, Md., assignor of one-half to James F. Morrison, same place.—Filed May 1, 1894. Serial No. 509,685. (No model.)



A hair-pin comprising a sinuous sheath, having a series of perforations arranged in a longitudinal line, and a pin adapted to pass through said perforations in the sheath.

A Sea Captain Discourses Upon Non-Magnetic Watches.

CAPTAIN PATTERSON, in a lecture recently before the Seawana Yacht Club, illustrated by the aid of a large black-board the theory of the various navigation problems, after which he elicited a laugh by stating that he was not in the employ of the firm whose exhibit of non-magnetic timepieces occupied a place on the large table before him. He said:

"In these days of electric lighting plants on board of steam vessels, and where yachtsmen and other navigators are daily moving within the circle of influence of dynamos, of electric ventilating fans, of artificial magnets used for compass correctors, and even that of the trolley car, the question of a non-magnetic timekeeper is one of vital importance. Several years ago I was the proud possessor of a beautiful watch that tallied time almost to perfection, but the mechanism of which I ruined one day by charging the hairspring, balance and pallet with magnetism while handling several bar magnets in the act of adjusting a compass. Although I attempted to have the watch de-magnetized, it never again marked good time, so I discarded it and after a most thorough and rigorous test of the various non-magnetic movements known, I provided myself with a set of Paillard works, and have since by heroic tests demonstrated their wonderful time recording properties, their absolute unsusceptibility to magnetism and electricity and the imperviousness of such non-magnetic metal to corrosion."

The lecturer then made a series of novel and intensely interesting experiments with ordinary watch works magnetized and with the Paillard works, bringing the two movements close to a powerful magnet and showing the stoppage of the ordinary works while the non-magnetic watch ticked regularly and bravely on.

The new rolls being put in the forge room of the Silver Plate Cutlery Co.'s works in Shelton, Conn., are expected, if they prove successful, to work a revolution in the cutlery business in this country. They will do away entirely with the laborious trip-hammer work on knives and by their combination of rolls render the blade ready for the finishing processes. This does away with some of the most irksome of the various processes that a table knife goes through.

Connecticut.

The Winsted Optical Co., West Winsted, resumed work on the 21st.

Henry Hall, of the Biggins-Rodgers Co., has returned to Wallingford from a successful trip.

Mr. and Mrs. C. A. Hamilton, of Waterbury, will spend the Winter at the Hotel Majestic, New York.

L. A. Burt, R. Wallace & Sons Mfg. Co.'s traveler, started from Wallingford Jan. 15th on a southwestern trip.

W. F. Rogers, Meriden, addressed the Boys' Club, of that city, Jan. 16th, on "Scenes in My European Journey."

Col. W. J. Leavenworth was re-elected president; L. M. Hubbard, vice-president; R. H. Cowles and W. J. Leavenworth, auditors of the Wallingford National Bank, Jan. 15th.

Col. Watson J. Miller, president of the Derby Silver Co., attended the Old Guard's ball, New York, Jan. 15th, together with Governor Coffin, of Connecticut, and the other members of the Governor's staff.

R. Wallace & Sons Mfg. Co.'s factory, Wallingford, is running full time in many of its departments, and the same may be said of the Maltby, Stevens & Curtiss Co. There are prospects of a good Spring trade among the silver factories.

W. F. Rockwell was Jan. 15th re-elected president and treasurer of Miller Bros. Cutlery Co., Meriden, and C. L. Rockwell was chosen secretary. The directors are the two gentlemen mentioned, G. W. Lyon and Henry J. Lewis, of Stratford.

The Meriden Britannia, Meriden Silver Plate and Wilcox Silver Plate companies, Meriden, started up Jan. 14th, after their three weeks' holiday shut down. The Britannia and Wilcox Silver Plate companies will run for the present on eight hours per day.

William H. Saxton, Jr. has severed connection with the Saxton Jewelry Co., of New London, and has removed to New York, where he will enter the employment of E. E. Orvis, 694 Columbus Ave. Mr. Saxton is a graduate of Woodcock's Horological School, Winona, Wis.

The Derby Silver Co.'s works started Jan. 14th after a three weeks' shut down for inventory, and at present will give about three days' work per week to the full complement of help, the shop running every day with about half the regular force in alternate half weekly trips. This is only a temporary arrangement until the works can be started. The annual meeting of the company was held Jan. 15th. A dividend was voted. The election of directors followed and resulted as follows: Watson J. Miller, William E. Downes, Thomas H. Newcomb, A. R. Smith, Henry J. Smith, Charles H. Nettleton and Charles E. Clark. The directors then met and elected the following officers: President, Watson J. Miller; secretary and treasurer, Wesley S. Clark; superintendent, Thomas H. Newcomb.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

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Art Pottery, Bric-a-brac, Etc.		Diamond Cutters.		Ring Makers.	
Bing, Ferdinand & Co., 106 Grand St., N. Y.	36	Fera, Henry, 10 Maiden Lane, N. Y.	34	Bowden, J. B. & Co., 192 Broadway, N. Y.	39
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Straus, L. & Sons, 42 to 48 Warren St., N. Y.	35	Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y.	10	Safes.	
		Randel, Baremore & Billings, 29 Maiden Lane	11	Mosler, Bahmann & Co., 518 B'way, N. Y.	35
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Baker, Geo. M., Providence, R. I.	9	Jeanne, Paul, Bradley Bldg., N. Y.	36	Crouch & Fitzgerald, 161 Broadway, N. Y.	5
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Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.	40	Jewelry, Silverware and Optical Cases.		Oliver, W. W., Buffalo, N. Y.	9
		Jackson, S. C., 180 Broadway, N. Y.	39	Thimbles.	
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Clark, T. B. & Co., 860 Broadway, N. Y.	35	Jobbers, Watches, Diamonds, Etc.		Trunks and Traveling Bags.	
		Aikin-Lambert Jewelry Co., 19 Maiden Lane	2-35	Crouch & Fitzgerald, 161 Broadway, N. Y.	5
Diamond & Precious Stone Importers.		Myers, S. F. & Co., 48 Maiden Lane, N. Y.	40		
Disselkoen, John N., 19 E. 16th St., N. Y.	11-13	Musical Boxes.		Watch Case Repairers.	
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Kahn, L. & M. & Co., 172 Broadway, N. Y.	40	Queen & Co., Philadelphia, Pa.	40		
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Kipling, R. A., Hays Bldg., N. Y.	10	Aikin, Lambert & Co., 19 Maiden Lane, N. Y.	2-35	Clark, A. N., Plainville, Conn.	40
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Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y.	19				

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

BY experienced watchmaker, salesman and engraver, competent to take charge. Address Parker, Lock Box 401, Madison, O.

ENGRAVER and salesman desires position at once. Middle States preferred. Salary \$16. Reference given for character and ability. Address Commerce, care JEWELERS' CIRCULAR.

BOOKKEEPER, absolutely reliable and competent to take charge of office, credits and collections, desires to make a change; for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170, Care JEWELERS' CIRCULAR.

YOUNG MAN, 19 YEARS, WOULD LIKE A POSITION WITH A JEWELRY CONCERN WHERE HE CAN ADVANCE HIMSELF. EXCELLENT REFERENCES. ADDRESS OFFICE, CARE JEWELERS' CIRCULAR.

A FIRST-CLASS watchmaker would like position after January 1st. Full set of tools. References if required. Address Whitcomb, care of JEWELERS' CIRCULAR.

WANTED, by a man of 28 years, a position as salesman in a wholesale or retail jewelry house; 12 years experience. References. Energetic, JEWELERS' CIRCULAR.

A FIRST-CLASS traveling salesman, with established trade, wants line of sterling for New York or New England. At references. Address B. M., JEWELERS' CIRCULAR.

A YOUNG man as salesman. Excellent trade in New York city and vicinity, desires to change his position. Can furnish best of reference. Would also take office position. Address Salesman, JEWELERS' CIRCULAR.

SITUATION WANTED—By young man 24; does not drink; good appearance; A No. 1 salesman and good engraver; been connected with the jewelry trade for 14 years; capable of taking charge of store. Address "Ulster," care JEWELERS' CIRCULAR.

SITUATION WANTED—As traveling salesman by a hustling young man of good appearance; can talk and sell watches, jewelry, silverware or clocks; knows the business from A to Z and can sell goods if any one can. Address "Commercial," care JEWELERS' CIRCULAR.

POLISHER—A competent man with 15 years' experience on watch cases and jewelry seeks steady employment. Address Polisher, care JEWELERS' CIRCULAR.

FIRST CLASS watchmaker, 28; experience in materials, tools, also optical goods; speaks English, French and German; would like position as salesman in retail or wholesale material house. "Material," care JEWELERS' CIRCULAR.

SITUATION wanted by an experienced engraver, chaser, designer and letterer. Address Ed. S. Browe, Upper Montclair, N. J.

WATCHMAKER, first class, wants position; 25; A 1 references; full set of tools; good salesman, etc. Address J. G., care JEWELERS' CIRCULAR.

POSITION—As watchmaker and salesman; will start at \$10 per week. Melvin Avery, Jackson, Mich.

WANTED—A traveling position south or west to represent a manufacturer of rings, or rings and jewelry by A 1 salesman. "Set Rings," JEWELERS' CIRCULAR.

TRAVELING salesman south and west; well known and posted in jewelry and silver lines; A 1 references and ability, is open for engagement. "Jewelry Trade," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—A TRAVELER WELL ACQUAINTED WITH NEW ENGLAND JEWELRY TRADE. ONE WHO HAS HANDLED SILVER PLATED WARE. ADDRESS M., CARE JEWELERS' CIRCULAR.

WANTED—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

WANTED—A good engraver and jeweler to go south; permanent employment to right man. Address H. S., Box 32, Lynchburg, Va.

WANTED—A bright young man to make himself useful in wholesale jewelry and material business; must have A No. 1 references. Address, stating references, etc., T. B., care JEWELERS' CIRCULAR.

SALESMAN—Energetic, traveling, who visits retail jewelry trade, to carry a side line; commission liberal; samples weigh two pounds. F. M. Sproehle & Co., 108 State St., Chicago.

For Sale.

FOR SALE—Well established jewelry and optical business in best business city of the south; population 30,000; only three other stores; established over five years and has been well advertised; best located store in city, nice size and moderate rent; have carried stock of \$6,000 to \$7,000; inventories now about \$4,000; could be reduced to suit purchaser; fixtures, etc., about \$1,200; sales have run from \$8,000 to \$10,000 and profits \$3,300 to \$3,800 per annum; stock consists of American watches, diamonds and a general line of jewelry, which is all in good shape and desirable goods; have made specialty of optical business and this alone pays \$1,800 per annum; would like to correspond with parties having cash, or who could give good paper and to whom I will show my books, etc., to verify my statements; only reason for selling is, am compelled to engage in out-door business on account of my failing health. Address E. A. Williams, 105 Main St., Lynchburg, Va.

FOR SALE, at a bargain, jewelry store, established 18 years, 10,000 population. Easy terms. Write at once. Lock Box 133, West Gardner, Mass.

FOR SALE cheap, for cash, or exchange for improved real estate, a fine jewelry store, established 20 years, in a southern New England city, convenient to seaside hotels, whose patrons bring a good summer trade. The owner has other business and resides out of town. The store is run by a manager. Address C. A. B., care JEWELERS' CIRCULAR, 189 Broadway New York.

FOR SALE—Lapidist's grinding lathe imported 1894, of improved pattern and has never been used. Address L. Y. M., care JEWELERS' CIRCULAR.

FOR SALE—Stock and fixtures of an established jeweler in Catskill, N. Y.; good repair trade; stock will be sold cheap. Address Bach, 279 Main St., Catskill, N. Y.

FOR SALE—Jewelry store; established 10 years; with or without stock; a bargain; selling to go into another business. Henry Wolf, 104 Springfield Ave., Newark, N. J.

FOR SALE—Hydraulic press made by John Robertson & Son, Brooklyn, N. Y., in perfect order. Address J. B. & S. M. Knowles Co., Providence, R. I.

To Let.

TO LET—52 Maiden Lane, store and basement; also two upper floors. Apply Louis Herzog, on the premises.

For Exchange.

UPRIGHT PIANO, standard make, for sale; will take watch or diamonds in part payment; balance cash or time. For particulars, address G. G., 1313 Bushwick Ave., Brooklyn, N. Y.

Miscellaneous.

WOULD like to negotiate in person with a reliable sterling silver manufacturing house, or a jobber in silver and kindred goods, with a view to becoming their agent, and making my store a depot for their goods. Mine is the handsomest jewelry store in Newark, N. J., located in a fire and burglar proof building; could devote a large and elegant wall case, and 20 feet of show case for display of goods; I deal principally with the better class of people; leading wholesale jewelers as references. Address Business, care JEWELERS' CIRCULAR.

THE Omaha Optical, Watchmaking and Engraving Institute, offers greater inducements than any other trade school in this country; our instructors are experienced in school work; we advance students rapidly in theory and practice; write for prospectus. 509 Sheely Block, Omaha, Neb.

WANTED—A steel lined fire proof safe; give inside and out measurement with maker's name and full description. Address K. M., JEWELERS' CIRCULAR.

WANTED a line of jewelry, gold or silver novelties or staple goods to handle on commission or otherwise in connection with diamond stock in Chicago and surrounding country; am thoroughly acquainted with the trade and have my own office; references. Address Elmer A. Rich (formerly Chicago manager for Alfred H. Smith & Co.), 34 and 36 Washington St., Chicago, Ill.

WANTED—By A No. 1 salesman, a line of silver novelties or gold jewelry on small salary with part commission; five years' experience as traveler for a large house; also acquainted with all dry goods and syndicate buyers in the east. Address M. C., care JEWELERS' CIRCULAR.

WANTED—A pair of flat second hand power rolls. Meyer Jewelry Co., 1018 Main St., Kansas City, Mo.

A GOLD solder that has a 14 kt. color, will not tarnish with perspiration, and will flow on silver. Send 25 cents for sample of the best of all gold solder, 50 cents per dw. Address J. J. Kerr, Manufacturing Jeweler, Indiana, Pa.

WANTED—Chronometer, second hand, in good condition, cheap. E. C. Kern, Montclair, N. J.

Business Opportunities.

I WISH to represent a manufacturing jeweler or jobber in my New York office. Finest location; excellent references. Address Maiden Lane, care JEWELERS' CIRCULAR.

PARTNER WANTED—For a favorably and well-known manufacturing jeweler, with a first-class trade and good line of staple gold goods; one to act as salesman and to furnish \$6,000 to \$8,000; said amount wanted to increase the business. For particulars address C. S. Carter, P. O. Box 1228, Providence, R. I.

A PARTY with capital about to start a factory of silver plated hollowware wishes to find partner (with capital preferred) who is familiar with the selling of same, or a good, reliable, established house to take the selling agency for the entire output; only parties with exceptional references need apply. Address Confidential, giving full particulars, JEWELERS' CIRCULAR.

GENTLEMAN, with some capital, employed in wholesale business, desires partnership with a fair retailer in New York city. Address M. L., care JEWELERS' CIRCULAR.

A BUSINESS man or engraver having about \$5,000 to invest may secure a partnership in a successful established engraving and light manufacturing business controlling a monopoly; thorough investigation allowed; highest references asked and given. "Manufacturer A. Z.," care JEWELERS' CIRCULAR.

WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

THE WINSLOW & PENNEY CO.

608 Masonic Temple, - CHICAGO.

THE TAIL OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, JAN. 23, 1895.

NO. 26.

Chicago Notes.

TRADE CONDITIONS.

Clock houses usually experience a season of quiet after the holidays, but the present year is an exception. In explanation it is said that country lines are reduced to such an extent as to leave the shelves nearly empty, and good orders are being received to keep up the store display. Business exceeds expectations for the season.

Sterling silver houses say if business keeps up for the year as it has started out that they will equal 1892, business up to the 16th equaling the entire month of January, 1894.

Trade in jewelry and cognate lines shows a marked improvement over the same period a year ago.

Herman Oppenheimer, Kansas City, visited the city last week.

M. A. Mead left the latter part of the week to visit his family in Colorado.

Wilbur B. Hall, plated ware manufacturer, Meriden, Conn., stopped several days at the Palmer House.

Manager R. A. Kettle, of the American Waltham Watch Co., returned Monday from his eastern visit.

R. Gamenthaler's jewelry store and dwelling, Barnesville, Ohio, are reported to have been slightly damaged by fire Jan. 13.

C. F. Coutts, representing E. G. Webster & Son and A. F. Towle & Son Co. lines, returned to Chicago from a short trip, and left on the 17th for St. Louis.

M. F. Barger, formerly of Woodstock, Barger & Hoefler, Kansas City, has concluded a lease for quarters on the fourth floor of the Columbus Memorial building, and will shortly open with jewelry lines.

W. F. Adams, traveler for Simpson, Hall, Miller & Co., just returned from St. Louis, reports good trade in that territory, a feeling of encouragement everywhere and that things are in much better shape than last year.

A special meeting of the American Horological Society was held at the salesrooms of J. H. Purdy & Co., sixth floor, Champlain

building Sunday, and suitable action was taken on the recent death of Aaron L. Dennison, an honorary member of the society.

The co-partnership existing between Clayton B. Shourds and Joseph Kasper, as Shourds & Kasper, southwest corner Randolph and State Sts., has been dissolved by limitation and mutual consent, Mr. Kasper retiring. The business will be continued at the same place by Clayton B. Shourds.

H. D. Cretcher, formerly for five years salesman for the Hartford Silver Plate Co., and later for a year with the Rockford Silver Plate Co., will represent the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., on the road in Michigan and Wisconsin. Mr. Cretcher is making arrangements to leave for his territory.

The quarterly inspection of watches on Chicago, Rock Island and Pacific Railway, as compiled by J. W. Forsinger, general inspector, resulted: Total examined, 1,129; compared with standard time, weekly, 1,014; average days run, since setting, for rated watches, 30; average daily variation in seconds for rated watches, .6; rejected as unsafe, 2.

Walter L. Nason informs his friends that he will this season represent, direct from the factories, the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., and will leave the present week for the west. This is getting back to his first love, the first named company being the one which several years ago first engaged his services.

Over 1,500 invitations have been issued for the marriage of Bessie Wade, the only daughter of Mr. and Mrs. Benj. Allen, 1815 Michigan Ave., to Phelps Hoyt. The ceremony is to be celebrated at 8 o'clock Wednesday evening, Jan. 23, at Grace Episcopal Church, and a reception to 300 guests will follow, at the home of the bride's parents.

J. B. Kendrick, auditor for Simpson, Hall, Miller & Co., visited the Chicago house the past week. Monday, Jan. 14, the factory

started up on eight hours a day and they feel they are justified in expecting a satisfactory business. There is a settled belief that things are improving nicely, and the factory will be prepared for a good trade.

Wm. J. Barber has taken the Philadelphia agency for Simpson, Hall, Miller & Co., and has located headquarters in the Penn Mutual building, 925 Chestnut St., suite 501, where he will serve the interests of the company in that city. Mr. Barber will have the assistance of his son, Fred. Barber, and R. M. Mansfield, formerly with the company at Wallingford, will look after the books. Wm. J. Barber has been with Simpson, Hall, Miller & Co. as traveler for the past 20 years.

J. W. Davidson, formerly manager for H. Muhr's Sons' Chicago office, returned from the east Wednesday, and it would seem his lot was cast in easy lines. As manufacturer's agent he will handle the productions of S. W. Bassett & Co., jewelry, Providence; F. & F. Felger, diamond mountings, Newark; O. J. Valentine & Co., fine jewelry, Newark; Allsopp Bros., rings, Newark, and I. Bedichimer, society marks and charms, Philadelphia. Mr. Davidson has a thorough acquaintance with the western trade.

K. V. R. Albertson, the well-known Australian representative of the Meriden Britannia Co., who died at Melbourne on the 6th inst., from the effects of an operation for cancer of the tongue, was at one time with N. Matson & Co., of this city, later a traveling salesman in the west for Simpson, Hall, Miller & Co., with whom he remained for several years, afterward taking the agency of the company in Australia. Twelve years ago he entered the employ of the Meriden Britannia Co., as Australian agent, New Zealand also being included in his territory. Through his long connection with the silver interests Mr. Albertson made hosts of friends in the trade. He was a man of commanding presence and pleasing personality. The father and mother of the deceased reside in Maywood, a suburb of this city, and the remains will be brought here for interment.

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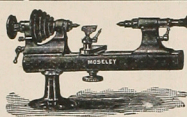
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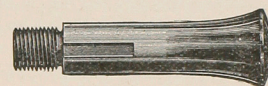
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We furnish you good lathes and chucks,
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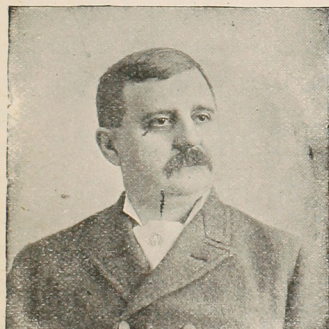
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CONSULT US BEFORE PLACING YOUR SALE. ADDRESS ALL CORRESPONDENCE TO OUR WASHINGTON OFFICE.

Speakers and Toasts at the 18th Chicago Jewelers' Association Banquet.

CHICAGO, Ill., Jan. 19.—Details of the annual banquet of the Chicago Jewelers' Association have been completed, and all is now in readiness for the pleasurable occasion. J. P. Byrne, secretary and treasurer of Lyon & Healy, and also secretary of the banquet committee, will be toastmaster, and the following gentlemen will speak on the respective subjects of which they are past masters:

Lyman J. Gage, president of the First National Bank, will enlighten the banqueters on the currency question; Hon. Thomas Cratty speaks of the college man in business; Hon. John Barton Payne, Judge of the Superior Court, on growth of ethics in business; Rabbi Emil G. Hirsch, now professor at the University of Chicago, on the wave of reform that is sweeping the large cities; and Dr. W. M. Lawrence, pastor of the Second Baptist Church, will speak of the new woman—she who is entering man's sphere. The National government, State and city, will be honored guests in the persons of Washington Hesing, postmaster of Chicago; General Wheeler, representing the Governor of Illinois; and Mayor Hopkins, of Chicago.

Columbus.

Mrs. H. A. Nunemacher has been called to mourn the loss of her father, George C. Barnitz.

The Dueber Watch Case Mfg. Co.'s works at Canton have resumed operations with a full force in nearly all departments, and it is expected that soon all of the departments will be in operation.

The friends of Eugene M. Blauvelt were sorry to learn of his assignment to Barton Griffith a few days ago. Mr. Blauvelt has for several years operated a jewelry store at 569 High St. He owned no real estate, and no statement of his assets and liabilities was furnished. It is understood, however, that the assets are estimated at \$12,000. Before the deed was filed chattel mortgages on the stock of goods were left at the recorder's office as follows: To King &

Eisele, \$332.13; A. Goldsmith, \$267.92; D. Schroder & Co., \$719.38; C. Oscamp, \$437.22. Eugene M. Blauvelt, \$1,513.15; Ernest Adler, \$496.76; Eva A. Blauvelt, \$1,235; a grand total of \$4,000.30.

Indianapolis.

Jobbers are getting ready to have their travelers on the road by Feb. 1st.

Jan. 1st Gribben & Gray gave a gold watch to the person guessing nearest the number of the Waltham movement. The guesses were many and varied.

Oscar Demdinger who, until the first of the year traveled for Nichols, Pee & Co., has become connected with Baldwin, Miller & Co., to represent them in Indiana.

Chas. Williams, Terra Haute, Ind.; Louis F. Ott, Veedsburg, Ind.; and J. Sherry Jones, Clayton, Ind., were buyers seen among the wholesale houses last week.

Minneapolis and St. Paul.

The residence of A. E. Sawyer, jeweler, Faribault, Minn., was badly damaged by fire on the night of the 9th.

J. C. Marx, a recent graduate of the Parsons Horological School, Laporte, Ind., will establish himself in business in Shakopee, Minn., where his parents reside.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Albert Wang, Shell Lake, Wis.; G. A. McHenry, West Superior, Wis.; J. C. Meacham, Prescott, Wis.; John Saxine, Prescott, Wis.

Dorner & Port, manufacturing jewelers, Duluth, Minn., recently dissolved partnership, Mr. Dorner continuing the business. J. R. Port passed through Minneapolis last week on his way west, prospecting for a new location to start in business again.

A man, giving his name as George Brown, 712 King St., Winnipeg, committed suicide in St. Paul, Jan. 13, by taking eight ounces of nitric acid. He was evidently on his way to Kansas City, as he had a ticket in his pocket reading "from Winnipeg to Kansas City." He wore considerable new

jewelry, and was evidently a jeweler by trade, as he carried a kit of tools. He also wore an Odd Fellows' badge and in his wallet was found \$160 in money.

Cincinnati.

Albert Bros. will make a specialty of clocks this season.

Isa Schroder is one of the first this season to go on the road.

Albert Maas has contracted to represent A. Weiler & Co. in the southwestern territory.

J. C. Raulmyer, of Jos. Noterman & Co., has been confined to his home by illness for several weeks.

O. E. Bell & Co. are out with another snap. This time it is a gold plated watch for \$2.75 with a warrant.

E. A. Bliss, of the E. A. Bliss Co., Meriden, Conn., visited the western agents, Bloom & Phillips, last week.

Messrs. Pfeuger and Osthoff, of Jos. Noterman & Co., will go on the road as soon as their new stock is ready.

Miffler & Anderson, Temple, Tex., have changed their firm name to Anderson & Crawford, the former retiring.

The Homan Silver Plate Co. are alive to the interests of the trade and have begun some of the handsomest patterns that will be seen in the market this year.

Bloom & Phillips have on exhibition this week the magnificent \$1,000 cut glass punch bowl made by J. Hoare & Co., Corning, N. Y., for the World's Fair. It attracts the admiration of thousands who pass on 4th St. The firm are western representatives of J. Hoare & Co., and show samples of every item made by this cut glass house.

Eastern men registered at the Gibson House the past week were: J. E. Alexander, New York; L. P. Cook, New York; Geo. J. Smith, New York; Chas. F. Willimin, New York; Mr. Keane, New York; Thos. Frothingham, Providence; Frank Sawton, Providence; E. A. Bliss, Meriden, Conn.; J. B. Reynolds, Providence; A. R. Dorchester, New York; J. J. Robinson, New York; J. R. Sheridan, Chicago.

DIAMOND CUTTERS and POLISHERS looking for desirable and permanent positions should apply direct to

FOX BROS. & CO.,

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CINCINNATI, OHIO.

San Francisco.

John Hood, Santa Rosa, Cal., has been in town buying goods.

Mr. Harmon, of Jos. Fahys & Co., New York, has been in town.

Harry Nordman, of the Standard Optical Co., will leave next week for a trip northward.

Chas. Weinschenk, of Armer & Weinschenk, will hereafter represent the firm on the road.

Fred. Davis will leave the early part of February for the south, for Rothschild & Hadenfeldt.

A meeting of the creditors of E. C. Shaver, Watsonville, Cal., was held a few days ago in this city and he was granted an extension of time to meet his obligations.

P. J. Burroughs, jewelers' auctioneer, Chicago, will arrive here about the 25th, to dispose of the property by auction, of M. Wunsch & Co. They have a stock said to be worth \$75,000.

Davis Bros., widely known on this coast as the proprietors of the Golden Rule Bazaar, have dissolved partnership. Andrew Davis is to continue in the downtown store, while Eugene Davis will be proprietor of the uptown branch.

The latest venture in the jewelry line in this city is the formation of the Prudential Watch Insurance Co. The head of this enterprise is Allen Marshall, watch maker in the Thurlow block, and his brother David Marshall, of Vanderslice & Co. They intend to do all repairing for their subscribers for \$2 per year. They are now getting up elegant and commodious offices in the Thurlow block. The idea has been already described at length in THE CIRCULAR.

Frank Golden has sold out his store in Nevada City, Nev., to E. A. Zoberbier, and his Carson City, Neb., store to D. M. Ryan. It is said he is indebted to the following firms: M. Schussler & Co., \$8,000; Geo. Greenzweig & Co., \$5,000; A. Eisenberg & Co., \$3,000; Phelps & Miller, \$4,000, besides several smaller amounts. The question of his solvency was set at rest by the receipt of several checks from Golden to Armer & Weinschenk, and also to Geo. Greenzweig & Co.

Pacific Coast Notes.

Samuel Moore, Ukiah City, Cal., is ill at the German Hospital, San Francisco.

J. D. Houck, formerly of Escandido, Cal. is now connected with M. German's new establishment, in San Diego, Cal.

C. Hadenfeldt has shipped the remainder of A. P. Hall's jewelry stock from Hanford, Cal., to San Francisco. Mr. Hall will give his exclusive attention now to his Tulare store.

By terms of the will of the late Bonifacius Haas, Oakland, Cal., the jewelry store in Haywards, including all book ac-

counts, is given to his nineteen year old son, Edward Haas.

The recent inspection of Jacob Jensen's onyx find, near Brigham, Utah, by Sprout & McBride, has resulted in the leasing of the property by the Ogden Onyx Co. Development work will begin at once.

The wholesale jobbing house in Seattle, Wash., carried on by Joseph Mayer and S. F. Myers & Co., will after Jan. 15th be conducted as the Empire Jewelry Co., incorporated, the New York house of S. F. Myers & Co. taking an interest in the company. Two men will be sent on the road.

The estate of J. A. Ingram, Oakland, Cal., who assigned, is found to be an empty shell. Ingram succeeded one Titcomb in business and it now appears that most of the stock belonged to Titcomb for whom Ingram was selling on commission. The outstanding accounts were mainly against firms who had failed or the claims were outlawed. The report of the assignee shows that in one case \$135 was offered in settlement of a \$4,000 account. The estate realized only about \$5,600.

Kansas City.

C. A. Kiger, Wichita, Kan., was in town for a few days last week.

N. S. Larson, Los Animas, Cal., is in the city, partly for pleasure and partly for business.

At the regular monthly meeting of the Retail Jewelers' Association of Kansas City, held at the Midland Hotel, only routine business was transacted.

Mr. Hoefler, of Woodstock, Hoefler & Co., has just returned from an extended trip. He reports prospects very good in Kansas since the change in administration in that State.

The entire stock of A. L. Hosmer, jeweler, 725 Main St., is being sold at auction to satisfy the claim of \$5,600 which Susan P. Barrett had against it. The Stern Commission Co., this city, are the auctioneers.

The following country buyers were in town last week: J. H. Whiteside, Liberty, Mo.; W. H. Myer, Lossing, Mo.; A. Z. Megede, Norborne, Mo.; B. E. Taylor, Oswego, Kan.; Amos Plank, Hutchinson Kan.

Thomas W. Chambliss has been acquitted of the charge of stealing a pair of earrings from Albert E. Smith, jeweler, Sheldy building. Chambliss entered Mr. Smith's place of business and looked at some diamonds. After his departure a pair of ear drops valued at \$200, were missing.

Flint Bowen, who has had his office at 415 Keith & Parry building, will in the future have an office with Edwards & Sloane Jewelry Co. in the same building. Mr. Bowen will represent the Wm. L. Gilbert Clock Co., Winsted, Conn., Hayden Mfg. Co., Newark, N. J., and Link, Angell & Weiss, Newark, N. J., the coming year.

Detroit.

L. W. Terrell recently opened a new jewelry store in Vicksburg, Mich.

G. H. Wells & Co., Flushing, Mich., have moved into more commodious quarters.

F. G. Smith & Sons have an elaborate display of Oriental goods in their show windows.

S. G. Seabright, a graduate from the Detroit Optical School, has located in Grayling, Mich.

H. G. Nagararian has taken the store at 269 Woodward Ave., and will convert it into an Oriental art emporium.

August Deimel, of Chicago, is engaged at the wholesale jewelry establishment of his brother, Eugene Deimel. He is an expert watchmaker.

Frank Roehm, of R. J. F. Roehm & Son, has been very ill for the last three weeks with malarial fever. He is said to be now on the road to recovery.

Rudolph Kern, jeweler, 171 Griswold St., last week discharged a chattel mortgage on his stock for \$556.65. On the same day he gave a bill of sale of the stock, fixtures and accounts to the Detroit Pharmacal Co.

Nathan Mann's jewelry store in Clio, Mich., was recently robbed of \$300 worth of jewelry belonging to Thomas Lean, which had been left in his care. His son, William Mann, and Arthur Williard, were arrested for the crime, and part of the goods were recovered here and in Saginaw. The trial of the two began last Friday at Flint. Young Williard alleged on the witness stand that Mann proposed the scheme and was the prime mover in the robbery of his father's store.

The following traveling salesmen passed through Detroit last week: George B. Case, Pairpoint Mfg. Co.; Mr. Merrill, Seery Mfg. Co.; W. F. Briggs, W. F. Briggs & Co.; Mr. Sallinger, Clark & Coombs Bros.; Mr. Wilkinson, T. B. Richardson & Co.; Mr. Kehl, F. H. Noble & Co.; Mr. Battey, Waite, Mathewson & Co.; Mr. Kettle, S. Albro & Co.; F. A. Fairbrother, B. K. Smith & Co.; Mr. Fanning, J. H. Fanning & Co.; C. M. Dillion, Meriden Cutlery Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; J. E. Alexander, for Frank W. Smith; Mr. Greenwald, for H. Hehenstein; E. T. Hopkins, Meriden Silver Plate Co.; D. H. Lowman, Lissauer & Co.; J. H. Granbery, Reeves & Sillocks; A. O. Waterman, Pairpoint Mfg. Co., Harry Osborne, Whiting Mfg. Co.; A. H. Atwood, Towle Mfg. Co.; representative of Williams & Payton; Fred. Foster, Unger Bros.

A bunco man worked W. C. Pfaffle, jeweler, Fort Worth, Tex., recently out of a \$150 gold watch. The man went into a boarding house and asked Mr. Pfaffle to wait at the door while he went in to get the money. While the jeweler waited the sharper made his escape with the watch.

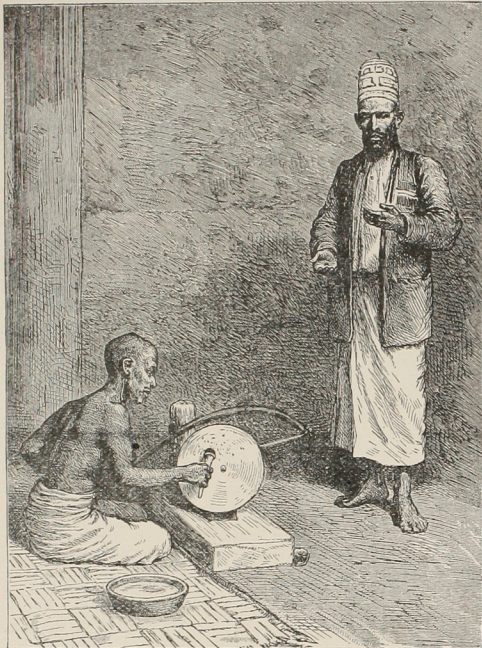
The "Star Stone" Dealers of Ceylon.

FAMILIAR to some of the ancient writers, and credited with supernatural powers, the Asteria, or star gem, was highly valued for the benefits supposed to

be something more than an ordinary crystal, and to the superstitious mind it could readily be believed to embody some tutelary spirit. The particular virtue attributed to this gem was the conferring upon the wearer "Health and good fortune," when worn as an amulet, and to those fortunate to be born in the month of April, with which that stone was associated or represented, the wearer was insured from all evil.

The star stone is found principally in Ceylon, invariably in soil peculiar to rubies and sapphires; indeed, it is composed of the same constituent, corundum, its chat-noyant, or star-rays, being caused by the presence of what the natives call "silk." It is found in many different colors, from pale blue, pink and white to deep, dark blue, ruby and purple. The blue are termed "sapphire stars," the red "ruby stars." It is always cut "en cabuchon," the star dividing into six rays at the apex. It is next in hardness to the diamond. Of late years, since the magnificent collection in the Ceylon Court of the Colonial Exhibition, this gem has been better known, and fine specimens collected for costly ornaments.

Our artist, Major-General H. G. Robley, has depicted one of the "moorman" dealers in stars and other stones, well known to visitors to Colombo or Galle, who will, doubtless, remember the dusky merchant's cry of "Master, buy a fine ye starrystone,"



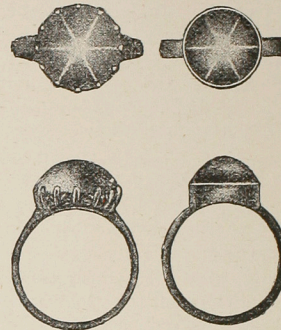
STAR STONE DEALER ("MOORMAN") IN CEYLON AND A NATIVE LAPIDARY.

be conferred on the wearer, says the London *Graphic*. Its bright six-rayed star, ever changing and shifting with every play of light, and especially shooting out its flames in the direct sunlight, would seem

depicted one of the "moorman" dealers in stars and other stones, well known to visitors to Colombo or Galle, who will, doubtless, remember the dusky merchant's cry of "Master, buy a fine ye starrystone,"

and many painfully receive a proof of the virtue of the stone in bringing good fortune to the owner when they find out they have given good sovereigns for a worthless specimen. These dealers are most persistent; no refusal will deter them from ceaseless entreaty to buy, and with cool Oriental importunity they will persevere for days and weeks.

The "moorman" here stands by his native lapidary, who, with tools as rude and simple as his forefathers used 1,000 years before, with no training or instruction, ex-



STAR STONES UNDER CONCENTRATED LIGHT, AT THE ASHMOLEAN MUSEUM, OXFORD.

cept the unwritten mysteries of the craft handed down from father to son, will produce the most wonderful results in cutting and polishing gems, and in many instances rival the more educated lapidary of Europe for judgment in cutting gems to the greatest advantage.

Birmingham, Ala.

The firm of Gluck & Black composed of E. Gluck and William Black which has been in the jewelry business here for about ten years was Jan. 18, dissolved by mutual consent. Mr. Gluck will continue business at the old stand corner of 21st St. and First Ave., assuming all the liabilities and assets of the late firm, while Mr. Black has gone to Montgomery to engage in business on his own account. Mr. Black has purchased the jewelry business of Otto Stroelker on Dixon Ave., in Montgomery and assumed charge Jan. 19.

Charley Jones who for many years has been a jeweler at Greensboro, has retired from the jewelry business and will pursue a scientific course.

Secretary William Rosenstihl, of the Alabama Retail Jewelers' Association, is now engaged in taking a ballot by mail on the place for holding the next annual meeting of the Association. This meeting will convene during March and is expected to be the most important ever held in the State. A number of lectures by distinguished jewelry manufacturers from abroad will be delivered; matters bearing upon some important legislation will also come up, besides the election of officers. The Association is growing all the time and is now quite strong.

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Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.

Manufactory: 61 Peck Street, Providence, R. I.

New Escapements and Difficulty of Introducing Them.

THE CIRCULAR has, at different times, expressed its opinion about, and criticised new escapements. It is well, however, that the thinking watchmaker should employ some of his spare moments in devising them, because it prevents him from becoming a mere machine working by rote, and although he may fall short of his aim to produce something that shall be better than the mechanisms heretofore existing, the horological science is all the better for the fact that he has lived and thought, as his successors in the world of invention will avoid the mistakes he committed. The following is the closing of an article written by one of the foremost watchmakers of Germany, F. W. Rüffert, who publishes his experiments under the above caption in the *Deutsche Uhrmacher Zeitung*:

"In order," he says, "to better illustrate the preceding remarks, I will finally give my own experience with escapements. I have, since the commencement of my vocation as watchmaker—that is 45 years ago—occupied myself with the invention and improvements of escapements; they have become known partly, and partly they have not. Of all my inventions I considered only one to be practical, to wit, the free pendulum escapement, with constant power, which will be known to readers of this journal.* This escapement really discharged the functions for which it was gotten up, to wit: it preserved equally large arcs of oscillation, even with double the force of the mainspring.

"The escapement is a dead beat—that is, the impulse is imparted only at every second beat of the pendulum, whereby the escape wheel moves forward one whole tooth. In clocks with seconds pendulum and an escape wheel of 30 teeth, the seconds hand moves consequently forward two entire teeth at every second beat only. In those oscillating half-seconds, however, the hand would move forward one second at every second beat of the pendulum. I then tried to improve this escapement by giving it another shape, whereby the pendulum received an impulse at every beat; in a third shape, only after several beats; this disposition, however, I dropped soon afterward. Although the fundamental idea—that is the uniform impulse of the pendulum, with an unequal force of the train, is not new, still the shape of my escapement was. It was very favorably received by the horological press, especially as it appeared to be well adopted for clocks with long rates, since it required little impulse.

"As I was not in a sufficiently favorable situation to work the invention myself, I spared no pains to find a purchaser, and made pecuniary sacrifices, but my endeavors were void of results. I was already on

the point of taking out another patent for the altered escapement, when the happy thought occurred to me that I had perhaps better keep the money in my pocket, as the original patent was a steady source of expense. I let it drop after two years, and have never heard since that either one or the other form of the escapement has ever been used.

"How easily cases of misconception may occur in matters of this kind is shown by the circumstance that Mudge, the inventor of the original rack lever escapement, had already invented my pet escapement, although in a somewhat different shape. It is highly surprising that none of my colleagues ever found this out, but that I, myself, was called on to ascertain this fact.

"And thus it is with many other escapements. When our horological papers started, they contained many disputes about the priority of invention of escapements, although they were no longer new, but in use in a somewhat altered form. Many have at present undertaken to impart a steady impulse to the chronometer balance. A lever is for this purpose interposed between the balance and the escape wheel, which stretches the former and imparts the impulse. The following is overlooked, however:

"1. By this disposition the vibration arcs of the balance become unequally large, because the unlocking resistance differs according to the impulse force. An increased impulse has a greater unlocking resistance, and, consequently, a smaller vibration.

"2. The uniform impelling force of the balance is by this disposition an illusion only because the force effecting the tension of the impelling lever, can be imparted solely by a spring; the resisting force of springs, however, is subject to changes.

"3. The impelling force of the chronometer, even without a fusee, is almost entirely uniform.

"4. With the present chronometer escapement the unlocking resistance increases with the augmenting impulse force, although this creates no complete equalization, at any rate, a partial one.

"The ordinary chronometer escapement is simple and reliable; all its complicated modifications have defects that are not counterbalanced by the advantages of the pretended steady impulse.

"The inventor of a new escapement must first ask himself: How are the proportions as regards the degrees of lifting? How does the escapement behave, when the hands are moved forward or back? How does it act in winding or by irregular motions, when transported? How can it be set in order again, if for some reason or other it has become disarranged how can the drop be regulated? etc. He should either answer these questions himself without prejudice, or, what is better, have them answered by another person, and he will find that a small defect is invariably present. The simple forms are always the best, and

many of those novelties which are considered to be new inventions, existed already at a previous time. A new conception should always be constructed in metal, because in the making, only the inventor will encounter defects that can either be overcome with great difficulty only or not at all.

"A long period elapses until a good thing is recognized. Not only prejudice, but also well founded considerations, are frequently to be overcome until an actual improvement is valued and adopted universally. Other factors must often be taken into account. Take, for instance, the Graham escapement, invented as early as 1720; it remained practically unknown, and has been introduced generally only for the last 20 or 30 years. If the inventor hoped to reap a pecuniary benefit from his invention he must have waited for more than 200 years.

"Next, as regards the bare 'honor,' which, it should be thought, cannot escape from the inventor, the same state of things prevails; it follows in this part of our art scarcely ever immediately after the invention. The value and magnitude of an invention is estimated now-a-days generally by the pecuniary results accruing therefrom. That many are entirely lacking in judgment, I saw visibly demonstrated with my escapement mentioned above. It was, as averred, 'improved' and 'simplified,' nevertheless it was plain that the 'improvers' and 'simplifiers' most generally did not even comprehend the first fundamental idea of it; nor were they capable of ascertaining which was really its principal merit.

"Above mentioned remarks also apply to the lever escapement for watches that appeared recently, in which the lever is divided into two parts, distributed upon two axes, and again united one with the other. This escapement is an alteration of the lever escapement; it possesses no merits, whatever, but a number of defects; it is unpracticable, and never will it have any prospect of being used.*

"At a former time when the balance together with its spring had not yet attained to its present form, and still performed in an imperfect manner, the idea was frequently entertained that two balances should really regulate better than one. The escapements were, therefore, divided in different ways, so as to use two balances, and the lever was frequently doubled and again united. There is an entire series of them, and the above mentioned lever escapement undoubtedly owes its existence to the similar train of thought.

"It is really a difficult matter to state what kind of escapements are worthy of being published. Although no great benefit will accrue from any one of them, we wish it, nevertheless, not said that, as regards escapement, there is no progress possible.

*The escapement was in due time published, with proper illustrations, in THE CIRCULAR.

*For further particulars see THE CIRCULAR, No. 25, date July 25, in which the escapement is criticised in a similar manner.

HENRY FERA,
IMPORTER AND CUTTER OF
DIAMONDS,
10 MAIDEN LANE, NEW YORK.

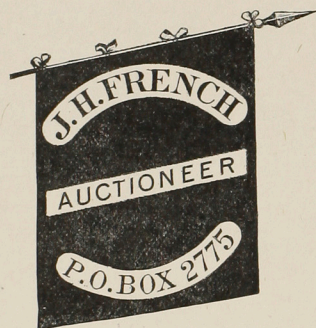
ESTABLISHED

AS AN IMPORTER SINCE 1871.
AS A CUTTER SINCE 1878.

I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS** at No. 60 FULTON STREET, fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long re-putation as an expert guarantees the finest work possible.

CUTTING FOR THE TRADE A SPECIALTY.



SPECIALTY: SALES OF
JEWELRY BRIC-À-BRAC
AND
ARTICLES OF VERTU

The publishing of new ones is invariably interesting to the thinking watchmaker, and only by comparing them will he be able to understand the merits of this or that. Nor is it impossible that an inventor will at once reap a pecuniary benefit from his new mechanism. The writer simply penned above remarks so as to guard the inventor against loss and deceptions."

Timing in the Positions.

TO adjust a watch so that it has the same rate when placed first in a horizontal and then in a vertical position is a delicate and often difficult operation; thus it is seldom found to be properly done in ordinary watches. It will be well here to summarize such of the directions as have a bearing on every-day work. The rates in a vertical and horizontal position are made identical or nearly so by equalizing the resistances that interfere with the motion of the balance in the two cases, and by taking advantage of the displacement of the center of gravity of the balance spring.

Satisfactory results will be obtained in most cases by employing the following methods, either separately, or two or more together, according to the results of experiments on the rates, the experience and the judgment of the workman.

1. Flatten slightly the ends of the balance pivots so as to increase their radii of friction; when the watch is lying flat the friction will thus become greater.
2. Let the thickness of the jewel holes be no more than is absolutely necessary. It is sometimes thought sufficient to chamfer the jewel hole so as to reduce the surface on which friction occurs; but this does not quite meet the case since an appreciable volume of oil is maintained against the pivot.
3. Reduce the diameters of the pivots, of course changing the jewel holes. The resistance due to friction, when the watch

is vertical, increases rapidly with any increase in the diameters of pivots.

4. Let the balance spring be accurately centered, or it must usually be so placed that the lateral pull tends to lift the balance when the watch is hanging vertical. In this and the next succeeding case, it would sometimes be advantageous to be able to change the point at which it is fixed; but this is seldom possible.

5. Replace the balance spring by one that is larger or shorter, but of the same strength; this is with a view to increase or diminish the lateral pressure, in accordance with the explanation given in the last paragraph.

6. Set the escapement so that the strongest impulse corresponds with the greatest resistance of the balance.

7. Replace the balance. A balance that is much too heavy renders the timing for position impossible.

8. Lastly, when these methods are inapplicable or insufficient, there only remains the very common practice of setting the balance "out of poise."

If there is any gain in the vertical hanging position of the watch slightly reduce the lower side of the balance; the vibration will increase somewhat in extent, and there will be a losing rate in this position. The opposite course must be adopted in the opposite case.

When the vibration exceeds a whole turn, the changes will be the reverse of those above indicated. This fact must not be forgotten, especially in regard to the duplex and lever escapements, which may at first make a vibration of more than a turn, and subsequently less, according to the state of the oil.

We would again observe that the timing of a watch for position presents some difficulty and it will be only after making a number of trials and studying the mechanism that the watchmaker will be able to accomplish it with certainty.

Frank F. Fulcher, Marion, Ind., has given a chattel mortgage for \$236.

R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

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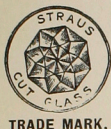
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JOBBER IN

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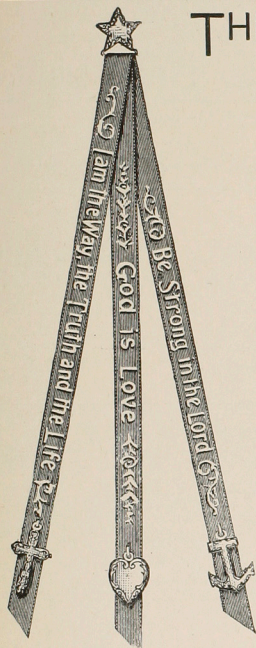


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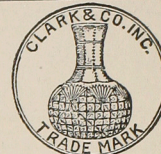
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Has no superior

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N. E. Cor. 17th St. & Broadway.

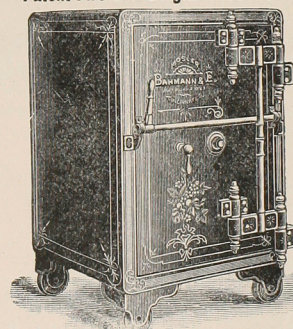
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1213 Filbert St., Philadelphia, Pa.
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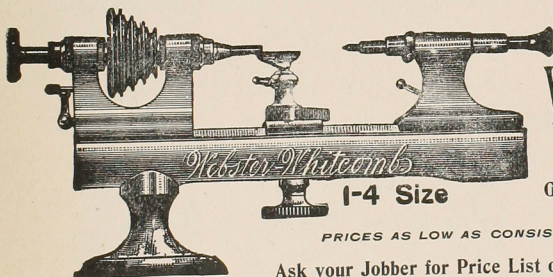
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Large Assortment Always on Hand.
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Special Safes to Order.
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ESTABLISHED 1872.
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NEW DESIGNS IN —————

China Clocks and Gilt Bronze Sets, Fine Painted
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Paul : Jeanne's : Revolving : Hairpin.

THE LATEST NOVELTY.

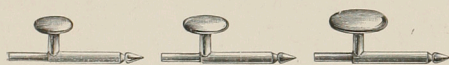
220 Fourth Ave., cor. 18th St.,

NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK.
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

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LINK BUTTONS in popular patterns at right prices.
GENTLEMEN'S RINGS with all the correct Stones,
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LADIES' RINGS in the greatest variety of com-
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CHILDREN'S RINGS in all styles.

STONE SEALS. A full line in Jades, Jaspers and
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LARTER, ELCOX & Co.,

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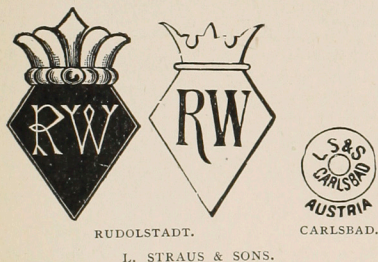
Factory, Cor. Mulberry and Chestnut Sts., Newark, N. J.



THE TRADE MARKS ON PORCELAIN AND POTTERY.

PART III.—MARKS ON GERMAN AND AUSTRIAN WARES.

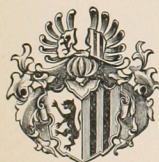
IN taking up the marks on the German and Austrian wares it may prove the best plan to begin with the proprietary trademarks, those used on wares carried by the several firms. As these number in the hundreds only those marks of the principal dealers, whose wares are carried more or less extensively, by the jewelry trade, are here given.



RUDOLSTADT.

L. STRAUS & SONS.

Of the three marks illustrated above the first two are of the Rudolstadt trademarks, found on the pottery of the New York & Rudolstadt Pottery Co., whose product is controlled by L. Straus & Sons, 42-48 Warren St., New York. The third is the trademark of L. Straus & Sons' Carlsbad ware.



DRESDEN.

P. H. LEONARD.



VIENNA.

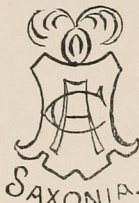
The smaller trademark above is to be found on the Vienna china of P. H. Leonard, 78 Reade St., New York. The larger mark appears on a line of rich Dresden novelties introduced last year.

The following trademarks are found only on the goods handled by Chas. Ahrenfeldt &

Son, 50-54 Murray St., New York. The first is the trademark on their Saxonia ware, the second that on their Carlsbad



CARLSBAD.



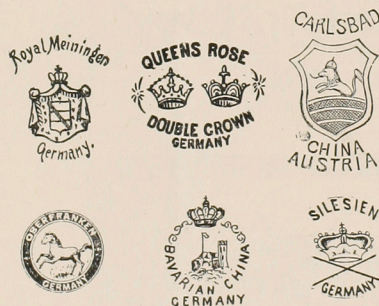
SAXONIA.



IMPERIAL AUSTRIAN.

CHAS. AHRENFELDT & SON.

china, and the third the mark on their Imperial Austrian ware. A new trademark will soon appear on this firm's Carlsbad lines.



MARKS ON BAWO & DOTTER'S AUSTRIAN AND GERMAN WARES.

The above trademarks are borne by six lines of china of Bawo & Dotter, 30-32

Barclay St., New York. The name by which these wares are known will be found included with the marks.



CARLSBAD.
HINRICHS & CO.

The Carlsbad goods of Hinrichs & Co., 31 Park Place, New York, will be identified by the above mark.



VICTORIA.

LAZARUS, ROSENFELD & LEHMANN.

Lazarus, Rosenfeld & Lehmann's Carlsbad line is known as Victoria ware and is stamped with the above trademark. This ware is sold only by Lazarus, Rosenfeld & Lehmann, 60-62 Murray St., New York.



A. K. CARLSBAD
C. L. DWENGER.

The A. K. Carlsbad china, on which this mark appears, is controlled by C. L. Dwenger, 35 Park Place, New York.

The following trademarks are those of other prominent German and Austrian wares handled by jewelers, which are for sale in the general market. They include: Royal Dresden, plain or R. K. Dresden, Royal Berlin, Royal Bonn, Royal Copenhagen, Magdebourg, Fisher's Hungarian (commonly known as "Five Churches"), Teplitz, Plaue, Pirkenhammer, and Elbogen or Austrian faience.

The Connoisseur.

(Continued from page 37).

Nearly all of these wares are contained in the warerooms of the large importing houses



Bonn
BONN.



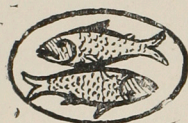
ROYAL. BERLIN.



ROYAL DRESDEN



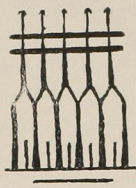
DRESDEN.



MAGDEBOURG.



ROYAL COPENHAGEN.



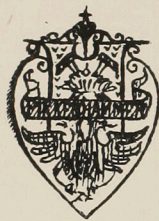
FIVE CHURCHES.



NANCY FAIENCE.



PLAU.



PIRKENHAMMER.



AUSTRIA
ELBOGEN.



TEPLITZ.

of New York, among the principal being:
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St.; Lazarus, Rosenfeld & Lehmann, 60
Murray St.; Lebouillier & Co., 860 B'way.

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Jewelers make good agents and get more profit on one bicycle than on six average watch sales.

The Other Side of Life.

"I guess I'll take them," mused the burglar, softly slipping the silver spoons in his pocket. "I'm no darned gold-bug."—*Chicago Tribune.*

JEWELER—This cup costs two dollars extra on account of the chasing.

FARMER WAYCROSS—Yer don't hafter chase me. I pay cash.—*San Francisco Chronicle.*

"You brought all that beautiful china back with you?" exclaimed the caller: "didn't you break anything?"

"Nothing but the custom laws," replied the young lady, who had just returned from Europe.—*Washington Star.*

"Your new servant girl is very pious, I hear?"

"Yes; if she was as careful about the crockery as she is about the ten commandments she would be a jewel."—*New York Press.*

WHAT SHE WOULD NEED NEXT.

SHE—These glasses are not strong enough for me. What comes next to number two?

HE—Number one.

"And after that?"

"After number one you will need a dog."—*Life.*

ENTITLED TO THE NAME AGAIN.

"Amy has celebrated her golden wedding."

"What do you mean?"

"The man she married is worth \$2,000,000."—*Detroit Free Press.*

SUPERSTITIOUS.

KIDDY McNAB—Wot wuz it fur Swipesy got sent up?

TOMMY THE RAT—He holds a loidy up one day on Maderson Ave., an' pinches her opal pin. Dat's highway robbery, an' he's doin' time fer six.

KIDDY McNAB (with conviction)—Didn't I allus tell yer dem opals wuz unlucky?—*Puck.*

THAT YOUNG MAN.

"Did you ever pay any attention to theosophy, Mr. Slog?" she asked, with deadly sweetness in her tones.

The young man admitted that he had not.

"Oh, it is just lovely!" she continued.

"I have often thought how perfectly charming it would be to send one's astral self down into the parlor to entertain while one's tired self was sound asleep."

The ticking of the little clock became so painfully loud that the young man was forced to look at it and suddenly discover that it was really growing so awfully late.—*Indianapolis Journal.*

HINRICHS & CO.,

29 and 31 Park Place,
NEW YORK

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THE BOWDEN SEAMLESS RING

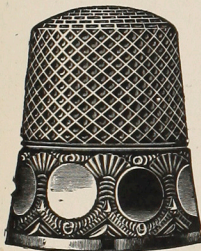
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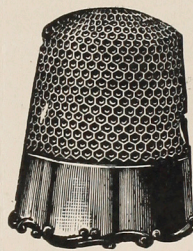
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Nos. 1 to 9 Mathewson St., cor. Cove, Providence, R. I.

ESTABLISHED 1870.



TRADE MARK.

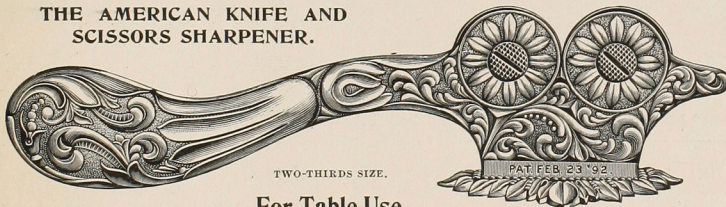
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Chests, Trays, and Sample Cases.

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PAT. FEB. 23 '92

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Thos. Long & Co., Boston, Mass.
Smith & Patterson,
Dane, Stoddard & Kendall,
Boston, Mass.

For Table Use.

Special Inducements to Jobbers

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MOSSBERG WRENCH Co.,

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EMERALDS.

E. KIPLING,

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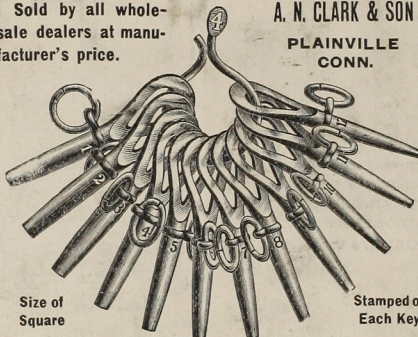
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Square

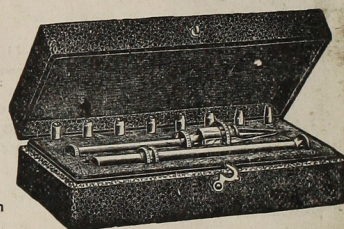
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Refiners, Assayers and Sweep Smelters,

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NEWARK, N. J.

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ALBERT LORSCH & Co.,

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Branch, 167 Weybosset Street, Providence. R. I.

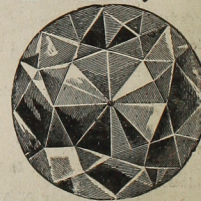
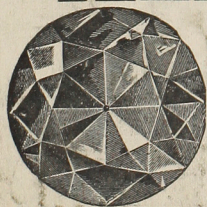
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