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VOL. XXIX.

NEW YORK, WEDNESDAY, DEC. 12, 1894.

NO. 20.

SILVER WREATHS FOR THE CZAR'S FUNERAL.

FRANCE remembered the late Czar of Russia in many graceful manners, among which the sending of mourning wreaths of silver was not the least notable.



SOUVENIR SENT BY THE RUSSIAN COLONY IN PARIS.

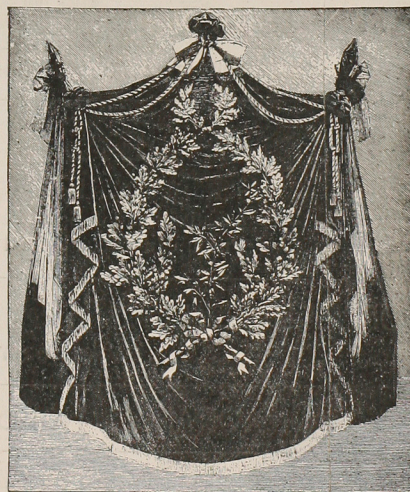
A magnificent wreath in chased silver, 1 meters high and one meter 50 centimeters wide was sent by President Casimir to the Russian Government as a memorial to the death of the Czar. It consists of two branches of oak tree in chased silver crossing each other and held together with ribbons in the same metal bearing the inscription: *A sa Majesté l'Empereur Alexandre III. le Président de la République Française.* A branch of olive tree in faded vieilior is thrown across the wreath. The leaves and fruits on the branches are in repoussé and finished in the old iron work style. At the upper

crossing (*entre-croisement*) the branches are curled in a way to form a small garland tied with a knot of ribbons, showing Russian and French colors intertwined; the ends of the knot fall irregularly in the space confined by the garland. The ensemble is applied on an Imperial mantle in pansy colored velvet with silver fringes, draped with cords from which depend silver tassels. Two French flags overhung with crape rise behind the mantle.

The wreath inscribed by the Paris Press may be considered as the most artistic. In the space confined by this silver wreath, formed of laurel and oak branches, the slender figure of a modern Fame, veiled and clad with a long robe, and with large wings displayed, appears to soar. Holding with her left hand a blank book, and with the other lifted up, a pen she appears to be in deep thought, previous to writing the memorable life of the late Czar. This figure was modeled by the well known sculptor Falguière. It has sprung to life under a stroke of genius. This Fame, 75 centimeters high, has her right foot resting on a hemisphere bearing on a scroll the following inscription: *A la Mémoire d'Alexandre III. la Presse Française.* Her left foot stretched behind seems to accelerate her motion. The artist never made a work more impressive and more refined. Ducoc, of the Rue de la Paix, was entrusted with the casting and the finishing of this remarkable statue in oxidized silver. The wings were cast separately and soldered to the figure. The whole work was executed in a few hours. With the stand, in ebony, 15 centimeters high, the ensemble measures one meter 25 centimeters in height.

Let us also mention a black marble es-cutcheon, two meters 50 centimeters high, and one meter, 80 centimeters wide, on which are applied two large palm branches in green gold, tied by a ribbon, with two branches of laurel and olive tree in silver. In the center are placed the arms of the Russian Emperor. They are in silver, finely chased. This was the work of Christofle & Co., and was offered by the French Minister of Foreign Affairs.

The wreath subscribed by the stock-brokers' syndicate is also worthy of notice. It is in silver, slightly oxidized, and applied



WREATH SENT BY PRESIDENT CASIMIR-PERIER.

on a black velvet ground. A silver figure of grief in bas-relief modeled by H. Peyrol is placed at the top of the wreath a veil which is meant to hang over the arms of Russia.

The French Navy sent Chapin's bas-relief in bronze, "la Pensée," surmounted with an

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Cutting Edge, Saw Back Blades.
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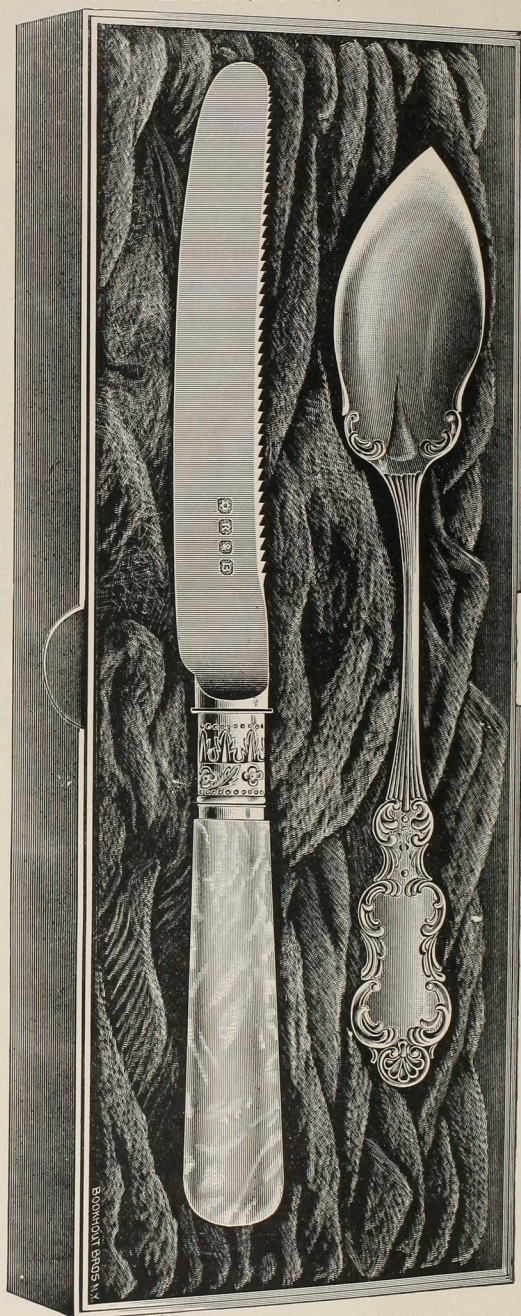
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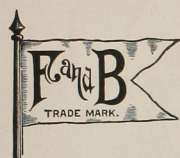
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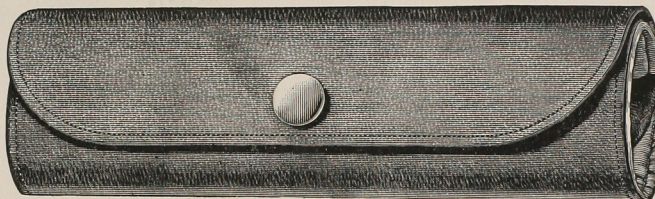
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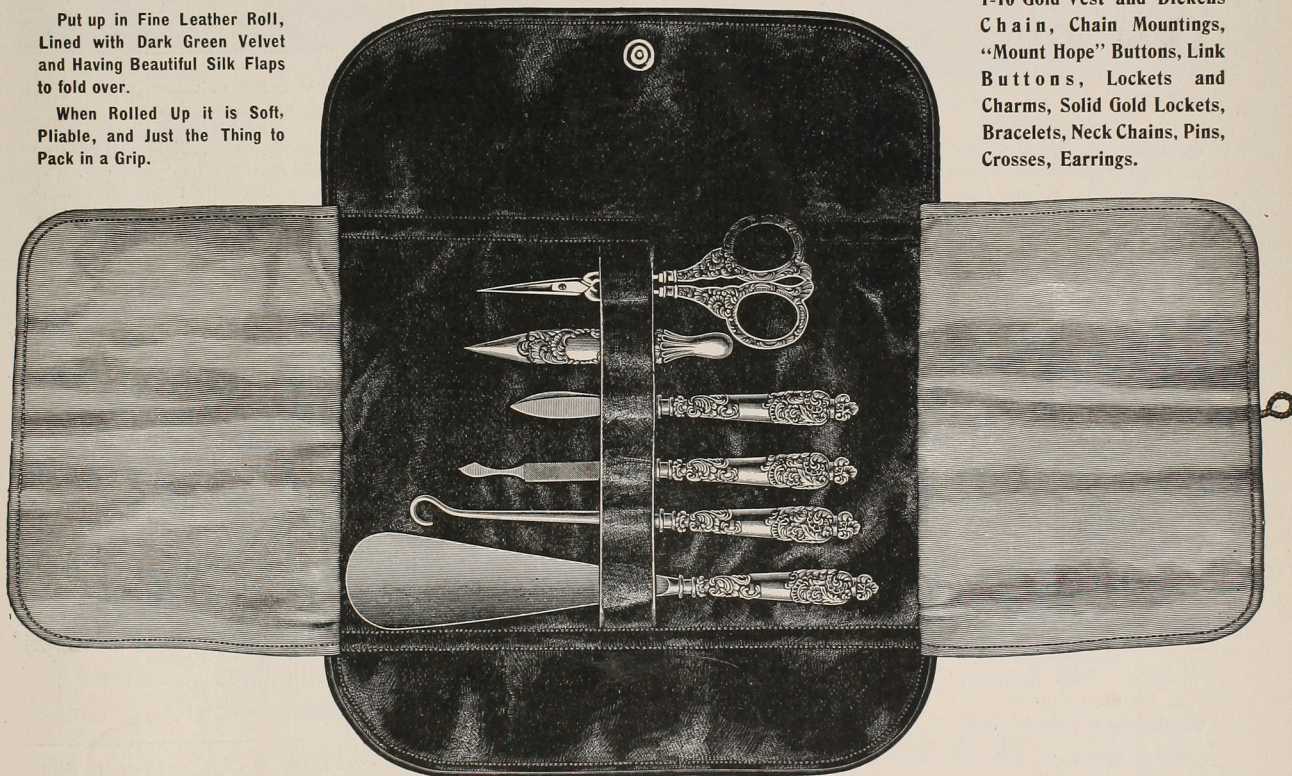
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1-10 Gold Vest and Dickens
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"Mount Hope" Buttons, Link
Buttons, Locketts and
Charms, Solid Gold Locketts,
Bracelets, Neck Chains, Pins,
Crosses, Earrings.

anchor from which hang draperies with the national colors overhung with crape.

The French mission sent by the Government to attend the Czar's funeral offered an



WREATH SENT BY THE PARIS STOCKBROKERS.

escutcheon on black velvet on which are applied the following words in Russian letters: "To Alexander III., the extraordinary French mission." Branches in gilt radiate all round the escutcheon. At the

top there is a rippling bow knot in gilt coming out on crape.

The souvenir offered by General de Boisdoffe, chief of the mission, consisted of a black velvet shield on which come out branches of olive and oak tree in silver, half framing an appropriate inscription in Russian. The silver wreath subscribed by the Paris press weighs with the statuette 38 kilogrammes.

Among the numerous souvenirs sent from France to Russia on the occasion of Alexander III.'s funeral, the one offered by General Mercier, Minister of War, in the name of the French army, deserves special mention. It consists of a black velvet escutcheon on which is applied a wreath formed of a branch of laurel and one of oak tree with sprigs of olive tree entwined around them. Between these branches, at the base, is placed a silver shield on which is chased the legendary scene, Saint George and the dragon. A scroll displayed above the shield bears the following inscription: "A l'Empereur Alexandre III. l'Armée Française." This work, in cast silver, finely chased, was made at Thiebaut's. It is 2 meters, 10 centimeters high, and 1 meter 50 centimeters wide. Two French flags, partly covered with crape raise behind the velvet escutcheon.

The Russian colony in Paris sent to Saint Petersburg a remarkable work of art. It is a bas-relief designed by the painter, Makowski, and executed by the sculptor, Bern-

stamm. It shows a Russian woman in a handsome costume, seated in an attitude bespeaking deep sorrow. One of her hands shelters her weeping eyes; the other, rest-



WREATH SENT BY THE PARIS PRESS.

ing on the emblematic shield of the town of Paris, holds a torch dying out. The profile of the Kremlin lighted up by the setting sun faintly appears amid the smoke which spreads above the torch. A large palm branch borders the scene on the right hand side, bends when reaching the top, and then droops over the Russian imperial eagle. At the base on the left there are a branch of oak tree and a sprig of olive tree tied by a ribbon with the lower part of the palm branch. This artistic piece, in bronze, is 2 meters and a half high. It is placed upon a large drapey in black velvet constellated with hermia, which is caught at the top with a large silver wreath tied on it with cords from which hang on both sides big tassels also in silver.

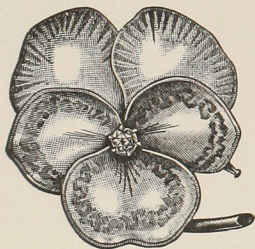
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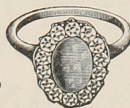
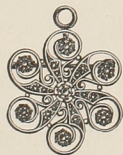
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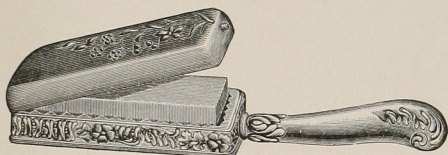
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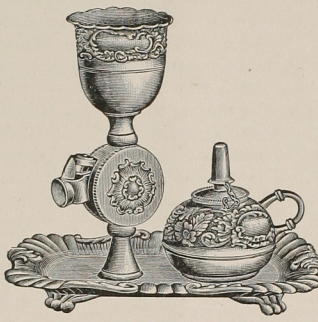
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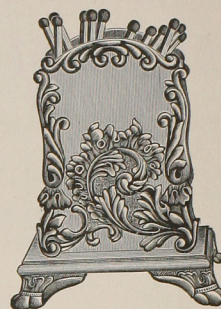
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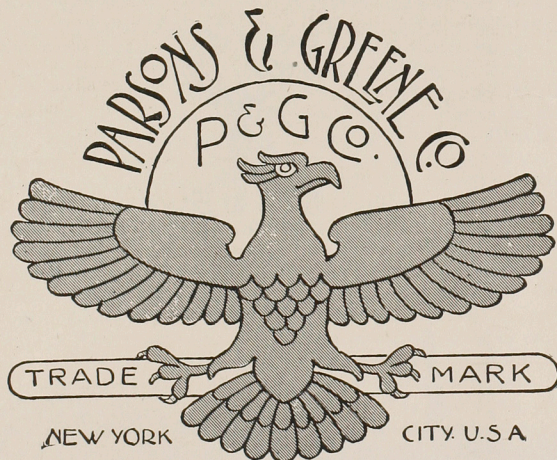
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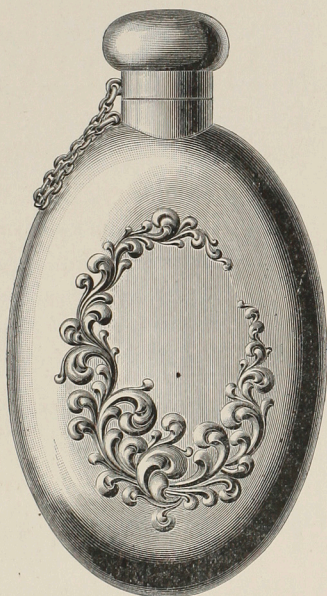
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1893.

Providence Shell Works, Providence, R. I.
Correspondence Invited.

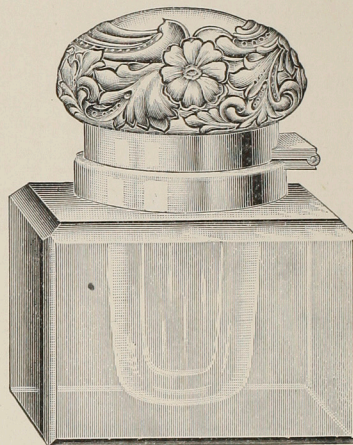
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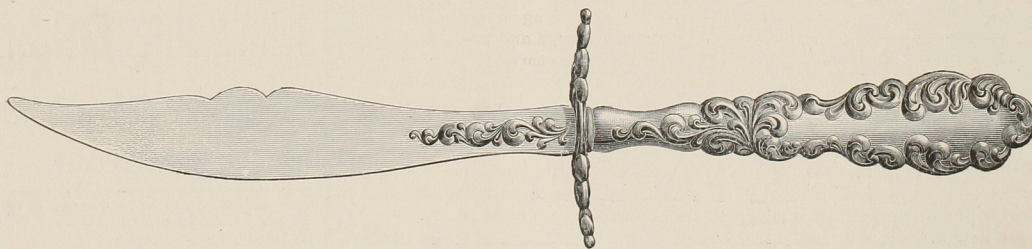


No. 20. FLASK.



No. 53. INK BOTTLE.
CHASED TOP.

Trade Mark.



No. 39. PAPER CUTTER.

NEW YORK
226 FIFTH AVENUE.

SAN FRANCISCO
120 SUTTER STREET.

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86 WABASH AVENUE.

A Salesman Chases a Thief From Providence to the Orient.

PROVIDENCE, R. I., Dec. 5.—About the middle of September a well known Armenian of this city, George Moore, suddenly disappeared, without intimating to any one his reason for so doing. Simultaneous with his leaving town a quantity of sample jewelry valued at about \$500, the property of Wallace & Simmons, jobbers of this city, also disappeared. Mr. Moore, it appears, was salesman for this firm. His field was the Armenian colony and he did quite a flourishing business.

Nothing was heard of the absentee for nearly two months and the Armenians here had almost forgotten that such a person as George Moore ever existed. Several days ago the young man appeared in the city as suddenly as he had quitted it. Since last seen hereabouts Moore has been on a long journey whose object was to find the man who had robbed him, for the young man had been relieved of the \$500 worth of Wallace & Simmons' jewelry.

Moore lived in an Armenian boarding house where he became acquainted with a fellow-countryman named Hagopian. One day while Moore was away from the house Hagopian entered his sleeping apartments, captured the entire lot of valuables and ran away. Moore, without giving himself barely time to ponder over his misfortune, decided to start in pursuit of Hagopian. He wrote a letter to his employes, in which he informed them what had occurred, and also his intention to find Hagopian and secure the property. This note, owing to some mishap, never reached Wallace & Simmons, and consequently the evil stories circulated during the young man's two months' absence were never repudiated.

Learning that Hagopian had gone to Boston, Moore went there to find him. Meeting friends there and learning that Hagopian had gone to New York, he proceeded to the metropolis, where he arrived just in time to learn that Hagopian had taken the steamer for London. The following day Moore left by another steamer for England. Upon his arrival in London he visited an Armenian coffee house, where he learned that his man had taken ship for Alexandria. He then engaged passage on the next steamer, which sailed a few hours after Hagopian's departure. His boat remained two days at Naples and so was two days late in reaching Alexandria. Hagopian had already arrived there and had departed for Cairo, whither Moore followed him with ultimate success.

Knowing that Hagopian could speak but little English and in order to make himself understood that he must go where his countrymen were, the most natural place to find him was in the Armenian coffee house and so Moore went there immediately upon landing. There he found him. When Moore entered Hagopian just concluded bargaining with the landlord for lodgings. He turned round suddenly and saw his pursuer and was considerably surprised.

Moore grabbed him and demanded the jewelry which was handed over without any trouble, that is, what there was remaining.

Moore says that he would have had the man arrested and brought back to this country, but the American Consul at Cairo told him such a course without extradition papers could not be pursued. Hagopian was afraid of arrest and promised to pay Moore's traveling expenses if he would drop the idea of criminal prosecution. As the dishonest Armenian had no ready money he gave his note for \$175, what it cost Moore to recover the jewelry, and agreed to take it up in six months. After transacting his business in Cairo Moore left for home, and arrived here a few days ago. The first duty Moore performed was to return Wallace & Simmons' property, with the exception of two pieces pawned in London. Mr. Wallace speaks very highly of the young man and says he has no doubts as to his honesty. Moore has been reinstated as the firm's agent.

Ham's Silver Plating Machine Scheme Lands Him in Jail.

EAST ST. LOUIS, Ill., Nov. 30.—S. H. Ham, who has been doing business in East St. Louis for several years under the name of the Queen City Silver and Nickel Plating Co., and who is alleged to have swindled hundreds of persons in all parts of the country out of sums ranging from \$5 to \$25, was arraigned before United States Commissioner F. B. Bowman last week for examination on the charge of using the mails for fraudulent purposes, preferred by postmaster W. G. D. Mercer, of Chicago.

The police arrested Ham on last Monday night on the strength of a telegram from Chicago, stating that he was wanted by the United States authorities. Inspector Mercer, Deputy United States Marshal G. W. Eberhart and Assistant Prosecuting Attorney Brainerd arrived in the forenoon to prosecute the case. Ham has been taking orders for plating machines, which he sold for \$5 each, giving purchasers certain territory and assuring them that they could earn from \$10 to \$50 a day by plating household and other ware. The East St. Louis police received many complaints from persons who claimed to have forwarded money for machines or material and to have received nothing in return.

Ham was arrested and held on the charge of fraud about a year ago, but the grand jury failed to indict him. Inspector Mercer expects to make a case against him on the testimony of E. J. DeLain, Ottawa, Ont. DeLain claims that he forwarded \$5 to Ham for a plating machine and \$18.55 for materials, which, according to his allegations, were never delivered.

Mr. Cuker had sold his jewelry establishment in Roseland, Ill., to L. A. Broadhaus & Son, of Plano, and has departed for his old home in Maine.

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You can save 15 per cent. by buying your Holiday Stock now.

If inconvenient to call upon us, or if you have a call for some special article not in your stock, let us send you a selection package.

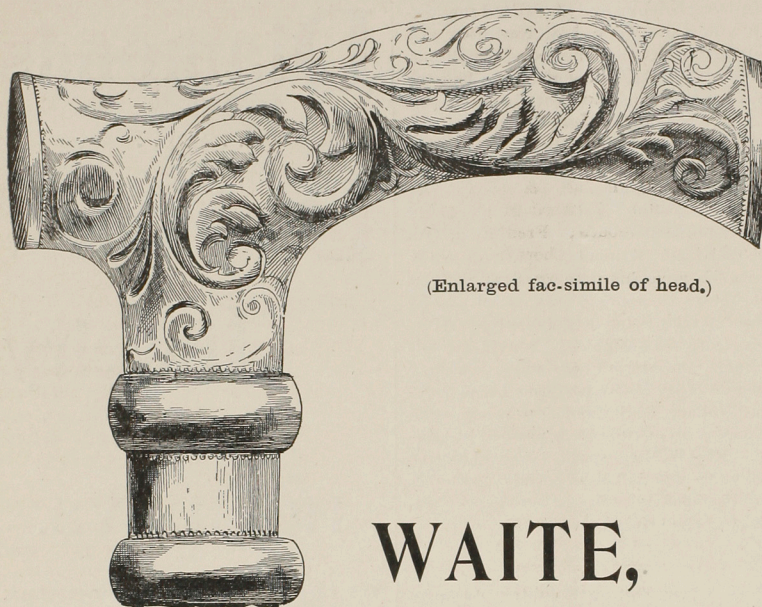
Cross & Beguelin

Loose—DIAMONDS—Mounted.

17 Maiden Lane,

New York.

43 RUE MESLAY, PARIS.



(Enlarged fac-simile of head.)

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CANE
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ARE OF
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GOLD OR
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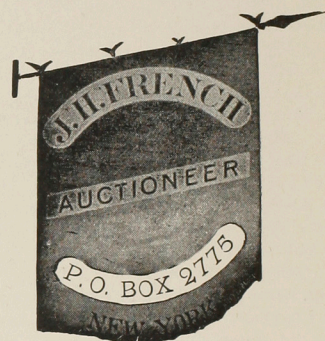


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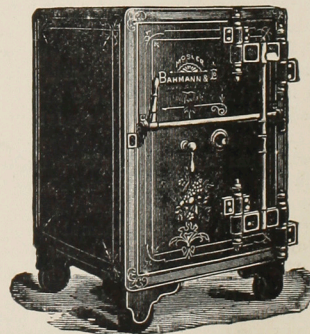
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Meeting of Massachusetts Retailers Not Wholly Harmonious.

BOSTON, Mass., Dec. 4.—Upward of 50 retailers from all parts of the State met this afternoon at the Boston Chamber of Commerce to consider the matter of forming an organization, Newton Dexter, of New York, who has been active in the preliminary work of preparing for such a movement, being present to explain the plans adopted in other States under his direction.

The call for the meeting was in a measure a summary of the principal abuses which the retailers have to contend with, such as competition with dealers who handle falsely stamped silver or gold wares, inferior goods in the guise of standard articles, shyster auction sales, false advertising, and other familiar forms of fraud. Organization was suggested as the only weapon with which to combat the evils referred to, "the only way to get laws regulating the stamp on gold and silver manufactures, the only way to compel the manufacturers to protect their customers, the only way to make the jobbers respect the rights of the retailers." It was signed by the following dealers, many of whom were represented in the gathering:

N. G. Wood & Sons, Alvah Skinner & Son, C. J. F. Sherman & Son, Freeman & Taylor, S. G. Brooks, H. S. Townsend, C. W. Wingate, Harrington & Freeman, Stanton & Glover, G. W. Ray, F. L. Webb, F. F. Place, G. E. Homer, S. G. Smith, B. McDevitt, W. C. Potter, E. H. Miller & Co., A. J. Macomber, of Boston; H. G. Hudson, Amesbury; Chas. W. Morse, Brookline; A. J. Applegate, Cambridge; John W. Babbitt, Danvers; George F. Horton & Co., East Somerville; E. J. Corcoran, Abel Burrows, I. T. Boyd, Fall River; W. H. Goss, Haverhill; Thos. Margetts, Hingham; H. E. French, Hudson; Jas. M. Moore, W. F. Newhall, J. H. Connor, A. J. Pearson, C. S. Hart, Lynn; James T. Murray, S. X. Paige, Henry Lavalley, Frank Ricard, Alfred Simard, Harry Raynes, Charles H. Packard, John D. Grant, G. W. Dudley, Lowell; H. P. N. Dahl, Maynard; C. W.

Ambrose, Natick; J. A. Derter, I. J. Frigault, George Kelley, New Bedford; Alfred P. Harriott, Norwood; W. P. Jones, Newburyport; C. F. Pettingill, Quincy; W. N. Manning, Rockport; George A. Collins & Co., Daniel Low, Salem; A. W. Harris, South Deerfield; Cyrus N. Gibbs, South Framingham; M. Madsen, South Hadley; E. D. Tisdale & Son, F. M. Nichols, Taunton; Edward H. Frary, G. Thompson, Weymouth; Fred S. Scales, Winchester; and many others, so the circular stated, that were received too late to be printed.

A. N. Wood, of Boston, presided, and W. F. Newhall, of Lynn, was secretary. Mr. Dexter spoke for about an hour on the value of organization and the plan he has presented to other similar bodies. He laid particular stress on the manufacturer and jobber who do not protect the retailer, and denounced tricky manufacturers especially in unmeasured terms.

A discussion followed on a motion made by Mr. Morse, of Brookline, that the meeting proceed to effect a permanent organization. This motion was opposed by Mr. Byrne, of the firm of Wilson Bros., Boston, who opposed hasty action. John Wilson, of the same firm, was in favor of a well considered movement to reform abuses which were acknowledged to exist, but said he did not wish to see the jewelers rush into an organization of which nothing as yet was evident except that the chief promoter desired to see himself elected as counsel for the members at a handsome salary. The sentiment of the meeting was overwhelmingly in favor of taking action without delay, however, when the question was put to a vote, and the chairman was authorized to appoint a committee of five to prepare a list of officers to be presented at a meeting which will be held at the same place Jan. 15.

After the meeting John Wilson, of Wilson Bros., stated his side of the subject more in detail to a reporter, as follows:

"We attended the meeting and listened very carefully to Mr. Dexter, whose experience in organizing other trades seemed to be his passport and introduction to the

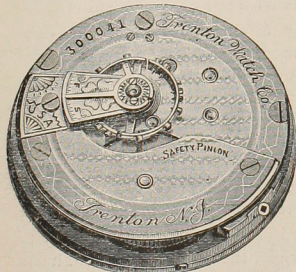
jewelers of Massachusetts. We all know that abuses exist to-day, and have always existed among dishonest dealers to a degree far more harmful than the course of some manufacturers in their failure to protect the trade.

"Whether or not wilful and deliberate wrongdoers could be compelled to do right by legislation is and always has been, an open question, and a large number of the jewelers present at the meeting to-day are opposed to hasty action which might antagonize the manufacturers without benefitting themselves. The fact that there is already a National organization which aims to correct acknowledged abuses seemed to us reasonable cause for counseling an adjournment before committing ourselves to any specific plan of action without further light and without more definite knowledge as to what has already been accomplished in other States.

"The reputable jewelers of Boston while ready to co-operate with their brother jewelers throughout the State in protecting themselves against misleading advertisers who publish fictitious bargains, and whose solid gold so often turns out to be as worthless as brass, are not prepared to create an organization and support officers and counsel and enter upon a campaign of so-called protection. Our individual opinion is that the honest jeweler who has strictly one price, and who sells goods for exactly what they are, charging only fair profit, will always be generously patronized; and so long as he refuses to enter into any entangling alliances with any manufacturers, but steers his bark clear of such rocks, right through the open sea of fair competition, he will have no need of organized protection. The man who clamors loudest for protection is apt to be the man who fears honest competition.

"As an evidence that our views were favorably received by a large number of those present all details of organization were deferred until an adjourned meeting to be held in this city Jan. 15. At that time the holiday rush will be over, and we shall be at leisure to look carefully into this matter."

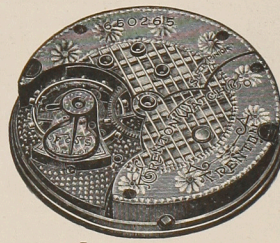
DON'T LET A GOOD THING ESCAPE YOU.



18 SIZE, 7 JEWELS.

THE REDUCED PRICE ON ALL GRADES OF TRENTON MOVEMENTS PLACES THEM WITHIN REACH OF EVERYBODY AND SURPASSES ALL COMPETITION. THEIR EVER INCREASING POPULARITY IS DUE TO THE UNIVERSAL SATISFACTION THEY ARE GIVING. THOUGH LOW IN PRICE, THEY ARE HIGH IN QUALITY.

SEND FOR ILLUSTRATED PRICE LIST,
AND ORDER FROM YOUR JOBBER.



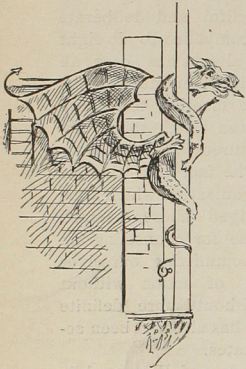
16 SIZE, 16 JEWELS.

TRENTON WATCH Co.,

TRENTON, N. J.

A MODEL FACTORY BUILDING.

THE KENT & STANLEY CO.'S MAMMOTH NEW STRUCTURE, THE FINEST OF ITS KIND IN THE WORLD.

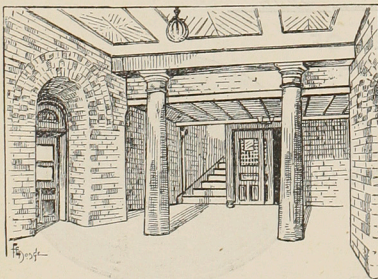


PROMINENT among the many handsome factory buildings for which Providence is noted is the handsome structure built and occupied by the Kent & Stanley Co., on the Square bounded by Sabin, Aborn, Beverly and Mason Sts., in that

city. The property which it occupies was the location of the old-time popular skating rink, destroyed by fire last year. Mr. Edwin F. Kent, recognizing the advantages of the site, on his own responsibility purchased the property after the fire, though at that time the building occupied by the Kent & Stanley Co., at Eddy and Fountain Sts., was generally looked upon as a model factory, excellently planned and perfectly equipped.

Mr. Kent's foresight in the matter of the purchase of the new site was soon endorsed by his partners. Its proximity to the new railroad depot, which will be one of, if indeed not the finest, in the country is a guarantee of increasing values in that section of the city, while the increased shop room was something rendered imperative by the firm's constantly increasing business.

Work on the new structure which is depicted in one of the illustrations in this article, was begun on November 1, 1893, and October 1, 1894, the company was operating in its new quarters.

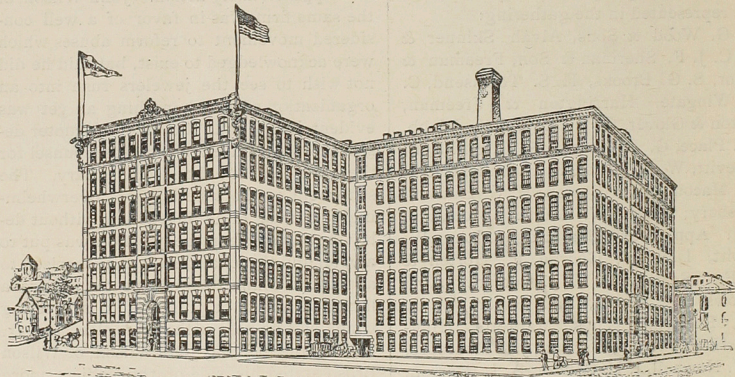


MAIN ENTRANCE ON SABIN ST.

The readers of the CIRCULAR can gather an idea of the immensity of the structure when it is borne in mind that it occupies an

acre of ground, rises seven stories above the foundation, has over 250,000 square feet of floor space, about 1,200 windows and required over five million bricks in its construction. While nearly all available space has already been leased, firms seeking modern quarters will do well to bear in mind that rentals are figured on a basis of 30 cents per square foot per annum, including power, steam heat water and elevator service.

The ground plan and character of the plot is excellently suited for the purpose to which it has been put. The L shaped formation gives it a frontage of 276 feet on Mason St., 221 feet on Aborn St., 106 feet on Sabin St., and 123 feet on Beverly St. A light well 40x200 feet extends from roof to basement in the main structure



THE KENT & STANLEY CO.'S BUILDING.

which with the additional advantage of four street frontages makes that great desideratum, good light, an assured fact for each tenant.

Red brick with brownstone trimmings was the material used for the walls, which rest on particularly solid foundations. At either corner on the Sabin St. facade are two handsome flag staffs held in place by artistic creations in wrought iron of dragons, one of which is incorporated in the initial letter beginning this article. Flags floating from these staffs bear, one, the company's trade mark on a white field and the other the national colors.

The two entrances to the building are well worthy of attention. Each shows a granite arch, while within enameled bricks of a light bluff tint please the eye and present an imperishable surface.

THE KENT & STANLEY CO.

Our illustration shows the Sabin St. entrance with the handsome wrought iron elevator in the back ground, and two beautifully silvered supporting columns. The other entrance on Beverly St. is practically the same. Marble slabs for the names of the tenants is another feature not usually found in a factory building, and rapid running passenger elevators at either entrance afford quick access to, or egress from any floor. In the driveway running through from Sabin to Mason Sts., are two commodious freight elevators.

Floorings throughout are of maple, each floor being nearly an acre in area. The supporting columns are of iron, rising thirteen feet to the ceilings. Grinnell sprinklers and all other modern factory conveniences make the building a perfect one, whether from the view of the tenant, the insurance or the factory inspectors. Over 3,500 hands can find accommodation within its walls. Power and light are furnished by the company's private electric plant, one of the finest in the country.

The offices of the Kent & Stanley Co. are fitted up in oak, in the best taste, and pre-

sent an exceedingly attractive and handsome appearance. They occupy practically the whole of the Sabin St. wing on the sixth floor. Our illustration shows a view of the general office; adjoining it is the private office of Mr. E. F. Kent, which also connects with the director's suite.

The Kent & Stanley Co.'s shop, ever known as a model one, is in the new building better than ever. In one of the illustrations accompanying this article is shown a corner in the silver shop, a line in which the company is winning rapid recognition, and of which some of the productions, notably yachting trophies, have already been the subject of extended mention in the CIRCULAR.

A pioneer in selling its goods directly to the retail trade, the company, through its ten traveling salesmen and New York, Boston, Philadelphia and San Francisco offices offers a wide and varied line of goods. Some idea of its scope can be gathered from the fact that among them are:

THE KENT & STANLEY CO.

One-tenth and one-quarter Gold Seamless Wire Chains; Gents' Rolled Plate Vests, all Seamless Wire, 1, 2, 3, Strand Curbs; Dickens, Trace, Rope, Single Curb, Boston

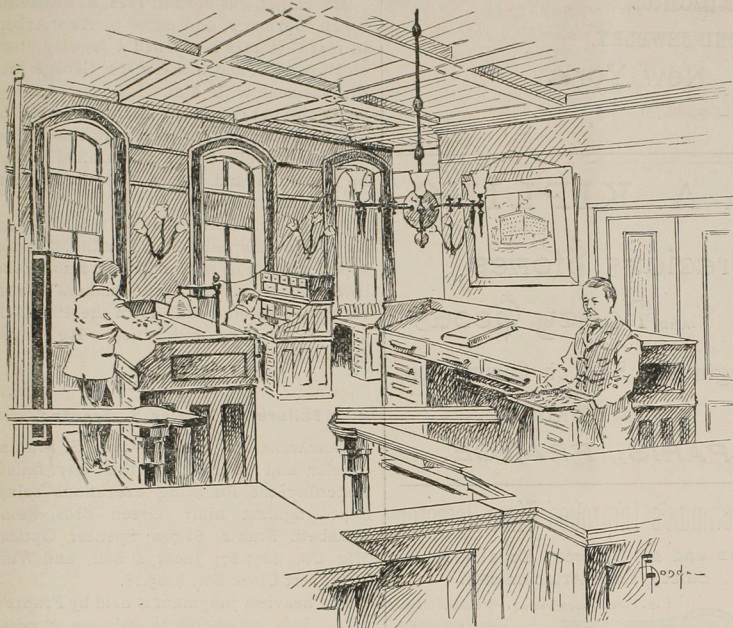
THE KENT & STANLEY CO.

its predecessor, if that is possible. The business of the present Kent & Stanley Co. was first established in 1873 under the style of William H. Robinson & Co.,

THE KENT & STANLEY CO.

surviving partners, Edwin F. Kent and Arthur W. Stanley, under the old firm name. In 1887 these gentlemen purchased Mrs. Robinson's interest and continued under the style of Kent & Stanley. Under the new impetus, business during the two following years was doubled, but on Feb. 19, 1888, another fire once more interrupted operations by burning the factory entirely to the ground. Another shop was immediately found by Mr. Kent, and by noon of the day following the fire new machinery was already being put in position at the new shop, an instance of his indomitable will and prompt action in an emergency to which is due in a large measure the firm's success and high position to-day.

A lease of the ground on which the burned building had stood was quickly secured, and without the least unnecessary delay, Kent & Stanley began the erection of a building suitable to the needs of jewelry manufacturers which, when completed, ranked among the best factory buildings in the city. The firm took up its quarters in it and continued with increasing success. In February 1891, it was incorporated, under the title of the Kent & Stanley Co., being capitalized at \$300,000, represented in real property, and with charter rights for half a million. In November, 1893, the constantly increasing business necessitated larger quarters and the balance of the treasury stock was issued. In July, 1894, this additional stock had been issued, paid for in cash and invested in the new plant, which forms the subject of this article. It represents an investment of about \$350,000, and the total capital and surplus of the company in-



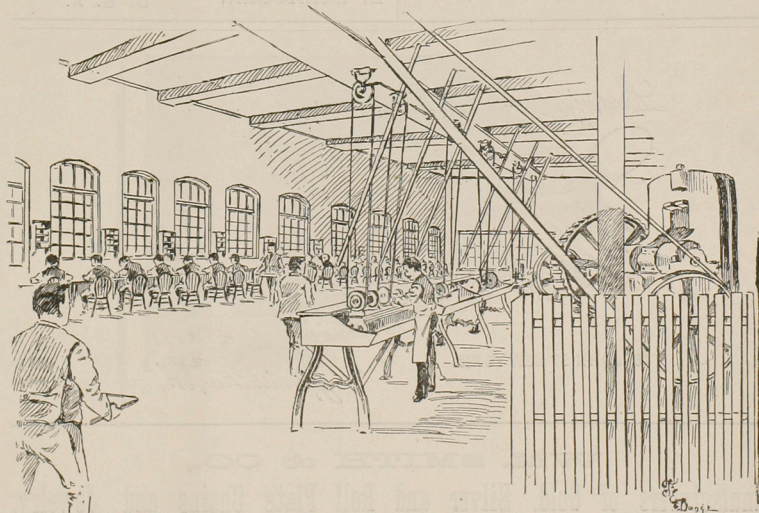
VIEW OF GENERAL OFFICE.

and Fancy Links; Red Gold and Platinum Links in all styles; Ladies' Lorgnette, Neck, Vest and Victoria Chains; 1,500 styles Gold, Silver and Plated Locketts and charms; White Stone Lace Pins and Brooches; Hair Ornaments; Chain Bracelets, Plate and Sterling Silver; Hat, Hair, Stick, Scarf and Bib Pins; Plated Sword Corsage Pins; Bracelet and Eye-Glass Chains.

In Sterling Silver Novelties, all warranted Sterling Silver are: Garters, Collarettes, Pocket Combs, Tie Holders; Belts with Silver, Pearl and Tortoise Shell Buckles, Paper Cutters and Weights, Match and Stamp Boxes, Trays, Letter Clips, Letter Openers, Book Marks, Prayer Book Marks, Thermometers and Calendars, Satchel Tags, Hat Marks, Coat Hangers, Souvenir Spoons, Umbrella Clasps, Pearl Teething Rings and Rattles, Glove Hooks, Button Hooks, Glove Stretchers, and Hat Buckles, Hair Pins in Celluloid, Real Tortoise Shell, Silver Mounted; Tooth Brushes, Shoe Horns and Letter Seals, Mirrors, Game Counters, Cigarette Cases, Sword Corsage Pins, Key Ring Chains, Bonbon Spoons, Pocket Knives, Scissors, Razors, Manicure Articles, Gold and Silver Mounted Suspenders, Novelties in Leather Card Cases, Memorandum Books, etc.; Stag Handle Cutlery Novelties, Corkscrews and many others.

The company issued last year one of the finest illustrated catalogues ever put out by a jewelry house and another is now in preparation which will be even better than

at 25 Calendar St. and the output consisted of chains. In 1882 Mr. Edwin F. Kent became a member of the firm and at once took an active interest in its welfare. In 1884 occurred the disastrous fire still remembered by the citizens of Providence, in



A CORNER IN THE SILVER SHOP.

which the factory was destroyed. New quarters were found at 7 Eddy St., and operations were again resumed. In 1885 Mr. Robinson died, and for nearly two years the business was conducted by the

vested in business is \$650,000. Its officers are: president, A. W. Stanley; treasurer, E. F. Kent; vice-president, J. S. Ingalls; secretary, J. D. Warren. George R. Clarke is superintendent and designer.

DIAMONDS.
Wm. S. Hedges & Co.,
 Importers of Diamonds,
 And Manufacturers of DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,
 IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,
 NEW YORK.

83 Holborn Viaduct, London. E. C.

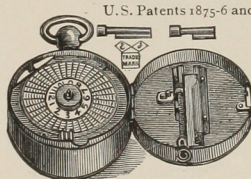
R. A. KIPLING,
 Precious Stones
 AND Fancy Goods

Bought and Sold on Commission.

19 RUE DROUOT,
 PARIS, FRANCE.

Watchman's Improved Time Detector

12 and 24 Different Keys with
 Safety Lock Attachments.

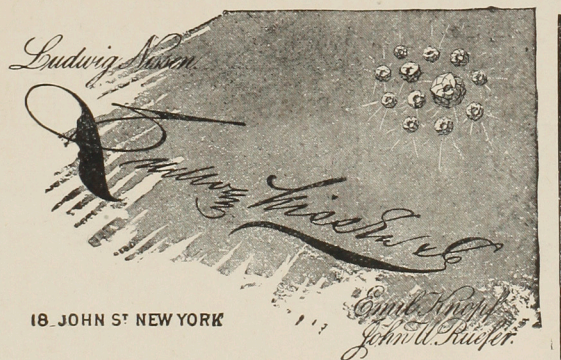


U. S. Patents 1875-6 and 7. Reissued, 1880.

This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular.

E. IMHAUSER, 206 Broadway, New York,
 U. S. A.



18 JOHN ST NEW YORK

WM. SMITH & CO.,
 Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufacturing: 61 Peck Street, Providence, R. I.

The Death of Jacob Haller.

DETROIT, Mich., Dec. 7.—Jacob Haller, one of the best known jewelers in the State and who resided in Ann Arbor, died at that place, last week. The cause of death was congestion of the lungs.

Mr. Haller was born in 1822, at Schwenningen Germany, and came to Ann Arbor, in 1854. In 1858 he opened a jewelry store on Huron St., and took his son George into the business with him. He retired a few years ago but continued in the business of making watchmakers' tools. In this industry he was probably the most skilled worker in the State and had a wide reputation among the trade.

In 1851 Mr. Haller received medals from the World's Exposition at London, for his superior grade of workmanship; also for the invention of certain watchmakers' tools. He also received medals from the Philadelphia Exposition authorities. He leaves four children.

Failure of Charles S. Frantz.

LANCASTER, Pa., Dec. 7.—Chas. S. Frantz, jeweler and optician, of this city, failed yesterday, the following executions being issued against him: Green Bros., \$200; Elizabeth Frantz, \$1,740; Spencer Optical Mfg. Co., \$857.67; Jacot & Son, and Wm. L. Gilbert Clock Co., \$105.18.

The heaviest judgment is held by Frantz's wife. It is impossible to estimate at present the value of his stock, although it is understood that recently he made some heavy purchases, and that there are many other creditors besides those who have secured judgment.

Frantz has been engaged in business here for a couple of years, and has not been rated as being financially very strong.

Thieves After Blowing the Safe Escape on a Hand Car.

ERIE, Pa., Dec. 5.—The town of North-east was startled Monday morning by the report that the jewelry store of F. J. Lewis, had been looted by burglars. The burglars got away with between \$2,000 and \$3,000 worth of watches and jewelry. The burglary, it is thought, occurred some time after midnight Sunday, and an entrance was gained through a rear window of the store. The booty comprised a number of watches left with Mr. Lewis for repairing. The safe was blown open and its contents, even to the books, were taken by the robbers.

It is supposed that there were four men concerned in the robbery, and that, after looting the store, they repaired to the tracks of the Lake Shore Railway Company and utilized a hand-car to make good their escape from the town, coming in the direction of Erie. Several of the stolen articles were found outside the door of the store, on the sidewalk leading to the railway, and a chain and locket were discovered at the point where the robbers boarded the car. The four men believed to have

planned and executed the robbery were seen about town in the evening, but no definite description of their appearance is obtainable.

Developments in the Affairs of Simon Rumpf.

SEATTLE, Wash., Dec. 2.—Affidavits have been filed in several cases against the defaulting jeweler, Simon Rumpf. In one of them Arthur E. Griffin states that in conversation with Mayer, the latter stated that he had had a letter from Rumpf since he left Seattle, but declined to say from what point. Another affidavit was filed by R. W. Emmons, representing several creditors, who alleges that a quantity of the jewelry consigned to Rumpf was taken by Mayer to British Columbia, sold by auction and the profits divided with Rumpf.

Judge Langley has rescinded his order requiring the First National Bank to answer the order restraining its officers from delivering jewelry on deposit in its vaults as security. The dismissal of the restraining order is based on a stipulation signed by the receiver and the attorney of the bank, which sets forth that after inspection of the goods it was found that they were deposited by J. K. Bayse & Co., and form no part of the stock formerly owned by Simon Rumpf.

It Rains Diamonds Sometimes in Indiana.

COLUMBUS, Ind., Dec. 8.—Diamonds have been reported found in Brown County. After a heavy rain which recently fell G. T. Staples, an optician there, picked up a couple of them in an alley in Georgetown. He sent the purest of the two to a lapidary in Philadelphia, who cut and polished it, and then pronounced it a diamond of great purity.

States Attorney William Waltman, who has just returned from Brown County, reports considerable excitement over the affair. Staples will set the diamond in a ring made from Brown County gold and present it to his daughter.

James V. Ridgway Will Get His Salary.

CHICAGO, Ill., Dec. 5.—In the United States Circuit Court, the petition of James V. Ridgway against Giles, Bro. & Co. came up, and Judge Grosscup decided that under the contract, dated Jan. 1, 1891, entered into between the petitioner and Giles, Bro. & Co., and which continued until the firm went into the hands of a receiver, Ridgway was entitled to a decree for the amount of his salary, at \$7,500 a year, from April 25 to December 31, 1893, less amount of credits. The balance due Ridgway is \$3,423 90, with interest, and the receiver is directed to pay the same.

Johnson Bros., Canton, S. Dak., have suspended business on account of financial difficulties.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.



ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.
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WM. T. CARTER
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FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,
Cutter and Importer of
DIAMONDS
FACTORY
73 LANGELEEKERSPAD
AMSTERDAM.
19 East 16th St.,
NEW YORK.



Sensational Arrest of Joseph Rundbach and Wm. Dattelbaum.

Joseph Rundbach, retail jeweler of 2168 Third Ave., New York, whose assignment was chronicled in these columns last week, has been indicted for grand larceny and held in \$5,000 bail. Wm. Dattelbaum, of Dattelbaum & Friedman, 4 Maiden Lane, was indicted at the same time on the charge of collusion and released in \$2,500 bail.

The circumstances which lead to the indictments were these: As told in THE CIRCULAR last week, Rundbach's attorney offered at the creditor's meeting held Nov. 29th to settle at 50 per cent. though he said the assets were but \$500, and the liabilities \$11,000. The committee appointed to act for the creditors consisted of Wm. I. Rosenfeld, 8 Maiden Lane, one of Rundbach's largest creditors, chairman, Harry Oppenheimer, of H. Z. & H. Oppenheimer and H. M. Condit, secretary of the New York Jewelers' Board of Trade. They suspected dishonesty and decided to unearth it if possible. After consultation with Samuel Greenbaum, of the law firm of Hays & Greenbaum, 170 Broadway, a detective was employed to watch Rundbach who was supposed to have left the city.

It was discovered that on the night preceding the failure Rundbach had gone to the Hotel Wellington and registered as H. M. Meyerhoff, of New Haven. A large trunk arrived soon afterward, and he locked it up in his room. On Dec. 3d the detective saw Rundbach and another man buy two valises in a Third Ave. store, and, after going to Rundbach's room, carry the satchels to a flat occupied by William Dattelbaum, at 25 E. 106th St. Mr. Rosenfeld, chairman of the creditors' committee, obtained warrants for Rundbach and Dattelbaum in the Tombs on Tuesday, and also got a search warrant for Dattelbaum's flat. The deputy sheriffs had, meanwhile, seized the trunk in the Wellington and found it empty.

Accompanied by Roundsman Campbell

and Detective O'Connor, Mr. Rosenfeld went to Dattelbaum's flat on Tuesday evening. To their demands for the secreted goods, after much pleading, Mrs. Dattelbaum gave up two satchels filled with jewelry which were hidden under the bed. The detective searched and found in her trunk 60 watches. These, Mr. Rosenfeld told a reporter, were done up in the package they were in when Rundbach purchased them from Jules Racine & Co., 180 Broadway. Mr. Dattelbaum, who arrived as the search was going on was then arrested.

An hour or two later Rundbach was taken into custody at his home, 4 Lincoln Place. The men and jewelry were taken to the Tombs Court, Wednesday morning. Dattelbaum was discharged, and Rundbach was held in \$500 bail for examination. The next day, Thursday, however, Mr. Rosenfeld presented his evidence to the Grand Jury, who found indictments against Rundbach and Dattelbaum, the former for removing and the latter for concealing property for the purpose of defrauding creditors. Judge Martine issued the warrant for the arrests and as before stated Rundbach's bail was fixed at \$5,000 and Dattelbaum's at \$2,500. A meeting of Rundbach's creditors was held Thursday afternoon and a report of what had been done submitted by the committee who were continued in office and given full power to act for the creditors.

Mr. Rosenfeld, who was seen at his office, 8 Maiden Lane, Friday, stated to a CIRCULAR reporter that the cases against Rundbach and Dattelbaum would be pushed to the bitter end. The creditors, he said, would attempt to put a stop to dishonest failures of this kind by making an example of these two men. The value of the goods recovered he put at about \$2,000 or \$3,000.

Among the creditors are L. Tannenbaum & Co., H. E. Oppenheimer & Co., Morris Kollender, Jules Racine & Co., H. Z. & H. Oppenheimer, Wm. I. Rosenfeld, Dattelbaum & Friedman, Chas. F. Wood & Co.,

and R. A. Breidenbach. Two motions to vacate the attachments against Rundbach obtained by Lippman Tannenbaum and Morris Kollender, were argued Thursday before Judge Van Wyck of the City Court. Both motions were denied with \$10 costs.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held on Friday, Dec. 7th. The minutes of the previous meeting were read and approved. Five requests for change of beneficiary were received and granted, and the following applicants were admitted to membership:

Section A.—Elsworth G. Hoover, Harrisburg, Pa., recommended by C. H. Higbee and E. W. Drury.

Section A.—Harry W. Hunter, Philadelphia, Pa., recommended by A. E. Tyson and C. H. Higbee.

Section A.—Chas. M. LaRue, Danbury, Conn., recommended by O. W. Swift and J. E. Spencer.

Section A.—Adelbert E. Rogers, Scranton, Pa., recommended by C. H. Higbee and Wm. Pfeiffer.

Section B.—Ira H. Johannes, Washington, D. C., recommended by Galt Bros. and C. H. Higbee.

Section B.—Harry B. Koch, Washington, D. C., recommended by Wm. Friederick and C. H. Higbee.

Section B.—Everton B. Powell, Washington, D. C., recommended by A. D. Prince and Julius Aderer.

The next meeting will be held Friday, Jan. 4th, 1895.

M. C. Nettleton, of Albuquerque, N. Mex., one of the oldest jewelers in this Territory, surprised the business circles recently by making an assignment to his sister-in-law, Mrs. H. S. Nones, to whom, it is said, he owes at least \$4,000. He claims bad collections and dull trade as responsible for his assignment.

ESTABLISHED 1843.

Highest Awards in Every Competition



LEROY W. FAIRCHILD & Co.,

3 Maiden Lane, New York City,

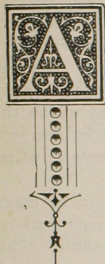
Gold Pens, Gold and Silver Pencils and Pen Cases,

The Handsomest and Cheapest Line of Goods in the Market.

WORKS: 3D AVENUE AND OGDEN ST., NEWARK, N. J.

Reduced Prices—"H. H. Taylor" Grade Elgin Movements.

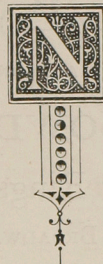
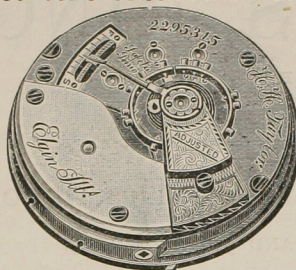
TAKE ADVANTAGE OF THIS CHANCE TO MAKE A GOOD PROFIT.



AFTER thirty years' trial, the "TAYLOR" movement has proved unexcelled as a Timekeeper.

We will close out our stock at 25 per cent. reduction from old prices.

**SEND US YOUR ORDERS
BEFORE ALL ARE SOLD.**



EXT to the "B. W. RAYMOND" the "TAYLOR" is the Best Grade 18 Size Elgin Movement.

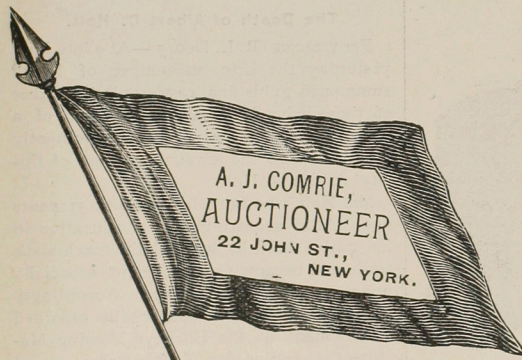
The "Elgin Watch Co." have discontinued the Taylor Movement.

SEND US YOUR ORDERS
BEFORE ALL ARE SOLD.

H. K. TAYLOR MOVEMENT.

H. H. Taylor, Gilded, 15	Jeweled, adjusted,	Hunting or Open Face.....	No. 33, Nickel, 15	Jeweled, adjusted,	Hunting.....
H. H. Taylor, Nickel, 15	"	Hunting Only.....	No. 80, Gilded, 15	"	"
		No. 76, Gilded, 15	Jeweled, adjusted,	Open Face.....	

BENJ. ALLEN & CO., (Publishers of the B. A. & Co. Catalogue.) **CHICAGO, ILLS.**



SPECIAL SALESMAN OF
WATCHES, DIAMONDS,
Bric-a-Brac
and Art Goods
FOR
Established Jewelers.

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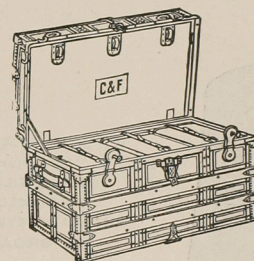
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References given in all parts of the
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ers and Jobbers.

SPECIAL SALESMAN OF

WATCHES, DIAMONDS,
Bric-a-Brac
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Jewelry Trunks
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NEW YORK.

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Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

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1213 Filbert St., Philadelphia, Pa.
Write for particulars of our corresponding course.

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Jules Jürgensen

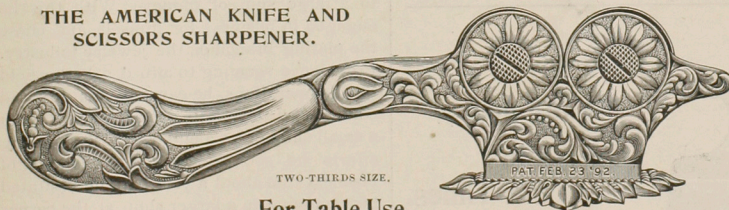
OF COPENHAGEN.

The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS,

John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

THE AMERICAN KNIFE AND
SCISSORS SHARPENER.



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Benj. Alen & Co., Chicago, Ill.
 F. M. Sproehle & Co., "
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For Table Use.

Special Inducements to Jobbers

... Manufactured only by the

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of **Novelties in Silver and Hardware.**

Practical and Handsome.

A Silver Plated Knife and Scissors Sharpener, retailing at a popular price. Perfect in action, nothing to wear out. Cutting discs of finest hardened steel. An ordinary sharpness or a RAZOR EDGE can be acquired in a few moments.



TWO-THIRDS SIZE.
FOR DESK USE.

THE BOWDEN SEAMLESS RING

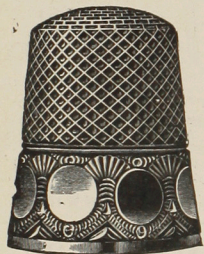
IS MADE ONLY BY

J. B. Bowden & Co.,

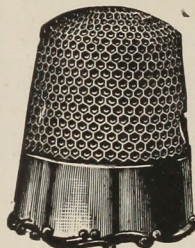
Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

TO 3 MAIDEN LANE,
NEW YORK.



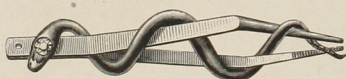
KETCHUM & McDOUGALL,
MANUFACTURERS
GOLD & SILVER THIMBLES,
GOLD COLLAR BUTTONS,
AUTOMATIC EYE-GLASS HOLDERS
198 BROADWAY N. Y.



ILLUSTRATED CATALOGUE SENT ON APPLICATION

HAVE YOU RECEIVED OUR PRICE LIST? OF DIAMOND MOUNTINGS.

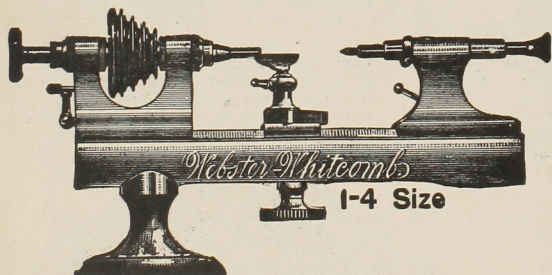
If not, send your business card and we will send you one.



Manufacturing Jewelers
OFFICE AND FACTORY,

LEONHARDT & CURRAN,

57 Maiden Lane, New York.



STRONGEST GUARANTEES.

**Quality
Maintained.**

**Prices to
Suit the Times.**

Ask for our New
Prices and
Terms for 1894.

American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

The Strike of the Diamond Polishers and Setters Ended.

The strike of the diamond polishers and setters of New York ended last week. By Wednesday all the men in the cutting establishments affected, with the exception of a few in the Mendes Cutting Works, 51 Maiden Lane, were back at work. The report that Arbitration Commissioner Sweeny had arranged a compromise by which the employees were to receive an advance, was denied by all the employers whom THE CIRCULAR reporter saw.

Every firm with the exception of Stern Bros. & Co. stated that the men had returned to work at the old schedule. This firm said that a slight advance on small stones was granted to polishers. This, however, they claimed they were willing to accede to before the strike commenced.

The Death of Albert D. Holt.

PROVIDENCE, R. I., Dec. 5.—At a late hour yesterday the grim messenger of Death summoned to his final resting place another of those who for nearly a quarter of a century has been actively and prominently identified with the jewelry business of this city, Albert D. Holt.

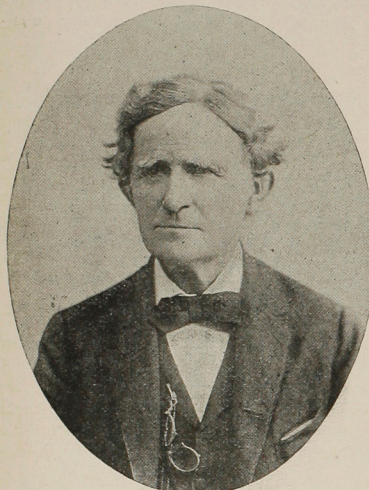
Mr. Holt was born in England 51 years ago. After acquiring a good education in his native land he learned the machinist's trade and became very proficient, especially upon braiding machinery. Accordingly upon arrival in this country he obtained employment at the Buckeye Mowing Machine Co., in this city. After a short period he removed to Attleboro Falls, and accepted a prominent position at Doggett's braid factory.

The machinist's trade not proving lucrative, about 1873 he entered the manufacturing jewelry establishment of B. S. Freeman & Co., Attleboro Falls, where he was employed as a general utility man about the shop. Among his occupations was that of drawing down wire.

While engaged with Messrs. Freeman & Co., his father died and Mr. Holt fell heir to a large sum of money. With this he engaged in business for himself, and chose the plating branch of the jewelry industry. Providence seeming to afford a better field for his operations, he came to this city and commenced the plating business in 1880 in a small shop at 9 Calendar St. By untiring efforts he soon developed a volume of business that about a year later necessitated his removing to a larger shop at the corner of Dorrance and Clifford Sts. He formed a co-partnership with Henry Davenport and Joseph Weaver, and later with Silas E. Field. A successful and prosperous business was built up and in July, 1891, Mr. Holt purchased the entire business and since that time has conducted the business alone. For three or four years the firm became interested in the manufacturing jewelry business but soon withdrew therefrom.

The Death of Bartlett Smith.

Bartlett Smith, founder of the firm of B. & W. B. Smith, manufacturers of jewelers' store fixtures, died at his residence, 154 W. 121st St., New York, Friday morning. His death was due to paralysis, the first stroke of which he received about three weeks ago.



THE LATE BARTLETT SMITH.

Bartlett Smith was a native of the old South, being born near Norfolk, Va., 77 years ago. Here as a boy he learned his trade as carpenter and cabinet maker, and going to New York about 1837, commenced practising his vocation. His work proved remunerative, and in 1846 he established a shop on W. 21st St. Ten years later he moved to the present location of the shop, 220 W. 29th St. Here he continued alone, doing all kinds of work, working until 1878, when his son, Wm. B. Smith, who had patented the perpendicular sliding showcase now universally used by jewelers, was admitted to partnership. The new firm was known as B. & W. B. Smith, and immediately started to make a specialty of fine store fixtures, particularly those desired by jewelers. By their many innovations and excellent work they soon became known throughout the entire jewelry trade, and their business grew rapidly.

Seven years ago Mr. Smith retired from active business and his second son, Jacob W. Smith was admitted to the firm. These two sons now continue the business as before under the old firm name. Bartlett Smith was also well known as a builder, being one of the pioneers in building in his section of Harlem. He was a member of no organization, but gave his spare time, particularly since his retirement from active business, to church and charitable work. He was an ardent churchman all his life, and was one of the founders of the Calvary Methodist Episcopal Church at 129th St. and Seventh Ave. The funeral, which took place at this church, Monday evening, was largely attended. The remains were interred at Woodlawn Cemetery.

A. B. Kapp Puts His Head into the Noose.

PROVIDENCE, R. I., Dec. 4.—Albert B. Kapp, who previous to last April conducted a retail jewelry business as A. B. Kapp Manufacturing Co., 531 Broadway, New York, was arrested in the Union Depot, this city, last night at the instance of William R. Dutemple & Co.

Kapp commenced his business career as a clerk in a New York dry goods house and a few years ago went to Mineral Springs, Tex., where he started in business for himself. In 1888 he returned to New York and engaged in several business ventures, finally in February, 1892, starting in the jewelry business as A. B. Kapp & Co. Last Spring he changed the style of the concern to the A. B. Kapp Manufacturing Company and in March visited the manufacturers in this city and the Attleboros. His mission here was to purchase a supply of jewelry and during his stay here he called upon a large number of the manufacturers, purchasing from each bills amounting to from \$100 to \$400.

On April 6 he made a bill of sale to a Philadelphia party, so that when Kapp made an assignment ten days later, there were no assets to be found, nothing but an empty desk remaining on the premises. Since then, in vain, have the local manufacturers been endeavoring to collect their bills against Kapp. Early this Fall he blossomed out as a representative of the Empire Jewelry Co., of New York, and last week visited this city to make purchases in their interest. He called upon Wm. R. Dutemple & Co., to whom he was owing a bill of \$63. Kapp was informed that he had been black-listed by the Manufacturing Jewelers' Board of Trade, and that the members of that association had voted not to sell him any more goods. Highly indignant at this information Kapp paid a visit to Secretary Morton, of the Board, but obtained no satisfaction. He was shadowed in his calls at other manufacturing concerns, and eventually went to the railroad depot, where he purchased a ticket for Attleboro.

Immediately after Kapp left his office, Secretary Morton called in the services of Sheriff Blanchard and placed in his possession for service a writ of arrest against Kapp. Upon this writ Kapp obtained bail, but before he could leave the city two more writs were served and he was taken to the Providence County jail at Cranston and locked up. Kapp telegraphed to a responsible party in Philadelphia and word was at once sent to Providence to have the Merchants' National Bank furnish the bonds to the extent of \$2,000. For this purpose cashier John W. Vernon of the bank started this noon for Cranston, but the officers of the Board of Trade got wind of the intended release and they too started for the jail.

It was a race to get to the jail first and Secretary Morton won. Sheriff Viall was given a bundle of writs and they were served immediately upon Kapp, while several others were held in reserve to hold the

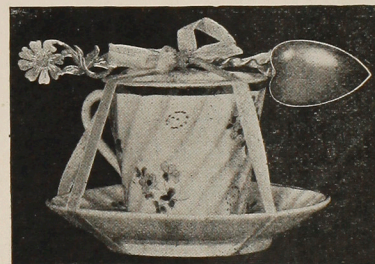
debtor, if bail was obtained on the first writs. Additional writs to the number of 35 have been served, at the instance of R. L. Griffith & Son, Lothrop & Livesay, Watson, Newell & Co., of Attleboro; Royce, Allen & Co., Fletcher, Burrows & Co., H. N. Pervear Co., E. I. Franklin & Co., of North Attleboro, Oscar M. Draper, of North Attleboro; J. C. Cummings & Co., of Attleboro; W. E. Webster & Co., T. I. Smith & Co., of North Attleboro; George W. Cheever & Co., of North Attleboro; Waite, Mathewson & Co., The Waite, Thresher Co., George K. Webster, of North Attleboro, Parks Bros. & Rogers, George B. Willis & Co., J. G. Fuller & Co., P. & A. Linton, W. H. Wilmarth & Co., of Attleboro, Read & Lincoln, A. A. Bushee & Co., of Attleboro, The Ostby & Barton Company, S. O. Bigney & Co., of Attleboro, Short, Nerney & Co., of Attleboro, Barstow & Williams, H. Wexell & Co., Attleboro, Bowes & Crandall, Irons & Russell, R. D. Horton & Co., Dewey F. Adams, J. T. Inman & Co., Williams & Payton, S. & B. Lederer, R. L. Moorhead & Co., and Bennett, Melcher & Co. There are about a dozen other writs to serve.

.... A

Selling Novelty

Small Cups and Saucers, with Sterling Silver Spoon, that can be refilled complete, with ribbon, for

\$1.00



Our price to the Jewelry Trade,

\$8.00 per dozen,

IN FULL DOZEN LOTS.

Send \$8.00 with order to save time. Cups and Saucers are assorted styles and decorations.

LEVY, DREYFUS & CO.,

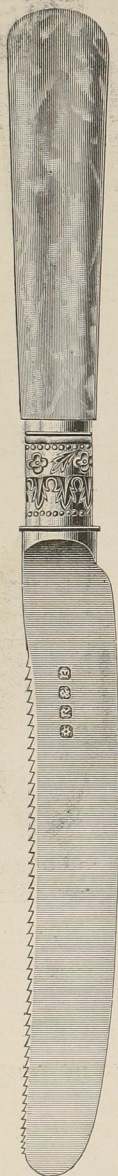
9 & 11 Maiden Lane, New York.

\$50.00 will buy an opening stock of **Porcelain Novelties**. Order promptly to get them in time for Christmas trade. Selection may safely be left to us. Send money with order if we do not know you.

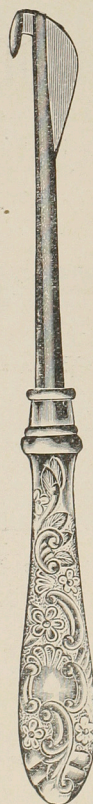
THE EATING OF THE ORANGE.

DAINTY DEVICES FOR THE PROPER EATING OF THIS DELICIOUS AND SEASONABLE FRUIT.

THE present is, perhaps, the best orange season that dealers in the fruit trade ever remember having had. Oranges medicinally as a tonic and for their refreshing properties as a fruit grow steadily in favor from year to year as the public learns more and more to appreciate the fruit's manifold good qualities. Advanced orange lovers have even taken up an "orange cure" which necessitates the consumption by the patient of anywhere from one to three dozen oranges daily, but which is said to remove from its disciples all bodily pains



ORANGE KNIFE.



ORANGE PEELER.
ROGERS & BROTHER.

with the locality, the most primitive being to puncture a small hole in the stem end and extract the juice by combined pressure and suction. Perhaps the daintiest and certainly the most clean way, is to divide the unpeeled fruit transversely into halves and extract the succulent pulp from the golden carpel by means of an orange spoon, the bowl of which is suitably shaped for the purpose. Herewith are illustrated some of the best thing in orange holders, orange sets and orange spoons as made in silver plate.

The invention of the orange holder is probably due to the genius of F. F. Heilborn, of Plainville, Mass., father or Mr. Heilborn, of Coddington Bros. & Heilborn, North Attleboro, Mass.

ORANGE PEELER.

The orange peeler here illustrated is a practical novelty which has been conceded by all who have used it to be perfect in its operation, neatly removing the peel without soiling the fingers. It is made in table and pocket sizes, and in assorted patterns and finishes. The table size is put up by Rogers & Brother, six in a plush lined paper box, while pocket size is put each in a leather sheath in a paper box.

This device is used in the following manner: The peeler is held in the right hand, the orange in the left; with thumb of the right hand on the orange with the flat face of the hook placed square on the orange, the pressure is drawn enough to insert the hook in and under the peel, the orange being revolved in the left hand, the peeler being drawn in the opposite direction until the peel is cut into as many sections as desired, when it may be easily removed by inserting the back of the peeler under the loose point of the section. The blade on the back of the peeler is useful for removing the soft white under skin.

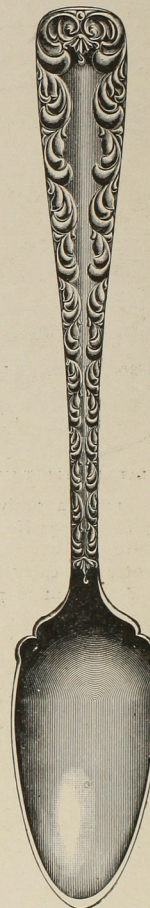
These useful patented articles are for sale by others besides Rogers & Brother, 16 Cortlandt St., New York, who have a fine assortment of them.

ROGERS' ORANGE KNIFE.

Among the most practical and desirable articles produced for the proper eating of the orange is the orange knife illustrated here, first introduced by Rogers & Brother, the makers of the celebrated ★ Rogers & Bro. A1. brand of electro silver plated flatware, 16 Cortlandt St., New York. The essential feature of the device is the saw back; the cutting edge is retained, making the knife adapted to the requirements of an all round fruit knife. The handles come either in pearl, ivoride or plated silver. The firm have had a great sale of this knife as well as of their orange sets, comprising 1 knife and 1 spoon, or 6 knives and 6 spoons, put up in plush lined boxes.

MAJESTIC ORANGE SPOON.

The handsome and tasteful pattern here illustrated is the Majestic made by Rogers & Hamilton, Waterbury, Conn. The peculiar



MAJESTIC ORANGE SPOON.
ROGERS & HAMILTON CO.

construction of the bowl yields a shape which fits the carpel of the orange perfectly, removes cleanly and deftly every particle of pulp and gives great strength to that portion of the spoon at the junction of the bowl and handle where this is most desirable. The spoons are put up in sets of half a dozen, each packed in beautifully lined fancy boxes, and as will be seen by reference to the firm's advertisement on another page, a particularly liberal offer is made to every jeweler who reads these lines. These spoons similarly put up may also be had in the Monarch, the Shell or the Cardinal patterns, all popular and saleable designs.

HOLMES & EDWARDS' ORANGE GOODS.

In an accompanying illustration is depicted one of the orange sets made by the

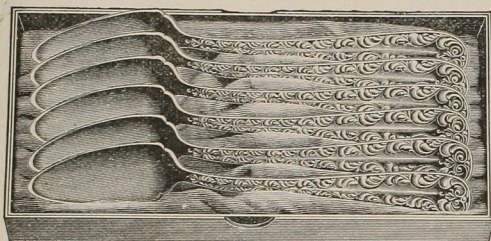
and ills and to leave the system in a particularly clean and healthy condition.

The method of eating the orange varies

SPECIAL OFFER No. 7.

TO ANY JEWELER IN THE UNITED
STATES WHO SENDS US

One Dollar==\$1.00



Six Majestic Orange Spoons, (reduced size) in Fancy Lined Box, List, \$6.00 per doz.

We will deliver, via registered mail,

ONE SET OF **Six Orange Spoons.**

No more than one set to any
dealer at this price.

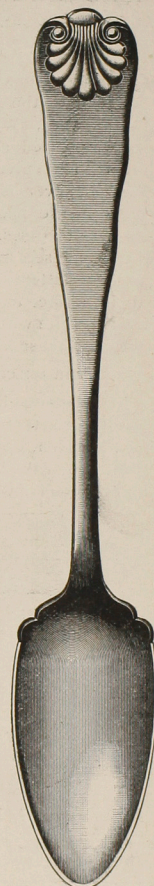


SHELL.

MONARCH.

CARDINAL.

MAJESTIC.



SHELL ORANGE SPOON---Full Size.

CONDITIONS:

SIMPLY WRITE US THE PATTERN YOU DESIRE AND MENTION OFFER No. 7. INCLOSE CASH, ONE DOLLAR (\$1.00) (OR ITS EQUIVALENT) AND BUSINESS CARD, OR SOME PRINTED MATTER TO SHOW US YOU ARE A DEALER, THEN ADDRESS IT PLAINLY TO

THE ROGERS & HAMILTON Co.,
WATERBURY, CONN.

EXPLANATION==WE OFFER ONE SET (ONLY ONE) BELOW COST.

FIRST:--TO TEST *THE JEWELERS' CIRCULAR* AS AN ADVERTISING MEDIUM.

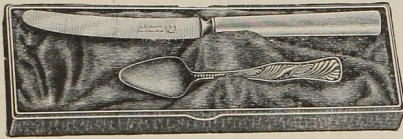
SECOND:--TO INTRODUCE OUR UNEXCELLED ORANGE SPOON BOWL, WHICH HAS PROVED TO BE THE MOST PRACTICAL OF ANY YET INTRODUCED.

THE ROGERS & HAMILTON CO. Manufacturers of the

HIGHEST GRADE SILVER PLATED FLAT WARE,

Waterbury, Conn.

Holmes & Edwards Silver Co., Bridgeport, Conn. Another set containing half a dozen each of knives and spoons is shown in

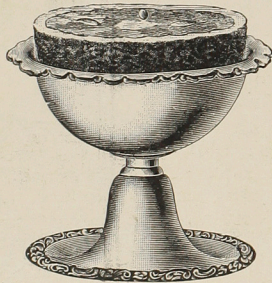


ORANGE SPOON AND KNIFE.
HOLMES & EDWARDS SILVER CO.

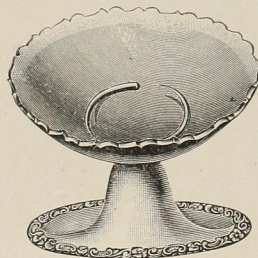
their advertisement. In the sterling silver inlaid line the goods may be had in the Warner, Waldorf, Minnehaha, Hiawatha, pearled antique and Windsor patterns. The knives are of non tarnishable Wessell silver with celluloid handles and the sets are packed in satin lined heavy leatherette cases. In regular plated ware the orange sets may be had in the following popular patterns: Triumph, Rialto, Greek, Shell, Perfect and Delsarte. The scimitar bladed knife which many people prefer, is put up in these latter sets.

THE WILCOX ORANGE HOLDER.

In the orange holder illustrated herewith, the manufacturers, the Wilcox Silver Plate Co., Meriden, Conn., believe they offer the trade one of the best things in its line. The half orange is fastened in the receptacle by



ORANGE CUP. WILCOX SILVER PLATE CO.



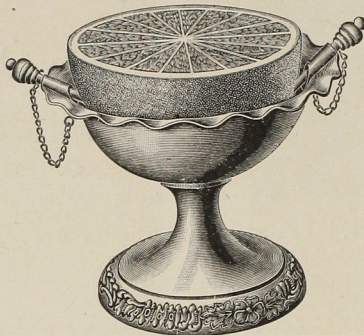
a half turn against the curved prongs shown at the bottom. The cup is connected with

stock will find it profitable. A dainty little booklet on orange goods will be mailed on

the base by a swivel which admits of the orange being held at an angle for convenience in eating.

MERIDEN BRITANNIA CO.'S SAVOY.

In their handsome Savoy the Meriden Britannia Co., Meriden, Ct., have a pattern which has found great favor in the eyes of buyers. The orange knife is furnished with a serrated edge for convenience in dividing the fruit and the artistic shape of the spoon's bowl is excellently adapted to the purpose



ORANGE CUP. PAIRPOINT MFG. CO.

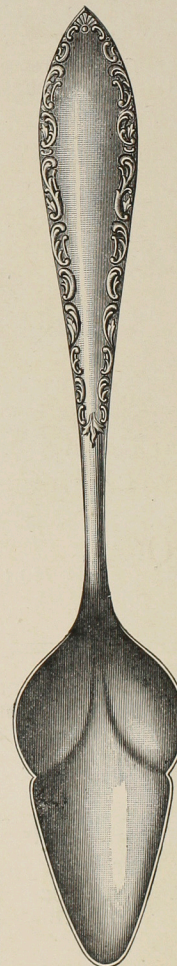
THE PAIRPOINT CO.'S
ORANGE HOLDER.

The holder which is the subject of above illustration has had a wide publicity given it thanks to its many good qualities. It is made in several patterns, all excellent and has proved an excellent seller. The illustration makes further description unnecessary but dealers who carry the article in

application to the company.

WM. ROGERS MFG. CO.'S COLUMBIA.

A dainty set put up by the Wm. Rogers Mfg. Co., Hartford Ct., is the Columbia. The pattern will commend itself to all who do not already know its good selling qualities. The knife blade has a serrated edge and will be found useful not only for dividing oranges but also for bananas and

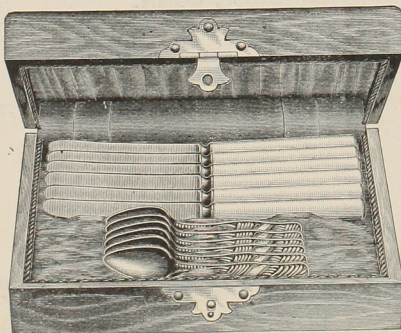


SAVOY ORANGE SPOON AND KNIFE.

MERIDEN BRITANNIA CO.

The Conception of the Orange Spoon

WAS ONE OF THE BRIGHT IDEAS OF
THE HOLMES & EDWARDS SILVER CO.



Our line of ORANGE SETS, ORANGE SPOONS, ETC., in Sterling Silver Inlaid and "XIV" quality plate, is the standard of reliability. No finer goods are put on the market, than by us.

OUR NEW YORK SALESROOM.

No. 2 MAIDEN LANE,

Second door from Broadway, is showing a fine line of

Sterling Silver, Hollow and Plated Ware.

ANTIQUE OAK CASE, CONTAINING 6 WARNER INLAID ORANGE SPOONS AND 6 WESSER SILVER ORANGE KNIVES.

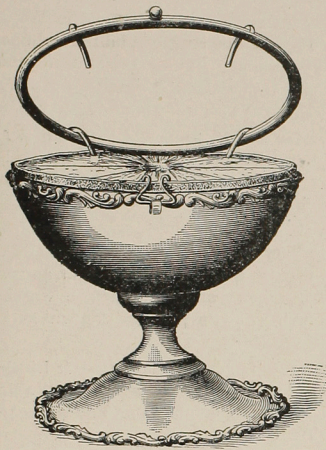
SEND FOR SPECIAL PRICES.

THE HOLMES & EDWARDS SILVER CO., Bridgeport, Conn.

other thick skinned fruit. In orange spoons the company offer a handsome assortment of patterns with both plain gilt bowls.

A. A. WEBSTER'S CUPS.

Our design shows the style of orange cup offered by A. A. Webster, 30 East 14th St.,



ORANGE CUP.

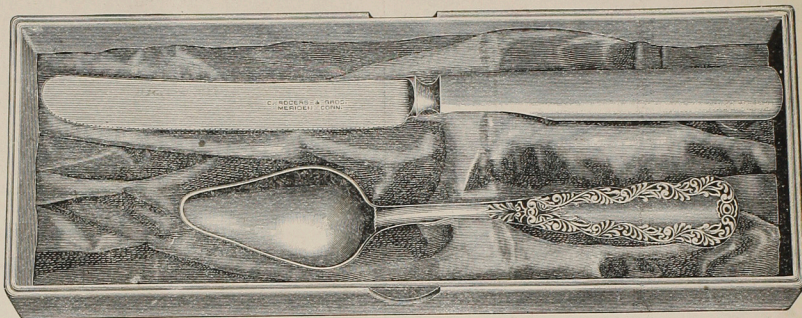
A. A. WEBSTER.

New York. The jointed rim holds the orange securely in place and facilitates its

eating. These cups are made by Mr. Webster in sterling silver, decorated china, quadruple plate and glass. An illustrated descriptive price list will be mailed on application.

The illustration here shows a pretty orange set of C. Rogers & Bros., Meriden, Conn.

orange spoon is in the Regent pattern and is very pretty. Both patterns are patented. These orange sets are put up with various kinds of knives, plain or etched handle, solid steel knives, pearl handle, and hollow handle. The firm also use German silver orange knives in various patterns.



ORANGE SET. C. ROGERS & BROS.

It consists of an orange knife and spoon, the latter being in the Imperial pattern. These dainty pieces are put up in a plush lined paper box as shown. The firm's latest

Among the orange eating devices on the market, one of the most popular is the orange holder of the Middletown Plate Co., Middletown, Conn. It is dainty and practical.

ORANGE CUPS.

..MADE IN..

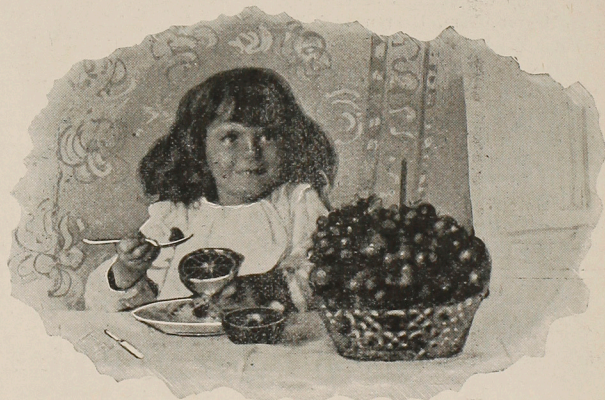
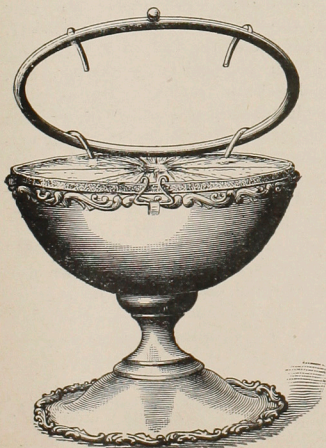
STERLING SILVER,

DECORATED CHINA,

QUADRUPLE PLATE,

AND

GLASS with plated rim.



THE PROPER WAY TO EAT AN ORANGE.

☞ This Cup was patented September 19, 1894, ☞
and is the only thoroughly practical one made.

SEND FOR ILLUSTRATED PRICE LIST.

A. A. WEBSTER,

30 EAST 14TH STREET,

NEW YORK.

Tokens of the Season.

A pretty four-page circular is received from J. E. Caldwell & Co., Philadelphia, Pa. It is entitled "A Friend at Your Elbow in Your Christmas Gift-Giving." The circular specifies goods that may be bought for \$1.00 to \$2.50; for \$5; for \$10, and for \$25 to \$100. The articles are conveniently classified, and the person who intends to give presents is sure to find under the various lists, items that will interest him.

*

Twenty-two leaves of heavy supercalendered paper bound by a silk cord, are devoted to illustrations and reading matter relating to the notable house of Heeren Bros. & Co., Pittsburgh, Pa. The cover is a fine specimen of half-tone engraving, the design being comprehensive and striking. In the center is a bird's eye view of Pittsburgh, in the upper left hand corner is depicted a repoussier at work, in the lower left hand corner is a view of the new and beautiful Heeren building, while the name and address of the firm stand out over all in handsome unique characters. The frontispiece is a duplicate of the advertisement that appeared in the holiday edition of THE CIRCULAR, a half-tone engraving showing characteristic groups of persons representing the various branches of manufacture comprehended in the term jewelry trade. Page 2 gives an historical sketch of the house; page 3 is a group of portraits of the partners, Otto Heeren, Wm. Heeren and Wm. F. Hoffman. The chapter "Past and Present" compares the original mean beginning of the firm with their present magnitude, the illustrations showing Heeren Bros. & Co.'s starting place in 1867, exterior views of their present handsome building, the packing room in the basement, the first floor from the gallery, the material, tool and silverware departments, import department, the factory, displays of marble

statuary, real bronzes, imitation bronzes, art furniture, china, porcelain, bisque and majolica, leather goods and novelties, imported clocks, American clocks, musical boxes, souvenirs. The illustrations are full-page half-tone engravings, and the reading matter is pertinent and interesting.

*

A device of pasteboard, simulating a miniature mail bag has been issued by Wm. A. Keddie, 14 Maiden Lane, New York. The exterior is a remarkable specimen of lithographing, and the interior contains the holiday announcement of Mr. Keddie, with a list of the 12 birthday stones, and a complete list of precious stones. The circular is sent through the mail by writing the address on the outside and affixing a one cent stamp.

St. Joseph.

Baldwin & Co. are advertising a closing out sale.

Louis Burnett & Co., Everest, Kan., have removed their jewelry store to a better location in that town.

C. N. McKelvey is conducting an auction to be continued for 30 days. His advertisements read that he will go out of the jewelry business entirely and will devote his attention to the optical business.

Connecticut.

Frank A. Wallace, Wallingford, is expected home from South Dakota early in February.

Mr. Seely has moved from Forestville to Wallingford, where he will engage in the jewelry business.

Jennings Bros., proprietors of the Bridgeport Silver Plate Co., Bridgeport, have opened a jewelry store at 449 Main St.

Chas. Beach, for many years clockmaker in Bristol, employed in the clock factories

there died on Monday night last, aged 79.

A new building is to be erected by George Sanford, in Thomaston, to be used for the manufacture of clock bells. The shop will be 60 by 20, one and one-half stories high with basement.

The Upson Jewelry Co., Waterbury, have been notified by John Ryan, executor of the O'Connor estate, to vacate their store, 117-119 Bank St., within a few weeks, Mr. Ryan having rented the store to his own shoe firm.

E. A. Locke, formerly secretary of the Waterbury Watch Co., has purchased land on Crescent St., Waltham, Mass., and will build a factory and manufacture watches. The new concern will be known as the Rumford Watch Co.

The new factory of Valentine & Linsley, silver plate goods manufacturers, Wallingford, is nearing completion. The water rent of this concern and of the Biggins & Rodgers Co., is free for five years in consequence of their locating in the town.

A long haired, smoothly spoken, neatly dressed stranger, giving his name as Dr. Wilson, and who created the impression among the up-country people that he was Frederick Wilson, a Bridgeport optician, has been swindling the people north of South Northwalk. A woman gave him \$15 for a pair of worthless spectacles and many of her neighbors showed a disposition to part with their money. Finally Wilson inadvertently disclosed the fact that he was a fraud, but not until he had disposed of his worthless stock.

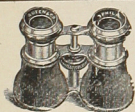
The Sudden Death of Frederick L. Davies.

Frederick L. Davies, a traveler for C. G. Alford & Co., 195 Broadway, New York, and formerly a well-known jeweler of Nashville, Tenn., died suddenly in Evansville, Ind., Saturday, from the effects of an operation. He was taken ill while stopping at the St. George Hotel, Friday, and was removed to a hospital, where he died the following day.

Mr. Davies began business in Nashville in 1865, and with his brother, Wm. H. Davies, conducted the firm of F. L. Davies & Bro. Wm. H. died in September, 1891, and Frederick L. Davies continued alone until the latter part of 1892, when he went out of business. He was subsequently employed by various jewelry houses until last August, when he became a traveler for C. G. Alford & Co., taking Tennessee, Kentucky, Indiana and Georgia.

Mr. Davies was about 60 years old. He was a widower, and leaves two grown children, a son and daughter. The remains were sent to his late home in Nashville.

Chatelaine pins of silver in Italian designs are intended for carrying the tiny silver and crystal watches now so fashionable.



REORGANIZATION SALE OF Opera and Field Glasses.

We have for immediate sale the largest and best selected stock of Opera and Field Glasses in this country, and offer them at fully 25 per cent. below cost. A few specimen items:

75 Non-Achromatic Field Glasses , 24 lines objective, in case,	
REGULAR PRICE, \$3.25, REDUCED TO.....	\$2.00
50 Colmont Field Glasses , 26 lines objective, in case,	
REGULAR PRICE, \$6.00, REDUCED TO.....	\$4.90
85 Non-Achromatic Opera Glasses , 15 lines objective, in case,	
REGULAR PRICE, \$9.00 per doz., REDUCED TO.....	\$5.25 per dozen
50 Achromatic Opera Glasses , leather covered and japanned, 15 lines objective, in case,	
REGULAR PRICE, \$1.75 each, REDUCED TO.....	\$1.35 each.
50 Achromatic Opera Glasses , leather covered and japanned, finer quality, 12 lines objective, in pocket book case,	
REGULAR PRICE, \$2.25 each, REDUCED TO.....	\$1.55 each.
40 Achromatic Opera Glasses , pearl covered, 15 lines objective, in case,	
REGULAR PRICE, \$3.75 each, REDUCED TO.....	\$2.90 each.
36 Achromatic Opera Glasses , pearl covered, 17 lines objective in case,	
REGULAR PRICE, \$4.50 each, REDUCED TO.....	\$3.70 each.

SEND FOR SAMPLES.

QUEEN & CO., Opticians,

1010 Chestnut St., Philadelphia.

J. G. GRAY, Assignee.

Death of George H. Richardson.

George Henry Richardson, the senior partner of J. W. Richardson & Co., New York and Providence, R. I., died Sunday evening at his home, 576 Washington Ave., Brooklyn. His death was not unexpected, and was due to locomotor ataxia, which first manifested itself last June.

Mr. Richardson was the son of J. W. Richardson, the founder of the firm, who were among the largest manufacturers of emblem goods in the country. Geo. H. Richardson was very prominent in business, social and Masonic circles. He was born in Providence in 1848. When about 21 years of age he became a partner in his father's business and went to New York where with F. S. Slack, another partner, he took charge of the New York office.

When J. W. Richardson died some 14 years ago, Geo. H. Richardson and A. B. Gardner who had become a partner at Mr. Slack's death, continued the business until last February when Mr. Gardner retired. Mr. Richardson then admitted as partners, Harry H. Butts and Wm. H. Morris, still retaining the old firm name. The name and business will now be continued by these gentlemen.

Mr. Richardson was widely popular and was a member of numerous organizations and clubs. Prominent among the latter were the Oxford, and Aurora Grata club of Brooklyn and the Long Island Country Club. The deceased was a 32d degree mason, a member of the Anglo-Saxon Lodge 137, and Clinton Commandery No. 14. He was a member of the Aurora Grata and all the Scottish Rite bodies in which he had also taken the 32d degree. He was a member of the Kismet Temple Mystic Shrine, and of the Masonic Veteran Association of Brooklyn.

The deceased leaves a widow but no children. The funeral services were held last evening at the residence in Brooklyn.

Some More Details of the Failure of the Lombard Loan Co.

The claims against Jacob L. Salomon and Adolph Mendelsen, proprietors of the Lombard Loan Co., San Francisco, Cal., whose failure was announced in last week's CIRCULAR, aggregate nearly \$90,000, and the assets in sight are valued at \$13,000. The eastern debts foot up \$52,000, the largest creditors being Goodman Bros. and Schoverling, Daly & Gales. The creditors in San Francisco and the east number about 30.

The receiver says his inventory shows the stock remaining in the store is worth \$13,000 according to the invoices. A forced sale will bring more than half this amount.

There is a civil action between the partners, the result of which will be practically equivalent to going into insolvency. J. L. Franklin, of Franklin & Metzger, is receiver, his bond being \$15,000. He himself is a creditor of the firm for \$2,000.

Boston.

M. Benjamin has taken the old stand of Nathan Baer and restocked it with a line of jewelry.

John Dawson, who removed to Montreal about six months ago, has returned to this city and will relocate here.

Announcement is made that the marriage of M. Myers will take place at Augusta, Ga., Dec. 27, the bride being a young lady of that city.

Nathan Baer is convalescent at the hospital and his recovery is now considered only a matter of time. The paralysis which affected his side is gradually leaving him.

Ex-Commodore Chas. F. Morrill has been renominated for his former position at the head of the South Boston Yacht Club, after a year's rest from the somewhat onerous duties of that office.

A. D. Cairns & Co., who have the name of issuing one of the handsomest calendars sent out annually by any Boston business house, are presenting their trade with a beauty again this year, one of the finest they have ever gotten out.

F. L. Sowter, representing the Smith & Spencer Optical Co., Buffalo, N. Y., has been in Boston recently with a view to interesting local opticians in a proposition to remove the works of the concern to this city or some convenient suburb, and enlarge the facilities by an increase of capital and reorganization of the company. The plan has been favorably received by Boston

dealers and action may be taken by them to bring the business to this section before long.

There was a surprising list of buyers in town last week reported by the jobbers, which turned out to be the result of the meeting of Massachusetts retailers. Among the buyers here from other States during the past week were: D. E. Gordon, Hillsboro Bridge, N. H.; E. P. Fisk, Epping, N. H.; James E. Webster, Milford, N. H.; George T. Winn, Windsor, Vt.; William H. Graves, Warren, N. H.; Vivian W. Hills, Norway, Me.; Mr. Murch, of H. L. Parker & Co., Lyndonville, Vt. The latter was here on a restocking trip, the store of the firm having been burned out recently. They have hired the opera house for the holidays and pending rebuilding will conduct a bazaar there.

A Large Part of the Contents of Henry Boise's Store Carried Off.

OELWEIN, Ia., Dec. 10.—The jewelry store of Henry Boise, Fayette, was robbed at 2 o'clock this morning of watches and silverware, valued at least at \$5,000, and \$800 in money. There were three men in the plot. Two entered the store while the third waited in a wagon.

The wagon was backed on the sidewalk in front of the store. Entry was made by cutting a plate glass window. The safe was blown open and the contents placed in a sack, the entire operation taking but a few minutes. A posse is in pursuit.



A. WITTNAUER,



Successor to J. EUGENE ROBERT & CO.,

19 MAIDEN LANE, - - NEW YORK.

Swiss Watches and Movements

—OF—

ALL DESCRIPTIONS, STYLES AND SIZES

—AND—

IN VARIOUS GRADES.

SPLIT SECONDS, MINUTE REPEATERS AND NOVELTIES.

Providence.

J. S. Nuss, Newport, has given a chattel mortgage for \$300.

J. E. McCaffery has started in the retail business at 419 Main St., Pawtucket.

John E. Leonhard has started in the engraving and chasing business at 98 Pine St.

John M. Chandler returned last Wednesday from a five months' trip in the west, in the interest of J. M. Chandler & Co.

Frank E. Farnum, manufacturer of jewelers' small tools, dies, hubs, etc., has started in business at 35 Potter St.

George F. Wheelwright has started in the precious stone setting business at 216 Weybosset St.

Edward F. Presbery, who recently started at 119 Orange St. to manufacture a line of novelties, has given up his venture.

Henry S. Fink, of D. C. & H. S. Fink, who has been confined to his house by an attack of pneumonia, is now convalescing.

S. Cohn & Co. have succeeded Marcus, Natenson & Sharp Co., manufacturers, 67 Friendship St. William Sharp is the company.

Hancock, Becker & Co. have engaged shop room in the new Kent & Stanley Co. building, and will remove thereto about Feb. 1st.

Adolph Lederer, who for some time carried on the manufacturing business at 108 Eddy St., has sold out his business to S. & B. Lederer, and is now in Europe.

Albert Joseph, formerly of Joseph & Greenbaum, Chicago, was in this city and Attleboro the past week, arranging to secure goods to sell on commission.

Charles D. Heaton, for several years in the employ of the Ostby & Barton Co. as tool maker, has started in business of tool making for himself at 19 Page St.

Joshua Gray, who, about a year ago retired from the retail jewelry business, after an active experience of more than half a century, has again entered the field, with headquarters at 446 Pine St.

The entire stock of William L. Ballou & Co., in the retail branch, corner of Westminster and Mathewson Sts., is being disposed of at "half price," by orders of Assignee Johnson, and is to be closed out before January 1.

Henry H. Richardson, one of the pioneer manufacturers of this city, has so far recovered from his recent illness as to be able to be out and about. He is past the four score mark but is still bright, active and strong.

Canada and the Provinces.

R. Mercer, Seaforth, Ont., has assigned.

F. S. Sherry, representing Jos. Fahys & Co., New York, was in Toronto, last week.

George S. Klein has taken the road with watch materials for P. W. Ellis & Co., Toronto.

Jessie, daughter of James Trotter, jeweler, Galt, Ont., died recently of consumption.

The work of organizing the trade in connection with the Jewelers' Association of Toronto has been postponed until the New Year, owing to the rush of holiday business.

W. J. Arneil, jeweler, Kingston, Ont., well known as a prominent member of the A. O. U. W., Free Masons, and other beneficial orders, died recently, leaving a widow and seven children.

Trade is brisker in Canada than it has been for some time and a more hopeful feeling prevails throughout the country. A good holiday business is anticipated, the principal feature of the situation being the exceptional demand for solid silver goods.

Two of the cleverest gangs of diamond swindlers and safe crackers in the United States have located and four of their number arrested in Montreal, Saturday morning. The arrest was brought about by the shooting down of Constable Curran while shadowing three of the gang Friday night. Complete burglar kits were found on the prisoners. They have succeeded for four weeks in defrauding many leading local merchants out of thousands of dollars. "Baltimore Whity," who shot Constable Curran, is considered a desperado of the worst type, and is heavily shackled.

Pittsburgh

S. I. Grossman, doing business on Fifth Ave., as "agent" has left the city.

Will Terheyden, formerly partner with J. M. Schaffer, is now with Heeren Bros. & Co.

Louis Tissot, with Heeren Bros. & Co., has gone to Lancaster, Pa., and will be with Ezra F. Bowman & Co.

A large plate glass window, fully insured, in the store of C. Hauch, Smithfield St., was accidentally broken last week.

A. A. Poole and G. V. Brady, both of Washington, Pa., were in the city last week buying holiday goods.

J. Harvey Wattles has removed to his new colonial home on Wallingford St., near Morewood Ave. He has one of the handsomest residences in the East End.

W. J. Johnson and Phillip Gillespie will enter into the wholesale business in the Spring. Their present headquarters are with Corcoran & Vilsack, 101 Fifth Ave.

Chas. T. Ahlborn, manufacturing jeweler, desires THE CIRCULAR to correct an erroneous item published in a contemporary to the effect that he is going out of business. Such a step has not been contemplated by Mr. Ahlborn, and the publication has given him much annoyance.

A rumor has been circulating to the effect that the store of R. L. McWatty & Co. will be occupied by a New York firm and that a large retail store will be in operation. Mr. McWatty denies the story in toto, and states that his storerooms are not even rented.

W. Warren Wattles, representative here for Randel, Baremore & Billings and S. Cottle Co., told THE CIRCULAR correspondent

that the present depression in trade is owing entirely to the Irwin and other "pools." Over a million in good hard cash has been taken out of the city by these pools, and in a city upheld chiefly by the working and middle classes, this loss must be severely felt.

Visiting jewelers in the city last week were: Fred. Kachler, Sharon, Pa.; H. S. Johnson, Apollo, Pa.; E. Kennerdell, Tarentum, Pa.; B. Neville, Dawson, Pa.; N. C. Cochran, Fairmont, W. Va.; L. Furtwangler, Greensburg, Pa.; Wm. Burns, Coshocton, O.; C. L. Clark, Blairsville, Pa.; W. S. Phillips, Mannington, W. Va., and W. F. Brehm, Rochester, Pa.

Philadelphia.

George P. Kite, Quaker City Watch Case Co., has started on a western trip.

C. R. Smith & Son have announced that they will positively retire on Feb. 1.

E. Bertsch & Co., 146 N. 8th St., are presenting silver plated napkin rings to their Christmas purchasers.

I. Bedichimer has moved into his new quarters at 11th and Sansom Sts. The store is very attractive.

E. Borhek, 628 Chestnut St., denies that he will change his location, as announced in last week's issue.

Execution on a judgment note for \$2,480 was last week issued to Ida M. Snee against Frank H. Hyde, plater, of 236 S. 8th St.

James Horstmann, 8th and Sansom Sts., has been ill for some days with an attack of typhoid fever, and the prospects of his recovery are considered hopeless.

There appears, according to the assignee, an excellent prospect of a speedy adjustment of the affairs of Queen & Co. Meanwhile their large stock has been kept up and orders have been filled as usual. Reductions have been temporarily made in their prices.

Out-of-town buyers here during the past week included: R. G. Porter, Woodbury, N. J.; M. M. Bovard, Manayunk, Pa.; Robert Steel, Hammonton, N. J.; Howard Story, Conshohocken, Pa.; John Fish, Bryn Mawr, Pa.; Howard Fitzsimmons, Westchester, Pa.; C. Rudolph, Wilmington, Del.; John Dewer, Bryn Mawr, Pa.

Buffalo.

The trial of Rose State, the shoplifter who was caught after taking a roll of diamond rings from the store of T. & E. Dickinson, takes place Dec. 11.

The following out-of-town jewelers were here last week: Mrs. Seneca Baker, Medina, N. Y.; A. G. Kelsey, Medina, N. Y.; E. H. Miner, Canisteo, N. Y.; S. A. Ryan, Dalton, N. Y.; C. R. Dunkin, Middleport, N. Y.; F. L. Nuse, Titusville, Pa.; H. W. Radder, Seneca Falls, N. Y.; F. E. Vining, Cherry Creek, N. Y.; H. D. W. English, Arcade, N. Y.; J. Stapf, Dunkirk, N. Y.; J. Kearney, Medina, N. Y.; R. C. Holmes, Gowanda, N. Y.; J. J. Carr, Suspension Bridge, N. Y.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4 00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials. Returning your paper will not enable us to discontinue it, as we cannot find your address unless you give the old as well as the new one.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

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Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

ONE of our friends took issue with us on the publishing of what he deemed a trivial and inconsequential item of news. The importance of any item of news is relative; one is considered trivial in comparison to another that is considered momentous. If it is the part of a newspaper to publish the latter, it is also the part of a newspaper to publish the former. If the one conveys a pound of information, the other conveys an ounce, or a pennyweight, or a grain of information. Even in the transfer of the watch department in a store from the south to the north side of the room may reside some significance. In the infinitude of time, even those events which we count momentous, war, the overthrow

of a state, the death of a genius, are as so many grains of sand on the shores of the ocean.

ABOUT once a year, a story of buried treasure recovered comes from Mexico. It usually arrives at the opening of the new year. The circumstances incidental to the finding are always almost uncanny in their romantic character. Last year Francisco Perez was the lucky man, Guadalupe the place where the gold and jewelry were found, and \$500,000 the value of the treasure trove. We are awaiting with hair ready to rise on end for the annual report for 1895.

The Ownership of the Engagement Ring.

THE right of possession of the engagement ring has engaged the attention of the courts of justice of the land to a marked extent during the past two months. In New York State it has been decided that the ring belongs to the donor, the decision being essentially the same as that recently pronounced in Vermont. A young man in the latter State sued to recover a ring that he had given to a young woman who, after accepting the ring, repudiated the engagement. The judge decided that it must be returned or else that the recipient must fulfil the conditions under which it was presented. On the other hand, the English courts some time ago decided that an engagement ring is not recoverable under any circumstances. These decisions are interesting to the jeweler, inasmuch as he may find himself in the meshes of a complicated lawsuit, if he has originally sold the jewel on credit or on an instalment payment plan. "Taking one consideration with another," as Gilbert's policeman reasoned, the best of all methods in the selling of an engagement ring is to demand cash down.

Marvelous Prices for Silver Plated Ware.

THE United States Government recently advertised for bids for a large quantity of No. 12 medium knives, triple-plated Windsor tea spoons, table spoons and medium forks, and it was announced in THE CIRCULAR last week that two jobbers in Philadelphia obtained the contracts at the following prices: No. 12 medium knives, \$2.12 per doz.; triple-plated Windsor tea spoons, \$1.77½ per doz.; triple-plated Windsor table spoons, \$3.55 per doz.; triple-plated Windsor medium forks, \$3.55 per doz.

As the No. 12 knives of the best manufacturers sell at \$3.25 net, the tea spoons list at \$7.25, and the table spoons and medium forks list at \$14.50 per dozen; and as it is reasonable to presume that the jobbers who furnish the Government the goods do not do so without a profit to themselves, it may prove interesting to know what goods are furnished, and what the manufacturer gets for them, particularly as

the largest jobbers in the country who handle many more times the quantity of goods furnished to the Government, cannot with cash in hand buy first class goods such as the Government requires, at any figure like the above prices. It certainly looks as though there is a colored gentleman in the woodpile somewhere, and it behooves Uncle Sam to keep his eyes open to see that he gets what he calls for and requires. The most extensive manufacturers of these goods in the country claim that the prices quoted above are far below that at which such goods can be made.

Is Diamond Cutting a New Industry in America?

Since Friday the special board of inquiry appointed to inquire into alleged violations of the contract labor law in the importations of foreign diamond polishers, has been in session at Ellis Island, hearing arguments on a test case which has come before it.

A meeting was held last week at the office of Bruhl Bros. & Co., 21 Maiden Lane, New York, at which among others these diamond cutting firms were represented: Silver Bros., Brooklyn; Sanders & Bruhl Mfg. Co., Newark, N. J.; Arnstein Bros. & Co., Stern Bros. & Co., Herman Levy, Mendes Cutting Works, and Wallach & Schiele, New York. It was decided that the cutters of this country act together in fighting the attempt to stop the importation of foreign diamond workers. These cutters claim that diamond cutting is a practically "new" industry in this country and as such that Section 5 of the Contract Labor law permits them to import workmen under contract or otherwise. The section in question reads:

Nor shall this act be so construed as to prevent any person or persons, partnership or corporation from engaging, under contract or agreement, skilled workmen in foreign countries to perform labor in the United States in or upon any new industry not at present established in the United States, provided that skilled labor for that purpose cannot be otherwise obtained in the United States.

They therefore determined to unite in an effort to obtain a favorable ruling and placed their interests in the hands of Samuel Greenbaum, of Hays Greenbaum, to fight the matter.

The case which has come up before the board of inquiry at Ellis Island, is that of a laborer admitted to have been brought here under contract, and the board has been hearing evidence to determine whether or not the diamond cutting industry is a "new" industry within the meaning of the statute. Among the witnesses first called were Leopold Stern, of Stern Bros. & Co.; Chas. F. Wood, of C. F. Wood & Co.; Sol. Bass, of Bruhl Bros. & Co.; Henry Fera; E. Arnstein, of Arnstein Bros. & Co., and others. The hearing was continued Saturday, Monday and yesterday, no decision having been reached up to the time of the CIRCULAR's going to press.

The labor unions, it is said, are behind the fight against the importation of cutters.

New York Notes.

Alois Kohn & Co. have filed a judgment for \$101.35 against Deborah Singer.

H. L. Judd & Co. have entered a judgment for \$154.27 against Jno. E. Jarck.

Henry E. Oppenheimer & Co. have entered a judgment for \$395.13 against David Geismar.

E. E. Orvis, 694 Columbus Ave., has given a chattel mortgage on jewelry fixtures for \$1,100 to S. M. Buffet.

Judgments have been entered against R. Harris by Marcus Adler for \$76.61 and by Lulu Livingston for \$166.97.

Judgments against Jos. Rundbach were entered Monday by L. Tannenbaum for \$1,974.15 and Morris Kollender for \$690.33.

Judgments against Louis Levin and Joseph Rubin have been entered by M. Adler for \$207.41 and by H. M. Robertson for \$168.41.

J. N. Disselkoe has entered a judgment for \$631.78 against the Free Premium Club, being the amount due on a promissory note for \$300, with interest and costs.

Friedman & Ascheim, jobbers in watches and jewelry, formerly of 51 Maiden Lane, are now established in their new quarters in the Knapp building, 41 Maiden Lane.

Jean G. C. Cottier, the surviving partner of C. Cottier & Son, 14 Maiden Lane, pursuant to statute, is advertising that he continues the diamond importing business at that address under the old firm name.

Geo. A. Miller, assignee of Silas Stuart, formerly a retail jeweler at 2 Maiden Lane, is advertising that he will sell the stock of the assigned estate at public auction on Dec. 20, and subsequent days. The sale will be conducted at 20 East 14th St., by Jno. H. French, auctioneer.

On Dec. 1st the Self-Winding Clock Co., 26 Broadway, New York, opened a branch office in Chicago, under the management of J. W. Forsinger, 301 Columbus Memorial building, where a full line of samples will be kept on display for the convenience of the Western trade.

Benjamin Lehr, 193 Broome St., who is a manufacturing jeweler, was complainant in the Essex Market Police Court, Saturday, against Herman Michaels, whom he charged with attempted larceny. Lehr stated that he discovered Michaels in his warerooms and that he had opened the doors of his safe. Michaels was held in \$1,000 bail for examination.

Sigmund Stern, of Stern Bros. & Co., Monday denied the report published in a morning paper to the effect that while in Chicago recently he lost or had stolen diamonds of the value of \$1,000. He had, it said, become ill through worry over the loss. The report, Mr. Stern claimed, was greatly exaggerated as he had lost but three stones valued at \$175.

Mordecai S. Kaufman has discontinued his action against Property Clerk Harriot for the recovery of the diamonds which he claimed were obtained on memorandum

and pawned by a Mrs. Minnie Gomez and her husband. Mr. and Mrs. Gomez were indicted on the charge of larceny over two years ago, and the diamonds were turned over to the property clerk. Kaufman later replevied the diamonds from Harriot.

The General Term of the Superior Court Monday heard the appeal of Ga Nun & Parsons, opticians, 42d St., from a judgment obtained against them by Clara M. Price. After a sensational trial last Summer Miss Price obtained a verdict for damages for personal injuries arising from the negligence of defendants in the construction of a pair of eyeglasses. Briefs on the appeal were submitted and decision reserved.

The report of the referee on the final accounting of J. T. Scott, as assignee of Albert Janicke, was filed with the clerk of the Court of Common Pleas, Saturday. An order confirming the report directs the assignee to pay over \$465.78 pro rata to preferred creditors whose claims amount to \$1,537.03, and to pay over the remaining \$931.50 to the unpreferred creditors on claims amounting to \$4,244.90. On proof of payment of said claims the order discharges and releases from liability the assignee and the sureties on his bond.

At a meeting of the creditors of Eugene B. Schiller held last week in the office of Aaron Morris, the assignee, 235 Broadway, a proposition to settle at 20 cents payable in one note endorsed, due in five months, was rejected. Mr. Schiller was not present, but his assignee gave the following statement: Liabilities between \$8,000 and \$9,000; assets, nominally \$7,600 and actually worth \$2,000. About 40 creditors were present or represented; of these 30 creditors whose claims amounted to \$4,385 were represented by Freeman & Green, the New York attorneys of the Manufacturing Jewelers' Board of Trade, of Providence. Another meeting is to be held this week.

Claims Against the Philadelphia Optical & Watch Co.

PHILADELPHIA, Pa., Dec. 7.—The auditor appointed by the Court to audit, settle and adjust the first account of James Work and the Guarantee Trust & Safe Deposit Co., receivers of the Philadelphia Optical & Watch Co., and to make distribution of the balance in the hands of the accountant, will meet the parties interested on Dec. 18th, at 3.30 o'clock P. M., at the office of S. M. Hyneman, 717 Drexel building, this city, when all parties interested must present and prove their claims.

A. B. Kapp Released on \$10,000 Bail.

PROVIDENCE, R. I., Dec. 11.—Albert B. Kapp was released from jail late yesterday afternoon, bail for \$10,000 being furnished by the Merchants' National Bank, of this city, William R. Talbot, cashier, at the instance of New York and Philadelphia friends. There are 42 writs returnable to the Eighth District Court on Dec. 24th,

Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: B. H. Wade, Buffalo, N. Y.; St. Stephen; F. M. Shirey, Cleveland, O.; Marlborough H.; S. S. Newton, West Winsted, Conn.; Sweeney's H.; H. M. Moses, Richmond, Va.; Stewart H.; M. Davidow, Wilkesbarre, Pa.; Imperial H.; W. F. Hammond, Boston, Mass.; Park Ave. H.; O. E. Bell, Cincinnati, O.; B'way Cent'l. H.; G. F. Durgin, Concord, N. H.; Holland H.; W. H. Barrows, Middletown, Gilsey H.; J. A. Forsythe, Philadelphia, Pa.; Ashland H.; E. P. Bevilard, Auburn, N. Y.; St. Denis H.; J. Kornblum, Pittsburgh, Pa.; Union Square H.; E. R. Bennett, Amherst, Mass.; Continental H.; D. W. Janowitz, Baltimore, Md.; Cosmopolitan H.; M. Eiseman, Chicago, Ill.; B'way Central H.; A. B. Ryan, Middletown, Conn.; Union Square H.; I. Kaufman, Richmond, Va.; Belvidere H.

Holly Watch Co. Declared to be "Fraudulent."

WASHINGTON, D. C., Dec. 8.—An order was issued by the Postmaster-General late this afternoon against Mrs. A. F. Rideout, managing the East Indian Co. and the Holly Watch Co., of New York, declaring those concerns to be "fraudulent." The chief Post Office Inspector in New York city was instructed to put Mrs. Rideout under arrest.

Mrs. Rideout's plan was to sell certain kinds of "plasters," with which she inclosed to the person who sent \$1 a word riddle of which the solver was to receive a gold watch manufactured by the Holly Watch Co., which has been found upon investigation by post office inspectors to have no existence.

There are three things which make a good working combination: salable goods, a pushing salesman and an attractive ad. The Parsons & Greene Co. have apparently struck this combination. They have choice papers, they employ able salesmen, and the ad. in THE JEWELERS' CIRCULAR is attractive. Thanks to this combination their goods are now being sold by some of the leading jewelers in the land. Among them may be named: Marsh & Hoffman, Albany, N. Y.; F. W. Sim & Co., Troy, N. Y.; A. D. Norton, Gloversville, N. Y.; J. A. Smith, Saratoga, N. Y.; W. B. Wilcox, Utica, N. Y.; E. B. McClelland, Syracuse, N. Y.; H. J. Howe, Syracuse, N. Y.; J. J. Freeman, Toledo, Ohio; F. F. Bonnet, Columbus, Ohio; Bunde & Upmyer, Milwaukee, Wis.; C. S. Raymond, Omaha, Neb.; Mermood & Jaccard, St. Louis, Mo.; Hess & Culbertson, St. Louis, Mo.; Jaccard Watch & Jewelry Co., Kansas City, Mo.; Geo. W. Biggs & Co., Pittsburgh, Pa. It would seem wise to say to any jeweler "go thou and do likewise."

The brownies are on the top of popularity. They have been added to card cases, pocket and memorandum books.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF
Diamonds and Precious Stones,
Cor. Maiden Lane & Nassau St.
NEW YORK.
25 Hatton Garden, London.
TELEPHONE, LONG DISTANCE, 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS


and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLES and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their counterparts.

THE well known chain salesman, C. H. Clark, for years with J. G. Cheever & Co., will handle J. F. Sturdy & Sons' line, the coming year.

Many travelers from the jewelry district were to be seen Friday evening, Nov. 30th at the Commercial Travelers' Club, 15 W. 31st St., New York, when the club's second "smoker" of the season was held. The usual array of "talent" and the famous "C. T." punch contributed, as on former occasions, to make the evening most enjoyable. Prof. Kay's hypnotic experiments were particularly interesting and amusing. Among others who contributed to the pleasure of the evening were W. A. Powers, mimic; Prof. Adams, sleight of hand; Mr. Mocker, Mr. Riordan, J. Morton, Jos. Bell, Baldwin and Peters, mandolin duetists, and many others.

Jos. Crawford, representative for G. B. Barrett & Co., Pittsburgh, Pa., also James Brown, for the same firm, are in and will likely remain in Pittsburgh until the first of the year.

A. B. Steele, a traveling jewelry salesman, committed suicide some days ago by jumping from the steamer *J. D. Peters*, which plies between San Francisco and Stockton. The body was recovered.

Ed. T. Powers, traveling for the Meriden Britannia Co.'s Chicago house, is laid up with threatened pneumonia at the Grand Hotel, Indianapolis. Mr. Powers was confined to his bed the past week.

W. S. Pond, traveling in the south for E. G. Webster, returned to Chicago Thursday from West Virginia, stopping at Pittsburgh and Cincinnati on his way. He reports southern trade in good shape, and no complaints in that section.

Orders were booked in Philadelphia, Pa., last week by the following: S. Blackinton, W. & S. Blackinton; J. Williams, of G. Armeny; Wm. Huger, Huger Mfg. Co.; Mr. Thompson, of Henry Glorieux; Frank Wood Carter, Sloan & Co.; C. Ray Randall, Riley, French & Heffron; Geo. B. Osborn, Wm. Smith & Co.; Wm. Wightman, R. F. Simmons & Co.; Mr. Hudson, H. F. Farrows & Co.; and A. M. Leibman, E. P. Reichhelm & Co.

Representatives seen in Indianapolis last week included: Frank Cross, Dueber Watch Case Mfg. Co.; J. T. Metcalf, R. Blackinton & Co.; E. A. Tyler, Ansonia Clock Co.; Frank W. Trewin, Keystone Watch Case Co.; Fred Philips, A. & J. Plaut; and representatives of Whiting Mfg.

Co., S. Peck, Norbert Gunzburger & Co.; Strobel & Crane, Seth Thomas Clock Co., New Haven Clock Co., I. Friedman, Odenheimer, Zimmern & Co., and Rogers, Smith & Co.

The following traveling salesmen passed through Detroit last week: J. Guntzberger, C. Cottier & Son and Martin Frank & Co.; Mr. Ishem, Kent & Stanley Co.; Lawrence H. Smith, Bippart & Co.; Mr. Crane, Strobel & Crane; J. E. Simonson, A. J. Hedges & Co.; W. F. Corey, Corey & Osmun; William T. Gough, Carter, Sloan & Co.; E. T. Badoux, Spencer Optical Mfg. Co.; C. L. Joralemon, A. Joralemon & Co.; Thomas E. Rogers, Hayes Bros.; O. C. Lane, Reed & Barton; Mr. Cook, Bergstein & Son; A. H. Atwood, Towle Mfg. Co.; A. Borgzinner, S. & A. Borgzinner; representative of A. Berger & Co.; H. J. Fink, Keller, Ettinger & Fink.

Travelers visiting the Hub the past week included: Louis Blackinton, W. & S. Blackinton; Henry Tallman, Irons & Russell; George L. Paine, E. I. Franklin & Co.; Herbert C. Barker, John W. Reddall & Co.; S. K. Knapp, Seymour-Knapp-Warren Co.; Gus Strandberg, E. L. Spencer & Co.; H. W. Dunham, Meriden Silver Plate Co.; Fred. H. Miller, Shoemaker, Pickering & Co.; John Taylor, Krementz & Co.; E. Horton, J. B. Bowden & Co.; Ed. Eckfeldt, William B. Kerr & Co.; Frank Locklin Unger Bros.; W. G. Kirtland, Howard & Cockshaw; Herman A. Friese, Lewis, Kaiser & Luthy; W. J. Carrow, Mandeville, Carrow & Crane; Charles Medbury, F. M. Whiting & Co.; A. A. Wood, Howard Sterling Co.; H. J. Ives, Wilcox Silver Plate Co.; Berj. Posner, Wallach & Schiele; W. H. Tarlton, Wightman & Hough Co.; Fred. Clarkson. Snow & Westcott; Mr. Stein, S. & A. Borgzinner; F. L. Cam, Brooklyn Watch Case Co.; John L. Shepherd, Keystone Watch Case Co.

Hustlers for holiday trade noticed in Syracuse, N. Y., the past week included: Chas. W. Noyes, Ehrlich & Sinnock; A. D. Miller, The Pairpoint Mfg. Co.; W. F. Corey, Corey & Osmun; C. N. Perley, Alling & Co.; W. S. Campbell, Day & Clark; Wm. V. Moore, Jules Laurençot & Co.; Mr. Brooks, Brooks & Pike; Wm. Seckels, Seckels & Oppenheimer; Frank W. Harmon, M. B. Bryant & Co.; P. R. Ketcham, Brooklyn Watch Case Co.; E. Horton, J. B. Bowden & Co.; N. N. Hall, for P. Hartmann; J. Goldberg; Wm. S. Eaton, Aikin, Lambert & Co.; E. H. Smith, The Holmes & Edwards Silver Co.; James A. Cheney, Ludwig Nissen & Co.; R. T. Supple, for Wm. B. Durgin; Mr. Kenrick, Reed & Barton; Mr. Cook, Bergstein & Son; E. C. Ellis, J. J. Summer & Co.; W. R. Washburne; F. S. Sherry, Jos. Fahys & Co.; Messrs. Kingman and Richardson, G. A. Dean & Co.; Mr. Brink, Crescent Watch Case Co.; Chas. Isabel, L. Strasburger's Son & Co.; W. L. Pollack, W. L. Pollack & Co.; E. Bing, for Bloch Ainé; John A. Abel, Lewis, Kaiser & Luthy; D. L. Terrill, M. Fox & Co.

News Gleanings.

E. Rose, Joplin, Miss., is selling out at auction.

Elias B. Berry, West Boylston, Mass., died recently.

Charles Rueff, Louisville, Ky., has given a mortgage for \$757.

J. L. Goldstein, Springville, Ia., has given a chattel mortgage for \$300.

The new store of A. J. Bailey & Bros., Ontario, Cal., is open for business.

J. R. Cameron, Easton, Pa., has greatly improved the appearance of his store.

Sidney Landers has opened a jewelry store in the Gleason block, Ballston Spa., N. Y.

Jeweler A. B. Blackman, Pittston, Pa., will occupy a store in the Miners' Savings Bank, that city.

In a fire in Cleburne, Tex., a few days ago, the bankrupt stock of J. M. Clower was damaged to the extent of \$150; covered by insurance.

G. W. Kennedy, Des Moines, Ia., is conducting an auction sale under the direction of P. J. Burroughs, the Chicago jewelers auctioneer.

Supervisor M. S. Segur, Quincy, Mich., has sold his jewelry stock to D. C. Babcock, a recent student of the horological school of Parsons & Co., La Porte, Ind.

Charles Knapp, one of the burglars implicated in the robbery of C. Vander Elsen's jewelry store, Green Bay, Wis., recently, was apprehended at Iron Mountain and arrested. Seven of the 38 watches stolen were recovered.

The locally reported consolidation of the old established jewelry store of J. E. Bixler with the store of C. W. Bixler, Easton, Pa., is untrue. Mrs. Bixler will still continue business at the old stand, conducted successfully for many years.

R. S. Patterson, Port Huron, Mich., got out of bed recently and fell downstairs cutting his eye badly. He was intent on going down to his jewelry store where he was laboring under the delusion that his goods had not been safely locked up for the night.

S. H. Seligman & Bro., New Orleans, La., on Dec. 1, dissolved partnership by mutual consent. J. M. Seligman having acquired all the assets, assumes all the liabilities and will continue the business in his own name at the old stand, corner Baronne and Gravier Sts.

Col. Kavanaugh, a barber of Olewein, Ia., has been arrested by the sheriff and taken to Boscobel, Wis., charged with complicity in the robbing of Eagan's jewelry store, at Muscoda, a short time since. He waived examination and was bound over in the sum of \$1,000. He was committed.

While Samuel Myers, jeweler, Schenectady, N. Y., was at supper in the Carley

House, Albany, N. Y., on the night of Dec 1, burglars succeeded in forcing an entrance into his residence through a rear window and carried away about \$1,000 worth of his property, consisting of gold watches, rings, scarf pins and a seal-skin coat.

Jas. Eichel, Passaic, N. J., has given a mortgage for \$1,000.

John A. Beltzer, Ogden, Utah, have given a mortgage for \$300.

T. R. McLellan has opened a jewelry shop in West Plains, Mo.

Meinhoefor & Larosh have opened at 30 S. 7th St., Allentown, Pa., a new jewelry store.

E. W. Mays has returned to his home in Plant City, Fla., after an absence of a week in Peru, Fla.

W. H. Hartley, New Smyrna Fla., will shortly remove to a new store now being fitted up in that town.

A. P. Wilson, Harrodsburg, Ky., will move into the handsome store room on the corner of Main and Poplar Sts.

Samuel Spence, Madrid, Ia., who learned the jewelry trade with G. W. Crank, has located in business in Woodward, Ia.

Alexander Bailey, Mount Sterling, Ill., has fitted up his new store in fine shape and added a stock of furniture to his jewelry line.

W. L. Jones, Martinsburg, Va., has associated with him in partnership F. E. Smurr, who has been an employe for 8 years.

Gerome Desio, Washington, D. C., has taken possession of his new establishment, 1107 F St. He celebrated his change by public receptions on Wednesday and Thursday evenings.

Greenleaf & Crosby, Jacksonville, Fla., have contracted to supply each station of the Jacksonville, St. Augustine and Indian River Railway with a fine regulating clock, framed in walnut.

David Earle, a young colored man, was arrested Dec. 3 charged with breaking and entering J. R. Hewitt's jewelry store, at Hogan and Forsyth Sts., Jacksonville, Fla., on the previous Saturday night. When searched he had in his pockets some curiosities, such as alligator teeth, pins, etc., which he had been detected trying to sell. He was turned over to the county authorities.

Syracuse.

Mr. Hitchcock, of Hitchcock & Morse, left for an eastern trip Saturday morning.

A. Lesser's Sons have just put in place a large new show-case for silver, of oak, black velvet lined.

The first election of the officers of the Oneida Silverware Mfg. Co. was held Thursday afternoon and resulted as follows: S. W. More, president; T. D. Wilkin, vice-president; C. A. Stringer, secretary and treasurer.

The Latest Patents.

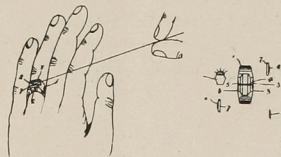
ISSUE OF DEC. 4, 1894.

530,227. WATCHCASE-TURNING MACHINE.

CHARLES E. HENRIOD-BACHNI, Bienne, Switzerland. Filed May 29, 1893. Serial No. 475,911. (No model.) Patented in Switzerland Oct. 5, 1892, No. 5,840; in France Feb. 16, 1893. No. 227,977, and in England July 19, 1893, No. 14,008.

A machine for turning watch cases which comprises a holder in which the cases are held, a rotating chuck, and a series of cutters, means for automatically feeding the cases from the holder to the chuck, means upon the said chuck for gripping the same, means whereby the cases are automatically brought successively in front of the several cutters, and forced in contact therewith when opposite the same, and means for releasing each case immediately upon its being completed.

530,332. THREAD-CUTTING RING. HENRY F. GANON, Indianapolis, Ind. Filed July 23, 1894. Serial No. 518,317. (No model.)



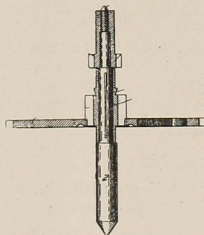
A device for cutting thread and similar material comprising a finger ring, two oppositely posed lugs mounted thereon with slots in them, and a blade adapted to fit in the slots with its edge upward and below the upper surface of the lugs.

530,340. EMPLOYEE'S TIME - RECORDER.

GEORGE W. HEENE, Brooklyn Village, Ohio, assignor to the Cleveland Time Register Company, Cleveland, Ohio. Filed Feb. 27, 1894. Serial No. 501,633. (No model.)

530,345. CENTER-ARBOR FOR WATCHES.

WM. B. LEARNED and JAMES A. MOSHER, Boston, Mass., assignors of one-half to the E. Howard Watch and Clock Company, same place. Filed Aug. 31, 1893. Serial No. 484,436. (No model.)



A center arbor comprising an enlarged end portion terminating in a shoulder, a centrally enlarged, slotted compressible bearing terminating in a shoulder, a reduced portion terminating in a shoulder, and a screw threaded end portion above the shoulder, combined with a center wheel and its pinion, having a hub or sleeve formed to receive said bearing and having its internal diameter slightly less than that of the largest part of the bearing, so that when said sleeve is forced upon the said compressible bearing it will compress the latter and thus cause a frictional connection between the sleeve and arbor and a cannon pinion internally recessed and threaded to receive the reduced portion and threaded portion of the arbor, said pinion bearing on the shoulder, the connection of the two pinions with the arbor being entirely independent of each other.

530,446. WATCHMAN'S TIME RECORDER. ABRAHAM NEWMAN, Chicago, Ill. Filed Oct. 17, 1893. Serial No. 488,442. (No model.)

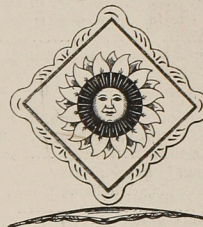
DESIGNS 23,827, 23,828, 23,829. SCARF-PINS. GEORGE F. GREENE, Providence, R. I. Filed

Oct. 31, 1894. Serial No. 527,584, 527,583, 527,582.



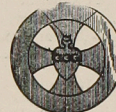
Term of patents 3 1/4 years.

DESIGN 23,830. BADGE. WILLIAM H. BACH,



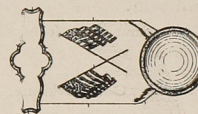
St. Paul, Minn. Filed April 16, 1894. Serial No. 507,772. Term of patent 7 years.

DESIGN 23,831. BADGE. WILLIAM H. WALSH,



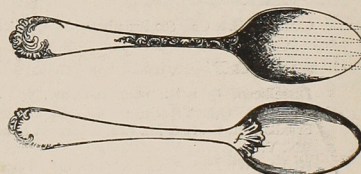
New York, N. Y. Filed Oct. 25, 1894. Serial No. 526,982. Term of patent 14 years.

DESIGN 23,832. BADGE. BENJAMIN S. WHITEHEAD, Newark, N. J. Filed June 30, 1895.



Serial No. 516,236. Term of patent 7 years.

DESIGN 23,833. SPOON, &C. GEORGE W. SHIEBLER, Brooklyn, N. Y. Filed Sept. 22, 1894.



Serial No. 523,841. Term of patent 7 years.

TRADEMARK 25,568. ALUMINUM - GOLD KNIVES, FORKS, SPOONS, FLAT AND TABLE WARE. THE WALDO FOUNDRY, Bridgeport, Conn. Filed Oct. 29, 1894.



Essential feature.—The representation of a griffin's head erased and the word "WALDO." Used since Sept. 1, 1894.

TRADEMARK 25,569. CLOCKS. WM. L. GILBERT CLOCK COMPANY, Winsted, Conn., Chicago, Ill., and New York, N. Y., Filed Oct. 22, 1894.

Essential feature.—The compound word "WAKE-UP." Used since July 1, 1882.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

	Page.		Page.		Page.
Art Pottery, Bric-a-brac, Etc.		Diamond Polishing Mills.		Sample Trunks.	
Bing, Ferdinand & Co., 106 Grand St., N. Y.	42	Arthur Co., The, 86 John St., New York		Crouch & Fitzgerald, 161 Broadway, N. Y.	15
Bradley & Hubbard Mfg. Co., Meriden, Conn.	46				
Hinrichs & Co., 29 & 31 Park Place, N. Y.	47	Fine Stationery.		Show Cases.	
Healey, M. & E., Washington, D. C.	45	Parsons & Greene Co., 18 Murray St., N. Y.	5	Smith, B. & W. B., 220 W. 29th St., N. Y.	48
Levy, Dreyfus & Co., 9 & 11 Maiden Lane, N. Y.	17				
Straus, L. & Sons, 42 to 48 Warren St., N. Y.	41	Gold and Rolled Plate Jewelry.		Silver Plated Ware.	
Assayers & Refiners.		Foster & Bailey, Providence, R. I.	3	Pairpoint Mfg. Co., New Bedford, Mass.	5
Baker, Geo. M., Providence, R. I.	41	Smith, Wm., & Co., 5-7 Maiden Lane, N. Y.	12	Rogers & Bro., 16 Cortlandt St., N. Y.	2
Goldsmith Bros., 63 & 65 Washington Chicago, Ill.	34			Rogers & Hamilton Co., Waterbury, Conn.	19
Le Long, L. & Bro., Newark, N. J.	48	Gold Jewelry.		The Wm. Rogers Mfg. Co., Hartford, Conn.	15
U. S. Smelting & Refining Works, 25 John St., N. Y.	48	Aikin, Lambert & Co., 19 Maiden Lane	13	Webster, G. A., Chicago, Ill.	33
		Carter, Sloan & Co., 15 Maiden Lane, N. Y.	7		
Auctioneers.		Cross & Beguelin, 17 Maiden Lane, N. Y.	4	Sterling Silver Novelties.	
Boyle, Davis & Goodman, 63 5th Ave., N. Y., 611 Pennsylvania Ave., Washington, D. C.	45	Hedges, A. J. & Co., 6 Maiden Lane	4	Codding Bros. & Heilborn, North Attleboro Mass.	42
Comrie, A. J., 22 John St., N. Y.	15			Hagan, White & Co., 243 W. 23d St., N. Y.	48
French, J. H., P. O. Box 2775, N. Y.	8	Gold and Silver Novelties.		Holmes & Edwards Silver Co., Bridgeport, Conn.	20
H. M. Rich & Co., 21 School St., Boston, Mass.	46	Riley, John A., & Sloan Co., Ltd., Broadway and 17th Street	5	Kent & Stanley Co., Providence, R. I.	10-11
		Waite, Thresher Co., Providence R. I.	8	Richardson, Enos & Co., 23 Maiden Lane	41
Brownie Novelties.				Webster, A. A., 30 East 14th St.	21
Griffith, R. L. & Son, 129 Eddy St., Providence, R. I.	41	Horological Schools.		Sterling Silverware.	
Badges, Medals, Etc.		Chicago Watchmakers' Institute, Chicago, Ill.	33	Campbell-Metcalf Silver Co., Providence, R. I.	41
Stockwell, E. R., 19 John St. N. Y.	4	Parson's School for Watchmakers, Peoria, Ill.	33	Fuchs, Ferd. & Bros., 808-810 Greenwich St., N. Y.	4
Carborundum.		Philadelphia College of Horology, 623 Heed Building, Phila., Pa.	15	Towle Mfg. Co., Newburyport, Mass.	47
The Carborundum Co., Monongahela, Pa.	45			Wallace, R. & Sons Mfg. Co., 3 Park Place, N. Y.	6
Chains.		Insurance.		Wood & Hughes, 16 John St., N. Y.	45
Kent & Stanley Co., Providence, R. I.	10-11	Fidelity & Casualty Co., 140-146 Broadway	47	Thimbles.	
Clocks, French, English and American.		Jewelry, Silverware and Optical Cases.		Ketchum & McDougal, 198 Broadway, N. Y.	10
Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.	48	Jackson, S. C., 180 Broadway, N. Y.	8	Tortoise Shell Goods.	
Cut Glass.		Jobbers, Watches, Diamonds, Etc.		Potter, W. K., Providence, R. I.	5
Clark, T. B. & Co., 860 Broadway, N. Y.	42	Allen, Benj. & Co., Chicago, Ills.	15-33	Tool Manufacturers and Dealers.	
Diamond & Precious Stone Importers.		Aikin-Lambert Jewelry Co., 19 Maiden Lane	45-46	Allen, Benj. & Co., Chicago, Ill.	15-33
Disselkoe, John N., 19 E. 16th St., N. Y.	13	Brethauer Watch and Jewelry Co., Chicago, Ill.	33	Combermont, L., 45 Maiden Lane, N. Y.	48
Falkenau, Oppenheimer & Co., 40 Maiden Friedlander, R., L. & M., Ltd. 30 Maiden Lane, N. Y.	31	Myers, S. F. & Co., 48 Maiden Lane, N. Y.	48	American Watch Tool Co., Waltham, Mass.	10
Hedges, Wm. S. & Co., 170 Broadway, N. Y.	12	Sproehne, F. M. & Co., Chicago, Ill.	35	Moseley & Co., Elgin, Ill.	33
Kahn, L. & M. & Co., 172 Broadway, N. Y.	48			Mossberg Wrench Co., Attleboro, Mass.	15
Kipling, E. E. 182 Broadway, N. Y.	48	Musical Boxes.		Oliver, W. W., Buffalo, N. Y.	33
Kipling, R. A., Hays Bldg., N. Y.	12	Cuendet, E. L., 21 John St., N. Y.	42	Trunks and Traveling Bags.	
Lorsch, Albert & Co., 37 Maiden Lane, N. Y.	48	Jacot & Son, 39 Union Square, N. Y.	4	Crouch & Fitzgerald, 161 Broadway, N. Y.	15
Nissen Ludwig & Co., 18 John St.	12			Watch Manufacturers.	
Randel, Baremore & Billings, 29 Maiden Lane Smith, Alfred H. & Co., 182 Broadway, N. Y.	13	Ophthalmic College.		Trenton Watch Co., Trenton, N. J.	17
Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y.	27	St. Louis Ophthalmic College, St. Louis, Mo.	33	Watchmaker's Time Detector.	
Diamond Cutters.		Chicago Ophthalmic College, Chicago, Ill.	33	I. Imhauser, 206 Broadway	12
Fox Bros. & Co., 68 W. 4th St., Cincinnati, O.	37	Optical Goods.		Watch Case Repairers.	
Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y.	44	Geneva Optical Co., Chicago, Ills.	33	The Planchamp & Becker Co., Chicago, Ill.	33
Diamond Jewelry.		Queen & Co., Philadelphia, Pa.	22	Henry, Peter, Cincinnati, O.	33
Jeanne, Paul, Bradley Bldg., N. Y.	42	Spencer Optical Mfg. Co., 15 Maiden Lane, N. Y.	39	Watch Importers.	
Leonhardt & Curran, 44½ Maiden Lane, N. Y.	10	Pens, Pencils, etc.,		Hyde's, J. E., Sons, 22 Maiden Lane, N. Y.	15
Schwab, A. G. & Bro., 61 W. 5th St., Cincinnati, O.	36	Aikin, Lambert & Co., 19 Maiden Lane, N. Y.	45-46	A. Wittnauer, 19 Maiden Lane, N. Y.	23
Sauter, L. & Co., 194 Broadway	4	LeRoy, Fairchild & Co., 3 Maiden Lane	14	Racine, Jules, 180 Broadway, New York	47
		Ring Makers.		Watch Keys.	
		Bowden, J. B. & Co., 192 Broadway, N. Y.	10	Clark, A. N., Plainville, Conn.	48
		Bryant, M. B. & Co., 10 Maiden Lane, N. Y.	46		
		Haskell, H. C., 11 John St., N. Y.	31		
		Safes.			
		Mosler, Bahmann & Co., 518 B'way, N. Y.	8		

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

WANTED, by a practical jeweler. Experienced foreman and designer, especially diamond work, wishes a position by Jan. 1st. Address A. B., care JEWELERS' CIRCULAR.

EXPERIENCED TRAVELER would like to represent an eastern manufacturer, Jan. 1st. Address Traveler, care H. B. Peters, 177 Broadway, New York.

BOOKKEEPER, absolutely reliable and competent to take charge of office, credits and collections, desires to make a change: for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170. Care JEWELERS' CIRCULAR.

POSITION desired by young man of good address and ability, where 12 years' business experience and acquaintance with New England, Middle States, and southern jewelry trade will enable him to advance; highest references. W. A. L. S., P. O. Box 1276, New York.

SALESMAN.—A first-class man, with unquestionable references as to ability, character, &c., direct from one of the largest houses in N. Y. city, desires an engagement to travel in New England, New York city and near-by towns. Would like line of fine gold jewelry or any manufacturer's line. H. J., JEWELERS' CIRCULAR.

WANTED, a position as salesman, after Jan. 1st, in a wholesale or retail jewelry business, by one who is at present engaged with one of the leading jewelry firms in this city. Best of references given. Address A. A. X., care JEWELERS' CIRCULAR.

SITUATION wanted by experienced jeweler and engraver. At reference; fine tools; east preferred. Address B. A. Martin, Jefferson, Ohio.

POSITION wanted by traveler for 1895. Has traveled south and west for the past 17 years. First-class reference. Address S. H., care JEWELERS' CIRCULAR.

SITUATION WANTED.—At once by jeweler and watchmaker; eight years' experience; own tools; steady job. "J," care JEWELERS' CIRCULAR.

SALESMAN, several years' experience; well acquainted with jobbing and retail trade in the west, wishes a good line of gold or plate on commission in Chicago. G., care THE JEWELERS' CIRCULAR.

CAN you use a young man as traveler or office man who has had seven years' experience and is a worker? If so, interview M. E., care JEWELERS' CIRCULAR.

Help Wanted.

A TRAVELING salesman to handle a first-class line of jewelry on commission in New York State, Pennsylvania, Ohio, or any one or two of the three, calling on the legitimate jewelry trade only in connection with his present line. Address T. 74, care JEWELERS' CIRCULAR.

WANTED.—Letter engravers on silverware. State experience and wages expected. Address B. C., care JEWELERS' CIRCULAR.

WANTED, salesman, thoroughly acquainted with the large retail trade in the East and Middle States. Must be posted in the watch line. Address B. B., care JEWELERS' CIRCULAR.

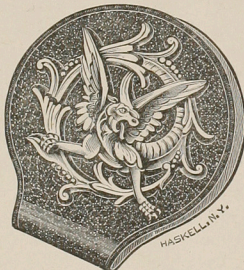
FIRST CLASS designer for manufacturing jeweler in Newark. Address, with references, M. Z., care JEWELERS' CIRCULAR.

WANTED, good engraver, who can assist watchmaker when not busy engraving, for leading store in the southwest. Address, giving age and salary wanted, S. Charles, P. O., Memphis, Tenn.

For Sale.

FOR SALE.—Tools, fixtures and machinery of a manufacturing jeweler; can be seen in working order. Address King & Co., 355 Mulberry St., Newark, N. J.

A RARE opportunity for the purchase of a first-class jewelry and optical business in Asbury Park, N. J., the world-famed seaside resort; the long-established business of H. Schmidt, deceased, at No. 639 Cookman Ave., including stock, safe, fixtures, tools and materials is offered for sale; the location possesses unsurpassed advantages for a splendid investment. For full particulars address S. A. Patterson, Administrator, care JEWELERS' CIRCULAR.



HENRY C. HASKELL, Maker, 11 John Street, N. Y.

Miscellaneous.

WATCHMAKING thoroughly taught by an experienced mechanic. No crowded school; but a limited number taken. Charges reasonable. Actual work. For particulars, etc., address M. E. Harmstead, 709 Sansom St., Philadelphia, Pa.

WANTED TO RENT.—Suitable accommodations with at least three windows for diamond cutting, power and good light indispensable; location in or near Maiden Lane or John St.; rent about \$30 a month. Address "Diamond Cutter," care JEWELERS' CIRCULAR.

\$500 REWARD will be paid for return of the 10-pointed star made by Tiffany & Co., containing 64 selected diamonds, center stone weighing 2 3/4 karats. The star disappeared since April 1, 1894. Possibly used as collateral security. Tiffany & Co., Union Square.

I BUY JEWELRY STOCKS.—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58 1/2, or 223 E. 71st St., New York.

To Let.

TO LET, at 41 Maiden Lane, a very desirable office, handsomely furnished; electric light and gas. Moderate rent. Inquire at Room 35.

WHEEL CUTTING.

We make a specialty of Wheel Cutting. Demagmizing and Watch Repairing for the trade. Complete plant. Send for price list.

THE WINSLOW & PENNEY CO.
608 Masonic Temple, - CHICAGO.

A FEW THINGS YOU WILL HAVE CALLS FOR.

UMBRELLA STRAPS.
UMBRELLA CLASPS.
HAT PLATES.

KEY RINGS.
SNAKE RINGS.
STONE RINGS.

WRAZZLE DAZZLE PUZZLE RINGS.

BOOK MARKS.
CZARINAS.

EYEGLASS CLEANERS,
ETC., ETC., ETC.

R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS.

Are now located on
ground floor of

30 Maiden Lane, N. Y.

IMPORTERS OF

DIAMONDS.

WHOLESALE

JEWELERS.

JOBBER IN

American Watches.

SEND FOR OUR NEW CATALOGUE.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, DEC. 12, 1894.

No. 20.

Chicago Notes.

Henry Schmieding, 206 North Ave., has recovered from a severe attack of blood-poisoning, which required a surgical operation.

The partnership of Shourds & Kasper expires Jan. 1, necessitating the making of new partnership papers. No change in the firm is anticipated.

F. W. Hunneman, 279 Milwaukee Ave., is thinking seriously of retiring from business. Mr. Hunneman has been ill for four weeks, but is convalescing.

"The Swiss business in watches is far ahead of last year, and this is especially true of the cheaper goods," reports E. K. Boyd, representing Jules Racine & Co.

Schauweker Bros., 38 Public Square, Cleveland, have recently purchased a large stock of diamonds and will make the diamond business a prominent branch of the house.

The American Waltham Watch Co. report the net results of the year in volume of sales to be larger than the previous year, and a material increase shown in export lines.

The firm of Christofle & Co., of Paris, have presented to the Chicago Free Kindergarten Association the sum of \$145, resulting from sales at a bazar held at the home of Mrs. Kelly, this city.

Sam. Botkowsky, 77th and Halsted Sts., has opened a branch store on Ashland Ave. and 47th St., under the firm title of Botkowsky Bros., his brother Morris joining him in this new enterprise.

Walter J. Buckley, the Seth Thomas tower clock man, returned Friday from Monmouth, Ill., where he closed a contract for a striking tower clock with five-foot illuminated dials, to be placed in the courthouse there.

"We worked till 4.15 this morning," said F. M. Sproehle, Friday, "and are boarding our entire force at the Tremont House. Increased our working force last night, but don't know what may be necessary if the rush keeps up."

Pleasures accumulated last week in the home and business life of Frank Dostal. Simultaneous with his removal into his new quarters on W. 18th St., near Center Ave., Mrs. Dostal presented her husband with a little girl.

"We are selling a larger proportion of fine goods than of the smaller, compared with previous years," says Manager Forman, of Spaulding & Co. Diamond goods and fine silver wares are prominent in the sales of this house.

In general lines the volume of business has increased for the week and 11 o'clock, P. M. finds many of the leading houses brilliantly lighted with working forces busy. The bulk of the large bills have already been purchased and now the more numerous smaller orders keep the houses bestirring late and early.

Thos. Burns and Mike Brennan, who Oct. 20, attempted to burglarize the store of Jos. P. Wathier Co., have been convicted in the Criminal Court before Judge Goggin and found guilty. The former was sentenced to the penitentiary for one year and the latter to the Reform School until he is 21 years of age.

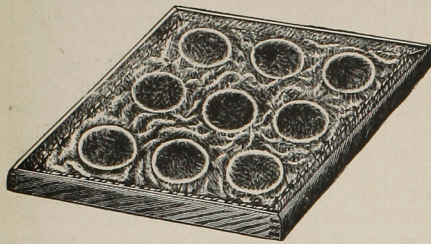
It is rumored that the directors, or stockholders, or O. L. Rosenkranz, or others interested in the Weber Co., are offering 25 cents to settle the claims against the latter firm. Parties last week approached Chicago creditors with the inquiry as to what they would take, and the answer was, 100 cents on the dollar. Even the 25 per cent. offer, if true, is an improvement over the dividend received by creditors in the Gordon case, in Milwaukee, in which some of the same parties were interested.

The November class of the Chicago Ophthalmic College closed auspiciously with the following list of graduates: E. R. Smith, M.D., Toledo, Ia.; H. Burke, Chicago, Ill.; J. Hupp, Chicago, Ill.; Fred. Purdy, Chicago, Ill.; G. M. Stannard, Chicago, Ill.; Mary Van Patten, Chicago, Ill.; John Kuts, Chicago, Ill.; C. J. Wietz, Chicago, Ill.;

E. R. Neeper, M. D., Kahoka, Mo.; Harmon L. Smith, Watkins, N. Y.; Harry Martin, Kahoka, Mo.; Geo. J. Lewis, Chicago, Ill.; Frank Johnson, Chicago, Ill.; Abraham H. Summerfield, Chicago, Ill.; Walter M. Gates, Chicago, Ill.; Thos. J. Lambert, Chicago, Ill.; Chas. Snell, Chicago, Ill.; Geo. F. Batchelder, Milton, Fla.; J. E. Carlson, Arthur, Ill.; Ed. W. Kelly, Sullivan, Ind.; O. L. Ellis, Wausau, Wis.; C. C. W. Tousley, Ft. Atkinson, Wis. Next class begins Jan. 8th and promises to be the largest the college has ever had. Already 10 students have sent in their names.

The buyers for the past week largely included those from near by points, dealers from a distance having largely anticipated their wants during the past month: The record reads: M. Luchtemeyer, Blue Island, Ill.; Albert Miller, Dundee, Ill.; J. R. Schneider, Evanston, Ill.; J. M. Scribner, Attica, Ind.; F. Sriverts, Watertown, S. D.; S. Buysse, So. Bend, Ind.; J. W. Burkitt, Arlington Heights, Ill.; Beebe & Barber, Waverly, Ia.; J. G. Bodenschatz, Lamont, Ill.; G. S. Bander, Elburn, Ill.; L. H. Bauer, Elgin, Ill.; O. S. Clayton & Son, Aurora, Ill.; W. W. Denny, Aurora, Ill.; Mrs. E. E. Dame, Baraboo, Wis.; Egerman & Son, Aurora, Ill.; D. E. Harrington, Hebron, Ill.; Secord-Hopkins Co., Kensington; J. C. Johnson, Mt. Sterling, Ill.; C. C. Kennedy, Hinckley, Ill.; E. Keller, So. Chicago, Ill.; Lundgren & Wilson, St. Charles, Ill.; G. B. McOmber, Benton Harbor, Mich.; C. J. Peterson, St. Charles, Ill.; G. M. Rigdon, Streator, Ill.; Mrs. F. J. Reemer, South Chicago, Ill.; C. C. Reed, Lincoln, Ill.; Racine Jewelry Mfg. Co., Racine, Wis.; G. W. Teed, Webster City, Ia.; W. P. Yeoman, Waukegan, Ill.; W. E. Birkenbeuel, La Salle, Ill.; B. H. Tater, Wilmet, Wis.; J. W. Hamilton, Danville, Ill.; T. S. Arthur, Marinette, Wis.; E. G. Dalton, Bourbon, Ind.; R. H. Denney, Portland, Ind.; M. V. B. Elson, Freeport, Ill.; O. L. Rosenkranz, Milwaukee, Wis.; K. S. Buck, Waukegan, Ill.; Mr. Christophersen, Menominee, Wis.; W. E. Cooley, Brodhead, Wis.

LOOK AT THESE PRICES!



Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, $11\frac{3}{4} \times 11\frac{3}{4}$.

For Gents' Watches, each. \$1.25
For Ladies' Watches, each, \$1.25
For Rings, each . \$1.25. For Chains, each, . \$1.25
For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.

Subject to the usual discount for cash.

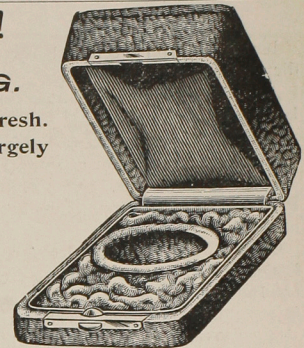
CHRISTMAS IS COMING.

Make your Stock Attractive and Fresh. It does not cost much and will add largely to your SALES.

BENJ. ALLEN & Co.,

141 & 143 State St.,

CHICAGO, ILL.



FINE PLUSH BOXES.

WATCHES, CLOCKS,
DIAMONDS,
SILVERWARE
and JEWELRY.

For Gents' Watches, per dozen, \$3.00
For Rings, per dozen, \$2.00
For Six Tea Spoons, per dozen, \$9.00
For Child's Set, per dozen, \$9.00
For Sugar Shell, per dozen, \$9.00
For Ladies' Watches, per dozen, \$3.00
For Ear Drops, per dozen, \$3.50
For 8 x Table Spoons, per dozen, \$15.00
For 8 x Coffee Spoons, per doz., \$15.00
For Butter Knife, per dozen, \$9.00

Subject to the usual discount for cash.

THE PLANCHAMP & BECKER CO.
Makers and Repairers of
WATCH CASES,
Gold and Silver Plating—
— of Watch Cases a Specialty.
UNEXCELLED FACILITIES.

73 and 65 East Washington St., Chicago

PARSONS : SCHOOL
— FOR —
WATCHMAKERS,
PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.

EST. 1870. DR. PETER HENRY
SPECIALIST IN
Watch Case Diseases
Key Winders
changed to
Stem Winders
Hunting Case
changed to O.s.
English Case
changed to fit
American
movements.
Can be cured at
53
LONGWORTH ST.
Cincinnati, Ohio.

GENEVA
OPTICAL CO.,
CHICAGO.

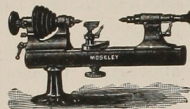
CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
2—Microscopes and Accessories.
3—Photographic Cameras, Stocks and Supplies.
4—Thermometers, Barometers and Meteorological Instruments.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

OCULISTS' or Trial Cases,
OPTICIANS' Ophthalmoscopes.
OUTFITS. Lens Measures.

CORRESPONDENCE SOLICITED.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE
FOR WHICH WE COMPETE

"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

MORE ADVANTAGES—LESS COST.



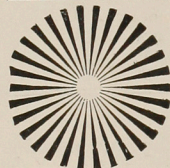
CHIAGO
ROCKFORD

Watchmakers' Institute

211-20 WALNUT ST., ROCKFORD, ILL.

Write for New Terms :

G. D. PARSONS, Principal



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want dilettante hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M.D., PRESIDENT. 607 VAN BUREN ST., CHICAGO
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

G.A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

Manufacturer,

AND WESTERN AGENT FOR
E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass.



READ

THE JEWELERS' CIRCULAR

And keep informed on the latest Trade events.

— 17 Jewel Dueber-Hampden Watches —

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List.

Brethauer Watch and Jewelry Co., Special Agents,
71 WASHINGTON ST., CHICAGO, ILLS.

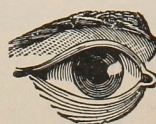
The St. Louis Ophthalmic College and Hospital

A SCHOOL OF THEORETICAL AND APPLIED OPHTHALMIC OPTICS.

1655 SOUTH JEFFERSON AVENUE,

N. W. Corner Lafayette Avenue, ST. LOUIS, MO.

For the Announcement and further information, address Ignatz Mayer, M. D., President.



Indianapolis.

Jas. A. Allison recently became a benedict.

A. Meissen, Cicero, Ind., was in the city last week buying goods.

Will Todd, of Everson & Todd, Madison, Ind., has returned from a trip to Florida.

F. C. Smith, formerly with Lynn, Leedy & Daugherty, has gone into business for himself.

Charles W. Lauer, traveler for Baldwin, Miller & Co., was called home from southern Indiana last week on account of the serious illness of one of his children.

W. J. Davison, Farmland, Ind., has constructed an electrical street car, six inches in length, with a dynamo on the inside and lighted with incandescent electric lights. The car whirls with great speed around a track in his show window and attracts much attention. Mr. Davidson is a jeweler with much mechanical ingenuity. He recently constructed a dynamo and built the engine and boiler with which to run it.

In an extra edition of the Indianapolis *News*, Dec. 6th under the head of "Leaders in Indianapolis Business Life," the jewelers receive their share of attention. Julius C. Walk began his trade of watchmaker and jeweler at the age of 14 years. In 1863 he took a position with W. P. Bingham, and in 1877 became a partner. Upon the death of Mr. Bingham in 1889, Mr. Walk bought out his interest and soon took his son Carl F. Walk into the firm. This firm are agents

for Patek, Philippe & Co., Vacheron & Constantine, and E. Koehn's watches. Wm. T. Marcy will very soon celebrate the 20th anniversary of his business life in Indianapolis. He is watch examiner for the Big Four and Monon railroad systems. William F. Eisele is a practical workman, bred in all the branches of the business in Heilbronn, Wurtemberg, Germany. He came to Indianapolis in 1874. In 1876 Mr. Eisele obtained a patent on an adjustable ring, which can be made to fit any sized finger without cutting. Horace A. Comstock is a young man who has built up a leading business in the city with little capital but plenty of business ability and a full knowledge of his trade. John Wimmer has for 15 years conducted a very successful optical business at 14 N. Penn St.

Detroit.

A blaze in D'Arcy's jewelry store, Battle Creek, Mich., did \$75 worth of damage last week.

Henry Krug has removed his jewelry store from 458 Gratiot Ave. to more commodious quarters a few doors above.

Ernest Pudrith, with Eugene Deimel, last week started for a trip through the Upper Peninsula. He reports business as good from the mining country.

W. P. Sessions, formerly a jeweler of Port Huron, Mich., was sent to the Pontiac asylum for the insane a few years ago. This Summer he was allowed to go home

to his parents in Northville. He stayed three months when he again showed symptoms of insanity and was returned to the asylum.

The holiday business opened up with a rush with both the jobbers and retailers. The former are working nights for the first time in a year. The stores of the latter have assumed a holiday appearance and are thronged with customers. The following Michigan country jewelers purchased goods of the jobbers here last week: F. J. Barlow, Williamston; A. Geiger, Bay City; William Ambler, Northville; E. V. Allison, Pontiac; W. P. Losey, Metamora; John Steele, Plymouth; C. G. Draper, Plymouth; Mr. Van Alstine, Morenci; C. D. Lewis, Memphis; Mr. Merritt, of Merritt & Co., Northville; S. A. Cleveland, Utica; S. G. Bentley, Mt. Clemens; Fred Grimm, Mt. Clemens; Herman Jacobs, Sand Beach.

Kansas City.

Among the buyers in town the past week were: D. H. Mitchell, Marshall, Mo.; and W. H. Meyer, Mo.

V. S. Cuthbert, with Otto Young & Co., Chicago, was in town last week, stopping with his brother-in-law, Harry Carswell, of Jaccard's.

The following travelers were in Kansas city, the past week: J. J. McDonald, Krouse, Boice & Co.; O. R. Ryan, Towle Mfg. Co.; J. R. Crane, Strobell & Crane; and Geo. L. Brenning.

NOW IS THE TIME . . .

To look over your old style and unsalable jewelry, old plated jewelry, filings, sweeps, etc
You want to put your stock in good shape for the holidays. The question is:
"Where shall I send my old gold and silver?"

Remember, that we pay 4c. per kt. for Gold and Highest Market

Prices for Old Silver.

There is a well known maxim that "Experience makes perfect." To accurately test and value a lot of old gold, etc., the requisite experience is absolutely necessary. Being the largest buyers of old gold and silver in the country, and having the exclusive patronage of the majority of the jewelers in the United States and Canada, we can guarantee to the trade accuracy in valuation and

PROMPT AND HONEST RETURNS.

OUR PLAN

Immediately upon receipt of shipment we will remit by cash or draft (as desired). If our offer should not prove satisfactory, we will return consignment in exactly same condition as received, and pay all charges. By this arrangement you are absolutely safe, as it is no sale unless our offer should prove satisfactory, and you run no more chances than if you were disposing of same right over your counter.

GOLDSMITH BROS.,

Mention the Jewelers' Circular.

Gold, Silver and Platinum Refiners and Assayers,

FREE—Send for our LITTLE BOOK giving pointers on preparing acids, testing and buying gold, etc., mailed free on application.

63 & 65 Washington St., Chicgao, Ill.

The Jaccard Watch and Jewelry Co. report holiday trade to be better now than for some years back. They have hired a large force of extra help.

F. G. Altman has decided to close out his retail jewelry store, at 1117 Main St., and engage in the dental supply business, having now an interest in one of the dental colleges here.

The Sigma Nu Fraternity have engaged the Jaccard Watch and Jewelry Co. as their official jewelers for this section, and this company will make all of their emblems and prizes for the future.

Mr. Hoefler, of Woodstock, Barger & Hoefler, has just returned from an extended trip through Nebraska. Although the trip was partly for pleasure, he managed to secure several good orders for his firm.

Minneapolis and St. Paul.

W. C. Kayser, Marshall, Minn., closed his auction sale Dec. 1.

B. W. Annin, watchmaker until recently located in the Guaranty Loan Building, has removed to 1000 Nicollet Ave., ground floor.

S. H. Clausin, of S. H. Clausin & Co., of Minneapolis, left last week for California to spend the Winter, Mrs. Clausin accompanying him.

Emil Haenoine, jeweler, Kaukauna, Wis., assigned Dec. 5. His liabilities are quite heavy. Assets are not known. F. F. Becker is assignee.

The Harry F. Legg Jewelry Co., Minneapolis, are advertising a closing out sale, which commenced Dec. 3d, and is to continue to Jan. 1st. Mr. Legg announces that he will retire from the jewelry business.

Eastern jobbers and manufacturers having representatives in the Twin Cities the past week were: J. I. Roe, New York, by Mark Franklin; Amberg & Co., Cincinnati, by Sam Goldberg; A. Goldsmith & Son, New York, by S. A. Goldsmith.

Out-of-town jewelers visiting the Twin Cities the past week were: Albert Asslessen, Sacred Heart, Minn.; B. C. Bennett, Pine Island, Minn.; J. E. Olson, Glenwood, Wis.; E. H. Sawyer, Faribault, Minn.; A. E. Madsen, North Branch, Minn.; Karl Rosell, Harris, Minn.; C. A. Schneider, Faribault, Minn.; Mr. Nelson, Belgrade, Minn.

St. Louis.

The marriage of Charles Buttner, of the E. H. Kortkamp Jewelry Co., to Miss Hattie Piesch, of South St. Louis, has been indefinitely postponed owing to the continued illness of the bride-elect.

The case against F. M. Rodgers, charged with the larceny of diamond rings valued at \$2,000, from Mermod & Jaccard Jewelry Co., has been dismissed by the grand jury. It is understood that Goodman King, manager for Mermod & Jaccard Jewelry Co.,

refused to prosecute, as Rodgers' friends had made restitution to the company.

Chas. Frechman conducts a small jewelry establishment at 2304 Franklin Ave. About 7 o'clock on the night of Dec. 1 a thief smashed the front show window and stole four gold watches. The noise attracted attention, the bold burglar was pursued and one shot fired at him as he ran, but he escaped.

The Retail Jewelers' Association of Missouri have framed a bill to regulate the sale of "snide" jewelry and night auctions, as well as to limit the number of auctioneers. Night auctioning of jewelry is to be especially condemned in the bill. In March the president and a number of other members of the association will attend the sessions of the Legislature to see that the bill receives recognition.

Cincinnati.

J. D. Williams, Blanchester, O., was in Cincinnati last week buying goods.

Jos. Homan is in New York superintending the opening of his firm's new sales-rooms.

The Frankenstein Co. had an auction sale last week. They will renew it this week.

Jos. Goelsing, of Jos. Noterman & Co., will remain in Colorado until Spring, when he expects to return a healthy man.

A smooth pennyweighter relieved Oskamp, Nolting & Co., of a \$100 watch last week, and escaped before the theft was discovered. He is still at large.

Jonas, Dorst & Co. have called in their travelers as they need the stock they carry to supply the orders coming in to the house. The factory is running steadily.

O. E. Bell & Co.'s proposition to give an exclusive sale of their immense bargains to one jeweler in each town is meeting with great success, everybody wanting to be that particular jeweler.

The assignment of Mrs. M. Hammelrath, 447 Vine St., last week caught a few Cincinnati jobbers. There was a preference in chattel mortgages for \$2,500 made to relatives on borrowed money. The assets are placed at \$10,000 including some real estate.

Thursday night the Cincinnati Parcel & Express Co.'s headquarters on Main St., were burglarized and considerable booty taken. The thieves broke open every package containing jewelry or silverware. It has not been ascertained how much plunder was secured.

About \$600 worth of jewelry was stolen the night of Dec. 1 from the show cases of Norman & Brickey, Alvarado, Tex., shortly before closing time. Three strangers, two men and one woman, were overhauled at the depot and held until next morning, as suspects. They were released, as nothing but the fact that they were strangers in Alvarado could be charged against them.



Our Salesman

Watch

the results of

Our
Salesman

640 Page Catalogue, 1895,

Open

On your Show Case.

That will prove his value to you. He does not draw any salary but will double your sales. Open on your show case, as inquisitive people can't help but buy. Bottom prices and special drives are his strongest arguments why you should buy of him.

Send for our 640 Page Illustrated Catalogue if you haven't received it. It's a money maker for you.

OUR NAME DON'T APPEAR IN IT.

F. M. Sproehnle & Co.

103 STATE ST., CHICAGO,

Wholesale Jewelers.

YOU'LL SAVE MONEY

by ordering your Holiday Stock from it.

Pacific Coast Notes.

A new jewelry store will soon be started in Mayfield, Cal.

R. McReany, formerly of Lakeport, Cal., will open a jewelry store in Martinez, Cal.

Jeweler Heerdt, Salinas City, Cal., has moved into a new store and is enlarging his stock.

An auction is in progress at the store of W.B. Miller, Sacramento, Cal. F.T. Keelar is the auctioneer.

Rockford.

E. Lane, the Genoa jeweler, bought goods here last week.

E. Kizer, of this city, opens his new jewelry store in Pecatonica this week.

D. F. Sullivan opened his new store Monday last and it struck the public fancy straightway. It is located at the corner of State and Wyman Sts., in the center of the city, and it is said there is no prettier jewelry store in the State outside of Chicago.

The Self-Winding Clock Co.'s System in Chicago.

CHICAGO, Ill., Dec. 8.—Kennedy Duff Dec. 1 assumed his duties as assistant to J. W. Forsinger, manager of the Chicago office of the Self-Winding Clock Co. Mr. Duff will represent J. W. Forsinger in the placing of the firm's self-winding synchronized clocks.

Prominent Chicago buildings equipped with the synchronized time plants of this company include:

Chicago *Daily News*, Board of Trade, Monahan building, Chamber of Commerce, Masonic Temple, Woman's Temple, Grand Pacific Hotel, First National Bank, Chicago *Times*, Manhattan building, Owings building, Tribune building, Siegel, Cooper & Co., Medinah Temple, Ellsworth building, Old Stock Exchange, Counselman building, Auditorium, Ogden building, Columbus Memorial building, Inter-Ocean building, Home Insurance building, Tremont House, New York Biscuit Co., Swift & Co., Exchange, (Stock Yards), Rialto building, City Hall, Rookery, Chicago *Herald*, Chicago Stock Exchange, Kingsley Restaurant, Tacoma building, Illinois Central Station, Chicago *Evening Post*, Chicago Beach Hotel, Chicago *Mail*, New York *Life*, Oxford building, Unity build-

ing, Chicago Club, Chicago *Despatch*, Rand, McNally & Co., Central Music Hall, Royal Insurance building, Montauk building, Evening *Journal*, Title & Trust building, Imperial building, Link Belt Machinery Co., New Stock Exchange.

The Jewelers' Circular Elects Officers.

CHICAGO, Ill., Dec. 8.—The election of officers for Jewelers' Council, No. 316, National Union, Dec. 1, resulted as follows, president W. J. Meyer and secretary Otto Stumpf declining re-election:

President, H. E. Farquharson; vice-president, A. H. D. Wedeking; speaker, F. McGredy; ex-president, W. J. Meyer; secretary, C. E. Hodge; financial secretary, C. A. Barnes; treasurer, Harry Sax; chaplain, J. Bachner; usher, B. Volk; sergeant, S. W. Overend; doorkeeper, E. G. Smith; trustees, J. T. Campbell, F. C. Ralston and J. W. Atwell.

Kaylor Brothers, Pekin, Ill., have opened a new jewelry store on Court St.

Atla, the ten-months-old son of Mr. and Mrs. Charles Jenkins, Richmond, Ind., died Dec. 4, of congestion of the brain.

Sig. Friedman, Logansport, Ind., will leave for Petersburg, Ill., about Jan. 1st, where he enters the partnership of Heinsheimer Bros., jewelers.

The Gundlach Optical Co., to manufacture optical goods and instruments, in Rochester, N. Y., have incorporated. Capital, \$24,000. Directors are: Rhoda E. Turner, Sarah Zellwegger and Catharine Reich, of Rochester.

Carrie Smith, who was arrested recently on a warrant sworn out by Brunner Bros., Cleveland, O., charging her with having stolen jewelry from their store, sued the firm for \$15,000 Wednesday, for false imprisonment.

Kreider & Leiff, Denver, Col., claim that they have been fraudulently excluded out of a stock of manufacturing jewelers' tools worth \$4,000. They testified that James F. Cooper, the defendant, told them that the outfit was free from all incumbrance, and that, with this understanding, they put up their notes for the purchase price of the tools, which were in the store at 2100 Arapahoe St. It was afterwards discovered that H. C. Mentzer had a chattel mortgage on the same property for \$1,000.

Preliminaries of the Banquet of the Chicago Jewelers' Association.

CHICAGO, Ill., Dec. 10.—Pleasant memories of Feb. 8, 1893, were recalled Tuesday week, by the action of the Chicago Jewelers' Association in deciding to renew its annual banquet. On the above date occurred the last of these social gatherings. Last February no banquet was held, the members, as individuals contributing generously to charitable purposes in aid of the unemployed of the city.

At the regular monthly meeting of the association, Dec. 4th, the subject was brought before the body, with the result that a banquet will be held the latter part of January or early in February. President Grove Sackett was authorized to appoint a committee to arrange the details. Judging from past standards the affair will be a leading social event of the season among the commercial bodies of this metropolis. No other action of importance came before the meeting, the members one and all showing an anxiety to return to business affairs, which now require their full attention.

Thursday President Sackett appointed the following committee to arrange the details of the banquet: A. L. Sercomb, chairman; H. F. Hahn, J. F. Talbot, J. A. Todd, J. P. Byrne, secretary, and president Grove Sackett, ex-officio. Friday the committee met in the rooms of the association and for an hour and a half discussed the subject on general lines and mapped out work, such as securing hall, etc. Details were not advanced sufficiently to decide on a date for the banquet further than that it be held the last week in January.

"Invitations will be sent to the principal officers in National, State and City governments, and to the presidents of the principal commercial bodies," said Secretary Byrne, of the committee, after the meeting, "and every effort will be put forth to make it the finest banquet ever held by the Chicago Jewelers' Association."

E. H. Fisher's jewelry store, Lorain, O., was entered, Wednesday night last, by burglars, who took about \$600 worth of jewelry and silverware. C. E. Daniels slept over the store with a burglar alarm attached to every window. The alarm rung, but seeing nothing suspicious, Daniels turned it off and went to bed again.

DIAMONDS

Loose and Mounted, in Endless Variety, at Unequalled Prices.

61 West Fifth St., A. G. SCHWAB & BRO., Cincinnati, Ohio.

Sole Agents for the Celebrated PASHA DIAMOND...

White Stone Gold Jewelry.



PROMINENT FIRMS OF THE WEST.

F. M. SPROEHNLE & CO.

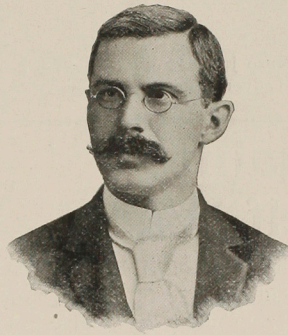
LOOKING back on the few years intervening since 1883, and the present, F. M. Sproehnle & Co., Chicago, should find cause for congratulation in the truly remarkable growth of their wholesale jewelry establishment. One is forced to the conclusion that such unexampled increase is not the result of any ordinary business management, but is due rather to excep-

tion of the Columbus Memorial building at the southeast corner of State and Washington Sts., and the jewelry interest became firmly centered on State St.

With a constant growth for several years, the brothers felt assured of a strength sufficient to compete with the then larger houses, and on the completion of the Columbus Memorial building they took a long



F. M. SPROEHNLE.



A. W. SPROEHNLE.

tional ability and a breadth of trade insight that few possess. The firm commenced business in a little 2x4 room on the 6th floor at Randolph and Dearborn Sts. in 1883 as Bryant, Sproehnle & Co. and memory could easily have served as bookkeeper. They continued in a small way for four years, when Albert W. Sproehnle purchased Mr. Bryant's interest, the latter retiring.

In 1887 the firm, consisting of F. M. Sproehnle and Albert W. Sproehnle, brothers, became more pretentious by the removal to second floor quarters at 110-112 Wabash Ave. Here the possibilities for larger growth became recognized and with increased business the firm in 1892 secured a fine location at 195-197 Wabash Ave., the trend of business having turned toward Van Buren St. Here they occupied spacious quarters—2,200 square feet on the second floor—and were directly in line with the southward advance of the jobbing interests. This advance was checked by the comple-

stride to the front by securing an entire half of the third floor, the most desirable floor in this commercial palace. May 1, 1893, found them in their new quarters and present location, with an assortment of general jewelry lines which it was a pleasure to them to present for the inspection of their greatly enlarged list of customers. The growth of recent years was here largely augmented and to-day the firm look back without a regret over the business opportunities which they have so signally mastered.

Frank M. Sproehnle, the senior member of the house, was born Feb. 28, 1859, on Van Buren St., near the present Board of Trade. He attended the public schools till he was 14 years of age. At 14 he was given choice between a business education and a preparatory collegiate course and he selected mercantile life, engaging as errand boy for B. F. Norris, Alister & Co., at \$4 per week. Ten years later he had by suc-

cessive promotions secured the highest position the house had to offer, that of credit manager. In 1883 he engaged in business on his own account with the brilliant success above noted. Jan. 11, 1893, Mr. Sproehnle married Miss May Reeves Caliger, of this city, and a boy of 11 months blesses the union.

Albert W. Sproehnle, the junior member, is also a Chicago boy, dating from Oct. 31, 1862. He also studied in the public schools till 14, when he entered the employ of a stove manufacturer and was advanced by promotion until his eyesight failed and he was obliged to give up office work. He then conducted a grocery business for four years, later going to Notre Dame University, where he studied law. On the completion of his law course he was induced to give up the profession and take Mr. Bryant's interest as his brother's partner. The result has been exceedingly happy.

From the time the brothers engaged in business the house doubled its business each year for three years and has had an uninterrupted and healthy increase in business ever since. The past year the firm have increased the working force 25 per cent to keep pace with the growth of their business. They employ no travelers, but publish "The Salesman," a catalogue work of unusual excellence, which laid open upon the counter of a retail store will promote sales and give the retailer the advantage of complete wholesale lines at prices that make them profitable to the retail dealer.

San Francisco.

A. Hirshman, Sutter St., is conducting a special sale to reduce stock.

B. Hoisholt, Oakdale, and N. H. Wilson, Merced, were in town recently.

F. A. Jeanne, representative of Alfred H. Smith & Co., New York, has been in town.

E. C. Marhave, of Phelps & Miller, has returned from the south. He had a successful trip.

G. E. Powell, of the California Jewelry Co., has returned from the north and reports a fair trip.

A. de Neuf, Virginia City, Nev., and Peter Engle, Marysville, Cal., were among the latest arrivals from the interior.

DIAMOND CUTTERS and POLISHERS looking for desirable and permanent positions should apply direct to

FOX BROS. & CO.,

68 and 70 West 4th Street,

CINCINNATI, OHIO.

ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business

PART VIII.

TWO more weeks of rush and big business. Two more weeks of big advertising for the jeweler who means to get his share of the holiday trade. The worst mistake he can make is not to use enough advertising space. To be sure, he will do a good business anyway, whether he advertises or not, but if the conditions are ripe for a good business, why not give a little extra effort and have a great, big, rousing trade?

People are walking around the streets now, with money sticking out of their pockets. They cannot find places enough to spend it. The man who reaches out with his advertisements and pulls them into his store, is the one who is going to get the money. His less aggressive brethren will get what he leaves. Some of them may get left entirely.

Do not be afraid of using plenty of space and do not be afraid to advertise special articles. People are lying awake nights trying to think what they are going to give to other people, and if you can give them a timely hint, you will gain their Christmas trade and their undying gratitude. Make the advertisements bristle with suggestions for Christmas presents. Put in the prices. The more items and the more prices, the better the ad. There a lot of people who have made up their minds that they are going to spend two dollars for a present for Mamie, and they are looking for most anything that will fit that two dollars. And there are others who have decided on fifty dollar presents, and they are looking for something to fit their fifty dollars.

Do not look quite so closely after the amount of space that the ad is going to take now as you do in quieter times. Do not think so much of what the advertisement is going to cost, and try to fill the store so full that you could not get anybody else in. Profit lies in the increased business. After there is business enough to pay the running expenses, all the difference between cost and selling price is clear profit. The way to make this profit big is to advertise largely. Everybody else is using big space, and if you do not, your advertisement will be lost.

It is a good deal better to pay twenty-five dollars for an advertisement that will be seen, than to pay two dollars and a half for one that will not be seen.

Providence jewelers are wide-awake, as these two advertisements show. The style

Quaint Delf Ware!

The pride of Holland in the seventeenth century is now eagerly sought by admirers of Artistic China.

We have just received some choice examples in Tiles and Placques, decorated in the blue, by Bisschop, Verier, Apol, Du Chattel and other noted artists.

Each piece faithfully portrays the rural scene with its characteristic dike and windmill.

Beautiful specimens of Imperial Sèvres, recently imported and now ready for inspection.

TILDEN-THURBER CO.

of H. C. Whittier & Son. The trouble with the Whittier ad. is that it is cut up too much. If they had made a good strong headline of the words "Advice to owners of diamonds," cutting it up into two or three lines, and had then set the other matter in a small, plain paragraph in the center of their space, they would have had a more effective and a more readable ad.

The style of this advertisement from New Haven is very good. It takes the tone

CONFIDENCE

In a diamond merchant is a more desirable qualification on the part of intending purchasers than reliance on their own limited knowledge of the relative values and merits of Precious Stones.

To become expert in Gems, one requires not only a natural genius for the profession, but many years of close application and constant association.

Our established reputation as Diamond merchants is a guarantee that misrepresentation is never resorted to in order to effect a sale, and we cordially invite the public to call on us and look through our magnificent array of Diamonds, selected with care, which we offer at least 15 per cent. less than any other house in New Haven.

SILVERTHAU'S

Jewelry Store, 790 Chapel Street,
the Diamond Experts.
Headquarters for Wedding Gifts.
Select your Christmas Gifts now
and save money.
New Haven, Conn.

which I think it is well for jewelers to take. The idea in the first paragraph is one that can be used frequently and with good effect. There are very few dealers who are not willing to fully guarantee the accuracy of the representation of their goods. This is a good thing to say in advertisements.

I am not an advocate of the use of large black type in advertising, particularly in jewelry advertising, but I think the ad. on next page would have been improved by the

ADVICE to those wearing Diamonds!

It pays **TO** see if they are secure.

OWNERS of Diamonds
should attend to them.

An ounce **OF** prevention is worth a
pound of cure.

DIAMONDS

Examined Free of Charge
to Secure Against Loss.

HENRY C. WHITTIER & SON,

327 Westminster Street, Providence.

of composition used in the one of Tilden-Thurber Co. is very much better than that use of some strong word or line which would show at a glance what the advertise-

ment was about. With this criticism passed, I think the advertisement is a very good one. It advertises the whole stock of the store, and at the same time tells of special bargains in a plain and convincing way.

really an item published by the paper and not paid for by the advertiser.

When you are writing reading notices, carry the thing straight through on one line. Don't start out by trying to make it sound like a genuine reader and then spoil the

We want to call your attention to a few very interesting and economic facts, facts that you and your friends will appreciate. We are offering

A 14k. Gold Filled 20-Year Case, Elgin Movement, for \$12.50.
A 10k. Gold Filled Case, with an American Movement, \$8.00.
A Rolled Plate Case, with an American Movement, for \$5.00.

These three specialties are merely indicators. We can match them on prices in any line of Jewelry, Clocks, Silverware, etc.
F. H. Gillette,
9 Douglas Av.

It is in the use of reading notices that advertisers are most likely to make mistakes. It is the hardest sort of advertising to do in a proper and effective way. This one from New Britain, Conn., shows how

He—"That ring, you know, is the emblem of eternity."
She—"Yes; and the diamond on top is heavenly!"
He—"But the ring that comes later will have no diamond."
She—"N-o. I suppose the heavenly part will be over by that time."
Just the same, they will get them, and the best place in town is at Wood's Jewelry Store.

it should not be done. The idea is all right and the conversational style is good. The end is not. The conversation should have been kept up clear to the end, and the advertising matter brought in in the natural way just as if the reading notice were

effect of it by marking it plainly and badly as an advertisement in the last two or three lines. Reading notices can be made very effective, but writing them properly is an art which should be studied very carefully, before they are indulged in to any great extent. It is not necessary in a reading notice to make the name and business very prominent. A casual mention is all that is needed, and the more naturally this mention can be brought in, the better the advertising will be.

Chas. T. Ridgeway, Nashua, N. H., the venerable maker of silver spectacle frames in the days when hand-made goods were the only products in this line known to the trade, is the subject of a biography with portrait in the Boston *Globe* of Nov. 27. Mr. Ridgeway is in his 80th year and still in active business life.

Jewelry Notes From Paris.

THE POPULARITY OF THE TURQUOISE—IMITATING ENGRAVED TURQUOISE WITH ENAMEL—ORIGINAL BROOCHES.

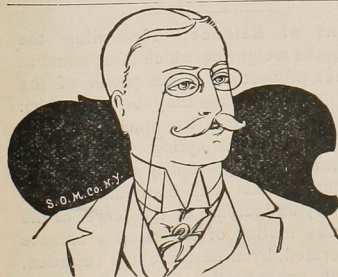
PARIS, France, Nov. 30. — Turquoises are becoming more and more fashionable. The delicate and tender color of this pretty gem produces a quiet and refined effect when it is associated with brilliants or pearls with due regard to the size of the article it adorns. The success of the milky blue stone has urged some jewelers to imitate it with an enamel which, being inlaid with gold *motifs* slightly sunk in the ground, produces the effect of engraved turquoises. These *motifs* are delicately drawn, as if with a very fine graver, whose point was dipped in a gold mixture prepared to adhere to the substance engraved.

Some of these simile turquoises are flat or slightly hollow; some are olive, pear or heart shaped. A great many bear a tender or grave Arabic motto. These are framed with fine arabesques in gold adorned with pearls or brilliants. I have noticed, in this line, in several jewelry stores in the Rue de la Paix, a great variety of brooches, bracelets, studs, earrings, hat or fichu pins, umbrella tops, bonbonnières, etc.

An original brooch consists of a large and well faceted emerald from which start pretty diamond feathers gracefully curled, radiating closely and symmetrically all round the handsome green stone. Another brooch shows a big diamond which is the center of a trophy consisting of little daggers the hilts of which are formed alternately of rubies and topazes, the blades being gatherings of tiny brilliants, and the guards in gold being curled down at each end. These daggers radiate in a fanlike manner. Underneath the diamond two other daggers cross each other; a drop shaped pearl forming a pendant hangs at the point of junction.

JASEUR.

C. F. Reitling, Carlisle, Pa., is holding an auction sale.



Just Received Our Fall Importation.

THE AUDEMAIR OPERA GLASSES,
SPENCER OPTICAL MFG. CO.,
15 MAIDEN LANE, NEW YORK.

CALL OR WRITE, IT WILL DO YOU GOOD!

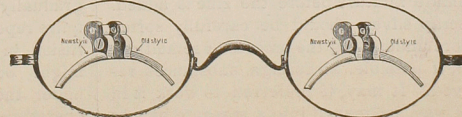
ONE OF THE 400, AND VERY SWELL INDEED.

THE PERFECT FIT OF OUR No. 918 GOLD EYE GLASS, SWELL END EYE WIRE.

Our Ambition to Make a FAULTLESS GOLD SPEC. and Eye Glass has been realized, and is appreciated. Strength and Beauty Joined Together WITHOUT SOLDER. You "see that hump" no longer. It's gone, and in its place, at ends and bridge, you find that GRACEFUL SWELL, as shown in cut. This is the Modern and Perfect Frame the public are asking for, made in all weights, sizes, shapes and qualities.

WE MAKE ALL KINDS OF OPTICAL SPECIALTIES, AND TEACH HOW TO GET BEST RETURNS IN HANDLING THEM.

The Best Made for the Least Money. Also Cheaper Grades. The Greatest Variety of Styles. Great Reductions to Correspond with New Tariff and Other Causes. SEND FOR NEW SUPPLEMENT.



The Treatment of Silver in Melting, &c.

(Continued from page 48, Dec. 5, 1894.)

THE ingot mould should be clean and smooth inside, slightly greased, and dusted over with fine vegetable charcoal; this latter substance prevents the metal from adhering to the sides of the mould. It is, perhaps, almost unnecessary to state that the ingot mould requires heating to a certain temperature before the melted metal is poured in, otherwise serious spouting takes place, resulting in a great loss of metal. On the other hand, the operator should be careful not to overheat it, as the same evil consequences may result.

The bar of metal upon cooling should be weighed, and the difference—as most meltings show a little—noted. This is *loss*, but it will be very little, if the foregoing instructions have been strictly adhered to from the beginning of the operation. With the charcoal flux, we have referred to, very nice and clean bars of metal can be produced. This flux is always floating upon the surface of the mixture, and, with a little dexterity in the pouring, it can be prevented from coming out of the crucible with the metal; its proper place is at the end of the pouring. When tin is employed, either in alloys or solders, its treatment is similar to that described for zinc; such alloys should not be kept too long in the furnace after they have become fused, as they rapidly oxidize, especially if brought in contact with the air.

The waste in silver and, in fact, of all alloys, is entirely dependent on the duration of the time of fusion. If it is prolonged after the addition of the fusible metals, the loss is greater in every case than when once melted. The metals should be subjected to the heat of the furnace for the shortest possible period. The alloys of silver with zinc would lose more than the alloys of silver with tin, because zinc rapidly volatilizes when heated above the temperature of its fusion, and this is especially the case when it enters into combination with silver and copper in their fused state; its vapors can be seen to rise and burn in the air, producing light and white flaky fumes, and chemically speaking, forming the protoxide of zinc. With care and manipulative skill during the process of fusion, the proportion of waste can be reduced to a minimum; and when this is exactly ascertained an allowance can be made in the preparation of the mixture for the crucible. From the above remarks it will be apparent that when both tin and zinc form component parts of a mixture, either to be used as an alloy or as a solder, the tin should be added to the other metals and well stirred, so as to obtain an intimate mixture before the zinc is added.

Scrap silver should be carefully sorted before undergoing the process of remelting, and, if possible, all foreign substances removed. It may, if preferred to work it in that way, be melted into a separate bar, or

otherwise used as an addition to a new mixture. When, however, it is separately melted, a flux, such as carbonate of soda, may be employed on account of its cheapness, in small proportions to the charcoal flux already alluded to. In brittle and troublesome alloys we have found charcoal and a small quantity of borax extremely effective. Saltpetre is a very useful flux for dissolving impurities, but in some alloys its presence is injurious. Sandiner will remove iron or steel from the mixture. Corrosive sublimate destroys lead and tin. We have found the sub-carbonate of potash one of the best fluxes for silver, when melters have not been quite so straight as they should be in the working of the metal; it is used in melting the difficult alloy of 18 karat gold, and is considered a secret not generally known to the trade. Sal ammoniac is an excellent flux for producing clean and bright ingots and tough alloys. We invariably use it with all our alloys, mixed in small quantities with charcoal, and prefer it to all others.

Lemel, that is the filings and turnings produced during the process of manufacture, should have quite a separate method of treatment. It is best prepared for the crucible by passing it through a fine sieve, afterwards thoroughly burning it in an iron ladle, and then intimately mixing it with a fine flux of the following nature and proportions: Silver dust, 24 parts; carbonate of soda, 4 parts; common salt, 2 parts, sal enixum, 1 part—31 parts.

The sal enixum prevents the rising of the mixture in the crucible, which should be shaped like a keg: wide in the belly, with top and bottom drawn in, which keeps it from overflowing; it also possesses a refining capacity the same as saltpetre, and is much cheaper. The burning of the lemel has a great tendency to destroy all organic matter that would be likely to cause the mixture to overflow during the period of fusion; but if such a thing should be at all likely to take place, the addition of a little dried common salt would remedy the evil, a small quantity of which ought always to be kept on hand for the purpose. The common carbonate of soda is also a cheap and useful flux to the silversmith. Five-sixths of the above flux should be well mixed with the stated proportion of lemel, then placed in the pot, and the one-sixth remaining placed upon the top of the mixture, when it may at once be transferred to the furnace. Great heat is required in this operation, and it also requires careful supervision to prevent, if possible, waste of material. When the mixture has become perfectly liquid, the heat of the furnace should not be allowed to decrease, but continued for half an hour longer, and if the use of it be not further required, the fire may then be allowed to gradually die out. The mixture will require repeated stirring during the period of fusion, in order to dissolve such portions as might otherwise not come immediately under the action of the flux. When the operation of fusion has been completed, the

crucible is withdrawn and allowed to cool, the solidification of the metal is then perfect, and it may be recovered by breaking the pot at the base, when it will fall out in a lump corresponding with the shape of the crucible. The lump of metal should then be carefully weighed, the loss ascertained, which always varies in proportion to the amount of organic matter contained therein; it may then be sold to the refiner.

In this process it will be observed that the crucible is broken every time a fusion takes place, consequently some little expense is incurred in providing crucibles for that purpose, to obviate which the following plan may be economically and successfully employed, and especially when the metal is sold to the refiner by assay the method about to be described will be found most advantageous, for it should be borne in mind that the lump of metal from the previous fusion has to be again run down in another crucible and poured into an ingot mould before the refiner will consent to take his assay from it. In this latter process the whole work is performed in one fusion, and the expense of a new crucible saved thereby. The flux employed in the reduction of the metal is also considerably reduced. The work is performed in the following manner:

Take a plumbago crucible of the ordinary shape, and capable of holding the required mixture; put the lemel into it, and then place on the top one ounce of finely powdered carbonate of soda; this is all the flux the mixture requires, and it is then ready for the furnace. When the lemel has become properly fused, for facilitating which it is repeatedly stirred with a thin iron rod, it is withdrawn and poured into an ingot mould prepared for it, as previously described. The flux and other organic matter, which always accumulates upon mixtures of this kind, is held back by the timely application of a thin piece of flat wood to the mouth of the crucible. After the withdrawal of the bar of metal from the ingot mould, it is cooled and weighed, and it is then ready for the operations of the refiner.

Weight of Balance.—Concerning the balance, the weight of which must stand in a correct proportion to the power of the spring, the following may be remarked: Too light a balance is too much influenced by the changes in spring force, which result from the impossibility of making so small a mechanism with mathematical precision. By an increase of the power of the spring, the motion of too small a balance is accelerated, by a decrease it is retarded, and such irregularities of rate, it is evident, do not permit a satisfactory adjustment.

Albert Muller, jeweler, Dundee, Ill., is assignee of Edgar C. Hawley, financier.

L. D. Merrill, Sparta, Wis., has purchased the stock of P. Scholler, Tomah, Wis., and will put it in a new jewelry store in the Banks & Cole building.

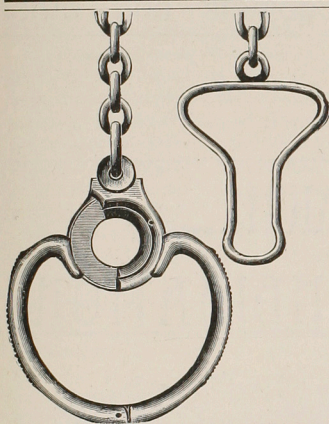
RUDOLSTADT

ART POTTERY.

HIGHEST AWARD
WORLD'S
COLUMBIAN
EXPOSITION.

CONTAINS all the elements required as to designs, decorations and workmanship, in a high grade of Art Goods adapted to the Jewelry Trade, and yields a larger margin of profit than any other class of Pottery.

L. Straus & Sons,
SOLE AGENTS,
42-44-46-48 Warren Street,
116 Chambers Street,
NEW YORK.



..THE LATEST..
Sterling Silver Novelty,
CIGAR CUTTER
AND **KEY RING** COMBINED.

Patented Nov. 20th, 1894.

WITH OR WITHOUT CHAIN.

MADE ONLY BY

ENOS RICHARDSON & CO.,

23 Maiden Lane, New York.

FANCY

.. IN ..

SCARF PINS

AND LINKS.



FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS.

If your Stock does not include our **GOLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

If your jobber doesn't keep these goods write us and we will send you the address of a jobber in your vicinity who does. Every card bears the words "THE GOI CONDA GEM, Reg'd." all others said to be "equally as good" are spurious. Bear this fact in mind.

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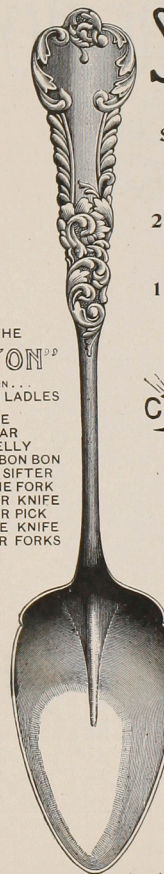


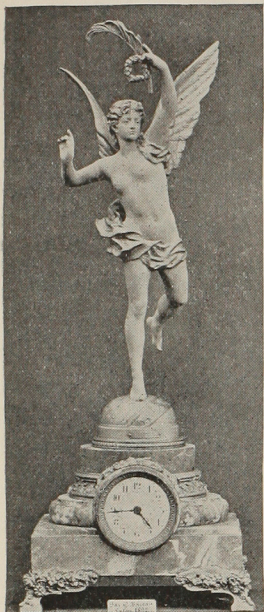
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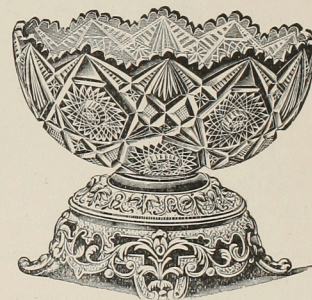
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Send for our New Illustrated Catalogue for 1894, containing Full Particulars and Price Lists.



Porcelains, Old and New.

THE art of making porcelain has never entirely decayed in China, says a writer in the New York *Sun*. All of our amateurs and students of Oriental art have not been aware of this fact; but there is at the present moment an excellent opportunity to acquire definite and sufficient knowledge of it. Some one in Shanghai described as "an expert collector, long a resident of China," has sent some 600 pieces of porcelain to the American Art Association. They have been on exhibition during the past week and are presently to be sold at auction.

Heretofore in the many sales that we have had of Oriental porcelain the various objects have been set forth as not modern. That is to say, they antedated the present century, or at least belonged to the first quarter of it. In the catalogue of the present collection a very large number of the specimens are frankly described as of modern manufacture. We fear that many persons who have been acquiring examples of Oriental porcelain during recent years will be very much disturbed, and will have great difficulty in distinguishing between these fabrications of our own day and those which they had been led to ascribe to a more or less remote antiquity.

In all the Chinese literature of the porcelain of antiquity each period is mentioned as assiduously imitating the productions of a preceding period. According to the historians, the art culminated in the first half of the fifteenth century, since which time the potters have been imitative rather than creative. So far, however, as the actual knowledge on the part of foreign nations is concerned, it culminated during the reign of the first of the Manchurian or Tartar conquerors of China, who held peaceful sway over the Flowery Kingdom. That was in the years between 1661 and 1722, when a literary, poetic, and beneficent tyrant reigned under the title of Khang-hsi, which being translated means Peaceful Joy, a pleasant title for a gentleman whose family had just devoted fifty years of steady work to stamping out the lives and sequestering

the substance of two hundred and fifty millions of people. At any rate, the porcelain of his reign was of wonderful beauty and comprised practically all the standards of rarity and excellence that distinguish modern collections. It is seen in all the great museums of Europe. From it the whole ceramic industry of Europe had its earliest artistic beginnings and derived the style and character that impress it to the present day. From it were chosen the choicest and the most valuable objects of the household decoration of Europe for the last two hundred years, and in our own country it has made its way steadily ever since it began to appear in the colony of Virginia, since George and Martha Washington owned their share of Oriental china now shown in the National Museum, and since Yankee skippers brought blue and white vases to their wives and sweethearts from the shores of far Cathay.

In the reign of Peaceful Joy they did not neglect the graceful art of imitation, not to say counterfeiting. We have the historian's chronicle for it, and we have the objects themselves. They follow the creations of the extinct dynasty of the Mings in form, in color and design. For the most part they are easily distinguished by their modern elegance, delicacy, and refinement of detail, as opposed to the archaic strength, vigor, and originality of the older period. But in only too many instances the imitation was so good that no one could discriminate, and the modern vase bore its fifteenth or sixteenth century date, mark, style, and stamp just as bravely as the genuine article.

It was thought that this imitative work died out with the last century. In the reign of the Emperor Yung-Ching, who followed Peaceful Joy, and of Kien-Lung, who almost rounded out the century, it seemed to have gradually fallen into disuse, until, finally, the Chinese potters devoted themselves solely to elaborate and mostly meretricious decoration and to purely commercial porcelain for the European market.

The disillusionment is complete. The art has been revived, and it is quite evident that the Chinese are still skilled in the potter's art beyond all other nations. Euro-

pean nations have, of course, made wonderful progress since they learned from China the first principles of the manufacture of porcelain, the relation of *kaolin* to *petuntse*; but there are secrets of the kiln that are still as impenetrable as they were two centuries ago, but which, for the Chinese, are very far from being, as was supposed, a wholly lost art. The Decks, the Havilands, and all the great potters of Europe have spent millions in the effort to produce certain of the Chinese colors that distinguished the porcelain of two hundred years ago. They failed wholly; but here in this collection, so kindly forwarded by the "expert collector" of Shanghai, we find that they can produce them to-day with just such facility as the market for them may require.

The chief difference that we discern between the present display and certain of its predecessors lies in the frankness of its catalogue. It does not appear to make the slightest difference to this "expert collector" that so many of the objects are already domiciled here and well established in their antiquity. He goes on labeling his own selections as modern, and asks people to buy them for what they are worth. It is less of a surprise to those who gave careful attention to the Baron von Brandt's collection than it is to those who did not. That collection contained a number of beautiful pieces of porcelain, superb reproductions of older examples, but they bore in Chinese characters, with exemplary candor, the inscription of the Emperor now reigning, Kouang-Ssu.

As predicted in THE CIRCULAR some months ago, the new patterns introduced in the cut glass of L. Straus & Sons, 42-48 Warren St., New York, have attained a marked success, and the manufacturers state that they are having much difficulty in filling the rush of orders now coming in. The Elysian and Majestic, the new, rich, medium priced patterns, have proved particularly adapted to the jewelers, holiday trade while the Premier and Chancellor have become the leaders in popularity among the high grade patterns of this year.

The Connoisseur.

(Continued from page 43.)

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

LIMOGES CHINA

NOVELTIES.

LIMOGES CHINA novelties are the most extensive of the holiday lines opened by Hinrichs & Co., 31 Park Place, New York. Photo frames, trays of all sizes, ring holders, boudoir sets, large and petite bonbon and powder boxes, and similar articles well suited for presents are necessarily shown in a great variety of styles and colors and in gilt, floral, figure and scenic decorations. Dainty French boudoir lamps form another attractive line. They are somewhat smaller than the princess size and are shown in crystal, decorated china, cut glass, metal and mounted Sèvres. All have decorated globes.

THE USE OF MARMORINE.

THE illustration shows a sensible and effective manner of cleaning statuary, particularly as the maid is represented as using Marmorine, the only preparation on the market that will thoroughly cleanse marble, alabaster, pottery, etc. This preparation for which Geo.

Borgfeldt & Co., 18-22 Washington Place, New York, are the selling agents, is the result of many years' experiments by Julius

preparations, it makes marble and alabaster perfectly white after using.

*

CHRISTMAS BRIC-A-BRAC.

LAZARUS ROSENFELD & LEHMANN, 60 Murray St.,

New York, have been replenishing their assortments of their own Victoria ware in order that the stock be replete particularly in all the various lines of artistic pottery and novelties suitable for Christmas trade. Their collection now embraces in addition to the former rich and moderate styles, some artistic decorations entirely new to this pottery of this ware.

One of these shown on pitchers, vases and oddly shaped urns, consists of panels containing the portrait of some person celebrated in French history, similar to the decoration on the plates and trays mentioned in this column, Nov. 21. In the pottery however, the cream background of the panel is set off by the beautiful shaded green body color of the vase; gold handles complete the ornamentation.

THE RAMBLER.



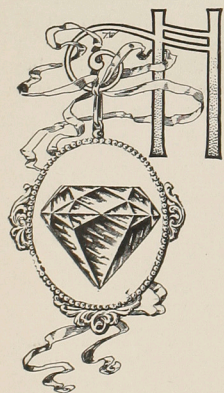
Millhagen, an expert repairer of marble statues. Unlike soaps or other cleansing

George L. Morningstern, a lapidary employed in the factory of Sinnock & Sherrill, in Newark, N. J., died suddenly of apoplexy, Tuesday, Nov. 27th. Mr. Morningstern was stricken while at work and died before he arrived at the hospital. He had been employed at the factory for many years.

THE SOUL OF THE DIAMOND.

A PASTEL IN PROSE.

I.



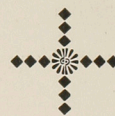
HUNDREDS of uncounted years it lies hidden from eye of man, enclosed in the baser mould in the bosom of Mother Earth, little dreaming that within its soul resides the quintessence of brilliancy and purity, and that man prizes it above all things of material value.

II.

In the seeking for riches, after the prospector has discovered its lair, after organized labor has delved for it and unearthed it, from a nameless pebble it is a modicum of wealth, though in aspect but a dirty mite of quartz.

III.

Traveling over the main, thousands of miles, it reaches the works of **OPPENHEIMER BROS. & VEITH, NEW YORK**, whose cutters and polishers lend their art, bringing forth its true nature and making it "a gem of purest ray serene," the superlative of beauty, the zenith of purity, emblem of riches, token of innocence.



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Net Retail Price List of Carborundum Wheels.

ACLESON'S PATENT, February 28th, 1893.

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1	\$.15	\$.18	\$.20	\$.23	\$.25	\$.28	\$.30	\$.35	\$.40	\$.45	\$.50	\$.55	\$.61	\$.65	\$.70	\$.80	\$.90	18,000
1½	.18	.22	.25	.28	.31	.33	.35	.40	.45	.50	.56	.62	.67	.73	.78	.90	1.00	14,000
2	.21	.25	.30	.34	.37	.40	.42	.46	.52	.58	.65	.70	.77	.85	.91	1.00	1.20	11,000
2½	.25	.30	.37	.42	.46	.48	.50	.55	.60	.67	.75	.80	.91	.98	1.05	1.20	1.40	8,800
3	.30	.38	.45	.50	.55	.58	.60	.65	.70	.78	.85	.95	1.05	1.15	1.25	1.45	1.65	7,400
4	.65	.70	.75	.83	.85	.90	.95	1.10	1.30	1.50	1.65	1.80	2.00	2.15	2.35	2.70	3.05	5,500
5	.85	.90	.95	1.05	1.15	1.25	1.35	1.65	1.90	2.20	2.45	2.75	3.05	3.30	3.55	4.15	4.65	4,400
6	1.10	1.20	1.25	1.45	1.60	1.80	1.95	2.35	2.75	3.15	3.55	3.95	4.33	4.75	5.15	5.95	6.75	3,700
7	1.35	1.55	1.70	1.90	2.10	2.35	2.60	3.15	3.70	4.25	4.80	5.35	5.75	6.15	6.55	7.65	8.70	3,160
8	1.65	1.90	2.15	2.45	2.75	3.05	3.35	4.05	4.80	5.50	6.25	6.95	7.65	8.35	9.10	10.50	12.00	2,750
9	2.01	2.40	2.65	3.10	3.40	3.80	4.15	5.10	5.45	6.90	7.80	8.75	9.65	10.55	11.45	13.25	15.10	2,450
10	2.45	2.80	3.25	3.70	4.15	4.65	5.10	6.25	7.40	8.50	9.60	10.70	11.85	12.90	14.05	16.30	18.55	2,200
12	3.60	4.00	4.40	5.10	5.80	6.50	7.20	8.80	10.40	12.00	14.00	15.20	16.80	18.40	20.00	24.55	26.40	1,830

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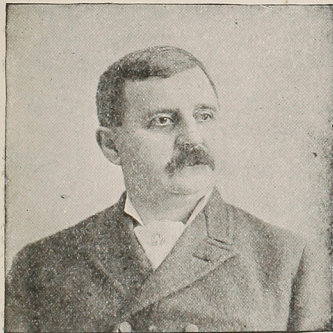
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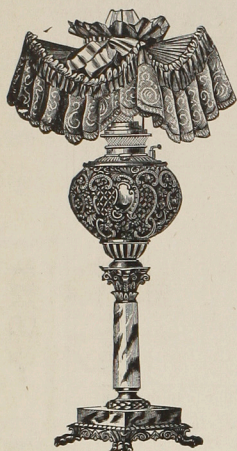
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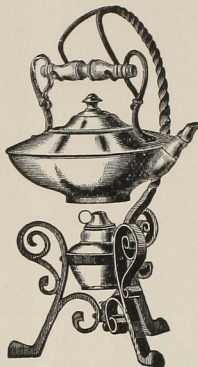
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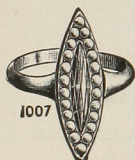
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The Other Side of Life.

THE POET AT CHRISTMAS.

SHE spoke of Santa Claus, alack!
It made me feel upon the rack.
She'd like, she said, a sealskin sacque,
Or else a locket.

I felt the hot blood upward rush
(It was not so when I was flush).
What could I do but sit and blush,
With empty pocket?

Ah, could she know the poet's woes,
Who sings in verse but lives in prose,
She'd choose some cheaper things than those
To fill her stocking.

But, after all, I'll not complain;
Man cannot quite his fate ordain.
Come here, my dear old watch and chain,
We'll go a-hocking.

—Christmas Judge.

NODD.—I had an awful row with my wife this morning over a silver penholder she recently gave me.

TODD.—What was the trouble?

NODD.—She caught me using it.—
Brooklyn Life.

"What is this?" asked Hicks, picking up a small bit of velvet and jet.

"That," replied his wife, "is my new full-dress bonnet; what did you think it was?"

"I didn't know but it was a washer to go on a hatpin."—New York World.

CHARLIE-BOY—Any news regarding the robbers?

O'BRIEN.—Naw; but they've found the tray of diamonds.

CHARLIE-BOY.—Where did they find it?

O'BRIEN.—They found it in a pack of cards, sonny.—Judge.

"Have you heard of the latest invention in clocks?" she asked sweetly.

"No," replied Mr. Slogo.

"It is very ingenious. It has a phonograph attachment which calls off the hours."

"Wonderfully clever!"

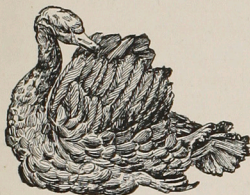
"Yes; and at a quarter of 11 it says 'good night.'" He glanced at his watch, which told of half-past ten, and in a few moments had fled into the darkness.—
Washington Star.

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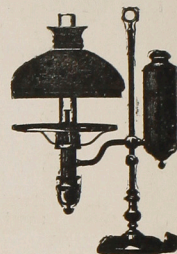
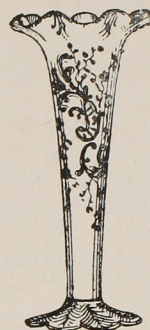
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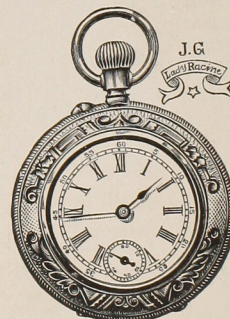
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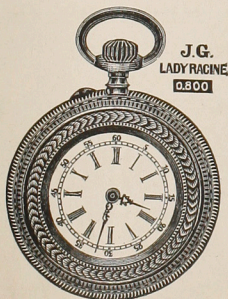
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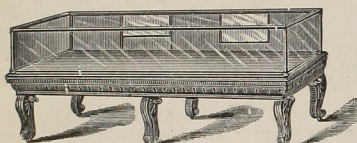
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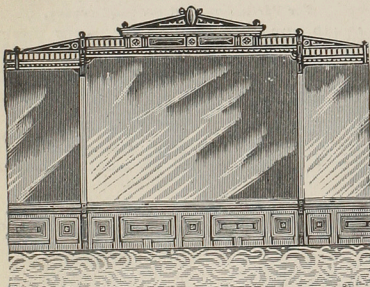
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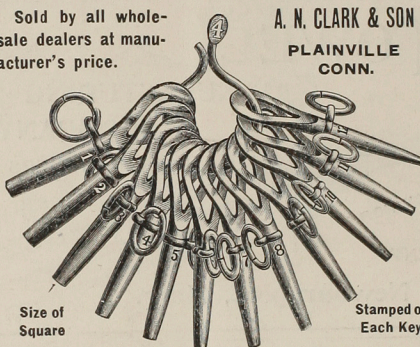
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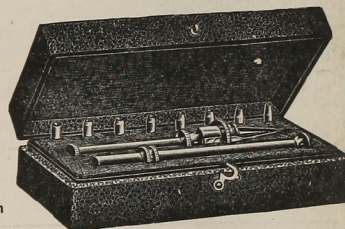


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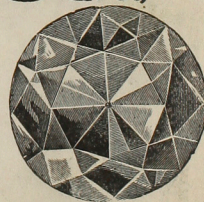
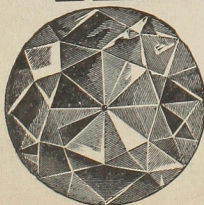
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