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VOL. XXIX.

NEW YORK, WEDNESDAY, DEC. 5, 1894.

NO. 19.

THE WORKS OF A FAMOUS CISELEUR.

UNDER the caption of The Artists of Industry, *L'Art Décoratif Moderne*, formerly published under the name of *Les Arts du Métal*, of Paris, France, reproduces a number of the excellent works of Emile Vernier, of which THE CIRCULAR copies an important example.

Emile Vernier was born at Paris, in 1852, and is the adherent of no school, as he received his artistic education in the workshop; the art of drawing he acquired at the evening classes in Paris. Strangethough as it may seem, this remark is interesting—more than that, it is portentous, because it also applies without exception to all the French artists who today occupy the highest place in the domains of industry. THE CIRCULAR is far from wishing to imply by this statement that schools are bad, but there may be something in their rules by which true inborn genius is handicapped. As artist he worked for a few years for several persons, he remaining unknown, while they became famous by his works, until finally he opened an atelier on his own account, and in 1876 sent to the Salon Hans

Holbein a panel of iron *cisele repoussé* and *champlevé*, damaskeened with gold and

artist to the reader of this article.

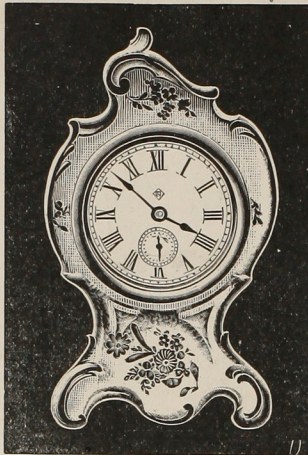
The shield seen on this page is of historic interest. Readers will remember that about 16 years ago a war was imminent between the Argentine Republic and Chili, owing to some dispute about their boundary lines. The United States offered its mediation, which was accepted by both contestants, and General Thomas Osborn was designated to represent it. The general discharged the duties of his delicate mission to the entire satisfaction of both, and the Argentine Republic, desiring to tender a substantial token to the mediator, instructed Mr. Paz, its general consul at London, to have made in Europe some object of art to be offered as a souvenir to General Osborn. Mr. Paz ordered of Gustave Doré, a design for a shield—the form chosen for the souvenir as being highly appropriate to the nature of the service rendered. Gustave Doré designed a large and magnificent composition, embracing several allegories, and the work of preparing the preliminary



SHIELD REPRESENTING THE PEACE OF ARGENTINE AND CHILI.

incrusted with silver. These few and meagre remarks sufficiently introduce the

labors in gold was one of the last pieces executed by the celebrated and able gold-



CHICAGO,
133 & 135 WABASH AVENUE.

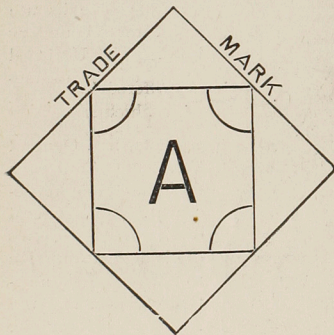
LONDON,
23 FORE ST., E. C.

-----THE-----

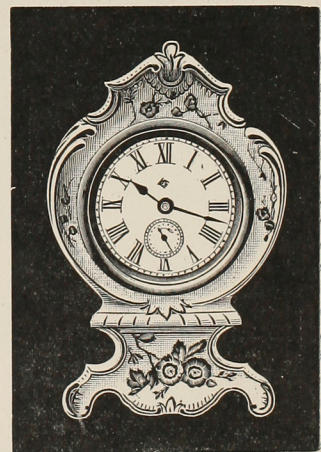
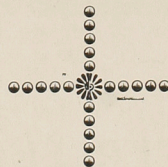
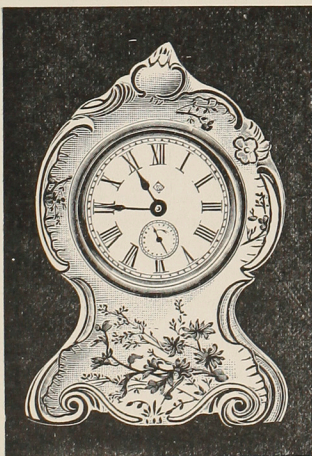
Ansonia Clock Company,

11 CLIFF STREET,

P. O. BOX 2304,



NEW YORK.

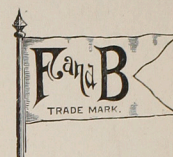




Foster & Bailey,

MANUFACTURING JEWELERS AND SILVERSMITHS,

100 Richmond St., Providence, R. I.



STERLING SILVER MANICURE SETS,

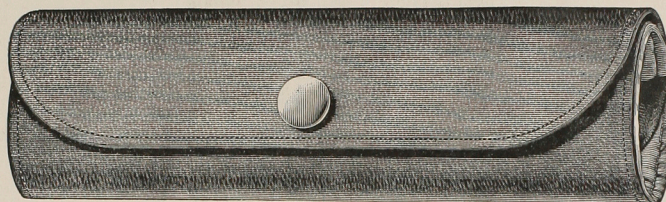
925-1000 Fine,

With Shoe Horn and
Shoe Buttoner.

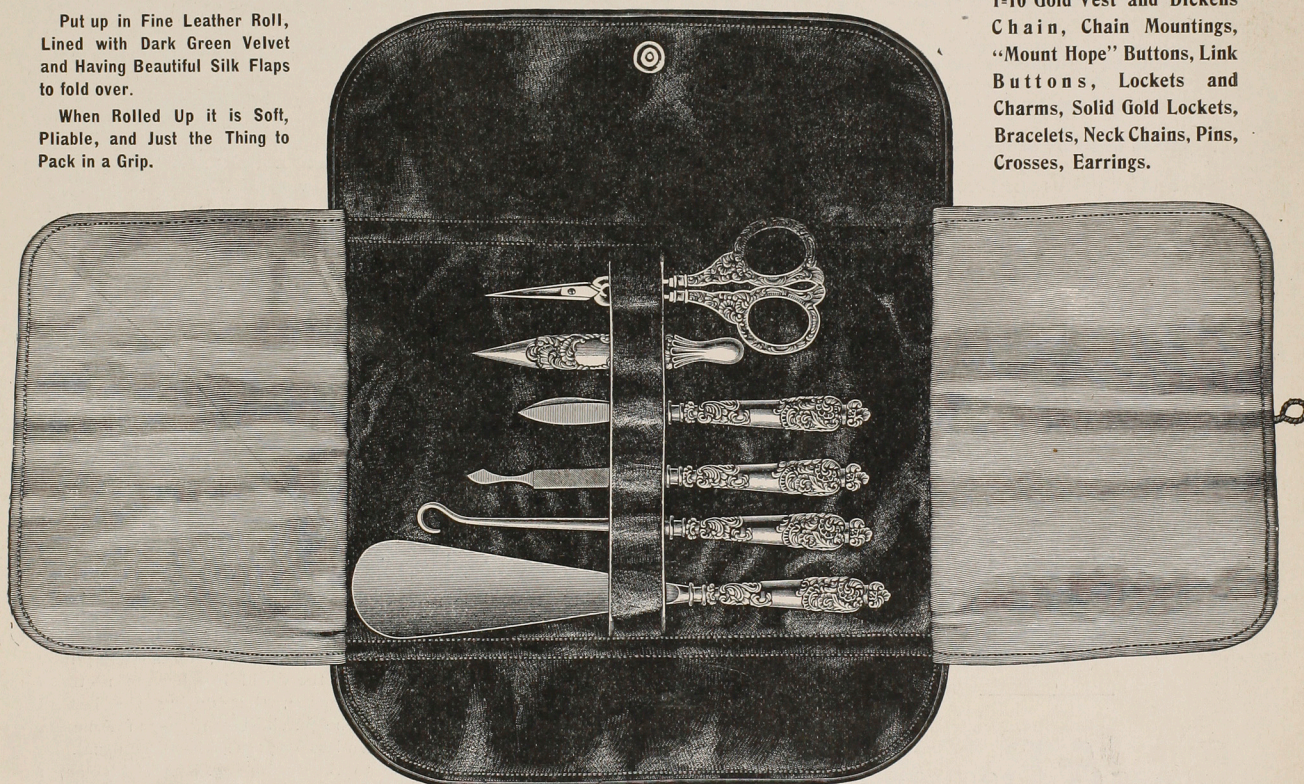
MADE OF THE BEST STEEL PARTS.

Put up in Fine Leather Roll,
Lined with Dark Green Velvet
and Having Beautiful Silk Flaps
to fold over.

When Rolled Up it is Soft,
Pliable, and Just the Thing to
Pack in a Grip.



SET ROLLED UP—REDUCED ONE HALF EACH WAY.



NO. 7 SET—REDUCED ONE HALF EACH WAY.

No. 138 File and Cuticle Knife Combined.
" 139 Corn Knife.

No. 140 Button Hook.
" 141 Shoe Horn.

No. 142 Nail Cleaner and Ear Spoon.
" 143 Curved Scissors.

MANICURE SETS IN FINE KID CASES.

STERLING SILVER SET No. 1, CONTAINS:

No. 54 - Tray.
" 55 - Polisher Box.
56 - Polisher.

No. 57 - Paste Box.
" 57 - Powder Box.
" 58 - File.

No. 59 - Corn Knife.
" 60 - Cuticle Knife.
" 61 - Short Scissors

No. 70 - Long Scissors.
Box.

No. 2 and No. 3 also in Sterling Silver, with less pieces, therefore cheaper in price. Nos. 4, 5 and 6 are in 1-10 Gold.
All parts can be ordered separately, and all steel is of the best.

Diamonds

... AND ...

Diamond Jewelry

... FOR THE ...

HOLIDAYS.

We have an unusually large stock
of mounted goods all set in the
latest designs of mountings
and at prices that cannot
be beaten.

We have imported a large reserve stock
of Diamonds, and will not advance any
of our prices at present. Dealers making
their selections now will have the
full advantage of the low tariff prevailing
on Diamonds before the Wilson Bill
went into effect.

You can save 15 per cent. by buying
your Holiday Stock now.

If inconvenient to call upon us, or if
you have a call for some special article
not in your stock, let us send you a
selection package.

Cross & Beguelin

Loose—DIAMONDS—Mounted.

17 Maiden Lane,

New York.

43 RUE MESLAY, PARIS.

smith, Froment Meurice.

The central piece of this shield represents the Argentine Republic and Chili shaking hands under the ægis of the United States; the people of the two nations cast away their arms and gather the instruments of labor. Three allegories surround the center piece: agricultural prosperity, industrial prosperity, and civilization—replacing savage condition. At the head of the shield, which is of oval form, is a gold ribbon, with the dedication of the Argentine Republic to General Osborn, placed upon sheaves, bunches of grapes and leaf-work.

The chasing was confided to Emile Vernier, who discharged this artistic work with consummate skill; and, indeed, it was no easy job, as will be seen by studying the illustration. "At the present moment," says *L'Art Décoratif Moderne*, "when we agitate the subject of artists signing their works, it is well to state that Mr. Froment Meurice spontaneously asked Mr. Vernier, his chaser, and Mr. Caméré, his designer, who had modified a few small parts of Mr. Doré's design and also sketched the border, to place their names upon the shield, alongside of that of the author of the composition."

The Assignment of Adolph Kann.

WASHINGTON, D. C., Nov. 27.—Adolph Kann, jeweler, doing business at 935 F. St. N. W., has made an assignment to James H. Clark for the benefit of his creditors. His liabilities are placed at \$2,482.05 with estimated assets at \$824.60. The latter consist of stock, safe and fixtures.

The following is a list of the creditors, with the amounts of their claims:

E. Wertheimer & Co., New York, \$107; Fink, Bodenheimer & Co., New York, \$45; M. Klughertz, New York, \$400; Fred. Kaufman, New York, \$180; Levy, Dreyfus & Co., New York, \$180; Adolph Goldsmith & Son, New York, \$170; E. Heidenheimer, Washington, \$53; J. R. Harris & Co., Washington, \$24; M. Hoffa, Washington, \$40; The *Post*, Washington, \$20; The *Star*, Washington, \$80; The *Times*, Washington, \$1.05; M. Merrick, Washington, \$40; Mr. Lyon, Washington, \$50; J. J. Levy, New York, \$50; B. Burnstein, Washington, \$300; A. Burnstein, Washington, \$100; C. T. Anderson, Reading, Pa., \$35; ——— Adler, New York, \$71; ——— Pynofoto, New York, \$79; Wm. Kann, Baltimore, \$18; Leopold Weil & Co., New York, \$14; Waterbury Watch Co., Waterbury, \$63; Waterbury Clock Co., Waterbury, \$32; Miss Oppenheimer, Washington, \$100; Mosler Safe Co., New York, \$135; H. A. Clark & Son, Washington, \$50; J. A. Goldstein, Washington, \$45.

Jules Jürgensen

OF COPENHAGEN

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS:

John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

Among the African Diamond Mines.

THE ANNUAL MEETING OF THE DE BEERS CONSOLIDATED MINES, LIMITED—CECIL RHODES ON THE FUTURE BUSINESS IN DIAMONDS.

KIMBERLEY, Oct. 29, 1894.—The annual meeting of the De Beers Consolidated Mines, Limited, is one of the events of the year in the local diamond industry. On this occasion the chair was occupied by Cecil John Rhodes, one of the founders of the great concern, who has become, mainly through the diamond industry, one of the prominent men of the day within the British Empire. This gentleman has had a remarkable career, as I have from time to time disclosed, and to-day is the most powerful figure on this continent.

In his speech he related how during the past twelve months diamonds have been produced of the value of £2,820,172, for an expenditure of £1,690,585, and that altogether there had been a profit to the shareholders of £1,233,197. These figures are interesting as showing the magnitude of the industry and the profits that are possible in what is considered such a bad period as the last year. Looking at it from a financial point of view Mr. Rhodes and his co-directors may certainly be congratulated on having got hold of what is evidently for the present at any rate a good thing. As long as there are ladies, Mr. Rhodes assured the shareholders, there will be a demand for diamonds, and as long as there is a demand for diamonds, De Beers will be able to supply them. "Endless development," said Mr. Rhodes, "is before us; the life of the mines is practically unlimited." Such a prospect is no doubt calculated to put De Beers shareholders in good spirits, and the result of their good spirits is traceable in the enhanced market value of the shares.

From the proceedings at the meeting it appears that the average price per karat last year was only 24s. 6d. as compared with 29s. 6d. in the preceding years, and that this represented a difference in the earnings of the company of nearly £500,000. It was stated by Mr. Rhodes, as showing how depressed the world has been in its trade and commerce, that during the last 18 months the purchasing power of America has been less by 75 per cent. than usual.

As to the future Mr. Rhodes declared: "We have got our productions to the lowest limit possible, and what we may hope is that the diamond merchants may ask for a larger quantity. We can produce three, even four times the present quantity, but what we shall produce is just what the world requires. We have never failed in our dividend and we see no possibility of our ever failing." This dividend, I may remark, has been at the rate of 8½ per cent. on the original value of the mines when they were amalgamated.

ST. GEORGE.

Pairpoint

MANUFACTURING COMPANY. Gold and Silver Plate

WE ARE MAKERS OF THE
LARGEST AND LOWEST PRICED

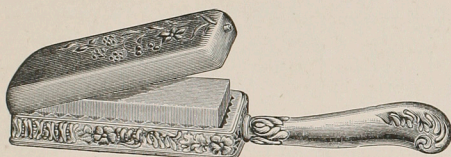
...LINE OF...

"Crown Pairpoint" China

Rich Cut Glass,

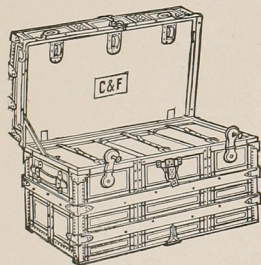
Fine Decorated Art Goods,

.....TO BE FOUND IN THIS COUNTRY.



No. 2832. KNIFE SHARPENER.

CROUCH & FITZGERALD.



Jewelry Trunks
and Cases,
161

Broadway,
Bet. Cortlandt and
Liberty Sts.,
688 B'way,
701 6th Ave.,
NEW YORK.

FLAT WARE AND
HOLLOW WARE
STAMPED



IS THE GENUINE.
Manufactured by

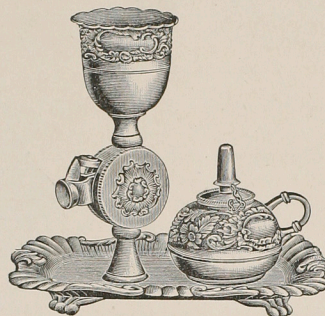
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ALBERT BERGER & CO.

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Spectacles & Optical Goods,

GROUND LENSES A SPECIALTY.



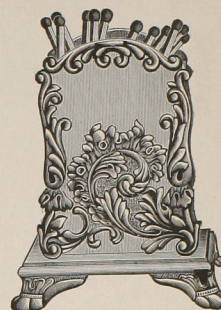
No. 4908. SMOKING SET.

"WHEN IN DOUBT"

== BUY ==

PAIRPOINT GOODS.

Factories, New Bedford, Mass.



No. 3749 MATCH HOLDER.

HOLIDAY NOVELTIES

..... OF EVERY DESCRIPTION.

FREE
OUR LATEST

SILVERWARE CATALOGUE No. 10, or
CUT GLASS CATALOGUE No. 11

Will be mailed you upon receipt of address.

SALESROOMS:

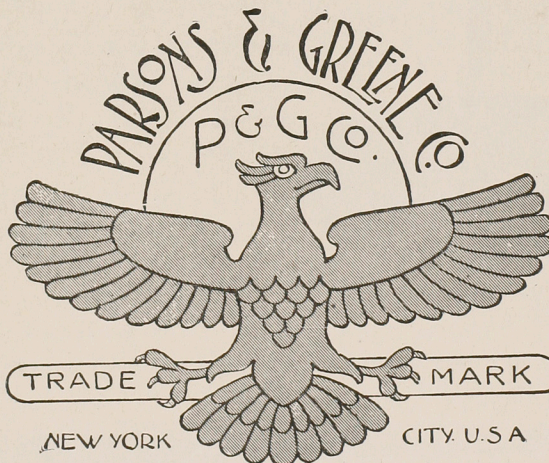
NEW YORK, 46 Murray Street.

CHICAGO, 224 Wabash Avenue.

SAN FRANCISCO, 220 Sutter Street.

MONTREAL, P. Q., Temple Building.

We sell to the legitimate Jewelry and Stationery
trade only.



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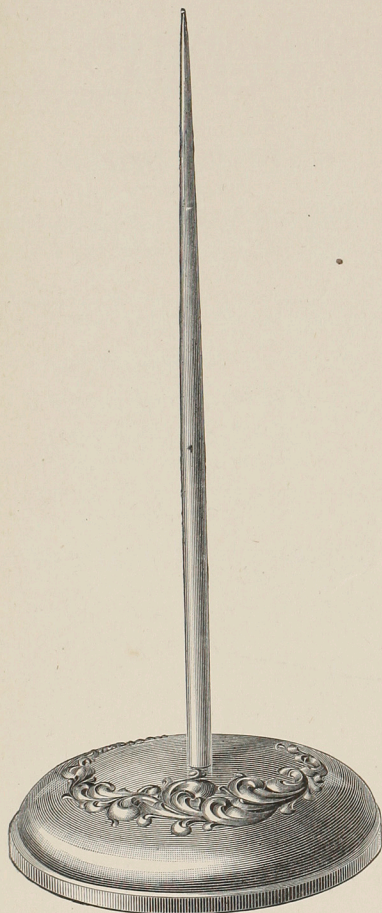
For Correspondence, Wedding and Business Use, handsomely
boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

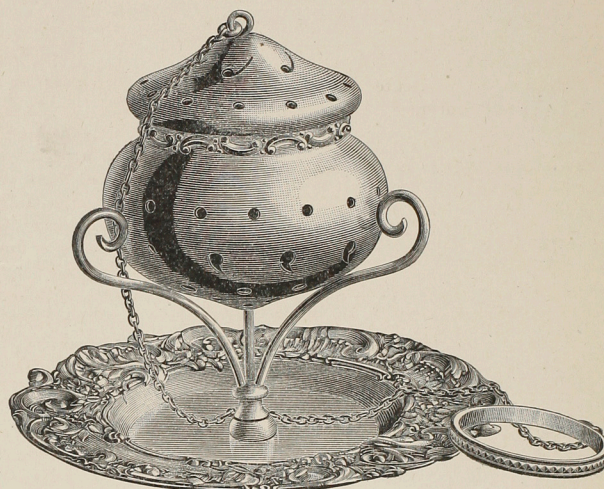
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SILVERSMITHS,

WALLINGFORD, - - - - - CONN.

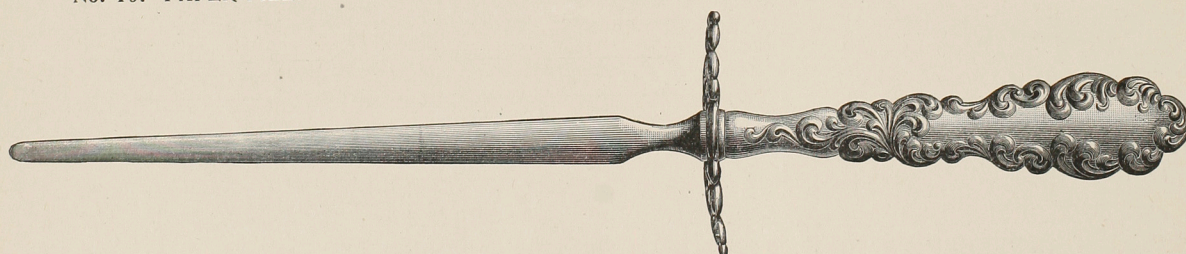


No. 10. PAPER FILE.



No. 8. TEA BALL AND No. 39. TEA BALL HOLDER.

Trade Mark.



WAVERLEY MEDIUM PAPER KNIFE.

NEW YORK,
226 FIFTH AVENUE.

SAN FRANCISCO
120 SUTTER STREET.

CHICAGO
86 WABASH AVENUE.

The Larceny Case Against Gustav Berger Nolle.

MILWAUKEE, Wis., Nov. 29. — Gustav Berger, who was recently arrested at the instance of Adam Bloedel, the Grand Ave. jeweler, charged with having taken articles of jewelry and money amounting to quite a large sum while employed in the store, is once more free to continue his studies at a medical college in Chicago, his case having been nolle.

Berger was in Bloedel's employ for several years and had many friends in this city. When the case was nolle yesterday, Assistant District Attorney Thompson stated that he had made an examination of the case, and as it was the wish of Mr. Bloedel not to prosecute, he thought it best to have it discontinued.

Diamonds Worth \$2,000 Slip Through a Hole in Sandman's Pocket.

PHILADELPHIA, Pa., Nov. 26.—John T. Sandman, 737 South 2d St., had an unfortunate experience last Thursday. About noon he left his store carrying with him ten or fifteen diamond rings, valued at \$2,000, which he was bringing to a prospective purchaser in order to allow him the privilege of selection.

The rings were wrapped in tissue paper fastened with a rubber band. He put the package in a side pocket of his overcoat. On his way uptown to Library St., to meet

the purchaser he stopped at a South St. store to pay a bill, and afterwards visited a bank at 2d and Pine Sts., where he made a deposit. He then called at his house, 430 Pine St. He made several other calls and then stopped at the Continental Hotel for a short time.

When he got to Library St., he met a friend to whom he desired to show the rings. When he put his hand in his pocket the rings were gone; a hole in the pocket as well as in the lining of the coat explained the loss. The detective department has offered a reward, in Mr. Sandman's behalf, of \$300 for the recovery of the rings.

Death of an Old Clock Maker.

BRISTOL, Conn., Nov. 28.—Andrew Ingraham died at his home on Peaceable St., Sunday afternoon, aged 87. He and his brother Elias who was the founder of the present E. Ingraham Co., were associated in the manufacture of clocks in Ansonia, Conn., in the '40s, but shortly afterward removed here.

He was identified, as stated with the first Ingraham partnership, and about 30 years ago the shop was burned. Mr. Ingraham continued to work at the business up to about 1887. He did this more on account of associations and his almost uncontrollable desire to have something to do, as he had means sufficient to retire to a quiet life free from care, long before he did.

Hon. Amos J. Cummings Presented With a Solid Silver Punch Bowl.

BOSTON, Mass., Nov. 30.—A few months ago Congress passed a bill for the relief of the mates of the navy, by which they are now entitled to retirement upon three-quarters pay upon attaining the age limit of 62 years, or when found physically disqualified for active service. The pay of the mates was also increased one-third. The bill was passed mainly through the endeavors of Hon. Amos J. Cummings.

To show their appreciation of his services the mates have presented Mr. Cummings with a solid silver punch bowl and ladle of handsome design and artistic workmanship. It is about 15 inches in height, and the bowl is about a foot in diameter. It is in repoussé, beautifully figured with flowers and leaves. A monogram is engraved on the inside of the bowl and also on the handle of the ladle. The whole is enclosed in a suede leather case, in the top of which is secured a solid silver plate, bearing the inscription:

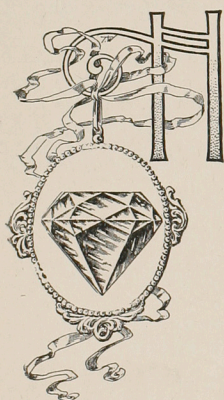
"Presented to the Hon. Amos J. Cummings by the mates of the United States Navy, in grateful recognition of his successful efforts in their behalf toward their deriving the benefits of the retired list, 1894."

A. J. Comrie, jewelers' auctioneer, on Dec. 4 commenced a reduction sale for E. P. Durando & Co., Chattanooga, Tenn. The sale for H. G. Booth, Rochester, N. Y., will be continued till Jan. 1, 1895, by Mr. Comrie's assistant.

THE SOUL OF THE DIAMOND.

A PASTEL IN PROSE.

I.



HUNDREDS of uncounted years it lies hidden from eye of man, enclosed in the baser mould in the bosom of Mother Earth, little dreaming that within its soul resides the quintessence of brilliancy and purity, and that man prizes it above all things of material value.

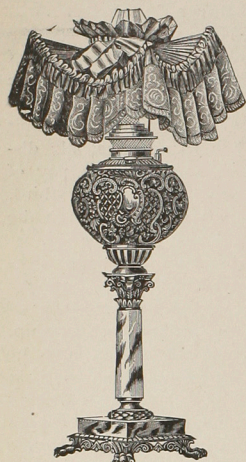
II.

In the seeking for riches, after the prospector has discovered its lair, after organized labor has delved for it and unearthed it, from a nameless pebble it is a modicum of wealth, though in aspect but a dirty mite of quartz.

III.

Traveling over the main, thousands of miles, it reaches the works of **OPPENHEIMER BROS. & VEITH, NEW YORK**, whose cutters and polishers lend their art, bringing forth its true nature and making it "a gem of purest ray serene," the superlative of beauty, the zenith of purity, emblem of riches, token of innocence.





Perfect Construction

— AND —

SUPERIOR FINISH

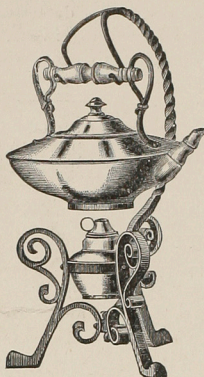
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HIGHEST GRADE.

JEWELERS and
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will find in our new line of

Art Metal Goods

many articles specially adapted
to their trade.



The Finest Line of Banquet Lamps

EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods.

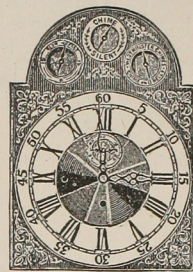
BRADLEY & HUBBARD MFG. CO.,

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,
26 PARK PLACE. 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

W. F. Evans & Sons

SOHO CLOCK FACTORY,

HANDSWORTH,
BIRMINGHAM,
ENGLAND.



GRANDFATHER CLOCK.

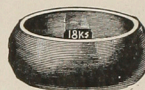
Manufacturers of
CHURCH,
CHIME &
QUARTER
CLOCKS,

SCHOOL AND
HOUSE CLOCKS

With arch brass dials to chime upon
Bells, Gongs, and Harrington's
Patent Tubes.

ESTABLISHED 1805.

J. R. WOOD & SONS, 14 JOHN STREET, NEW YORK.



MANUFACTURER
OF



PLAIN SOLID GOLD RINGS.
SEAMLESS PLAIN SOLID GOLD RINGS.
ENGRAVED AND CHILD'S RINGS.
No Ring Stamped Different from Quality.
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed
does not give satisfaction, notify at once and will return at our ex-
-ense, in same condition as received.



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not be asked if your Tissue Paper bears
this label,

MANUFACTURED BY

C. H. Dexter & Sons,

WINDSOR LOCKS, CONN.

◁ BE SURE YOU GET THIS BRAND ▷

It has been adopted and is now used by the leading
manufacturers of this country.

IMPORTERS OF
DIAMONDS.

JOBBER IN
Watches, Jewelry, Chains,
NOVELTIES, ETC.

Latest Designs. Lowest Prices.

**AIKIN-LAMBERT
JEWELRY CO.,**

19 Maiden Lane, New York.

CHICAGO BRANCH: 103 STATE ST.

New York City to Become the Market of the Silver Smelters.

Daniel Guggenheim, of M. Guggenheim's Sons, 45 Cedar St., New York, who recently returned from a conference in Denver, Col., at which were represented all the large smelting interests of the country, in an interview with a reporter said: "We met simply for the purpose of investigating the practicability and advisability of the silver smelters and refiners disposing of their product through a central committee in New York. The silver product in the United States and that part of it in Mexico which is controlled by the United States amounts to 70,000,000 ounces a year. The entire product of the world ranges from 100,000,000 to 120,000,000 ounces a year. The price of our silver, despite the fact that we control the world's market for this commodity, is made in London.

"The committee appointed to investigate the advisability of arranging all sales through the central committee in New York consists of Guy C. Barton, A. R. Meyer and myself. Our object in bringing about the sale of silver in this manner is to eliminate the speculation in silver which is now being carried on by the brokers dealing in this commodity. In this way we hope to keep the price stable, and to be able at all times to tell just where we stand.

"If we are successful in carrying out our plans we will always have reliable information at hand concerning the supply and demand of the article. At the present time the only information we have on this subject comes from the brokers in England belonging to the silver ring.

"Another thing we hope to do is to market our own product. The big buyers of silver now are India, China and Japan. They buy our silver through London. There is no good reason why this should be so. We should sell to them direct."

"What result will the action of this conference have on the silver market?" Mr. Guggenheim was asked.

"When the business becomes thoroughly adjusted to the new conditions I believe there will be a slight advance in the price of silver. There will be no boom or sudden jump. It will simply be a gradual increase, such as the intelligent management of any business is likely to call forth."

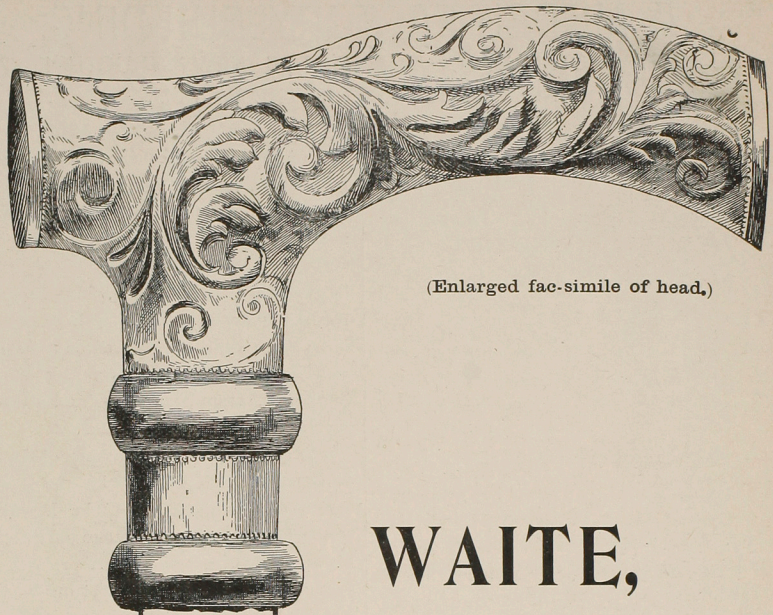
To Supply the Government With Silver Plated Ware.

WASHINGTON, D. C., Dec. 1.—The following awards have been made for furnishing the United States Quartermaster's Department, Philadelphia, Pa., with silver plated knives, forks and spoons:

John E. Frymier, Philadelphia, Pa., 184 dozen tea spoons, \$1.77½; 157 dozen table spoons, \$3.55; 72 dozen table forks, \$3.55.

Wm. Hodges & Co., Philadelphia, Pa., 236 dozen table knives, \$2.12.

Belt pins for the back of the dress have made for themselves a substantial place.



(Enlarged fac-simile of head.)

WAITE, THRESHER COMPANY, Providence, R. I.

OUR
CANE
Stick
And
Lapel
Pins.

PATENTED
OCT. 23, 1894
ARE
THE
PROPER
THING.

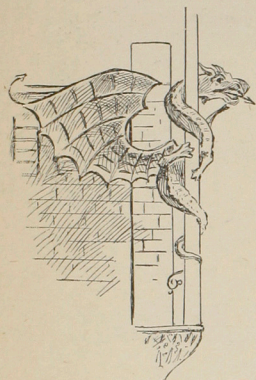
HEADS
ARE OF
SOLID
GOLD OR
STERLING
SILVER.

Artistically
CHASED.
STICKS
ARE
ENAMELED
TO
REPRESENT
NATURAL
WOODS.

THEY SELL AT
SIGHT.

A MODEL FACTORY BUILDING.

THE KENT & STANLEY CO.'S MAMMOTH NEW STRUCTURE, THE
FINEST OF ITS KIND IN THE WORLD.

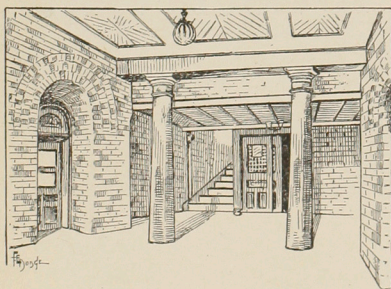


PROMINENT among the many handsome factory buildings for which Providence is noted is the handsome structure built and occupied by the Kent & Stanley Co., on the Square bounded by Sabin, Aborn, Beverly and Mason Sts., in that

city. The property which it occupies was the location of the old-time popular skating rink, destroyed by fire last year. Mr. Edwin F. Kent, recognizing the advantages of the site, on his own responsibility purchased the property after the fire, though at that time the building occupied by the Kent & Stanley Co., at Eddy and Fountain Sts., was generally looked upon as a model factory, excellently planned and perfectly equipped.

Mr. Kent's foresight in the matter of the purchase of the new site was soon endorsed by his partners. Its proximity to the new railroad depot, which will be one of, if indeed not the finest, in the country is a guarantee of increasing values in that section of the city, while the increased shop room was something rendered imperative by the firm's constantly increasing business.

Work on the new structure which is depicted in one of the illustrations in this article, was begun on November 1, 1893, and October 1, 1894, the company was operating in its new quarters.

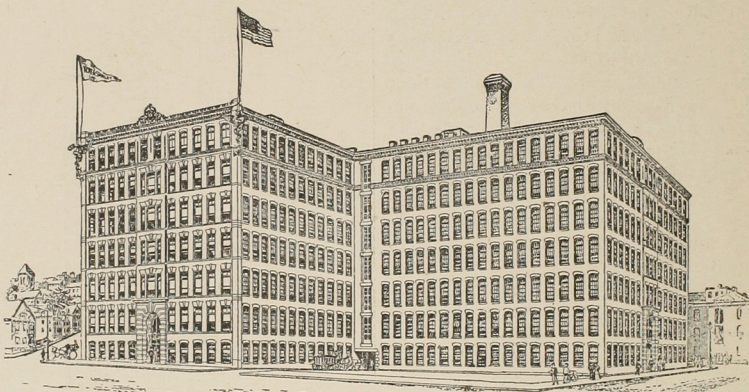


MAIN ENTRANCE ON SABIN ST.

The readers of the CIRCULAR can gather an idea of the immensity of the structure when it is borne in mind that it occupies an

acre of ground, rises seven stories above the foundation, has over 250,000 square feet of floor space, about 1,200 windows and required over five million bricks in its construction. While nearly all available space has already been leased, firms seeking modern quarters will do well to bear in mind that rentals are figured on a basis of 30 cents per square foot per annum, including power, steam heat water and elevator service.

The ground plan and character of the plot is excellently suited for the purpose to which it has been put. The L shaped formation gives it a frontage of 276 feet on Mason St., 221 feet on Aborn St., 106 feet on Sabin St., and 123 feet on Beverly St. A light well 40x200 feet extends from roof to basement in the main structure



THE KENT & STANLEY CO.'S BUILDING.

which with the additional advantage of four street frontages makes that great desideratum, good light, an assured fact for each tenant.

Red brick with brownstone trimmings was the material used for the walls, which rest on particularly solid foundations. At either corner on the Sabin St. facade are two handsome flag staffs held in place by artistic creations in wrought iron of dragons, one of which is incorporated in the initial letter beginning this article. Flags floating from these staffs bear, one, the company's trade mark on a white field and the other the national colors.

The two entrances to the building are well worthy of attention. Each shows a granite arch, while within enameled bricks of a light bluff tint please the eye and present an imperishable surface.

THE KENT & STANLEY CO.

Our illustration shows the Sabin St. entrance with the handsome wrought iron elevator in the back ground, and two beautifully silvered supporting columns. The other entrance on Beverly St. is practically the same. Marble slabs for the names of the tenants is another feature not usually found in a factory building, and rapid running passenger elevators at either entrance afford quick access to, or egress from any floor. In the driveway running through from Sabin to Mason Sts., are two commodious freight elevators.

Floorings throughout are of maple, each floor being nearly an acre in area. The supporting columns are of iron, rising thirteen feet to the ceilings. Grinnell sprinklers and all other modern factory conveniences make the building a perfect one, whether from the view of the tenant, the insurance or the factory inspectors. Over 3,500 hands can find accommodation within its walls. Power and light are furnished by the company's private electric plant, one of the finest in the country.

The offices of the Kent & Stanley Co. are fitted up in oak, in the best taste, and pre-

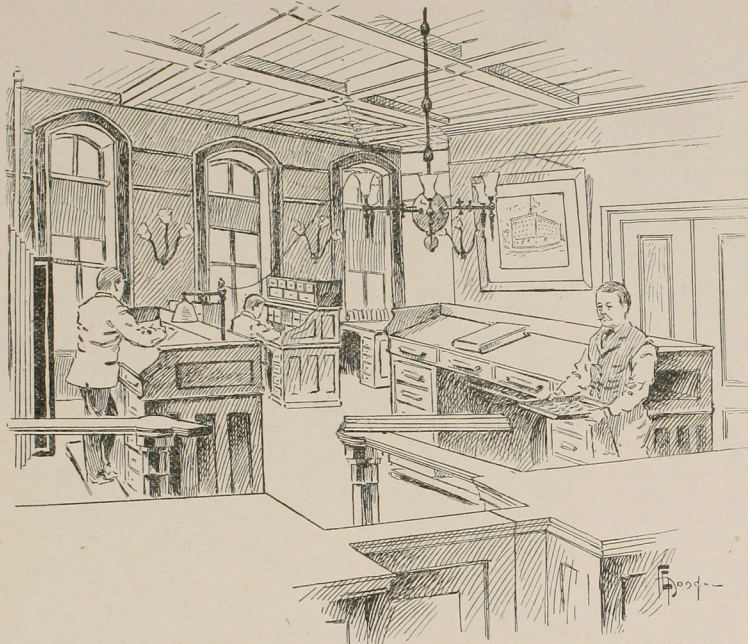
sent an exceedingly attractive and handsome appearance. They occupy practically the whole of the Sabin St. wing on the sixth floor. Our illustration shows a view of the general office; adjoining it is the private office of Mr. E. F. Kent, which also connects with the director's suite.

The Kent & Stanley Co.'s shop, ever known as a model one, is in the new building better than ever. In one of the illustrations accompanying this article is shown a corner in the silver shop, a line in which the company is winning rapid recognition, and of which some of the productions, notably yachting trophies, have already been the subject of extended mention in the CIRCULAR.

A pioneer in selling its goods directly to the retail trade, the company, through its ten traveling salesmen and New York, Boston, Philadelphia and San Francisco offices offers a wide and varied line of goods. Some idea of its scope can be gathered from the fact that among them are:

THE KENT & STANLEY CO.

One-tenth and one-quarter Gold Seamless Wire Chains; Gents' Rolled Plate Vests, all Seamless Wire, 1, 2, 3, Strand Curbs; Dickens, Trace, Rope, Single Curb, Boston



VIEW OF GENERAL OFFICE.

and Fancy Links; Red Gold and Platinum Links in all styles; Ladies' Lorgnette, Neck, Vest and Victoria Chains; 1,500 styles Gold, Silver and Plated Locket and charms; White Stone Lace Pins and Brooches; Hair Ornaments; Chain Bracelets, Plate and Sterling Silver; Hat, Hair, Stick, Scarf and Bib Pins; Plated Sword Corsage Pins; Bracelet and Eye-Glass Chains.

In Sterling Silver Novelties, all warranted Sterling Silver are: Garters, Collarettes, Pocket Combs, Tie Holders; Belts with Silver, Pearl and Tortoise Shell Buckles, Paper Cutters and Weights, Match and Stamp Boxes, Trays, Letter Clips, Letter Openers, Book Marks, Prayer Book Marks, Thermometers and Calendars, Satchel Tags, Hat Marks, Coat Hangers, Souvenir Spoons, Umbrella Clasps, Pearl Teething Rings and Rattles, Glove Hooks, Button Hooks, Glove Stretchers, and Hat Buckles, Hair Pins in Celluloid, Real Tortoise Shell, Silver Mounted; Tooth Brushes, Shoe Horns and Letter Seals, Mirrors, Game Counters, Cigarette Cases, Sword Corsage Pins, Key Ring Chains, Bonbon Spoons, Pocket Knives, Scissors, Razors, Manicure Articles, Gold and Silver Mounted Suspenders, Novelties in Leather Card Cases, Memorandum Books, etc.; Stag Handle Cutlery Novelties, Corkscrews and many others.

The company issued last year one of the finest illustrated catalogues ever put out by a jewelry house and another is now in preparation which will be even better than

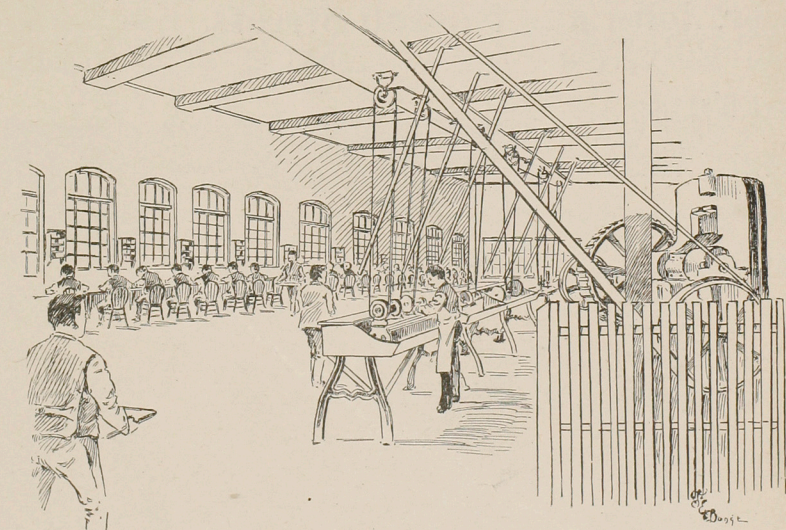
THE KENT & STANLEY CO.

its predecessor, if that is possible. The business of the present Kent & Stanley Co. was first established in 1873 under the style of William H. Robinson & Co.,

THE KENT & STANLEY CO.

surviving partners, Edwin F. Kent and Arthur W. Stanley, under the old firm name. In 1887 these gentlemen purchased Mrs. Robinson's interest and continued under the style of Kent & Stanley. Under the new impetus, business during the two following years was doubled, but on Feb. 19, 1888, another fire once more interrupted operations by burning the factory entirely to the ground. Another shop was immediately found by Mr. Kent, and by noon of the day following the fire new machinery was already being put in position at the new shop, an instance of his indomitable will and prompt action in an emergency to which is due in a large measure the firm's success and high position to-day.

A lease of the ground on which the burned building had stood was quickly secured, and without the least unnecessary delay, Kent & Stanley began the erection of a building suitable to the needs of jewelry manufacturers which, when completed, ranked among the best factory buildings in the city. The firm took up its quarters in it and continued with increasing success. In February 1891, it was incorporated, under the title of the Kent & Stanley Co., being capitalized at \$300,000, represented in real property, and with charter rights for half a million. In November, 1893, the constantly increasing business necessitated larger quarters and the balance of the treasury stock was issued. In July, 1894, this additional stock had been issued, paid for in cash and invested in the new plant, which forms the subject of this article. It represents an investment of about \$350,000, and the total capital and surplus of the company in-



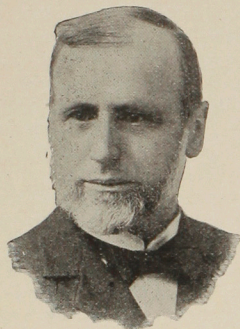
A CORNER IN THE SILVER SHOP.

which the factory was destroyed. New quarters were found at 7 Eddy St., and operations were again resumed. In 1885 Mr. Robinson died, and for nearly two years the business was conducted by the

vested in business is \$650,000. Its officers are: president, A. W. Stanley; treasurer, E. F. Kent; vice-president, J. S. Ingalls; secretary, J. D. Warren. George R. Clarke is superintendent and designer.

R. J. F. Roehm's 45th Anniversary as a Jeweler.

DETROIT, Mich., Dec. 1.—Forty-five years ago, Dec. 5th, in 1849, R. J. F. Roehm hired out as an apprentice to A. Valentine, who was then the leading jeweler in Detroit.



R. J. F. ROEHM.

Since that time Mr. Roehm has been engaged continuously in the business although he has made many changes in the location and scope of his store.

After serving with Mr. Valentine for several years he went to Providence, R. I., where he perfected himself in the details of his chosen profession. Returning to this city in 1862, Mr. Roehm entered the store of George Doty, but shortly afterward started a small shop on his own account

over M. S. Smith's store. Several years later saw an improvement in his condition, and he opened on Gratiot Ave. on a somewhat larger scale, where he remained until 1870. At that time Detroit was booming and he determined to rise with it, so he opened up on still more generous lines at the corner of the Campus Martius and Woodward Ave. At this place he was the first one to place a plate glass in his front window which was a decided novelty and made a hit.

Mr. Roehm was a pioneer in one respect, for he believed that the trend of business was away from the river front. Many of his friends and competitors exclaimed that he was too far up town, but the result has shown that he exercised good judgment. For 16 years he prospered here, when he moved still further up town to his present location at the corner of Woodward Ave. and Grand Circus Park. At that time there was not a jewelry establishment within three blocks of him. Within the last two years three others have moved up and into line. This part of the city is bound to become the shopping center in a few years, if it is not so already. F. G. Smith & Sons will shortly occupy new quarters within a block of the Roehm store.

The present Roehm establishment occupies three large floors, one of which is given up to manufacturing. Diamond work of all descriptions is done here and original designing furnished. Mr. Roehm is a dia-

mond expert and appears never to be so contented as when he is sitting at his bench with his coat off presiding over some unique and original piece of work. The jewelry store proper is a pleasant room filled with a costly and well selected stock of gems, pottery and artistic ornaments of all descriptions.

When he first started in the business, Louis and William Hall, M. S. Smith, Charles Piquette and George Doty were the leading jewelers. All have long since retired and some are dead. The business was run on a much smaller scale than now. Doty employed one watchmaker, two salesmen, one repairer and one bookkeeper. Mr. Roehm at present has 25 men on his pay roll. Three times as much stock is carried now as in olden days, and the average valuation of the stocks of the leading jewelers here is \$100,000. They have become art emporiums, of which Mr. Roehm's store is one of the most artistic. Of late years the harder part of the business has fallen on the shoulders of his son, Edwain, but he is still the life of the concern. He is nearly 60 years old.

In the case of the Rockford Watch Co. vs. Simon Rumpf, Seattle, Wash., an order citing the First National Bank to make a return as to goods belonging to J. K. Basye & Co. in its possession was vacated by stipulation.

STERN BROS. & CO.,

Cor. John and Nassau Streets, = = = NEW YORK.

CUTTING WORKS: 29 & 31 Gold St.

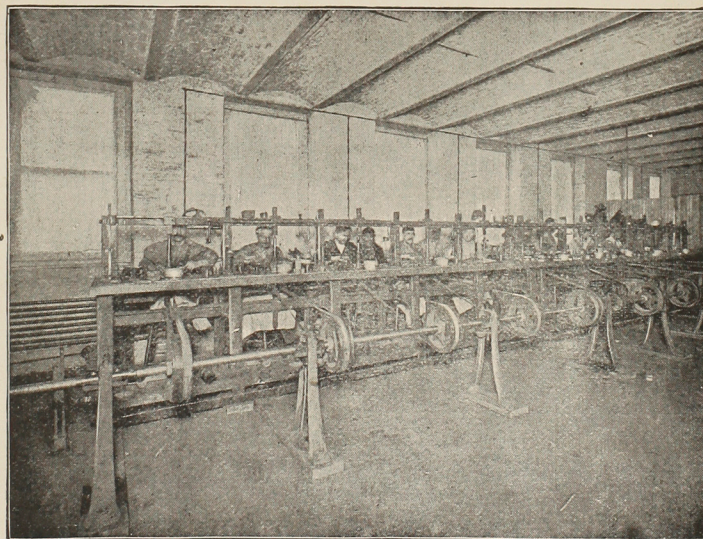
LONDON OFFICE: 29 Ely Place.

Our Diamond Cutting Works

were established two years ago, and this was the first attempt to cut diamonds on an extensive scale in the United States.

Our Factory

is to-day the largest and most complete of its kind in this country and rivals the best equipped establishments in Europe.



PART OF EAST WING ON THE MIDDLE FLOOR.

Our Workmen Are All Skilled Artisans,

having had years of experience in their respective departments.

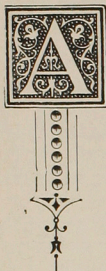
For finish and cut our goods bear the closest scrutiny of the most critical buyer.

These Statements are Absolute Facts

and not used for the mere purpose of advertisement.

Reduced Prices—"H. H. Taylor" Grade Elgin Movements.

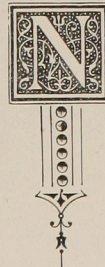
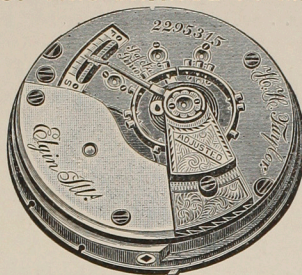
TAKE ADVANTAGE OF THIS CHANCE TO MAKE A GOOD PROFIT.



AFTER thirty years' trial, the "TAYLOR" movement has proved unexcelled as a Timekeeper.

We will close out our stock at 25 per cent. reduction from old prices.

SEND US YOUR ORDERS
BEFORE ALL ARE SOLD.



EXT to the "B. W. RAYMOND" the "TAYLOR" is the Best Grade 18 Size Elgin Movement.

The "Elgin Watch Co." have discontinued the Taylor Movement.

SEND US YOUR ORDERS
BEFORE ALL ARE SOLD.

H. H. TAYLOR MOVEMENT.

H. H. Taylor, Gilded, 15	Jeweled, adjusted, Hunting or Open Face.....	No. 33, Nickel, 15 Jeweled, adjusted, Hunting.....
H. H. Taylor, Nickel, 15	" " Hunting Only.....	No. 80, Gilded, 15 " " "
	No. 76, Gilded, 15 Jeweled, adjusted, Open Face.....	

BENJ. ALLEN & CO., (Publishers of the B. A. & Co. Catalogue.) **CHICAGO, ILLS.**

THE BOWDEN
SEAMLESS RING

IS MADE ONLY BY

J. B. BOWDEN & Co.,

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

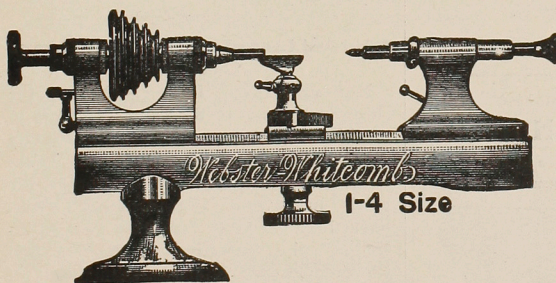
TO 3 MAIDEN LANE,

NEW YORK.

MUSICAL BOXES

E. L. CUENDFT, **FACTORY AT AUBERSON, SWITZERLAND.**
ESTABLISHED 1828.
21 John Street, New York City.

Send for our New Illustrated Catalogue for 1894, containing Full Particulars and Price Lists.



STRONGEST GUARANTEES.

**Quality
Maintained.
Prices to
Suit the Times.**

Ask for our New
Prices and
Terms for 1894.

American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

LATEST STYLES

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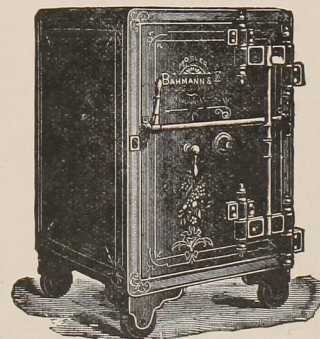
FINE JEWELRY.

GOLD BUCKLES,
HAIR PINS,
BACK COMBS,
SIDE COMBS,
NECK ORNAMENTS, Etc.

John A. Riley & Sloan Co.,
Broadway and 17th Street,
NEW YORK.

SAFES FOR JEWELERS.

MOSLER, BAHMANN & CO., 518 BROADWAY
NEW YORK.
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.
Send for our Representative.
Special Safes to Order.
Jewelers' Safes a Specialty.

YOUR HOLIDAY TRADE

... WILL REQUIRE ...

Muff Holders.

WE HAVE THEM!

Prices range from \$12 to \$20 per dozen. All complete. Sterling Silver Mountings, Satin Ribbons, stylish and taking.

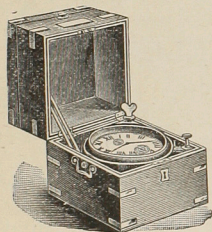
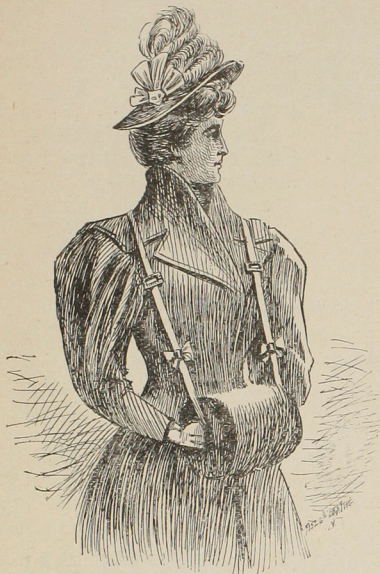
OUR LINE OF
QUICK SELLING NOVELTIES

INCLUDES
**CZARINAS, BELTS,
GARTERS, SUSPENDERS,
BON BON SPOONS, Etc.**

All in Sterling Silver. Write us!

CODDING BROS. & HEILBORN,
NORTH ATTLEBORO, MASS.

NEW YORK OFFICE, CHICAGO OFFICE,
C. A. Vanderbilt, 178 Broadway. F. A. Buck, 103 State St.



MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

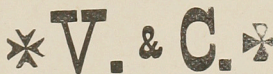
SEND FOR CIRCULAR GIVING PRICES AND TERMS.

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.



FINEST QUALITY OF WATCH MOVEMENTS, FITTING ALL SIZES OF AMERICAN CASES.



EDMOND E. ROBERT,

Agent for the United States and Canada

21 & 23 MAIDEN LANE.

NEW YORK.

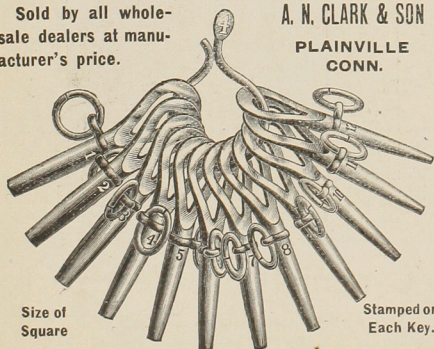
Sold by all wholesale dealers at manufacturer's price.

A. N. CLARK & SON
PLAINVILLE
CONN.

Manufacturer of the Celebrated

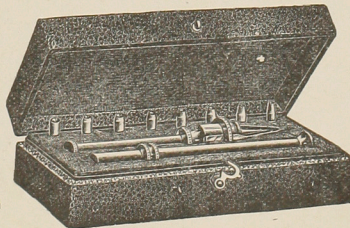
LOOP WATCH KEY.

The Best for the Price in the World
CROSBY'S JEWELING TOOLS IMPROVED.



Size of
Square

Stamped on
Each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

An Ingenious Scheme to Rob Smith & Patterson Frustrated.

BOSTON, Mass., Nov. 30.—Smith & Patterson have had a narrow escape and are looking after their diamonds with unwonted care since they made this discovery.

This morning, when the clerk having the diamond window display in charge was about to set the brilliants in their accustomed place, he noticed traces of sawdust on the velvet covering that usually forms a groundwork on which the gems are placed. This led to an investigation, and the discovery followed of two auger-holes bored through the window frame and carefully plugged with inked cork, matching the framework in color and fitting into the aperture so nicely that it was almost a wonder that the job was detected even when special search for something wrong was made. The ink was moist and fresh on the corks and the scheme had evidently been carried out as far as the preliminaries were concerned in the small hours of this morning.

To understand the situation more completely it is necessary to state that the window has been screened with iron barring ever since the window breaking epidemic made its appearance in Boston. But the firm are in the habit of putting a fine display in this particular window and it was a tempting lay-out. The first hole bored was presumably unsatisfactory, for it came out too high to clear the screening. The second was just right for the thieves' purpose, however.

It was evident that a hold daylight operation had been determined upon, for the diamonds are removed to the safes at night. From \$15,000 to \$20,000 is the value of the stock set in the window most of the time, the firm usually making as fine a display as any house in the city. The scheme evidently was to remove the cork and, while one thief kept guard, the other, if opportunity presented, could remove the cork, run a wire with a hook on the end through the auger hole and secure ring after ring and pins or other settings in very quick time. The police pronounce it the most ingenious scheme they have ever met with in the jewelry robbery line.

A Shrewd Gang of Jewelry Store Thieves Located.

MONTREAL, Can., Dec. 1.—One of the shrewdest gangs of diamond swindlers in the United States was located in this city yesterday afternoon in a fashionable house on Mansfield St. For several months the police in several large American cities have been looking for this gang, including the detectives of Boston and Cleveland, in which places the members of the gang have been carrying on their operations. In the former place they succeeded in swindling two large jewelry establishments out of \$8,000 and three diamond firms in the latter place out of similar amounts. Two weeks ago the gang, which is composed of three women and two men, finding that it was getting too hot for them on the other

★ ROGERS & BRO., A1.

ORANGE SEASON....

ORANGE KNIVES.



Pearl, Ivoride or Plated Handles,
Cutting Edge, Saw Back Blades.
(A feature first introduced by us), making
a good all round Fruit Knife.

ORANGE SPOONS.

FLEMISH

COLUMBIA

SAVOY

TUXEDO

HARVARD

VALE

PRINCETON

STOCKBRIDGE

FLORIDA

SHELL

PATTERNS.

Put up in sets of 6 in Plush Lined Boxes.

ORANGE SETS.

1 Knife and 1 Spoon, or
6 Knives and 6 Spoons.
Put up in Plush Lined Boxes.

ORANGE PEELERS.

..... POCKET OR TABLE SIZES.

ORANGE HOLDERS.

Also a Large Line of Fancy Pieces put up in Beautiful
Plush Lined Boxes. Suitable for the Holiday Trade.

FLEMISH ORANGE SET, No. 5.



ROGERS & BROTHER,

16 Cortlandt St., New York.
WATERBURY, CONN.

THE OLDEST MANUFACTURERS OF ROGERS' GOODS IN EXISTENCE.

side of the line, moved their scene of operation to Canadian soil.

After getting comfortably ensconced in luxurious apartments on Mansfield street, they "took in" the various jewelry establishments in the city and then laid a carefully prepared plan for swindling the leading jewelers in this city out of diamonds and valuable stones. The first establishment visited was that of Richard Hemsley, St. James St. Here they were successful in substituting a paste diamond for a 2 karat stone of the finest water. On Thursday last Mr. Cochen-thaler's establishment on the same street was visited and as in the former case paste diamonds were left in the sample tray and real stones taken. So cleverly were the exchanges made that the swindlers had been gone some hours before the robberies were discovered.

It is supposed that the parties wanted belonged to a gang whose representatives have already made their mark in Montreal some months ago when they attempted to sell, through the aid of a well-known St. Catherine St. jeweler, a large quantity of cut diamonds and other jewelry. While this jewelry was for sale the dealer had occasion to go to New York, and was nearly trapped into smuggling, unknown to himself, thousands of dollars' worth of valuable laces into this country. Fortunately in New York he was put on his guard about the supposed owners of the jewelry, and

the latter shortly after took back their jewelry and left the Windsor, where they were boarding, presumably to go to England.

No arrests have yet been made.

Braverman & Bostelman Go to the Wall.

A special dispatch, received Saturday, stated that Braverman & Bostelman, diamond importers, San Francisco, Cal., with an office at 14 John St., New York were reported failed. The liabilities, it said, are \$44,000 in San Francisco and \$38,000 in the east, while the assets were not known. The indebtedness in San Francisco, it was reported, was for money and was secured. Another dispatch stated that Mr. Braverman had given a preference to his father.

The firm was formed in January, 1893, by Sigmund L. Braverman, of San Francisco, and Rudolph W. Bostelman, New York. At the office of the firm, 14 John St., the father of Mr. Bostelman was seen by a CIRCULAR reporter Saturday. He said the firm had been pressed by eastern creditors, but in a few weeks they would come out all right. The largest creditors, the father said, in New York were two for about \$6,000 and \$2,000. The elder Bostelman stated that he was only an employe and had been in charge of the New York office. From a letter he had just received from his son he believed that the embarrassment was only temporary and that the firm would resume business in about a month. He also said that none of the

creditors would lose a cent. There was neither stock nor fixtures in the office when the reporter called.

Joseph Rundbach Makes a General Assignment.

Joseph Rundbach, retail jeweler, 2168 Third Ave., New York, made a general assignment Wednesday without preferences, to Steven G. Patterson, 207 Congress St., Brooklyn. The day before Deputy Sheriff Mulvaney received two attachments against J. Rundbach, which were obtained by Franklin Bien for L. Tannenbaum & Co., \$1,862 for diamonds, and for Morris Kollender, \$606. Mr. Rundbach, it was alleged, had gone to Hartford, Conn. As told in THE CIRCULAR last week he had given a bill of sale on the 23d inst. to Amelia Rundbach for \$1,000.

A CIRCULAR reporter was unable to see Mr. Rundbach or his assignee, but at the office of Campbell & Murphy, the attorneys for both assignor and assignee, the reporter was told that the attachments had not been the cause of the assignment as the latter step had been contemplated for some time. The liabilities it was stated were about \$10,000, and the assets about \$8,000.

"If the attachments are vacated," said the reporter's informant, "and we expect they will be Monday, we will file our schedules within three days after we take possession." "No," he said, "Mr. Rundbach has no idea of calling a meeting of his creditors as yet. His indebtedness is practically all in this city."

Mr. Rundbach, who was originally a manufacturer of a cheap grade of children's rings at 80 Nassau St., started in the retail business about eight years ago. About a year ago he opened a branch store in 125th St., which was later closed out. His failure was not unexpected.

The Store of Charles E. Burnham Burglarized.

WHITE PLAINS, N. Y., Nov. 28.—The jewelry store of Charles E. Burnham, was entered Saturday night by thieves, and silverware and jewelry worth \$1,000 stolen. No attempt was made to open the safe, in which Mr. Burnham had placed valuable watches, pins, bracelets, etc. Chief of Police Bogart has no clew to the thieves.

The thieves gained an entrance through a rear window to which they climbed by means of a ladder. The glass was first covered with sheets of fly paper, then cut with a diamond and pushed in. The thieves took about 150 pairs of gold-rimmed eyeglasses, thirty watches, and some silverware. It is believed that the burglars have been in town for a week and are responsible for several attempted burglaries on private residences that occurred during that time.

F. Lewald & Co., of Chicago, have incorporated; capital stock, \$75,000; incorporators, Frank Lewald, Albert H. Leob and Sidney Adler.

WE LEAD



IN Royal Worcester.

We Are Offering To-Day

Lines of shapes and decorations intended by the Royal Worcester Porcelain Company for next spring. We can sell you OUT OF STOCK goods which will be shown as novelties in February by other houses.

LE BOUTILLIER & Co.,

860 BROADWAY,
NEW YORK.

Northeast Corner of Seventeenth Street.

Assignment of Max Hammelrath.

CINCINNATI, O., Dec. 3.—Max Hammelrath has made an assignment to William Creed.

The assets are \$10,000 and the liabilities \$8,000.

The Silversmiths' Company Reduce Their Capital Stock.

ALBANY, N. Y., Nov. 28, 1894.—A certificate of the reduction of the capital stock of the Silversmith's Company from \$12,000,000 to \$100,000 has been filed with the Secretary of State.

The amount of the capital which had been paid in was only \$8,500, and the company are without debt or liability. The company had thirteen directors and reduced the number to three.

The Mass. Retail Jewelers' Association to Hold an Important Meeting.

The following call has been sent out by W. W. Newcomb, secretary of the Massachusetts Retail Jewelers' Association:

FITCHBURG, Mass., Dec. 1, 1894.

MY DEAR SIR—We feel there is no subject more

vital to you than that contained in this circular. A large number of the craft of this State felt so a few days ago, when they assembled at Worcester in larger numbers than was ever known before, and after listening to an address by Arthur S. Goodman, organized with the above named officers.

Now it is proposed holding in the Board of Trade rooms, Worcester, Mass., another meeting Jan. 3, 1895, at two o'clock, sharp, to discuss and map out the work of the Association.

Nothing, save the most serious duties should prevent your attendance at this meeting. We want to know just what the abuses are you have to contend with, in order that we can get to work and assist you in correcting them. Besides, we want the advice of every one of the craft, in order that from a multiplicity of opinions, the best may be had, to guide us in our work of correcting trade abuses. There are men in this State who have felt in their business the heavy hand of trade abuses, and these men are willing to work, not only for their own, but the cause of every craftsman in this State. In such a case, who is the man who will not assist?

The largest watch companies confess their inability to control the channels through which their products shall be sold.

The big silverware manufacturers are in the same boat. Clocks and jewelry are sold by about every dry goods store and corner grocery, and hawked about in every town and city in the country. What are we as retail jewelers going to do about it? These are some of the questions we shall assemble to talk over, these and many other important matters will require our most thoughtful consideration, they are problems no one man or one organization can cope with alone.

Come and let us reason together.

It is with pleasure that we announce the fact that our association has made a very successful beginning towards bettering the conditions of the jewelry trade. Every wide-awake jeweler of the Old Bay State should take active part in the demonstrations now on for the better protection of the trade.

Mr. ARTHUR S. GOODMAN, president of the National Association, will be present and address the organization. No one is better qualified to speak on trade subjects, enjoying, as he does, a wide experience both as a practical retail jeweler and as president of the Pennsylvania Association for the past five years.

The National Association now comprises Pennsylvania, Ohio, Missouri, Illinois, Alabama, Mississippi, New York, Iowa, Kansas, Wisconsin and Massachusetts.

Lay aside a half-day of work and attend this meeting. We are confident that you will never regret it.

Fraternally yours,

R. C. ELDRIDGE, *President*,
Milford.
F. E. LADD, *Vice-President*,
Springfield.
W. W. NEWCOMB, *Secretary*,
Fitchburg.

Chas. H. Haner, Richmond, Ind., is in New York city on business.

The jewelry store of G. B. Evans, Kendalls, Wis., was entered last week and about \$150 worth of jewelry taken. There is no clue to the perpetrators.

DIAMONDS.

ESTABLISHED 1877.

WATCHES.

OUR PRICES WILL GIVE YOU A WIDE MARGIN OF PROFIT.

THE STEIN & ELLBOGEN CO.

A COMPLETE STOCK TO SELECT FROM IN LATEST DESIGNS. IT WILL

BE TO YOUR BENEFIT TO ADDRESS US BEFORE

JEWELRY, COLUMBUS MEMORIAL BLDG., CHICAGO. PLACING FALL ORDERS. CLOCKS, &c.

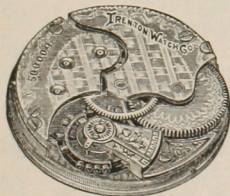
ARE YOU PUSHING THE SALE OF

TRENTON MOVEMENTS?

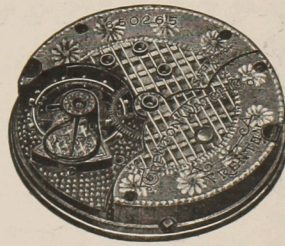
IF NOT, WHY NOT?

For intrinsic value and great merits combined, with LOWNESS OF PRICE, they far surpass any movements ever placed on the market.

A sample line will thoroughly convince you that it will be to your advantage to handle them extensively.



6 SIZE, 7 JEWELS.



16 SIZE, 16 JEWELS.

INSIST UPON HAVING THEM.

TRENTON WATCH CO.,

TRENTON, N. J.

EXPANSION OF THE DIAMOND CUTTING INDUSTRY IN AMERICA.

PART II.

Commenced in Issue of Nov. 21, 1894.

THE illustration here shows a portion of the diamond cutting and polishing establishment of Arnstein Bros. & Co., at 45 John St., New York. It represents the new quarters of the firm. This enterprising house have almost doubled their capacity, the latest addition being a new line of

ally the same as fully described in the chapter in the previous instalment of this series of articles, relating to a complete diamond cutting and polishing plant.

Arnstein Bros. & Co. have been in existence as a firm of importers of diamonds almost ten years, having started in 1886.

employment to 50 hands, which force will be increased as the demands require. The firm's office is at 37 Maiden Lane.

L. TANNENBAUM & CO.'S WORKS.

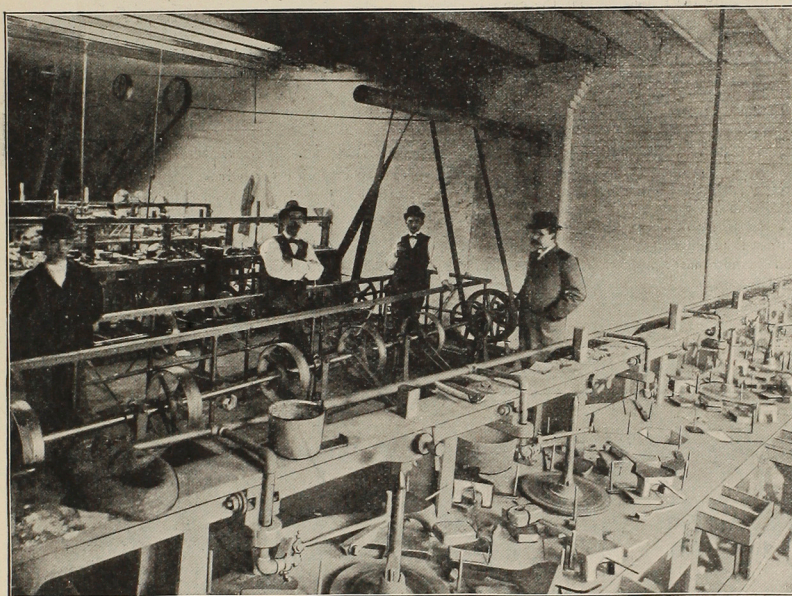
The new diamond cutting and polishing works of L. Tannenbaum & Co., New York, are fitted up with machinery of the latest and most improved pattern. The polishing mills are provided with all the latest and most approved attachments. The shop also has hand-power cutting arrangements, and facilities for scouring and balancing the polishing wheels.

Mr. Tannenbaum prefers to let his work and prices speak for themselves. He holds enormous quantities of rough, imported duty free, and the price at which he offers the finished stones finds for them ready purchasers.

THE STEIN & ELLBOGEN CO.'S WORKS.

The factory of the Stein & Ellbogen Co., Chicago, was established two years ago as the firm believed they could successfully compete in cutting diamonds in this city against the European market with the then existing tariff and especially so on fine goods. A small factory was at that time thought sufficient for several years to come and space was provided in the wholesale jewelry salesrooms by building a half floor or balcony at the east end of the salesroom. The reputation of their diamond cutting plant quickly spread and the factory outgrew its allotted space and within eighteen months the firm found it necessary to remove the diamond cutting works to larger quarters, which were secured on the 14th floor of the Columbus building, the handsome wholesale rooms of the firm remaining on the fourth floor.

In their new quarters the latest improved machinery was added giving them the largest and most complete diamond cutting



VIEW OF THE DIAMOND WORKS OF ARNSTEIN BROS. & CO.

Arthur improved mills. The machinery is driven by a C. & C. electric motor. The power is carried from this to two overhead "jack shafts," each of which drives two floor line shafts. Each of the latter in turn drives its row of mills.

The other details of the shop are gener-

During this time they have established a high reputation in the trade and are well and favorably known throughout the country. They have been cutting diamonds since early in the year and it is their aim to produce well cut goods at the lowest possible prices. At present the plant gives

DIAMOND CUTTERS and POLISHERS looking for
desirable and permanent positions should apply
direct to

FOX BROS. & CO.,

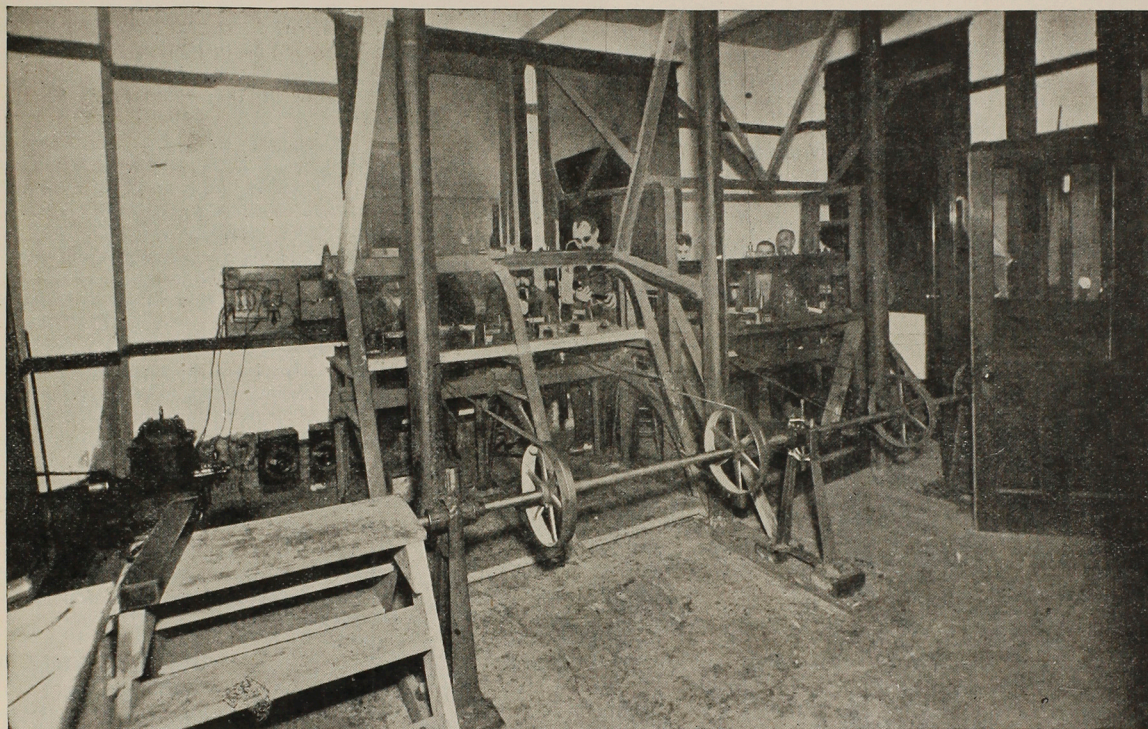
68 and 70 West 4th Street,

CINCINNATI, OHIO.

plant in the west. The new factory is thoroughly equipped and the workmen were selected for their special ability in this

full year before the tariff agitation gave further incentive to the diamond cutting business. Its success from the commence-

Bert Edmunds, formerly with Jenkins & Co., jewelers, Richmond, Ind., who spent the Summer on a California fruit farm for



VIEW OF THE DIAMOND CUTTING WORKS OF THE STEIN & ELLBOGEN CO.

particular line. Mr. Koetser, a man of tried experience, has charge of the factory as cleaver and superintends the work of the polishers. The factory was in operation a

ment has been marked and continuous and reflects credit upon the enterprise of its founders.

(Series to be continued.)

the benefit of his health is now employed in a large jewelry store of San Francisco. His health was perfectly restored while working on the fruit ranch.

THE ARTHUR CO., LEADING DESIGNERS
DIAMOND MACHINERY AND BUILDERS OF
 IN THE UNITED STATES.
 Machine Works, 86 John Street and 188-190 Front Street, NEW YORK.

ARNSTEIN BROS. & Co.,

IMPORTERS AND

DIAMONDS

CUTTERS OF

CUTTING WORKS,
 45 JOHN STREET.

37 MAIDEN LANE, N. Y.

The Brace of Thieves Who Robbed Jos. K. Davison Captured.

PHILADELPHIA, Pa., Nov. 30.—Detectives Crawford and Geyer made a lightning all-round trip to New York and back provided with a requisition from Governor Pattison, and returned with the handcuffs on two alleged expert New York jewelry thieves, Alfred Bratton, alias "Toothpicks," aged 32 years, and Frank Seaber, alias "Sawyer," 29 years old.

The Philadelphia authorities have had a struggle for over a month to get possession of the alleged thieves, on the charge of the larceny of 23 unset diamonds valued at \$350, the property of Joseph K. Davison, 718 Sansom St. The two men were arrested

in New York on another local charge of larceny of jewelry, and were only tried and acquitted this week. They were then turned over to the Philadelphia detectives, and were whisked away to this city.

On Sept. 27th two well dressed men entered Mr. Davison's store and asked to be shown some diamonds. A clerk waited upon them. The spokesman desired a jewel that would be appropriate for his wife to wear in a ring. He selected a stone worth \$60, asking that it be laid aside until afternoon, when his wife would call. The smooth spoken man did return with a well dressed woman, and the latter cast her eyes over a tray of diamonds, which, besides loose stones, contained several

packages of gems wrapped in tissue paper. After a short inspection the woman said she was not satisfied, and abruptly departed, followed by her confederate. They had gone only a few seconds before the clerk discovered the theft of one of the packages.

Details of the Assignment of D. G. Gallett.

ABERDEEN, S. Dak., Nov. 30.—The assignee of D. G. Gallett is Ira Barnes. The liabilities are understood to be in the neighborhood of \$4,000, with assets fully ample to cover the amount. The hard times coming on unexpectedly caught Mr. Gallett with a larger stock of goods on hand than his reduced trade warranted, hence bills became due without the cash being on hand with which to meet them.

Nearly all of the creditors, it is understood, were willing to grant further time, but a few proved intractable, unwilling to grant the smallest accommodation, so there was nothing left for Mr. Gallett to do as an honorable business man except to make an assignment, so that all creditors would share alike.

Mr. Gallett has been in business in this city since the Summer of 1883 and has always borne a good name and business reputation.

L. H. Goldsoll Again Before the Authorities.

CLEVELAND, O., Nov. 30.—L. H. Goldsoll, who conducts an alleged jewelry store on Superior St., and who is under indictment for connection with the Orange Fruit and Stock Farm lottery swindle, is again in trouble. Mrs. Frances Stephens caused his arrest, Wednesday, charging him with obtaining money under false pretenses.

The lady alleges that she desired to purchase a watch chain, and went into the store of Goldsoll, where she priced goods. A chain that suited her fancy was represented to be solid gold filled and warranted to wear 20 years. She took the chain, paying \$10 for it, and at the same time received a receipt for the money and a written guarantee. Upon investigation she found that chains of the same kind were being sold by other dealers for from 98 cents up to \$1.

Henry C. Haskell, 11 John St., New York, has issued to the trade a unique folding card which will prove effective as it calls attention to and illustrates many of his popular novelties. The outside is in red and yellow in representation of an old fashioned document.

DIAMONDS.

Wm. S. Hedges & Co.,

Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

R. A. KIPLING,

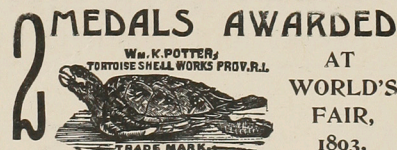
Precious Stones

AND Fancy Goods

Bought and Sold on Commission.

19 RUE DROUOT,

PARIS, FRANCE.



Providence Shell Works, Providence, R. I.
Correspondence Invited.

FERD. FUCHS & BROS.

SILVERSMITHS,

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., New York.

KELLER, ETTINGER & FINK,

SELECTION ORDERS SOLICITED.

24 JOHN STREET, NEW YORK.

DEALERS IN

American Watches.

MOUNTERS OF

Fine Diamond Jewelry.

IMPORTERS OF

Diamonds.

New York Importers Still Desire the Old Duties on Diamonds.

The following letter appeared in the New York *Herald* of Nov. 28:

To the Editor of the *Herald*:

Before the new tariff on diamonds went into operation, importations under the old tariff had been so largely made by importers that the New York market was well supplied for the holiday trade, and the public are this year having the benefit of diamonds at the old prices. Since the new tariff has gone into operation the importations have been so small that its effect is not yet felt.

Prior to the late war the duty on diamonds was 5 per cent. but in 1864 it was raised to 10 per cent as a war measure, and was the highest ever known until the recent change to 25 per cent. by a great mistake of our present Congress. Since 1864 the several committees and the United States Treasury Department have always concurred in recommending the rate of 10 per cent. not only as yielding the largest amount that could be collected by the government, but also as affording the greatest protection to the honest dealer.

Precious stones are not an extravagance or a luxury in the strict meaning of these terms, because, by reason of their imperishable nature, they add to the wealth of the country, and every nation except the United States recognizes this approach of diamonds to a bullion value, and, treating them as lasting and imperishable wealth, has refrained from imposing duties upon them.

The ten per cent. duty, which can be fully collected, was favored by the members of the Ways and Means Committee of the present Congress, but the populists, being desirous of putting themselves on record before their constituents, succeeded in carrying the present high rate.

TIFFANY & CO.
RANDEL, BAREMORE & BILLINGS.
ALFRED H. SMITH & CO.
L. & M. KAHN & CO.
WM. S. HEDGES & CO., per Jeanne.
HODENPYL & SONS.
EISENMANN BROS.
JOSEPH FRANKEL'S SONS.

New York, Nov. 24, 1894.

The Creditors of Joseph Rundbach Hold a Meeting.

A meeting of the creditors of Joseph Rundbach, New York, whose failure is announced in another column, was held at the rooms of the New York Jewelers' Board of Trade, in the Sheldon building, John and Nassau Sts., Wednesday afternoon. The 21 creditors present represented an indebtedness of about \$6,000. A Mr. Lorio, who represented Rundbach gave the insolvent's liabilities as about \$11,000. His statement showed the actual assets to be about \$500.

An offer to settle at 50 per cent., in four notes running from January to October, 1895, indorsed by Mrs. Rundbach, was made and refused. The majority of the creditors present put their claims into the hands of a committee consisting of the chairman of the meeting, Wm. I. Rosenfeld, Harry Oppenheimer, of H. Z. & H. Oppenheimer, and H. M. Condit, secretary of the Board, who are to investigate and decide on what action the creditors should take.

Saturday a woman stole \$2,000 worth of diamonds from T. & E. Dickinson's jewelry store, Buffalo, N. Y., got well away with her booty, and probably would have made good her escape had she not become intoxicated.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.



ESTABLISHED 1841.



CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE
WM. T. CARTER
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,

Gutter and Importer of

DIAMONDS

FACTORY
76 LANGELEEKERSPAD,
AMSTERDAM.

19 East 16th St.,
NEW YORK.



GORHAM
MFG.

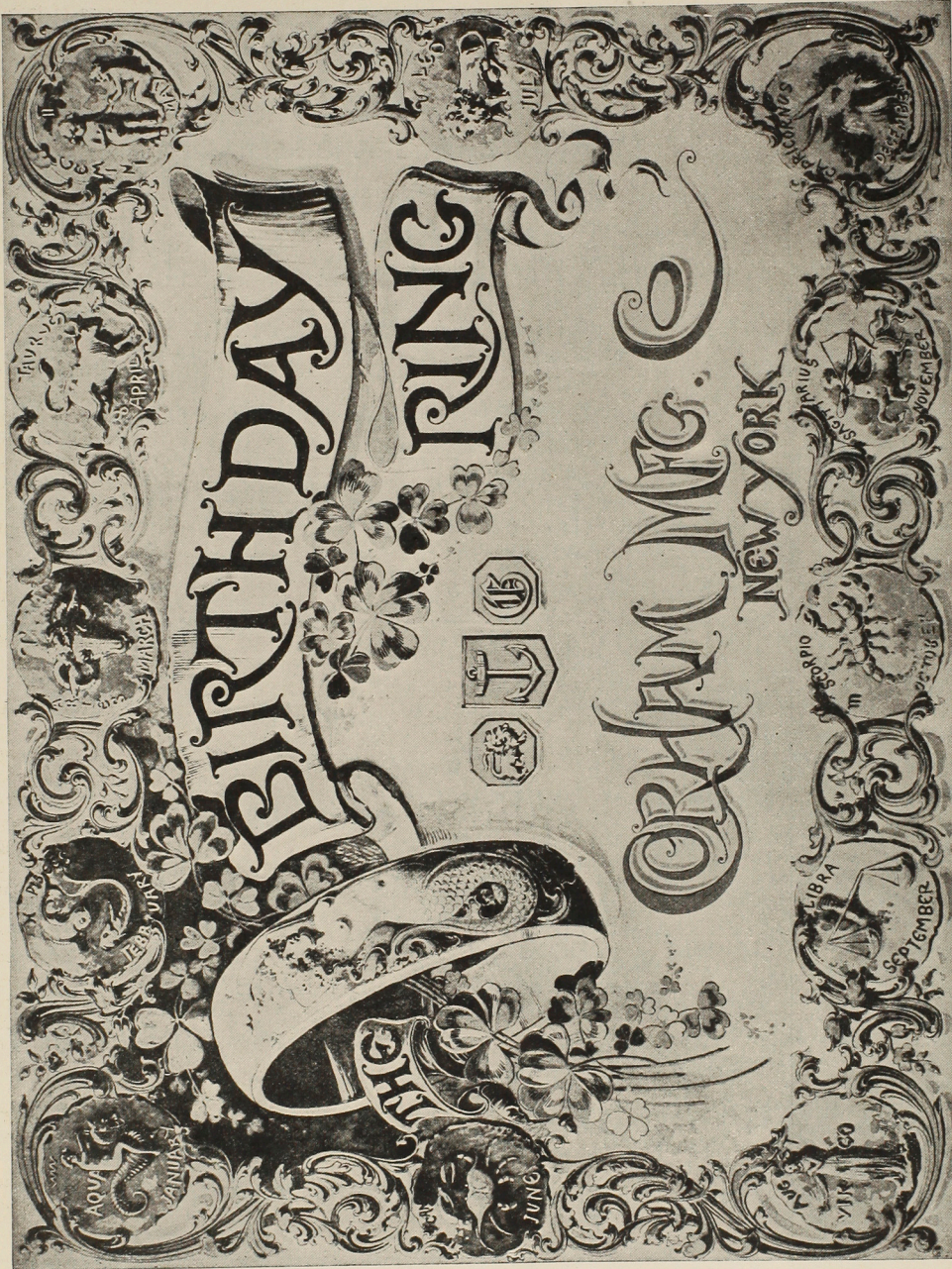
.....CO.,

SILVER
SMITHS,

Broadway
and
19th St.,
New York.



WORKS AT
PROVIDENCE, R. I.



Branch Offices;

23 Maiden Lane,
New York,

43 West Street,
Boston.

137 State Street,
Chicago.

120 Sutter St.,
San Francisco.

36 Ave. de l'Opera,
Paris, France.

THE Birthday ring made in Sterling Silver is supplied in all regular sizes, and in twelve designs, one for each month, combining in artistic relief the respective sign of the Zodiac and the flower for the month, as on our Birthday, Tea and Coffee Spoons and other pieces. A display card, of which the above cut is a reproduction, will be sent upon receipt of request, to the Retail Jewellery Trade only.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4 00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXIX. Dec. 5, 1894. No. 19.

NOW that the legislative sessions of the several States are soon to open it is to be hoped that the jewelers will exercise every endeavor to have their respective legislatures pass a law regulating the stamping of silver manufactures, that will have features in common to those of the other States. THE CIRCULAR has prepared drafts of such a law which will, we understand, be presented by representative jewelers of several States.

The Sentiment
of Precious Stones.

HOW deep the sentiment expressed by precious stones is set in the hearts of the people is seen from the will of one Mrs. Josephine M. Bacchus, of Brooklyn, N. Y. To each of her daughters, she leaves a diamond screw earring, the stones of which are to be reset in rings and worn on the third finger of the right hand "in memory of their mother," and to remind them of the three virtues Mrs. Bacchus would have them possess—"truth,

purity, and patience." To her son she leaves a set of cameo earrings, to be made into cuff buttons, to "remind him of what I would desire him always to possess—a good name before riches, purity, and truth." With the loud mouthings of ephemeral revolutionists ringing in our ears, it is a sincere pleasure to be once more assured that the poetry that has for many centuries been felt to reside in precious stones, one of nature's most beautiful manifestations, is still inherently felt in the heart.

The Advantages of the Alliance.

THE advantages of the *modus operandi* of the Jewelers' Security Alliance are brought to our mind in considering the circumstances surrounding the robbery in the jewelry store of F. P. Jolls, Attica, N. Y. At 4 o'clock of the morning of Nov. 24 the safe in this unfortunate jeweler's store was blown open and the best part of his stock carried off, amounting in value to about \$1,000. The burglars were identified and a good description of them given to him. Mr. Jolls went to Buffalo and Rochester and notified the police, but these guardians of life and property can devote but a small part of their time to Mr. Jolls' case. If Mr. Jolls had been a member of the Jewelers' Alliance he would have notified the central office and in a short time the burglary would have been known all over the United States. The Alliance would have sent detectives and clues would have been followed up from the beginning. What makes the burglary unusually deplorable is the fact that on Dec. 1 was to be inaugurated an auction sale of the jeweler's stock for the benefit of his creditors. The unfortunate conjunction of circumstances places Mr. Jolls in a very delicate position. Why the large majority of burglaries in the jewelry trade are of the stores of non-Alliance members is self-evident—the thieves have a better chance of evading the clutches of the police.

Rhode Island Retailers to Form a State Organization.

PROVIDENCE, R. I., Dec. 1.—The retail jewelers of this city, who have already held two or three preliminary meetings for the purpose of forming an organization, and have elected a portion of the officers necessary for such an association, met Friday evening at the Hotel Dorrance. Newton Dexter, who has been the prime mover in the formation of these associations in other States, was present and directed the matters.

Those who were present are very reticent about giving any information as to what was done, but it is understood that the matter of forming a local organization was held in abeyance until after a State Association had been organized which would probably be immediately following the holidays.

The Diamond Polishers Organize the Diamond Workers' Union.

The strike of the New York diamond polishers announced in last week's CIRCULAR is still on. Tuesday afternoon, Nov. 27th, the proprietors of the establishments were made acquainted with the demands of the polishers who had decided on a new schedule which called for an increase of from 30 to 50 per cent. over the former wages paid. This was refused.

Later in the week the strikers were joined by the men in M. Hudemacher's department in Stern Bros. & Co.'s factory, all but two of the few remaining with D. De Sola Mendes & Co., and some others in the smaller shops. Among the factories affected thus in New York were Arnstein Bros. & Co., Stern Bros. & Co., Herman Levy, D. De Sola Mendes & Co., Wallach & Schiele, Zilver Bros., Brooklyn, and Sanders & Bruhl Mfg. Co., Newark, making the total number of men on strike between 250 and 300.

The New York polishers formed a union with a membership of 158 members, while another branch was formed in Brooklyn with 56 members. Monday morning a member of the State Board of Arbitration met a few of the proprietors of the cutting shops with the view to harmonize the differences between them and their employees. He offered to use his good offices to settle the strike. The meeting, however, has been without effect, as yet. The employers whom THE CIRCULAR reporter saw Monday, all expressed themselves as confident of winning eventually, stating that there was no scarcity of goods.

At a meeting of the Central Labor Union at Clarendon Hall, Sunday afternoon, Daniel Harris reported that for the first time the diamond workers had been organized. "These people," he said, "are out on strike for an increase of wages. They came here from Europe under contract, thinking conditions were better here. When they began to mingle with the American workmen in this city, Brooklyn and Newark they found that the money they were earning here had not so much purchasing power as the money they earned in Europe, and that they were actually worse off here. Three years ago there were only fifty-five people in the industry here. The employers have found that this is the best market in the world, and one large firm has already come from Amsterdam, and another is coming that will employ 400 people. It is going to be a great industry."

Mr. Harris' report was received and the Diamond Workers' Union will become part of the Central Labor Union.

Sheriff Fahrenbach on Monday afternoon last sold the stock of jeweler Romich, Hamburg, Pa., to satisfy an execution for \$1,570.49, issued at the instance of L. C. Romich. J. Ed. Miller, Esq., purchased the bulk of the stock. Mr. Romich will continue business for the present.

New York Notes.

N. Glauber, of N. Glauber & Co., leaves to-day on the *Majestic* for Europe.

Fred L. Martin, of Eichberg & Co., sails for Europe to-day on the *Majestic*.

E. B. Meyrowitz has entered a judgment against Adolph Bechtold for \$101.29.

S. & B. Lederer have filed a judgment against Moses M. Eckstein for \$145.53.

Leopold Weil & Co. have filed a judgment for \$166.53 against Jno. E. Jarck.

Holden & Knox have entered a judgment for \$166.76 against Jas. H. Dederick, Jr.

A judgment for \$295.05 has been entered against M. L. Flatow in favor of S. & B. Lederer.

A judgment for \$75.67 has been filed against the Duryea Jewelry Co. by C. H. S. Hubbard.

Abraham Selover, Jersey City, has given a chattel mortgage on jewelry to S. Sherwood for \$500.

The judgment for \$466.91 entered March 25, 1890, by E. L. Anrich against Louis Stern, has been satisfied.

Judgments for \$272.59 and \$1,935.82 have been entered against the Columbia Time Recorder Co., by F. R. Munrath.

W. K. Loring, 1416 Third Ave., has renewed a chattel mortgage for \$306 on jewelry fixtures to Adolph Goldsmith.

Theo. M. Woodland and Wm. H. Jones, both of the firm of Larter, Elcox & Co., 21 Maiden Lane, intend to form a new firm and start in business about Jan. 1st.

Samuel Pitzele, formerly with Falkerau, Oppenheimer & Co., will shortly start in business as a retail jeweler. He has not yet decided on the location for his store.

Miss Wilhema Schultz has succeeded to and is now continuing the retail jewelry business at 173 Sixth Ave., formerly conducted at that address by her father, the late Christian Schultz.

Donald Lauer Kerr, the infant son of Wm. B. Kerr, of Wm. B. Kerr & Co., died suddenly in East Orange, N. J., Tuesday evening, Nov. 27th. The funeral took place Friday afternoon.

Richard Horstmann, who recently removed his New York office from the Metropolitan Life Insurance Co. building to the Jackson building, Union Square, sailed for Europe Dec. 1 on the *Lucania*.

By an order signed by Judge Bookstaver, in the Court of Common Pleas, last week, Richard M. Henry has been appointed referee to take and state the accounts of James T. Scott as assignee of Albert Janicke, who failed Jan. 2d last.

Among the principal New York creditors of Braverman & Bostelman, San Francisco and 14 John St., New York, whose failure is announced elsewhere in this issue are: Bruhl Bros. & Co., Wm. S. Hedges & Co., E. L. Anrich, Heilbronn & Blank, Max Freund & Co., and E. Aug. Neresheimer & Co.

Justice Patterson, in the Supreme Court Monday, appointed David J. Lees the receiver of the Kimberley Diamond Co., in the proceedings for a voluntary dissolution published in *THE CIRCULAR* Nov. 21st. Hyman Hein was the president, Max Goldsmith the treasurer, and Harry Arnold, secretary.

Among the firms who will, about May 1st, move into the Prescott building, the structure erecting at S. W. corner of John and Nassau Sts., are: Eichberg & Co., 39 Maiden Lane; Oppenheimer Bros. & Veith, 35 Maiden Lane; Sam Stern & Co., 39 Maiden Lane; Sig. Hirschberg, 78 Nassau St.; and Shultz & Rudolph, 24 John St.

The United States Circuit Court of Appeals yesterday heard argument on the appeal from the decision of Judge Cox who sustained the demurrer interposed by the E. Howard Watch & Clock Co., to the suit brought under the Sherman Anti-

Trust law by the Dueber Watch Case Mfg. Co. against the manufacturers of watch cases and movements. Decision was reserved.

Emma Schorling, the 18 year old girl who, as recently told in *THE CIRCULAR*, has been under arrest on indictments charging her with shoplifting at the stores of several Brooklyn jewelers, was released from custody last week. On petition of her former pastor, Rev. T. C. McClelland, Judge Moore had the indictments for grand larceny withdrawn, and Police Justice Goetting, Thursday, suspended sentence on the charges of petit larceny.

Judge Lawrence, in the Supreme Court, last week signed an order appointing Gustav R. Hamburger receiver for the defunct firm of C. McCulloch, Beecher & Co., in place of Samuel Goldberg, deceased, who was appointed by the decree entered April 24, 1893, which set aside the assignment of that firm. The suit which was mentioned in *THE CIRCULAR* at the time, was brought by Franklin Bien for the Ansonia Clock Co. and other judgment creditors.

Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: F. H. Wells, Syracuse, N. Y., Imperial H.; F. Gilbert, Troy, N. Y., Gilsey H.; C. H. Harner, Va., St. Denis H.; A. M. Dueber, Canton, O., Astor H.; W. H. Jewett, Cortlandt, N. Y., St. Stephen H.; W. L. Spencer, Richmond, Ind., Metropole H.; W. H. Sibley, Boston, Mass., Everett H.; C. Gill, Lancaster, Pa., Sturtevant H.; N. Galt, Washington, D. C., Westminster H.; J. R. Armiger, Baltimore, Md., Astor H.; G. S. Morrill, Boston, Mass., B'way Central H.; A. G. Paul, Boston, Mass., Grand H.; J. Zineman, Philadelphia, Pa., Albert H.; C. E. Van Norman, Springfield, Mass., Grand Union H.; F. E. Ladd, Springfield, Mass., B'way Central H.

ESTABLISHED 1843.



LEROY W. FAIRCHILD & Co.,

3 Maiden Lane, New York City,

Highest Awards in Every Competition



Gold Pens, Gold and Silver Pencils and Pen Cases,

The Handsomest and Cheapest Line of Goods in the Market.

WORKS: 3D AVENUE AND OGDEN ST., NEWARK, N. J.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF
Diamonds and Precious Stones,
Cor. Maiden Lane & Nassau St.
NEW YORK.
25 Hatton Garden, London.
TELEPHONE, LONG DISTANCE, 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS


and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLÉS and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

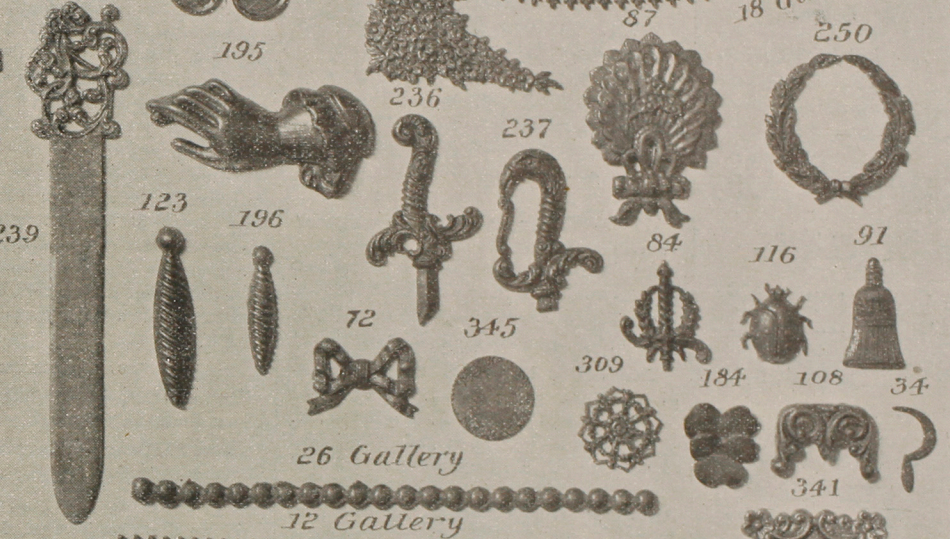
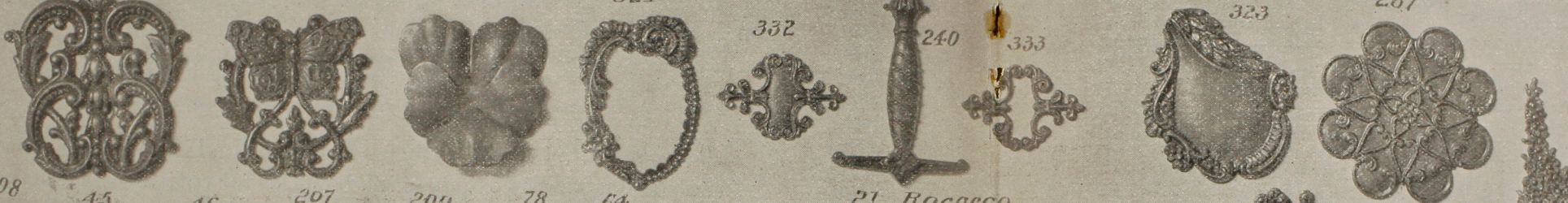
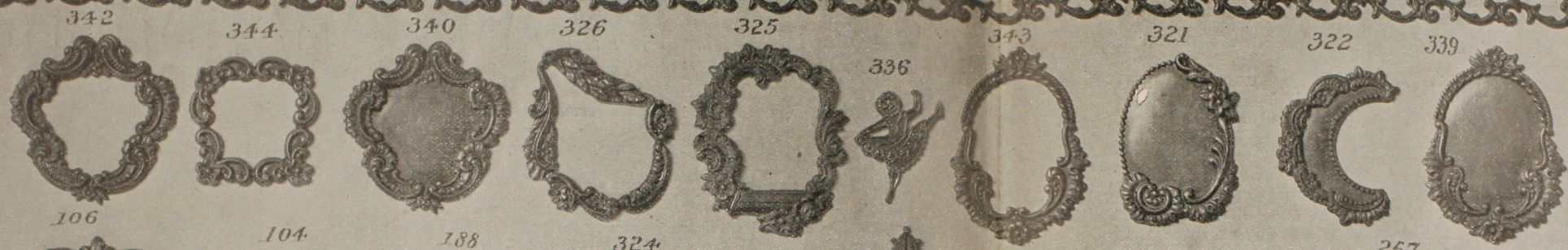
 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.



All Designs are FULL SIZE

25
 335
 321
 322
 339
 332
 240
 333
 323
 267
 1867
 THOMAS W. LIND.
 Manufacturer of
 Jewels Findings
 67 Friendship St.
 PROVIDENCE,
 R. I.
 1895
 338
 18 Gallery
 250
 21 ROCCO.
 239
 23 ROCCO.
 27 ROCCO.
 330
 123
 196
 72
 345
 236
 237
 84
 116
 91
 34
 184
 108
 341
 26 Gallery
 12 Gallery
 268
 262
 234
 230
 280
 11 Gallery
 17 Gallery
 1 Spoon Bowl.
 Any Design
 made in
 Gold, Silver, Plate and Brass.
 Metal Work Cut & Drawn To Order.
 signs are full SIZE.

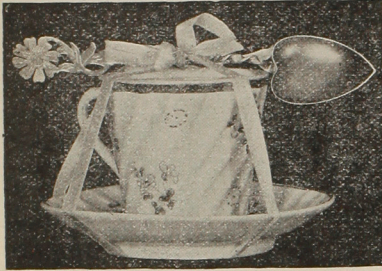
1867
 THOMAS W. LIND.
 Manufacturer of
 Jewellers Findings
 67 Friendship St.
 PROVIDENCE,
 R. I.
 1895



All Designs are FULL SIZE.

Any Design
 made in
 Gold, Silver, Plate and Brass.
 Metal Work Cut and Drawn To Order.

Sells at Sight



Cup and Saucer with Sterling Silver Spoon
retailing at \$1.00 Complete.

Our price to dealers in dozen lots, \$8.00
per dozen, with ribbons.

Cups and Saucers, Assorted Decorations

SEND CHECK WITH ORDER.

Levy, Dreyfus & Co.,

Art Goods for Jewelers,

9 & 11 Maiden Lane, NEW YORK.

THEODORE C. STEINHAUS,

— MANUFACTURER OF —

Fine Cases and Trays

For JEWELRY, SILVERWARE, &c.

SAMPLE CASES AND TRAYS FOR TRAVELERS.

Fancy Hard Wood Chests for Silverware, &c.

Linings, Cushions, Mounting, etc., for Silver Novelties.

10 MAIDEN LANE, NEW YORK.

Pittsburgh

Jacob Shupinski, a Penn Ave. jeweler, suffered a loss of \$1,300 last week by fire.

Biggard & Wolf have decided to give up the retail and adhere to the wholesale business.

S. L. Wise, Fredericksburg, Va., has closed out his store and is now with A. E. Siedle.

J. T. Littell recently received the degree of doctor of refraction from the Philadelphia Optical College.

On Nov. 25 the jewelry store of R. H. Kinkead, Derry, Pa., was robbed. Gold watches and other jewelry were taken.

Benj. Robinson, of F. A. Robinson & Son, Clarksburg, W. Va., was in this city last week buying his holiday goods. His father died about 10 days ago.

John Kennedy, a jeweler of Wilkensburg, and Miss Annie Stitts, of this city, were quietly married last Wednesday evening at the residence of the bride.

Among the visiting jewelers last week were: Frank Worrell, Washington, Pa.; H. H. Weylman, Kittanning, Pa.; S. C. Shuster, Latrobe, Pa.; A. A. Poole, Washington, and S. Branchler, Greensburg, Pa.

H. W. Andre sued Emanuel De Roy for \$1,000 damages in Common Pleas Court No. 3. The plaintiff states that he entered into the employ of the defendant on Oct. 8, 1894, under a contract for a certain length of time, but has since been discharged.

Travelers in Pittsburgh during Thanksgiving week were: W. J. Miller, Seth Thomas Clock Co.; Wm. A. Wightman, R. F. Simmons & Co.; D. Skutch, Waterbury Clock Co.; C. I. Untermeyer, Keller & Untermeyer Mfg. Co.; J. Williams, G. Armeny; J. Guntzburger, C. Cottier & Son, Martin Frank & Co.; Arthur Bradshaw, Meriden Britannia Co.; Chas. W. Hempel, Sandland, Capron & Co.; G. C. Booth, Hutchison & Huestis; L. V. Benson, for Frank H. La Pierre; J. D. Underwood,

Champernois & Co.; A. Kiersky, Kraus, Kragel & Kiersky; Robert Welch, Welch & Miller; Wm. Matschke; J. F. Townley; F. A. Frey.

Canada and the Provinces.

R. Mercer, Seaforth, Ont., has assigned.

E. L. McDonald has opened a jewelry repair shop at Wawanesa, B. C.

J. H. Hall, jeweler, etc., Oxford, Assiniboia, is advertising his business for sale.

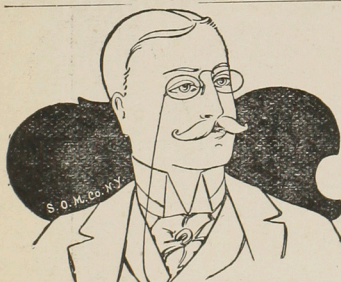
The store of John R. McDonald, Hopewell, Pictou Co., N. S., was destroyed by fire on Nov. 22.

The orange season being now on, the jeweler will find it to his advantage to display articles designed for the proper eating of this delicious fruit. On another page Rogers & Bro., the manufacturers of the celebrated ★ Rogers & Bro. A1 brand of flatware, illustrate two of their devices, an orange knife and an orange spoon. This firm also carry in stock an extensive variety of patterns in orange sets, orange peelers, orange holders, etc. It may be noted that their orange knife possesses a two-fold advantageous feature: the saw edge at the back adapts it for cutting oranges, while the regular knife edge adapts it for all the requirements of a fruit knife. Rogers & Bro. were the introducers of this device and have had a large measure of success with it.

Christian Mauthe, Cincinnati, O., has given a mortgage for \$500.

Chas. S. Hackey, Caraque, N. B., has judgments for \$244 and \$62 entered against him.

Howard Blake, jeweler, Ipswich, Mass., has gone into insolvency. His liabilities are placed at \$4,867.15; assets consisting of stock in trade, mortgaged for \$1,700, and book accounts.



Just Received Our Fall Importation.

THE AUDEMAIR OPERA GLASSES, SPENCER OPTICAL MFG. CO.,

15 MAIDEN LANE, NEW YORK.

CALL OR WRITE. IT WILL DO YOU GOOD!

ONE OF THE 400, AND VERY SWELL INDEED.

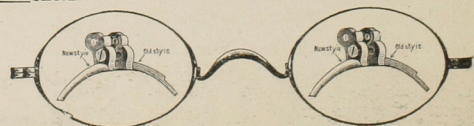
THE PERFECT FIT OF OUR No. 918 GOLD EYE GLASS, SWELL END EYE WIRE.

Our Ambition to Make a FAULTLESS GOLD SPEC. and Eye Glass has been realized, and is appreciated. Strength and Beauty Joined Together WITHOUT SOLDER. You "see that hump" no longer. It's gone, and in its place, at ends and bridge, you find that GRACEFUL SWELL, as shown in cut. *This is the Modern and Perfect Frame the public are asking for, made in all weights, sizes, shapes and qualities.*

WE MAKE ALL KINDS OF OPTICAL SPECIALTIES, AND TEACH HOW TO GET BEST RETURNS IN HANDLING THEM.

The Best Made for the Least Money. Also Cheaper Grades. The Greatest Variety of Styles. Great Reductions to Correspond with New Tariff and Other Causes.

SEND FOR NEW SUPPLEMENT.



News Gleanings.

Isaac Bagley, Menominee, Wis., has failed.

Josiah Grass has removed from Alameda, Cal., to Susanville, Cal.

H. Miller's store, McDonald, Pa., was burned out last week. Loss unknown.

E. B. Simonton, jeweler, Sauk Center, Minn., was united in marriage some days ago to Miss Etta Ervin.

The business of W. A. Murphy, Carson, Ia., was affected by fire a few days ago to the extent of \$900; insurance, \$500.

In a destructive fire in Lyndonville, Vt., last week, the store of H. L. Parker, boots and shoes and jewelry, was burned out.

F. K. Kern, jeweler, El Paso, Tex., has assigned. Liabilities, \$43,000; assets, \$31,000, of which \$11,000 is in book accounts.

A new watch company with a capital of \$1,000,000 is reported to have been organized, and will locate a factory in Passaic, N. J.

E. C. Bennett, of Red Wing, Minn., will open up a stock of jewelry at the old post-office building, Pine Island, Minn., this week.

John Montaire, Ashburnham, Mass., has sold his place on Winchendon road to Mrs. Mary M. Wilson, of Westminster, and has moved to Boston.

Ed. Davidow, Jr., of Davidow Bros., Scranton, Pa., left last week for New York where he will engage in the jewelry business with his brother.

L. Lusky, H. Lusky, J. C. Lusky, A. D. Lowenthal and D. Levy applied for and were granted a charter of the Silberman Jewelry Co., of Nashville, Tenn.

Burglars, a few days ago, entered the jewelry store of John W. Shoultz, Belle Center, O., and secured about \$200 worth of watches, jewelry and revolvers.

Sheriff Fahrenbach, of Berks County, Pa., a few days ago levied upon the contents of Harry C. Romich's jewelry store, at Hamburg, Pa., upon an execution for \$1,570.

Leonard Souter, who for many years has been engaged in the jewelry trade in Chittenango, N. Y., has removed to East Syracuse where he will carry on a similar business.

The verdict obtained by August Kruger, jeweler, Phoenixville, Pa., who sued Sheriff Alexander Ingram for \$2,000 damages, was in the sum of \$100 and not \$1,000 as reported in these columns last week.

The jewelers and opticians of Somerset county, Pa., are waging war against the spectacle peddler. Legal advice has been obtained and they are determined to get rid of this great obstruction to their business.

F. G. B. Weihe, Ocala, Fla., has not sold out his business as reported at first, the bill of sale to Hennegen, Bates & Co., Bal-

timore, Md., being merely a temporary business arrangement. Mr. Weihe is still conducting his business at his old place.

Chalkley Pearson, familiarly known as the "old clock fixer," died at his home at Mechanicsville, Pa., last Sunday, aged 65 years. Pearson is said to have repaired more clocks than any other man in the State.

A well dressed stranger recently went into the jewelry store of Fred Steglich, Grand Rapids, Mich., and looked at a ring which he wished to buy for his niece. After he went out it was found that a \$30 ring was missing.

Forrest Edelman and sister, Miss Laura B. Edelman, of Easton, Pa., have entered into a co-partnership, under the firm name of the Easton Watch and Jewelry Co., and opened last week with a stock of watches, clocks and jewelry in room 1, first floor of the Easton Trust Co. building.

H. T. Bramer, jeweler, Attica, N. Y., writes to the Jewelers' Security Alliance under date of Nov. 26th: "Last Friday night burglars broke open three safes in this small village, and I have every reason to think they passed me because of my membership card which I hang on the knob of my safe."

An alarm of fire at half past five on the morning of Nov. 27th, called the department to the jewelry store of J. Kopelowich-

over, 186 E. Main St., Rochester, N. Y. The flames had made considerable headway before the department arrived and the stock as well the store was badly damaged. The loss is in the neighborhood of \$1,000.

E. P. Wheeler's new jewelry store, in Market St., Paterson, N. J., is beautiful and attractive. It is at the same old stand, but the place has been so enlarged and improved that it will hardly be recognized. It has been extended 20 feet in the rear, so that it is now 75 feet deep. One of the features is a mammoth plate glass mirror, 20 feet in length.

The Herbert Brush Co., Kingston, N. Y., are at present rushed with orders and running at full capacity. They have at present 60 men employed and turn out one hundred different varieties of brushes. Recently they have increased their facilities for the manufacture of jewelers' brushes, which they are making in large quantities. The company do a business of \$150,000 a year.

Minor Stilson died recently at his home in Delhi, N. Y., aged 74 years. For several months he has been in feeble health, but his condition was not considered critical until about an hour before his death. Mr. Stilson was born in Meredith, but has for many years resided in Delhi, and was for a long time a leading jeweler of the county. He was a sutler with the 144th Regiment during the war. From 1881 to 1887 he was treasurer of Delaware county.



A. WITTAUER,



Successor to J. EUGENE ROBERT & CO.,

19 MAIDEN LANE, - - NEW YORK.

Swiss Watches and Movements

—OF—

ALL DESCRIPTIONS, STYLES AND SIZES

—AND—

IN VARIOUS GRADES.

SPLIT SECONDS, MINUTE REPEATERS AND NOVELTIES.

J. F. Hinds, Webster, Mass., has sold out.

A. F. Pickart, Atlanta, Ga., is selling out at auction.

Thos. Strickland, Chicago, Ill., has confessed judgment for \$567.

John F. Hornberger, Lawrenceburg, Ind., has given a mortgage for \$1,400.

Gerard A. Otwell, Neodesha, Kan., has given a mortgage for \$300.

Frank Luty, watchmaker and repairer, will locate in Jacksonville, Pa.

Green B. Rich has removed from Blackville, S. C., to Micanopy, Fla.

Vosburg & Co., Allegan, Mich., have discharged a mortgage for \$1,375.

Frank Dillenbeck, Chaumont, N. Y., has a judgment for \$274, entered against him.

Sherman Broughler has bought Chas. M. Dick's jewelry store in the Stark block, Greensburg, Pa.

Warren Richmond, Mt. Morris, N. Y., has taken Ed. M. Conklin into co-partnership with him in the jewelry business.

E. R. Patterson and Arthur Wilcox, Manston, Wis., have formed a partnership and started in the jewelry business in Elroy, Wis.

Walter McKean has rented one of the rooms in the new Masonic building, Charleroi, Pa., and will move his jewelry store there.

R. T. Cope, jeweler, Atlanta, Tex., has filed a deed of trust naming A. L. Culberson as trustee. Liabilities about \$1,800; assets not known.

By a fire in Palace block, Meriden, Conn., Wednesday night jeweler Mather's stock was damaged. Friday he settled with the insurance adjusters for \$250.

Mr. Mannieschmidt, a jeweler, who has been for the past several years in the employ of C. Schomburg, Columbus, Ga., has opened a shop of his own in the rear of Stanfield Johnston's store.

Philadelphia.

Jas. D. Hughes, L. A. Scherr & Co., has returned from a successful southern trip.

F. C. Borbeck, 628 Chestnut St., optician, will join I. Bedichimer in the new establishment at the southeast corner of 11th and Sansom Sts.

J. R. Davidson, formerly western manager of H. Muhr's Sons, at Chicago, is now in the east, and has been visiting friends in Philadelphia.

The back window of Benjamin Bernstein's store, 227 N. 9th St., was smashed early on Saturday morning, and several small articles of jewelry were stolen.

Jacob Muhr has taken the large building of the Graham estate, 19th and Hamilton Sts., and will continue the manufacture of the same line of goods formerly made by H. Muhr's Sons.

John T. Sandman, 742 S. 2d St., has confessed judgment in favor of Mr. Hunt. The sheriff's sale was on Tuesday. A creditors' meeting was set for 2 o'clock P.M., the 3d inst., at the office of De Forrest Ballou, attorney, Manhattan building, this city.

Among the salesmen in Philadelphia the past week were: S. Blackinton, W. & S. Blackinton; George S. Melville, Acme Silver Plate Co.; Samuel Zimmern, Henry Zimmern & Co.; Chas. Brinker, Tower & Lyon; Henry Wilson, Plainville Stock Co.; and E. M. Bracker.

Out-of-town buyers here during the week, included: F. C. Baumiller, Frankford, Pa.; M. Whitehead, Tioga, Pa.; J. E. Reidenbach, Riverton, N. J.; Chas. S. Adle, Norristown, Pa.; J. Watson, Manayunk, Pa.; H. W. Bolte, Atlantic City, N. J.; John Dewer, Bryn Mawr, Pa.

The Jewelers' Club had its second smoker and musicale on the 27th ult., and a very excellent and varied programme was presented. Among the guests were George W. Reed, Wm H. Long, Henry Chambers, Geo. W. Scherr, Chas. H. O'Bryon, A. G. Levy, Jas. Kelly, John English, Geo. Smith, Jas. W. Barry, Ed. Ec. feldt, Chas. Will-

iams, Jos. Eddy, Barton Hooper and Wm. Mooney. Another smoker will be given next month.

Mr. Schwartz, proprietor of the Penn Jewelry Co., 156 N. 8th St., was held in \$500 bail by Magistrate Wilhere, on Wednesday, on the charge of obtaining money by false pretenses. Mrs. Anna Roberts testified that two months ago she purchased from Schwartz a 14-karat gold ring for which she was to pay \$9. When she got the ring she had it tested and found that it was not of the kind or character ordered, and as Schwartz refused to return the money she caused his arrest.

Springfield, Mass.

Charles Rogers, optician, and E. C. Watson, manager for O. W. Bullock & Co., are candidates for seats in the Common Council.

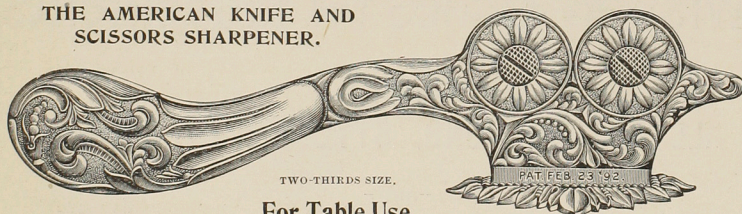
William Bowers has sold his Bay State Plating Works located on Taylor St. in this city, to the Holyoke Plating Works, of Holyoke, and the local concern will be moved to the latter city.

The Hampden County Retail Jewelers' Association held a meeting at the Board of Trade rooms last Tuesday evening. The most important business transacted during the meeting was the appointing of a committee to try and compel manufacturers to stamp their goods, thereby designating their quality.

Negotiations have been pending some time for the purchase of Morse's jewelry store, Westfield, and a few days ago the sale was closed to Dexter H. Wetherell and Robert C. Hollister. Mr. Wetherell was formerly employed with J. W. Skiff, but for the past year has been conducting a watch repair shop in Schmidt's block, on School St.

S. S. Wild & Son, Providence, R. I., make a specialty of enameling society emblems, yacht and college flags. For a quarter of a century the work done by this house has ranked among the highest of its kind done in this country. Those who have not tried this firm will do well to do so.

THE AMERICAN KNIFE AND SCISSORS SHARPENER.



FOR SALE BY

For Table Use.

Special Inducements to Jobbers

... Manufactured only by the

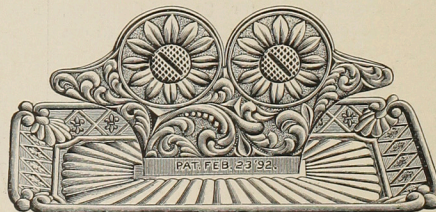
MOSSBERG WRENCH Co.,
ATTLEBORO, MASS.

Makers of Novelties in Silver and Hardware.

F. M. Sproehle & Co.,
Chicago, Ill.
E. G. Webster & Son,
New York.
L. Straus & Sons, New York.
Oskamp, Nolting & Co.,
Cincinnati, O.
Baldwin, Miller & Co.,
Indianapolis Ind.
Eliassof Bros. & Co.,
Albany, N. Y.
Thos. Long & Co., Boston, Mass.
Dame, Stoddard & Kendall,
Boston, Mass.

Practical and Handsome.

A Silver Plated Knife and Scissors Sharpener, retailing at a popular price. Perfect in action, nothing to wear out. Cutting discs of finest hardened steel. An ordinary sharpness or a RAZOR EDGE can be acquired in a few moments.



TWO-THIRDS SIZE.
FOR DESK USE.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

AMONG the travelers in Kansas City recently were: C. A. Boynton, Wm. B. Kerr & Co.; P. H. Smith, Whiting Mfg. Co.; N. D. Prentiss, Alling & Co.; A. G. Stein, L. H. Keller & Co.; E. E. Parmelee, Wilcox Silver Plate Co.; C. M. Davis, New Haven Clock Co.; Frederick Pease, Chas. Parker Co.; F. L. Mueller, for Reinhold G. Ledig; F. N. Carpenter, Alfred H. Smith & Co.; I. M. Berinstein; E. H. Hutton, Geoffroy & Co.

W. S. Pond, traveling for E. G. Webster & Son, Chicago, returned from his southern trip Thanksgiving Day with reports of good sales in his territory. C. F. Coutts had the same report to make of his northwestern trip for the same house on his return, Dec. 1.

Eastern jobbers and manufacturers represented in the Twin Cities last week were: Simpson, Hall, Miller & Co., by W. F. Adams; Meriden Britannia Co., by W. C. Wood; Albert Berger & Co., by Albert Somborn; Wm. Rogers Mfg. Co., by A. H. Clinger.

The following traveling salesmen passed through Detroit last week: A. Pinover, A. Pinover & Co.; Mr. Matschke, Kuhn, Doeflinger & Co.; Mr. Becker, Jos. Fahys & Co.; L. Combremont; Louis E. Fay, Kirby, Mowry & Co.; E. F. Badoux, Spencer Optical Mfg. Co.; S. W. Pickering, Shoemaker, Pickering & Co.; Mr. Cook, Bergstein & Son; O. C. Lane, Reed & Barton; James A. Cheney, Ludwig Nissen & Co.; Matthias Stratton, Jno. W. Reddall & Co.; F. L. Goddard, George W. Shiebler Co.; Mr. Davidson, Harrison Bros & Howson; Frank L. Mueller; J. C. Alexander, with Frank W. Smith; W. C. Coombs, Edward W. Sanford & Co., and a representative of the Bristol Brass & Clock Co.

Traveling representatives for jewelry houses found in Syracuse, N. Y., the past week were: Benj. Westervelt, Waterbury Watch Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Max Traub, Herzog, Goldsmith & Frank; Stephen B. Kent, Wm. H. Ball & Co.; F. W. Bliss, Unger Bros.; Fred Clarkson, Snow & Westcott; Emanuel Jacobson, Jacobson Bros.; H. C. Schwartz, Kremenz & Co.; M. Adler; Henry Pinover, A. Pinover & Co.; J. S. Beatty, L. Sauter & Co.; L. Schwab, New Haven Clock Co.; T. C. Nicholson, Flint, Blood & Co.; Mr. Sulzberger, Sulzberger & Gunzberger; M. Hammel, Keller, Ettinger & Fink; A. F. Bailey, Jr., Wm. M. Fisher & Co.; also representatives of Kimmey & Gladwell and S. Valfer & Co.

"Name all the salesmen that are in the habit of coming to Boston, and you won't

be far from correct on your list of traveling men in town during the week," said one jobber who was asked last Saturday for a list of his callers. "You can say the holiday trade is all we could expect, much better than we did expect, too," he added, "and there are a good many buyers here in the run of a week from all parts of New England." This was the story with most of the jobbing houses, the general opinion being that retailers are lightly stocked this year and the November run of business is likely to continue close up to Christmas week. The demand is by no means confined to novelties, but includes calls from the entire range of staple and seasonable jewelry and wares.

GREETING!

COMETH soon the Christmas-time;
List ye to my Christmas rhyme:

Muffled figures hurry by,
While from early Winter sky,
Causing heart and face to glow,
Whirling, dancing, falls the snow.
Summer birds have flown away,
Leaf and flower are in decay;
Yet we shed no mourning tear—
Christmas-time is drawing near.

Now the inner music flows
Through a heart that tender grows,
And it fills me through and through
And my love goes out to you,
Bridging over time and space,
Hedging in one fond embrace
You to whom I pen this rhyme:
Greeting! Merry Christmas-time!

DE LANCEY STONE.

Great Sacrifice Watch Sale.

A RARE OPPORTUNITY TO BUY FINE WATCHES

BELOW THE PRICE OF ORDINARY.

Having decided to discontinue the "Complete Watch" branch of our business and to hereafter confine our trade exclusively to watch movements, we offer our large and superb stock of Paillard Non-Magnetic Ladies' and Gentlemen's Fine Gold Watches, Plain and Complicated, at prices less than manufacturing cost. These watches are high class and carry with them our full warrant and guarantee.

This entire stock must be closed out, regardless of cost, before January 1st, to make room for regular movements. If you have a trade in Fine Watches, or appreciate high class goods, or if you have a customer to whom you can sell a Fine Watch, this is the greatest opportunity ever offered and

ONE YOU SHOULD TAKE ADVANTAGE OF.

Selection Packages sent to responsible dealers. Parties unknown to us will please furnish New York references. Descriptive "Sacrifice Sale" Circular mailed upon application.

A. C. SMITH WATCH CO., 177 Broadway, New York.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

	Page.		Page.		Page.
Art Pottery, Bric-a-brac, Etc.		Gold and Rolled Plate Jewelry.		Sample Trunks.	
Bing, Ferdinand & Co., 106 Grand St., N. Y.	50	Foster & Bailey, Providence, R. I.	3	Crouch & Fitzgerald, 161 Broadway, N. Y.	5
Bradley & Hubbard Mfg. Co., Meriden, Conn.	8	Gold Jewelry.		Show Cases.	
Hinrichs & Co., 29 & 31 Park Place, N. Y.	55	Aikin, Lambert & Co., 19 Maiden Lane	8-14	Smith, B. & W. B., 220 W. 29th St., N. Y.	56
Leonard, P. H., 76 & 78 Reade St., N. Y.	52	Carter, Sloan & Co., 15 Maiden Lane, N. Y.	21	Silver Plated Ware.	
Le Boutillier & Co., 860 Broadway, N. Y.	16	Cross & Beguelin, 17 Maiden Lane, N. Y.	4	Bell, O. E. & Co., 51 E. 4th St., Cincinnati O.	39
Levy, Dreyfus & Co., 9 & 11 Maiden Lane, N. Y.	32	Hedges, A. J. & Co., 6 Maiden Lane	50	Pairpoint Mfg. Co., New Bedford, Mass.	5
Straus, L. & Sons, 42 to 48 Warren St., N. Y.	49	Larter, Elcox & Co., 21-23 Maiden Lane, N. Y.	50	Rogers & Bro., 16 Cortlandt St., N. Y.	15
Assayers & Refiners.		Gold and Silver Novelties.		The Wm. Rogers Mfg. Co., Hartford, Conn.	5
U. S. Smelting & Refining Works, 25 John St., N. Y.	56	Riley, John A., & Sloan Co., Ltd., Broadway and 17th Street.	13	Webster, G. A., Chicago, Ill.	42
Auctioneers.		Waite, Thresher Co., Providence R. I.	9	Sterling Silver Novelties.	
Boyle, Davis & Goodman, 63 5th Ave., N. Y., 611 Pennsylvania Ave., Washington, D. C.	53	Horological Schools.		Codding Bros. & Heilborn, North Attleboro Mass.	14
Comrie, A. J., 22 John St., N. Y.	42	Parson's School for Watchmakers, Peoria, Ill.	41	Hagan, White & Co., 243 W. 23d St., N. Y.	56
H. M. Rich & Co., 21 School St., Boston, Mass.	37	Philadelphia College of Horology, 623 Heed Building, Phila., Pa.	54	Kent & Stanley Co., Providence, R. I.	10-11
Brownie Novelties.		Insurance.		Knowles, J. B. & S. M. Co., Silversmiths' Hall, Union Square, N. Y.	43
Griffith, R. L. & Son, 129 Eddy St., Providence, R. I.	49	Fidelity & Casualty Co., 140-146 Broadway.	55	Richardson, Enos. & Co., 23 Maiden Lane.	49
Badges, Medals, Etc.		Jewelers' Findings.		Sterling Silverware.	
Stockwell, E. R., 19 John St. N. Y.	54	Lind, Thos. W., 67 Friendship St., Providence, R. I.	28-29	Campbell-Metcalf Silver Co., Providence, R. I.	49
Carborundum.		Jewelry, Silverware and Optical Cases.		Fuchs, Ferd. & Bros., 808-810 Greenwich St., N. Y.	20
The Carborundum Co., Monongahela, Pa.	53	Steinhaus, T. C., 10 Maiden Lane, N. Y.	32	Gorham Mfg. Co., 19th St. & Broadway, N. Y. City.	22
Chains.		Jobbers, Watches, Diamonds, Etc.		Towle Mfg. Co., Newburyport, Mass.	55
Kent & Stanley Co., Providence, R. I.	10-11	Allen, Benj. & Co., Chicago, Ill.	41-13	Wallace, R. & Sons Mfg. Co., 3 Park Place, Wood & Hughes, 16 John St., N. Y.	6
Chronometers.		Aikin-Lambert Jewelry Co., 19 Maiden Lane.	8-54		
Heinrich, H. H., 14 John St., New York	53	Brethauer Watch and Jewelry Co., Chicago, Ill.	37	Tissue Paper.	
Bliss, John & Co., 129 Front St., N. Y.	14	Myers, S. F. & Co., 48 Maiden Lane, N. Y.	56	Dexter, C. H., & Sons, Windsor Locks, Conn.	8
Clocks, French, English and American.		Schroder, D. & Co., 252 Race St., Cincinnati, O.	42	Tortoise Shell Goods.	
Ansonia Clock Co., 11 Cliff Street, N. Y.	2	Sproehle, F. M. & Co., Chicago, Ill.	43	Potter, W. K., Providence, R. I.	20
Evans, W. F. & Sons, Hendsworth, Birmingham, England.	8	Stein, Ellbogen Co., Chicago, Ill.	17	Tool Manufacturers and Dealers.	
Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.	56	Musical Boxes.		Allen, Benj. & Co., Chicago, Ill.	13 41
Self-Winding Clock Co., 26 Broadway, N. Y.	56	Cuendet, E. L., 21 John St., N. Y.	13	Combermont, L., 45 Maiden Lane, N. Y.	37
Cut Glass.		Jacot & Son, 39 Union Square, N. Y.	54	American Watch Tool Co., Waltham, Mass.	13
Clark, T. B. & Co., 860 Broadway, N. Y.	50	Ophthalmic College.		Moseley & Co., Elgin, Ill.	41
Diamond & Precious Stone Importers.		St. Louis Ophthalmic College, St. Louis, Mo.	41	Mossberg Wrench Co., Attleboro, Mass.	34
Cottier, C., & Son, 14 Maiden Lane, New York	56	Optical Goods.		Oliver, W. W., Buffalo, N. Y.	42
Disselkoen, John N., 19 E. 16th St., N. Y.	21	Berger, Albert & Co., 47 Maiden Lane, N. Y.	5	Trunks and Traveling Bags.	
Falkenau, Oppenheimer & Co., 40 Maiden Hedges, Wm. S. & Co., 170 Broadway, N. Y.	20	Geneva Optical Co., Chicago, Ill.	41	Crouch & Fitzgerald, 161 Broadway, N. Y.	5
Kahn, L. & M. & Co., 172 Broadway, N. Y.	56	Queen & Co., Philadelphia, Pa.	56	Watch Manufacturers.	
Kipling, R. A., Hays Bldg., N. Y.	20	Spencer Optical Mfg. Co., 15 Maiden Lane, N. Y.	32	A. C. Smith Watch Co., 177 Broadway.	54-35 38
Randel, Baremore & Billings, 29 Maiden Lane Smith, Alfred H. & Co., 182 Broadway, N. Y.	21	Pens, Pencils, etc.,		Trenton Watch Co., Trenton, N. J.	17
Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y.	25	Aikin, Lambert & Co., 19 Maiden Lane, N. Y.	8-54	Watch Case Manufacturers.	
Diamond Cutters.		LeRoy, Fairchild & Co., 3 Maiden Lane.	24	Wadsworth Watch Case Co., Newport, Ky.	41
Arnstein Bros., 45 John St., N. Y.	19	Smith, H. M. & Co., 83 Nassau St.	39	Watch Case Repairers.	
Fox Bros. & Co., 68 W. 4th St., Cincinnati, O.	18	Photo-Miniature.		The Planchamp & Becker Co., Chicago, Ill.	41
Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y.	7	Favre Leon, 107 East 26th St., N. Y.	49	Watch Importers.	
Stern Bros. & Co., Cor. John & Nassau St., N. Y.	12	Ring Makers.		Hyde's, J. E., Sons, 22 Maiden Lane, N. Y.	4
Diamond Polishing Mills.		Bowden, J. B. & Co., 192 Broadway, N. Y.	13	Mathey Bros., Mathez & Co., 21 & 23 Maiden Lane, N. Y.	53
Arthur Co., The, 86 John St., New York	19 56	Bryant, M. B. & Co., 10 Maiden Lane, N. Y.	54	Racine, Jules, 180 Broadway, New York.	55
Fine Stationery.		Wood, Jno. & Sons	8	Robert, Edmond E., 21 Maiden Lane, N. Y.	14
Parsons & Greene Co., 18 Murray St., N. Y.	5	Safes.		A. Wittnauer, 19 Maiden Lane, N. Y.	33
		Mosler, Bahmann & Co., 578 B'way, N. Y.	13	Watch Keys.	
				Clark, A. N., Plainville, Conn.	14

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

WANTED, a position as expert watchmaker. Experience of 20 years of fine and complicated watches. Best of references. Address Adjustino, care JEWELERS' CIRCULAR.

WANTED, by a practical jeweler. Experienced foreman and designer, especially diamond work, wishes a position by Jan. 1st. Address A. B., care JEWELERS' CIRCULAR.

WATCHMAKER wants situation, eight years' city reference. Moderate salary. Archard, 229 W. 38th St., New York.

EXPERIENCED TRAVELER would like to represent an eastern manufacturer, Jan. 1st. Address Traveler, care H. B. Peters, 177 Broadway, New York.

BOOKKEEPER, absolutely reliable and competent to take charge of office, credits and collections, desires to make a change; for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170. Care JEWELERS' CIRCULAR.

POSITION desired by young man of good address and ability, where 12 years' business experience and acquaintance with New England, Middle States, and southern jewelry trade will enable him to advance; highest references. W. A. L. S., P. O. Box 1276, New York.

SALESMAN; thoroughly acquainted with western jewelry trade, jobbing and retail, wishes to make a change Jan. 1, have been with present house eight (8) years. Address X., JEWELERS' CIRCULAR, 189 Broadway.

A GRADUATED optician wishes a position as optician in a jewelry store. Address W. E., care of JEWELERS' CIRCULAR.

SALESMAN.—A first-class man, with unquestionable references as to ability, character, &c., direct from one of the largest houses in N. Y. city, desires an engagement to travel in New England, New York city and near-by towns. Would like line of fine gold jewelry or any manufacturer's line. H. J., JEWELERS' CIRCULAR.

THOROUGH, energetic, bright business man wants to connect himself with house doing installment business, having done same successfully with 10,000 accounts in his ledger. House appreciating value of such trade will find right man in right place. Address Installment, care of JEWELERS' CIRCULAR.

THOROUGHLY competent watchmaker and jeweler wants permanent situation. Married. References A. T. Also diamond setter and plain engraver. Box 154, Hope, Ark.

SALESMAN desires position. Acquainted with dry goods and jewelry trade. Middle and Western States. Address Traveler, care of JEWELERS' CIRCULAR.

AN experienced salesman in watches and jewelry wants a position to travel for a jobbing or manufacturing house in New England. Address M. B., care JEWELERS' CIRCULAR.

WANTED, a position as salesman, after Jan. 1st, in a wholesale or retail jewelry business, by one who is at present engaged with one of the leading jewelry firms in this city. Best of references given. Address A. A. X., care JEWELERS' CIRCULAR.

SITUATION WANTED—I am *not* a "first class watchmaker, clockmaker, jeweler and engraver," etc., but I *am* an expert on all kinds of watch repairing. I have had 20 years' experience with some of the best houses in the United States and am fully equipped with all modern tools. I am accustomed to handling first class city trade and competent to take full charge if desired; shall be open for an engagement Dec. 1st; references unexceptionable. Address "Expert," care THE JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Letter engravers on silverware. State experience and wages expected. Address B. C., care JEWELERS' CIRCULAR.

WANTED, salesman, thoroughly acquainted with the large retail trade in the East and Middle States. Must be posted in the watch line. Address B. B., care JEWELERS' CIRCULAR.

FIRST CLASS designer for manufacturing jeweler in Newark. Address, with references, M. Z., care JEWELERS' CIRCULAR.

WANTED, a first-class script and monogram engraver on silver ware and jewelry to go south for the months of December and January. Send specimen of work and state wages wanted. Address Theus Bros., Savannah, Ga.

WANTED, good engraver, who can assist watchmaker when not busy engraving, for leading store in the southwest. Address, giving age and salary wanted, S. Charles, P. O., Memphis, Tenn.

For Sale.

FOR SALE—Tools, fixtures and machinery of a manufacturing jeweler; can be seen in working order. Address King & Co., 355 Mulberry St., Newark, N. J.

FOR SALE—Long established jewelry and optical business, including stock, safe, fixtures, tools and materials; good run of bench work and jewelry repairing. Address S. A. Patterson, Administrator, Asbury Park, N. J.

Miscellaneous.

WATCHMAKING thoroughly taught by an experienced mechanic. No crowded school; but a limited number taken. Charges reasonable. Actual work. For particulars, &c., address M. E. Harmstead, 709 Sansom St., Philadelphia, Pa.

To Let.

TO LET, at 41 Maiden Lane, a very desirable office, handsomely furnished; electric light and gas. Moderate rent. Inquire at Room 35.

DIAMOND CUTTING WORKS FOR SALE

12 Mills down-town, most improved, entirely new machinery, good light, could give possession at once. Rent of premises reasonable.

APPLY TO

THE ARTHUR CO.

86 John Street,

New York.

—17 Jewel Dueber-Hampden Watches—

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

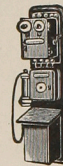
Write for New Price List.

Brethauer Watch and Jewelry Co., Special Agents,
71 WASHINGTON ST., CHICAGO, ILLS.

WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.
THE WINSLOW & PENNEY CO.
608 Masonic Temple, CHICAGO.

H. M. RICH & CO.,
Jewelry · Auctioneers,
21 School Street.
BOSTON, MASS.



ELECTRIC TELEPHONE

Sold outright, no rent, no royalty. Adapted to City, Village or Country. Needed in every home, shop, store and office. Greatest convenience and best seller on earth.
Agents make from \$5 to \$50 per day.
One in a residence means a sale to all the neighbors. Fine instruments, no toys, works anywhere, any distance. Complete, ready for use when shipped. Can be put up by any one, never out of order, no repairing, lasts a life time. Warranted. A money maker. Write W. P. Harrison & Co., Clerk 10, Columbus, O.

BORLOZ FILES.
L. COMBREMONT
IMPORTER OF
Tools and Materials,
45 Maiden Lane, NEW YORK.

THE OLDEST,
Newsiest,
Most Thorough,
Most Liberal,
Best Illustrated,
Handsomest,
PAPER.

IT PAYS

TO KEEP IN TOUCH WITH
TRADE AFFAIRS.

DO SO

... BY ...

SUBSCRIBING TO

The Jewelers' Circular.

Boston.

A new watch industry is one of the possibilities of the near future in Waltham. It is said that E. A. Locke will begin the manufacture of a cheap watch at once, as he has the model for the same completed, and everything is in readiness to commence operations.

The Jewelry Travelers' Association of New England has packed its trunk and checked it for Boston. The annual meeting and banquet of the organization will be held at the Quincy House, Friday evening, Dec. 21.

It is stated that the association of retail jewelers now forming in this State will have its headquarters in Boston when the plans are more fully carried out, and dealers in this city shall have been organized by the promoters of the undertaking.

Among the December brides is Mrs. Sumner Wheeler White, of New York, who, previous to Dec. 1st was Miss Frances G. Crosby, of this city. She is the daughter of the late C. A. W. Crosby, for many years one of the best known jewelers in the Hub.

The New England Association of Opticians has appointed a committee to consider the advisability of placing a suitable memorial in Mt. Auburn to mark the last resting place of Robert B. Tolles, the eminent microscopist and representative of their craft, who died in 1883, and whose grave in this famous city of the dead has never been marked by an appropriate tablet. The report of committee is due at the next meeting and is likely to be favorable to the proposed action.

President Samuel Little, of the E. Howard Watch & Clock Co., is one of Boston's busy men. He has just been re-

elected president of the West End Street railway corporation, the big company that provides transit for the million or more inhabitants of greater Boston. Mr. Little is one of the men who know how to direct affairs without trying to do every detail themselves and is very keen and discriminating in his choice of men for positions of responsibility in the various enterprises wherein he is a controlling force.

Providence.

Frank C. Latham, retailer, 1790 Westminster St., is out of business.

J. Prefontaine has given a chattel mortgage to the Providence Loan Co.

Adolph Lederer is enjoying a short business and pleasure trip in Europe.

J. B. Wentworth is seriously ill with congestion of the lungs and heart trouble.

Albert Holt, who has been seriously ill for several weeks, is still in a precarious condition.

Charles Briggs, of J. Briggs & Sons, returned last week from a two months' trip in Paris.

Frank Cutter, electroplater, has removed from Friendship St. to quarters in the new Kent & Stanley Co. building.

The will of the late Thomas Quayle has been entered for probate in the Municipal Court to be acted upon on the 4th inst.

Frank Chase, manager of the Fall River branch store for James A. Foster & Co., of this city, was in town the past week on business.

Fred. B. Ray has returned from an extended trip through the west and Canada, in the interests of the Darling Smelting and Refining Co.

Cassius M. Seymour, formerly of the

Seymour-Knapp-Warren Co., Plainville, Mass., has accepted a position as traveling representative for Bennett & Melcher, of this city.

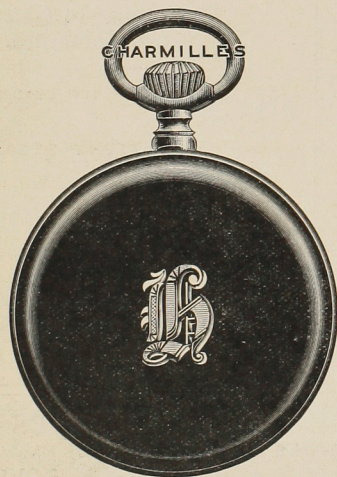
Hatch, White & Co. have succeeded Harrington & White, manufacturers, 59 Page St. J. J. Hatch was formerly with D. S. Spaulding, Mansfield, Mass. The new firm will make a line of sterling silver novelties.

William H. Crins, ex-president of the Gorham Mfg. Co., accompanied by his wife and two nieces, sailed Friday on the *Columbia* for San Francisco, Cal. Mr. Crins proposes to visit the various health resorts of southern California.

W. H. Elliott, 18 Broad St., Pawtucket, is making extensive alterations and additions to his store and increasing his stock of silverware and holiday goods. The silverware case that he has put in the rear of the store is very handsome and the mirrors in it improve the appearance of the store.

Thanksgiving was generally observed in this vicinity, all the shops closing down for the day and some for the week. The following firms presented turkeys to the married employees and greenbacks to the unmarried ones: S. B. Champlin & Son, John Austin & Son, J. W. Richardson & Co., A. Holt & Co., Fletcher, Burrows & Co., Hutchison & Huestis, S. K. Merrill & Co., and Fessenden & Co. This is the 31st annual occasion of this custom on the part of J. W. Richardson & Co.

A large portion of the new Kent & Stanley Co. building has already been rented, only about one floor remaining. Among the firms that have taken room are Kent & Stanley Co., Parks Bros. & Rogers, A. T. Wall & Co., Greene & Knox Mfg. Co., George H. Cahoon & Co., Marden &



SOMETHING NEW !

Interchangeable Initial Watches.

We have placed on the market a line of "Charmilles" watches cased in steel, black oxydized with GOLD INITIALS in relief. These initials are interchangeable with the backs; are 10 karat gold, cost but little extra, and make

A VERY ATTRACTIVE WATCH.

INITIAL watches appeal to public sentiment and taste. The advantages of INTERCHANGEABLE Initial Watches at LOW PRICES will be appreciated by all.

Ask Your Jobber For Them.

A. C. SMITH WATCH CO., - 177 Broadway, New York.

Kettlety and Frank Cutter. Some of these have not yet removed and Parks Bros. & Rogers and A. T. Wall & Co. will not take possession until next March.

The municipal election of Tuesday last was a hotly contested one and a large vote was cast. Several prominent jewelers were personally interested in the outcome, with the following results: Edward G. Burrows was elected by the Republicans Alderman from the 5th ward; Myron G. Fuller in 6th ward was defeated. For Councilmen, George H. Wood was elected from ward 1, William Blakely from ward 4, defeating B. F. Crossin and Leopold Dimond; John L. Remlinger from ward 6 defeating John T. Drinan and Ansel L. Sweet; Horace K. Blanchard and George L. Vose from ward 8. Martin S. Fanning was elected a member of the School Committee from the 9th ward.

Buffalo.

E. A. Muth spent Thanksgiving in Newark, N. Y.

William Walther is out again after undergoing an operation at the general hospital.

C. H. Philips, formerly with King & Eisele, has entered the employ of Hoyt & Jackson, Norwalk, O.

L. B. Stevens has left the employ of Schneider & Betz, to take a position with a New York material and tool house.

W. E. Hoffrogge, former bookkeeper for King & Eisele, who had to leave Buffalo on account of ill health, died at his home in Baltimore on Thanksgiving morning.

The following out-of-town jewelers were here last week: J. H. Kaiser, Jamestown, N. Y.; J. A. Stapf, Dunkirk, N. Y.; J. C. Lane, Colden, N. Y.; A. Allen, Silver Creek, N. Y.; J. J. Carr, Suspension Bridge, N. Y.; W. B. Sweet, Angolo, N. Y.

The many friends of W. W. Parker, of Parker & Mills, Akron, N. Y., sympathize with him in the loss of his brother, Orlando P. Parker, who was killed here Nov. 26th, as he was running to catch the train to go to work. Mr. Parker was one of the ticket agents for the New York Central Railroad in their main depot.

Syracuse.

M. H. Reese will start in business on the 15th inst. at 210 Warren St. He will carry a general line of jewelry and optical goods.

Out-of-town buyers in Syracuse, the past week included: Bert Stoltz, Port Bryon; N. G. Taylor, Weedsport; and Mr. Higgins, of Higgins Bros., Oswego.

The Latest Patents.

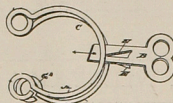
ISSUE OF NOV. 27, 1894.

529,743. BROOCH-PIN. DAVID METZGER, New York, N. Y.—Filed May 9, 1893. Serial No. 473,507. (No model.)



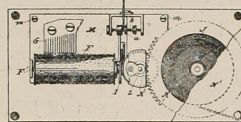
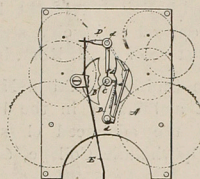
The combination with an ornament, of guides secured to said ornament, two pins each having a longitudinal movement in the same plane relatively to the guides and outside the planes of the guides, each of said pins having a shank portion extended from it through a guide and prolonged to form a handle and stop and an independent spring for each of the pins.

529,748. GARMENT FASTENER. ARCHIBALD



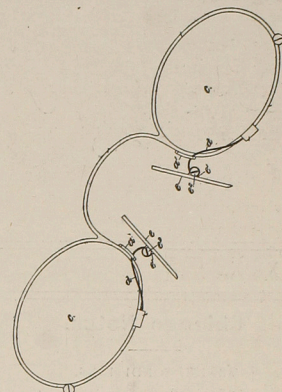
PICKEN, Roanoke, Va.—Filed Nov. 20, 1893. Serial No. 491,508. (No model.)

529,835. MUSICAL CLOCK. HENRY W. PORTER, Forestville, Conn., assignor of one-half to



Frederick N. Manross, same place.—Filed Mar. 7, 1893. Renewed Feb. 14, 1894. Serial No. 500,177. (No model.)

529,988. DOUBLE EYEGLASSES. JOHN J. WOOD, Liverpool, England.—Filed June 25, 1894. Serial No. 515,636. (No model.) Patented in England Apr. 22, 1893, No. 8,124.



The combination with a spring arm *d* attached to an eyeglass or its frame and adapted to press outward, and a gripping bearer *e* mounted on said spring arm, of a bar extended from the frame or glass and around the outside of said spring arm to shield and protect the arm.

DESIGN **23,816.** BADGE. FRANKLIN ELLIS,



Troy, assignor to the Pettibone Manufacturing Company, Cincinnati, Ohio.—Filed July 23, 1894. Serial No. 518,396. Term of patent 7 years.

SOUVENIR TRAYS

FOR CHRISTMAS.

Round or Square, Best Quadruple Plate.

Plain Polish or Plain Satin.....38c. each.

Fancy Initial or Single Name in Script,
to order.....48c. each.

WRITE FOR CIRCULARS OF NEW IDEAS IN

PIN TRAYS,
INDIVIDUAL BUTTER PLATES, ETC.

Made in Sterling Silver, Quadruple Plate, Plain
and Gold Trimmings.

Buy from Manufacturers. We Sell But One
Jeweler in Each Town. Secure Control at One

O. E. BELL & CO., Mfgs., Cincinnati, O.

H. M. SMITH & CO.,
MANUFACTURERS,



83 NASSAU STREET, - - NEW YORK CITY.
New Catalogue Just Issued.

THE STATE OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, DEC. 5, 1894.

NO. 19.

Chicago Notes.

TRADE CONDITIONS.

Jobbers of watches report an improvement in distribution over last year.

Sterling silver houses report business very good, with a satisfactory increase for the week.

In clocks there is a good healthy trade with goods of all classes moving well. It would seem business in this line was never so good as just now, and the demand is in excess of the factories' capacity for output.

Business affairs have assumed a nearly normal aspect for the season. Jobbing houses are busy and trade improved quite a little the past week. Leading houses express satisfaction with present trade conditions and say there is no cause for complaint.

Plated houses have been fully employed the past week and in instances have had all they can do to keep up with orders. With the increasing demand houses are running short on quite a good many goods. Factories are forwarding goods to their western houses as fast as there is good reason to expect of them under the circumstances, with every prospect from present demands that there will be an increased shortage before the end of the season.

C. Farr recently opened a jewelry store in Astoria, Ill.

M. G. Mohler has removed from Gilman, Ill., to Onarga, Ill.

Arthur E. Bradshaw, of Wm. Bradshaw & Son, Delphi, Ind., made purchases here the past week.

Ritter & Ryan, successors to Ritter & Tenney, Muncie, Ind., were putting in a Fall stock the past week.

The stock of Olson & Co., DeKalb, Ill., was disposed of at sheriff's sale the 10th ult. Chicago dealers were interested.

Ralston & Kessler, who recently bought

out E. R. Biggs, Goshen, Ind., numbered among the buyers in this city last week.

H. A. Gore, a practical watchmaker, formerly with Fox, jeweler, at Lewistown, Ill., has opened a jewelry stand in the stationery store of O. M. Ross, in that city.

Optician Smith, Watkins, N. Y., who has spent a lifetime in the business, is attending the advanced classes of the Chicago Ophthalmic College, 607 W. Van Buren St.

E. W. Leeds, "Get there, Eli," Terre Haute, Ind., was rushing around Chicago jobbing houses last week with his accustomed energy, placing orders for Fall and holiday trade.

James K. Wiggins, son of Jno. B. Wiggins, the well known engraver of this city, has gone to Tehuantepec Bay, on the border between Mexico and Guatemala, to look up investments in coffee plantations.

Among recent removals are noted those of A. E. Baylis, who has left Plainfield, Ill., to open in Chillicothe, Ill., and Wm. Morris, who has changed his address from Darlington, Wis., to Chenoa, Ill., where he opens up a new store.

Nov. 28 the Rogers Park Silverware Co., of Chicago, received their certificate of incorporation. The capital still is \$25,000, and the business to be prosecuted is the manufacture and sale of silverware and the sale of other merchandise. The promoters are E. A. S. Bartelow, Henry N. Frisbie and G. H. Loehr.

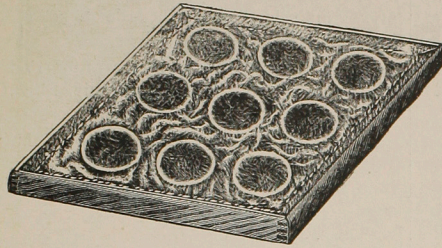
Fire has no terror for Illinois jewelers. Among those rising phoenix-like from ashes is Mr. Matthewson, jeweler at Astoria, Ill., who being lately burned out, has built and now occupies his new store there. Also F. L. Kyser, El Paso, Ill., whose place was destroyed by fire in August, opens up with a rebuilt and refitted store.

The meeting of the Chicago Engravers' Association, the new organization of leading

jewelry engravers, scheduled for Dec. 1st, was postponed subject to the call of the president. The engravers are so busily employed at present that night work is the rule and a proper representation at a meeting at this time would entail a pecuniary loss to each member.

Out-of-town dealers represented in Chicago by personal buyers included, last week: B. Schnadig & Co., Cedar Rapids, Ia.; Ralston & Kessler, Goshen, Ind.; Wm. Seewald, Tiffin, Ohio; P. K. Wiser, Mankato, Minn.; G. S. Hewitt, Toulon, Ill.; J. F. Cover, Toulon, Ill.; C. K. Charlton, Wilmington, Ill.; W. E. Reed, Kenosha, Wis.; W. J. Welsh, Iowa City, Iowa; Trask & Plain, Galesburg, Ill.; E. W. Kelley, Sullivan, Ind.; Wm. Bradshaw & Son, Delphi, Ind.; A. F. Hall, Janesville, Wis.; H. Applebaum, Lemont, Ill.; A. Buysee, South Bend, Ind.; W. A. Bowen, Kewaunee, Ill.; F. Boszkardt, Kirkland, Ill.; J. Blair, Batavia, Ill.; G. F. Beach, Valparaiso, Ind.; H. H. Bisbee, Ludington, Mich.; G. G. Case, Jackson, Mich.; H. B. Clark, Rantoul, Ill.; W. W. Denny, Aurora, Ill.; H. Jorgenson, West Superior, Wis.; Theodore Dieckman, Sheboygan, Wis.; Eggerman & Son, Aurora, Ill.; Fisher & Bro., Siddell, Ill.; R. O. Gottfredson, Kenosha, Ill.; H. P. Heald, Ravenswood, Ill.; J. F. Ingalls & Son, Waukegan, Ill.; Geo. Kelly, Paw Paw, Ill.; Lundgrun & Wilson, St. Charles, Ill.; F. J. Kempel, Oregon, Ill.; R. N. Lee, Henry, Ill.; M. Luchtemeyer, Blue Island, Ill.; E. C. Long, Shabbona, Ill.; Albert Miller, Dundee, Ill.; Huntley & McLaughlin, Bancroft, Iowa; C. J. Peterson, St. Charles, Ill.; P. Pfeiffer, Lemont, Ill.; W. A. Pratt, Paw Paw, Ill.; Mrs. F. J. Reemer, So. Chicago, Ill.; J. R. Schneider, Evanston; W. H. Stever, Henry, Ill.; Secord-Hopkins Co., Kensington, Ill.; Stone & Warden, Albion, Ind.; W. H. Sanders, Kankakee, Ill.; J. Taussig, Hammond, Ind.; R. E. Winter, Highwood, Ill.; A. I. Wyatt, Salt Lake City, Utah; Wilson & Cobb, Yankton, S. D.; W. P. Yeoman, Waukegan, Ill.; George Beemer, Lead City, S. D.

LOOK AT THESE PRICES!



Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, 11 3/4 x 11 3/4.

For Gents' Watches, each \$1.25
 For Ladies' Watches, each, \$1.25
 For Rings, each . \$1.25. For Chains, each, . \$1.25
 For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.

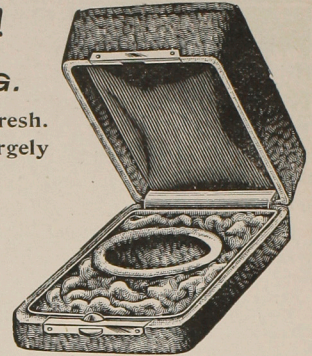
Subject to the usual discount for cash.

CHRISTMAS IS COMING.

Make your Stock Attractive and Fresh. It does not cost much and will add largely to your SALES.

BENJ. ALLEN & Co.,

141 & 143 State St.,
 CHICAGO, ILL.



FINE PLUSH BOXES.

WATCHES, CLOCKS,

DIAMONDS,

SILVERWARE

and JEWELRY.

For Gents' Watches, per dozen, \$3.00
 For Rings, per dozen, \$2.00
 For Six Tea Spoons, per dozen, \$9.00
 For Child's Set, per dozen, . . . \$9.00
 For Sugar Shell, per dozen . . \$9.00

For Ladies' Watches, per dozen, \$3.00
 For Ear Drops, per dozen, . . . \$3.50
 For Six Table Spoons, per dozen, \$15.00
 For Six Coffee Spoons, per doz., \$15.00
 For Butter Knife, per dozen, . \$9.00

Subject to the usual discount for cash.



GENEVA OPTICAL CO., CHICAGO.

CATALOGUES.

PART 1—General Catalogue of Optical Goods.
 " 2—Microscopes and Accessories.
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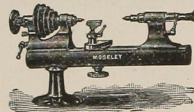
**PRESCRIPTION
 WORK**

Made with Promptness
 and Accuracy.

**OCULISTS' or
 OPTICIANS'
 OUTFITS.**

Trial Cases.
 Ophthalmoscopes.
 Lens Measures.

CORRESPONDENCE SOLICITED.



One of the best of the
 very best.

QUALITY IS THE STANDARD OF VALUE
 FOR WHICH WE COMPETE.

"THE MOSELEY."

"A Bread Winner" for the watchmaker
 We furnish you good lathes and chucks,
 while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck
 has length, strength, accurac.

PARSONS & SCHOOL
 —FOR—
WATCHMAKERS,
PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.

THE PLANCHAMP & BECKER CO.

Makers and Repairers of

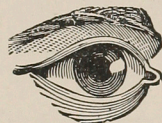
WATCH CASES,

Gold and Silver Plating —

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

83 and 65 East Washington St., Chicago.



The St. Louis Ophthalmic College and Hospital

[A SCHOOL OF THEORETICAL AND APPLIED OPHTHALMIC OPTICS.]

1655 SOUTH JEFFERSON AVENUE,

N. W. Corner Lafayette Avenue,

ST. LOUIS, MO.

For the Announcement and further information, address Ignatz Mayer, M. D., President.

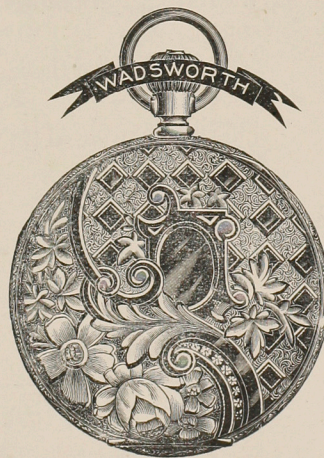
THE WADSWORTH WATCH CASE CO.



774.

General Offices,
 NEWPORT, KY.

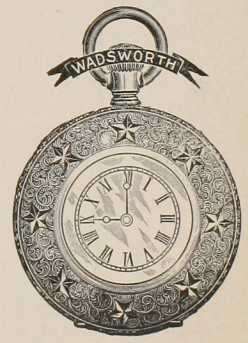
Filled



793.

NEW 12 SIZE
 TO FIT ALL 6S. P. S. MOVEMENTS.

Cases.



802.

Chicago Office,
 COLUMBUS BUILDING.

Cincinnati.

Baldwin & Martin, Winchester, Ky., are now Baldwin & Bro.

Baker & Worrell, Washington, Pa., are selling out at auction.

S. Lindenberg returned last week from a successful trip. He went out again Monday.

J. Wetherell & Son, Parkersburg, W. Va., have moved into their new and elegant store.

Chas. Stern has recovered from his serious illness and will be down at the store in a week or so.

A. G. Schwab is just home from a short trip. His firm have all the business they can attend to.

Wm. Pfeuger, of Jos. Noterman & Co., is home to stock up and will go out again. He has had a fine trade.

Mrs. Hambrink, a jeweler in a small way, failed Saturday. A few Cincinnati jobbers are interested for small amounts.

C. W. Ernstein, Gallipolis, O., is disposing of his business, and will go to California on account of his wife's ill-health.

Oskamp, Nolting & Co.'s December circular is interesting. It is profusely illustrated and gives good ideas of the very things one needs for the holiday trade.

Messrs. Arthur Daggett, of the Derby Silver Co., Heffron, of Riley, French & Heffron, Fred Kennion, of J. T. Mauran were some of the eastern people in town last week.

Among the visiting trade in town buying goods last week were: W. H. Smith and R. J. Satterthwait, Charleston, W. Va.;

Wm. Keller, of E. C. Barlow, Georgetown, Ky.; Geo. H. Smith, Lancaster, O.

D. Schroder & Co. have a live corps of travelers on the road hustling for diamond trade. The firm are sole agents in this section, south and west, for the celebrated Howard watches, of which they have had remarkable sales.

O. E. Bell & Co. are manufacturing a new line of silver plated novelties, among which are souvenir trays, just the thing for a present; they are made plain, satin finished, engraved with fancy initial or name in script to order.

Harry Walton, of the Wadsworth Watch Case Co., has just returned from a trip east where their new styles are becoming popular sellers. The factory in Newport is running full blast, working nights. Mr. Walton will not go out again, as the company have orders coming in daily for prompt fulfilment.

The permanent representation in New York of Homan & Co. is another plume in the hat of this progressive manufacturing plant. They expect by Jan. 1st to throw open to the eastern trade, one of the most attractive salesrooms on Madison Square, and hope to corral a considerable portion of eastern business. They have long been acknowledged as successful competitors for the western trade and have made rapid strides by important leaders they have turned out for the holiday trade this season. Chas. J. Jacobs, after Jan. 1, 1895, will no longer visit the trade in the east. Robt. Lafferts will manage the firm's New York office with the assistance of Robert W. White. Mr. Jacobs will look after and manage their Chicago office, giving it more of his time and attention in the future. He will also visit their customers in the principal large cities west of Pittsburgh, including that city.

Minneapolis and St. Paul.

E. S. Bugbee, Tracy, Minn., commenced an auction sale Dec. 1st, in order to sell off his surplus stock.

A. J. Rost, St. Peter, Minn., was married on the 20th inst. to Miss Minnie Shea, daughter of Mr. and Mrs. D. Shea.

R. L. Davis, lately successor to L. M. Winter, New Richmond, Wis., last week, in a fit of despondency, committed suicide.

Clarence Schleiker, traveling salesman for S. H. Clausin & Co., Minneapolis, returned last week from an extended trip west as far as Seattle, Wash. He reports trade very satisfactory.

A sneak thief opened the show case that stands at the First Ave. entrance to S. E. Olson's store, Minneapolis, Nov. 28, and made away with two watches valued at \$85. The staple which held the lock had been cut.

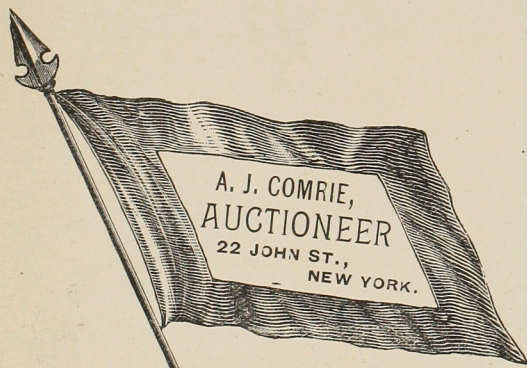
Out-of-town jewelers visiting the Twin Cities the past week were: A. H. Rent, New Richmond, Wis.; O. C. Field, Rice Lake, Wis.; Lucien Diacon, Chaska, Minn.; L. J. Korstad, Zumbrota, Minn.; A. Hammersten, Cokato, Minn.; M. Kammerer, Arlington, Minn.; H. A. Barreson, Ellsworth, Wis.; A. E. Madsen, North Branch, Minn.; C. J. Meacham, Prescott, Wis., and L. P. Sandberg, Red Wing, Minn.

Indianapolis.

Horace A. Comstock is back from a successful hunting expedition.

David J. Reagan spent Thanksgiving with customers in Illinois. He has been sending in very good orders to his house, Baldwin, Miller & Co.

Traveling men were scarce in Indianapolis the past week; the list included: Mr. Smith, Kent & Stanley Co.; I. L. Friedman, Oppenheimer, Zimmern & Co.; Walter Strauss, L. Strauss & Sons; C. O. E. Hartung, Sussfeld, Lorsch & Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; R. Robinson, Green & Knox Mfg. Co.



SPECIAL SALESMAN OF
WATCHES, DIAMONDS,
Bric-a-Brac
and Art Goods
FOR
Established Jewelers.

WRITE FOR PARTICULARS.

Communications Strictly Confidential.

Reference is given in all parts of the United States from Retailers and Jobbers.



G.A. WEBSTER
42 & 44 Madison St., Chicago, Ill.
Manufacturer,
AND WESTERN AGENT FOR
E. G. WEBSTER & SON, of Brooklyn, N. Y.
A. F. TOWLE & SON CO., of Greenfield, Mass

D. SCHRODER & CO.,

**WHOLESALE JEWELERS
AND IMPORTERS,**

Diamonds, Loose and Mounted at Big Bargain Prices. Sole Agents for West and South of Howard Watches at Greatly Reduced Prices. Send for our Catalogue, it will please you.

252 RACE STREET, CINCINNATI, O.

Kansas City.

J. R. Mercer is showing one of the finest lines of Austrian glassware in the west.

Dr. Julius King, of the Julius King Optical Co., is in town at present on business connected with his Kansas City branch.

E. A. Reed, of Reed & Barton, was treated very handsomely by the jewelers on his recent visit here and left with a note book full of orders.

The Jaccard Watch & Jewelry Co. have on exhibition in their store a case of secret society jewels which is one of the finest collections ever shown in the city.

Mrs. Harry L. Hobbs, of Colorado Springs, Col., who was formerly head bookkeeper for the Jaccard Watch & Jewelry Co., of this city, is visiting friends here.

T. G. Hawkes & Co. were represented here by W. H. Bryant last week with an elegant line of cut glass. The line this year is by far the best the firm have ever shown.

The following country visitors were in town last week preparing for holiday trade: J. J. Scott, Osawatimie, Kan.; Henry Selts, Clay Center, Kan.; J. B. Lowe, Independence, Mo.; and I. L. Grady, Slater, Mo.

Geo. F. Adams has taken the stock and fixtures recently sold by F. O. Hadley at 918 Main St., and will reopen at the same place. His store is now undergoing extensive repairs and larger show windows are being put in.

Among other things in his window display jeweler C. E. Russell has the prizes for the Midcontinental Poultry Exhibition to be held in this city. The E. E. Shattuck cup, the C. E. Russell cup and the silver Wyandotte cup are very handsome pieces of workmanship.

Burglars pried open a front window at Ben Levin's wholesale jewelry house, 116 W. 6th St., and stole about \$300 worth of jewelry. An inventory of the stock shows that 18 dozen gold plated chains and 7 dozen gold plated rings were taken, besides collar buttons, watch chains and jewelry novelties.

San Francisco.

Cummings & Sons are conducting an auction sale.

An auction sale is being conducted by Barrett & Sherwood, Montgomery and Bush Sts.

E. J. McMannis, of San Luis, Obispo, and E. Maybem, Chico, were among the trade visitors here last week.

L. Symonds, Point Arena, A. Burnheim, Napa, and H. Wiendieck, Red Bluff, were in town recently buying goods.

Jos. Murphy, formerly with Levison Bros., has returned from the Sandwich Islands. His health necessitates his leaving the jewelry business.

C. Landecker, the Ellis St. jeweler, who failed a short time since and who was closed out at sheriff's sale, is contemplating entering the jobbing business.

Ito Sotomi & Co., the Japanese art and jewelry store, have moved from 4th St. to handsome quarters among the retail shops on Sutter St. between Kearney and Montgomery Sts.

The brownies are having a considerable run in the holiday trade. The *Examiner* wee bears by Swinnerton is another design that if worked up, it is believed, would meet with a great sale here.

Stanley Glidden, formerly traveler for A. I. Hall & Sons, has opened a new jewelry store in the Golden Eagle Hotel, Sacramento. He is a brother of W. B. Glidden, agent for R. Wallace & Sons Mfg. Co.

The failure of J. L. Solomons, who conducts a pawnshop at 622 Kearney St., has proved more extensive than at first reports. It is now stated that his liabilities are from \$60,000 to \$75,000. His principal creditors are eastern houses among whom are mentioned Goodman Bros., New York. M. C. Eppenstein & Co., Chicago, are other large creditors.

Pacific Coast Notes.

W. Roberts, of Nanaimo, Cal., is selling out at auction.

R. L. Wells has opened a jewelry store in Sprague, Wash.

Chas. Haas, Stockton, Cal., has been in San Francisco buying goods.

The M. A. Rose stock, at Colfax, Wash., is being closed out at auction.

Mr. Lunt, representing the Towle Mfg. Co., is seeing the trade along the coast.

Collingwood's new jewelry store was formally opened in Pasadena, Cal., Nov. 14th.

Davidson Bros., Vancouver, B. C., have given up their retail business and will devote their time to the wholesale trade hereafter.

Jeweler A. P. Tarter, Los Gatos, Cal., is exhibiting the petrified vertebra of an aquatic monster, one joint of which is eight inches long and six inches in circumference.

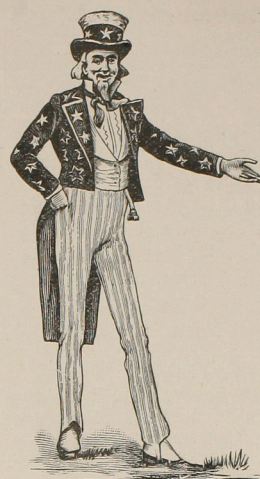
G. E. Pruner & Co., recently of Fairhaven, Wash., have leased a portion of Geo. W. Donley's new building, in Escondido, Cal., and will soon open with a new stock of jewelry and optical goods.

Detroit.

Roehm & Son have moved their watch department from the south side to the north side of their store.

C. G. Case and Frank Yerick have started a jewelry store in Jackson, Mich., being located in the Carter block.

George Turner, formerly a jeweler of Chatham, Ont., was in this city last week. He is now with George Chambers, Mt. Clemens.



Our Salesman
Watch
the results of
Our Salesman
640 Page Catalogue, 1895,
Open
On your Show Case.

That will prove his value to you. He does not draw any salary but will double your sales. Open on your show case, as inquisitive people can't help but buy. Bottom prices and special drives are his strongest arguments why you should buy of him.

Send for our 640 Page Illustrated Catalogue if you haven't received it. It's a money maker for you.

OUR NAME DON'T APPEAR IN IT.

F. M. Sproehnele & Co.

103 STATE ST., CHICAGO,

Wholesale Jewelers.

YOU'LL SAVE MONEY

by ordering your Holiday Stock from it.

George W. Crook, jeweler, Trenton, Mich., recently died.

All the jewelers by common consent closed their places of business on Thanksgiving Day.

Burglars last week entered the store of Robinson Bros., Muskegon, Mich., and stole \$50 worth of watches and jewelry.

Sanford Smith, a jeweler, for many years at the corner of 1st St. and Grand River Ave., died last week. He was one of the oldest residents of the city.

Frank Matthauer returned last week from a four weeks' trip through Ohio for Kennedy & Koester. George L. Lowe has started out for the Upper Peninsula.

An auctioneer jewelry store has been opened up for holiday business at Paw Paw, Mich., in the location formerly occupied by R. L. Broughton. M. M. Meyers is the auctioneer.

Joseph M. Ferguson was last week arrested for swindling various merchants by means of bogus checks. Roehm & Son were among the sufferers. The officers took the man over to the Central Police Station, and when they were not looking, Ferguson walked out and has not been seen since.

The Grand Rapids Clock & Mantel Co. have organized. They are not a new concern but a reorganization of the Dryden-Annin-Rose Clock Co., with James T. Phillips as president. Mr. Dryden has retired from the business. The firm will continue the manufacture of fancy hall clocks adding to them the making of artistic mantels.

A furniture wagon last week ran into the show window of Herman H. Idema, Grand Rapids, Mich., and created havoc with the \$5,000 worth of diamonds and watches which he had on exhibition. They were scattered over the sidewalk and became mixed with the broken glass. A large crowd gathered and Mr. Idema alleges that he is out over \$1,000 worth of goods that the crowd picked up. He will endeavor to make the owners of the wagon stand the damage and loss.

Jobbers report a livelier tone in their country trade and the holiday business is expected to start in for good this week. It will probably come with a rush, as retail dealers have been holding off. The following Michigan country jewelers were in the city last week: S. Friedburg, Ann Arbor; S. A. Cleveland, Utica; N. E. Wooten, Milford; L. E. Tobey, Ovid; W. W. Bridges, Marine City; George Hamilton, South Lyons; D. I. Ingles, St. Clair; A. T. Limpricht, Flat Rock; S. O. Ecker, Mt. Clemens; Mr. Hullett, of Hullett & Son, Marshall; W. P. Felt, Belleville; and W. T. Blashill, Oxford.

The Mercantile fountain pen of Aikin, Lambert & Co., 19 Maiden Lane, New York, has met with such great success that the firm are having difficulty in filling all the orders on time.

Fashions in Holiday Jewelry and Silver Novelties.

A LADY'S RAMBLES AMONG THE JEWELERS.

The collar form of necklace prevails this season, owing doubtless to its greater becomingness.

Black steel watches have a certain vogue. The surface is frequently and effectively studded with tiny diamonds.

Umbrella handles are sword hilt shape, that is to say, flat and slightly concave and overlaid with silver ornaments.

Old Roman coins are mounted as medallions. Another manifestation is designs in metal, with legends in French or Old English.

There have been unusual displays of leather goods during the past week. Soft ivory tones prevail. These goods are bound in silver, frequently touched with enamel.

Large cut glass punch bowls mounted in silver have medallions with engraved ornament in relief. The designs are pertinent to the office of the bowl. They are a decided acquisition.

Medallions of painted ivory, or rather porcelain, are now put on everything that will support such ornamentation. It is suspected that these and the new miniature craze support one another.

Perforated silver standards for tea cups are a recent addition to the equipages for afternoon tea. A lovely set seen had egg shell cups with a pale lavender border above the silver. The effect was exquisite.

The czarina slide goes on conquering and to conquer. The wreath and Italian forms with their foliations, prevail. An exceedingly pretty ornament, used for the same purpose, is the upright bar of gems or rhinestones. At least two of these are essential—one each being placed at the side wings. Occasionally a slide is placed in the center.

ELSIE BEE.

The A. K. Camp Co., Milwaukee, Wis., have gotten out a unique design in the way of a clock case. It was ordered by Louis Allis, one of the proprietors of the big Allis works. Mr. Allis has recently completed a very fine residence, one room of which is finished in natural wood after the manner of a rustic log cabin, and he conceived the idea of hanging a rustic clock of original design on one of the walls. At first he thought to secure a cross section of a petrified tree, using the smooth end for a dial, but found it difficult to carry this out; so an oak tree in its natural state was substituted. The section is about 8 inches in thickness and the end measures about 15 inches across. The wood has been hollowed out from the rear to receive the works and the dial, which is beautifully polished, has

black iron raised figures, in old style design, and the hands are also of black iron. The clock will be suspended from the ceiling by black iron chains.

Connecticut.

The Bristol Brass & Clock Co., Bristol, are very busy and are running until 9 o'clock each evening.

Major C. H. Case, Hartford, is prominently mentioned for a member of the staff of Gov.-elect Coffin, of Connecticut.

Traveling salesman Capt. M. D. Munson and his son, George D. Munson, of Wallingford, are home from the west to spend the holidays.

Jewelers W. S. & E. H. Rowe, 91 Grand Ave., New Haven, have greatly improved their jewelry store. The improvements include an artistic door sign and a finely lettered sidewalk sign.

Jeweler and optician L. V. B. Hubbard, of Shelton, has re-engaged in his old business. He has re-purchased the business he sold to B. S. Hall and resumed at the old stand. Mr. Hall has not yet decided what business he will engage in.

The Silver Plate Engravers' Union of Meriden, had a grand concert and ball Tuesday night last at the Meriden town hall. The committee in charge were: Walter S. Bagnall, F. W. Hagner, E. Kraemer, G. Schmidt, L. Roselius, H. W. Hugo and C. J. Heineman, Jr.

Geo. H. Wilcox, of the Meriden Britannia Co., was chairman of one of the committees at the banquet given in Meriden Tuesday night last in honor of United States Senators Platt and Dayton, the latter successor to Senator Wilson, of West Virginia. Gilbert Rogers, R. H. Curtis, Samuel Dodd, N. L. Bradley, Walter Hubbard, D. P. Wilcox, G. M. Curtis, C. B. Rogers were members of the committees.

The Parker clock factory, in Coon Hollow, Meriden, will resume operations in a few days after a long shut down. The company have designed a new large pattern clock, that has been put in the market and is meeting with big success. The factory while idle, was remodeled and painted, giving the building an entirely different aspect. When ready to start up, it is expected over one hundred old hands will be given work.

The German silver department at the Meriden Britannia Co.'s shop is the busiest part of the concern at present. The main factory is running ten hours per day, but the German silver department is enabled to work after 6 o'clock, because it is independent of the motive power. Another very encouraging sign of the company's increasing business is shown by the activity of the packing and shipping departments. More goods by far are being shipped this year when compared with last year's holiday business.

A Pageant of Precious Stones.

NOTHING could have been more brilliant than the recent pageant of precious stones which illuminated the streets of Brussels. The route followed by the novel procession was lined with dense

the whole street broke out into a blaze of multi-colored light. Amid enthusiastic cheers the procession was set in motion.

The first car represented Light, being an appropriate reminder that without the aid of the sun the most brilliant of precious stones would be robbed of its beauty. In a gorgeous chariot, covered with silver and

and the glowing red of the other, together with the artistic grouping of the figures on both, formed pictures of real artistic merit. In each case the colors of the precious stones and their geographical associations were admirably represented.

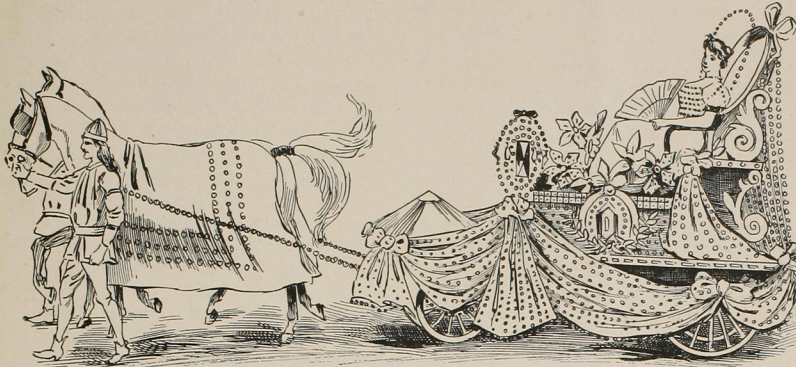
The topaz, with its figurante in a palanquin, and its attendants flourishing gigantic yellow fans, formed an admirable picture of Asiatic luxury. The turquoise car, with its twenty beauties apparelled in blue, and its floating mass of cerulean bijouterie, was also much admired. A miscellaneous cavalcade, representing jewelry, concluded the procession. For nearly three hours this gorgeous display perambulated the boulevards and principal streets.

Workshop Notes.

Use of Pegwood.—In the cleaning of the watch plate the use of the pegwood is a great point. All the sinks and around the jewels should be carefully rubbed; then with a clean dry brush go over the plate once again, and all the time hold the plate between or in a clean sheet of paper. After this has been accomplished to my satisfaction, I commence once more with pegwood, having several pieces, sharpened long not blunt, so it will reach clear though the jewels, and clean and polish them as they should be.

New Jewel for Balance.—In setting a new jewel for the balance, if you cannot get a new one to fit, open up the setting of the old and fit in a new jewel. Do it carefully and you will find it as good as if you had a new setting. Select a jewel that is pierced straight through the center. This can be done by fitting the jewel on a piece of wire that is tapered gradually to a fine point. Take a strong glass and examine it and if the jewel is pierced true it will set true on the wire, but if it is down on one side and up on the other it is not pierced true. To fit an American end stone, the cheapest way is to open up the old setting and fit in a new one; the end stone should be tight.

Conical Pivot.—If a conical pivot is required, as is usual with most balance staffs, be sure and have it *conical* and not tapered. There is a vast difference in ideas among watch repairers as to what a conical pivot should be. The conical part should take the place of the beveled edge at the root of a square pivot. It should be an easy curve inward till it reaches the pivot itself, which should be perfectly straight and even throughout. When turning it should be left a trifle longer than the jewel hole, and then with the round-edged steel polisher and a little oil-stone dust it should be polished until all graver marks are removed and the proper size obtained. That is, the jewel must fit the pivot without any perceptible side-shake, and yet, when the jewel alone is placed in position with the pivot through the hole it should drop off readily when the staff is inverted.

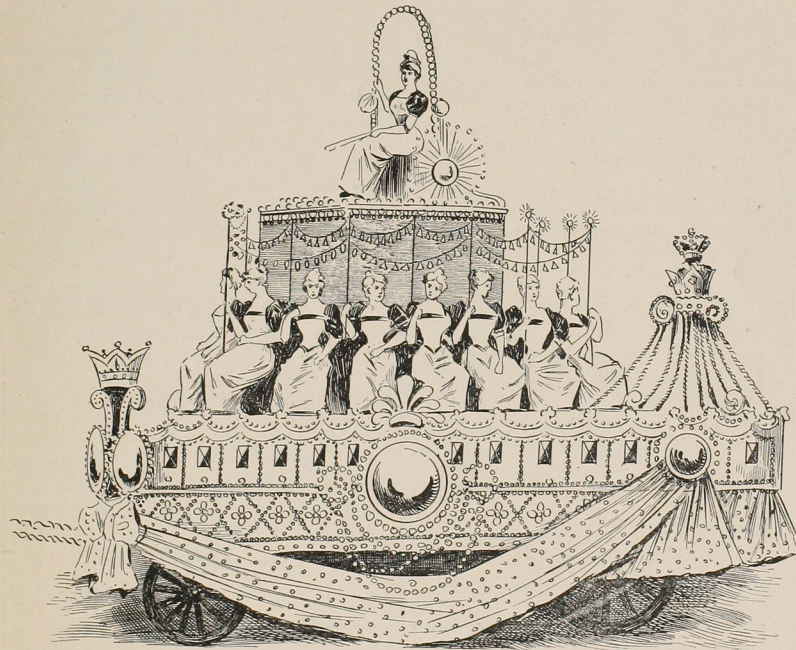


DIAMOND FLOAT, AWARDED THE FIRST PRIZE.

crowds. As night set in the skies were seen to be clouded, and for a moment the weather threatened to put an unceremonious end to the program. A few drops of rain fell, but only to tantalize the spectators, for after a minute or two the downfall ceased. The procession had been formed

blazing with light, the god Phoebus appeared in his most classical form. Following him was an escort of drummers, musicians and torch bearers, all dressed in white and silver, their tunics and casques ornamented with faceted silver plates.

Then came a troop of cavaliers represent-



FLOAT EMBLEMATIC OF THE TURQUOISE.

in the Rue Ducale, and there, until nearly 8 o'clock, it remained, a mysterious trail of shadows, the accoutrements of which dimly and mysteriously reflected the flickering lights of the streets. Precisely at 8 o'clock the figurantes lit their torches, the electrical apparatus was set to work and

ing the turquoise, the topaz, the amethyst, the sapphire, the diamond, the emerald and the ruby, serving as a sort of summary of the cars and chariots forming the main body of the procession. Of these cars the most admired were the diamond and ruby. The brilliant white of the one

MATTERS IN

JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the conduction of their business.

The Freezing of Show Windows.

THERE are several recipes recommended for preventing the moistening and freezing of show windows. The first, which is praised as infallible is to dissolve $1\frac{1}{2}$ ounces glycerine in 1 quart 63 per cent. alcohol, to which may be added a little amber oil or other volatile oil. When the mixture has become crystal clear, the inner surface of the show window is, with a piece of wash leather or linen rag, rubbed with it, which prevents not only the freezing, but also the sweating of the window.

The burning of several small gas flames inside on the window sills is also recommended. This prevents the freezing, but not the sweating of the window.

"In the multitude of counsel is wisdom." THE CIRCULAR might just as well trot out the whole of its vast fund of information. It is said that the sweating of the window can be prevented by placing several shallow dishes of quick lime on the sill. The lime naturally absorbs the moisture.

Jewelers' Window Illumination.

JEWELERS' in Park Row and along the Bowery, New York, have adopted a window illumination that lends greater attractiveness to the rows of diamonds than any number of electric lights. It is a revolving gas jet, with four arms, from the four ends of which the lights stream and whirl. The shifting lights artfully bring out all the power of the gems by repeated reflections from the polished surfaces. A few of these lights are seen in tobacco shop windows, where meerscham pipes are softer under the glow.

The Tiffany Blue Book.

TIFFANY'S compact little catalogue, known far and wide as the "Tiffany Blue Book," was out a week earlier than usual this year, and is handsomer and more complete than ever. An effective new cover design, with a rich, deep blue back ground, makes the little volume very attractive. The catalogue is one of the most sought-for of publications of this character issued, as it is a practical catalogue, compact in form and concise in text, with no lavish description, no illustration, and not a superfluous word in the entire 279 pages.

The products of the house in gold and

silver ware, and holiday novelties, are enumerated in alphabetical order, and the range of prices quoted from the minimum upward. The book is sent without charge to any address.

The cover was designed by Paulding Farnham; the die sinking is a fine example of the stage of perfection that has been attained in this department directed by Jas. H. Whitehouse, under whose supervision were also cut the Columbian World's Fair medal and other notable examples of steel die work.

An Optical Illusion.

WILLIAM M. UPDEGRAVE, optician, Johnstown, Pa., is circulating a little card containing directions for a very neat optical illusion. By gazing intently at a picture of a man's head printed in red on one side of the card, then quickly turning the card over and looking at the back, which is blank, the picture will appear in light blue. It's an illustration of the fact that it isn't best to always believe all you see. The circular is a good advertising dodge.

A Good and Bad Ad.

HERE is a Providence advertisement that is both good and bad. The printer who set it up was a job

bargain, but the matter is so jumbled up, that it is very hard to read, and one has to look at the advertisement two or three times to find out what Whittier & Son are really driving at.

One of the best things that an advertiser can learn, and one of the first things that he ought to learn, is to make his advertisements look readable, and make them really easy to read. Life is too short and people are too busy to waste time on Chinese puzzles in the advertising columns of the paper. The people whom it is most desirable to reach with advertising are busy people, because busy people generally have the wherewithal to purchase the goods advertised. Say what you have to say in as few words as possible and make the advertisement look as readable as possible. When I recommend brevity, I do not mean that the number of words should be cut at the expense of the sense and strength of the advertisement. Use all the words you need to convey your meaning, but do not use any more than that.

Suggestions for Retail Jewelers' Ads.

ON the opposite page are given a half dozen suggestions for retailers' ads., designed by Charles Austin Bates. They are timely and well worded.

The chryso-ceramics of M. & E. Healy 1122 Connecticut Ave., Washington, D. C., are proving to be a line particularly adaptable for the jewelers' holiday trade. Their gold covered porcelain needs no recommendation to those who have noted its beauties. It was for these products that the manufacturers received the highest award at the World's Columbian Exposition.

H. C. WHITTIER & SON, 327 WESTMINSTER ST., PROVIDENCE, R. I.

V E R Y	<p>TEA SPOONS</p> <p>\$7.⁰⁰ PER DOZEN.</p>	<p>Sterling Silver.</p> <p>Any Pattern, Style or Design.</p>	S P E C I A L
	<p>Louis XV., Imperial, Empire, &c., &c.</p>	<p>\$7.⁰⁰ PER DOZEN.</p>	

printer and had no business in a newspaper office. The matter in the ad is all right. It is a plain statement of a plainly apparent

W. C. Kayser, Marshall, Minn., has been conducting an auction clearing sale for the past two weeks.

SOME IDEAS FOR RETAILERS' ADS.

**THE LIVER
OF A WATCH**

is the hair spring, and like the human organ it sometimes gets kinks in it—just does all sorts of funny things without any excuse or reason discoverable. It takes a doctor to find out the cause.

We're

Watch Doctors

and make it our business to straighten out all the little troubles and get the sick watch on its regular diet of time again.—Because you don't understand all the details of a watch, is no excuse for us to charge exorbitant prices for repairing. We charge what it is worth, no more.—If your watch is dyspeptic bring it in.

CRYSTAL & CASE,

Wheelburg.

**THERE ARE
SOME MEN**

who like jewelry—like plenty of it—others again who do not care for it and wear only a little, of a modest sort. Don't matter which way you think, we can please you. A

Dress Stud

may be anything, from a plain white button to a diamond, the size of small pea. We have both extremes and a big assortment in the middle. Got some collar buttons, too, that, judging from ourselves, you'll like. They do just what they should do and stay where they belong—comfortable, too. We have just put a price on them that's an inducement in itself—solid gold—\$.75; plated, three for \$.50. Want a button?

GOLD & SILVER

Studville.

**THE MODERN
HOROLOGIOGRAPHER**

smiles as he looks backward at the productions of years ago in the timepiece line. Imagine a watch five inches in diameter! A good watch in the olden times would gain or lose five or ten minutes in a day, depending on the weather.

A Modern Watch

won't lose or gain this in a year, provided you get the right kind—our kind. We guarantee our watches and know just what they will do. There are no disappointments, lost trains, or broken appointments connected with our chronometers. Not necessary to spend much money either. Our \$28 watch is perfect. Take a minute to call, and gain time.

STEMWOUND & HAND,

Timetown.

**WAIT A
MINUTE**

But the minute-hand wouldn't wait for the slow-going hour-hand—kept right on going, without any regard for anything, and about noon the clock struck

Half Past Six.

Ever have one of this sort of clocks—the kind that is forever doing some outrageous sort of thing—a dishonest, irresponsible clock?

Maybe we can fix up the old one—get some conscience into it. If we can't, we'll say so, and then show you a clock that can be depended upon. We have some honest clocks, and they cost so little that you'd be suspicious if we didn't guarantee them. Time's cheap here—good time, too.

PENDLUM & KEY,

Clockville.

**DOWN IN
AFRICA**

where diamonds grow they don't look for the glittering, dazzling crystals that we know as diamonds—they look for egg-shaped pebbles, common looking stones that do not betray their value.

The cutting of

A Diamond

brings out the goodness—this work gives it the market value. The way a diamond is cut affects the price almost as much as its degree of whiteness. We make a specialty of selecting only perfect stones. We don't expect our friends to know, except in a general way, about the details—if you do, you'll all the more readily appreciate our stones, and the smallness of our profit.

RING, SET & CO.,

Stonetown.

**THE LITTLE
PASTEBOARD**

sets you guessing. Your bachelor friend—or may be, girl friend—has informed you through his or her parents, that he or she has decided to step from the field of singles into the meadow of doubles.

Of course, you'll send a

Wedding Present

but what? After you've pondered and searched for an appropriate mark of your esteem and have arrived at no conclusion, come and see us. Wonderful how well we can guess at what will suit both you and your friends. We have a most beautiful line of suitable presents. What's nicer, what wears better than silverware? Our prices are as low as we can make them—save the worry—save cash, too.

PLATE & STERLING,

Silverton.

The Treatment of Silver in Melting, &c.

THE MELTING OF SILVER ALLOYS.

THE processes of melting and properly mixing silver with its alloys in a crucible are among the first operations of the silversmith, and are, moreover, of great importance in the production of intimate and homogenous alloys. In order to effect these, however, simple though they may appear, various precautions are necessary and certain principles require carrying out to arrive at the best possible results, otherwise a great loss or waste of material may take place. To direct attention to those principles, which from very careful attention to the subject we have found to answer best, will first be the aim of these articles.

PREPARING THE COMPONENTS OF THE ALLOY, ETC.

The weighing of the component metals, the selection of the crucible, the charging of it, and the attention it requires while in the furnace, are considerations to which we can not too strongly call attention. The regulations with regard to weighing should be strictly and accurately carried out. The best and safest plan is, after the various metals have been separately weighed, to re-weigh them, this time collectively, in order to ascertain whether the total weight corresponds with the previous calculation; if it does, the mixture has been properly prepared. We have known both time and trouble saved by the adoption of this precaution, after mistakes had occurred which could not have been detected until the weighing of the bar of metal had taken place after melting.

CHOICE OF CRUCIBLES.

There are various kinds of crucibles manufactured for the use of the precious metal workers. Crucibles were so-called from originally being stamped by the alchemists with the sign of the cross. They are calculated to bear very high temperature, and consist of English, Hessian, Cornish black lead, and plumbago. The last two are by far the best; the plumbago, however, being the hardest, and capable of withstand-

ing the highest temperatures, it is to be preferred before all others. It will also stand more frequent meltings than any of the others. Such crucibles have been known to withstand the heat of the furnace for upward fifty times, without giving way. The wear of them is very strong and resisting, as they only *gradually* become reduced in thickness, so that it is easy to distinguish their unfitness for use. Fluxes act on earthen crucibles, particularly English, at a high temperature, and niter and carbonate of soda soon destroy them.

FLUXES.

Fluxes are necessary in most cases of metallic reductions; they protect the metal from the air, and dissolve impurities. They are of several kinds, as follows:

Vegetable charcoal;	Sandiner;
Carbonate of potash;	Yellow soap;
Carbonate of soda;	Black flux;
Common salt;	White flux;
Sal-ammoniac;	Crude tartar;
Sal-enixum;	Brown potash;
Saltpetre;	Sub-carbonate of pot-
Borax;	ash.

All these fluxes have occasional duties to perform, and are therefore of great service to the metallurgist.

THE DIFFERENT ALLOYING METALS.

When copper and silver only form the alloy of the silversmith, they should both be added to the crucible at the commencement of the operation; and it is the best plan to put the copper at the bottom, because it is the most infusible metal. By doing so it will receive the greatest degree of heat, which in jewelers' furnaces always comes upward, and the higher specific gravity of the silver has a tendency to force that metal downward; consequently, when the two metals have become fused, upon well stirring—which should be done with an iron stirrer tapered at the point, and previously heated to redness—a perfectly homogeneous mass will be the result. When the more fusible metals are to form the component parts of the mixture, different treatment in regard to them will be required. They should not be added at the commencement of the operation, but

should be dealt with afterward, in the following manner:

ZINC.

Zinc is one of the more fusible metals and is sometimes employed by the silversmith in his alloys, for the purpose of imparting a greater degree of whiteness to them, as well as rendering inferior silver more easily bleached or whitened; thus assisting to bring back the natural color of fine silver to manufactured articles, which have partially lost it by the addition of alloy of some other color. Zinc when employed in silver alloys, should be cautiously used, and care should be taken not to add too much to a given quantity of material. The solder used with silver-zinc alloys should be far more fusible than that employed with the other alloys. If too much zinc be added in the preparation of these alloys, in the course of the work, particularly in the process of soldering, they have a tendency to *sweat* and sometimes to *eat* the metals into holes around the parts to be united; such alloys, therefore, render this process very difficult to perform, beside entailing more labor in the production of a clean and smooth finish.

ALLOYS OF MORE THAN TWO METALS.

In melting an alloy of silver, copper and zinc, the silver and copper should first be melted in a plumbago crucible, and well stirred together in order that they may become properly mixed. The zinc is sold in flat cakes, generally under the name of "spelter," and, when required, is usually cut up with a chisel into pieces of various weights suitable for the object in view. When the copper and silver have become well incorporated, the mixture should be protected from the air by a suitable flux, charcoal being the best for this purpose. The most suitable time to add it to the crucible in the furnace is when the metals are just beginning to fuse. This flux covers the whole of the surface of the molten mass, and so prevents the action of the air from destroying some of the baser metals. The charcoal should be perfectly pure and in a finely divided state, for if adulterated with any gritty matter (and sometimes such is the case) a very indifferent working material is produced, the evil results of which show themselves in every stage of manufacture. These instructions with regard to melting the more infusible metals having been carried out, the zinc is taken with a long pair of tongs, and held within the furnace, over the mouth of the crucible, until the temperature has almost reached the melting point, when it should be carefully dropped into the fused mass below, quickly stirred, so that it may become intimately mixed with the other metals, and at once withdrawn from the furnace, and poured into a suitable ingot mould.

(To be continued.)

In a fire in Sheffield, Ia., some days ago, the business of Wm. Bird was totally burned out.



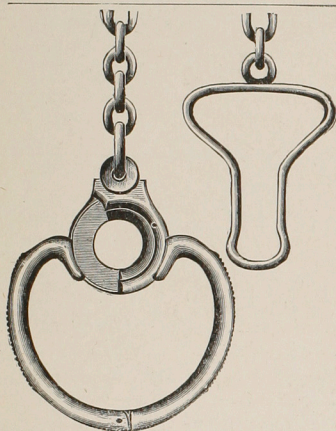
RUDOLSTADT

HIGHEST AWARD
WORLD'S
COLUMBIAN
EXPOSITION.

ART POTTERY.

CONTAINS all the elements required as to designs, decorations and workmanship, in a high grade of Art Goods adapted to the Jewelry Trade, and yields a larger margin of profit than any other class of Pottery.

L. Straus & Sons,
SOLE AGENTS,
42-44-46-48 Warren Street,
116 Chambers Street,
NEW YORK.



..THE LATEST..
Sterling Silver Novelty,
CIGAR CUTTER
AND KEY RING COMBINED.

Patented Nov. 20th, 1894.

WITH OR WITHOUT CHAIN.

MADE ONLY BY

ENOS RICHARDSON & CO.,

23 Maiden Lane, New York.

FANCY

.. IN ..

SCARF PINS

AND LINKS.



FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS.

If your Stock does not include our **GOLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

If your jobber doesn't keep these goods write us and we will send you the address of a jobber in your vicinity who does. Every card bears the words "THE GOI CONDA GEM, Reg'd." all others said to be "equally as good" are spurious. Bear this fact in mind.

R. L. GRIFFITH & SON, = PROVIDENCE, R. I.

\$3.00

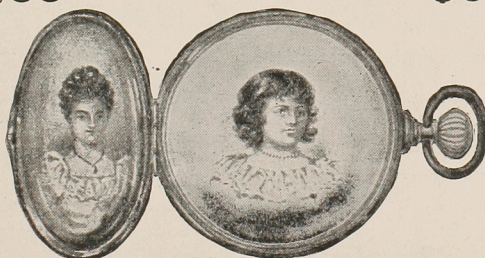
FORMERLY

\$6.00

Ivory and
Enamel
Miniatures

Best

Workmanship.



Original
Inventor and
Patentee of

Miniatures

—ON—

**Gold and
Silver.**

PATENTED
November 12, 1889

LEON FAVRE,

107 EAST 26TH STREET,
NEW YORK.

CAMPBELL-METCALF
SILVER CO.

FACTORY:
STEWART ST.,
PROV., R. I.

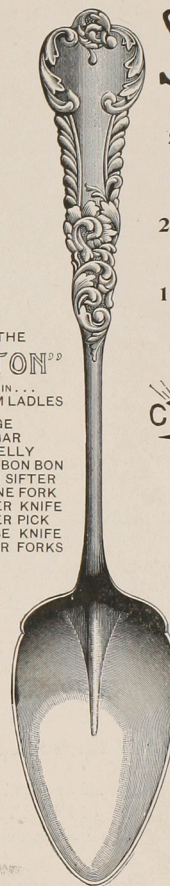
N. Y. OFFICE:
2 MAIDEN LANE.

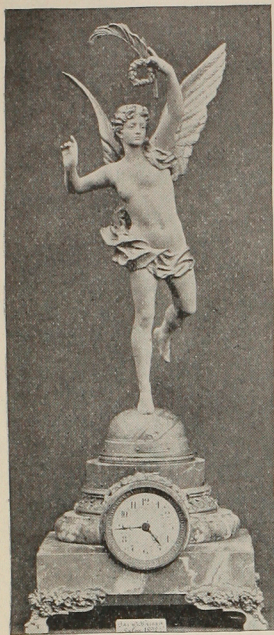
SAN FRANCISCO:
112 KEARNY ST.

THE
"ETON"
.. IN ..
CREAM LADLES
ORANGE
SUGAR
JELLY
— BON BON
SUGAR SIFTER
SARDINE FORK
BUTTER KNIFE
BUTTER PICK
CHEESE KNIFE
OYSTER FORKS
ETC.



OUR
"ETON"
AND
"STUART"
PATTERNS.
ARE IMMENSELY
POPULAR
AND SELL AT SIGHT
WRITE DIRECT
TO FACTORY FOR
SAMPLES
AND PRICES.





FERDINAND BING & Co.,

106 GRAND ST., N. Y.

NEW DESIGNS IN —————

China Clocks and Gilt Bronze Sets, Fine Painted

Dresden Goods in Vases, Cups and Saucers, and Plates;

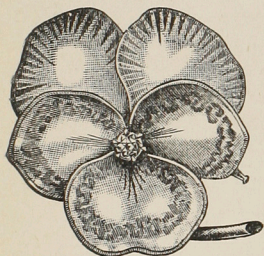
Cararra Marble Statuary, French Cabinets and other

Fancy Furniture.

A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.



BLACK AND WHITE ENAMELED GOODS
— A SPECIALTY. —

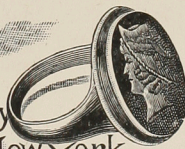
SIDE COMBS AND COLLARETTES, LACE PINS, SCARF PINS,
BROOCHES AND PENDANTS, CHATELAINES AND
BRACELETS, LINK BUTTONS AND STUDS, LADIES'
AND GENTLEMEN'S GOLD AND SILVER GARTERS.

FACTORY:
90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.

Larter, Elcox & Co.

Manufacturers of Fine Gold Jewelry
21 & 23 Maiden Lane, New York.



The Attention of the Trade is called to Our Line of . . .

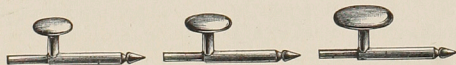
GENTLEMEN'S RINGS AND SEALS,

with Intaglios, in **Jade, Jasper and Carnelian.** These goods are exceedingly desirable for this season's trade.

ALSO our full line of Misses' and Children's Rings finished in **Roman.**

See also our large line of **Low Priced Link Buttons,** in Solid Gold.

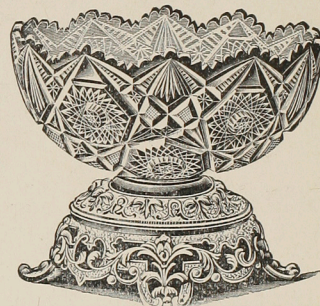
Our **Spring Back Studs,** improved in construction, are now as near perfect as can be, and never so complete in variety of patterns.



ONLY THE L. E. & CO. STUD.

SELECTION OF STUDS SENT ON APPLICATION.

A RICH COMBINATION.



Cut Glass Bowl on Artistic Solid Cast Brass Base, Finished in Matt and Burnished Gold.

The Combination of Gold and Cut Glass shown above was a most daring one. Its INSTANT and INCREASING SUCCESS is a proof that the trade appreciates it as a SELLER. Write us at once for full particulars and prices if you are not carrying it.

A Specially Good Thing for Jewelers.

T. B. CLARK & CO., Inc.,

860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FRENCH PORCELAIN NOVELTIES. THE three illustrations of pieces taken at random from the extensive assortment of French novelties shown by P. H. Leonard, 78 Reade St., New York, will serve to give an idea of the richness of this beautiful line. The Foster shape illustrated in this column Nov. 7th, is here shown again in a salad bowl; a piece the grace and beauty of whose outline are notable. In the handled olive dishes none



FOSTER SALAD BOWL.



TROCADERO OLIVE.

are more attractive than the Trocadero, here shown, which displays many colors and decorations with borders of shaded gold on either a satin or glazed finished body. The dainty Coquille after-dinner coffee cup, which gets its name from the shell it resembles is but one of over a hundred new shapes introduced, all of which are shown in various decorations.

*

THE BEAUTIFUL CROWN-PAIRPOINT. A GROUP of pieces in the beautiful new ware, Crown-Pairpoint, recently introduced by the Pair-

point Mfg. Co., New Bedford, Mass., is shown in the illustration herewith. The blanks are imported Limoges china, and

There are also many reproductions of famous old styles of mugs. Many are shown with silver or silver rimmed tops.



GROUP OF CROWN-PAIRPOINT WARE.

are decorated at this company's factory by some of the best American artists, the decorations being after the popular American ideals. An advantage residing in this line is that any of the pieces can be duplicated in a few weeks at the outside.



COQUILLE A. D. COFFEE.

*

BEER MUGS AND TANKARDS.

AMONG the many lines suitable for holiday presents shown in the warerooms of Chas. Ahrenfeldt & Son, 52 Murray St., New York, beer mugs and tankards are conspicuous. The collection which they show is both rich and extensive and includes mainly Delft and German wares, ranging in size from the small 3 inch mugs to the large 20 inch tankards. The decorations are varied, including the plain blue with or without inscription, while others have figures or inscriptions or both in colors.

AN INNOVATION IN CLOCK CASES.

AN innovation in clocks is promised by the F. Kroeber Clock Co., 360 Broadway, New York, the introducers of the Porcelene clocks which have become so popular. About Feb. 1st next the company expect to bring out a full line of clocks in an entirely new material, a discovery of their own, and which they expect will supersede iron in clock case manufacture. Mantel clocks, which will be the first introduced, will be shown in all sizes and colors. An advantage which the manufacturers claim for these new clocks is that while they will be even more striking in appearance than former lines, they will be quite inexpensive, cheaper in fact than iron clocks of the same quality.

THE RAMBLER.

Silver process work prevails on everything to which it is possible to apply it. Silver on white, it is noticed, is more artistic in effect than on colors.

The Connoisseur.

(Continued from page 51.)

The Effects of the New Tariff.

RECENT advices from New York state that the wholesale crockery and glass dealers announce that their business has greatly increased since the passage of the Tariff law. The tax on china, porcelain, earthen ware and stone ware has been very high and its reduction has stimulated trade. Retail dealers and householders are filling up their depelted stocks. Under the law there is no discrimination between china, porcelain, parian and bisque, and common stoneware. Under the McKinley Act the ornamented ware paid 60 per cent., the unornamented 55 per cent. Under the new law they pay respectively 35 and 30 per cent. The price of an ordinary dinner set that could have been bought in Germany for 40s. was increased by the McKinley Act to 63s. Under the new law the saving will be 8s. An ornamented dinner set worth 100l. at Dresden was worth in New York, by reason of the McKinley tariff, not counting cost of transportation, insurance and immediate profits, 160l. Under the new law the saving on such a set will be 25l. The duty on glass has been reduced from 60 to 40 per cent., a saving of one-third, so that glassware which

cost 10l. under McKinleyism would have paid 6l. duty, while now it will pay 4l.—*Pottery Gazette*, (London).

Points of Law.

The Supreme Court of Mississippi holds that the maker of a note, the consideration for which has failed, is not bound to pay it because he secures an extension thereof from the indorsee, if he makes no promise to pay it in order to obtain the extension.

Merchants' & Planters' Bank v. Millsapa.

BONA FIDE PURCHASE OF NOTE.

A person for whom a note is indorsed as security for an undertaking entered into at the time of the pledge is a bona fide purchaser. And the fact that the payee of a note which was delivered to him by the maker for the purpose of procuring a loan for the maker diverts it to his own use does not invalidate the note in the hands of a bona fide purchaser.

Peters v. Gay, (Supreme Court of Washington).

SETTLEMENT AND ACCOUNTING OF PARTNERSHIP.

Where partners make a settlement and division of their affairs subject to correction for errors committed, the settlement is final, and a bill to enforce such correction

is one to sur-charge and falsify which must clearly allege the particular mistakes relied on, and be sustained by clear proof. There is no such fiduciary relation between partners as to make a settlement between them any the less binding than those of other people.

Scheuer v. Berringer, (Supreme Court of Alabama).

RIGHT TO PREFER CREDITOR.

An insolvent may prefer a creditor by sale of goods in payment of a pre-existing debt, though they know it will prevent other creditors from collecting their debt; the only condition being that the debt be bona fide, that the goods be taken at a fair and adequate price, and that no benefit be reserved in behalf of the creditor.

Rates v. Vandiver, (Supreme Court of Alabama).

USAGE AS TO COMMERCIAL DESIGNATIONS.

Usage sufficient to establish a commercial designation, which will control the meaning of words in a tariff act cannot be made out by the evidence of one dealer whose testimony is practically limited by his own usage especially when he admits that the articles are sometimes bought and sold under other names.

Beren becher v. Robertson, (Supreme Court of the United States).

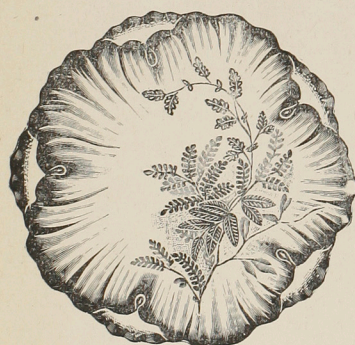
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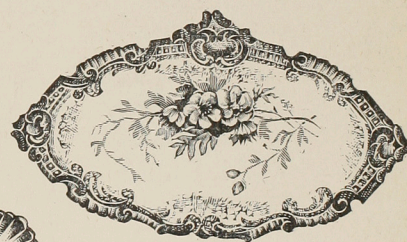
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	¼	⅜	½	⅝	¾	⅞	1	1¼	1½	1¾	2	2¼	2½	2¾	3	3½	4	
1	\$.15	\$.18	\$.20	\$.23	\$.25	\$.28	\$.30	\$.35	\$.40	\$.45	\$.50	\$.55	\$.61	\$.65	\$.70	\$.80	\$.90	18,000
1 ½	.18	.22	.25	.28	.31	.33	.35	.40	.45	.50	.56	.62	.67	.73	.78	.90	1,000	14,000
2	.20	.25	.30	.34	.37	.40	.42	.46	.52	.58	.65	.70	.77	.85	.91	1.00	1.20	11,000
2 ½	.25	.30	.37	.42	.46	.48	.50	.55	.60	.67	.75	.80	.91	.98	1.05	1.20	1.40	8,800
3	.30	.38	.45	.50	.55	.58	.60	.65	.70	.78	.85	.95	1.05	1.15	1.25	1.45	1.65	7,400
4	.65	.70	.75	.80	.85	.90	.95	1.10	1.30	1.50	1.65	1.80	2.00	2.15	2.35	2.70	3.05	5,500
5	.85	.90	.95	1.05	1.15	1.25	1.35	1.65	1.90	2.20	2.45	2.75	3.05	3.30	3.55	4.15	4.65	4,400
6	1.10	1.20	1.25	1.45	1.60	1.80	1.95	2.35	2.75	3.15	3.55	3.95	4.35	4.75	5.15	5.95	6.75	3,700
7	1.35	1.55	1.70	1.90	2.10	2.35	2.60	3.15	3.70	4.25	4.80	5.35	5.75	6.45	7.00	8.10	9.20	3,160
8	1.65	1.90	2.15	2.45	2.75	3.05	3.35	4.05	4.80	5.50	6.25	6.95	7.65	8.35	9.10	10.50	12.00	2,750
9	2.00	2.40	2.65	3.10	3.40	3.80	4.15	5.10	5.45	6.90	7.80	8.75	9.65	10.55	11.45	13.25	15.10	2,450
10	2.45	2.80	3.25	3.70	4.15	4.65	5.10	6.25	7.40	8.50	9.60	10.70	11.85	12.90	14.05	16.30	18.55	2,200
12	3.60	4.00	4.40	5.10	5.80	6.50	7.20	8.80	10.40	12.00	14.60	15.20	16.80	18.40	20.00	24.55	26.40	1,830

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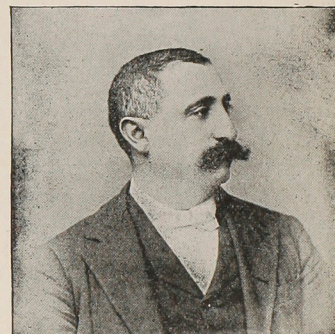
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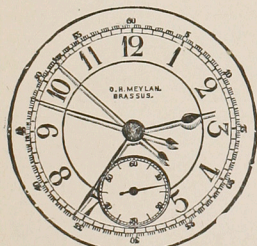
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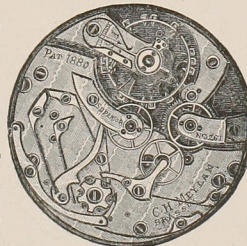
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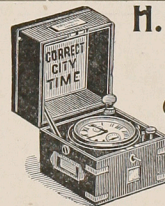
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Why the Jeweler Lost Interest in Reform.

THREE or four years ago the chief orator at all gatherings of social reformers in Washington was a well-read and intellectually keen jeweler, writes the Washington correspondent of the *St. Louis Globe-Democrat*. It doesn't matter what the name was. This man worked for wages in one of the principal jewelry stores on Pennsylvania Ave. He received good pay. He was accounted the best watch repairer in the city. The most delicate jobs which came into the shop were turned over to him by common consent. But to the restless mind of the journeyman jeweler the times were sadly out of joint. He followed the proceedings of Congress. He was up on all the Government was doing. He was full of ideas for the betterment of mankind through social reforms. No gathering of theorists was complete without this man. Such was his fluency of speech, that he became the oratorical leader of the socialistic element, which is larger in Washington than the rest of the country generally supposes. At the zenith of his power of leadership the jeweler left his employer on the avenue and opened a little watch repairing shop of his own on a side street. Business prospered with him. He had more work than he could attend to, and became an employer. He bought a little piece of property in suburbs. His name disap-

peared from the newspaper reports of the meetings of the reformers. His old associates lost sight of the smooth spoken journeyman who had so often fired their minds with talks on the wrongs of the masses.

The other day a newspaper man who had listened often to the impassioned words of the socialist passed in front of the shop on the side street. The proprietor stood in the door. Stopping, and replying to the nod of recognition, the newspaper man said to him:

"You look like a bourgeois."

The jeweler flushed a little and smiled. A few questions brought on a narrative of his prosperity since he had established himself. With a little encouragement he told the story of his modest ventures as a property holder.

"How is it," was asked, "that you are never seen at the meetings of the reformers—you, who used to be the most faithful in attendance and always ready to say something?"

The jeweler smiled faintly and flushed again, as he replied:

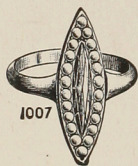
"I don't feel the interest in those things that I did."

"See here, Johnson, this clock of yours is three hours slow."

"Not so, my boy. That clock is twenty-one hours fast. It wouldn't go for a while, and I had it fixed. Its making up for lost time.—*Harper's Bazar*.

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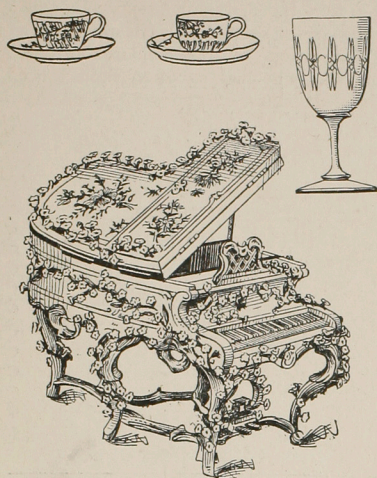
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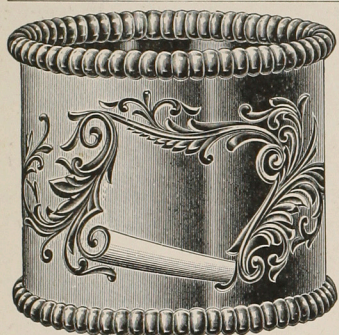
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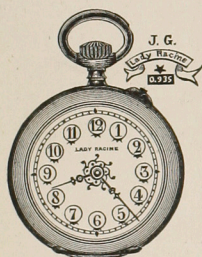
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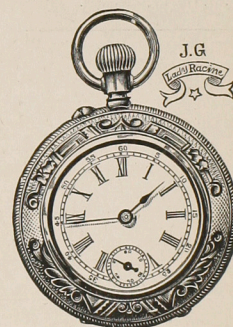
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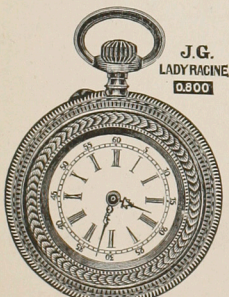
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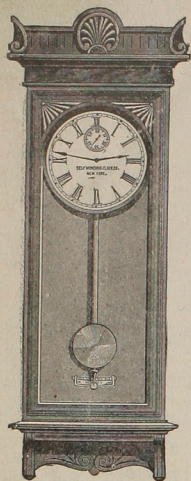
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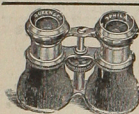
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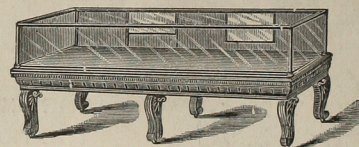
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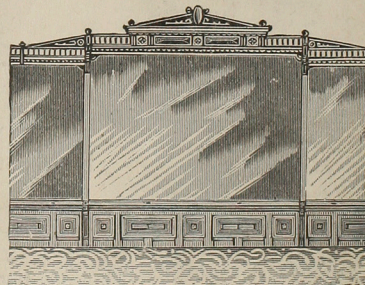
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