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No. 8.

HIGH EXPRESSIONS OF THE KERAMIC ART.

TO give an epitome of the ancient potter's craft and an illustration of its high artistic achievements, perhaps no better method can be pursued than a consideration of the famous works of modern times. Of course the limits of a newspaper or magazine article are necessarily narrow and do not permit of a full and just treatment of the subject; but even under these disadvantageous circumstances the acquisition of a fair knowledge of the art is thus possible and it is the purpose of this article to furnish it.

The productions of the Worcester pottery works have been brought to a wondrous state of perfection, both as to body, glaze, form and decoration. Certainly neither in ancient nor in modern specimens of ceramic art have such exquisitely beautiful works been produced as some of the enamels which, under the fostering hands of R. W. Binns, F. S. A., have been made here. The body is pure porcelain, not a

tone produced in these enamels is peculiarly soft and delicate and the colors are pure

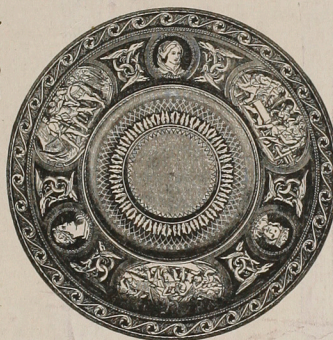
pure and full, and of extreme richness.

As at the recent World's Columbian Exposition, the Coalport Pottery Co. received the most flattering awards at former great exhibitions. At the Great Exhibition in 1851 a magnificent dessert service in the difficult but truly beautiful *Rose du Barry* colors was considered equal the original Sevres in evenness of color. At the exhibition in 1862 some of the services were purchased by the Emperor of the French, while at the French exhibition in 1855 and in other expositions of later years the selections of vases and other decorative pieces were of the finest possible character.

The "King's Vase," now in the museum of Practical Geology, London, England, illustrated on next page is an eminent specimen of the older Derby porcelain. It represents the high character of the productions of the works during the latter part of the first Mr. Duesbury's time and during the life of his son, when



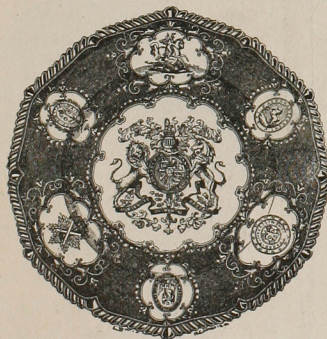
ROYAL WORCESTER EWER AND STAND, PAINTED BY BOTT.



and intense. They received upon their introduction the unqualified approval and appreciation of Prince Albert, consort of Queen Victoria. Examples existing of an ewer and stand are illustrated herewith. Bott was an artist of the very highest eminence, and his early death was a great loss to art. Through his death examples are very scarce and realize high prices. At the present time a pair of vases in the possession of the Worcester Co. are valued at over 1,500 guineas, and the probability is that they will still increase rapidly in value.

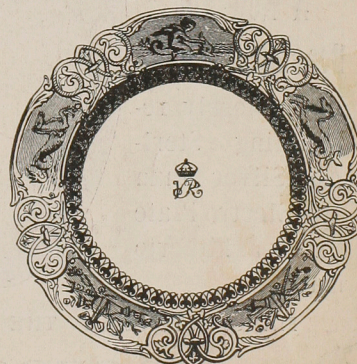
The Worcester works have, at one time or other, been favored more than most English establishments with orders from royalty. Of these illustrations are here given of a part of the services made for the Queen and for King William IV. Other remarkable services were made for the Duke of Cumberland in 1806, Princess Charlotte on the occasion of her marriage and Prince William Henry, Duke of Clarence in 1789.

The productions of the Coalport works take a foremost rank among the best porcelain of the world, many of the specialties being marvels of beauty; the colors are



SERVICE MADE FOR KING WILLIAM IV.,
IN 1831.
ROYAL WORCESTER.

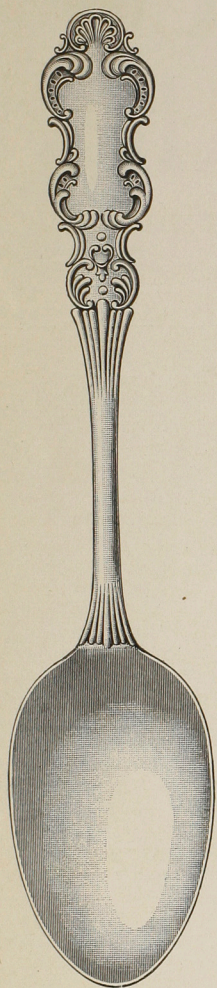
coating of porcelain over sheets of metal, and the effect is produced by the partial transparency of the white laid on the blue ground, instead of by heightening. The



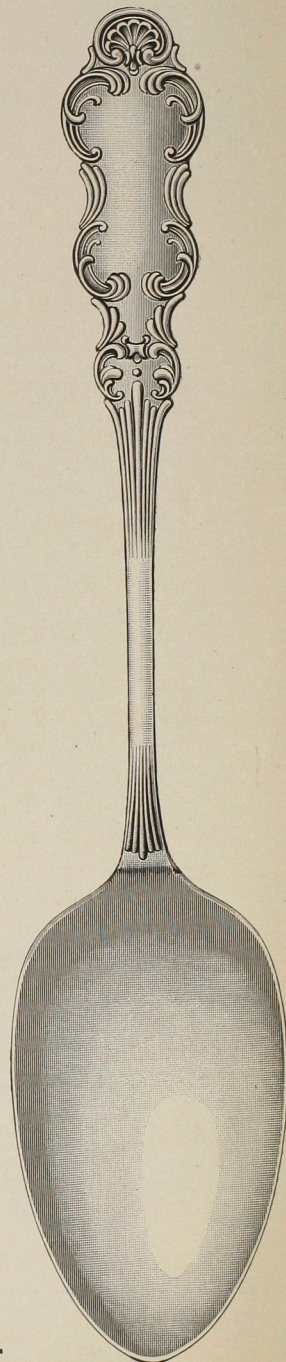
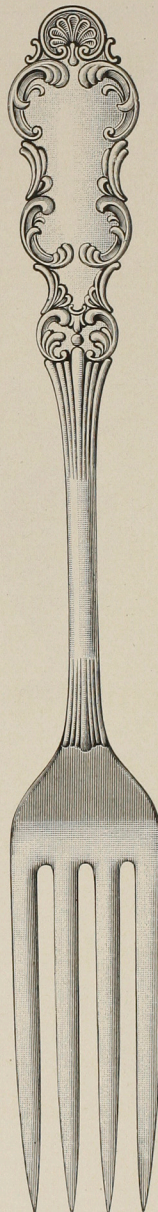
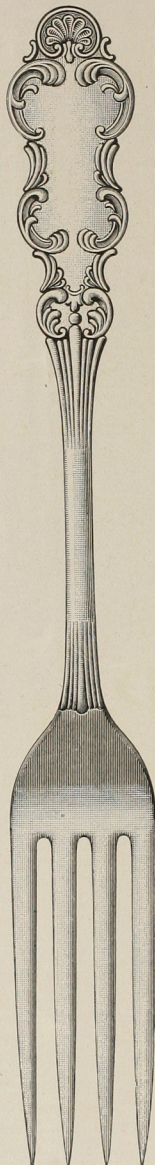
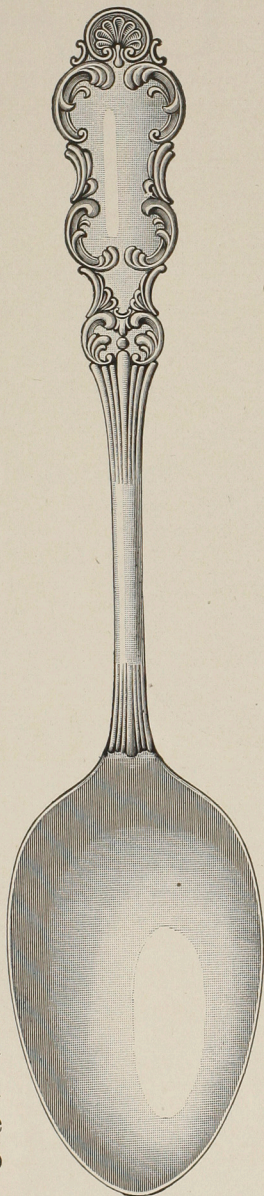
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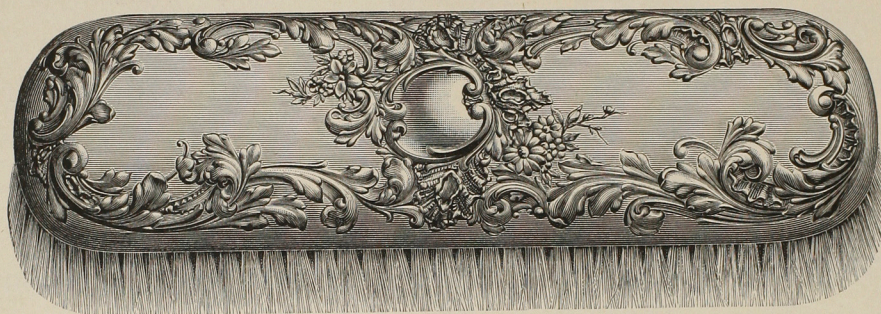
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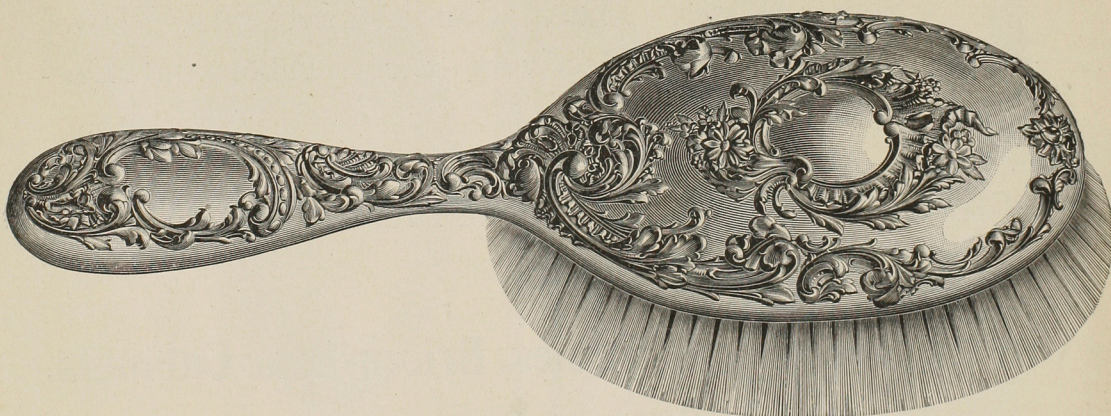
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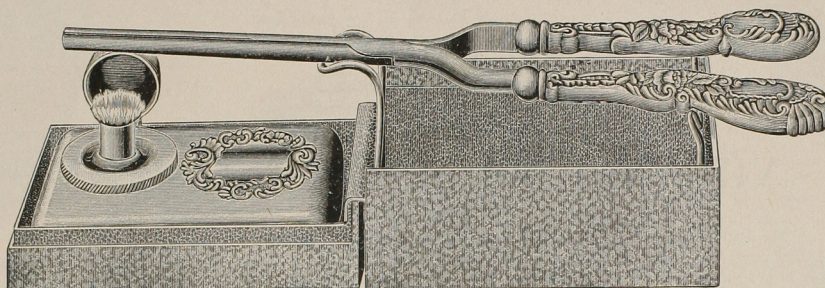
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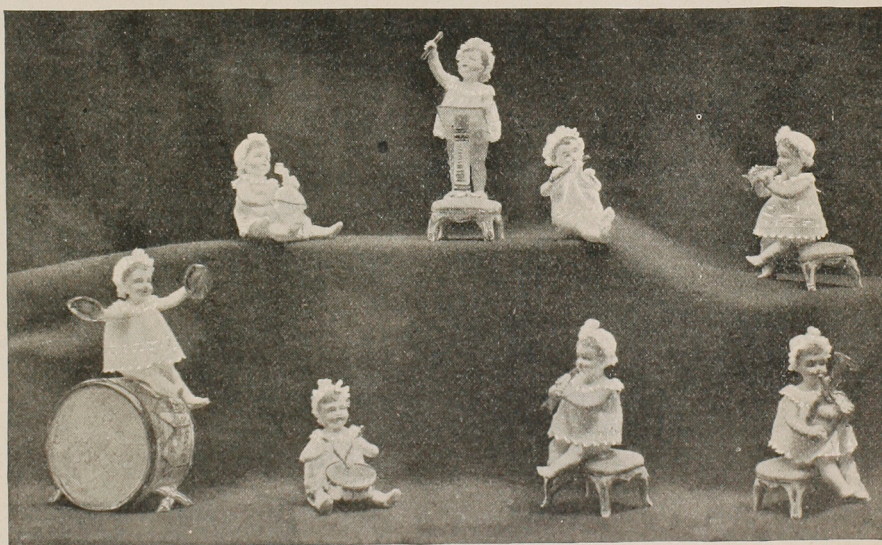
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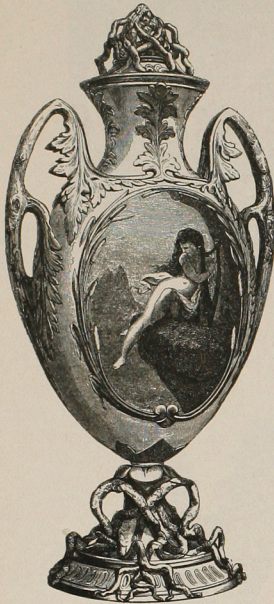
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Queen, Prince of Wales (afterwards George IV.,) William Pitt and other personages of the highest social status.

The "Old Hall Works" are among the most interesting historically of any in the district of Stoke-upon-Trent. The present works were built about the year 1770 by Job Meigh. The productions of the works stand very high in the scale of art, many of the patterns of the dinner services being of great beauty and elegance. The illustrations herewith show three admirable



VASE IN COALPORT.

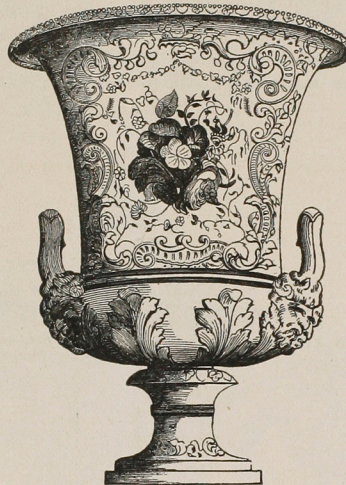
pieces, a clock case, a vase and a tankard, all in statuary porcelain and of the finest possible style of art.

In 1776 Wedgwood produced his "basaltes" of "Egyptian" fine black ware which became very famous. This was followed by his "Jasper," in which Flaxman, the sculptor, used his genius. Many of Flaxman's originals are still in the Messrs Wedgwood's hands, and the moulds are still used by them for their lovely productions. Two of Flaxman's most famous bas reliefs in Jasper are here illustrated. The first is entitled "Peace preventing Mars from bursting the door of Janus's Temple," and the second, "Mercury uniting the hands of England and France." In 1786 Wedgwood produced 50 copies of the Barberini or Portland vase, of which we have had occasion to describe and illustrate in these columns. The original moulds used in the production of these 50 copies are still in existence and from them Messrs. Wedgwood still produce their famed Portland vases.

The World's Columbian Exposition afforded one an opportunity to examine some most eminent specimens of the ceramic art. Two magnificent vases, through the courtesy and generosity of Richard Horstman, of

Berlin, Germany, who had the management of the Royal Berlin Porcelain Works' fine exhibit at the World's Columbian Exposition, are now the property of the Field Columbian Museum of Chicago. The vases are the personal donation of Mr. Horstman, and are examples of the exquisite art features and skill disclosed by this fine ware.

They are about 12 feet high, and are claimed to be the largest pieces of hard porcelain ever made. The body is of royal blue color, decorated with vine leaves in gold and garlands of raised flowers in white and old gold. The medallions displaying cupid heads are in the well-known iron red seen on the Berlin porcelain. Four cupids,



"KING'S VASE," IN DERBY WARE.
Museum of Practical Geology.

almost life size, form one of the attractive features. Considered from artistic and technical point of views, these vases are fully worthy of the high encomiums they

ful Italian style. It was manufactured in the ivory porcelain, which adapts itself so harmoniously to pieces of this character. The delicacy of the modeling and the softness of color defied criticism. The piece was decorated in symbolical style, the front being a subject of doves "billing and cooing," surrounded by forget-me-nots. The form was designed and modeled by James Hadley, and the ornamentation and decorations were designed and carried out under the direction and supervision of W. Moore Binns, the art superintendent of the company.

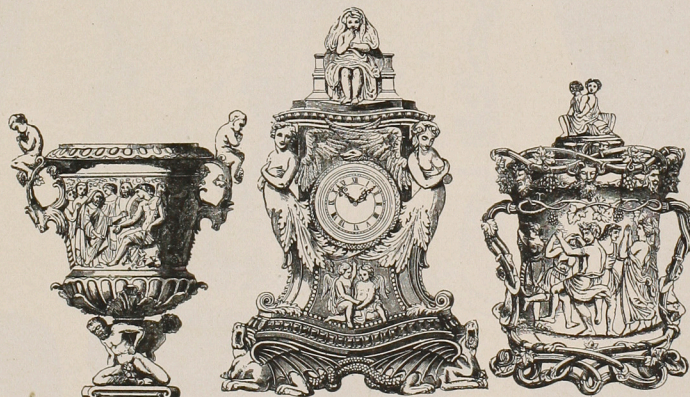
The tall Doulton ewer, 6 feet high, illustrated here, was a magnificent piece of the World's Fair; quite novel in design and treatment, it was so far as is known, the largest ornamental piece ever made in stone ware. Slender in proportion, and generally light in color, except for a strong band of bluish green at the base and touches of darker blues and browns in the ornament, the necessary contrast was obtained as much in the modeling as in the color. Round the shoulder was a vigorously modeled band of ornamental scrolls springing from horse's heads. This was perforated, and formed a kind of gallery; perforated bosses set in the ornament, and the crisp modeling of the upper part and handle all supplied valuable touches of dark and light. Portions of the modeling were left uncolored, and show the light brown semi-glazed surface characteristic of Lambeth stone ware. The piece

was designed and worked almost entirely by Mark V. Marshall.

A remarkable pair of vases at the Fair were the "Liberty and Progress Vases" in Victoria ware. Of course there have been



VASE IN COALPORT.



REMARKABLE SPECIMENS OF OLD HALL PORCELAIN.

elicited while displayed at the World's Fair.

One of the fine features of the Royal Worcester Porcelain Co.'s exhibit at the late Exposition was a loving cup in a beauti-

wonderful productions from the works at Sèvres, Meissen, Limoges and other famous

The New Tariff and the Pottery Trade.

AN editorial in the latest number of the greatest authority in the pottery industry, the *Pottery Gazette*, London, Eng., has the following to say anent the effects of the new United States tariff on the pottery industry:

At last a period of great anxiety to the manufacturers of pottery in North Staffs has been brought to a close by the passing of the Senate's Tariff Bill by the House of Representatives. Only those having an acquaintance with the state of the potting industry in England are able fully to estimate what the passing of the bill means. To speak generally, and somewhat politically, it is great victory for the advocates of free trade principles. The McKinley Act was inaugurated under all the privileges

facture is now a matter of history. Happily, the suffering which it has produced may



BAS-RELIEF IN JASPER, BY FLAXMAN.

"Peace preventing Mars from bursting the door of Janus's Temple."

cities, but the narrow limits of this article prevent any more extended consideration of



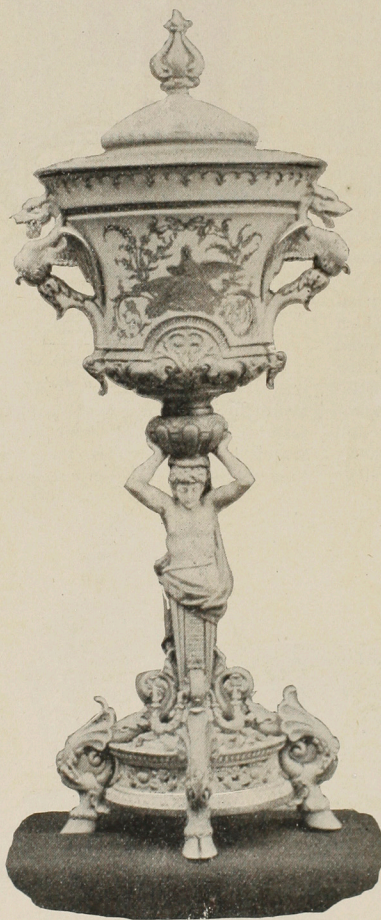
BAS-RELIEF IN JASPER, BY FLAXMAN.

"Mercury uniting the hands of England and France."

not for long be continued. Certainly it may have helped to swell the exchequer of



ROYAL BERLIN VASE DONATED TO THE COLUMBIAN MUSEUM.



URN IN THE ROYAL WORCESTER EXHIBIT.



EWER IN THE DOULTON EXHIBIT.

REMARKABLE WORKS OF KERAMIC ART AT THE WORLD'S COLUMBIAN EXPOSITION.

the high achievements in the potter's art. Perhaps one will rise to do the subject full justice in the future.

that could be conferred by a free country whose sympathies had been wrongly directed—with what fatal results to manu-

the American Republic—but at what a sacrifice! It is one thing to impose a heavy import duty on foreign manufactures of

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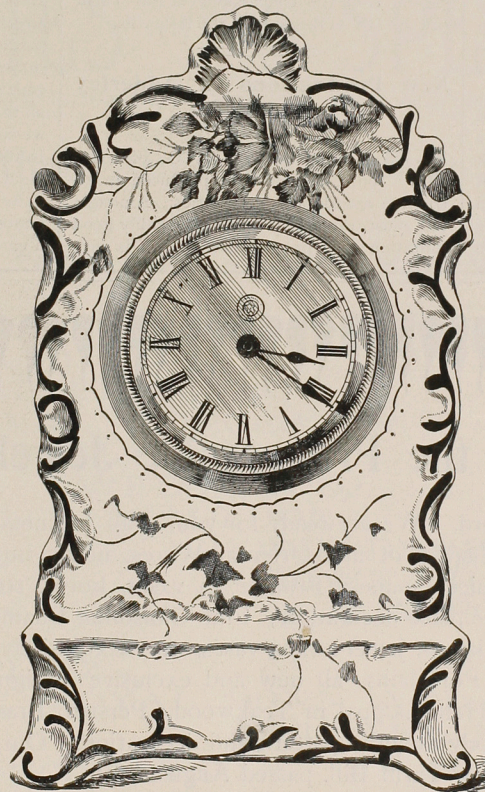
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necessity; it is another thing to produce the purchasing power. This by bitter experience America has, it is to be hoped, learned.

The McKinley Act has failed to protect American industries, for it has taken from the middle and lower classes of that country the power to purchase the necessary commodities which go so far to add to the enjoyment of life, with what direful results the world is now acquainted. A government should think according to the old saw, "twice" before it acts, and more especially when by its actions it proposes either to hamper or foster the natural exchange which follows in the intercommunion of nations. The English potter has suffered severely from the imposts of America, and in this respect has not been alone. If the truth were fully known to us he has been better off probably than his American confrères. At least, they have suffered from strikes of such a severe character that it has been found necessary to appeal to him for support, which he has ungrudgingly given. All honor, then, that under such peculiar circumstances, the potter of the old country should feel for his comrades abroad.

It is too speedy as yet to judge what will be the ultimate effect the reduction in the tariff will have upon the community; but the fact that it was carried in the House of Representatives by a majority of 77, should be sufficient to prove that for a long time to come there is little possibility of fresh

impositions. Already some of the manufacturers have put their hands in full employ, and they thus show a confidence that might surprise many producers of other commodities who are unacquainted with those fine qualities of perseverance, patience and endeavor which have dominated the conduct of the English potter for some years past. Of course it is not anticipated that the reduction will have an immediate effect upon the trade in North Staffs, and for more than one reason. In the first place, it is fairly well known that there are large stocks of earthenware awaiting shipment, and when these are landed it is presumed that they will do much in meeting the existing demands of the American market, although it is said that the existing stocks are low. Then again, the purchasing powers of the American must be crippled owing to internal causes of different kinds, and it will take, with a period of "flush" trade, some months at least before the benefit to be derived in any degree from the concessions of the Tariff Bill are felt on this side of the Atlantic.

New Productions in Adderley Ware.

WM. A. ADDERLEY & CO., of Longton, England, have produced an attractive assortment of novelties. Amongst the most prominent is a remarkably good imitation of copper-bronze. This is very

variously applied, the most appropriate adaptations of it being perhaps in the case of some jugs, in copper shapes, with solid gilt handle. The copper-bronze is also used as a solid ground, which is very effective as a set-off to all kinds of decoration, particularly those that rely upon colors for their effect. The dark bronze seems to lend itself successfully to most kinds of decorative treatment. It is shown to great advantage in jardinières, pots, jugs, &c., that have moulded panels. The copper-bronze division between the panels throws up by its pronounced contrast the light colors of the floral or other subjects with which the panels are decorated.

They have produced several quite new lines in dinner sets, the most noticeable of which is perhaps the "New Kew" shape, "Rugen" pattern. One of these sets is shown with another very pretty decoration, the "Madrid" pattern, which in their new color, a pretty French green, makes a handsome set. Some very pretty underglazed decorations are also shown. Another novelty for the season is a new "pansy" border, in a fine blue and on Dresden shape, this has a unique appearance. The very simplicity of the flower running round all the pieces has a more striking effect than we could have imagined had we not seen it. In tea ware they have an extensive assortment, the new "Queen Anne" shape being quite a novelty. It is in fluted panels, almost square, and is prettily decorated in a variety of patterns.

A Word to the Progressive Jeweler

and only a word. We are ready for your Fall business, and offer a rarely magnificent display of fine Oriental Wares, newly imported. A few we mention: Choice Japanese Bronzes, in vases, koros, storks, etc., for floor, mantel and fire-place decoration; Fine Cloisonné Enamels, mantel and cabinet pieces in koros, jewel boxes, vases, etc. Exquisitely Decorated Japanese Bric-a-Brac Porcelains, all new and exclusive designs. Complete lines of Hanging Hall Lamps, in Teakwood, Persian Brass, bronze and silk gauze, absolutely novel in pattern and decoration. Our entire stock corresponds with New Tariff Bill, passed August 28th.



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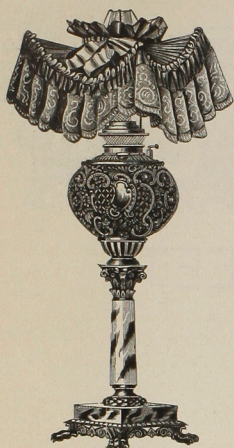
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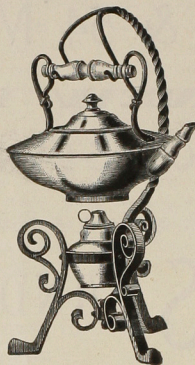
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The "pansy" border is shown with great success in some pretty tea shapes. A handsome breakfast set in cobalt and gilt shows this new border to great advantage. Some Flemish teas with nicely modeled panels give additional variety to the firm's novelties. In toilet sets, the "Cluny" shape, fluted and embossed, shaded and gilt, is on show in various decorations. A pretty novelty is a coffee set on silversmiths' shapes and with a long narrow tray, quite a metallic shape.

Egyptian Earthenware Jars.

THE earthenware jars of Egypt were always noted for their excellence, Athenæus and other writers mentioning those of Coptos as being in great repute among the Romans, and realizing a high price. The innumerable fragments scattered among the ruins of ancient towns, often forming the principal portion of the lofty mounds of debris which mark their sites, sufficiently testify to the general use made of different descriptions of pottery by the ancient Egyptians.

The trade of Coptos being relegated to Kenh, that town continued the production of porous jars, the clay peculiarly suited for their manufacture being found in considerable quantity in the immediate vicinity. The celebrated Kenh water bottles were produced from a mixture of this clay and pulverized burnt glass.

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FALL PRODUCTIONS IN ART POTTERY AND BRIC-A-BRAC.

BY THE RAMBLER.

LE BOUTILLIER & CO., 860 Broadway, New York, are now displaying their Fall lines of the celebrated English and French porcelains, art pottery, etc. The stock is larger and contains more new styles and novelties than the firm have ever before shown. The fine English porcelains and French fancy goods here shown are among the lines which will be of particular interest to the jewelry trade.

While the importers of art pottery and fine china generally are now adding largely to their stocks, a reversal of this process is

low cost. Not only are these samples, which include Coalport, Doulton, Royal Worcester, Crown Derby, Sevres and all the other famous wares handled by jewelers, sold below the cost of importation, but these prices are also further reduced from 12 to 15 per cent. to conform with the new tariff.

AN idea of the new goods imported by Ferd. Bing & Co., 106 Grand St., New York, for the jewelry trade, may be gained from the pieces in the group illustrated herewith, each of which represents an extensive line. The centerpiece, a Royal

Returning from the Feast. Beneath the Bonn vase is an artistic Vienna jardiniere, on which the painting *Love's Awakening* well represents the high standard obtained in china decoration. In addition to the ivory figures are two small vases representing an entirely new line of rich articles which show a novel combination of china and colored enamel. Two of the principal lines not represented in this group are the English glass table centers noted in THE CIRCULAR last week and Ferd. Bing & Co.'s latest importations of Dresden lamps.



FINE ART WARES SHOWN BY FERDINAND BING & CO.

going on in the art pottery, china, and bric-à-brac departments of Geo. Borgfeldt & Co., corner Washington Place and Green St., New York, where the firm are selling off their large stock on hand. The explanation of this is simple. Geo. Borgfeldt & Co. are importers and carry no stock. Early every year their pottery and fancy goods departments are stocked with all the latest samples of the principal European wares and as every sample must be new, no old ones are carried over from the previous year. It is their annual clearance of these samples that is now taking place, and jewelers will find here an opportunity seldom offered to obtain a large variety of all wares at a very

Bonn vase of a new shape, is artistically painted and has a rich matt gold ornamentation. On one side of it, their line of faience figures is well represented in the piece *Milkmaid*, a subject made especially for this house. At the other side stands a graceful bronze female figure, *Libelluce*, a masterpiece of Moreau. The two small figures, the water carrier and orange seller, are the latest subjects in the line of hand painted bronzes and are now being shown for the first time. The plaque is of Dresden china, beautifully hand painted, and like the rich Vienna plate, represents a striking line. The subject of the painting on the latter is called

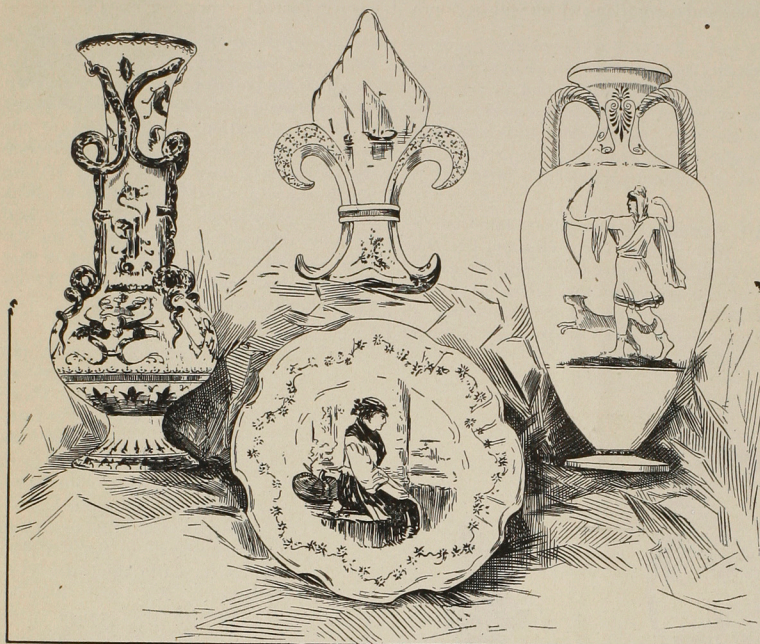
IN the boudoir, mantel and hall clocks, comprising the Fall line of the Chas. Jacques Clock Co., 22 Cortlandt St., New York, the variety is both rich and extensive. Gilt, china, porcelain and gilt, and Vernis-Martin clocks and clock sets are shown in many styles, particularly the Louis XIV, Louis XV, and Empire. In size they range from dainty six inch boudoir sets to the magnificent vase sets over two feet high. The pieces in the latter variety are extremely rich and consist of three Sevres vases, in one of which is set the clock. The other two form the side pieces and have candelabra tops. These vases are shown with a body color of turquoise blue or ivory, with real bronze trimmings. In hall clocks this company have introduced a line of marqueterie cases which are exact reproductions of the finest antiques in this kind of work. The cases are made in several styles and are fitted with a striking or a special chiming movement controlled by this company.

LAMPS, Sevres vases, pedestals and bronzes are the lines most prominent at the warerooms of Leon J. Glaenzer & Co., 80 Chambers St., New York. Conspicuous among the lamps is the Dresden line which now shows every size, variety and decoration of this ware. In addition to their already large line of decorated Sevres pieces they have added very many novel shapes and decorations. In onyx tables and pedestals the assortment here shown is one of the largest to be found in New York and includes all grades and sizes. Upon these are being displayed their exhibit of beautiful bronzes, which number

groups and figures of the richest and most artistic kinds.

vase of classical styles represents another new and important line, the Copenhagen ware. These vases are of various sizes

are in black and upon the latter in colors. Another new line of pieces, odd yet attractive, includes the Hungarian ware. The principal articles in this ware are the vases, water and other bottles, flower pots, plaques and similar pieces, on all of which is a red or blue decoration. So many have been the additions to their glassware lines that lack of space prevents giving an adequate idea of its present extent. Chief among the glass, however, are the Venetian flower holders and vases which are now shown more extensively than ever before, the various new varieties of jewel glass and a large number of reproductions of antiques in German glassware.



ITALIAN, DELFT AND COPENHAGEN WARE. CHAS. AHRENFELDT & SON.

BRONZES will be carried this Fall for the first time by Bawo & Dotter, 30 Barclay St., New York. The line will be complete, including large and small statues, figures, groups and busts in all the leading finishes. Another line which they show for the first time consists of small artistically enameled pieces, such as card trays, pin trays, brush trays, inkstands, pen trays and other desk and boudoir novelties. Many of the trays have hand painted porcelain centers, the enamel work forming a frame to the picture. New shapes and decorations abound in the latest lines of Sèvres, Royal Worcester, Doulton and Coalport. Extensive assortments are also shown in their Hammersley china, Dresden banquet and boudoir lamps and the porcelain backed toilet articles. These last are tooth, nail, hair and other brushes, whisk brooms, etc., having backs and handles of hand painted Dresden or French china.

MANY interesting lines are being and have been opened by Chas. Ahrenfeldt & Son, 50-54 Murray St., New York, in the selection of which the demands of the jewelry trade was the principal consideration. One of the chief lines displayed consists of Italian vases, pitchers, plaques, ornaments, jardinières, figures and other large and small pieces. In extent and variety this line has never been surpassed by any assortment of these goods shown in the metropolis. The illustration serves to give an idea of two of these pieces, the plaque and the snake handled vase. The

and are exact reproductions in shape, color and decoration of the old Greek

THE illustration of a group of wares from the stock of Hinrichs & Co., 31 Park Place, New York, shows a few representative pieces in their line of Austrian faience. The pieces are in great part reproductions and exact copies of old vases now but seldom found in the original. Mr. Meisel, of Hinrichs & Co., devoted much time and trouble to gathering pieces of antique Austrian pottery for reproduction, and the line his firm now show is the result of his efforts. It is an especially large variety, including pieces large and small, and in addition to flower holders, vases and ornaments, contains pedestals, stands, jardinières, ewers and baskets. Another Fall line which Hinrichs & Co. are pushing extensively are Dresden novelties. In these the lamps, in banquet, table and princess sizes, form a most prominent assortment, and show delicate colorings in their raised



AUSTRIAN FAIENCE. HINRICH & CO.

styles. The vases are in clay red and white, having typical ancient decorations which on the former flower and figure decorations. Other noticeable pieces in this line are large and small clocks and candelabra.

TWO of the principal lines which Lazarus, Rosenfeld & Lehman, 60-62 Murray St., New York, have imported especially for the jewelry trade are represented by the group depicted on this page. These are

the New York agent, 56 Murray St. The goods, which have already been and are now being received, show many changes in shapes and decorations which will be appreciated by the trade. Mr. Lindsay is deter-

IN view of the recent demand which they have had for medium priced goods, Levy, Dreyfus & Co., 11 Maiden Lane, New York, have imported in addition to their large variety of fine art goods, an assortment of articles, which, while attractive and fine enough for the jewelry trade, are sufficiently popular in price to suit the demands of the less fastidious. Among these lines are French and German china cups and saucers, in after dinner, tea, chocolate and other sizes, Royal Stafford and Royal Stewart vases; ewers and other pieces of art pottery, decorated plates and porcelain and gilt clocks and clock sets. They now show an attractive stock of small figures and cabinet pieces, principally terra cotta, in amusing and pleasing subjects.

Turkish Mosaic Work.

TURKISH mosaic and inlaying work are the richest examples of the Oriental decorative art. There are very few mosques which do not possess valuable ornamental work of this kind, shutters and panels and many other articles being usually decorated with mosaic and inlaid work. The Arabic design is frequently carved out and cut to receive the incrustations of mother-of-pearl, ivory, bone, and also of metal. In addition to the many beautiful specimens of mosaic on a large scale to be found in the various mosques, similar mosaic work is employed sometimes on a miniature scale for pictures on the lids of snuff boxes and articles of that kind, or tablets in chimney-pieces, which are very curious works of art. At the bazaar in Stamboul many articles decorated with mosaic work, such as boxes, razor-cases, etc., are to be seen, which have been decorated with remarkable finish and delicacy.

The mosaics themselves are frequently only a millimetre and a half long; they are placed together so perfectly and with such care that it is impossible to discover where they join, and they are composed of various materials which are glued on a flat surface. Modern operators use ordinary glue, but the ancients employed another material, of which the secret is lost. At the Church of St. Marie, belonging to the Commercial School of Halki, there are two wonderful tables of an octagonal shape, which are ornamented with religious pictures on wood, and decorated with mosaic work. This particular work dates back to the 14th century. In mosaic work the materials most frequently used are mother-of-pearl, ivory, bone, tortoise shell and ebony.

Chief of Police Bolton Rogers, of Seattle, Wash., has sent out notices offering \$100 for Simon Rumpf's arrest and detention. To the notices are annexed Rumpf's photograph and description which is as follows: 28 years old, five feet ten inches high, weight about 160 pounds, brown eyes hair dark and cut pompadour and dark mustache.



SÈVRES AND TERRA COTTA. LAZARUS, ROSENFELD & LEHMAN.

the terra cotta figures and the larger Sèvres vases. The former line is represented by the centerpiece, a beautiful figure of Lorelei, 3 feet high. The torch which she holds is arranged to be lighted by a small electric lamp. On either side stand magnificent Sèvres vases with beautifully painted bodies and base and neck of underglazed cobalt blue, covered with a heavy raised gold decoration. A companion piece to the figure and similar vases in ivory coloring form another group shown by this firm. A very fine variety of smaller terra cotta figures, groups and busts, and their usual collection of rich vases and bronzes are also shown.

THE new lines of white and decorated porcelain of the *Société de la Céramique*, J. Pouyat, Limoges, France, will be shown in full about Oct. 1st by Handford Lindsay,

mined that the full benefit of the reduction in the tariff shall be reaped by the patrons of this firm.

LIMOGES cups and saucers of every variety forming one of the finest and most varied collections to be found in the market, are being displayed by Chas. Streiff, 31 Barclay St., the New York agent of Wm. Guerin & Co., Limoges, France. The variety here shown numbers in the thousands and includes six sizes, over 20 different shapes and more than 250 decorations. Mr. Streiff's specialty is the tea, coffee, after dinner, bouillon and other cups with incusted gold bands, a decoration for which Wm. Guerin & Co. are famed. Especially beautiful are the pieces in dark and shaded *bleu de four* with the incusted gold decoration.

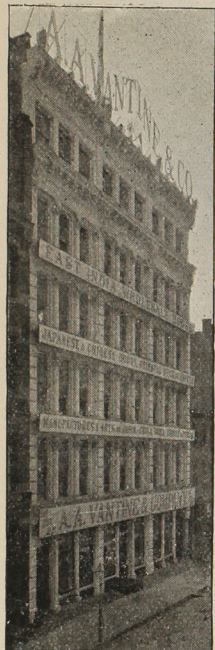
Oriental Goods Handled by Jewelers.

FOR the past few years Oriental art products, porcelain and bronzes have been steadily making for themselves a permanent place among the lines carried by the jewelers who handle European products of this kind. It must be conceded that on articles where hand labor is the chief factor in the value, the products of the Orient have an advantage over the hand products of the rest of the world, owing to the cheapness of the labor. The sales of porcelains,

pottery, fans and bronzes demonstrate the truth of this statement.

An examination of the Japanese porcelains alone recently imported in this city, will disclose a variety of styles of artistically decorated novelties which is surprising in its extent. In former years jewelers objected to handling decorations or styles which might be termed "Japanesque," but since Japan has begun to copy and originate upon the lines of the most artistic styles and decorations of the European

ceramics, this objection no longer holds. A visit to the warerooms of A. A. Vantine & Co., New York, to whose efforts the introduction into the jewelry trade of the Japanese and other eastern products is principally due, will bear out this assertion. It was to further their idea of introducing these goods through other channels than the regular Japanese goods store, that they enlarged their wholesale business and separated it from their retail departments by taking the buildings at 18, 20 and 22 E. 18th St., New York, described in THE CIRCULAR some months ago.



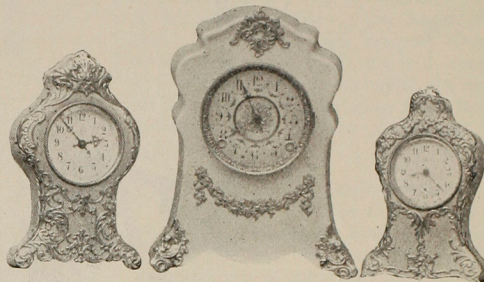
THE VANTINE WHOLESALE BUILDING.

These buildings, which they occupy entirely, have recently been altered, remodeled and a new story, the sixth, added, so that they now appear as depicted in the illustration. The first floors are devoted to porcelain, pottery, bronzes, fans, lacquer goods and novelties, and it is here that one may find many examples of the dainty china novelties decorated as artistically as many European styles. One of the latest decorations, consisting of lily of the valley sprays ornamented with gold, is shown on a full line of table novelties, after dinner cups, croton sets, 5 o'clock tea sets, candle sticks, bonbon and powder boxes. Another, the plum, is seen on tête-à-tête sets, butter dishes, jardinières, cracker jars, pickle dishes, pen, pin and brush trays, pitchers, plates and many other pieces. On similar lines can be seen still other new white and gold, bird and floral decorations. Besides the porcelains additions equally important have been made to the bronzes, lamps, pottery, figures and fans. Oriental furniture, screens, together with silks and draperies, may be found on the second floor, while the third is devoted to rugs and matings. The fourth, fifth and sixth stories are used for stock rooms.

New Styles in Porcelene Clocks.

THREE new styles have just been introduced by the F. Kroeber Clock Co., 360 Broadway, New York, in their porcelene clocks, and more styles are promised this Fall. The shapes just introduced, two in the one day alarm size, and one in the eight day mantel clocks, are shown in the illustration. The former are called Dinah and Marcella and the latter is known as Toulon. Each of these styles is shown in six colors; black, white, pink, green, red and blue. The ornamentation is gilt or silver according to the color it is to adorn. Seven new shapes in the eight day mantel clocks are to be introduced before the holidays.

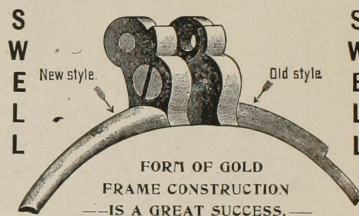
Porcelene clocks were introduced by the F. Kroeber Clock Co., about two years ago and were pioneers in the realm of cheap colored clocks. Including the three styles mentioned, there have been introduced by this company 18 styles of the eight day size and nine styles of the one day alarm size. As each of these styles is shown in



NEW STYLES IN PORCELENE CLOCKS.

six different colors, the variety numbers 162.

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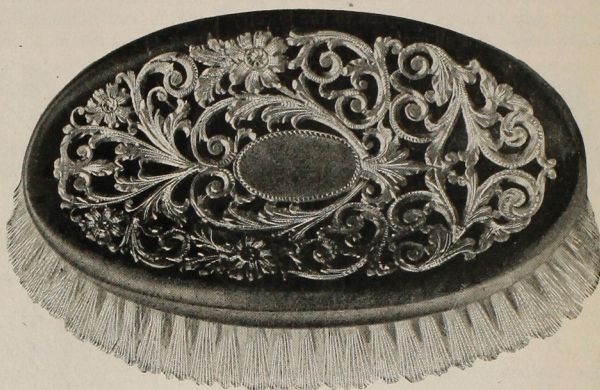
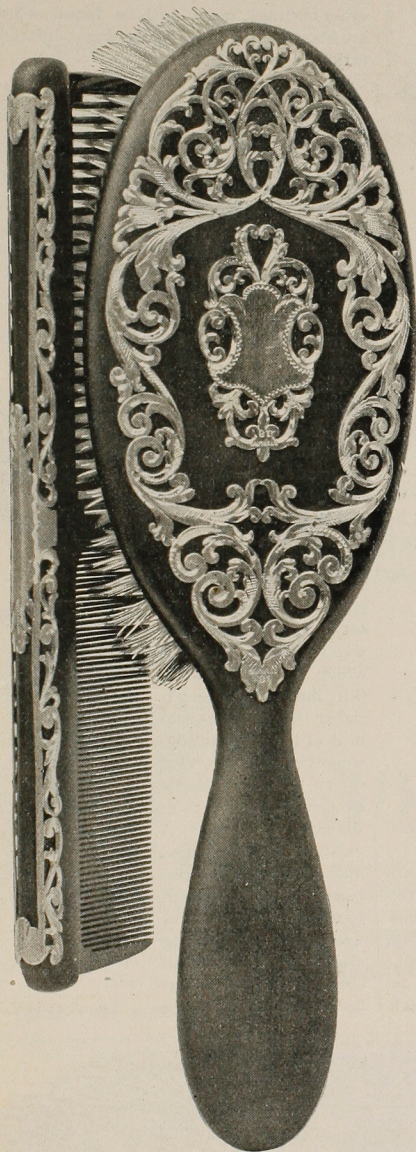
83 NASSAU STREET, - - NEW YORK CITY,
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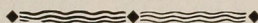
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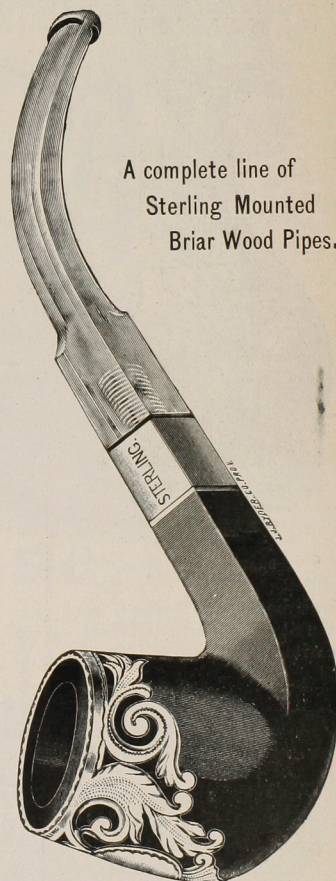


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No. 39 UNION SQUARE,

NEW YORK.

RICH CUT GLASS FOR THE FALL SEASON OF '94.

It has become customary among the manufacturers of cut glass to produce new cuttings adapted to the jewelry trade, for each Fall season. The following

a delay in making the cuts, but one, the *Majestic*, for which design a patent is pending, is here illustrated. The *Elysian* cutting is named in honor of their factory in

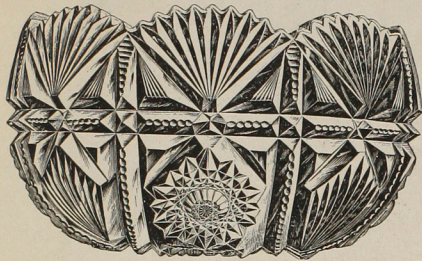
designs is slight, the *Royal* containing none of the checker work shown in its predecessor. Many of earlier patterns as the *Warren* and *Americus* still retain their popularity. The *Capri* continues to hold its place as one of the leaders in cheap bowls, while the *Columbus*, *Brazilian* and *Castelian*, three of the patterns of last year, are still among the best sellers L. Straus & Sons have produced. In these and other cuttings, many will be found which are shown upon over a hundred different articles.

T. B. CLARK & CO.'S NEW FALL PATTERNS.

At the New York warerooms of T. B. Clark & Co., 860 Broadway, this company's latest Fall patterns in rich cut glassware are now displayed. Here the dealer will find a variety which is believed to be the largest and richest that this company have ever shown in New York. The new patterns, some of which have previously been mentioned in *THE CIRCULAR*, have been in preparation since January, and are now shown to their fullest extent for the first time.

The new *Huron* cutting, though their cheapest grade, is deeply cut and rich. It is shown principally on bowls and

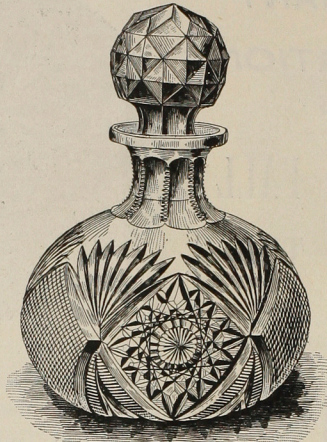
trays. The next highest grade is their popular *Jewel* cutting, which is shown in a full line. Though richer in appearance, it is of the same grade, weight and price and cut on the same shapes as the strawberry, diamond and fan. A richly cut 16-pointed star forms the centerpiece, and this is surrounded by a border of diamonds containing alternately star and checker work and strawberry diamond designs. The border is



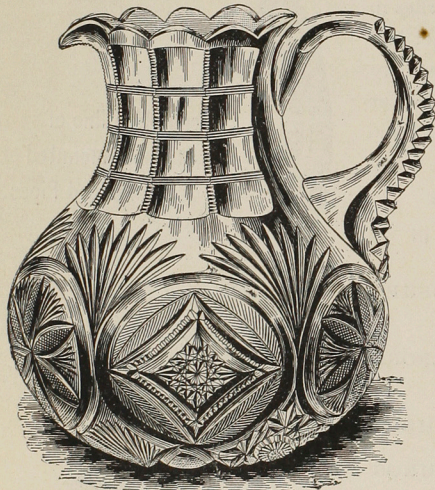
MAJESTIC BOWL. L. STRAUS & SONS.

descriptions are of the principal cuttings on the market for the Fall season of '94:

L. STRAUS & SONS' EXTENSIVE CUT GLASS LINE. Over 60 cuttings are now displayed in the



IMPERIAL WATER BOTTLE. L. STRAUS & SONS.

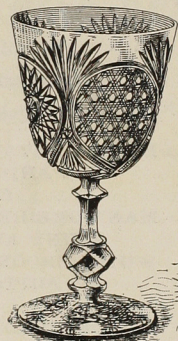


BRAZILIAN PITCHER. L. STRAUS & SONS.

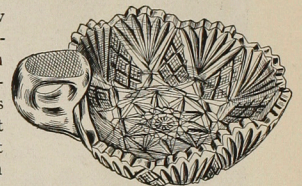
warerooms of L. Straus & Sons, 42-48 Warren St., New York. Of these, about 40 are carried in open stock. The latest four, *Ely-*

Hoboken, N. J., which is situated on the site of the old Elysian fields. This cutting, which may be said to be among the medium-priced patterns, is decidedly novel, and is a distinct departure from all the cuttings L. Straus & Sons previously introduced. It is similar in design to the *Majestic*, but has a silver diamond in place of a fan panel.

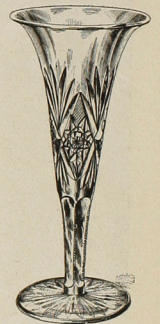
The *Premier* and *Chancellor* are both high grade patterns, very brilliant in design. The *Chancellor* is a magnificent piece of hand work, remarkably minute and regular in its detail. Another very recent pattern is the *Royal*, a heavy cutting that is both brilliant and showy. The design is modeled upon a former and still popular pattern, the *Imperial* here illustrated and is cut upon



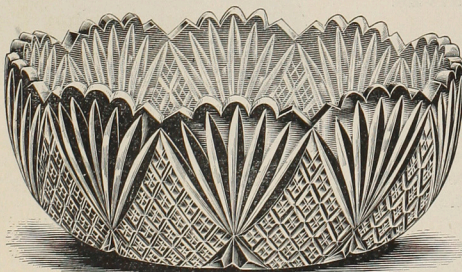
COLUMBUS GOBLET. L. STRAUS & SONS.



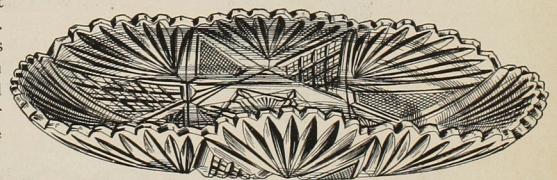
IRVING NAPPY. T. B. CLARK & CO.



JEWEL VASE. T. B. CLARK & CO.



HURON SALAD BOWL. T. B. CLARK & CO.



WAYNE CELERY TRAY. T. B. CLARK & CO.

san, *Premier*, *Chancellor* and *Majestic* have only just been introduced. Owing to

the same pieces and sold at the same price as the latter. The difference between the

filled out with a deep fan cutting, producing a fine effect.

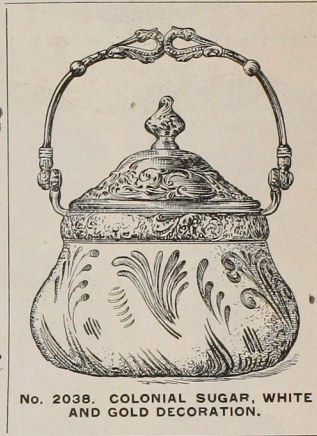
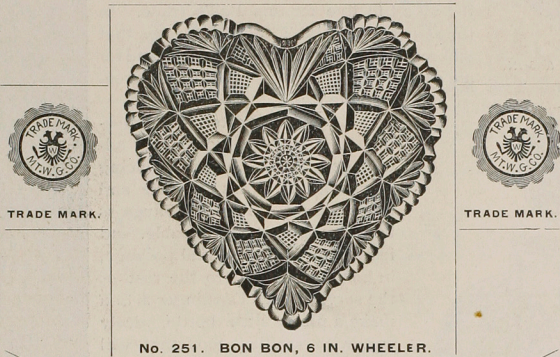
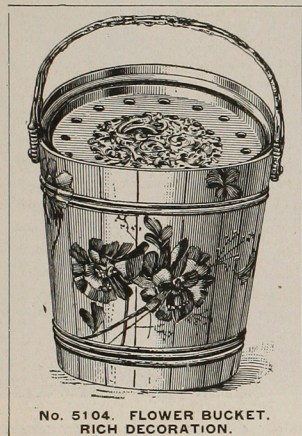
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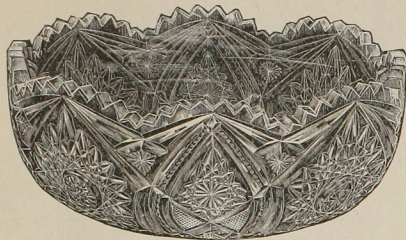
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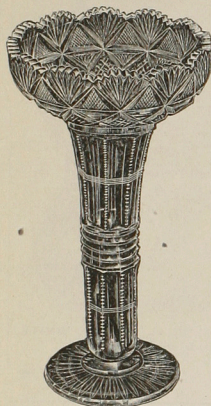
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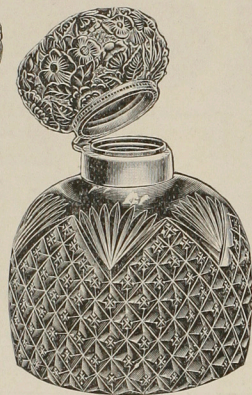
The *Savoy*, a medium grade, is just being put upon the market. Their two principal expensive patterns are the *Carnation* and *Bradstreet*. These are very rich and are cut only on large punch bowls




SAVOY SALAD BOWL. C. DORFLINGER & SON.



COLONIAL VASE.



ST.  AND FAN INKSTAND.

C. DORFLINGER & SON.

and other fine pieces. In the *Carnation* bowls the center contains a conventional six leaf flower and this is surrounded by six multipointed large stars containing smaller stars at the center, an unusually brilliant effect being the result. Many other new patterns have just been introduced in particular lines, as the *St. George*, *Irving* and *Jefferson* which are cut only in nap-

St., New York. This is a moderate priced one, but rich enough in design and finish to take the place of many higher priced cuttings now on the market. The pattern combines deep, broad lines, with delicate small work, that give it a richness and lustre contained in few others. The design is protected by patent and is manufactured solely by this firm.

For a handsome rich cutting the firm have the *Savoy*, which was introduced late last season in a few of the higher priced show pieces. The demand for it then was so great that the firm felt justified in making up a full line for this Fall's trade. In the *Savoy* they think they have one that will meet the requirements of the demand for an exclusive, high toned pattern at a reasonable price.


Besides new patterns C. Dorflinger & Son are constantly adding new articles and introducing new ideas, in pieces for table and other uses. Tabasco sauce is used on almost every table, and invariably in the original package, in homely contrast to the rest of the service. C. Dorflinger & Son make a pretty little bottle, nicely cut, with sterling top that will just hold a bottle of Tabasco sauce. The same is true of the Worcestershire sauce and pepper sauce bottles and numerous other articles of a useful and decorative character for the dining room. A cruet stand to take two cut glass oil and vinegar, and two salt and pepper bottles, a cracker jar

with silver cover—a very handsome piece—overcoming the objection to most cracker jars whose covers are liable to be broken; and a mustard pot and plate, with silver cover easily cleaned and very pretty, are among the other articles introduced recently.

In presentation pieces there are the *Tantalus* sets holding two and three liquor bottles, banquet lamps made entirely of cut

smaller pieces, too numerous to be included here, to see which would repay a visit to

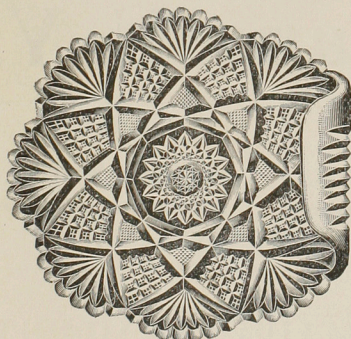


STRAWBERRY  AND FAN BANQUET LAMP.
C. DORFLINGER & SON.

their show rooms, 36 Murray St., New York.

PAIRPOINT MFG. CO.'S CUT GLASS FOR 1894.

The rich cut glassware of the Pairpoint Mfg. Co., who have absorbed the Mt. Washington Glass Co., New Bedford, Mass., has been too long and favorably known to the jewelry trade to require any explanation of its merit and the latest patterns now shown at their New York ware-rooms, 46 Murray St., are in keeping with

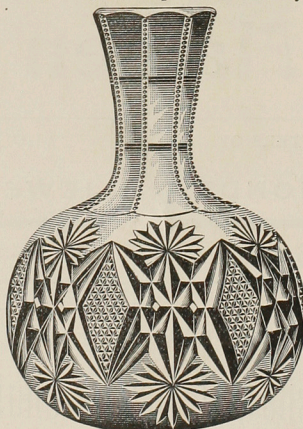


WESTMINSTER CUTTING. PAIRPOINT MFG. CO.

pies, and the *Wayne*, which is shown only in celery trays.

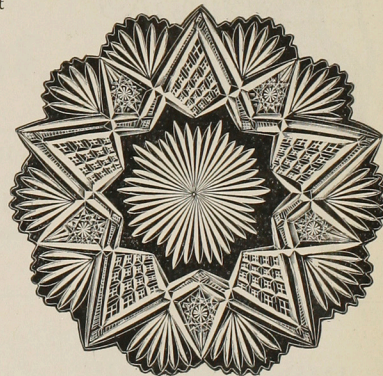
FALL CUTTINGS OF C. DORFLINGER & SON.

The *Lorraine* is the latest of the new patterns of C. Dorflinger & Son, 36 Murray



BEDFORD WATER BOTTLE.
PAIRPOINT MFG. CO.

glass and cut all over, loving mugs, handsome desk inkstands and a great variety of



WHEELER BON BON DISH. PAIRPOINT MFG. CO.

the artistic designs of former years. The last cutting, the *Priscilla*, recently spoken of in THE CIRCULAR, has just been introduced, and promises to be among the leaders of this season. Though a cheap pattern, it is very rich and elaborate in

design, and consists of deep niche cuts with a combination of the strawberry, diamond, silver diamond and fan. The deep cuts form a five or six pointed star. It is shown in a full line of pieces in which the assortment of bowls, carafes and bonbons is especially large. No stem ware, however, is to be cut in this pattern.

Other leading patterns are the *Westminster*, *Admiral* and *Hortensia*. The *Westminster* is medium priced, and the *Admiral* is in grade between *Westminster* and the *Hortensia*. The highest priced patterns shown by this company are their *Regent* and *Corinthian*. The latter is on the order of the famous *Chrysanthemum* design. The *Redford* and *Wheeler* cuttings are among the old favorites which still hold their own.

JOHN HOARE & CO.'S NEW FALL PATTERNS.

Souvenir and *Signora* are the names of the latest cuttings which J. Hoare & Co., Corning, N.Y., have introduced for the Fall trade. Both of these are to be seen at the firm's warerooms, 4 E. 17th St., New York. The *Souvenir* is a high priced and elaborate pattern, cut on heavy blanks. The feature of the design is a beaded cross, filled in with complicated stars and small laced diamonds. Crossed fans fill in the spaces between the arms of the cross.

The *Signora*, a medium priced pattern, is beautiful in its simplicity, and is as rich in appearance as the *Souvenir*. At the center is an elaborate star, between whose points a small fan fills in the space. Around the edge of the piece, surrounding this star, is a beaded border, enclosing similar small stars. The other patterns for this Fall number about a dozen.

T. G. HAWKES & CO.'S NEW CUTTINGS.

The new cuttings for this Fall of T. G. Hawkes & Co., Corning, N. Y., have not been announced. The firm have arranged for their customers to receive all the new designs by samples.

IMPORTED CUT GLASS.

The market this year contains a great variety of small imported cut glass novelties. Cut glass atomizers, scent bottles, salt bottles, perfume sprays, flower holders and a host of other small boudoir and table novelties have just been introduced by Hinrichs & Co., 31 Park Place, New York. Many of these are to be mounted with silver tops and caps which will add to the brilliancy of the crystal. These imported novelties are in from 30 to 40 varieties in different shapes and cuttings.

Lazarus, Rosenfeld & Lehman, 60-62 Murray St., New York, also show a large line of imported cut glass. The principal two patterns in this line, are the Kensington and strawberry, diamond and fan cuttings. New shapes are shown in bowls, various sized cream pitchers, champagne jugs, trays, glasses, match holders and flower vases. The assortment of flower vases, both large and small, is extensive.

THE
"CARNATION"
AND THE
"BRADSTREET"
are the Leading
Patterns in
Rich Cut Glass.



JEWEL ICE TUB No. 1360.

THE
"JEWEL"
is the Finest Pattern
made in
CUT GLASS
at a popular price.
To be had in a
Complete
Line.

AMERICAN CUT GLASS.
T. B. CLARK & CO.,
(INCORPORATED.)

FACTORIES:

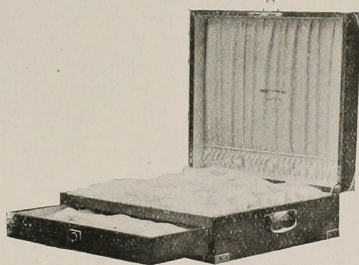
860 BROADWAY, NEW YORK,

HONOLULU, PA.

North East Corner 17th Street and Broadway

American Morocco Case Co.

38 E. 19th St., New York.



MAHOGANY AND OAK TRUNKS FOR FLAT AND HOLLOW WARE.

KID, CHAMOIS AND SILK BROCADE CASES FOR KNIVES, FORKS AND SPOONS.

SILVER NOVELTIES MOUNTED FOR THE TRADE.

HIGH AND LOW GRADE JEWELRY BOXES IN ENDLESS VARIETY.

SHOW WINDOWS FITTED AND DECORATED IN NOVEL DESIGNS.

SECURITY RING AND OTHER TRAYS TO SUIT ALL PURPOSES.

SOMETHING NEW.

ELEGANT, RICH, ARTISTIC
BORDERS & GALLERIES.

RENAISSANCE AND ROCOCO.

MANUFACTURERS SEND TO

Blancard & Co., 45-47 John St, N. Y.

FOR CATALOGUES.

SETTINGS, GALLERIES, FOXTAIL CHAINS, 10 AND 14 KT.

GERMAN SILVER and COMPOSITION.

OUR SPECIALTY:

LOWEST PRICES IN THE MARKET.

RING SHANKS.

SPECIAL GALLERIES
FOR
SIDE COMBS.

ORNAMENTAL DESIGNS
FOR
COMBS & JEWELRY

THE MANUFACTURE OF TORTOISE SHELL GOODS.

THE present fashionableness of the hundreds of pretty things made of tortoise shell used to embellish the head dress of the fair sex makes a description of their manufacture timely. The various processes are very interesting to view, and the fact that the clever artificers work up the material to such a degree of perfection, that the finished piece is as expensive as silver in weight, lifts up the craft of tortoise shell manipulation to as high plane as the most exacting of art industries.

The hawkbill turtle, or *eretmochelys imbricata*, yields the best quality of tortoise shell. It is found principally in the Malay Archipelago, along the east coast of Celebes, New Guinea, the West Indies and Brazil, where, the animals love to bask in the sunshine and heat of the sands along the sea coasts and banks of large rivers. They are caught by the natives of the Archipelago, who have constructed many devices for luring the lazy fellows upon the sands, where traps are set for their capture. The natives have no way to regulate the size of the turtles they desire to fall into their traps, and in this manner many small ones, "chickens," as they are called by the natives, are caught. Frequently these are set at liberty, as the merchants who make a business of buying the shell only set a price on the largest, the shells of the "chickens" being too thin to be of much use.

During the process of welding much care has to be exercised that the fingers do not come in contact with any of the parts to be joined as the oil from the hand will blister the shell and make it impossible to weld the parts perfectly.

The tortoise shell industry is a growing one, and many of the articles produced are marvellously ingenious in design and perfect

in finish. There are not half a dozen manufacturers in this country, prominent among whom are Rice & Hochster, an illustration of whose works appears on this page. This firm's World's Fair exhibit of a magnificent arch in tortoise shell, all carved with emblematical figures in bas-relief, attracted the attention of Chas. Loonen, one of the French jurors, who was so impressed with the high art displayed in this particular branch of American art manufactures that he declared his intention to make a special report of it to his government. An illustration of the work appeared as a frontispiece of THE CIRCULAR of May 3, 1893.

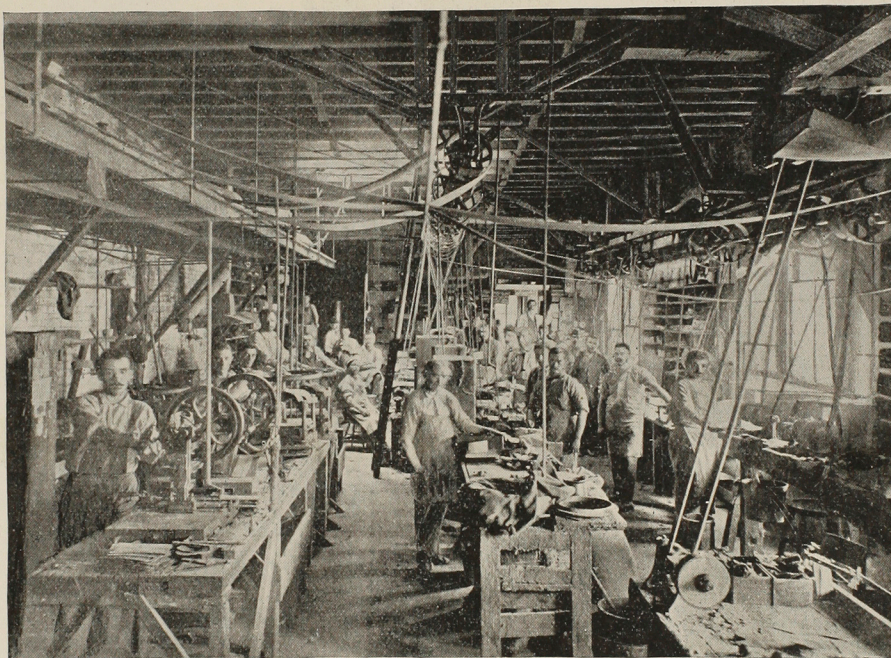
The natives cut the flesh from the shell and use it as an article of food, much as we

shell thoroughly. On becoming cool and hard again, for the action of the hot salt water softens it, the turtle's armor is sand-papered to free it from all blemishes and smooth it for working. The pretty dark brown and amber colors now show themselves somewhat as in the finished article, and the designer can judge better how to fit his pattern so as to get the prettiest part of the shell into his design. The pattern having been traced, the design is cut out much in the same way as a piece of scroll work with a fine toothed saw.

A description of the progress of the shell from its raw state to the finished dainty head jewel, as seen in the factory of Rice & Hochster, cor. Grand and Mulberry Sts., New

York, will convey an idea of the general processes employed in all factories.

If the article is to be a fancy comb or hair pin the comb is sawed out first and then given into the hands of an expert engraver, who carves the design which adorns the top, according to the outlines made by the saw. It is the engraver's skill that has enchained their value and artistic appearance, and just how



STAMPING ROOM IN THE FACTORY OF RICE & HOCHSTER, WHERE THE WELDING IS DONE.

do the flesh of the green turtle. The shell is then cleaned as well as they know how and sold to tortoise shell merchants, who export it to the United States and other countries. Every part of the tortoise is useful, even to the toes. The back comprises 13 pieces, which look very much like the scales of a fish, and are called the carapace. They are thick in the center, and become thinner towards the edge. The under shell (belly) is very thin and amber colored. The shell is first sorted into different grades, sizes and according to thickness, the choice pieces being laid aside for special working. The first process the shell is subjected to by the manufacturer is a hot salt water bath which cleans the

he finds it possible to carry out these elaborate designs may be judged from one design which showed Columbus and his retinue landing on American soil. On leaving the hands of the engraver the shell is again immersed in a bath of hot salt water, and while soft bent into the desired shape; and when hard again, is sent to the "rubber," who by the use of pumice stone and oil, takes off all the burrs and uneven lines left by the engraver's tools and saw. It is now ready for polishing. No rouge or polishing powder or varnish is used. There is sufficient oil in the shell to give it a high polish when a cotton flannel or chamois wheel is used, revolving at great speed. The polish so obtained has a

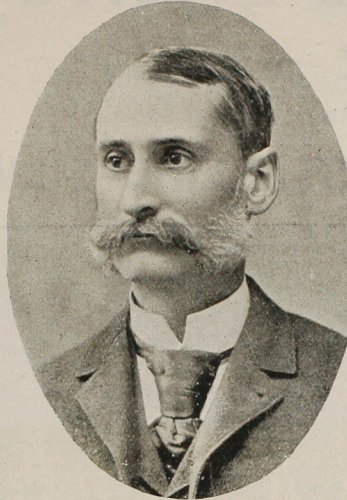
beautiful and lasting finish.

The "belly" or under-shell is the most costly part of the tortoise. It is amber colored and some of it almost as thin as tissue paper. How ornamental combs and other large articles can be made from shell not thicker than paper may not at first seem clear to the reader. The fact that tortoise shell is weldable has made the under-shell valuable. Articles have been written from time to time by persons who either knew nothing about what they were writing, or who made the statement maliciously, that tortoise shell, when once broken, cannot be mended, and is thus worthless. In the hands of an expert tortoise shell worker, a comb or any other trinket of tortoise shell can be repaired with such exactness that the breaks cannot be discovered with a magnifying glass. The "belly" shell is so thin that it would be absolutely worthless if not weldable; it is rendered so by being placed in a steam heater, when it can be made into any thickness desired.

The factory of Rice & Hochster occupies two spacious floors. The illustration depicts a part of the first floor and shows the press room where the welding is performed. This is perhaps the most important process in the manufacture of tortoise shell goods, for it enters into the production of nearly all goods, but few parts of the shell being large enough to make the larger sizes of combs, etc.

THE PROVIDENCE SHELL WORKS.

The engraving herewith is an excellent likeness of W. K. Potter, proprietor of the



WM. K. POTTER.

Providence Shell Works, Providence, R. I., whose productions in tortoise shell goods have made for this factory an enviable reputation. Mr. Potter has been sole proprietor of the works for nearly a quarter of a century, succeeding in 1875 the firm of Adams & Knight who were the direct

successors of Oren Claflin, who first established the works some time prior to 1824, his name being found in the Providence city directory of that year.

Seven years ago Mr. Potter removed from the old location at Pine and Potter Sts. to his present Westminster St. quarters and now finds himself looking about again for a larger shop to accommodate his increasing force of employees. At the World's Columbian Exposition where Mr. Potter made an excellent exhibit and was ably represented on the spot by his son, W. K. Potter, Jr., the judges awarded him two medals for the excellence of his wares.

Mr. Potter is a native of Providence, having been born in that city on Dec. 21, 1843. Thoroughly conversant with every detail of his business, Mr. Potter still denies most emphatically that he "knows it all," but from the excellent productions of his shop one is inclined to doubt him.

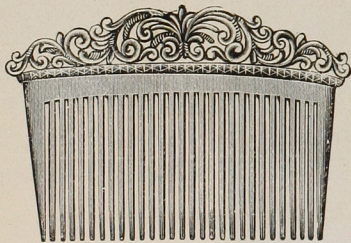
INSCRIPTION ON A JUG.

COME, my old friend, and take a pot,
But mark now what I say:
Whilst thou drink'st thy neighbour's health,
Drink not thine own away.
It but too often is the case,
While we sit o'er a pot,
And kindly wish our friends good health,
Our own is quite forgot.

The old jug upon which the above lines are printed is said to be at Dunster, England.

Side Combs.

Hair Pins.



GOLD AND STERLING SILVER
.. Mountings ..

AND

NOVELTIES

in 14 Kt. Roman Gold.

DAY & CLARK,

Manufacturers Only,

23 MAIDEN LANE,

HAYS BUILDING,

NEW YORK.

LARGE QUANTITIES OF

ROUGH

Imported Duty Free

ENABLES US TO OFFER TO THE TRADE

DIAMONDS

Cut by us according to scientific principles, at prices far below imported goods of the same quality.

OPPENHEIMER BROS. & VEITH,

NEW YORK, 35 MAIDEN LANE.

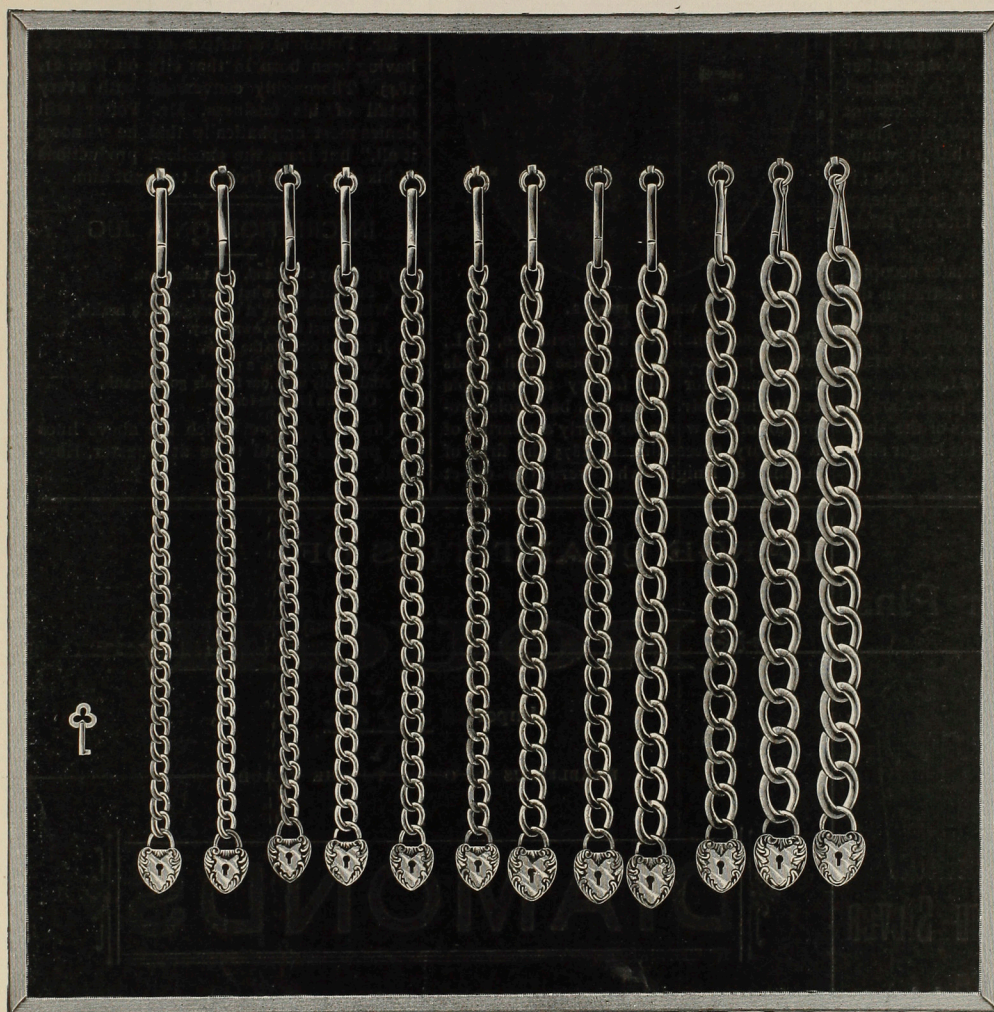
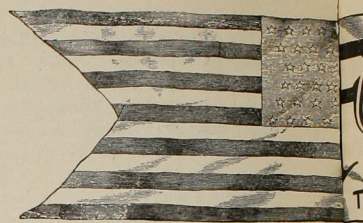
AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 27 HOLBORN VIADUCT

Foster & Bailey,

GOLD, GOLD PLATE

....AND....

STERLING SILVER.



ONE QUARTER SIZE.

Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold.

Chain Mountings

We are headquaters, and make everything in this line.

"Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

Solid Gold Locket

With Diamonds and without. This is a beautiful line and solid throughout.

Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

Locket and Charms

We make them in endless variety.

Sterling Silver Goods

Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all 925-1000 fine.

Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

Neck Chains and Lorgnette Chains

Pins

Lace and Cuff Pins, with gold fronts, engraved; also trimmed pins, Scarf Pins. Baby Pins with Chain. Also Baby Buttons with Chain. Sword Pins with Scabbard and Chain. Belt Pins.

Glove Buttoners

Crosses

Four sizes of gold filled in plain, engraved, and set with stones.

Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.

Here we illustrate twelve Bracelets in a cloth bound with ribbon. There are six sizes of Bracelets, and of the two smaller sizes there are three each, and of the two next sizes two each, of the two larger sizes one each. We call them Combination A, B, C, D. A, is plain polished Gold Plate. B, is chased. C, is plain Sterling Silver. D, is chased, fine quality of Gold Plate and Solid Sterling Silver. Awfully cheap in price.

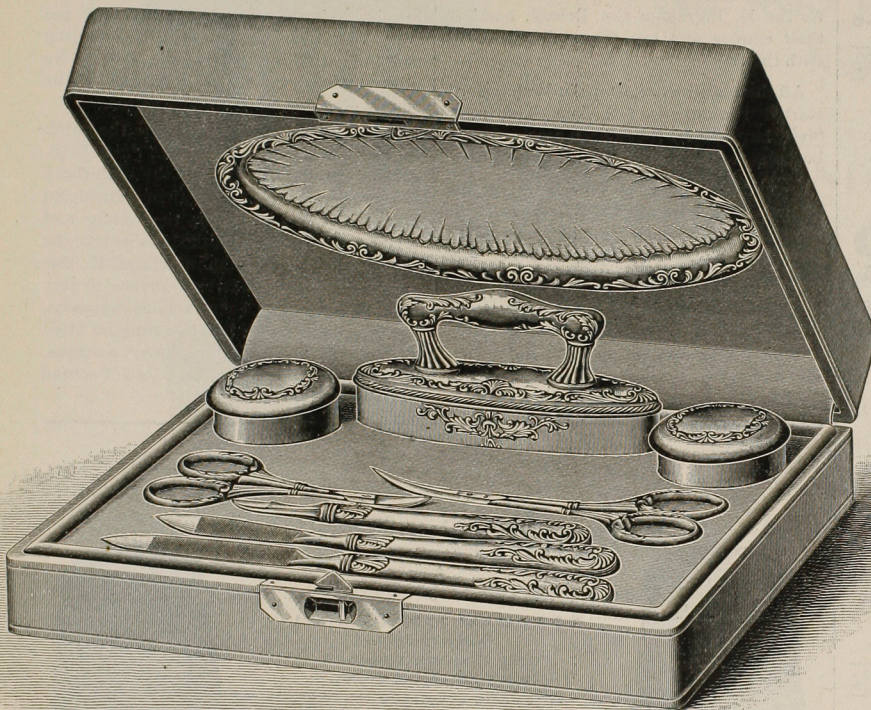
Read Below the Great Variety of Goods we Make, all of which we Guarantee.



Foster & Bailey,

100 RICHMOND ST.,

PROVIDENCE, R. I.



ONE QUARTER SIZE.

Be sure and see the Manicure Goods that we have just put out. This cut shows a set in a nice box, lined with Chamois, and is a quarter size. **Beautiful Goods.** The steel parts are made by the famous **Henckles**, of Germany, and are considered the best in the world. We make the goods in Sterling Silver and also in Tenth Gold, **and at such a low price!** The goods are boxed just right, so that a traveler can carry them in a trunk, and take up but little room. Sets without the large tray and buffer box and others with less pieces at low prices.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a specialty of Sterling Silver Novelties, comprising

Match Boxes, Manicure Articles,

Shoe Buttoners, Embroidery Scissors,

Garters, Paper Cutters, Ladies' Seals, Etc.

ALL $\frac{925}{1000}$ FINE.

Diamonds

UNDER THE NEW
TARIFF PAY
A DUTY OF

25 Per Cent.

OUR STOCK HAS
ALL BEEN
IMPORTED

UNDER

THE OLD RATE OF
10 PER CENT AND
WE SHALL GIVE
OUR CUSTOMERS
THE ADVANTAGE OF
THE DIFFERENCE
IN THE

COST.

YOU CAN SAVE 15
PER CENT. BY
BUYING YOUR
FALL STOCK NOW.

Send us your orders.

Cross & Beguelin

17 Maiden Lane,
New York.

43 RUE MESLAY,
PARIS.

Connecticut.

The Biggins-Rodgers silver plate factory, Wallingford, has started up.

Jeweler Gardner and family, of Derby, have been ruralizing at Woodmont-by-the Sea, Conn.

E. J. Pierpont, the Naugatuck jeweler, has gone to Tucson, Ariz., to visit his wife, who is in ill health there.

N. Olsen, Bridgeport, has removed his jewelry store from Fairfield Ave. to new and more spacious quarters at 424 Main St.

Eugene Calvin, for several years foreman for the E. Ingraham Co., Bristol, has left their employ and has accepted a position with the Bell Co.

All the plated ware shops in Wallingford started running on full time Sept. 10th. Many large orders have been received, and business seems to have revived generally.

Dwight P. Wilcox, of Meriden, met his mother Mrs. Horace C. Wilcox and his sister Miss Florence on their arrival in New York from their European tour and they went thence to Cottage City.

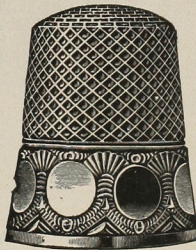
The burglar alarm connecting the banks and jewelry stores with police headquarters at New Haven was burned out Sunday last and damage to it done to the extent of \$100. A crossed wire probably caused it.

The Rogers Silver Plate works, of Danbury, by reason of their increasing business are contemplating extensive improvements in the near future. They are constantly adding improved machinery and employing more workmen.

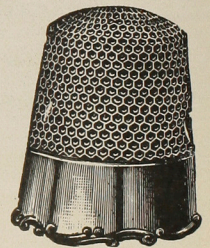
Mrs. Frances A. Breckenridge, of Meriden, received a letter from her son, Philip Breckenridge, a traveling salesman for the Meriden Silver Plate Co., in which he gives a thrilling account of the forest fires raging in Minnesota.

Such has been and is still the drought in Meriden that arrangements were made with the Bradley & Hubbard and Meriden Britannia Co.'s whereby the city can get water from their reservoir for one sprinkling cart to be used in the business center. No other sprinkling will be done until the supply of water materially increases.

One of the prettiest exhibits in the building at the Watertown, Conn., Fair, Sept. 11th and 12th, was that of the Waterbury Watch Co., who showed their remodeled line of watches, including the outing and birthday timepieces and the elfin watch, the smallest of its kind manufactured in this country. The exhibit was shown to very good advantage on constructions representing the Brooklyn Bridge, Washington Monument and "Old Father Time," a statue. George J. Strobel and J. Van Vechten Waring were in charge.



KETCHAM & McDOUGAL
MANUFACTURERS
GOLD & SILVER THIMBLES,
GOLD COLLAR BUTTONS,
AUTOMATIC EYE-GLASS HOLDERS
198 BROADWAY N. Y.

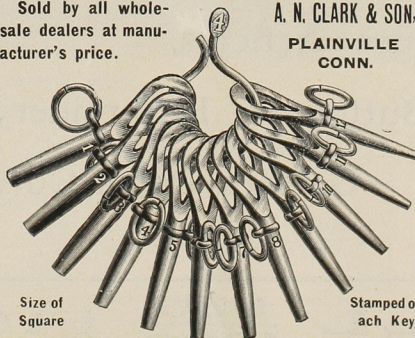


Sold by all wholesale dealers at manufacturer's price.

A. N. CLARK & SON,
PLAINVILLE
CONN.

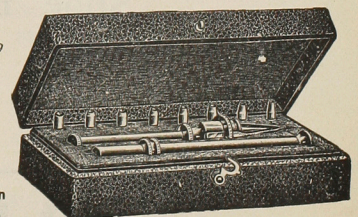
Manufacturer of the Celebrated
LOOP WATCH KEY.

The Best for the Price in the World.
CROSBY'S JEWELING TOOLS IMPROVED.

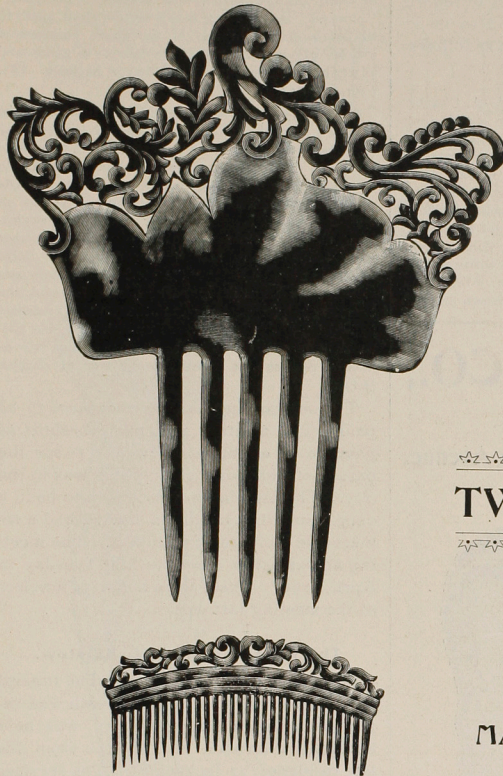


Size of
Square

Stamped on
each Key.



Will quote royalty or price for the manufacturing of articles of real worth.



RICE & HOCHSTER,

MANUFACTURERS OF

Tortoise Shell Goods

No. 485 BROADWAY,
NEW YORK.

TWO THOUSAND NEW DESIGNS.

*Spanish High Top Combs and Side Combs
Our Specialty.*

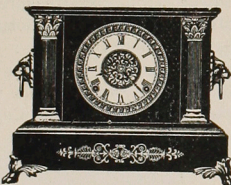
MAGNIFICENT STERLING SILVER DEPOSIT
HAIR ORNAMENTS.

Wm. L. Gilbert Clock Company,

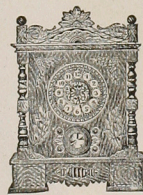
523 MARKET STREET,
SAN FRANCISCO.

6 MURRAY STREET,
NEW YORK.

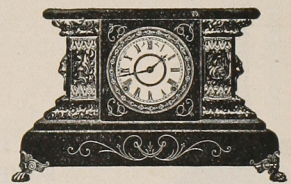
54 & 56 MADISON STREET,
CHICAGO.



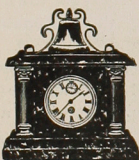
JUBILEE BLACK WOOD.
Gilt Metal Trimmings.
Height 11 1/2 Inches, Length 13 Inches.



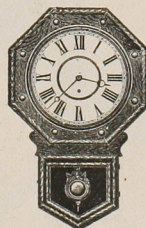
CABINET "J."
Height 17 1/2 Inches.



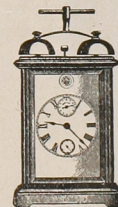
THOR. EXTRA. BLACK WOOD.
Gilt Metal Trimmings.
Height 11 Inches. Length 16 Inches.



QUEEN MAB ALARM.
Height 9 Inches, 3-Inch Dial.
Gilt Columns, Marble Effects.



ADMIRAL. OAK ONLY.
Height 26 3/4 Inches, 12-Inch Dial.



HELLO ALARM.
Height 9 Inches, 2 3/4-Inch Dial.
Rings over 2 minutes.

Send for our FALL Supplement, containing 30 new designs in WINCHESTER ONYX, MANTEL, HANGING,
BLACK WOOD and CABINET CLOCKS.

Details of the Semi-Annual Meeting of the Iowa Retail Jewelers' Association.

DES MOINES, Ia., Sept. 10.—The semi-annual meeting of the Iowa Retail Jewelers' Association was called to order at the Savery House in club room I, at 9.00 A.M., Sept. 6. The following officers were present: President, C. A. Cole; vice-president D. A. Curtis; secretary, H. Kirkpatrick; and treasurer E. G. Bowyer. Seven written and three personal applications were received.

There was considerable discussion in regard to the catalogue nuisance. The secre-

tary had looked up the State laws in regard to peddling as he was instructed to do at the last meeting. The code is as follows:

PEDDLERS.

Chapter 1392. Amount of tax 906: 15 G. A. Chapter 62. A tax for State purposes shall be levied upon peddlers of merchandise not manufactured in this State for a license to peddle throughout the State for one year as follows: Upon each peddler of watches or jewelry, or either of them thirty dollars; upon each peddler of clocks fifty dollars; upon each peddler of dry goods, fancy articles, notions or patent medicines, as follows upon each peddler thereof ten dollars; upon each peddler who pursues his occupation with a vehicle drawn by one animal twenty-five dollars; if drawn by two and less than four fifty dollars; if drawn by four

or more animals seventy-five dollars; "provided," "however," that nothing in this section shall apply to wholesale dealers in any of the above enumerated articles who use wagons for the delivery of goods sold at wholesale prices and by the box or package. [R., § 791, C., 151, § 510.]

Chapter 1393. License 907.—Such license may be obtained from the auditor of the county upon paying the proper tax to the treasurer thereof, and may issue for a less period than one year for the proportionate amount of tax and all such license shall state the date of the expiration of the same; and any person so peddling without a license or after the expiration of his license is guilty of a misdemeanor and the person actually peddling is liable whether he be the owner of the goods or not upon conviction of peddling without a license as aforesaid, the offender shall forfeit and pay to the County Treasurer in addition to the fine imposed upon him for the misdemeanor double the amount of license for one year as fixed by Section nine hundred and six of this chapter [§ 1392].

The outstanding bills were ordered to be paid. The meeting was made as short as possible to enable the jewelers to see the parade of Barnum's show which was in the city. The association was shown to be in a very flourishing condition having had a remarkable increase of members. The meeting adjourned to meet the first Tuesday in April, 1895. There were about 35 jewelers at the meeting last week.

The Funeral of Amos C. Barstow.

PROVIDENCE, R. I., Sept. 12.—The funeral of Amos C. Barstow, whose death was reported in last week's CIRCULAR, was held Saturday afternoon at 1 o'clock from his late residence, 12 Jackson St. The services were held at the house and were attended by numerous ladies and gentlemen of the city. The ceremonies were conducted by Rev. Dr. Vose, of the Beneficent Congregational Church, assisted by Rev. E. B. Webb, D. D., of Boston, and Rev. Dr. Horton, of Providence. The floral contributions were many and elaborate.

The honorary pallbearers were: William Goddard, ex-Governor Taft, Hon. Rowland Hazard, Edward Holbrook, treasurer of the Gorham Mfg. Co.; Henry F. Richards, of the Mechanics' Savings Bank; C. H. George, postmaster; S. S. Sprague and Hon. William S. Hayward. The remains were escorted to the Swan Point Cemetery, where they were interred in the family burial place.

Col. Leavenworth Urged to Serve as a State Representative.

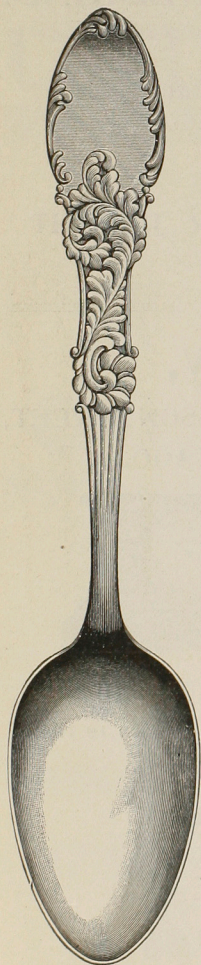
WALLINGFORD, Conn., Sept. 14.—An earnest effort is being made to induce Col. W. J. Leavenworth to accept the nomination for representative from this town to the General Assembly on the Republican ticket. The local paper says of him: Colonel Leavenworth is well known to every one here and should he accept the nomination will receive a large vote from the other side of the house, for he is a man well qualified to fill the office and one who would reflect credit on the town of Wallingford. A large number of voters, both Democratic and Republican, are very anxious that he allow his name to be placed on the ticket.



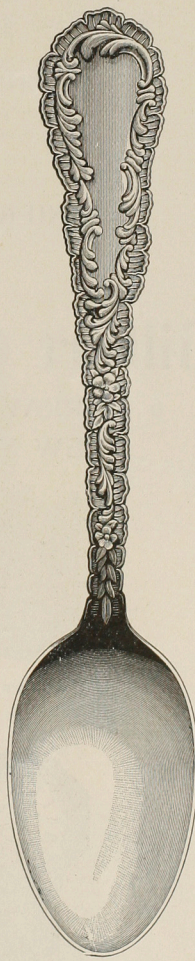
F. M. WHITING & CO.,

NORTH ATTLEBORO, MASS.

New York Office, 1128 Broadway, and 208 Fifth Avenue.



TYROLEAN.



DAMASCUS.

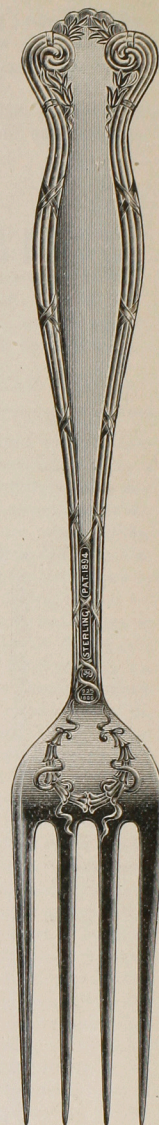
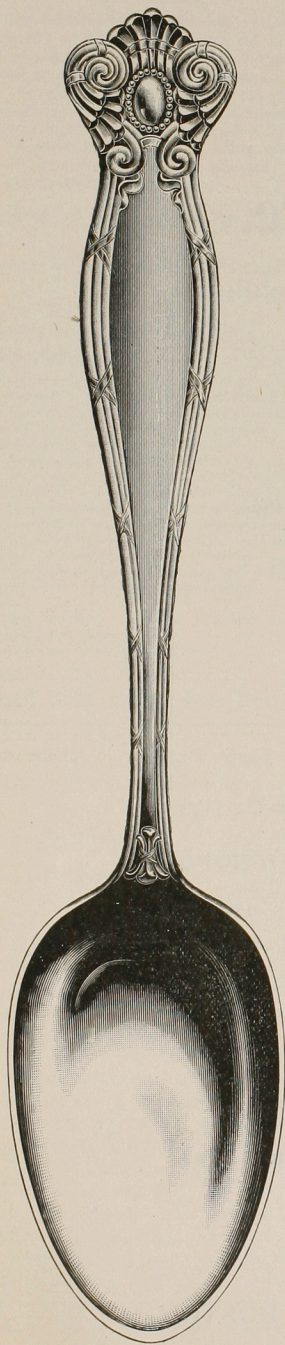
Sterling Silver Hollow
Ware, Flatware,
Toilet Articles,
Novelties,
Etc.

WE HAVE ALWAYS
SOMETHING NEW.

TWO POPULAR AND SALABLE PATTERNS.

SEND FOR FOLDER ILLUSTRATING OUR MANY HANDSOME DESIGNS.

Empire



REVERSE.

READY FOR
DELIVERY BEFORE
OCTOBER 1ST.

TOWLE MANUFACTURING COMPANY,
NEWBURYPORT, ~ ~ ~ MASS.
CHICAGO 149 & 151 STATE ST.

W. J. BRAITSCH & Co.,

SILVERSMITHS

415 BROADWAY,  ... NEW YORK.

WORKS, PROVIDENCE, R. I.

16 RUE LOCQUENGHIEN, BRUXELLES, BELGUE.

BOSTON OFFICE, = 383 WASHINGTON STREET.

MANUFACTURERS OF

Sterling Silver Toilet Ware.

Hair Brushes,
Cloth Brushes,
Military Brushes,
Bonnet Brushes,
Hat Brushes,
Whisker Brushes,
Infant Brushes,
Shaving Brushes,
Nail and Finger Brushes,
Misses' Hair Brushes,
Vaseline Bottle Holders,
Cologne Bottle Holders,
Salts Bottle Holders,
Cold Cream Boxes,
Puff and Powder Boxes,
Salve Boxes,
Soap Boxes,
Mirrors, all sizes and shapes,

Shoe Horns,
Nail Polishers,
Nail Files,
Cuticle Knives,
Button Hooks,
Whisk Brooms,
Shaving Cups and Brushes,
Children's Cups,
Pin Trays, all varieties,
Infants' Combs,
Dressing Combs,
Barbers' Combs,
Flasks,
Glove Stretchers,
Razors,
Tooth Brushes,
Tooth Brush Holders,
Tooth Brush Receptacles.

Everything we Make is Sterling Silver, $\frac{925}{1000}$ Fine.

ALL THIS SEASON'S NEW PATTERNS.

WE ARE THE LEADERS IN THIS LINE.

W. J. BRAITSCH & Co.,

SILVERSMITHS

NEW YORK.

PROVIDENCE.

BOSTON.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4.00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals a responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association

VOL. XXIX. Sept. 19, 1894. No. 8.

Special

Fall Editions.

WITH this issue we inaugurate our series of Special Fall Editions, which will be four in number, covering the dates: Sept. 19 and 26, and Oct. 3 and 10. This first edition is devoted mainly to the interests of the kindred trades, embodying pottery and bric-à-brac, cut glass, art metal goods, fans, tortoise shell goods and stationery. Besides articles that treat the subjects from their aesthetic standpoints, there are several articles that are of an essentially trade character. The exposition of advertising announcements is as interesting as the reading matter, the pages being "meaty" with the details of new lines put into stock especially to fill the demands of the Fall season. The spontaneous encouragement we have received from the trade in the production of these Special Fall Editions presages favorably for their success as a permanent feature of our annual business.

TO ADVERTISERS:—

It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.

THE JEWELERS' CIRCULAR inaugurate with this number their plan which affords advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of

Sept. 19.

Sept. 26.

FOUR SPECIAL FALL EDITIONS,

Oct. 3.

Oct. 10.

covering the most propitious portion of the season for effective advertising. One SPECIAL FALL EDITION will be devoted mainly to the SILVERWARE interests; another, to the SILVER-PLATED WARE interests; another, to the BRIC-A-BRAC and ART GOODS interests; another to the CLOCK, JEWELRY and OPTICAL interests. All will be of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.

THE JEWELER'S CIRCULAR PUB. CO.

The So-called Kindred Trades.

THE words, kindred trades, as applied to the industry represented by this journal, have for years designated those side issues of the jewelry trade *per se*, as pottery, cut glass, art metal wares and lamps, fans, leather goods, fine stationery, and cognate lines, all containing some of the elements of art reflected in the manufactures of gold and silver. The phrase will doubtless continue to be used, though the lines represented by it have become so intimately merged with the regular jewelry business, that it is hardly expressive of any true meaning. Were any manifestation needed to prove the importance these lines have attained in our industry, the extensive volume of advertising by these so-called kindred trades in this issue of THE CIRCULAR should prove sufficient. Every importing firm who handle pottery and glass-ware from a certain grade of excellence upwards now cater to the jewelry trade. Some of these firms within the past two to three years have relinquished entirely all dealings with the fancy goods and furniture trades, confining their business to jewelers and dealers in queensware. As to art pottery, which we may say is the main kindred line, there is a large profit in handling it, in comparison to that on the standard makes of watches and clocks; and the line not only harmonizes with the remainder of the stock, but proves a handsome and attractive feature of it. The same may be said of cut glass, a collection of which strikes one as the magnification of the diamond stock. Of late years this branch of art manufacture has found a prominent place in the best jewelry stores throughout the country, and it promises to prove a permanent and profitable feature of the jewelry business. Cut glass is artistic, beautiful and useful, and as an adjunct to a jewelry stock it enhances the beauty of the store and helps to increase sales. Art metal goods, as bronzes, lamps, smoker's sets, and the thousand and one pretty ornamental knick-knacks in the cheaper metals, are but a variation of the class of productions of which silverware is the highest exponent.

Fine fans have proven to be a most desirable if not absolutely necessary adjunct to a jeweler's stock. Some of these works are veritable jewels, and are thus not a wide departure from jewelry pure and simple. Some of the productions in fan such as those of ostrich feathers never depreciate in value, and thus form a desirable line for jewelers to handle. Formerly leather goods were carried in the stocks of dry goods dealers exclusively, but as the demand for a higher grade of articles became more marked, and as the dry goods stores do not care to deal in such expensive wares, the live jewelers went into the breach, and have worked up a trade which has developed into a positive business. Silver mounted leather goods are works in silver as well as in leather, and besides being a fine medium to attract attention to window and show case displays, yield a good profit and ultimately become a permanent and growing department of a jewelry store. Tortoise shell wares are essentially jewelry, and being now on a high sea of popularity, should be a portion of every jeweler's stock. Fine stationery departments are being established in numerous jewelry stores, with satisfactory results to the projectors of them. Respecting all these varied lines it may be generally said that they are profitable to a jeweler to handle, but he must use judgment, discretion and discrimination in the selection of the numerous lines offered, bearing in mind the character of his public, the peculiarities of each season of the year and the general condition of industry.

The Week in Brief.

THE Treasury Department issued its monthly comparative statement of exports and imports for July.—The funeral of Amos C. Barstow, Providence, R. I., was held—Kent & Stanley Co., Providence, R. I., will erect another large factory—Merchants of Fort Wayne, Ind., are fighting for an iron clad peddlers' law—P. A. Boresen, La Crosse, Wis., assigned—The store of J. T. Stevens, Augusta, Ill., was burglarized—The store of Charles Gardner, Dalton, O., was burned out—An association

FINE
CUT
GLASS.



S
C
E
N
T
S
.



Mounted
in Sterling
Silver.

Large and
Varied
Assortment
of

Patterns
and Sizes.

THE "ROYAL."



We are showing
COMPLETE LINES OF

New and
Exclusive
Designs

In Sterling
Silver
Mounted

SCISSORS

— AND —

MANICURE
GOODS.

Royal Silver Novelty Co.

SILVERSMITHS,

470 Broadway, New York.

FANCY

.. IN ..

SCARF PINS

AND LINKS.



FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS

If your Stock does not include our **COLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

ESTABLISHED 1870.



TRADE MARK.

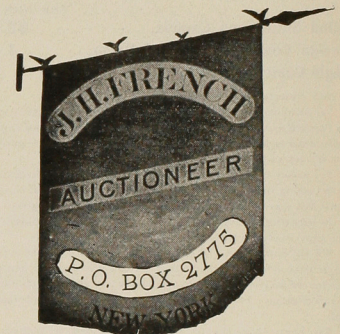
SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood
Chests, Trays, and Sample Cases.

180 BROADWAY,
NEW YORK.



SPECIALTY: SALES OF

JEWELRY BRIC-À-BRAC

AND
ARTICLES OF VERTU

We Want Your
Wants for the

Special
Notice
Columns
of
The Jewelers'
Circular.

Wants Wanted
Daily
By Want Readers.

of diamond importers and cutters was formed in New York, under the title Diamond Importers' and Cutters' Association—The Herring-Hall-Marvin Co. settled with the owner of the Sheldon building, New York, for damage caused by the fall of a safe—The death occurred of Christian Schultze, New York—The Treasury Department decided that diamonds are dutiable—The Jewelers' Day of the Retail Jewelers' Association of Nebraska, was abandoned, and their annual meeting postponed—Chas. E. Gray, West Gardner, Mass., assigned—Charles Garrett, Hot Springs, Ark., assigned—The old watch case factory in Milford, N. J., is to be abandoned—J. C. Cornish, Port Deposit, Md., assigned—The death occurred of William Matthes, Mansfield, O.—M. C. Conley, Saginaw, Mich., jumped or fell into the Saginaw river, with serious results—The New York Jewelers' Board of Trade obtained a settlement in full of claims against Boyne & Badger, Charlotte, N. C.—The launch of Joseph Fahys took fire, endangering the lives of several persons—The Gorham Mfg. Co. will remove their leather goods factory from Yonkers, N. Y., to Providence, R. I.—A window smasher was captured in Boston, Mass.—Edward Williams who assaulted jeweler Alexander Newberger, New York, was sentenced—The will of suicide Hugo C. Metzl, St. Cloud, Minn., was filed in the Probate Court.

The Assignment of Charles Garrett.

HOT SPRINGS, Ark., Sept. 16.—Charles Garrett, engaged for many years here in the jewelry business, has failed, naming J. W. Vanvliet as assignee. The aggregate indebtedness is over \$7,000. M. Eisenstadt Jewelry Co., R. C. Hahn, H. Z. & H. Oppenheimer, Pairpoint Mfg. Co., Greaves & Martin and Thomas Howard are the largest creditors.

The Sheriff in Possession of Emil Alter's Store.

NEWARK, N. J., Sept. 18.—The sheriff has taken possession of the jewelry store of Emil Alter, 641 Broad St., to satisfy judgments aggregating nearly \$10,000. The judgment creditors are: State Banking Co., \$500; Annan Dangler, \$3,591; David Tucka, \$1,492; M. Brennen, \$1,029; and Simon Lambert, \$2,470.

The Case of Sinnock & Sherrill Against Refiner C. S. Platt.

Judge Lawrence, in the New York Supreme Court, Monday, granted a motion of the plaintiffs in the action of Sinnock & Sherrill against Chas. S. Platt, asking that a commission issue to A. B. C. Salmon, Newark, N. J., authorizing him to examine David G. Ackerman and Clara T. Van Ness, witnesses on behalf of the plaintiffs.

The action is brought by Sinnock & Sherrill to recover from Mr. Platt, who is a refiner in Gold St., the value of gold said to be stolen by David G. Ackerman and sold to Mr. Platt.

The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance, was held at the Alliance office, Friday, the 14th inst. There were present: H. H. Butts, chairman; president A. K. Sloan; vice-president J. B. Bowden; Messrs. Kroeber and Abbott, and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: R. F. Wilbur, Red Bank, N. J.; C. F. Spencer & Co., Honesdale, Pa.; E. White, Rutland, Vt.; Louis Lechenger, Houston, Tex.

Jeweler M. C. Conley Falls Into the Saginaw River.

SAGINAW, Mich., Sept. 13.—M. C. Conley, a well known jeweler, either fell or jumped from the Johnston St. bridge into the river at 6.30 this morning. He was rescued in an unconscious condition, but soon recovered and was taken home.

He has been acting strangely of late, and remarks he is credited with would indicate suicide. He, however, states that his fall was entirely accidental. To-night his condition is serious. Mr. Conley has been in business here for several years and has a wife and one son who lives at Toledo.

The Wedding of Miss Gertrude Robbins a Brilliant Social Event.

BOSTON, Mass., Sept. 12.—One of the notable events of the season, attended by the leaders of society from this city, took place at noon to-day in the church at Beverly Farms, Miss Gertrude Robbins, daughter of treasurer Royal E. Robbins, of the American Waltham Watch Co., being united in marriage with John Caswell, of New York. A brother of the groom was best man and a sister of the bride was the maid of honor, and among the ushers was Reginald C. Robbins, a brother of the bride. Mr. Robbins gave his daughter to the bridegroom at the altar.

After the ceremony there was a reception at the Summer home of the bride's parents, at Pride's Crossing, in Beverly. A feature of this occasion was the music, the famous American Watch Co. band from the factory at Waltham having tendered its services.

The Treasury Department Decides that Diamonds are Dutiable.

WASHINGTON, D. C., Sept. 11.—The Treasury Department holds that diamonds other than glaziers' and engravers' diamonds are dutiable as precious stones under paragraph 338, of the act of Aug. 28, 1894. This disposes of a supposed "kink" in the new law, which, by erroneous punctuation, seemed to bring all diamonds under the free list, instead of simply those intended for miners, glaziers, etc.

The Treasury Department in this, as in other rulings, has looked at the manifest intent of Congress, and construed the law accordingly.

Philadelphia.

Geo. T. Press, Oxford, Pa., spent a day in town last week.

Edward Allen, 124 S. 11th St., is transferring his business to 211 S. 13th St.

M. M. Bovard, of Manayunk, contemplates an early extension of his business.

Simon Muhr's vote in the Mayoralty contest has reached 39,157. D. F. Conover, 1,690.

Mr. Haas, watchmaker for Riggs & Bro., 1005 Walnut St., has returned from a trip to Europe.

John Dewar, formerly with H. Murray & Son, 103 S. 11th St., has opened a store at Bryn Mawr, Pa.

Hollinshead Bros. & Co. have removed to 108 S. 8th St., room 1, first floor, where they will continue in the wholesale jewelry business.

Last Wednesday was Geo. W. Scherr's birthday, and a number of his friends gave him a very pleasant and successful surprise party.

M. Zineman, optician, has returned from Europe after a month's stay, during which time he visited London, Paris, Berlin and other places of interest.

Howard Fitzsimmons, West Chester, was one of the conspicuous buyers in town last week. B. C. Foster, Bristol, Pa., was also a business visitor last Thursday.

The death occurred in this city, on Friday last, of Emer S. Lovell, of the G. S. Lovell Clock Co., one of the oldest clock houses in this country, being a continuation of the business established by Adfer and Emer Lovell about fifty years ago.

In quarter sessions on the 10th inst., John Weber, Fritz Engle and Joseph Miller were convicted of the larceny of a grip containing jewelry from the Reading Terminal station. The prosecutors were Dilseimer Bros., 510 Market St. The prisoners were arrested in Baltimore while endeavoring to dispose of the goods. They were sentenced to six months each.

It was stated by Director of Public Safety Beitler, last week, that he had not been able to obtain any evidence that would justify him in pressing the charges brought against Police Sergeant Alexander H. Calhoun. Allegations had been made against Calhoun relative to the sale of silverware, which it was said had been stolen property of the Gorham Mfg. Co., New York.

Following the announcement of the proposed retirement of H. Muhr's Sons, comes another surprise in the statement that S. M. & S. R. Friedenbergs will go out of business at the end of the year. Speaking on the subject a member of the firm said: "We have contemplated this step for some time, and this season we have imported no goods nor sent out any salesmen. We will gradually dispose of our stock and expect to be able to retire about the end of the year. This step has not been caused by lack of profitable business. Nothing has yet been done regarding any possible successor to us in the establishment."

New York Notes.

Herman Goldsmith sailed for Europe Sept. 11th on the *Lahn*.

Louis C. Tiffany returned from Europe last week on the *New York*.

Alois Kohn & Co. have entered a judgment for \$185.04 against Nathan Ecker and Aaron Newman.

C. H. Duhme, of the Duhme Co., Cincinnati, O., returned from Europe on the *Teutonic* last week.

The Whiting Mfg. Co. have entered in this city a judgment for \$603.30 against Thos. V. Dickinson, Buffalo, N. Y.

H. F. Barrows & Co., 1½ Maiden Lane, New York, and North Attleboro, Mass., were Thursday elected to membership in the New York Jewelers' Board of Trade.

The R. W. Rogers Co. have opened an office at 88 Chambers St. for the sale of silverware. The New York agency of the Niagara Silver Co. is at the same address.

The sheriff Monday closed out S. Terinsky, dealer in jewelry, 381 Grand St., on confessed judgments in favor of Samuel Levi, for \$2,534, and Regina Schnapman, for \$422.

Max J. Lissauer, of Lissauer & Co., and Julius Sternberger are members of the Committee of Seventy organized to take charge of the movement to form a citizen's municipal reform ticket.

Gilman Collamore & Co., dealers in art pottery, fancy goods, etc., 284 Fifth Ave., have dissolved partnership. John J. Gibbons, one of the partners, continues the business under the old firm name.

The unfinished house of Geo. Marcus, of Marcus & Co., which is situated on Mountain Ave., Montclair, N. J., was discovered on fire Saturday morning. The flames were put out after a loss of \$3,000 had been done.

The New York Jewelers' Board of Trade have obtained a settlement in full of the claims amounting to \$1,500 held by them against Boyne & Badger, Charlotte, N. C. The claims were secured by a mortgage on real estate given prior to the failure of that firm.

The Sheriff, Saturday, received an attachment for \$2,215.71 issued in favor of Theodore Lexow, dealer in carbon and bortz, against the Pennsylvania Diamond Drill and Mfg. Co. The claim was for 106 stones sold to the company. One machine was seized.

The examination of Henry Lederer, salesman for S. & B. Lederer, 11 John St., charged by Joseph Raefael, a former jeweler of Manaos, Brazil, with retaining money paid on account, took place in the Tombs Police Court, Wednesday. As the facts showed no foundation for the charge, Lederer was discharged.

The Board of United States General Appraisers have handed down decisions sustaining the Collector at New York in

the protests of Tiffany & Co., Sussfeld, Lorsch & Co., and Levy, Dreyfus & Co., from his rulings on clocks. The ruling of the Collector at Philadelphia on candelabra imported by J. W. Hampton, Jr. & Co. is also sustained.

Christian Schultze, a well known retail jeweler at 177 Sixth Ave., died Sept. 6th from the bursting of an artery. Mr. Schultze was born in Germany 67 years ago, and had been connected with the jewelry trade from boyhood. As a watchmaker he was well known in this city and was located in John St. for many years. The business at 177 Sixth Ave., which was started in 1879, will be continued by his daughter.

At the arraignment in the Jefferson Market Police Court last week of Albert H. Reed, the advertising agent charged with defrauding the St. George Hotel, A. M. Case, of M. C. Case & Son, 48 Maiden Lane, was on hand to complain that he had sold Reed a gold watch for \$50 on the instalment plan and Reed had given him a check on a bank where he had no account. As Reed settled with Mr. Case the complaint was not made.

The jewelry trade will be represented by a bowling team at the American National Bowling Tournament, which commences next month at the Germania Assembly Rooms. Among those who will roll will be Jno. W. Ruefer, of Ludwig Nissen & Co.; E. Rolles, with N. H. White & Co.; E. W. Woodward, with Derby Silver Co., and Mr. Shimar, of Shimar Bros. It is hoped that Elmer E. Wood, of Chas. F. Wood & Co., will consent to take the fifth place on the team.

Edward Williams who, as told in THE CIRCULAR Aug. 8th, assaulted Alexander Newberger, jeweler, 1317 Broadway, with a piece of lead pipe, in attempting to rob the store, was sentenced Friday to 14 years' imprisonment by Recorder Smyth, after pleading guilty to the charge. Nine years were imposed for the assault on Mr. Newberger, and five years for drawing a revolver upon a citizen who attempted to capture him. Mr. Newberger has commenced a suit against Williams for \$10,000 damages.

The naphtha launch *Alsace*, owned by Jos. Fahys, president of the Fahys Watch Case Co., took fire while off Shelter Island Wednesday evening. On board were Mr. Fahys' daughter, Mrs. Cook, wife of Secretary Cook, of the Fahys Watch Case Co., a party of ladies and children and the engineer. All escaped injury by the opportune arrival of the steamer *Montauk*, which went to the rescue of the excursionists. After extinguishing the fire the *Montauk* proceeded to Sag Harbor with Mrs. Cook and her guests.

On complaint of Jos. M. Guggenheim, a dealer in jewelry at 235 E. Houston St., Gabriel Duschnitz, a Hungarian physician, who is said to have been living by his wits upon jewelers and his friends in this city for the past year, was held in \$500 bail for trial by Justice Burke in the Harlem Police Court last week. The specific charge

against Dr. Duschnitz was the alleged theft of a diamond ring and a gold medal from Mr. Guggenheim which he purchased on memorandum several months ago, and which, it is alleged, the doctor pawned.

The Herring-Hall-Marvin Safe Co. have settled in full with the owner of the Sheldon Building, John and Nassau Sts., for the damages sustained by the falling of a safe on April 30th. As told in THE CIRCULAR, May 2d, the safe which belonged to the New York Jewelers' Board of Trade, was being moved by the Herring-Hall-Marvin Co. to the Board's new rooms in the Sheldon building. While the safe was suspended in the elevator shaft at the 12th floor, a part of the windlass used in hoisting broke and the safe crashed down damaging the elevator shaft.

Formation of the Diamond Importers and Cutters' Association.

A new association which will, it is expected, number among its members all the diamond importing and cutting firms of the country, came into existence last week. This organization, which is known as the Diamond Importers' and Cutters' Protective Association, was formed for the purpose of having the trade take united action in all cases where the interests of the members generally are involved; for instance, fighting doubtful rulings on the diamond tariff, and assisting to stamp out smuggling.

The association is the outcome of the informal organization formed among the diamond importers during the tariff agitation, which sent on to Washington a committee to fight the then proposed and now existing diamond schedule. Since then the necessity of a more formal organization has made itself apparent and the Diamond Importers' and Cutters' Protective Association is the result. Its president is A. J. G. Hodenpyl, of Hodenpyl & Sons, who was the chairman of the former Washington committee; S. Oppenheimer, of Oppenheimer Bros. & Veith is the vice-president and S. Frankel, of Jos. Frankel's Sons, secretary and treasurer. The executive committee consists of L. Kahn, of L. & M. Kahn & Co.; J. C. Mount, of Randel, Baremore & Billings; Alfred H. Smith, of Alfred H. Smith & Co.; and L. Lilienthal, of Bruhl Bros. & Co.

The headquarters of the association is at present at the office of Secretary Frankel, Nassau and John Sts., where all communications may be addressed. All the leading diamond importers are already members of the association and it is expected that every diamond house in the country will eventually join. Besides assisting the Federal Government in detecting smuggling and undervaluation and fighting for favorable interpretations on the tariff, the association will take up many other matters, among which will be the obtaining of special concessions in the carrying of diamonds by steamships and railways, and also in parcel post.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: J. McDonough, Albany, N. Y., Sinclair H.; E. Abbott, Battle Creek, Mich., Grand Union H.; D. A. Freeman, Boston, Mass., Waldorf H.; G. H. Harrington, Boston, Mass., Bartholdi H.; J. Levy, San Francisco, Cal., Savoy H.; C. H. Duhme, Cincinnati, O., Waldorf H.; S. M. Skall, Cleveland, O., Murray Hill H.; E. A. Williams, Lynchburg, Va., Oriental H.; N. Galt, Washington, D. C., Westminster H.; T. A. Smythe, Rochester, N. Y., Gilsey H.; J. H. Dunn, Columbus, O., Broadway Central H.; W. Glover, Jr., Hazleton, Pa., Astor H.; E. L. Frisbie, Jr., Waterbury, Conn., Imperial H.; G. Arkwright, Beatrice, Ind., Metropolitan H.; J. King, Cleveland, O., Union Square H.; H. Kohn, Hartford Conn., Imperial H.; N. Dexter, Canton, O., St. Cloud H.; M. King, Boston, Mass., St. Nicholas H.; W. F. Todd, Portland, Me., Coleman H.; C. A. Scudder, Athens, Ga., Imperial H.; J. M. Harper, Philadelphia, Pa., Jefferson H.; M. Cohen,

Washington, D. C., Marlborough H.; J. A. Goldsmith, Washington, D. C., Murray H. H.; R. G. Allison, St. John, Mich., Bartholdi H.; S. H. Hobbs, Selma, Ala.; H. P. Buckley, New Orleans, La.; C. A. Page, Boston, Mass., Imperial H.; R. J. Riles, Palatka, Fla., Continental H.; E. G. E. Jaccard, Kansas City, Mo.; J. Conigsby, Peoria, Ill., Imperial H.; E. Brandeis, J. L. Brandeis & Sons, Omaha, Neb., Broadway Central H.; H. B. Lawler, Louisville, Ky., Marlborough H.; G. Hoyer, York, Pa., Sinclair H.

Trade Gossip.

The announcement of W. B. Durgin, Concord, N. H., on another page is of interest to silverware dealers.

O. E. Bell & Co., Cincinnati, O., have received another shipment of the popular hanging clocks, in oak, with brass trimmings.

The merits of the Jewelers' League will repay careful inspection. Full or half rate memberships in it should be held by every husband or father.

Gustave Fox & Co., Cincinnati, O., are manufacturing plated lapel buttons, charms, &c., in addition to their elegant solid lines. These are to be carried in the choicest patterns.

Fancy figures such as are illustrated on another page by R. L. Griffith & Son, Providence, R. I., are offered by this firm in

all the different styles from the Chinaman to the dude. These goods are sterling silver, handsomely enameled in colors and may be had in pins and links. They prove ready sellers.

The Spencer Optical Mfg. Co. are in the market this Fall with the most desirable line of goods they have ever shown. Their patent gold spectacles, seen in their advertisement on another page, will commend themselves to every close observer. Their opera glass stock comprises many novelties, with prices figured down to correspond with the times. Their school of instruction is of a high order, as many students can testify. The Spencers are men of liberal ideas, and this is one of the reasons of their success.

The double page display of Foster & Bailey, Providence, R. I., elsewhere in this issue, depicts some notable goods at extremely low prices. The handsome assortment of bracelets and the artistic manicure set illustrated, are in particular worthy of special attention. Choice may be made of any of the various combinations in bracelets which are plainly specified for convenience in ordering. The manicure cases have several specially good points of merit and the steel portions are all from the factory of the famous Henckles, made specially for Foster & Bailey for these goods. In the tenth gold goods a buyer has an article that for wear may be handed down from mother to daughter. Read the two pages carefully.

THE INCREASED DUTY ON

DIAMONDS

HAS NOT INCREASED OUR PRICES.

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

15 PER CENT.

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

L. TANNENBAUM & Co.,

Importers and Cutters of Diamonds and Precious Stones,
COR. MAIDEN LANE & NASSAU ST., NEW YORK.

Telephone, Long Distance, 1959 Cortlandt.

25 HATTON GARDEN, LONDON.

Pittsburgh.

Chas. W. Wattles has returned from a Summer sojourn at Mackinac.

Heckel, Bieler & Co. have resumed business at their old stand as trustees.

Herman Cerf, of M. Bonn & Co., has returned from a vacation pleasantly spent at Atlantic City.

Robert L. McWatty has been on the sick list for the past week and has been unable to attend to business.

Louis Cerf, who recently departed for Alsace-Lorraine, on a visit to his parents, has cabled his safe arrival.

Joseph Mazer has entered the employ of Corcoran & Vilsack. Mr. Mazer is a well-known jeweler of this vicinity.

Joseph L. Smith, of Post 141, Cleveland, won the *Dispatch* trophy in the veteran race. Time 5 minutes, 17 seconds.

Miss Blank, the pretty daughter of M. Blank, was married on Tuesday last to Mr. Schwaubbaum, a young business man of this city.

Chas. S. Scott, of Cadiz, O., was in the city last week on business. Mr. Scott is one of J. W. Scott's Sons, jewelers of that city.

Charles Meister, formerly with Heckel, Bieler & Co., as traveler, has complete charge of the jewelry department of the Pittsburgh Dry Goods Co., of both city and eastern trade.

Charles Theis, connected with Heeren

Bros. & Co., intends entering the coal business. Mr. Theis has been with this firm for many years.

E. P. Roberts & Sons captured the contract for the \$1,000 diamond prizes for the P. A. C. National Circuit Meet, Sept. 17. The prizes are on exhibition at present, and include rings, studs, pins, etc., of the sparklers.

The jewelers' windows were in great demand for the great parade of the 11th inst. Seats were built to the very tops of windows, and gratuitously distributed among friends and customers. G. B. Barrett & Co. served coffee and cakes; West, White & Hartman, sandwiches and fruit. Heeren Bros. & Co.'s display, as described in last week's CIRCULAR, attracted great crowds. One evening from 7 to 9 o'clock 4,000 people visited the building.

THE CIRCULAR correspondent kept special tally of out-of-town jewelers visiting the city last week, and furnishes the following list: W. W. Bostwick, formerly of Coshocton, Ohio, now of Dennison, Texas; B. Neville, Dawson, Pa.; Loy Hanna, New Castle, Pa.; G. M. Bailey, Uniontown; F. H. Hayes, Washington, Pa.; Mr. Randells, Salem, O.; H. C. Bostwick, Newark, O.; J. R. Grieb, Butler, Pa.; E. H. Kennerdell, Tarentum; R. L. Kirkpatrick, Butler; John Z. Simpson, Mt. Pleasant; S. Brauchler, Greensburg; W. W. Mather, Belle Vernon; George Eckert, Jeannette; L. C. Brehm and wife, West Newton; Mr. Baker, Washington, Pa.; I. R. Weaver, Canonsburg; R.

B. Fisher, Greensburg; J. L. Shauer, Ebensburg; N. C. Cochran, Fairmont, W. Va.; Frank Marshall, Derry Sta.; John Linenbrink and wife, Rochester; H. Johnson, Apollo, Pa., and A. H. Reineman, McKeesport.

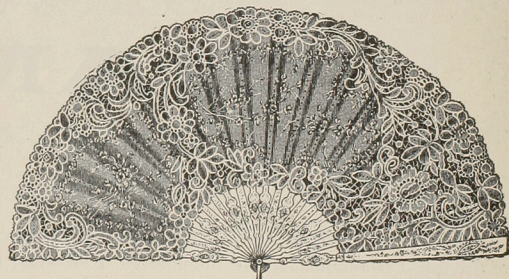
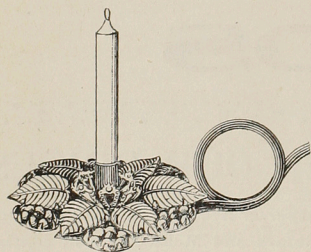
The Old Watch Case Factory in Milford to be Closed Permanently.

MILFORD, N. J., Sept. 15.—It is learned that the gold watch case factory, which was established in 1877 by Courvoisier & Berthoud and conducted for the last three years by P. J. Girard, will be sold and removed from Milford. The factory has not been in operation for three months, and previous to that the workmen were on half time, but all looked forward to a resumption of work soon. Mr. Girard has struggled against adverse fate to keep the plant here, but the hard times have forced a closing of the factory doors.

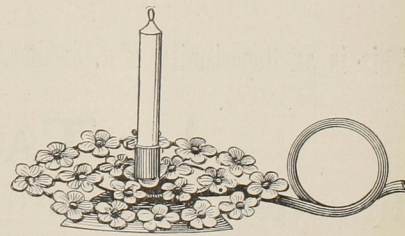
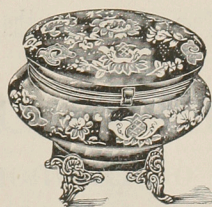
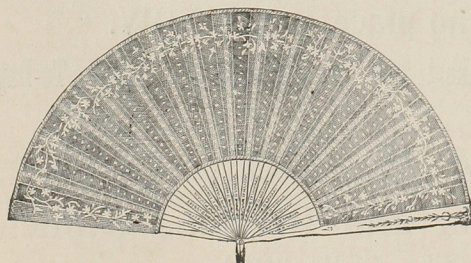
The machinery will be removed to New York. The factory employed from 25 to 30 hands when work was plenty. The closing up of the silver watch case factory some 10 years ago was a blow to our village and now the suspension of the gold shop will make matters worse. Mr. Girard intends to move to New York, but not as proprietor of the factory he has conducted here.

Ward & Ewalt, jewelers and opticians, Mt. Vernon, O., have dissolved partnership. Dr. Ward retiring. Harry Ewalt will continue the business.

Novelties and Holiday Goods for the Jewelry Trade.



SOMETHING NEW---A line of miniature Candle Sticks for favors, dinner souvenirs, etc. A beautiful assortment of Bohemian Glass Bonbonnières and Puff Boxes. FANS--A handsome line of the latest and most exclusive designs.



STEINER, DAVIDSON & CO., 547 Broadway, New York.

Proceedings of the American Horological Society.

CHICAGO, Ill., Sept. 15.—The regular monthly meeting of the American Horological Society was held in their rooms in the Masonic Temple, on the evening of Sept. 10, President Parsons presiding. The applications of C. A. Goodell and Fred'k Purdy, Chicago; Ernest C. Avery, Concord, Mich.; E. Y. Stinson, Butterfield, Ark.; and Otto F. Goldfuss, Princeton, Wis., were favorably reported on, and they were unanimously elected to membership. The following resolution was unanimously carried:

Resolved, That the thanks of this society be extended to the American Waltham Watch Company, of Waltham, Mass., for the courtesy extended to the American Horological Society, in the lecture delivered by their representative, Mr. Duncan, it having proved both entertaining and instructive. And further

Resolved, That Mr. H. E. Duncan be created an honorary member, in consideration of his admirable lecture delivered before and in behalf of this society.

H. Paulson then read the following paper on "Watch Material, from a Commercial and Mechanical Standpoint."

It was originally stated that the subject of this discourse would treat of material from a metric as well as mechanical standpoint, but considering the dryness of such comments, they were abandoned, and the preceding subject followed instead.

There are many queer notions of our trade, ideas acquired in every day experience, which often leave incorrect impressions, and from which arise the difficulties between the vendor and vendee of watch material. The idea prevails that the man who writes an order "is writing through his hat," and the man who fills it is a "chump." Both are right, to a certain extent. Orders are not written or filled correctly, owing to incomplete descriptions in ordering, and the careless imbecility of the dealers and clerks who fill them.

Everyone knows that material for low grade watches will not interchange with higher grades, and vice versa; also, that material for one model seldom corresponds with that of another model. For instance, if a balance arbor for a Crescent St. latest model, or a rock jewel for a Hampden Railway, is wanted, nothing but the proper Crescent St. balance arbor and the proper Hampden jewel, intended for the respective movements, would fit, and a person receiving one of the many other grades and models would have no end of trouble in obtaining good results.

Obscure descriptions in ordering, add to this the possibility of the numerous kinds and grades of American material being confused with each other, and with that of other makers besides the watch companies, serve to throw before us a number of ideas which may set our minds thinking.

The consumers of watch material consist of various characters according to their mechanical or commercial adaptability. The good mechanic can distinguish his material from the many different qualities which flood the market, and knowing its advantages, it is always his object to get the best, irrespective of cost or where it is manufactured. Then there is the man, honest in himself, but being no judge, he is placed at the mercy of the dealer. Some clamor for cheap material, leaving quality, measurements, etc., as a secondary consideration.

The American watch companies have standards with which their material is supposed to correspond. Sometimes it does and sometimes it does not, which is of advantage to the expert material dealer, who makes it an object to carry nothing but the proper kind.

Besides the American watch companies, there are others who manufacture watch material. Former employees of the watch companies, as well as European manufacturers, follow the same methods and standards as used by the American watch factories.

Some of this material is poorer, some as good and some better than the average material made by most

American watch companies. If material is accurate in its dimensions, perfect in finish and temper, nothing more is required; therefore, the question of its manufacture forms no part of this paper. It may be a question for watch companies to discuss, but not for material dealers or watchmakers. The question now arises, is the material dealer honest and is he capable?

There is a mystic charm about the word genuine that estops the average watchmaker from further investigation, greatly to his disadvantage. Two actual occurrences may be related here to possible advantage. A Chicago material house, importing mainsprings from the same makers that one of the American watch companies bought of, found that the springs intended for this company's watch, by mistake at the factory in Europe, had been wrapped in papers intended for the American factory. As an imitation spring, it was to be sold for \$1.25 per dozen, but, having the company's wrapper on, there was no alternative but to sell them at \$2.50 per dozen, which was then the price of genuine. An American jewel maker—that is, one who imports and sets them—received an order for the best jewels he could produce, for high grade American watches. Naturally, pains was taken with such an order. The jewels were perfect in every respect; the settings were surfaced and polished; in short, they were so much superior in appearance to the genuine that the dealer was obliged to sell them for imitation. Such is life and such is the watch material business.

By looking over any material catalogue it will be seen that prices of material for watches of different grades will vary. It is also known to the repairer that to produce accurate results in time keeping, the jewels

should be of hard material, proper thickness, perfectly true and of fine finish, as well as finely polished holes. Pivots must be of proper size, temper and highly polished; pinion leaves of perfect meshing and nicely polished. Every part, not excepting the mainspring, requires great care to produce, and hence the finer the material the greater the cost. It is common that the lowest cost is sought with the results that fits are an exception; for instance, a jewel or a balance arbor of low cost will be bought and used on any grade.

A large material dealer has been heard to say, "I have no time to enter into the investigation of the material. I buy and must trust the ability and integrity of those I confide my business to." It is true that no large business can be done without confiding in others, yet this will hardly apply to the thousands of watchmakers who inspect, do or oversee their work.

The worst trap to which watchmakers are subject is the drummer who delivers the material. A little reasoning is all that is necessary to prove that he can not profitably sell the correct and good material, as a drummer's expense account usually averages five dollars a day. His sales in this line, at best, scarcely average from ten to twenty dollars per day. This would leave about enough margin to clear his expenses. Then, where would his salary and the firm's profit come from? The purchaser relies on his judgment in discriminating the many qualities of material, or places too much confidence in the salesman, and only finds his mistake when the material is to be used.

To obtain the net conclusions of the commercial side of watch material dealing may be embraced in the simple statement: Learn your side of the business, be honest with yourself, and hold others to the same rule.

PAILLARD

Non-Magnetic Watches

Can now be had from nearly all leading jobbers. Retail watch dealers who desire a watch which will give the greatest satisfaction to their customers, run no risk of becoming magnetized and which will return *good profits* on their investment should sell the "PAILLARD." Being *nameless* and the grades unknown to the public they *cannot be shopped* and in handling them the trade are *protected* and can make a *living profit*. Every movement is guaranteed a perfect timekeeper and to *hold its rate*.

ARE YOU IN FOR THE DUST?

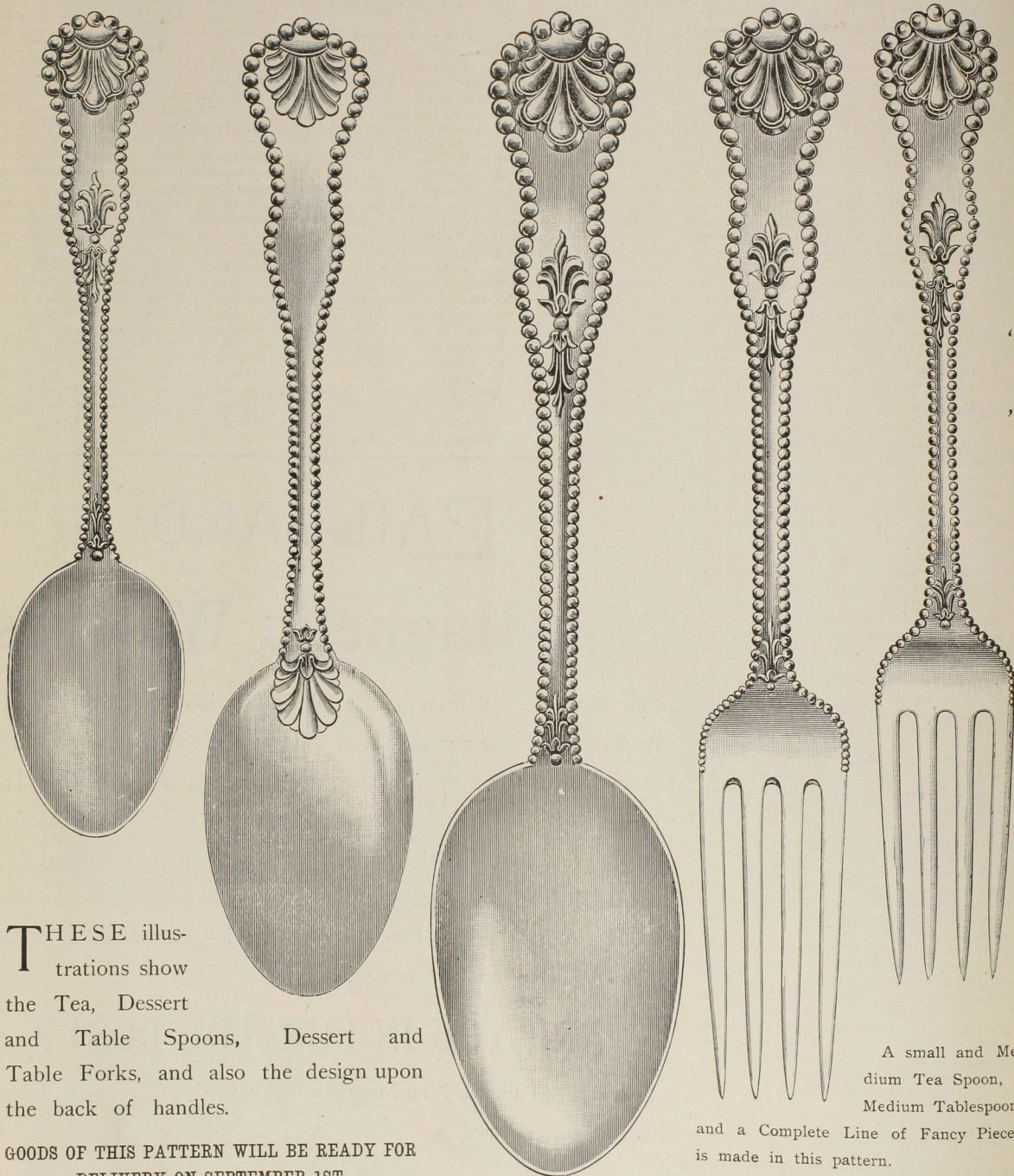
If so, order Paillard Non-Magnetic Movements from your jobber and give him a trial.

A. C. Smith Watch Co.,

177 BROADWAY.

NEW YORK.

"CHARLES II."



"It it be
wine
'Tis true
pattern

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

Dominick & Haff,

ESTABLISHED 1821.

Makers of Wares in Sterling Silver,
FOR THE TRADE ONLY.
Broadway and Seventeenth St., Union Square, N. Y.

"RENAISSANCE"

ne that good
eds no bush,"
at a good
eds no praise.



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

Dominick & Haff,

Makers of Wares in Sterling Silver,
FOR THE TRADE ONLY.
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.

Fred'k Purdy then exhibited a new form of watch demagnetizer, and explained the principles of demagnetizing. The Society's museum had an addition made to it in the form of 22 antique watches, which were added by P. Okoniewski, of Chicago.

Odds and Ends of News.

D. E. Graves, DeWitt, Neb., has sold out to R. C. Young.

John H. Sweger will remove from Newport, Pa., to Patterson, Pa.

W. H. Graham, jeweler, opened business in Marlboro, Mass., last week.

W. M. Pinney, jeweler, has removed from Suspension Bridge, N. Y., to Bergen, N. Y.

Morris Bernhardt, optician, Burlington, Ia., will leave that city. His office will be closed Sept. 29.

Meyer Schwed, manager of the Manhattan Jewelry Co., New Haven, Conn., is seriously sick at his home.

Saxe Bros.' store at 546 Mitchell St., Milwaukee, Wis., was entered by burglars last week, who stole \$25 worth of jewelry.

J. C. Cornish, who has been conducting a jewelry store at Port Deposit, Md., has

made an assignment for the benefit of his creditors to Joshua P. McCay, of Elkton, Md.

William Matthes, who kept a jeweler's shop at the corner of Main and Park Ave., W., Mansfield, O., died at his home Sept. 9th, aged 35 years. Deceased leaves a wife and six children.

A few mornings ago the rays of the sun beating through the plate glass window of L. W. Sturdevant's jewelry store Newark, O., set fire to a quantity of cotton in a show case. But little damage was done.

Levi Elshon, the jeweler and pawnbroker, Auburn, N. Y., who was arrested recently on the charge of forgery, was examined in the Police Court last week and was held in \$800 bail to await the action of the next Grand Jury. Mr. Elshon secured bondsmen and was allowed to go.

The Columbia Watch Co., capital \$100,000, filed articles of incorporation in the Recorder's Office, St. Louis, Mo., some days ago. The stockholders are: W. R. Davis, 800 shares; C. A. Gitchell, 50 shares; Conrad Geisser, 25 shares; T. Van Ashcraft, 10 shares, and others.

George H. Alker, jeweler, 219 E. Main St., Norristown, Pa., is the nominee on the Democratic ticket for jury commissioner; he captured the only position to which it is possible for a member of his party to be elected in November—the law providing that one jury commissioner each of the two parties shall be chosen.

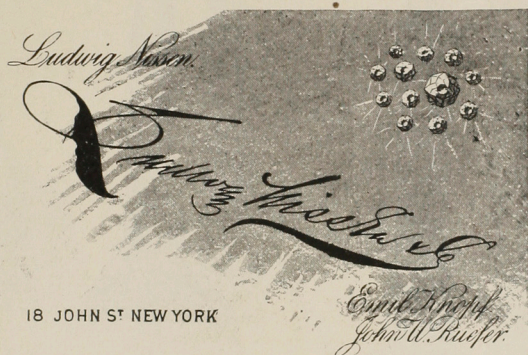
Last Friday night, O. E. Lange, Racine, Wis., closed his safe after depositing everything of value that he had in his store, and departed for his home. Saturday morning he made an effort to open the safe, but could not, and after hours of tedious studying and experimenting, the job was given up. He telegraphed to the makers at Cincinnati for instructions.

Beware of This Young Fellow Whose Friend is Going to be Married.

LITTLE FALLS, N. Y.—Last night a young stranger entered the store of M. DuBois and told a nice story about some one going to be married, on the strength of which Mr. DuBois let him have a \$10 ring on a few hours' credit. The fellow tried to work his game on John Hurley, of O'Rourke & Hurley, but it would not go. He entered the store of this firm and after picking out a toilet set asked Mr. Hurley to set it aside for him, as one of the boys on the Central was going to get married and his companions were to present him with a suitable gift.

He departed and soon returned, this time to get a box of cigars to take to the lodge room on the strength of the approaching marriage, and he would settle for the cigars when he came for the toilet set. Mr. Hurley said "no," and the fellow went out and looked up another victim with better success. Mr. DuBois and Chief Harris have been looking for the fellow, but without success.

OUR Mr. Nissen has just returned from Europe with a choice selection of fine stones of every description. They are imported under the old rate of duty, and can therefore be sold at the old price.



We again call attention to our largely increased facilities for manufacturing, which enables us to accept orders for **DIAMOND WORK** heretofore refused, besides being the direct cause of our largely increased stock of Diamond Settings as well as Mounted Diamond Jewelry.

Lussauer & Company

12 Maiden Lane, New York.
P. O. Box 2516.

Importers, Manufacturers, Jobbers.

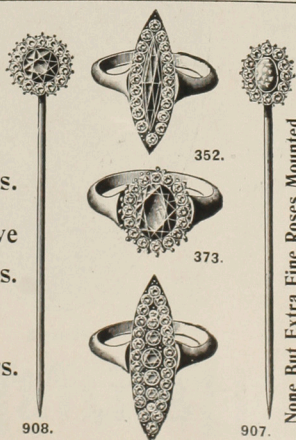
Diamonds, Jewelry, Watches.

OUR SPECIALTY:

ROSE DIAMOND

Marquise & Cluster Rings, Scarfpins, &c.

Showy
Designs.
Attractive
Prices.
Quick
Sellers.



[Goods Sent on Selection to Responsible Jewelers.

Boston.

George K. Smith, who embezzled three watches from the Goddard Credit Co., has been sentenced to State prison for three years.

Frank Wilson, whose failure something over a year ago was a sensation of considerable magnitude for the Boston trade, is again financially embarrassed.

Miss Bruce, bookkeeper for the Morrill Bros. Co., is on her vacation, dividing her time between the rocky hills of New Hampshire and the sandy shores of Cape Cod.

Manager Rufus B. Carr and salesman C. H. Woodman, of the E. Howard Watch & Clock Co., are on a hunting expedition down on Cape Cod, making Chatham, Mass., their headquarters.

A number of members of the Boston Jewelers' Club, with lady guests, formed a happy party that enjoyed the hospitality of president Charles F. Morrill on the steam yacht *Navarch* last Wednesday afternoon.

The Parker Bros. Co., of this city, have incorporated to manufacture, buy and sell jewelry, fancy goods and similar articles. The capital stock is \$40,000 in single shares of \$100, and the promoters are Boardman J. Parker, Boston; Ralph S. Wentworth, Waltham; and Wm. C. Parker, Newtonville, Mass.

Buyers in town during the past week included: C. B. Duckworth, Pawtucket; A. E. Hahn, Westerly; A. J. Parsons, Lowell; George Henry, Bridgewater; C. F. Hopkinson, Gloucester; C. J. Walton, Nashua; Vivian W. Hills, Norway, Me., who came in search of a town clock for the municipal building at Norway; C. W. Ambrose, Natick; Alden Webb, Beverly; J. H. Fenderson, Biddeford.

The American Soda Fountain Co., which last year paid dividends of ten per cent., eight per cent. and six per cent. on their stocks, according to classification, report sales for August this year four times as heavy as they were last year. President Tufts has recently bought at auction, under foreclosure of mortgage, the plant of the Low's Art Tile Co., a soda fountain concern of Buffalo, and will add the stock, machinery, tools, fixtures, etc., to his silverware and fountain manufactory here. The Buffalo factory is to be closed.

The E. Howard Watch & Clock Co. have been awarded the contract for a superb clock to be placed in the new Boston public library. It is to have a glass 43 inch dial with figures of bronze, and will be set in ornate work after designs by the architects of the building. The company have a clock under construction also for Jordan, Marsh & Co. This is to be a four dial timepiece suspended with iron scroll work from the ceiling of the main floor and visible from all parts of the immense establishment on that floor. A third clock now under way at the factory is a two dial tower clock for St. John's College, at

Shanghai, China, and the government has recently ordered a four dial illuminated tower clock for the United States post office at Jacksonville, Fla.

A Window Smasher Comes to Grief in Boston.

BOSTON, Mass., Sept. 15.—Another window smasher has come to grief in this city. Last Wednesday morning when the employes of N. G. Wood & Sons began to arrive they discovered that one of the panes of glass in the front windows had been broken during the

night and five Dresden china clocks valued at \$200 were missing. There were a dozen opera glasses also within reach from the aperture, but the thief either overlooked them or was frightened away before he had time to secure them. It is supposed that the thief had a vehicle of some sort, for the clocks would have made too much of an armful for him to carry off unobserved without help.

This afternoon the police arrested George R. Varney, alias Ironsides, charged with the robbery. A lot of stolen property was found at the man's rooms in South Boston.

Ludwig, Redlich & Co.,

SILVERSMITHS,

860 Broadway,

New York.



Fine
Productions
In

Sterling Silver

Flower holders.

Rich and Artistic Designs in . . .

Sterling Silver Hollow Ware.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

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Assayers & Refiners.		Hotels.			
Baker, Geo. M., Providence, R. I.	68	Gibson House, Cincinnati, O.	55	Sterling Silverware.	
Goldsmith Bros., 63 & 65 Washington St., Chicago, Ill.	56			Braitsch, W. J. & Co., 415 Broadway, N. Y.	30
Le Long, L. & Bro., Newark, N. J.	72	Jewelers' Findings.		Campbell-Metcalf Silver Co., Providence, R. I.	66
		Blancard & Co., 45-47 John St., N. Y.	21	Durgin, Wm. B., Concord, N. H.	52
Auctioneers.				Dominick & Haff, Broadway & 17th St., Union Square, N. Y.	38-39
Boyle, Davis & Goodman, 63 5th Ave., N. Y., 611 Pennsylvania Ave., Washington, D. C.	71	Jewelry, Silverware and Optical Cases.		Fuchs, Ferd. & Bros., 808-810 Greenwich St., N. Y.	62
Freedman & Co., 88 & 90 Walker St.	47	American Morocco Case Co., 38 E. 19th St.	21	Ludwig, Redlich & Co., 860 Broadway.....	41
French, J. H., P. O. Box 2775, N. Y.	32	Hebbard & Bros., 860 Broadway N. Y.	66	Royal Silver Novelty Co., 470 Broadway, N. Y.	32
Wade, B. H., Box 250, Buffalo, N. Y.	70	Jackson, S. C., 180 Broadway, N. Y.	32	Towle Mfg. Co., Newburyport, Mass.	29
				Wallace, R. & Sons Mfg. Co., 3 Park Place,	4
Badges, Medals, Etc.		Jobbers, Watches, Diamonds, Etc.		Whiting, F. M. & Co., North Attleboro, Mass.	28
Stockwell, E. R., 19 John St. N. Y.	72	Aiken-Lambert Jewelry Co., 19 Maiden Lane, 19-68		Wood & Hughes, 16 John St., N. Y.	53-66
		Bell, O. E. & Co., 51 E. 4th St., Cincinnati O.	57		
Clocks, French, English and American.		Brethauer Watch and Jewelry Co., Chicago, Ill.	55	Spectacle and Eyeglass Cases.	
Gilbert Clock Co., Wm. L. 6 Murray St., N. Y.	27	Myers, S. F. & Co., 48 Maiden Lane, N. Y.	72	White, W. B. & Son, Boston, Mass.	68
Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.	72	Oskamp, Nolting & Co., Cincinnati, O.	57		
		Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y.	23	Thimbles.	
Diamond & Precious Stone Importers.		Racine, Jules, 180 Broadway, New York.....	67	Ketchum & McDougal, 198 Broadway, N. Y.	26
Disselkoben, John N., 19 E. 16th St., N. Y.	63	Sproehle, F. M. & Co., Chicago, Ill.	55		
Falkenau, Oppenheimer & Co., 40 Maiden Lane, N. Y.	72			Tortoise Shell Goods.	
Friedlander, R., L. & M., Ltd. 30 Maiden Lane, N. Y.	19	Musical Boxes.		Rice & Hochster, 415 Broadway.....	27
Hedges, Wm. S. & Co., 170 Broadway, N. Y.	62	Jacot & Son, 39 Union Square, N. Y.	51	Potter, W. K., Providence, R. I.	47
Kahn, L. & M. & Co., 172 Broadway, N. Y.	72	Wolfe, A., 194 Broadway, N. Y.	66		
Kipling, E. E., 182 Broadway, N. Y.	72			Tool Manufacturers and Dealers.	
Kipling, R. A., Hays Bldg., N. Y.	62	Ophthalmic College.		Allen, Benj. & Co., Chicago, Ill.	55
Ludwig Nissen & Co., 18 John St.	40	Martin, H. M.' 607 Van Buren St Chicago Ill.	58	Arthur Co., The, 86 John St., New York.....	72
Lissauer & Co., 12 Maiden Lane.....	11			American Watch Tool Co., Waltham, Mass.	68
Lorsch, Albert & Co., 37 Maiden Lane, N. Y.	72	Optical Goods.		Green Bros.,	47
Randel, Baremore & Billings, 29 Maiden Lane	63	Berger, Albert & Co., 47 Maiden Lane, N. Y.	68	Moseley & Co., Elgin, Ill.	58
Smith, Alfred H. & Co., 182 Broadway, N. Y.	62	Queen & Co., Philadelphia, Pa.	72	Oliver, W. W., Buffalo, N. Y.	72
Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y.	35	Spencer Optical Mfg. Co., 15 Maiden Lane, N. Y.	16	Swigart, E. & J., 101 W. 5th St., Cincinnati, Ohio.	58
		The Julius King Optical Co., 14 Maiden Lane, N. Y.	Cover		
Diamond Jewelry.				Trunks and Traveling Bags.	
Fox, Gustave & Co., Cincinnati, O.	57	Paneled Metal.		Crouch & Fitzgerald, 161 Broadway, N. Y.	5
Jeanne, Paul, Bradley Bldg., N. Y.	49	Northrop, A. & Co., Pittsburgh, Pa.	68		
Leonhardt & Curran, 44 1/2 Maiden Lane, N. Y.	66	Patents.		Watch Manufacturers.	
		Belt, C. T., Washington, D. C.	62	A. C. Smith Watch Co., 177 Broadway....	37-60-65
Fans-Jewelers' Novelties.					
Steiner, Davidson & Co., 547 Broadway, N. Y.	39	Pens, Pencils, etc.,		Watch Case Repairers.	
		Aikin, Lambert & Co., 19 Maiden Lane, N. Y.	68	The Planchamp & Becker Co., Chicago, Ill.	55
Fine Stationery.		Diamond Point Pen Co., 7 Astor House, N. Y.	61		
Parsons & Greene Co., 18 Murray St., N. Y.	70	Smith, H. M. & Co., 83 Nassau St.	16	Watch Importers.	
				Hyde's, J. E., Sons, 22 Maiden Lane, N. Y.	68
Gold and Silver Plating Works.		Ring Makers.			
Bolstad Mfg. & Plating Co., Chicago, Ill.	55	Bowden, J. B. & Co., 192 Broadway, N. Y.	49	Watch Keys.	
Empire Gold and Silver Plating Works, 75 & 77 Warren St.	48	Bryant, M. B. & Co., 10 Maiden Lane, N. Y.	68	Clark, A. N., Plainville, Conn.	26
		Waite, Thresher & Co., Providence R. I.	50		
Gold and Rolled Plate Jewelry.				Watch Repairers.	
Foster & Bailey, Providence, R. I.	24-25	Safes.		Henry, Peter, Cincinnati, O.	55
Smith, Wm., & Co., 5-7 Maiden Lane, N. Y.	49	Mosler, Bahmann & Co., 518 B'way, N. Y.	71		

Special Notices.

Rates \$25. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

ENGRAVER—A first-class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

SITUATION WANTED—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

SITUATION WANTED by an expert watch repairer, jeweler and fair engraver. Good salesman; all tools. No bad habits; 23 years' experience; best references. Desires permanent position. Will go anywhere. Address Watch, 1766 Ashland Ave., Chicago, Ill.

WANTED—Situation as watchmaker. Twenty years' experience at bench work. Has his own tools. Address James Cantor, 102 Second Place, Brooklyn, New York.

BY an experienced watchmaker, jeweler and engraver. Competent to take full charge. Address Engraver, Lock Box 472, Madison, Ohio.

SITUATION wanted by a young man, 16 years' experience at the bench; capable of taking full charge of store. Address Crisp, care of THE JEWELERS' CIRCULAR.

TRAVELING salesman open for an engagement. Acquainted with dry goods and jewelry trades. Eastern and Middle States. Address Hustler, care of THE JEWELERS' CIRCULAR.

WANTED—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

SITUATION wanted by young man; age 21; American; one and a half years' experience; good watch, clock and jewelry repairer and salesman; good references. Address offers and inquiries to D. D., care of THE JEWELERS' CIRCULAR.

AFTER November. By good all-around watch, clock and jewelry repairer; 10 years' experience. Fine set of tools. Strictly sober. Best references. Address "T. J. M.," Montgomery, Mich. Ohio preferred.

WANTED—A situation as watch and clock maker, and repairer of jewelry, by a young man who has worked at his trade five and a half years in Sweden and one and a half year in this country. Speaks English; is strictly temperate and can furnish good references. Address C. U., care THE JEWELERS' CIRCULAR.

SITUATION wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

SITUATION wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

SITUATION wanted by a good watchmaker accustomed to fine work; good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

YOUNG man desires a position as stock clerk with some watch importing house; has full knowledge of the trade, having been employed in the same line for the past four years. Address H. A., care THE JEWELERS' CIRCULAR.

SITUATION wanted as engraver (ornamental and letter); can repair jewelry and act as salesman; will submit samples of engraving; highest testimony as to character and ability. Louis Kannegieser, 806 H St., N. W., Washington, D. C.

SITUATION wanted by a first class watchmaker and engraver; fine workman with A1 references. Address Watchmaker, 101 Hickory St., Akron, Ohio.

FIRST class practical lapper and polisher wants position; used to all kinds of best diamond mountings; capable of taking charge of polishing department; would go anywhere for good position. Address Practical, care THE JEWELERS' CIRCULAR.

A MIDDLE-aged man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

YOUNG man who has been in wholesale jewelry business for a number of years wishes position as bookkeeper. Is fully capable of taking entire charge of business while proprietor is on the road. Can furnish security and A1 references; salary no object. Address E. W., care THE JEWELERS' CIRCULAR.

FIRST class watch and clock maker, repairer of music boxes, musical toys, jewelry, etc.; would prefer work in New York city house (or nearby city); can do any variety of repairing in every branch and understand the trade thoroughly; 30 years' experience. Address D. H. J., care JEWELERS' CIRCULAR.

A THOROUGHLY competent man experienced in both manufacturing and selling optical goods; would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

Help Wanted.

WATCHMAKER and jeweler; \$15 to a first class all-around man of experience. Western New York. Store open evenings. Address 196, care of THE JEWELERS' CIRCULAR.

AN energetic man, thoroughly acquainted with the jewelry and silverware trade, can earn from 25 to 50 dollars per week soliciting consignments of diamonds, watches, jewelry, &c., for an old established New York auction house. Address Honest Worker, care of THE JEWELERS' CIRCULAR.

WANTED—A traveling salesman for watch material and optical goods; one who has had experience on the road and a trade. H. H. Kayton, 82 Nassau St., New York.

WANTED—December or January 1st, an experienced traveling salesman, thoroughly acquainted with tools, materials and optical goods. Address Wholesale, care THE JEWELERS' CIRCULAR.

WANTED—A first class jeweler and engraver and good salesman; good wages and permanent employment. Address R. H. S., care JEWELERS' CIRCULAR.

WANTED—A good watchmaker competent in all branches of repairing; complicated and plain watches of all kinds; must furnish best references. Address A. B. C., care THE JEWELERS' CIRCULAR.

\$25 per week to A1, first class watchmaker and salesman (engraver preferred) of pleasant address, young and energetic; steady position to right man; none but first class men need apply. Address "Immediate," care THE JEWELERS' CIRCULAR.

Miscellaneous.

WANTED—On commission, by a first class, experienced salesman, a reliable manufacturers' line to sell to jobbing or retail trade. Address Commission, care THE JEWELERS' CIRCULAR.

I BUY JEWELRY STOCKS—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

ADVERTISER having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Ridges, 11 Rothsay Terrace, Coventry, England.

For Sale.

FOR SALE—A first-class jewelry establishment in a manufacturing and farming town of 8,000 in the central part of Pennsylvania; stock about \$5,000; can be reduced; bench work \$1,200. Reasons for selling and further particulars upon application to L. Witsenhhausen, 48 Maiden Lane, New York City.

FOR SALE OR RENT.—Retiring from the jewelry business, I wish to rent the old stand and rent or sell fixtures on easy terms, at once. D. D. Knapp, jeweler and optician, Waverly, N. Y.

To Let.

TO LET—Large top floors, splendid light, suitable for diamond cutting or light manufacturing. Electric motor and diamond cutting fixtures on premises can be had cheap. Apply to John J. Murphy, 47 John St.

JUMPING BEANS

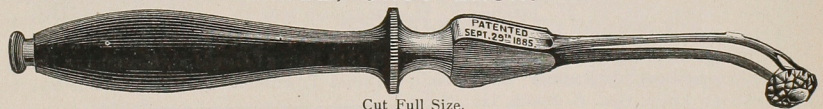
They hop, skip, jump, dance, turn somersault almost incessantly from August to May. Wonderful product of a Foreign Tree. Greatest curiosity to draw crowds wherever shown, on streets, in **Shop Windows**, etc. Just imported. Everybody wants one. Full history of Tree and sample **Jumping Bean** to Agents or Streetmen **25 cents**, postpaid. 3, 6 and 6 1/2, 12, \$1.30; 100, \$10. Rush order and be first. Sell quantities to your merchants for window attractions and then sell to others. Quick Sales. Try 100. Big Money. **AGENTS' HERALD, No. 938 J. E. Phila., Pa.**

2 MEDALS AWARDED
Wm. K. POTTER,
TORTOISE SHELL WORKS, PROVIDENCE, R. I.
AT
WORLD'S FAIR,
1893.
TRADE MARK.
Providence Shell Works, Providence, R. I.
Correspondence Invited.

Hemsley's Patent Diamond Tweezers.

For Holding, Displaying and Matching Diamonds and other Precious Stones.

PRICE, \$1.50 EACH.



Cut Full Size.

By pressing the top it will open and adjust itself to any size stone.

Every Jeweler and Diamond Merchant should have one or two of them.

Can be obtained from all Material Jobbers or at Manufacturers—

GREEN BROS., Watchmakers' and Jewelers' General Supplies,
 11 MAIDEN LANE, NEW YORK.

DIAMOND TRADE SUPPLIES, OUR SPECIALTY, AS FOLLOWS: Scales, Gauges, Sieves, Tags, Pocket Books, Loupes, Shovels, Tweezers, Washing Cups, Sorting Boards, Etc., Etc.

SEND FOR OUR PRICE LIST.

A Market for Surplus Stocks.

EVERY FRIDAY

We hold a regular Trade Auction Sale of Diamonds, Watches, Jewelry, Silverware, Bric-a-brac, &c., which is extensively patronized by Retail Jewelers.

Large audiences and spirited bidding insure good prices.

Consignment Solicited.

Liberal Cash advances as a guarantee made on Diamonds, Watches &c., upon receipt and examination of goods. Highest references from leading houses in the trade. For terms and particulars address

L. FRIEDMAN & CO.,

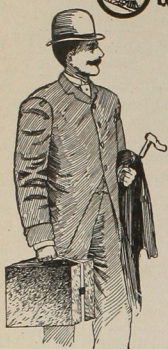
Loading Auctioneers of New York for Trade Sales of Jewelry, &c.

Retailers desiring to dispose of the whole or a part of their stocks will find this an excellent means to effect a quick, satisfactory sale.

Salesrooms, 88 & 90 Walker St., N. Y.



Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

TRAVELING salesmen calling upon Davenport, Ia., jewelers the past week were: H. E. King, Holmes & Edwards Silver Co.; Abe Jandorf; C. F. Livermore, Middletown Plate

Co.; G. T. Seal, Wm. Rogers Mfg. Co.; Charles Altschul, Oppenheimer Bros. & Veith; Wm. Hoefer, M. A. Mead & Co.; K. J. Bemis, Landers, Frary & Clark; S. W. Silsbee, for J. W. Tufts; C. E. Patterson, Towle Mfg. Co.; F. R. Horton, Carter, Sloan & Co.; Carl Lochau, Juergens & Andersen Co.; Henry Schade; M. Steele, J. B. Bowden & Co.; Max Noel, Stein & Ellbogen Co.; A. M. Shepard, C. G. Alford & Co.; H. Klaas, Glickauf & Newhouse; H. M. Tenney, Lapp & Flershem; Fred. H. England, H. Z. & H. Oppenheimer, T. H. Pope, for Frank W. Smith; S. W. Froelichstein, Henry Froehlich & Co.; R. W. Harvey, for Frederick S. Mills; E. A. Reed, Reed & Barton; F. Carpenter, Battin & Co.; John P. Ryan, Julius King Optical Co.; and R. A. Breidenbach.

E. C. Kinney, formerly with J. N. Provenzano, New York, has returned to his old position with this firm, which was made vacant through the recent resignation of W. W. Detrick.

Traveling men stopping in Indianapolis last week included: Geo. L. Paine, E. I. Franklin & Co.; G. W. Hull, The Silver Plate Cutlery Co.; S. N. Jenkins; F. O. Fuller, American Waltham Watch Co.; Ben Eichberg, Eichberg & Co.; Louis Lassner, Goodfriend Bros. & Lassner; Lee Hirsch, Manasseh Levy; Geo. C. Booth, Hutchison & Huestis; John J. Robinson, Greene & Knox Mfg. Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; Mr. Settle, Hopkins & Settle; C. W. Battery, Waite, Mathewson & Co.; Henry Bloch, Matthews & Millard Mfg. Co., and representatives of J. H. Lenora and I. Friedman.

Traveling men in Pittsburgh, Pa., last week were: Mr. Martins, for J. S. O'Connor; L. Bernheim; Leopold Weil & Co.; L. H. Smith, Bippart & Co.; Wm. Matschke, Kuhn, Doerflinger & Co.; John Hagan; F. C. Winslip, T. B. Clark & Co.; Jas. A. Cheney, Ludwig Nissen & Co.; M. Gattle, Falkenau, Oppenheimer & Co.; L. H. Bosworth, Potter & Buffinton; Mr. Engel, Jos. Frankel's Sons; G. Hoffman, Ansonia Clock Co.; B. H. Noble, Payton & Kelley, R. Pierce, Julius King Optical Co.; Harry C. Ulmer, McIntire, Ulmer & Co.; and F. C. Burgess, John Scheidig & Co.

The following traveling salesmen passed through Detroit last week: A. Pinover, A. Pinover & Co.; Mr. Shultz, E. L. Logee & Co.; E. P. Tiffany, F. H. Sadler & Co.; C. W. Batty, Waite, Mathewson & Co.; William Deitz, with L. Combremont; E. T. Hopkins, Meriden Silver Plate Co.; J. E. Simonson, A. J. Hedges & Co.; Stephen Woods, Battin & Co.; C. W. Cary, J. B. & S. M. Knowles Co.; W. H. Bryant, T. G. Hawkes & Co.; Alfred Varian, the Dennison Mfg. Co.; Wm. T. Gough, Carter, Sloan & Co.; W. H. Allardyce, E. Todd & Co.; G. W. Payson, the Seth Thomas Clock Co.; George F. Mackey, Charles Ahrenfeldt & Son; James A. Cheney, Ludwig Nissen & Co., and J. H. Granbery, Reeves & Sillocks.

Travelers prominent among the Chicago jobbing trade last week included: L. H. Bosworth, Potter & Buffinton; C. E. Settle, Hopkins & Settle; F. D. Heffron, Riley, French & Heffron; W. R. Shute, Day & Clark; Geo. L. Paine, E. I. Franklin & Co.; Frank B. Lawton, S. B. Champlin & Son; Wm. W. Middlebrook, B. A. Ballou & Co.; C. C. Darling, L. W. Pierce & Co.; J. A. Granbery, Reeves & Sillocks; G. F. Kaiser, Enos Richardson & Co.; Geo. B. Caldwell, Plainville Stock Co.; Mr. Otis, Harvey & Otis; I. C. Nicholson, Flint, Blood & Co.; Geo. Southwick, Chas. H. Peckham & Co.; E. L. Mumford, Waite, Thresher Co.; Wm. H. Morris, J. W. Richardson & Co.; Joe Fowler, Fowler Bros.; C. L. Joralemon, A. Joralemon & Co.; Geo. C. Booth, Hutchison & Huestis; representative Bennett, Melcher & Co.; S. I. Hyman, Lewisohn & Co.; Mr. Townley, Ripley-Howland Mfg. Co.

Travelers were numerous in Boston, Mass., the past week, among them being: Eph. A. Karsen, for M. D. Rothschild; Frank Jeanne, W. S. Hedges & Co.; Gus. Strandberg, E. L. Spencer & Co.; H. J. Hildebrand, H. C. Lindol & Co.; T. B. Wilcox, Pairpoint Mfg. Co.; J. D. Pettengill, Derby Silver Co.; I. L. Russell, L. Tannenbaum & Co.; Samuel Howland, Eisenmann Bros.; David Townsend, E. Aug. Neresheimer &

Co.; Charles S. Isabel, L. Strasburger's Son & Co.; John A. Abel and H. A. Friese, Lewis, Kaiser & Luthy; Charles Bennett, Jacob Bennett & Sons; George L. Vose; Frank Whiting, S. E. Fisher & Co.; W. S. Campbell, Day & Clark; F. S. Gilbert; Walter Gardiner, D. Wilcox & Co.; H. F. Barrows; Mr. Mowry, Kirby, Mowry & Co.; C. M. Robbins; C. R. Crippen, Bates & Bacon; Nat Barstow, Barstow & Williams; F. H. Sadler; Robert Hamilton, Hamilton & Hamilton, Jr.; C. F. Irons, Irons & Russell; W. F. Briggs, D. F. Briggs Co.

Lissauer & Co., 12 Maiden Lane, New York, are offering some special bargains in rose diamond marquise and cluster rings and scarf pins. The centers may be had in any desired stones. As the diamonds were all imported before the new tariff went into effect Lissauer & Co. offer the goods at prices based on the old duty. The designs are showy, the prices attractive, and the goods quick sellers.

In their artistic full page display elsewhere W. J. Braitsch & Co., Providence, R. I., give THE CIRCULAR's readers an idea of the extensive line of sterling silver toilet ware made by them. With all the season's new patterns, everything 925/1000 fine and wide awake men at the helm, W. J. Braitsch & Co. announce themselves as leaders in their line and propose to maintain this position. The New York office is at 415 Broadway and the Boston office at 383 Washington St.

A novelty now being offered by Coddington Bros. & Heilborn, North Attleboro, Mass., is in the shape of a fancy top, suitable for the cologne, vaseline or other bottles usually found on a lady's dressing table. By its aid a stopper or cork is easily removed, while it adds materially to the appearance of the bottle. Half-a-dozen will last the user a lifetime, and dealers will do well to keep this ready selling article in stock.

J. B. Bowden & Co., 3 Maiden Lane, New York, have a reputation as ring makers second to none.

....EMPIRE GOLD AND SILVER PLATING WORKS....

FRITZ MORRIS, GOLD • AND • SILVER • PLATING

IN ALL THEIR BRANCHES.

Case Repairing, Polishing, Dial Painting, Coloring, Gilding, Etc.

75 and 77 NASSAU STREET, NEW YORK.

Have you any Bric-à-Brac, Bronzes, Clock Pieces, Ornaments, Candelabras, etc., that need recoloring? Have you any yellow goods that you want changed into silver or silverware that you want turned into yellow? Any Bronze, Copper, or Oxidized Pieces that would look better in silver or gold? Any goods that are tarnished, shopworn or in need of refinishing? Let me hear from you if you have, and I can assist you in getting your stock into good shape for the Fall and Holiday trade. Out of town trade solicited and estimates cheerfully given.

FRITZ MORRIS.

News Gleanings.

N. L. Berry, Uxbridge, Mass., has typhoid fever.

The silver plate factory in Oswego, N. Y., has doubled its force of hands, and will run night and day.

In a fire in the village of Malta, Ill., last week, Charles Simons, jeweler, sustained \$500 damage.

The assignee of Charles Becker, Baltimore, Md., whose failure was announced in THE CIRCULAR last week, is Max Kohner, who gave a bond as trustee, indicating the assets to be about \$500.

The store at 106 N. 7th St., Allentown, Pa., occupied by E. H. Wetherhold, jeweler, will be enlarged by adding a story in front and by building a three-story frame addition of 18 by 19 feet at the rear.

Harry Twombly, of the jewelry house of S. G. Twombly & Son, Biddeford, Me., accompanied by his wife, has been enjoying a vacation jaunt to New York via Boston, taking in a trip up the Hudson by way of variety.

Advices from Elgin, Ill., say that the Elgin National Watch Co. have recently taken back a large number of their discharged employes and that their business has during the past few weeks shown a very marked improvement.

Arthur W. Rice, for a number of years past with O. C. Adams, Worcester, Mass., and Harry B. Hopson, have formed a partnership and will open an optical store at 29 Pleasant St., shortly under the firm name of A. W. Rice & Co.

J. N. Hammond, formerly a foreman at the American Waltham Watch factory, in Waltham, Mass., and more recently in business in Boston, Mass., has returned to Waltham from a Summer sojourn at Nantucket, much improved in health.

E. A. Williams, jeweler and optician, 1005 Main St., Lynchburg, Va., has left for Philadelphia, where he goes before the examining board of the Philadelphia Ophthalmological College, as a contestant for the highest degree that is conferred by this institution.

An unsuccessful attempt was recently made to raid Jensen's jewelry store, Salt Lake City, Utah, while Mr. Jensen was at a bicycle race. The burglars removed a pane of glass from the rear window, but were evidently frightened away, for nothing was disturbed in the store.

Judge Wofford, in the criminal court, Kansas City, Mo., last week granted a change of venue to Johnson county in the case of Thomas W. Chambliss, accused of stealing diamonds valued at \$300 from A. E. Smith, a dealer in the Sheidley building, Kansas City. Chambliss' bond was fixed at \$1,000.

Owing to the drought and crop failure in Nebraska and the general depression in business accruing therefrom, the Retail

Jewelers' Association of Nebraska abandoned their Jewelers' Day which was to have been celebrated at the State Fair in Lincoln, Sept. 13th. They have now decided to postpone their annual meeting until next March.

The 60 foot flag pole on the top of the New York Standard Watch Co.'s factory, in Van Horne St., Jersey City, N. J., was

struck by lightning last Saturday afternoon and splintered down to within about 20 feet of the roof. The splintered wood fell down from the roof into the yard. Thirty girls who are employed on the top floor were panic-stricken for a few minutes, and they made a rush for the stairs, but on the assurance of the foreman that there was no danger, they returned to work.

THE BOWDEN SEAMLESS RING

IS MADE ONLY BY

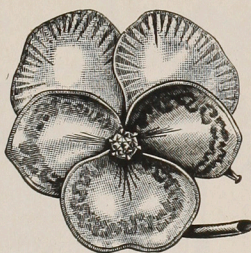
J. B. BOWDEN & Co.,
Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,
TO 3 MAIDEN LANE,
NEW YORK.

A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.



BLACK AND WHITE ENAMELED GOODS

— A SPECIALTY. —

LACE PINS, SCARF PINS,
BROOCHES AND PENDANTS,
CHATELAINES AND BRACELETS,
LINK BUTTONS AND STUDS,
GOLD AND SILVER GARTERS

FACTORY:
90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.

WM. SMITH & CO.,

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufacturing: 61 Peck Street, Providence, R. I.

Paul Jeanne, EIGHTEENTH STREET and 4TH AVE., N. Y.
(Bradley Building.)

MANUFACTURER OF

≡ FINE ⊗ DIAMOND ⊗ JEWELRY. ≡

Curtis Ridout will open a jewelry store in Chinook, Mon.

Walter Weber will open a jewelry store in Lancaster, Wis.

C. B. Sweet has opened a jewelry repair shop in Freeport, Ill.

Charles Hume will open a jewelry business in Detroit, Mich.

G. E. Gage has opened a new jewelry store in Kingfisher, Okla.

The pearl hunting craze has broken out in the region of Beloit, Wis.

L. Lechenger has opened a new store at 911 Preston Ave., Houston, Tex.

Peterson Bros., Plymouth, Wis., are now located in a new corner store in that town.

C. M. Kinsel, Columbus, Ga., has removed to his new jewelry store, 1105 Broad St.

The Illinois Watch Co., Springfield, Ill., force are working on full time, ten hours a day.

In a destructive fire in Dalton, O., Charles Gardner's jewelry store was burned out.

M. Edelman, Millbank, S. Dak., has

opened a jewelry store in Big Stone City, S. Dak.

Charles Crosby will soon open up a jewelry store in the Wheeler block, Brookfield, Mo.

C. R. Rathbun, of Rathbun & Son, formerly of Fremont, Mich., has opened a jewelry store in Otsego, Mich.

H. Cunningham, Postville, Ia., has returned to farming, his son, C. E. Cunningham, Brush Creek, Ia., taking his jewelry stock.

Benj. D. Loring, of Kingston, Mass., has opened a jewelry business in the store long occupied by E. W. Atwood, Plymouth, Mass.

A new jewelry store was opened Sept. 10th in Bray's block, Newton Centre, Mass., by J. W. Beverly, till recently watchmaker for T. L. Mason, Newton.

J. F. Steven's store, Augusta, Ill., was recently burglarized of jewelry amounting to between \$300 and \$400. Entrance was effected by breaking out a pane of glass in one of the front doors.

A gentlemanly looking man walked into Tripp's jewelry store, Binghamton, N. Y., a few days ago, and before the eyes of

Mrs. Tripp picked up and carried off four watches. He was not captured.

P. A. Borezen, La Crosse, Wis., has assigned to S. Martin Dale. The liabilities are \$2,000; assets about the same. The sheriff took possession of the stock last Saturday on two executions aggregating \$700.

Michael Murphy and his daughter, Johanna, charged with systematically robbing Schimper & Co., Hoboken, N. J., of large quantities of plated goods, have been surrendered by their bondsman, John Spelisey, Union Hill.

Thomas Lewis, who in September, 1893, was appointed assignee of the stock of jewelry belonging to Frank W. Van Allen, sold the stock and fixtures at auction a few days ago to L. S. Willson, who bid it in for \$1,250.

A suspicious character, giving his name as Charles Cherrie, was arrested last week in the railroad station in Troy, N. Y., and when searched several false or "shift" diamonds were found. These diamonds are used by criminals in swindling jewelers. Cherrie had a passport through the German Empire, issued by the late William Walter Phelps, as United States Minister to Germany.



Among the South African Diamond Mines.

ANOTHER ENORMOUS DIAMOND DEAL WITH A SYNDICATE—PUNISHMENT FOR I. D. B. TO BE MINIMIZED—A CLEVER BUT FUTILE ATTEMPT AT I. D. B.

KIMBERLEY, Aug. 20, 1894.—Big diamond deals are evidently becoming the vogue here. In a previous communication I gave the names of a syndicate which has purchased almost the whole of De Beers Co.'s output of diamonds during the last 15 months. This same syndicate has to-day completed a contract by which it practically secures the company's entire production of precious stones until the end of the present year. The only information obtainable as to price is that the rates are considerably above those paid at the last deal some months ago, which involved about one million pounds purchase money. This week's deal is probably the largest that has ever taken place, as it involves considerably over a million of money.

Viewed from a local standpoint the transaction is regarded as indicating, notwithstanding the recent depression in the diamond trade, that there is renewed confidence in the permanence of the industry. There have lately been reports on the market that the De Beers Co. contemplated inaugurating a system of regular direct shipment to London. They have frequently followed this course for comparatively long

periods, breaking with it occasionally, apparently from whim and with no definite purpose, and disposing of their output in Kimberley. This last transaction is taken as showing that the company intend to give local buyers an opportunity of purchasing, for it should be stated that the syndicate is composed of well-known and long established local houses. The policy certainly tends to keep up a better feeling with local buyers, between whom and the company there has now and then been friction in the past.

The Cape Parliament has debated at great length the question of the heavy sentences for illicit diamond buying and has carried a motion recommending a reduction. The working of the Diamond Trade Act generally met with approval, but it was conceded by nearly every speaker that the sentences on conviction should be minimized. This, of course, is merely a preliminary and as the session is over another year must necessarily elapse before a permanent alteration can be made in the law. Meanwhile, it is understood, though it has not been officially promulgated, that the judges will note the attitude of parliament on the matter.

The law, nevertheless, is stringent and drastic enough and were it abused there would long ago have been an outcry from the respectable folks on these fields. During the 15 years I have been closely acquainted with affairs here, I do not know of more

than two convictions where there could be any reasonable doubt of guilt. On the other hand there have been scores of cases where arrant scoundrels have escaped through some legal technicality or flaw in the evidence.

One of the latest I. D. B. cases was that of an Italian lady who, when she came here three years ago brought a number of pieces of statuary. She gave music lessons, lived an apparently irreproachable life and gained a local reputation as a person of superior artistic taste for this benighted region. This week she left for sunny Italy taking with her the favorite pieces of statuary all very carefully packed. Alas for human frailty! Before embarking at Table Bay, the keen scent of the detectives had found their quarry. Within the apparently solid legs and bodies of the silent images, and securely and cleverly sealed up, there were stowed over 4,000 karats of diamonds of good quality. The lady will probably remain a compulsory guest of the Cape Government for a time and it may be long before she lands her precious carved idols in fair Milan whither she was bound.

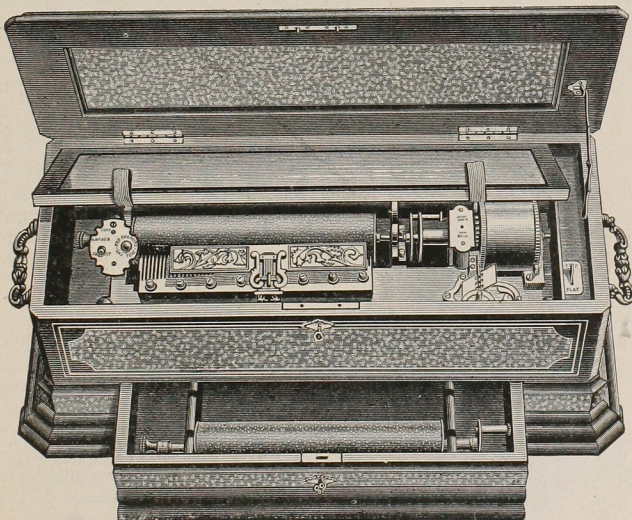
ST. GEORGE.

"I was in Cincinnati and Louisville last week," said Mr. Burchard, of the Chicago house of Simpson, Hall, Miller & Co., "and was much pleased to note the activity in all branches of trade. The prospects are most encouraging for Fall trade."

... REDUCTIONS ...

.IN.

..MUSICAL BOXES..



SEND FOR 78 PAGE CATALOGUE AND PRICES OF MUSICAL BOXES UNDER THE NEW TARIFF BILL

JACOT & SON,



39 UNION SQUARE,
NEW YORK.

Interesting Details Anent Simon Rumpf's Affairs.

CHICAGO, Ill., Sept. 17.—Details of the peculiar business transactions of Simon Rumpf, Seattle, Wash., are at hand and leave little, if any, doubt that the plans were carefully laid for defrauding creditors of the firm. A claim was presented to Rumpf Aug. 29, which he acknowledged and remarked that the party holding the claim seemed unnecessarily uneasy. He would pay him, but it was after banking hours and he would have a check ready in the morning. He said he had paid off one claim of \$1,600 to a New York house (Leopold Weil & Co.) but it seems payment was made in a draft payable in four days.

The following morning J. K. Basye and a man named Kline were in possession of Rumpf's place. Basye said he had bought

the stock and a bill of sale for \$5,000 was produced. Action in equity was then begun against Rumpf, Joseph Mayer, a former partner of Rumpf, Mr. Kline and J. K. Basye; a receiver applied for, and an injunction against disposal of stock, also an injunction against Mayer incumbering real estate purchased from Rumpf on the 28th of August.

On the appointment of the receiver it was found there was but \$1,000 worth of goods in the store and the burglar proof safe was empty, all the valuable goods having been removed. These were later located in the cellar under Basye's store on Front St. They were badly mixed up and comprised a box of diamonds, a wagon load of clocks, a box of gold headed canes and a lot of jewelry in which gold pens, watch chains rings and jewelry were mixed together.

The question at issue seems to be whether

creditors can hold goods purchased from them. Defendants have asked an order on the receiver to turn all goods back to Basye as an innocent purchaser. Attorneys for creditors ask the court to allow consignors to recover their property. In case goods are turned back to Basye a replevin will undoubtedly issue. Rumpf has not yet been located.

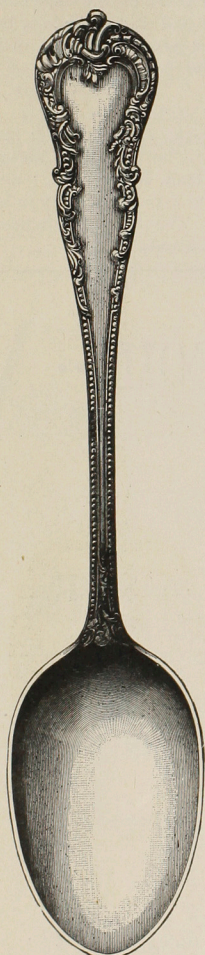
Munzer's Business Transactions Have a Yellow Tinge.

CHICAGO, Ill., Sept. 15.—Max Munzer, of the Munzer Merchandise Co., a department of the Au Bon Marche store, corner State and Monroe Sts., was arrested Wednesday at the instance of George S. Stoke, a manufacturing jeweler at 167 Dearborn St., and if the allegations made by the latter's attorneys are correct, Munzer has engaged in unbusinesslike transactions.

"About July 6th," said Chas. R. Francis, attorney for the jeweler, "Mr. Stoke sold a bill of goods to Munzer amounting to \$80 or \$90, presumably for the Au Bon Marche. Munzer said the goods were to be charged to that company and they were so billed, and delivered to him. July 14 and August 23 he made further purchases, making a total of \$185 net. About Aug. 30 Mr. Stokes sent in his bill and word was returned that the Au Bon Marche did not buy the goods; that they were purchased by the Munzer Merchandise Co. Wednesday the goods were found in the possession of the Algerian & Tunisian Jewelry Co., another department in the store and both the Munzer and Algerian departments were in the hands of an assignee. Attachments and replevins were numerous around there, but inasmuch as the stocks were in the hands of the County Court no attachment could be made except it be in contempt of court. We will sift this thing to the bottom."

It is claimed the goods were bought by Munzer for the Au Bon Marche. The latter say they are not concerned in these two enterprises and simply lease them room for a jewelry display on the first floor and groceries and notions on the third; that they were simply tenants. Munzer says he is manager of the Munzer Merchandise Co. at a salary of \$15 a week, that he bought the goods as an agent and is not responsible for them. Munzer is about 19 years of age. He was released on \$500 bond.

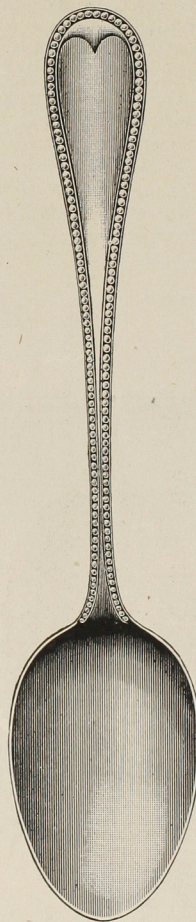
Dispatches to Detroit papers from Clio, Mich., state that William Mann, son of Jeweler Mann, of that place, has been placed under arrest charged with robbing his father's store. His examination has been set for Sept. 24. The store was robbed several weeks ago two nights in succession, of \$225 worth of goods, part of which was found in Detroit pawnshops. Arthur Williard has been under arrest ever since and is being held for trial at the next term of the Circuit Court. The arrest of young Mann has created no little surprise.



CROMWELL,
Introduced 18 months
ago.

MANY manufacturers have admitted the elements of these two patterns into their recent designs. We desire to call special attention to the fact that we are filling the demands of a large number of discriminating customers with spoons and forks from these original designs.

WM. B. DURGIN,
CONCORD, N. H.



ORIGINAL BEAD,
Introduced 8 years
ago.

Detroit.

A number of Canadian jewelers were here last week attending the State Fair meeting.

A. T. Selkirk and wife, Charlotte, Mich., were in the city last week visiting and on business.

Brown & Grant, Saginaw, opened up last week and are said to have the finest appointed store in the Saginaw Valley.

H. A. Rolshoven and family are at Wequeton-sing, a northern Summer resort, where they have been spending the Summer.

J. H. Foster, formerly in the optical department of L. Black & Co., has started in business for himself at the corner of Washington Ave. and State St.

O. O. Black, with August Marwede, Alpena, Mich., was here last week purchasing goods. He was on his way to Lansing, to attend the annual meeting of the Knights of Maccabees.

Trade livened up last week and all branches in the jewelry business report an increased volume of business. Many country jewelers have taken advantage of the Michigan State Fair, which is in session here this week, to buy their Fall stock. The following Michigan country jewelers were here: F. J. Barlow, Williamston; W. H. Servis, Augusta; Eugene Wagner, Monroe; A. J. Zimmerman, Milan; A. T. Limpricht, Flat Rock; L. Peabody, Birmingham; H. M. Moore, Holly; O. L. Backenstose, Pontiac; Eli Fuller, Port Austin; Eugene Campbell, Pinckney; William Ambler, Northville; W. L. Tobey, Ovid; H. Loss, Wayne; George Chambers, Mt. Clemens; C. E. Montford, Utica; Mr. Baldwin, Berrien Springs; J. E. Saunders, Carelton and George H. Chappel, Howell.

Minneapolis and St. Paul.

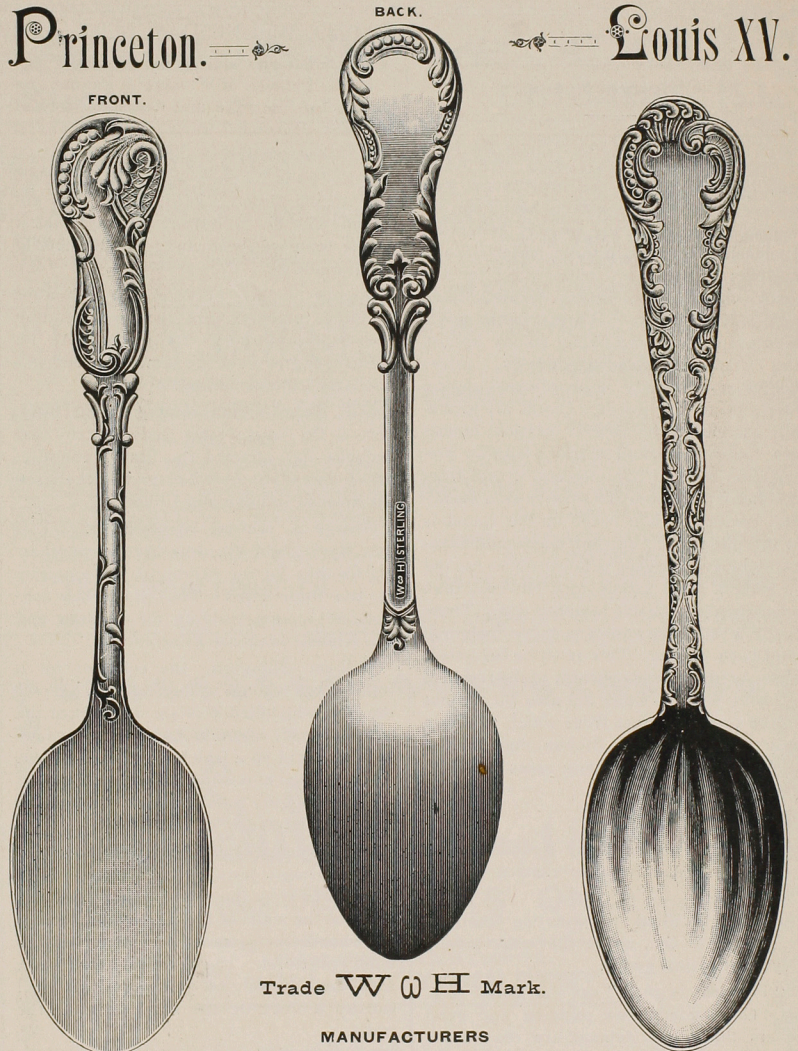
Out-of-town jewelers visiting the Twin Cities the past week were: John Morton, Northfield, Minn.; B. F. Straub, Faribault, Minn.; John D. Wagner, Morton, Minn.; L. J. Korstad, Zumbrota, Minn.; E. J. Swedlund, Atwater, Minn.; M. Seewald, Grantsburgh, Wis.; J. N. Nelson, Buffalo, Minn.; William Krohn, Annandale, Minn.; L. P. Sandberg, Red Wing, Minn.; S. J. Darkes, Glenwood, Minn.; S. Brolin, Cambridge, Minn.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: L. Strasburger's Son & Co., New York; G. J. Rosenthal; Blair Fountain Pen Co., New York, by Mr. Blair; Geo. H. Fuller & Son, Chicago, by W. A. Lamb; L. Combremont, New York, by William Dietz; S. & B. Lederer, New York by G. Rodenberg; The H. Ludwig Co., Providence, by J. L. Glanberg; Sussfeld, Lorsch & Co., New York, by C. O. E. Hartung; E. G. Webster & Son, Chicago, and A. F. Towle & Son Co., Greenfield, Mass., by C. F. Coutts.

Leo Blumenkranz, the diplomatic yellow watch dealer who operated during the

Winston régime under a not altogether unaccountable immunity from police interference, is again in the same old business here. One place, an auction store, is at 20 Washington Ave. S., and the other, a pawn shop, is around the corner on Nicollet, down toward 2d St. There are the same old cappers with hard luck stories and valuable yellow watches to sell cheap in the pinch. Other cappers are conveniently numerous to advise the "sucker" of the great bargain offered him. Jewelers in the vicinity state that they have had many inquiries lately

from persons who have bought yellow tickers in the Blumenkranz place and who have then gone to the neighboring jewelry stores to have their purchases appraised. So far the police have had no opportunity to act, a fact which those who have been watching the business attribute to the close surveillance exercised over victims by the cappers. If a man, as has been the case, has been sent to police headquarters to complain, he is pretty sure to be intercepted by a capper, who ascertains his errand and pays the money back.



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WOOD & HUGHES,

16 John Street, New York.

HASKELL & MUEGGE,

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San Francisco, Cal

THE AGE OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, SEPT. 19, 1894.

NO. 8.

Chicago Notes.

TRADE CONDITIONS.

Improvement the past week was not so notably marked as in the week or two preceding, due it is probable to heavy electric storms throughout the country generally. Increasing business in tools, materials, and findings is the most noteworthy for the week, these lines having recently been quiet. The watch business, both movements and cases, is holding steady and on the whole is very satisfactory. Silver houses note steady improvement, particularly in sterling goods. Clocks are gradually increasing in orders. Optical houses are doing more both in sales and in prescription work. The increase in all lines handled by jewelers has so far been a steady and healthy growth based on the demands of the trade to fill current needs and October is looked forward to hopefully as having in store a more satisfactory business than was thought probable a month ago. There is still a tendency among country dealers to hold back orders. This is to be regretted, not only from the standpoint of the retailers in losing possible sales, but also on account of the complete lines from which selection may now be had. Broken lines and a second choice are in many cases unavoidable later in the season.

Manager Talbot, of the Dennison Mfg. Co., has returned from an eastern visit of two weeks.

Bernard H. Blank, representing Hammel, Riglander & Co., spent the week among buyers of optical goods.

"Business is good," say the Towle Mfg. Co. Good goods, new patterns and good sellers that are in demand are the reasons given.

H. B. Barnes, jeweler, 278 Dearborn St., has opened a second store at 170 Adams St. and a temporary store at 114 La Salle St., stock being placed in the latter Wednesday.

L. B. Eaton, representing D. Wilcox & Co., reports good trade for his company in his recent visit to St. Louis, Minneapolis and Omaha.

U. E. Penney, of Winslow & Penney, repairers for the trade and demagnetizers of watches, Masonic Temple, returned Thursday from a vacation at Shelby, Ind.

S. C. Thalls, formerly with J. B. Chambers and Ulrich Bros., Evanston, Ill., has engaged with H. B. Barnes as watchmaker and is temporarily in charge of his store at 114 LaSalle St.

Sophus Samson, importer, 802 Columbus building, removed next door east pending the redecorating of his office. A. H. Reinke, engraver, of the same quarters, was similarly inconvenienced.

S. L. Jenkins, representing Aikin, Lambert & Co., says of his Indiana trip that drought has affected the State generally. Mr. Jenkins left the latter part of the week for western Indiana and Illinois.

George A. Meister, representing Jo Klaholt, Springfield, Ill., was in town purchasing fixtures for the exhibit of the company at the State Fair. The State has constructed a new building for displays and Mr. Klaholt promises a fine exhibit.

William Ellington, the collector for a retail jewelry house in the southern part of the city, who killed William Haddux at the latter's house, where he had gone to collect an instalment on a watch sold to Haddux, was acquitted of murder yesterday. Ellington was roughly handled and stabbed his man in self defense.

The memorials on the deaths of members of the Chicago Jewelers' Association have been taken from the frames that formerly hung on the walls of the association rooms and handsomely mounted in a leather bound portfolio. The beautiful new rooms, with their wealth of paintings, are well worthy a visit by the art lovers of the trade.

The following constitutes the Wisconsin Central Line's third quarterly resort for 1894:

Supt. F. H. Marsh, Waukesha, Wis.: Examined 62, compared 50. Average days run 21, average daily variation 1 second.

Supt. A. R. Horn, Stevens Point, Wis.: Examined 59, compared 46. Average days run 32, average daily variation. 7 second.

J. R. McNaughton, Supt. M. P. & M., Waukesha, Wis.: Examined 125, compared 117. Average days run 34, average variation. 7 second.

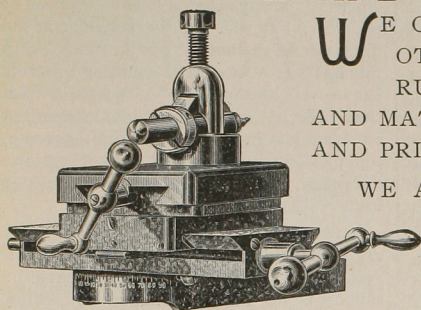
Totals examined 246; compared with standard time weekly 117; Average days run since setting 30; average daily variation. 7 second. No rejected watches.

A handsome Legion of Honor badge designed by R. Chester Frost & Co. of this city, is to be presented to Adjutant George Crooke, of Lyons, Iowa, by the surviving members of the 21st Iowa Volunteer Infantry, at Rock Rapids, in recognition of his military service. The badge is in colored golds and enamels. A cross of the Legion of Honor in bright gold surrounded by green gold wreath, this surmounted by a spread eagle and this in turn suspended by chains from the tips of wings from a presentation bar in gold and enamels with enameled Maltese cross pendant from center.

The September class of the Chicago Ophthalmic College, 607 Van Buren St., numbers 24, the majority of the class being jewelers well known in their respective cities. Members come from all sections—north and south, California to New York—among them Mr. Wichman, of Honolulu, Sandwich Islands, who is also an expert optician of that city. With a desire for still further knowledge he found the Chicago Ophthalmic College course most useful. The instruction of the class beginning Nov. 6, for which applications are thus early being received, will be given in evening sessions entirely, 7:30 to 9:30 each week day except Saturday.

In furtherance of a plan to organize as the Giles Brothers Jewelry Co., C. K. Giles, E. K. MacGillivray and Joseph Hardie have been granted permission by the Secretary of State to incorporate under that title. C. K. Giles was president of Giles, Bro. & Co., who have certified to a dissolution of organization and made surrender of charter. Mr. MacGillivray was salesman and Mr. Hardie bookkeeper for the late firm of Giles, Bro. & Co. Asked as to his intentions as regards again entering business, Mr. Giles said affairs had not yet progressed far enough to make any statement. The new firm would deal in retail lines and would probably retain the present location in the Masonic Temple, but further than this he would prefer to not speak at present.

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BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

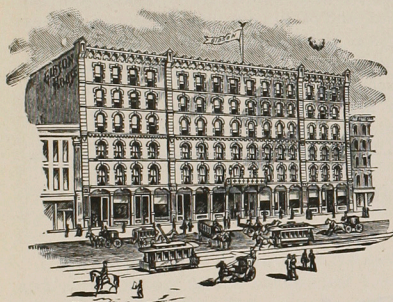
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WATCH CASE MAKERS, REPAIRERS, PLATERS.
PLATED INLAYING ON CASES.

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LEGENDS OF GEMS.

By FRANK SHELLEY.

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THE JEWELERS' CIRCULAR; PUB. CO.

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1870.

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SPECIALIST IN

Watch Case Diseases

Key Winders
changed to
Stem Winders

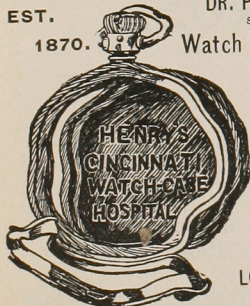
Hunting Case
changed to O.s

English Case
changed to fit
American
movements.

Can be cured at

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LONGWORTH ST.,
Cincinnati, Ohio.



SEND FOR IT.

Our Salesman==1895

WILL BE OUT SOON--JEWELERS ONLY--GET IT!

KEEP IT OPEN ON YOUR COUNTER.

IT WILL PAY YOUR RENT.

It's more complete than ever, AND OUR PRICES? well, that's our strong hold—a regular TRADE-GETTER.

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Costs You Nothing.

Send your name and address and we will express you copy prepaid.

F.M. Sproehnle & Co.,

Wholesale Jewelers,

103 State Street, Chicago.

Columbus Memorial Bldg.

Frank Muhr spent the week at the Chicago office of H. Muhr's Sons.

D. A. Wilkins returned Monday from a look over western country in the interests of Ostby & Barton Co.

W. A. Lamb is on his western trip for Geo. H. Fuller & Son, and sends in good reports from his district.

D. G. Liston, watchmaker, 807 Columbus building, is about, after a ten days' illness from inflammation of the bowels.

Geneva Optical Co. report improvement in prescription work, and in sales of trial cases and oculists' outfits, an increase all around.

Fred Allen, with Simons, Bro. & Co., gave the major part of his vacation to obeying the mandates of the new arrival at his home—Miss Edith.

C. W. Edwards, representing H. C. Curtis & Co., and W. F. Mowry, after canvassing Chicago, left Wednesday for southern Illinois, working back to Wisconsin.

"We have had five weeks of rushing business" said Jno. H. Mather, of Geo. H. Fuller & Sons, stopping for a moment from busy employment at a shipping table piled high with findings.

J. A. Limbach, Chicago representative for Foster & Bailey, with offices at 167 Dearborn St., spent some ten days in northwestern territory, touching principal cities northwest and west.

There is a good strong feeling among

dealers in Ohio and Michigan that Fall trade will be all right, reports A. E. Bentley, of the United States Watch Co., of Waltham, who is just in from those States.

Orders are coming in more freely in tool and material lines. Working from two to four nights a week is noted in this department of a leading jobbing house, and houses dealing exclusively in these lines report a welcome improvement.

Despite a handicap of forest fires and drought, Mr. Wells, traveler for the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., is reported doing well in northern Wisconsin. A. E. Hall, traveler for the companies in Minnesota, Wisconsin and the Dakotas states trade is coming to the front in his districts.

Large houses were represented in Chicago the past week in the persons of Arthur F. Fuller, Healy & Fuller, Pasadena, Cal.; Mr. Thatcher, O. L. Rosenkrans & Thatcher Co., Milwaukee, Wis.; A. K. Camp, Stanley & Camp Co., Milwaukee, Wis.; M. C. Conner, Burlington, Iowa. Orders from the larger houses are more plentiful.

Merchants of Fort Wayne, Ind., Want an Iron Clad Peddlers' Law.

FORT WAYNE, Ind., Sept. 15.—A meeting was held in the City Hall a few evenings ago which is of interest to every business man in the city. It was held to draft an ordinance in regard to the license of peddlers

who go about the city selling their wares. There has always been a license required of peddlers, but this can be set aside at the discretion of the Mayor, and in many cases this has been done. The peddling business has become so obnoxious to business men that they at last propose to make a united move against it. At the meeting, grocers, commission merchants and dealers in fruits, druggists, jewelers, and other branches of trade were represented.

In favor of the Mayor's prerogative it is urged that there are many poverty stricken people in the city whose sole means of support is the money obtained by selling some small article of their own manufacture on the streets and from home to home. Among them are those who sell watches, soap, toilet articles, embroidery and the like. In these cases it is the custom of the Mayor to remit the license. The council committee came to no definite conclusion at the meeting.

The Will of Suicide Hugo C. Metzl.

ST. CLOUD, Minn., Sept. 15. — The last will of Hugo C. Metzl, who committed suicide recently, has been found and filed in the Probate Court. It is dated June 28, 1894, and of \$10,000 life insurance it gives \$6,000 to his wife, \$3,000 to his daughter and \$1,000 to his father. His wife is named executrix to the estate, all of which is willed to her except as to the life insurance, amounting in all to nearly \$18,000.

"A Word to the Wise is Sufficient."

Our Specialty

is purchasing old gold and silver.

Have you any?

If so, we would be pleased to have you note our "Plan" and you will perceive that it will be for interest to ship to us.

Why?

Because

we are the largest buyers of gold and silver in the country.

Because

we have for years made the purchasing of old gold direct without first refining a specialty.

Because we have the largest plant and the longest experience.

Because our tests are accurate and our valuations correct.

Because our "Plan" has given general satisfaction.

Our Plan:

Immediately on receipt of shipment we will remit by cash or draft (as preferred.) If our offer should not prove satisfactory we will return shipment in same condition as received and pay all charges.

GOLDSMITH BROS.,

Gold and Silver Refiners and Assayers,

63 and 65 WASHINGTON STREET,

CHICAGO, ILL.

FREE.—Our vest pocket edition, giving pointers on testing and buying gold, mailed free on application.

MENTION THE CIRCULAR.

Cincinnati.

Jos. Gosling, of Jos. Noterman & Co., is on the sick list this week.

Wm. Oskamp, of Oskamp, Nolting & Co., has returned from the lakes.

Jos. Mehmert and son returned last week from a two months' tour in Europe.

Lee Kaufman, of Gustave Fox & Co., is on the road sending in some fine orders.

D. Schroder & Co. will have their Fall catalogue ready for distribution by Oct. 1.

The only child of O. E. Bell has been seriously ill the past week, confining Mr. Bell to his home.

Louis Homan, who contemplated a trip to Europe, has had to postpone it on account of the busy season setting in so early.

H. C. Pfaflle, of O. E. Bell & Co., leaves for a four weeks' trip through Ohio and Indiana this week, carrying a fine line.

Sigmund Strauss, of Frohman, Wise & Newman, has returned from a long trip and reports good trade and fine prospects for his next visit.

Jos. Noterman, Jr., is the proud papa of the first boy, and Harry Walton, of the Wadsworth Watch Case Co., is rejoicing over a new daughter.

Joseph Myers, a well-known jeweler of Harrison, O., was in Cincinnati last week en route home from the Hellebush-Burns wedding at Hamilton.

Jos. Hellebush was the principal in a very swell wedding that took place at Hamilton last week. The bride was Miss Agnes Mary Burns. The couple went east on a bridal tour.

Thos. Lovell has returned from the east and is now fitting up the handsomest jewelry store on Race St. He made many purchases of fine bric-à-brac, peculiar clocks, and other novelties while east.

Homan & Co. are working full time and with a full force of men. They are turning out large quantities of new patterns. Orders are coming in brisk. The entire plant is active and prospects for future trade are most excellent.

S. Bene, of Bene, Lindenberg & Co., has returned from a trip to his southern plantation in Georgia. Mr. Bene has named his place Zarone Villa. He will build a splendid new house there this Fall and expects to have it ready to receive his friends on a Winter visit.

C. A. Remme, formerly foreman of the watchcase department of the Duhme Co., is the manager of the Queen City Watch Case Co., who occupy the top floor of 23 W. 4th

St., and have already quite a force at work on special cases. They have put in all the modern machinery necessary for a first class factory.

The Gibson House is still doing a large business notwithstanding the trouble a few dissatisfied stockholders have caused the present management. Col. Seeger reports the travel increasing daily, and the house is becoming more and more known. It is a popular hostelry and will continue its hospitality to the traveling public.

E. & J. Swigart are getting in the stock they recently bought of Roder Bros., New Orleans, La., which makes theirs the largest stock of materials in this part of the country. They are making a specialty of gold watch hands, the quality of which is warranted 14 k. They are sole jobbers of this line. They have also the same size in Gothic style.

Indianapolis.

E. M. Wilhite, Danville, Ind., was seen last week in the wholesale markets.

Fred P. Herron is on the sick list.

Jas. M. Comstock, recently with Wm. J. Eisele, has taken a position with Wm. T. Marcy.

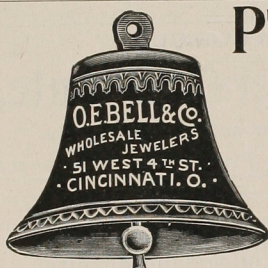
Fred Zwicker, for Fred H. Smith & Co., is sending in some nice orders from Indiana dealers.

John Gibney, who has been associated with his uncle, W. T. Marcy, has left the jewelry business to accept a position with the Natural Gas Supply Co.

Dealers and manufacturers report a growing increase in trade. They feel that the bottom was at last reached and that the rebound fairly has set in.

The bursting of the water pipes in the room over Thos. W. Gardner's jewelry store caused considerable inconvenience and some hard work to prevent damage to a case of plush goods.

Horace A. Comstock gave a silver cup, and Julius C. Walk & Son gave a handsome pair of bronze statuettes for the best daily average during the North End Club shoot, held Sept. 12th and 13th.



PUSH the Goods that are best and which are not offered by would be Jobbers to the Consumer at "Wholesale Prices," as are all standard makes which come through jobbing channels.

We sell direct to the Retail Jeweler and give exclusive control to one live firm in each town.

Best Quality. Lowest Prices. No Trust Control.

Correspondence Solicited. Samples on Approval.

WE MAKE FOUR LINES, 10, 20, 25 AND 25 YR. GOODS.

THE BELL WATCH CASE CO., CINCINNATI, O.

WHAT

ARE YOU LOOKING FOR?

QUICK SELLING GOODS?

PROFIT MAKING STOCK?

ORDER FROM

OSKAMP, NOLTING & CO.,

CINCINNATI, O.

WE HAVE THOUSANDS OF NEW DESIGNS TO SELECT FROM.

BE SURE AND GET OUR PRICES.

CLOCKS AND SILVERWARE.

DIAMONDS.

WATCHES.

WATCHES.

NOVELTIES.

GUSTAVE FOX & CO.,

IMPORTERS
(OF)

DIAMONDS,

Makers of Artistic Diamond Settings & Setters.

Our patented Elk Jewelry which we make in solid gold and rolled plated, has become the favorite throughout the country. Should you need anything in this line, send for catalogue and price list.

GUSTAVE FOX & CO.,

149 W. 4TH STREET,

CINCINNATI, OHIO



Pat. May 27, '90.
The Antlers forming the letters B. P. O. E.

San Francisco.

Fred Davis is on the road for Nordman Bros.

Ad. Frese, optician, Los Angeles, was here purchasing goods a few days ago.

W. Rosenberg, representing A. Wallach & Co., New York, was in this city a few days ago.

Martin Van Vliet has introduced the loan feature into his Baldwin Jewelry Co.'s store.

H. A. Springie, formerly with the Baldwin Jewelry Co., has accepted a position with A. Spiro.

A. Pierce, formerly watchmaker with A. Spiro, this city, has gone to San Bernardino, to open a store.

Philip Clark, Mountain View; B. F.

Winkler, Healdsburg; W. H. Boudreau, Modesto, were recently in town purchasing goods.

Emil Fisher, watchmaker for Armer & Weinshenk, has returned from his third tour around the world.

Max Schirpser, the Market St. jeweler, has divided his store with N. Manasa, optician, formerly on Kearney St.

Harry Nordman, of the Standard Optical Co., has left for his first trip on the road since his association in the new firm.

George W. Randall, traveling salesman for the Charles Parker Co., and Miss Nellie R. Gibson were married Sept. 6, in Meriden.

C. A. Miller, whose store was robbed recently under sensational circumstances, has as yet no clue to the identity of the thieves.

Pacific Coast Notes.

J. Glick, formerly a jeweler for 20 years in Stockton, has opened a bank in that city.

John Eaves has opened a jewelry store in Pasadena, Cal.

H. A. Beckendorf, Tucson, Ariz., has gone to San Francisco to purchase goods.

William Seeger, Marysville, Cal., has purchased a building on D St., for \$2,000. He will fit it up for his jewelry business.

Joseph E. Ryan, jeweler, Woodland, Cal., and Miss Louise Muller, of Carson, Nev., were married in Woodland a few days ago.

A fire at Angels Camp, Cal., recently destroyed one half of a block of business houses, causing a loss of \$40,000; insurance \$16,500. J. B. Swain's jewelry store was entirely burned out.

A. O. Gott, jeweler, Alameda, Cal., took up a lumber claim in the northern part of the State a little over a year ago, and a few days ago a stranger walked into Mr. Gott's store and offered to give him a check of \$110 for his claim. Mr. Gott refused to let go for that amount. He thinks it is worth \$1,600, although shortly after proving up his claim he would have willingly let it go for the few hundred dollars it cost him.

A thief, a few days ago, attempted to loot the show window of M. Saier's jewelry store, Fresno, Cal. Saier was in the habit of closing up his store during meal hours, and he left the window display as usual. The man who attempted the robbery stood in the doorway of the store with his back to one of the panes at the end of the window and broke it in. A storekeeper across the way saw the act and ran after the would-be thief who escaped. The window contained a tray of rings set with valuable stones.

Lafe Pence and the House Clock.

MR. PENCE, of Colorado, was making an eloquent address in the House on Monday night on one of the pending tariff bills. Soaring to high oratorical altitude, he pointed to the House clock, and in a solemn tone exclaimed: "This bill will pass when that clock strikes 10."

There was a solemn hush that lasted for a second or two, when it was broken by a voice on the Republican side: "That clock doesn't strike, Lafe."

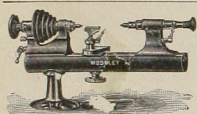
It was Mercer, of Nebraska. The House collapsed with laughter, and it was some time before Mr. Pence could regain his equilibrium.

Pence cornered Mercer at the main door yesterday afternoon and held him.

"Say, Mercer," he said, "I've got a little bill I want you to help me pass. It appropriates a small sum of money, not enough to cut any figure in the treasury balance. Will you vote for it?"

"Certainly," said Mercer; "what is it for?"

"Oh, I want the House to buy a striker for that clock," said Pence, sending Mercer across the lobby with a slap on the back.—*Washington Post.*

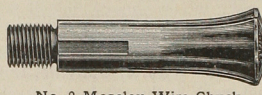


One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE
FOR WHICH WE COMPETE,
"THE MOSELEY."

"A Bread Winner" for the watchmaker.
We furnish you good lathes and chucks,
while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck
has length, strength, accuracy.

WRITE FOR NEW CATALOGUE.

Chicago Watchmakers' Institute,

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.

OPTICIANS' SCHOOL.

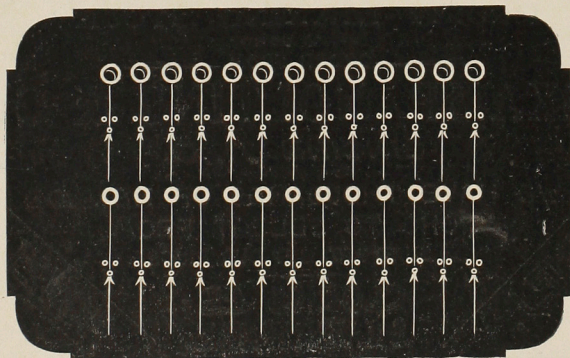
If you want a GOOD ROOF over your head, come to our school. We want
EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO
Being the oldest and most favorably known College of Theoretical and Applied
Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than
all other so-called schools combined.

E. & J. SWIGART,

JOBBER OF **TOOLS & MATERIALS.**



14 K. Gold Watch Hands. QUALITY WARRANTED.

The following Sizes in Stock.

18 Size, Waltham, S. W.	Price per doz. pair, \$7.50	18 Size, Elgin, S. W.	Price per doz. pair, \$6.00
16 " " " Htg.	" " " 7.50	16 " " " Int.	" " " 7.50
16 " " " P. S.	" " " 7.50	16 " " " S. W.	" " " 6.00
16 " " " " "	" " " 7.50	16 " " " " "	" " " 6.00
16 " " " " "	" " " 6.00		

14 K. Seconds to match. Price per doz., \$2.50

Send us your Material Orders, if you want good attention and prompt service.

101 WEST 5TH ST., CINCINNATI, O.

Providence.

J. W. Presbrey has given a chattel mortgage of \$1,400.

Edward F. Presbrey has given a chattel mortgage of \$300.

Wallace & Simmons have removed from 487 to 362 Westminster St., Room 1.

Frank Cutter has started in the electroplating business at 108 Friendship St.

Shepardson & Rounselle have removed from 21 Eddy St., this city, to Attleboro.

A. E. Austin has been enjoying a hunting expedition in the southern part of this State.

J. B. & S. M. Knowles Co. expect to move into their new factory quarters by the first of October.

Albert Krower, of Albert Lorsch & Co., New York, was in town last week attending to the interests of his concern.

Chas. W. Grube, of E. L. Logee & Co., has the sympathy of a large circle of friends in the death of his mother on Friday last.

Thomas G. Frothingham and family, of North Attleboro, will reside in this city during the Winter, and perhaps permanently.

Local manufacturers are creditors for José Ma. Menendez & Co., New York, who recently made an assignment, to the amount of about \$5,000.

Charles E. Monroe, of Monroe, Carter & Co., Southbridge, Mass., was in town recently to attend the funeral of his sister, Mrs. Stephen Anthony, at Riverside.

T. E. Bennett, formerly with S. & B. Lederer, has commenced the manufacture of separable stud backs at 193 Richmond St., under the firm style of T. E. Bennett & Co.

Charles G. Bloomer has sold real estate in Pawtucket to Charles E. Johnson; also in Cranston to Fred. E. Johnson. He has given a real estate mortgage to the Citizens' Savings Bank for \$2,000.

George Wilkinson, of the Gorham Mfg. Co., who has passed through a period of severe illness, is now reported to be in a fair way to recovery and there is every probability that he will soon return to health.

Wm. E. Dickinson has succeeded Walter E. Scribner, who has been connected with the Tilden-Thurber Co. as manager of the cut glass department for 11 years. The new manager is thoroughly versed in the duties of the position.

The co-partnership formed less than a month ago between J. W. Presbrey and J. F. Foley, for manufacturing purposes at 53 Clifford St., has been dissolved, the latter retiring. Mr. Presbrey will continue at the same place, while Mr. Foley will resume his former business at Attleboro.

The Gorham Mfg. Co. have purchased a tract of land bounded by Mashapaug pond, the railroad and the company's own property in Elmwood, upon which they will erect a building to accommodate the plant

now located at Yonkers, N. Y., where all their leather goods and boxes have been made.

Charles E. Medbury, formerly traveling representative of Fred I. Marcy & Co., and later for W. L. Ballou & Co., of this city, has accepted a similar position with F. M. Whiting & Co., North Attleboro, Mass., made vacant by the recent death of his brother, G. W. D. Medbury. He will represent the firm through New England, with an office in Boston.

It has been rumored for several days past that the Kent & Stanley Co. were soon to begin another large building similar to that now approaching completion at Aborn, Sabin, Beverly and Mason Sts., though the site has not been mentioned. It is said that the building is to be of marble or granite, and of the capacity of the Aborn St. building. E. F. Kent said in an interview that the rumor was well founded, but that the plans were hardly begun as yet.

Ernest A. Campbell, of the Campbell-Metcalf Silver Co., this city, has designed a very handsome badge of sterling silver for the 14th Rhode Island Heavy Artillery Veteran Association. From a bar neatly engraved and displaying the letters "14th R. I. H. A." is hung a pendant in the form of a scroll, with a design of two crossed cannons, under which is a pile of cannon balls, executed in open filigree work; at the top of the pendant is engraved "Co. —" to suit the different members' com-

panies, and around the bottom is the inscription "Dept. of the Gulf," showing the field of action covered by the Fourteenth.

Canada and the Provinces.

N. Marks, Ottawa, was in Montreal last week buying stock.

E. Gunther, of E. & A. Gunther, Toronto, was in Montreal recently.

Harry Allan, representing Edmund Eaves, Montreal, was in Quebec last week.

J. F. Herbin, jeweler, Wolfville, N. S., made a trip to Parrsboro last week.

Frank Stanley, representing P. W. Ellis & Co., Toronto, visited his patrons in Halifax last week.

The little five year old son of Chas. Bolt, of the Dominion Rolled Plate Co., Montreal, was thrown off an electric car the other day and had his arm fractured. It is likely that legal proceedings will ensue.

The Attleboros.

H. F. Barrows and family are home from Europe.

F. H. Waite of Waite, & Randall, is on his first trip through the Bay State.

M. O. Wheaton is mentioned as a candidate of the Republicans for representative.

The case of H. F. Barrows vs. the Old Colony railroad, for land damages has been postponed for two weeks.

NOVELTIES

IN

ROYAL WORCESTER, COALPORT, MINTON, POINTON, DOULTON, CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,
CLOCKS, PEDESTALS, ETC., ETC.

Special attention is invited to our lines of TEA CUPS,
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-
TACHE CUPS.

LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.

At the recent election of the Y. M. C. A., H. T. Bigney was elected president, G. W. Livesy, vice-president; and W. E. Danford a director.

The Park Hotel, which has been closed since May, will soon be reopened under the management of T. H. Annable, Young & Stern's bookkeeper.

Walter B. Ballou, of R. Blackinton & Co., was thrown from his carriage Thursday and picked up unconscious. He received severe injuries to his face, head and back.

Business is much better this week. Ellis, Livesy & Brown, J. F. Foley & Co.; C. A. Marsh & Co.; Regnell, Bigney & Co. and F. W. Weaver & Co., have advertised for additional help.

Thieves entered the shop of McRae & Keeler, jobbers, and ransacked the money drawer securing a large quantity of postage stamps. A roll of bills amounting to \$550, which had been left in a box a few feet away from the drawer was overlooked.

O. L. Swift, in charge of the silver and furnishing department of T. E. Hancock &

Co., died Friday. He was a past commander of P. M. Whiting Post G. A. R., a member of many secret societies and at the time of death one of North Attleboro's selectmen.

Birmingham, Ala.

F. R. Abbott, member of H. C. Abbott & Bros., has just returned from New York, where he purchased a large Fall stock of jewelry for his firm. He was accompanied by his wife.

F. L. Bivings, assignee for John B. Boden, has given notice that Mr. Boden's entire stock of books, stationery and jewelry will be sold at auction at his place of business, 1908 Second Ave., on the 18th inst. Mr. Boden carried about \$5,000 stock of jewelry.

The well known jewelry firm of Gluck & Black, 2029 First Ave., have mutually agreed to dissolve partnership. They are now closing out their stock. This is one of the oldest jewelry firms in Birmingham. The future plans of the gentlemen have not yet been made public.

Springfield, Mass.

Nichols Bros., of Greenfield, who have conducted a cutlery shop in that town for many years, have purchased a large silver plating establishment in Toledo, O., and will move it to their Greenfield works. The Toledo plant originally cost \$50,000, but was bought for about \$12,000.

Among the traveling men in Springfield within the week were: P. W. Zellenka, Philip Zellenka & Son; H. C. Barnum, Shafer & Douglas; W. S. Campbell, Day & Clark; Nelson H. Brown; H. E. Bleecker, Bassett Jewelry Co.; John A. Abel, Lewis, Kaiser & Luthy; Lewis Wolfsheim, Louis Wolfsheim & Co.

Syracuse.

J. D. Daniels, jeweler of Albion, was in town Saturday.

Calvin S. Ball returned on Wednesday from his cottage on Round Island, St. Lawrence river.

At St. John's cathedral last Tuesday morning occurred the wedding of Miss Alice B. Cadin, of this city, and Charles B. Wickens, jeweler, 337 S. Salina St. After a wedding breakfast the bridal couple left for New York, and on their return will live at 406 Burnet Ave.

Buffalo.

J. Westby has taken C. Christopherson's store, 11 Niagara St.

W. F. King, of King & Eisele, is on a short trip through Michigan, visiting the trade.

The following out-of-town jewelers were here last week: C. R. Dunkin, Middleport, N. Y.; F. L. Schwert, Farnham, N. Y.; W. B. Sweet, Angola, N. Y.; H. D. W. English, Arcade, N. Y.; B. M. Frary, Medina, N. Y.; W. M. Pinney, of W. M. Pinney & Co., Bergan, N. Y.; C. F. Flint, Sandusky, N. Y.; O. S. McChesney, Wilson, N. Y.

AN ACCOUNT WITH THE DUCHESS.

HERE'S a sapphire for that first blue Summer day,
When you and I joined eyes across the net;
And here is emerald to recall one wet
Wild afternoon beneath the Channel spray
Upon my yacht, from all the world away.
These pearls breathe "moonlight," for—can I forget
Your silvery train dew-dabbled where we met
Between the dances? Ah, that night was gay!

Set in such gold as once you let me pluck
From those bright curls, this chrysoprase brings luck;
One little diamond fits a crystal tear,
Shed you know when. What's left, an opal flushed
With doubt, remember. Last, this ruby, dear,
To mark the day you gave yourself, and blushed.

—*Pall Mall Gazette.*

G. W. Goss, formerly an optician with William Stolz, Saginaw, Mich., has opened a store at 920 Lincoln Ave., in that city. He recently had an exciting experience with burglars who stole \$24.

JUST FOR A FLYER

And to bring the merits of "Charmilles" Watches more directly before

PRACTICAL WATCHMAKERS AND PROGRESSIVE WATCH MERCHANTS,

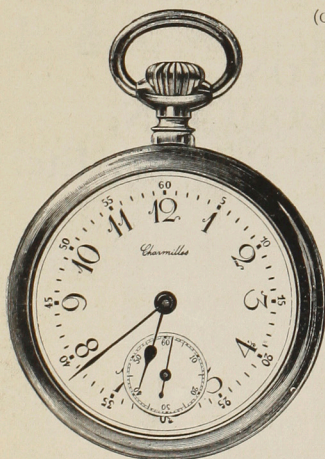
WE HAVE REDUCED THE PRICE OF

No. 1 "Charmilles" Watch to \$8

(CATALOGUE PRICE)

OR THE SAME PRICE AS A 7 JEWEL 18
SIZE AMERICAN MOVEMENT.

THIS PRICE IS FOR THE COMPLETE
WATCH; SOLID NICKEL 7 JEWEL LE-
VER MOVEMENT; STEM WIND AND
PENDANT SET; THOROUGHLY NON-
MAGNETIC AND GUARANTEED A
PERFECT TIME-KEEPER. CASED IN
NICKEL OPEN FACE. PLAIN POL-
ISHED OR SATIN FINISHED.



THE BEST LOW PRICED WATCH MADE.

EVERY REPUTABLE JEWELER SHOULD HAVE THEM.

CAN BE HAD OF LEADING JOBBERS.

A. C. SMITH WATCH CO., 177 BROADWAY,
NEW YORK.

Workshop Notes.

Invisible and Doubtful Depthings.—

These must be tested by touch in the manner well-known to every repairer, and the requisite corrections applied after having polished the pivots, etc., as may be necessary. We would observe that holes a trifle larger are less inconvenient than those which afford too little play, providing the depthings are in good condition.

Play of Train-Wheel Pivots.—Allow the train to run down; if it does so noisily or by jerks it may be assumed that some of the depthings are bad, in consequence either of the teeth being badly formed or the holes too large, etc. To test the latter point, cause the wheels to revolve alternately in opposite directions by applying a finger to the barrel or center-wheel teeth, at the same time noting the movement of each pivot in turn in its hole; a little practice, comparing several watches together will soon enable the workman to judge whether the play is correct. The running down of the train will also indicate whether any pivots are bent.

Length of Balance Pivots.—For centering the balance spring, remove the end stone from the chariot, and see that the pivot projects enough beyond the pivot hole when the plate is inverted. Then remove the cock and detach it from the balance. Take off the balance spring with its collet from this latter and place it on the cock inverted, so as to see whether the collet is central when the outer coil is midway between the curb pins. Remove the cock end stone and end stone cap, place the top balance pivot in its hole and see that it projects a little beyond the pivot hole. Place the balance in the figure of eight caliper to test its truth, and, at the same time to see that it is sufficiently in poise; it must be remembered, however, that the balance is some times put out of poise intentionally.

Visible Depthings.—While the train is in motion through the force of the main-spring, or the pressure of a finger against the barrel teeth, examine with a glass all the depths that are visible. That of the escapement, for example, can be easily seen through the jewel pivot hole, when this is flat, the watch being laid horizontal and a powerful glass used. When the action cannot be seen in this manner with sufficient distinctness, hold the watch up against the light and look through it. Depthings that cannot be clearly seen or about which any doubt exists, must be subsequently verified by touch. If examining a new watch it may be found necessary to form inclined notches at the edges of the cocks or near the centerhole of the plate so as to see the action of the depthings. But it is important that the settings of the jewels are not disturbed, and indeed that enough metal is left round these holes to admit of their being rebushed, if necessary.

To Prepare Shellac for Use.—Shellac

can be dissolved in alcohol and kept in a liquid form in a closely stoppered bottle to prevent evaporation. To use it, it is only necessary to apply it with the pointed end of a pegwood or small camel's-hair brush, and heat the object over a lamp, when the shellac will quickly harden. Or it may be used as received from the drug store, in chips.

Setting Pallet Jewels, Ruby Pins, etc.

—A good course to pursue when setting pallet jewels, ruby pins, etc., is to heat a piece over the lamp and draw it out to a long, slender thread; then break the end in small particles of suitable size for cementing the jewel; by this means the shellac may be placed just where it is needed, and it will not run over the pallets or table roller.

Crucibles.—To prevent the cracking or flying of the crucible, when newly employed, it should, before being charged with the precious metal, be well annealed—that is, heated to redness upon a very slow fire; one that is gradually going down, and in which there is no blaze, is to be preferred, because the flame has a tendency on the introduction of a new crucible to make it fly to pieces. When it has become red-hot, if a cold bar of iron be introduced it will soon show whether there are any cracks, and if so, the crucible should be rejected; on the contrary, if it withstands this test it may be placed aside until required for use, when it may be employed with perfect safety in the melting of silver and its alloys.

\$2.75

Per Doz.

NET CASH WITH ORDER.

Handsome Case and Show Cards with each dozen Pens, also separate box and filler for each pen.

- 1 dozen 14 Kt. Solid Gold Nib FOUNTAIN PENS, in Elegant Case. Retails at \$1.00. Per Dozen Net Cash, **\$7.50**
- 1 dozen Handsome PEARL HANDLE and 14 Kt. Solid Gold Pens in Plush Lined Box. Retails at \$1.50. Per Dozen Net Cash, **\$9.50**
- 1 dozen Polished Ebony Handle and 14 Kt. Solid Gold Pens, in Elegant Show Box. Retails for \$1.25. Per Dozen Net Cash, **\$7.50**
- 1 dozen Stylographic Pens; every one warranted to write, in fine Box for Show. Retails at 75c. Per Dozen Net Cash, **\$6.00**
- 1 dozen Assorted of these Pens in Tray at Same Rate.

Handsome Show Cards with Description of Pen and Retail Price in Every Box.

Every Pen Warranted, and will be exchanged if not satisfactory.

Single Samples sent upon Receipt of Price.

Catalogues mailed upon Application.

DIAMOND POINT PEN CO.,

7 ASTOR HOUSE (BROADWAY), NEW YORK.

Precious Stones in North America.*

BY GEORGE F. KUNZ.

(Continued from page 38, Sept. 12.)

LAPIS LAZULI.

One of the many remarkable objects in the Montez collection, Anthropological Building, at the World's Fair, was an immense mass of lapis lazuli measuring 26 inches by 14 by 8, and weighing 360 pounds, found in a stone grave in the vicinity of Chankas, Peru. The lapis lazuli was of a fine blue color and this is one of the largest masses known. In the Montez collection there was also a number of small idols and figurines of light green and dark green turquoise, the blue color having been destroyed by burial, if it ever existed. These were obtained in the same region of Chankas, in a stone grave. With them were some small animals made of sodalite mistaken for lapis

*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Recently issued.

lazuli, also found in the vicinity of Chankas, near Cuzco, Peru. The entire collection has been acquired by the Field Columbian Museum at Chicago.

LABRADORITE.

The original locality on the coast of Labrador has been prospected for the past two years, and Lloyd & Taber, New York, have obtained an extensive Government grant of the only available deposits, from which they have already obtained four tons of good material.

GEM EXPLORATION IN CEYLON.

Mr. Barrington Brown in January, 1893, presented a report on gem mining to the Ceylon Gem and Mining Syndicate, limited. In this report he says that the rock formations of the island are chiefly gneiss, permeated occasionally by graphite, garnet, and occasional beds of limestone, and suggests that the latter may be the source of the spinels which are occasionally found with the rubies and sapphires.

In the districts visited the gems are generally found in beds of gravel called *illan* by the natives. Usually a number of

beds of this *illan* occur, one over the other, separated by strata of alluvial matter in the form of mold or clay. The problem which presents itself to those in the syndicate is to find inexpensive methods of working the lower beds of gravel; as the upper strata have undoubtedly been frequently worked in the search for gems during the many centuries in which gem mining has been carried on by the Singalese, as well as by the natives of India, who have visited the island for this purpose. There is only one instance mentioned of valuable gems being found in the main mass of gneissoid rock. They are always found in the gravel, and hence the rocks have never been searched. Mining is entirely carried on in the beds of streams and rivers, both ancient and modern, where the gems must have either fallen from the overhanging rocks, or come from the wearing down of rocks at some distance from the river by tributary streams.

Rubies, sapphires, cat's eyes, alexandrites, etc., are the gems sought for, but with these zircon, chrysoberyl, tourmalines, spinels, garnets and other gems are also obtained. It is proposed to work the streams by means of dredges and other improved mining machinery. The properties mentioned are in Ratnapura, Rakwanne and Doloswella. In the district acquired by the syndicate are several localities in the province of Sabaragamuwa. The gems occurring here are true sapphires, rubies and cat's eyes. Many valuable ones have been found, and the localities have been worked from time immemorial.

ARTIFICIAL PRECIOUS STONES.

Frequent references have been made in the public press during the year 1893, to Mr. Thomas A. Edison's experiments in producing artificial rubies and sapphires. As so much stress is laid commercially on the success of such attempts, inquiry was made of him by the writer as to whether his results had been satisfactory or not. He responded as follows: "The experiments to which you refer were given up because it was found impossible to produce stones free from bubbles, which rendered them useless for cutting edges." This referred to their use as points for the phonograph, but the same objection would render them valueless as gems.

In reference to a statement that the Cowles Electric Smelting & Aluminum Co. is suffering an infringement on its patent for making artificial diamonds by means of an electric furnace, Mr. Cowles, the inventor, informs me that the statement is incorrect in so far as it relates to the subject of artificial diamonds, they never having produced any diamonds. Therefore another reputed artificial diamond discovery has been withdrawn. The Cowles brothers claim that they were the first to put on record the direct reduction of silicon from silica in the presence of carbon and in the absence of a base metal to alloy with the product, and they claim that the product they secured is the same as the substance

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New York.

"carborundum" (a) lately introduced as a polishing material. In this substance the Carborundum Co. has discovered that there is carbon in combination with the silicon, forming a carbide. They now hold a patent secured on the composition of the carbides.

The new composition known as carborundum is essentially a carbide of silicon, containing silicon 69.10 per cent. and carbon 30.20 per cent. Dr. Mulhauser gives the specific gravity of green crystals as 3.22; Mr. J. W. Richards, 3.0123. In form the crystals are hexagonal, either in flat plates or in short, stout rhombohedral plates, varying from one-half to two and a half millimeters in diameters. This material has been used as a high class abrasive for wheels, dental tools, glass grinders, etc.

In August, 1893, the writer, while examining the hardness of carborundum, found that it readily scratched red, blue, white, pink and yellow corundum in the form of fine gems. It having been suggested that this material would cut and polish a diamond, an experiment was made on a new wheel in the Mining Building at the World's Columbian Exposition. After several trials it was found that the carborundum used would not scratch or polish the diamond, but on the other hand it was easily scratched by diamond cleavages and crystal faces.

This experiment is only mentioned as it precludes any possibility of the material which has been found in the Canyon Diablo meteorite being any compound of carbon and silicon, such as the new interesting and valuable abrasive material just mentioned. But it establishes the fact that we have here an artificial substance that exceeds all natural substances except the diamond in hardness, *i. e.*, being harder than 9, but still far distant from 10.

Gravers.—Gravers made by different makers will be found to be of different length, and often in those of the same make will be found a like variation. To overcome any difficulty this circumstance may produce graver handles of different lengths should be procured. The hands of no two persons, any more than their faces, will be found to correspond exactly, and therefore no rule as to size of handle and length of blade of graver that is the most comfortable to hold and easiest to use can be laid down. The party must "fix" the tool to the hand. It will be found upon inquiry that, as with most things, habit has a good deal to do with the matter. The length of tools and the form given to them in setting up, will be found to vary perceptibly among engravers, no two men "fixing" them, in either particular, exactly alike.

^a "Carborundum" by Acheson. See Journal of the Franklin Institute, June 1, 1893; and Wm. P. Blake, *Engineering and Mining Journal*, September 9, 1893, pp. 270-330, September 23, 1893.

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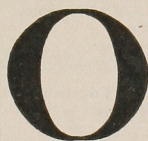
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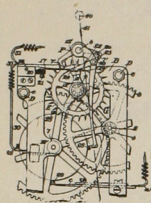
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ISSUE OF SEPT. 11, 1894.

525,704. ELECTRIC CLOCK. FRED L. GREGORY, Chicago, Ill.—Filed Jan. 30, 1894. Serial No. 498,523. (No model.)

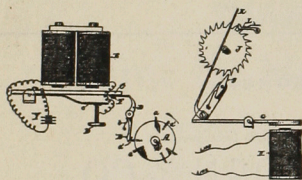
The combination with an electrical terminal and the reciprocatory member, of time-train mechanism driv-



ing the reciprocatory member and comprising a contact maker carried by said mechanism, and a contact maker actuator adapted and in position for transmitting power from the reciprocatory member back to the time-train mechanism during the contact period.

525,717. SPRING-MOTOR FOR MUSIC-BOXES. GUSTAV OTTO, Jersey City, N. J.—Filed Apr. 12, 1894. Serial No. 507,223. (No model.)

525,779. SYNCHRONIZING MECHANISM FOR ELECTRIC CLOCKS. EDGAR AYRES, Sydney, New South Wales. Filed Oct. 7, 1893. Serial No. 487,406. (No model.)

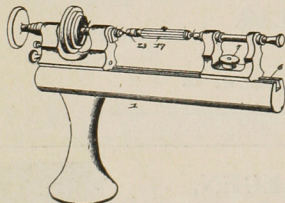


In apparatus for operating clocks synchronously, a pair of pivoted arms or levers one of which constitutes the armature of an electro-magnet, each being provided with contract points or means for closing an electric circuit, the armature lever or arm having a

lateral extension which underlies the other arm, whereby when the armature is attracted by the magnet it shall be caused to lift the other arm and break the circuit.

525,810. WATCHMAKER'S TOOL. ALLISON H. FLEMING, Fairmount, W. Va.—Filed April 12, 1894. Serial No. 507,287. (No model.)

Claim.—The combination of a cylinder, a stem slidably fitted therein and provided with a socket for the drill tool, a block slidably fitted in the cylinder and



provided with an opening through which said stem extends, a set-screw to secure the stem at the desired point in the block, a slot being formed in the cylinder through which the set-screw extends, a sleeve slidably

fitted upon the cylinder and engaged by the set-screw and a centering cap removably fitted upon the reduced front end of the cylinder.

525,895. FOUNTAIN PEN. EUGENE M. GORDEN, Everett, Mass.—Filed Jan. 25, 1894. Serial No. 498,009. (No model.)

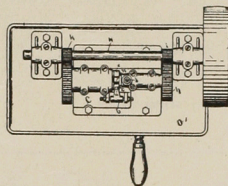


A fountain pen comprising in its construction a feeder for the pen extending from the reservoir to the pen, and a fibrous or porous strand or cord extending along the length of the feeder.

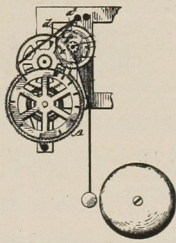
525,961. MACHINE FOR MAKING RINGS. FRANK MOSSBERG, Attleboro, Mass.—Filed June 19, 1893. Serial No. 478,069. (No model.)

Claim.—1. In a machine for rolling rings, the combination of a roll having a shaft held in bearings on one side only of the roll, two rolls having their shafts held in bearings on the opposite side of the roll only, a counter shaft to connect the outer ends of the roll shafts by means of gear wheels, and said gear wheels.

525,978. STRIKING MECHANISM FOR TIMEPIECES. JAMES W. DORR, Sr., Pensacola, Fla., assignor of one-half to Eben Dorr Moreno, Bayou Sara, La.—Filed Dec. 23, 1892. Serial No. 456,149. (No model.)



Claim.—1. In a time-keeping mechanism for striking the hours in volleys and fractions of volleys, a pin wheel constructed with three tripping pins, *a*, *a'*, *a''*,



so placed in said wheel that the space between pins *a*, and *a'*, and that between pins *a'*, and *a''*, is shorter than the space between pins *a''* and *a*.

The Affairs of the Queen & Co. incorporated.

PHILADELPHIA, Pa., Sept. 13.—The following circular was sent out this week by the committee of creditors of Queen & Co.:

PHILADELPHIA, Sept. 3, 1894.

To the Creditors of Queen & Co., Incorporated:

The undersigned Committee, appointed by the Creditors August 13, 1894, to examine into the affairs of Queen & Company, and decide as to the time of payments of its notes to be given in settlement of claims due by the Company, understood from the action of the Creditors that they were disposed to grant an extension of time to the Company in which to meet its liabilities, and that the Committee were ex-

pected to ascertain, from an examination into the affairs of the company, upon what terms and in what manner such extension could best be made.

The Committee have been industriously at work to get the information necessary to a proper conclusion, but find it impossible to correctly determine the value of the stock of merchandise without such an inventory and appraisal as would enable them to ascertain what such stock would probably yield when sold out by the Company in carrying on the business in the regular way.

It is proper to state that the business embraces nine departments, some of which include as many as twelve thousand different articles, and it would be out of the question to properly value all this stock without an examination of the items composing it by competent experts.

Under the assignment which was made, the assignee has been proceeding to sell from day to day for cash. This course has been approved by your Committee, and they think it should be continued until a final determination can be arrived at as to what course is to be pursued.

On the 30th ult. the Court appointed as appraisers of the estate Joseph C. Ferguson, Jr., and Charles H. Flaig, both of whom are in similar business. It will be their duty to proceed with the inventory and appraisal of the goods as rapidly as possible, and your Committee have urged upon the assignee the necessity of getting this accomplished with the utmost dispatch. Your Committee cannot make a report upon the matters with which they were charged until this is done.

When the information to be given by this inventory and appraisal is obtained, your Committee will be prepared to submit the results of their investigations to the Creditors, with recommendations as to what, in their opinion, should be done. In the meantime, they are keeping themselves in touch with the assignee and doing what they can, under the advice of counsel, to see that the assigned estate is properly taken care of and managed in the best interests of the Creditors as their rights may hereafter appear.

A. G. ELLIOT,
W. H. RHAWN,
SAM'L J. MAGARGE,
HENRY H. SHEIP,
GEO. I. BODINE,
ALEX. C. WOOD.

Points of Law.

CONTRACT OF EMPLOYMENT.

It is a well-settled principle that where parties have entered into a contract for services for a certain period, which has elapsed, and their connection still continues, they are deemed to have renewed the relation by tacit relocation, without entering into any new agreement. Where one has ceased to do business and a co-partnership has taken his place, there is no renewal of the contract existing between him and his employes unless by an express contract.

Mason v. Secor. (Supreme Court, General Term, Third Department.)

AN AGREEMENT WHICH CONSTITUTES PARTNERSHIP.

An agreement setting out that one had employed another as clerk to superintend his store as long as he chooses to retain him; that he shall have half the net profits, and is a half owner of all the goods, moneys, accounts, notes, etc., belonging to the store, constitutes them partners; and the clerk, as survivor, can recover the store's bank balance.

Sawyer v. First National Bank of Elizabeth County. (Supreme Court of North Carolina.)

Imports and Exports for July, 1894, and the Preceding Seven Months.

WASHINGTON, D. C., Sept. 12.—The summary statement of imports and exports for the month ending July 31, 1894, and the

seven months ending the same date, compared with the corresponding periods of 1893, has been issued and contains the following figures relative to the jewelry trade:

	JULY		JUNE	SEVEN MONTHS ENDING JULY	
	1894.	1893.	1894.	1894.	1893.
IMPORTS.					
Diamonds and precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches.	\$314 720	\$23 393	\$60 790	\$644 610	\$589 091
Clocks and parts of.	3 483	11 948	1 913	17 929	91 470
Watches and parts of, and watch materials and movements.	74 439	130 791	68 280	521 255	943 709
Jewelry, and manufactures of gold and silver.	23 040	60 848	14 672	203 845	450 663
Precious Stones, n. e. s. and imitations of, not set.	1 301 593	561 692	777 366	4 181 706	8 619 367
EXPORTS.					
Clocks and parts of.	51 889	65 904	73 613	514 711	529 157
Watches and parts of.	20 463	34 373	25 601	170 658	186 483
Jewelry, and manufactures of gold and silver.	70 041	96 336	73 460	443 733	627 488
Plated ware.	20 578	32 739	17 770	124 979	199 242
EXPORTS OF FOREIGN MERCHANDISE.					
Diamonds and other precious stones, rough and uncut, etc.				2 220	355
Clocks and parts of.		76		206	595
Watches and parts of, etc.		115	87	48 378	180
Jewelry, and manufactures of gold and silver.	6 078	1 256	2 273	18 210	6 580
Precious Stones, n. e. s. and imitations of, not set.		823		2 168	823

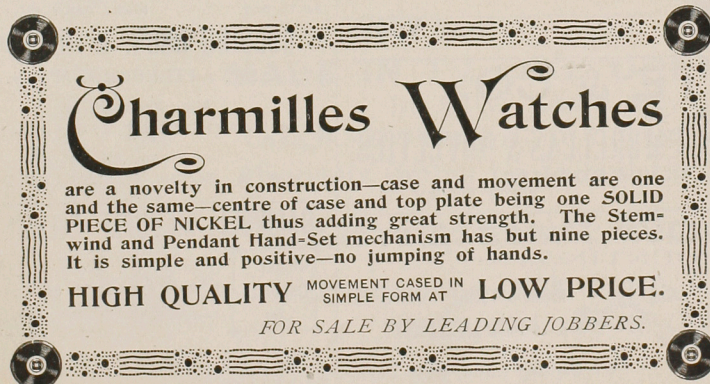
The comparative summary of values of merchandise imported and exported during the seven months ending July 31, from 1889 to 1894, inclusive, shows the following anent the jewelry and kindred lines: Average of the preceding five periods, imports, clocks and watches and parts of, \$1,017,704; seven months ending July 31, 1894, \$539,184; imports, jewelry, manufactures of gold and silver and precious stones, average of the five preceding periods, \$8,220,303; seven months ending July 31, 1894, \$4,385,551; exports, clocks and watches, average of the five preceding periods, \$784,881; seven months ending July 31, 1894, \$685,369.

Fine Corundum Crystals From the Island of Naxos.

CHESTER, Mass., Sept. 15.—The Hampden Emery & Corundum Co. have just received a 300 ton cargo of emery from the Island of Naxos. This entire shipment is an assorted stock and there probably will not be 100 pounds of waste in the whole. The company have put 1,200 tons of Naxos emery on the market in the past year and a half, in addition to that produced from the mines in Chester. During the years that the company have conducted the corundum business in the south, they reserved the finest crystals taken from the mines.

Last week these crystals were received in Chester in one of the corundum cars, and are now in the office. Among them are single crystals that the company have refused \$500 for. The collection is composed of crystals of sapphire, ruby, Oriental topaz, emerald and amethyst.

A singular accident happened one day last week, a child falling from an upper window in one of Boston's suburbs and escaping a terrible death by landing upon the head and shoulders of a passer-by, whose name, like that of one of the Boston jewelry jobbers, was Henry Cowan. Now all the jokers among Mr. Cowan's customers are writing waggish epistles to him with their orders, one dealer wanting terms for the exclusive agency on Mr. Cowan's life-saving device, and another inquiring whether he will do an act with Forepaugh's or Barnum's circus next season.



Charmilles Watches

are a novelty in construction—case and movement are one and the same—centre of case and top plate being one **SOLID PIECE OF NICKEL** thus adding great strength. The Stem-wind and Pendant Hand-Set mechanism has but nine pieces. It is simple and positive—no jumping of hands.

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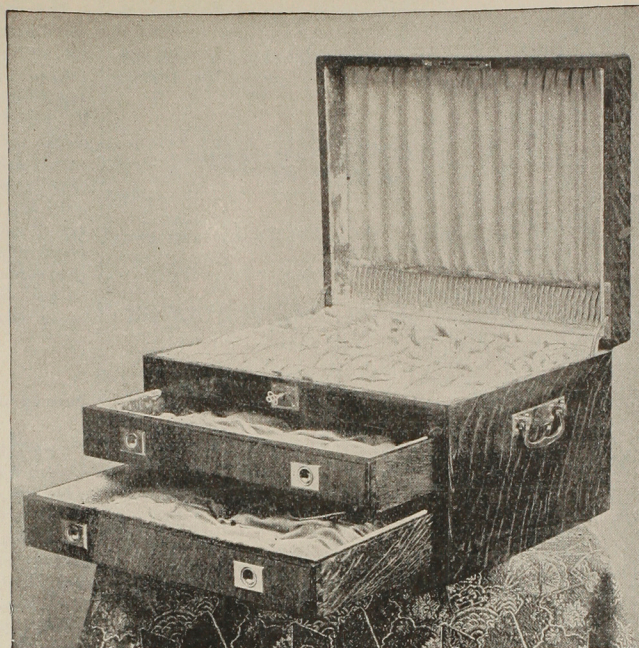
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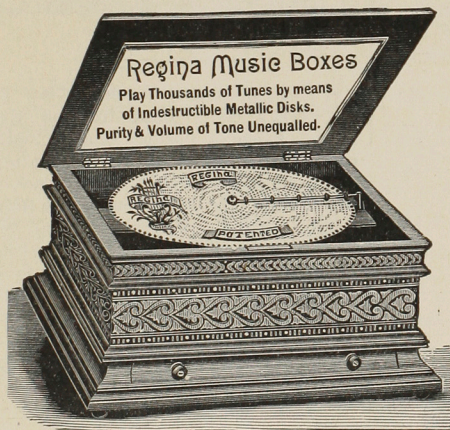
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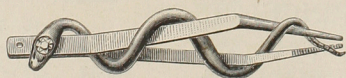
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Watchmakers' Drills.

THE drills used by watchmakers are generally made by filing the cylindrical steel wire slightly tapering and then spreading the point with a single blow from a tolerably heavy hammer. Using a light hammer and effecting the spreading by a series of gentle taps will effectually spoil the steel. There is not the slightest occasion to anneal the steel for hammering, providing it is moderately soft. For all drills up to one-eighth of one inch in diameter, the steel should not be forged, as the bulk of the metal is too small to heat to any predetermined temperature with any degree of certainty.

Pivot drills can be made from good sewing needles, which are of a convenient form to be readily converted into a drill. Firstly, the needle must be made sufficiently soft for working by heating till it assumes a deep blue color. The extreme end may be made quite soft and filed slightly tapering to a trifle less than the size of the hole to be drilled. The point is now spread out by a sharp blow of a hammer—not by a series of gentle taps which would cause the metal to crack—and filed up to shape, the point being made more blunt than would be used for drilling ordinary metal. For drilling tempered steel the cutting angles must also be much less than usual. The thickness of the drill across the flattened part should be about one-third of the diametrical measure-

ment. Finish up the end on a strip of Arkansas stone, a file being too coarse for such small work.

It is the great difficulty of getting such a very small piece of steel to an exact predetermined degree of temperature—hot enough to harden, but not so hard that it is burned—which makes the manufacture of these small tools uncertain, and this is abundantly proved by the fact that of a half a dozen of drills made from the same wire, thereby assuring uniformity of quality in the material it often happens that some are exceedingly good, and others of no use whatever, the difference being caused by the manipulation during hardening. This does not apply to drills or other steel things which are of sufficient size to show, by the color of their surface, how hot they are; but it is the tiny pieces which, by the contact with the flame, are immediately rendered white hot that are difficult to manage. By heating the drill and plunging it into the body of a tallow candle the hardening will be effected, but the steel will not be rendered so hard that it crumbles away under the pressure in use. Thus, in one operation the drill will be hardened and tempered. In place of tallow, white wax, sealing wax and such like materials are adapted to the purpose.

There is another method which finds much favor with some workmen. It is to envelop the thin point of the drill in a metal casing, and so get a bulk of metal

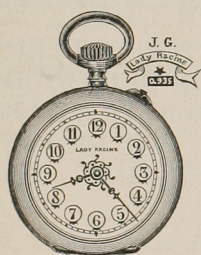
which can be heated to a nicety, the drill inside being, of course, raised to the same temperature as the surrounding metal; the whole is then plunged into oil or water. Still, there is the difficulty of tempering to overcome, though the danger of burning is avoided; burnt steel is of no use for tools.

The best plan is to exercise the greatest possible care not to overheat the drill, and harden and temper in one operation by plunging into tallow. The following method dispenses with the hardening process:

Select a round pivot brooch; as sold, they will be found to be tempered to the correct degree of hardness. By means of the split gauge, measure the part of the brooch which is the exact diameter required for the intended hole, and break off the steel at that point; the small piece is used; it must be broken off, if too long, and cemented with shellac into a drill stock; an ordinary drill stock will do, or a piece of brass pivot wire serves the purpose. Soft solder may be used instead of shellac, and if carefully heated the temper will not be drawn. The piece of tapering steel is now formed into a drill by grinding down the sides with a piece of Arkansas stone, and the end shaped up to a cutting angle. The thick end of the brooch forms the cutting end, and the ordinary taper of a brooch will be quite sufficient to give clearance to the drill, which may be sharpened by grinding until the whole is used.

The Best Chatelaine is the Lady Racine.

STEEL CASES & SILVER CASES.



10 LINE.

Made in 10 Line Open Face.

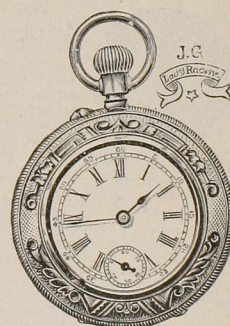
“ 11½ Line Open Face and Hunting.

“ 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.

THE MOVEMENTS HAVE 10 JEWELS

THE ENGRAVINGS ARE CHOICE.



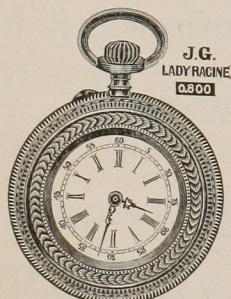
13 LINE.

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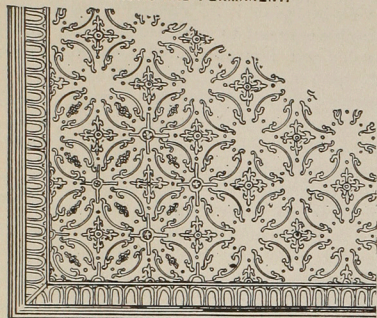
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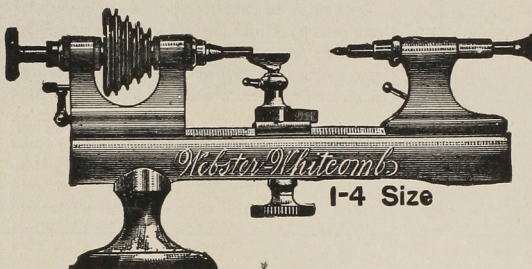


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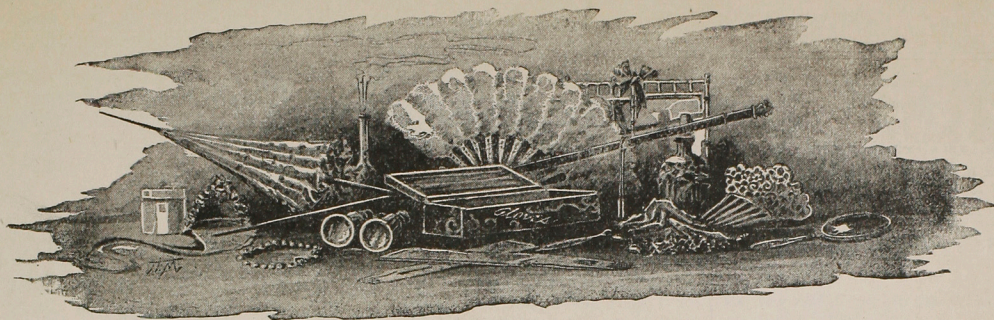


Toothpicks and Novelties.

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FOUNTAIN PEN.



FANS FOR THE FALL AND HOLIDAY SEASON.

BY ELSIE BEE.

IN the language of commerce fans are a staple. Harsh as this may sound to feminine ears, to which fans are an accessory of toilet, a toy, a weapon, a screen, a language, it is in fact a promotion. The fan has now as permanent a place in the markets as alpaca or cotton cloth. On it rests vast industries, and depends the livelihood of thousands of workers.

The importers of fans look with confidence to the success of their season. Only a few years ago the commerce in fans had the novelty of adventure. Far fewer fans were sold, and those, especially for the Fall trade, were relatively of a far more expensive character. The fan was an ornament of dress, now it is an essential part. The result has been to stimulate the manufacture of fans at moderate prices to meet the demands of the large body of the people.

The result has been satisfactory in establishing a staple trade, as has been said, and in raising the artistic quality of fans of lower price to the level of the fans of higher price furnished a few years ago. There are fans sold to-day for a dollar that have more artistic value than those sold a half dozen years ago for three times that amount. This is entirely the result of the larger demand for fans. The tariff has not materially affected the price of fans. As it happened the McKinley bill forgot to include manufactured fans among its enumerations. But the duty on bone, ivory, pearl, wood, made up for that deficiency. The new bill levies a duty of 40 per cent. The difference in the two methods of collecting duty is so trifling that the trade in fans has not been materially affected.

The permanent features of the fan trade thus prove most encouraging. It is conclusively demonstrated by the increased demand that every woman of social instincts must have a fan. Further that the fan as a detail of costume must correspond with other details. This fact carries the intimation that many women must have several fans. With the beauty of the modern fan go delicacy and fragility. It is a sturdy fan that can outlast a season. Women are fond of and proverbially careful of their fans. But the handling of a fan not infrequently is entrusted to a man and the thread of conversation incontinently

changes as the work of destruction goes on. The young man inevitably replaces the fan with a costlier one; hence the briskness of the fan trade.

London and Vienna compete for the supply of the polite world's fans. Japanese fans below a certain grade, and especially for the Spring and Fall trade where cheapness and utility are to be combined are a prominent factor. The cheapness of materials, the low price of labor, the marvelous facility of the Japanese workman and the fertility of the artistic instinct of the Japanese have placed the fans of that country beyond competition.

But above this grade Europe in its production of fans of gauze silk, their delicate framework and dainty decoration holds its own. Fans from the two great centers of France and Austria this early in the season disclose smaller proportions. The fans of last season ran from 12 to 15 inches. This year they vary from 10 to 12 inches. This is a positive gain.

An observation of the plays of the period account somewhat for this. Such plays as *Mme. Sans-Gêne* and *Sowing the Wind*, which belong to the later Georgian epoch, demand fans in kind, which are smaller than those of earlier eras. The architectural decoration of the periods of Louis XV. and Louis XVI. and the lighter delicate character of drawing room styles have had a decided influence on the fans that are to wave in their limits.

It is these that are responsible for the gauze, the spangles, the aerial wreaths and cupids, the delicate sticks, that have prevailed for several years. The innovation this year is marcelline for silk gauze. While not so transparent, there is a lustrous elegance about marcelline that more than compensates. The delicacy of the bone sticks is shown in their increased number. The latest novelty in fans has the outer sticks gradually and definitely widening and elaborately carved. Other sticks are treated to delicate incised work below the silk. This is frequently inlaid with gold and silver. In the colored fans, where there are such combinations as pink and silver, blue and gold, the effect is exceedingly good.

For obvious reasons white and black prevail over all other colors. The painted

decorations take the form of light sprays, delicate garlands with perhaps cupids swinging in them. The vignettes that were introduced a few years ago are perhaps not so prominent, although figure groups of great beauty and perfection of touch were seen on many of the lower priced fans. This was particularly observed on the black fans where the groups got greater relief.

Lace applications are conspicuous. Here again the tastes and abilities of the multitude prevail. A few years ago lace would have appeared on only the higher priced fans. The lace would have been real, for nothing less would have been worthy the workmanship.

The beauty of machine made laces and their extensive use are now shown in fans. This is seen in borders and edges dexterously applied on to the silk and preserving their own charm of design. The feminine mania for insertion is also seen in special fans in which three rows are sometimes introduced with painted silk between.

Spangles wax rather than wane. There are few fans that do not sparkle in their light. In the Empire and French fans of a distinct character they are used with fine effect. There is a moonlight splendor about the black silk gauze fans and silver spangles. In these the spangles are graduated, the largest being at the base. The combination of spangles with decoration is well effected. In some of the black fans the edge is marked by perhaps a single row of closely set iridescent spangles and the lighter sprays of decoration around painted flowers are also formed by spangles. Altogether spangles as they are used demonstrate anew their value.

The most expensive fans are still of ostrich feathers. These are larger than the fans of gauze and silk and superbly mounted on sticks of pearl and ivory. An extra curl is given to the feathers' edges. In the cheaper priced fans of ostrich feathers the lack of length and abundance of the filaments are counteracted by marked crispness at the edges.

There are numerous combinations in the feather fans. Chicken feathers alternate with ostrich. In some of these fans the edges of the chicken feathers are painted in light garlands. The fans of chicken feathers only are usually painted. Some

of these fans are made to retail for under a dollar, and even as low as a quarter of a dollar.

Fans for misses of chicken feathers and in colored silk and lace follow the fashions of older fans except in size.

Ann Boleyn's Diamonds.

THE Tudors loved diamonds, as well as jewels of all kinds, says a writer in *All the Year Round*, and Henry VIII., as he vied with the splendor of Francis, the French king, on the Field of the Cloth of Gold, wore a pourpoint covered with diamonds and rubies, a collar of 14 rubies, the least as big as an egg, and a carbuncle the size of a goose's egg. Ann Boleyn was there and danced one night, masked with King Francis, also masked. The gallant King next morning sent his fair partner a beautiful diamond in the shape of a tear, and worth 15,000 crowns. Henry looted that, no doubt, when he cut off poor Ann's head.

A MAN OF EXPERIENCE.

SHACKLETON (in the diamond business)—I had a man in my place this morning who had a wonderful eye. He could tell how much a diamond weighed by just looking at it.

WIBBERLY—He must have been my ice-man.—*Brooklyn Life*.

The Other Side of Life.

MUGGINS—That servant girl of ours got drunk and broke nearly all our crockery last week.

BUGGINS—That so?

"Yes; so I made her promise not to do it again, but she broke her promise."

"What did you do, then?"

"I sent her to jail, and I hear she's broken that."—*Philadelphia Record*.

A PRACTICAL CONUNDRUM.

A well-known Detroitier stood at the corner of Woodward and Jefferson Aves. yesterday waiting for a car, and a seedy looking individual approached him.

"Excuse me," said Seedy, "but will you be kind enough to tell me what time it is?"

The gentleman consulted his watch.

"It's a quarter after 1," he replied.

The seedy one coughed.

"Do you know, sir," he said, "the difference between the time and me?"

"Give it up," replied the gentleman.

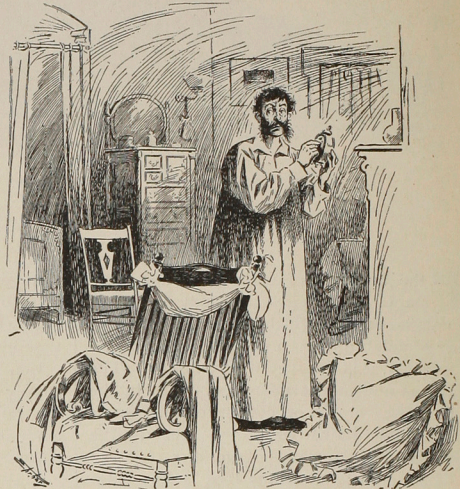
"Would you like to know, sir?"

"Yes."

"Well, sir, the time is a quarter

after 1, and I am one after a quarter."

"Thanks," responded the gentleman, handing it to him with a bow.—*Detroit Free Press*.

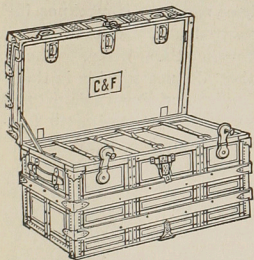


STRATEGY.

MRS. JONES.—Why are you setting the alarm for half-past two? You surely don't want to get up at that time?

JONES.—No; I'd like to go to sleep at that time. When the baby hears that, he may think it's time for him to turn in.—*Puck*.

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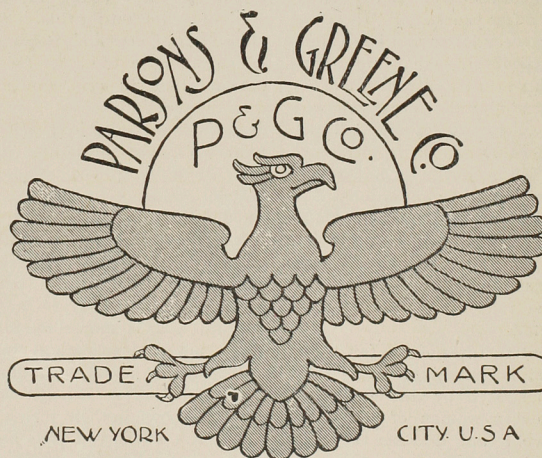
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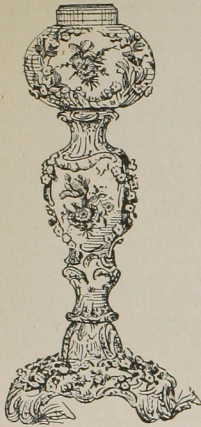
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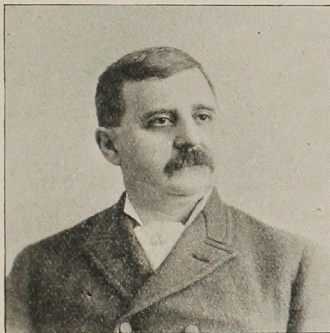


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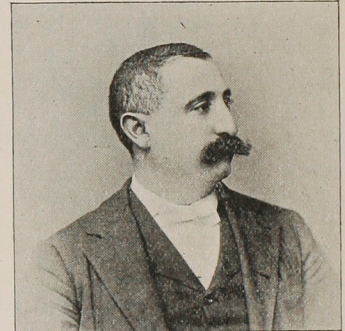
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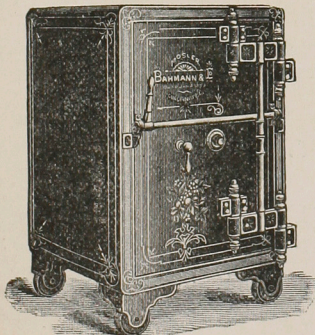
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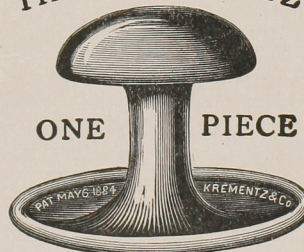
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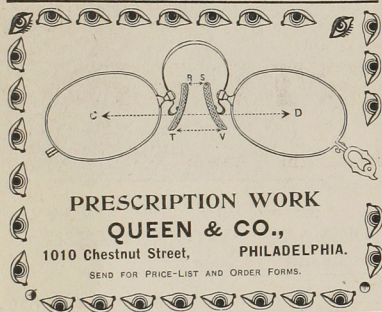
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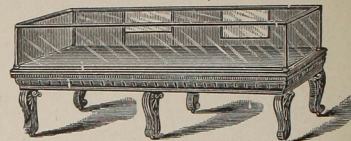
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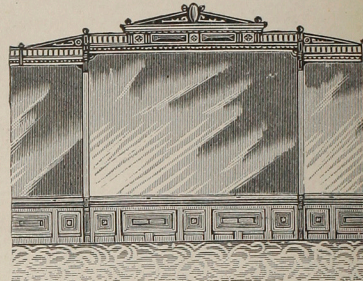


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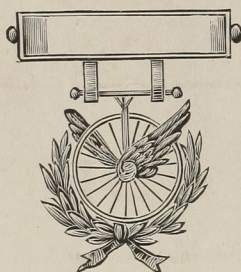
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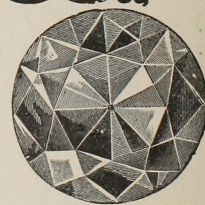
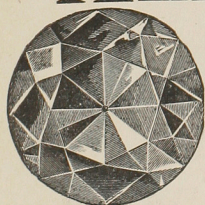
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