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VOL. XXIX.

NEW YORK, WEDNESDAY, DEC. 19, 1894.

No. 21.

THE FLOWER IN JEWELRY AND SILVERWARE.

PART I.

PARIS, France, Nov. 15.—Under the name *La Fleur*, a small Exposition, clusters. Let us also mention a pretty formed of a gathering of fine topazes. A piece of delicate workmanship (Fig. 2)

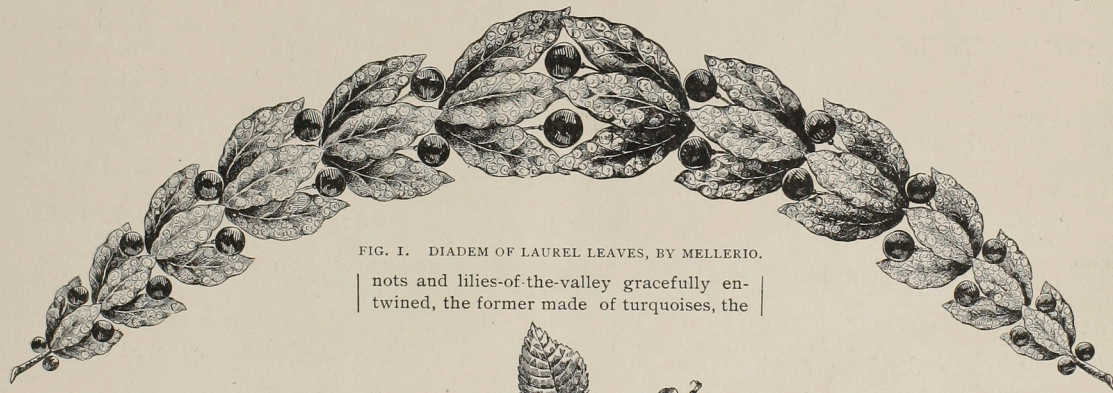


FIG. 1. DIADEM OF LAUREL LEAVES, BY MELLERIO.

nots and lilies-of-the-valley gracefully entwined, the former made of turquoises, the

which may be considered as a prelude to an important one of the same kind, has just been opened at the Galerie Petit. Water-colors, pastels and paintings, showing an infinite variety of flowers, are hung on the walls all round. Works of art in bronze and pottery are scattered about the rooms, resting on elegant tables. Gold, silver and jewelry pieces are exposed in glass cases of various sizes. These articles reproduce in a natural or a conventional style not only flowers, but also vegetables, fruits and plants of all kinds. Boucheron, Gustave Sandoz, Leturcy and others exhibit graceful sprigs of flowers formed of diamonds or colored stones, and small fancy articles adorned with floral *motifs* in enamel. Christofle & Co.'s glass case contains 83 different articles in oxidized or gilt silver, reproducing in their shape or decoration vegetables, fruits or flowers.

Fig. 1 reproduces a remarkable diadem made at Mellerio's. It consists of diamond laurel leaves beautifully drawn, assembled in threes, with two black onyx pearls imitating the berries of the laurel, between the

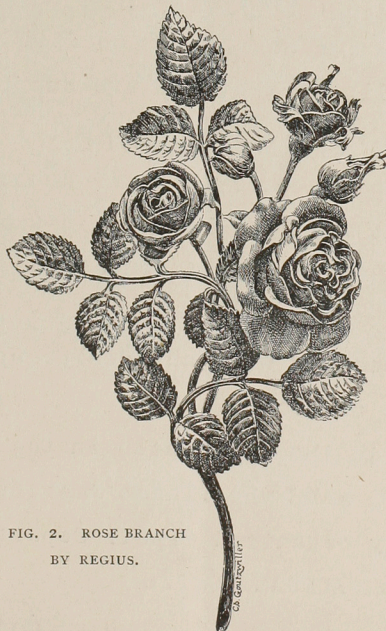


FIG. 2. ROSE BRANCH
BY REGIUS.

latter of brilliants, with a diamond daisy on the clasp, the heart of the flower being

is a rose branch in oxidized silver, by Regius. It is impossible to imitate more perfectly the pretty folds of the queen of flowers. The artist must have copied it directly from nature, as a painter should a portrait. With a hammer he has prepared sheets of silver, and twisted them with delicate pincers into the shape of buds and full blown roses; he has fashioned the leaves and cut them from another sheet; then he has assembled the whole with soldering, and carefully bent the stalk and the stems. The jewel seems to have sprung up spontaneously under the experienced touch of a skilful hand; yet how many pieces of twisted metal the artist had to throw into the melting pot before he could be satisfied with his work!

Boucheron exhibits a sprig of corn poppies and a spray of fuchsias in diamonds; a bookmark in *cloisonné* enamel consisting of three lanceolate leaves of different sizes overlapping each other, a bunch of mulberries being thrown across the base to serve as a handle; a set of ice spoons with shallow bowls in translucent enamel finely *cloisonné*,

*Samuel Little, Pres't**ESTABLISHED 1842*
*Rufus B. Carr, Gen'l Mgr.**Arthur M. Little, Treas'r*

OFFICE OF
THE E. HOWARD WATCH & CLOCK CO.

FINE WATCHES & CLOCKS.

383 WASHINGTON ST. BOSTON.

34 WASHINGTON ST. CHICAGO.

E.V. CLERGUE, Agent.

41 MAIDEN LANE, NEW YORK.

New York!

RETAIL JEWELERS,

GENTLEMEN--WE HAVE RECEIVED many letters from THE TRADE throughout the country from which we judge that an ERRONEOUS IMPRESSION has been given that HOWARD WATCHES cannot be obtained from Jobbers.

We therefore take this method of informing our friends, the Retail Jewelers, that any legitimate Jobber in the country can supply Howard Watches of ANY GRADE OR SIZE desired.

If your Jobber fails for any reason to fill your orders, write directly to us and we will see that you are supplied.

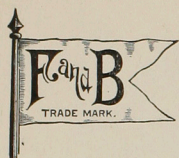
We have also received complaints that Retailers fail to get satisfaction when they send Howard Watches to their Jobbers for repairs, &c., and we earnestly request that any Retailer having trouble of any kind in regard to the PURCHASE, SALE or REPAIRING of our Watches, communicate directly with us.

We will gladly correspond with any dealer upon any point in connection with Howard Watches or Clocks.

The American Watch is the best watch in the world and WE HAVE ALWAYS MADE, ARE MAKING and WILL MAKE the finest American Watch.

We have a thoroughly organized repair department and will now do repair work on Howards at ACTUAL COST.

THE E. HOWARD WATCH AND CLOCK CO.



Foster & Bailey,

MANUFACTURING JEWELERS AND SILVERSMITHS,



100 Richmond St., Providence, R. I.

STERLING SILVER MANICURE SETS,

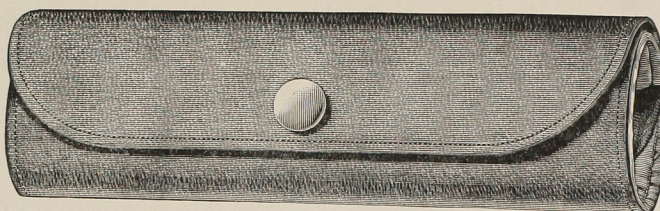
925-1000 Fine,

With Shoe Horn and
Shoe Buttoner.

MADE OF THE BEST STEEL PARTS.

Put up in Fine Leather Roll,
Lined with Dark Green Velvet
and Having Beautiful Silk Flaps
to fold over.

When Rolled Up it is Soft,
Pliable, and Just the Thing to
Pack in a Grip.



SET ROLLED UP—REDUCED ONE HALF EACH WAY.



NO. 7 SET—REDUCED ONE HALF EACH WAY.

No. 138 File and Cuticle Knife Combined.
" 139 Corn Knife.

No. 140 Button Hook.
" 141 Shoe Horn.

No. 142 Nail Cleaner and Ear Spoon.
" 143 Curved Scissors.

MANICURE SETS IN FINE KID CASES.

STERLING SILVER SET No. 1, CONTAINS:

No. 54 - Tray.
" 55 - Polisher Box.
56 - Polisher.

No. 57 - Paste Box.
" 57 - Powder Box.
" 58 - File.

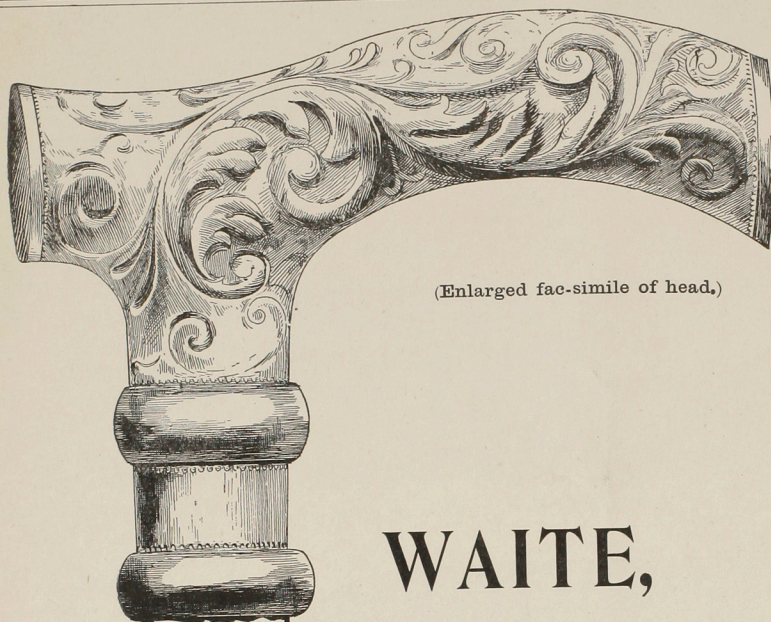
No. 59 - Corn Knife.
" 60 - Cuticle Knife.
" 61 - Short Scissors

No. 70 - Long Scissors.
Box.

No. 2 and No. 3 also in Sterling Silver, with less pieces, therefore cheaper in price. Nos. 4, 5 and 6 are in 1-10 Gold. All parts can be ordered separately, and all steel is of the best.

Manicure Goods, Emery
Strawberries, Pen Wipers,
Garters, Paper Cutters, Pock-
et Combs, Match Boxes,
Knives, Embroidery Scis-
sors, Collarettes, Seals, Key
Rings and Chains, Shoe But-
toners and Glove Buttoners,
and lots of other nice things,

Rolled Plate Watch Chains,
1-10 Gold Vest and Dickens
Chain, Chain Mountings,
"Mount Hope" Buttons, Link
Buttons, Locketts and
Charms, Solid Gold Locketts,
Bracelets, Neck Chains, Pins,
Crosses, Earrings.



(Enlarged fac-simile of head.)

OUR
CANE
Stick
And
Lapel
Pins.

PATENTED
OCT. 23, 1894
ARE
THE
PROPER
THING.

HEADS
ARE OF
SOLID
GOLD OR
STERLING
SILVER,
Artistically
CHASED.
STICKS
ARE
ENAMELED
TO
REPRESENT
NATURAL
WOODS.

THEY SELL AT
SIGHT.

WAITE, THRESHER COMPANY, Providence, R. I.

showing a great variety of exotic flowers and insects, the handles in gold being soberly adorned with floral designs; a cylindrical case (to contain 20 franc pieces) in rock crystal, having bunches of reeds in gold tied with cords, applied on it, etc.

A narcissus flower in diamond, forming a pin to wear on the corsage (Fig. 3) is a dainty piece, supple, fine, and true to nature. None but Massin could execute such an artistic *tour de force* in *joaillerie*.

There are, besides, a *traine* of diamond medlar tree flower; a sprig of thistles with emerald leaves, photo-frames which are wreaths of flowers in gold variously colored, etc.

(To be continued.)

An Arabian Watch.

A FEW days ago a large bundle bearing many mysterious marks and labels was received at the home of Chief of Police Child, of Providence, R. I. When that official arrived home he discovered from the hieroglyphics that the package came "From the Fountain of Moses, El Teh a Trah Bani Israel," on the northeast coast of the Red Sea. Opening the box several curious and valuable articles were disclosed. Among other things carefully wrapped in foreign parchment was a very peculiar watch.

On one side was an American watch and on the other an Arabic one. The movement worked the hands on both faces and while the American face told the time in Rhode Island the other gave the correct hour of the day at the Fountain of Moses. The timepiece was an 18-size watch and the case was of a peculiar dark blue metal that answers the purpose in Arabia as silver does here. The head or pendant and bow were of gold and apparently of American or European manufacture. The face of the Arabic watch was covered with peculiar characters and the hands were of gold finely wrought.

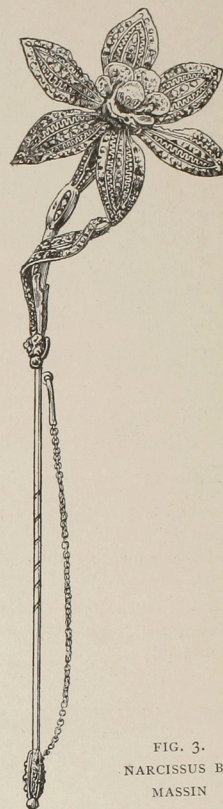


FIG. 3.
NARCISSUS BY
MASSIN

Pairpoint MANUFACTURING COMPANY. Gold and Silver Plate

WE ARE MAKERS OF THE
LARGEST AND LOWEST PRICED

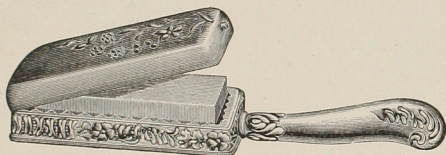
.....LINE OF.....

"Crown Pairpoint" China

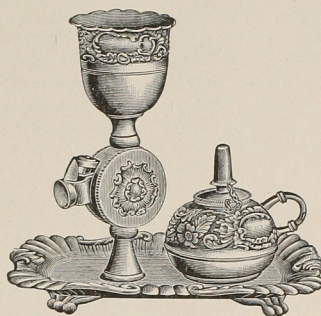
Rich Cut Glass,

Fine Decorated Art Goods,

.....TO BE FOUND IN THIS COUNTRY.



No. 2832. KNIFE SHARPENER.



No. 4908. SMOKING SET.

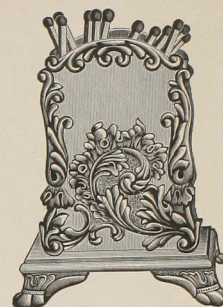
"WHEN IN DOUBT"

--- BUY ---

✱ PAIRPOINT GOODS.



Factories, New Bedford, Mass.



No. 3749. MATCH HOLDER.

HOLIDAY NOVELTIES

..... OF EVERY DESCRIPTION.

FREE
OUR LATEST

SILVERWARE CATALOGUE No. 10, or
CUT GLASS CATALOGUE No. 11

Will be mailed you upon receipt of address

SALESROOMS:

NEW YORK, 46 Murray Street.

CHICAGO, 224 Wabash Avenue.

SAN FRANCISCO, 220 Sutter Street.

MONTREAL, P. Q., Temple Building.

We sell to the legitimate Jewelry and Stationery
trade only.



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FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely
boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

LATEST STYLES

... IN ...

FINE JEWELRY.

GOLD BUCKLES,

HAIR PINS,

BACK COMBS,

SIDE COMBS,

NECK ORNAMENTS, Etc.

John A. Riley & Sloan Co.,

Broadway and 17th Street,

NEW YORK.

2 MEDALS AWARDED



Wm. K. POTTER,
TORTOISE SHELL WORKS, PROVIDENCE, R.I.

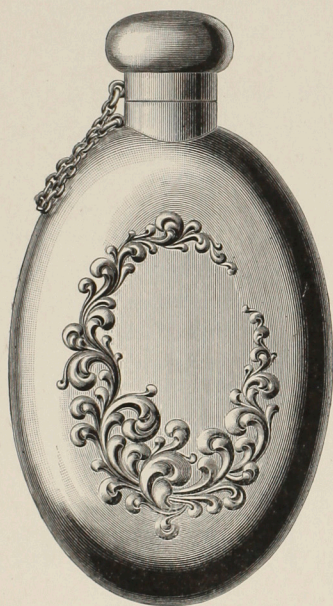
AT
WORLD'S
FAIR,
1893.

Providence Shell Works, Providence, R. I.
Correspondence Invited.

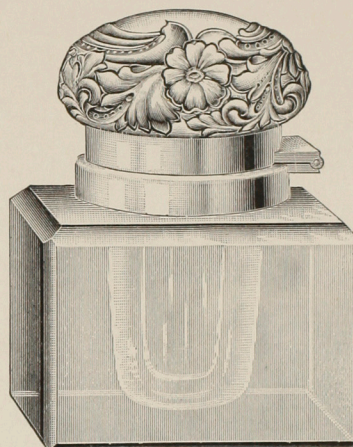
R. WALLACE & SONS MFG. CO.

SILVERSMITHS,

WALLINGFORD, - - - - - CONN.

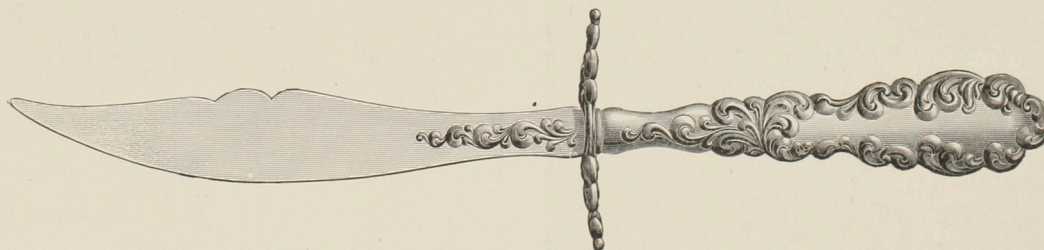


No. 20. FLASK.



No. 53. INK BOTTLE.
CHASED TOP.

Trade Mark.



No. 39. PAPER CUTTER.

NEW YORK
226 FIFTH AVENUE.

SAN FRANCISCO
120 SUTTER STREET.

CHICAGO
86 WABASH AVENUE.

Fashions in Holiday Jewelry and Silver Novelties.

A LADY'S RAMBLES AMONG THE JEWELERS.

Silver plated marmalade frames are new.

The necessities of the typewriter are bringing out new styles of pointed erasers.

A brooch designed for a musician is a musical phrase with a tiny enamel violin at one end.

The union of silver gilt filigree and enamel is producing some of the most artistic articles now seen.

Long crescent brooches are made of two curving bars of gold, spanned by graduated leaves in tinted gold.

Silver lorgnette chains punctuated with colored beads have come to be numbered among things of importance.

Masculine vestments for women have brought forth ladies' vest chains, modeled after the inferior article.

Sleeve buttons grow longer and more slender, especially those in enamel with raised and broken edges.

The most convenient soap rack yet produced has just come out. It is an oval ring with crossbars on a low standard.

Silver supports and enclosures for the messy mucilage bottle are of consideration sufficient to be brought out in a variety of styles.

The wreath brooches of colored stones are exquisite. The semi-precious stones shine as handsomely in these designs as the more precious.

Tea caddy spoons are going to have their day now that the tea drinking season has set in. Anything now that refers to the afternoon tea table is of importance.

Silver shaving cups as amended are set in shallow cups. Into these the alcohol is poured and set on fire without the bother of a wick. The flames surround the sides of the center cup instead of being beneath.

The prettiest new trinket for a writing desk is a roller blotter modeled exactly after a park road roller, with the exception that the frame work effloresces over the blue tinted roll beneath, with a pretty color effect and the handle is a thing of beauty.

Silver pins are worthy all praise, so beautiful are they in design. There are graceful flower shapes in beaten silver. There are florations purely ornamental of beautiful workmanship. There are round oxidized brooches, and others in dull silver in which turquoises are set or imitation stones in colored enamels.

The newest rings have their settings formed by the ring proper, whose ends, if one may speak thus, are twisted into interesting shapes inlaid with stones and enclosing some larger gem of a different color. These settings are sometimes extended to almost reach the knuckle, and exclude the possibility of wearing another ring.

The beasties are still in force and the insects are in the air. A spider is one of the newest. He is of the venomous species, but all the same is a fine example of skill in enamels. The butterflies with enamel bodies, the wings of slender gold ribs stained with a couple of stones or bits of enamel, are beautiful examples of later insect jewelry.

ELSIE BEE.

Elmer Starr, jeweler, Valpo, Ind., will open a jewelry store in Hobart, Ind.

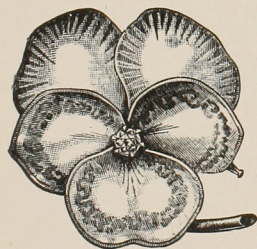
A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS

— A SPECIALTY. —



SIDE COMBS AND COLLARETTES, LACE PINS, SCARF PINS, BROOCHES AND PENDANTS, CHATELAINES AND BRACELETS, LINK BUTTONS AND STUDS, LADIES' AND GENTLEMEN'S GOLD AND SILVER GARTERS.

FACTORY:
90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.

MUSICAL BOXES

E. L. CUENDET, 21 John Street, New York City.

Send for our New Illustrated Catalogue for 1894, containing Full Particulars and Price Lists.

FACTORY AT AUBERSON, SWITZERLAND.
ESTABLISHED 1828.

Diamonds

... AND ...

Diamond Jewelry

... FOR THE ...

HOLIDAYS.

We have an unusually large stock
of mounted goods all set in the
latest designs of mountings
and at prices that cannot
be beaten.

We have imported a large reserve stock
of Diamonds, and will not advance any
of our prices at present. Dealers making
their selections now will have the
full advantage of the low tariff prevailing
on Diamonds before the Wilson Bill
went into effect.

You can save 15 per cent. by buying
your Holiday Stock now.

If inconvenient to call upon us, or if
you have a call for some special article
not in your stock, let us send you a
selection package.

Cross & Beguelin

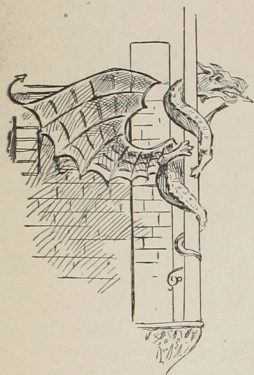
Loose—DIAMONDS—Mounted.

17 Maiden Lane,
New York.

43 RUE MESLAY, PARIS.

A MODEL FACTORY BUILDING.

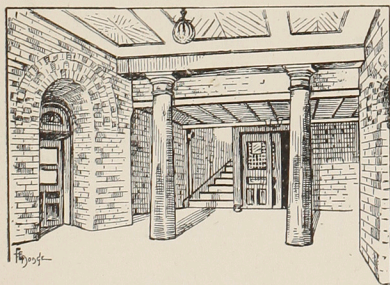
THE KENT & STANLEY CO.'S MAMMOTH NEW STRUCTURE, THE
FINEST OF ITS KIND IN THE WORLD.



PROMINENT among the many handsome factory buildings for which Providence is noted is the handsome structure built and occupied by the Kent & Stanley Co., on the Square bounded by Sabin, Aborn, Beverly and Mason Sts., in that city. The property which it occupies was the location of the old-time popular skating rink, destroyed by fire last year. Mr. Edwin F. Kent, recognizing the advantages of the site, on his own responsibility purchased the property after the fire, though at that time the building occupied by the Kent & Stanley Co., at Eddy and Fountain Sts., was generally looked upon as a model factory, excellently planned and perfectly equipped.

Mr. Kent's foresight in the matter of the purchase of the new site was soon endorsed by his partners. Its proximity to the new railroad depot, which will be one of, if indeed not the finest, in the country is a guarantee of increasing values in that section of the city, while the increased shop room was something rendered imperative by the firm's constantly increasing business.

Work on the new structure which is depicted in one of the illustrations in this article, was begun on November 1, 1893, and October 1, 1894, the company was operating in its new quarters.

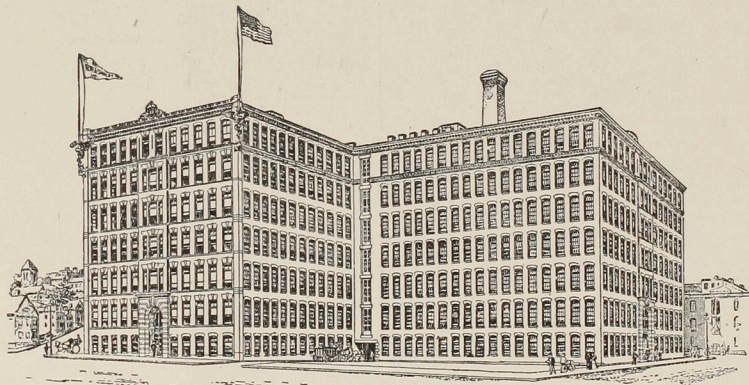


MAIN ENTRANCE ON SABIN ST.

The readers of the CIRCULAR can gather an idea of the immensity of the structure when it is borne in mind that it occupies an

acre of ground, rises seven stories above the foundation, has over 250,000 square feet of floor space, about 1,200 windows and required over five million bricks in its construction. While nearly all available space has already been leased, firms seeking modern quarters will do well to bear in mind that rentals are figured on a basis of 30 cents per square foot per annum, including power, steam heat water and elevator service.

The ground plan and character of the plot is excellently suited for the purpose to which it has been put. The L shaped formation gives it a frontage of 276 feet on Mason St., 221 feet on Aborn St., 106 feet on Sabin St., and 123 feet on Beverly St. A light well 40x200 feet extends from roof to basement in the main structure



THE KENT & STANLEY CO.'S BUILDING.

which with the additional advantage of four street frontages makes that great desideratum, good light, an assured fact for each tenant.

Red brick with brownstone trimmings was the material used for the walls, which rest on particularly solid foundations. At either corner on the Sabin St. facade are two handsome flag staffs held in place by artistic creations in wrought iron of dragons, one of which is incorporated in the initial letter beginning this article. Flags floating from these staffs bear, one, the company's trade mark on a white field and the other the national colors.

The two entrances to the building are well worthy of attention. Each shows a granite arch, while within enameled bricks of a light bluff tint please the eye and present an imperishable surface.

THE KENT & STANLEY CO.

Our illustration shows the Sabin St. entrance with the handsome wrought iron elevator in the back ground, and two beautifully silvered supporting columns. The other entrance on Beverly St. is practically the same. Marble slabs for the names of the tenants is another feature not usually found in a factory building, and rapid running passenger elevators at either entrance afford quick access to, or egress from any floor. In the driveway running through from Sabin to Mason Sts., are two commodious freight elevators.

Floorings throughout are of maple, each floor being nearly an acre in area. The supporting columns are of iron, rising thirteen feet to the ceilings. Grinnell sprinklers and all other modern factory conveniences make the building a perfect one, whether from the view of the tenant, the insurance or the factory inspectors. Over 3 500 hands can find accommodation within its walls. Power and light are furnished by the company's private electric plant, one of the finest in the country.

The offices of the Kent & Stanley Co. are fitted up in oak, in the best taste, and pre-

sent an exceedingly attractive and handsome appearance. They occupy practically the whole of the Sabin St. wing on the sixth floor. Our illustration shows a view of the general office; adjoining it is the private office of Mr. E. F. Kent, which also connects with the director's suite.

The Kent & Stanley Co.'s shop, ever known as a model one, is in the new building better than ever. In one of the illustrations accompanying this article is shown a corner in the silver shop, a line in which the company is winning rapid recognition, and of which some of the productions, notably yachting trophies, have already been the subject of extended mention in the CIRCULAR.

A pioneer in selling its goods directly to the retail trade, the company, through its ten traveling salesmen and New York, Boston, Philadelphia and San Francisco offices offers a wide and varied line of goods. Some idea of its scope can be gathered from the fact that among them are:

THE KENT & STANLEY CO.

One-tenth and one-quarter Gold Seamless Wire Chains; Gents' Rolled Plate Vests, all Seamless Wire, 1, 2, 3, Strand Curbs; Dickens, Trace, Rope, Single Curb, Boston

THE KENT & STANLEY CO.

its predecessor, if that is possible.

The business of the present Kent & Stanley Co. was first established in 1873 under the style of William H. Robinson & Co.,

THE KENT & STANLEY CO.

surviving partners, Edwin F. Kent and Arthur W. Stanley, under the old firm name. In 1887 these gentlemen purchased Mrs. Robinson's interest and continued under the style of Kent & Stanley. Under the new impetus, business during the two following years was doubled, but on Feb. 19, 1888, another fire once more interrupted operations by burning the factory entirely to the ground. Another shop was immediately found by Mr. Kent, and by noon of the day following the fire new machinery was already being put in position at the new shop, an instance of his indomitable will and prompt action in an emergency to which is due in a large measure the firm's success and high position to-day.

A lease of the ground on which the burned building had stood was quickly secured, and without the least unnecessary delay, Kent & Stanley began the erection of a building suitable to the needs of jewelry manufacturers which, when completed, ranked among the best factory buildings in the city. The firm took up its quarters in it and continued with increasing success. In February 1891, it was incorporated, under the title of the Kent & Stanley Co., being capitalized at \$300,000, represented in real property, and with charter rights for half a million. In November, 1893, the constantly increasing business necessitated larger quarters and the balance of the treasury stock was issued. In July, 1894, this additional stock had been issued, paid for in cash and invested in the new plant, which forms the subject of this article. It represents an investment of about \$350,000, and the total capital and surplus of the company in-



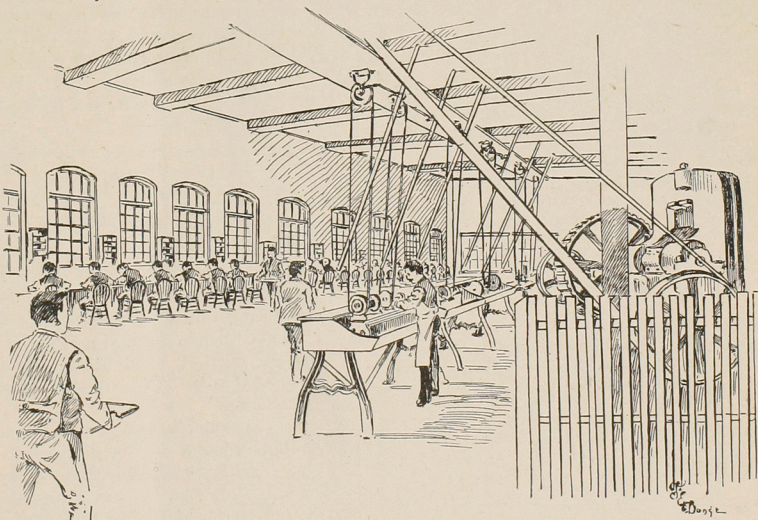
VIEW OF GENERAL OFFICE.

and Fancy Links; Red Gold and Platinum Links in all styles; Ladies' Lorgnette, Neck, Vest and Victoria Chains; 1,500 styles Gold, Silver and Plated Locketts and charms; White Stone Lace Pins and Brooches; Hair Ornaments; Chain Bracelets, Plate and Sterling Silver; Hat, Hair, Stick, Scarf and Bib Pins; Plated Sword Corsage Pins; Bracelet and Eye-Glass Chains.

In Sterling Silver Novelties, all warranted Sterling Silver are: Garters, Collarettes, Pocket Combs. Tie Holders; Belts with silver, Pearl and Tortoise Shell Buckles, Paper Cutters and Weights, Match and Stamp Boxes, Trays, Letter Clips, Letter Openers, Book Marks, Prayer Book Marks, Thermometers and Calendars, Satchel Tags, Hat Marks, Coat Hangers, Souvenir Spoons, Umbrella Clasps, Pearl Teething Rings and Rattles, Glove Hooks, Button Hooks, Glove Stretchers, and Hat Buckles, Hair Pins in Celluloid, Real Tortoise Shell, Silver Mounted; Tooth Brushes, Shoe Horns and Letter Seals, Mirrors, Game Counters, Cigarette Cases, Sword Corsage Pins, Key Ring Chains, Bonbon Spoons, Pocket Knives, Scissors, Razors, Manicure Articles, Gold and Silver Mounted Suspenders, Novelties in Leather Card Cases, Memorandum Books, etc.; Stag Handle Cutlery Novelties, Corkscrews and many others.

The company issued last year one of the finest illustrated catalogues ever put out by a jewelry house and another is now in preparation which will be even better than

at 25 Calendar St. and the output consisted of chains. In 1882 Mr. Edwin F. Kent became a member of the firm and at once took an active interest in its welfare. In 1884 occurred the disastrous fire still remembered by the citizens of Providence, in



A CORNER IN THE SILVER SHOP.

which the factory was destroyed. New quarters were found at 7 Eddy St., and operations were again resumed. In 1885 Mr. Robinson died, and for nearly two years the business was conducted by the

vested in business is \$650,000. Its officers are: president, A. W. Stanley; treasurer, E. F. Kent; vice-president, J. S. Ingalls; secretary, J. D. Warren. George R. Clarke is superintendent and designer.

SILVER STAMPING LEGISLATION AMONG THE STATES.

JEWELERS THROUGHOUT THE COUNTRY PUSHING THE CIRCULAR'S COMMON BILL.

The jewelers throughout the country selected by THE CIRCULAR to exercise their influence to have introduced into the legislature of their respective State, a common measure designed to regulate the stamping of silver wares are acting their part in a most laudable manner as may be inferred by a perusal of the appended letters, which were received in answer to a communication of THE CIRCULAR of which the following is a copy:

Gentlemen:

You will recollect our sending you some time ago, a draft of a legislative measure dealing with the stamping of silver manufactures.

Please let us know what progress has been made in the matter of obtaining stamping legislation.

An immediate reply will be appreciated by

Yours truly,

The Jewelers' Circular Publishing Co.

The bill of which drafts were sent to these jewelers is as follows:

SECTION 1. A person who makes or sells or offers to sell or dispose of, or has in his possession with intent to dispose of, any article of merchandise marked, stamped or branded with the words "sterling" or "sterling silver" or encased or enclosed in any box, package, cover or wrapper, or other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or print, ing that such article is silver, sterling silver or solid silver, unless nine hundred and twenty-five one-thousandths of the component parts of the metal of which the said article is manufactured are pure silver, shall be deemed guilty of a misdemeanor.

SECTION 2. A person who makes or sells or offers to sell or dispose of, or has in his possession, with intent to sell or dispose of, any article of merchandise marked, stamped or branded with the words "coin" or "coin silver," or enclosed in any box, package, cover or wrapper, or other thing in or by which the said article is packed, enclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, "mark" or "trade-mark" indicating or denoting by such marking, stamping, branding, engraving or printing that such article is "coin" or "coin silver," unless nine hundred one-thousandths of the component parts of the metal of which the said article is manufactured are pure silver, shall be deemed guilty of a misdemeanor.

SECTION 3. Whoever violates the provisions of either of the preceding sections shall, upon conviction, be subject to a fine not exceeding one hundred dollars for each offence or be imprisoned in the county jail not more than thirty days.

SECTION 4. This Act shall take effect upon its passage.

THE BILL WILL BE PRESENTED TO THE NEBRASKA LEGISLATURE.

OMAHA, Neb., Dec. 14, 1894.

Jewelers' Circular Pub. Co.

GENTLEMEN:—Replying to yours of the 6th, would say that I received, some time

ago, draft of a legislative nature dealing with stamping silver manufactures, and I have already received the signatures of all the leading jewelers in this city, and when our Legislature meets next month I shall see that it is brought before the body, and will later on let you know the outcome of the petition. I realize that something like this must be done nationally, in either gold or silver, or the better class of trade might as well throw up their hands.

Yours truly,

C. S. RAYMOND.

SOUTH CAROLINA SOLONS CONSIDERING THE BILL.

CHARLESTON, Dec. 8, 1894.

Jewelers' Circular Pub. Co.:

DEAR SIR:—In reply to your letter of the 6th, the matter has been introduced as directed. Will let you hear more about it when we find out what disposition our Solons will make of it.

Yours truly,

JAMES ALLAN & Co.

THE BILL TO BE PRESENTED TO THE MAINE LEGISLATURE.

PORTLAND, Me., Dec. 8, 1894.

Jewelers' Circular Publishing Co.:

DEAR SIR:—In reply to your favor of the 6th inst., would say that our Legislature does not meet until January. We will have the measure presented through one of our representatives, and think that there will be no doubt of its going through.

Yours truly,

WM. SENTER & Co.

OBSTRUCTIVE MEASURES IN THE GEORGIA LEGISLATURE.

ATLANTA, Ga., Dec. 9, 1894.

Jewelers' Circular Publishing Co.:

GENTLEMEN:—In reference to your letter of the 6th inst., will say that we have pushed the matter constantly before our Legislature during this present sitting, and it has been postponed so that it will be impossible to have it acted upon until next meeting of that body, which takes place 10 months hence.

The Legislature adjourns now in a few days, and although we have watched the matter carefully, and had an attorney on the spot *all the time*, it was impossible to get the matter before them this session on account of obstructive measures which the present session has been laboring with.

The members of the Atlanta Jewelers' Association are a unit in favor of the passing of the law as we believe it will curtail the work of department stores

against us. There are four immense stores of this kind here, and they are carrying stocks of watches, solid silver, cut glass, and fancy goods, and in some lines larger stocks than the largest jewelry stores carry.

We think that this kind of competition is now the greatest menace against the jewelry trade.

Yours truly,

J. P. STEVENS & BRO.

CONNECTICUT JEWELERS WILL PUSH THE BILL.

NEW HAVEN, Conn., Dec. 7.

The Jewelers' Circular Publishing Co.:

GENTLEMEN:—Replying to yours of Dec. 6th in reference to draft of Legislature and measure dealing with the stamping of silver ware, we report the following progress. We have amended section 3 to read \$500 instead of \$300 and imprisonment, one half of the fine imposed to go to the informer; we have about one dozen signatures. It will be presented at the next meeting of the State Association of Retail Jewelers, of which there are fifty in the organization. Mr. F. L. Tibbals, secretary and treasurer, of this company, is a member of our State Legislature, which convenes on Jan. 1st, '95. He will take charge of the measure in our State. As a whole we think you can be assured that the matter is receiving attention that *will* be "attention."

Very truly yours,

THE GEORGE H. FORD CO.

INTEREST IN THE BILL IN MISSOURI.

ST. LOUIS, Mo., Dec. 10, 1894.

Jewelers' Circular Pub. Co.:

GENTLEMEN—Replying to your favor of the 6th inst. would say that our Legislature does not meet until next year.

Yours truly,

MERMOD & JACCARD JEWELRY CO.

In a previous communication, the Mermod & Jaccard Jewelry Co. expressed themselves in reference to the measure as follows:

ST. LOUIS, Oct. 4, 1894.

The Jewelers' Circular,

GENTLEMEN—Replying to your favor enclosing draft of bill to be presented to the Missouri Legislature, would say that we will take great pleasure in seeing that it is properly placed before the Legislature when it meets, which will be in January, 1895, and as the object is so commendable, we have little doubt but that it will be passed.

Thanking you for the interest you have manifested in this matter so important to the trade, we are,

Yours truly,

MERMOD & JACCARD JEWELRY CO.

★ ROGERS & BRO., A I.

ORANGE SEASON....

ORANGE KNIVES.



Pearl, Ivoride or Plated Handles,
Cutting Edge, Saw Back Blades.
(A feature first introduced by us), making
a good all round Fruit Knife.

ORANGE SPOONS.

FLEMISH

COLUMBIA

SAVOY

TUXEDO

HARVARD

YALE

PRINCETON

STOCKBRIDGE

FLORIDA

SHELL

PATTERNS.

Put up in sets of 6 in Plush Lined Boxes.

ORANGE SETS.

1 Knife and 1 Spoon, or
6 Knives and 6 Spoons.
Put up in Plush Lined Boxes.

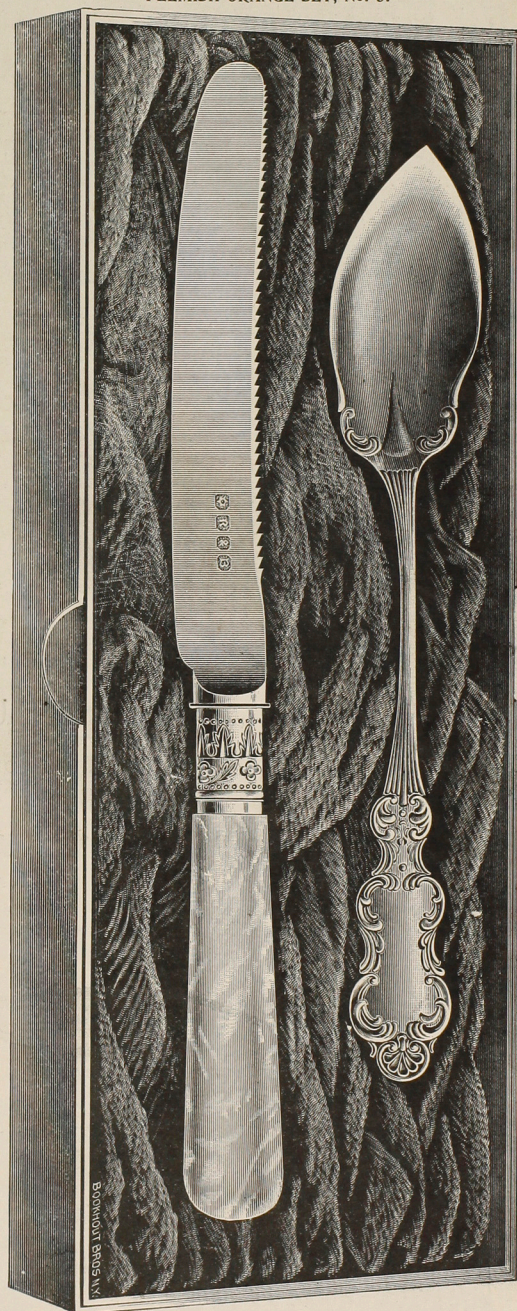
ORANGE PEELERS.

..... POCKET OR TABLE SIZES.

ORANGE HOLDERS.

Also a Large Line of Fancy Pieces put up in Beautiful
Plush Lined Boxes. Suitable for the Holiday Trade.

FLEMISH ORANGE SET, No. 5.



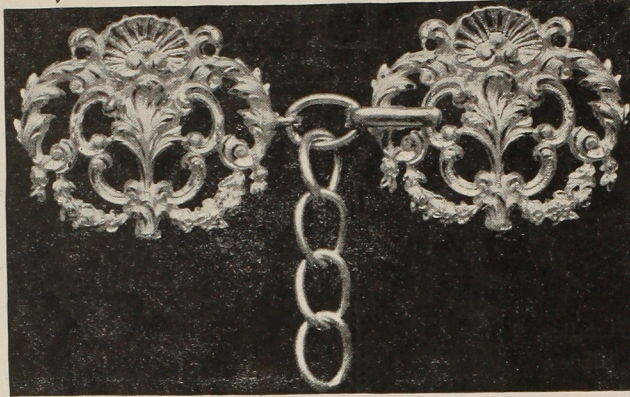
ROGERS & BROTHER,

16 Cortlandt St., New York,
WATERBURY, CONN.

THE OLDEST MANUFACTURERS OF ROGERS' GOODS IN EXISTENCE.

ENTIRELY NEW CLOAK CLASPS.

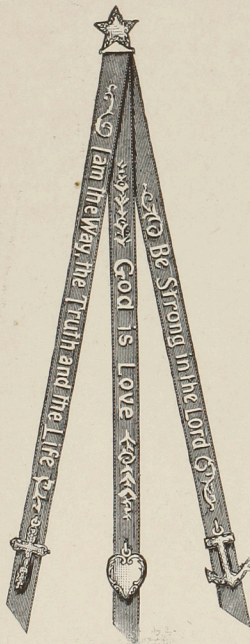
ALL SIZES.



ALL PRICES.

MADE IN HEAVY STERLING SILVER IN MANY DESIGNS.

J. N. PROVENZANO, MANUFACTURER OF
 RICH JEWELRY AND SILVER NOVELTIES.
 39 UNION SQUARE, NEW YORK.



THE LATEST NOVELTY
 IN
 BIBLE BOOK-MARKS.

MOUNTED WITH

Sterling Silver or Gold Ornaments,

ON ALL SILK RIBBONS, 8 1-2 INCHES LONG
 WITH APPROPRIATE QUOTATIONS

WOVEN IN THE SILK.

Nine different quotations. Ribbons in the following
 colors: Purple, black, white and lilac. Can be sold profit-
 ably at a popular price. Made only by

STONE BROTHERS,

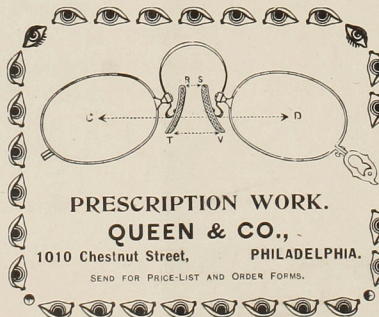
535 Broadway,

NEW YORK.

FLAT WARE AND
 HOLLOW WARE
 STAMPED



IS THE GENUINE.
 Manufactured by
 WM. ROGERS M'F'G CO.,
 HARTFORD CONN.



BILL TO BE PUSHED THROUGH IN INDIANA.

INDIANAPOLIS, Ind., Dec. 8.

Jewelers' Circular Pub. Co.:

Our Legislature meets Jan. 8, 1895. We have mislaid the draft of bill sent us; please send another and we will use our best endeavor to have it carried through.

J. C. WALK & SON.

KENTUCKY JEWELERS ENDORSE THE BILL AND
 WILL PUSH IT.

LOUISVILLE, Ky., Dec. 10, 1894.

The Jewelers' Circular Pub. Co.:

GENTLEMEN:—Your letter of the 6th to hand in reference to the stamping of silver manufactures. Our Legislature does not meet until the Fall of '96, but in the meantime there will be new legislators elected, and as soon as we find out who our man is we will make it known to him and have him push the matter as much as possible. Trusting this will be satisfactory, we remain

Yours truly,

WM. KENDRICK'S SONS.

Wm. Kendrick's Sons had previously written THE CIRCULAR as follows:

The Jewelers' Circular Pub. Co.:

Your circular letter of 30th to hand. We had expected our Mr. W. C. Kendrick back by this time, but as he will not return for some little while yet, we write you that our Legislature will not meet for fully a year yet, but we will notify the other jewelers in the State and get them to apply to their different jewelers in reference to the matter and have it attended to, and press the matter as much as we can.

Yours truly,

WM. KENDRICK'S SONS.

THE LOUISIANA SESSION A YEAR OFF.

NEW ORLEANS, Dec. 10, 1894.

Jewelers' Circular Publishing Co.:

GENTLEMEN—Our Legislature doesn't meet till one year from next May. They meet only once every two years. This in reply to your favor 6th inst.,

Respectfully,

A. B. GRISWOLD & CO.

A Gold Dust Swindler to be Tried.

ALBANY, N. Y., Dec. 13.—Gov. Flower has granted the application of the governor of Maryland for requisition of Nathan Smith, the alleged gold-dust swindler of Baltimore, arrested in Cohoes, on the charge of conspiracy with intent to defraud.

Smith had opened a pawnshop in Cohoes, where he resided with his wife and six children. Detective Pumphrey traced him from Baltimore to Philadelphia, to Pittsburgh, to New York, to Albany, and thence to Cohoes. Smith's only defense was that he had been arrested without the process of law prescribed by the laws of the State of New York, without even the warrant of the governor or a police magistrate.

Dull Outlook for the Creditors of J. L. Salomon & Co.

SAN FRANCISCO, Cal., Dec. 6.—The creditors of the bankrupt firm of J. L. Salomon & Co., consisting of Jacob L. Salomon and Adolph Mendelsen, proprietors of the Lombard Loan Co., 622 Kearney St., will not receive more than 20 cents on the dollar.

The failure might have been averted until after the holidays had not a disagreement between the partners resulted in Mendelsen taking steps to dissolve the partnership. It appears that for some time past the firm have been in urgent need of capital, to secure which they borrowed heavy sums and pledged jewelry consigned to them by eastern houses. For these loans they paid 1½ and 2 per cent. per month interest, requiring \$500 to \$600 a month. It is also hinted that Salomon speculated in stocks in hopes of bettering his condition.

Goodman Bros., New York, are the largest creditors, their claim amounting to \$26,367.96; it is said that in the past 15 years Salomon & Co. have purchased more than \$200,000 worth of jewelry from this house alone.

The assets in the store amount to \$13,953.55; unsecured debts \$52,000; secured indebtedness \$36,000, representing about \$50,000 worth of pledged jewelry.

Charges of fraud were made Dec. 4 at the meeting of creditors of the firm. The committee which examined the accounts consisted of Joseph M. Rothschild, Henry C. Dibble and J. Newman. It is said that unless Salomon & Co. agree to settle with their creditors on a satisfactory basis they will be prosecuted. The committee found that all the cash books for the years preceding 1894 had been destroyed. These books were needed to trace some of the accounts which aroused the suspicion of the committee.

The Alleged Larceny Cases Brought by Samuel Kirk & Son.

BALTIMORE, Md., Dec. 13.—The last of the cases growing out of the alleged larceny of silverware from Samuel Kirk & Son were

assigned for trial in the Criminal Court Monday. Louis Falkenstein, charged with stealing a dozen silver tablespoons and a dozen silver teaspoons, was tried before Judge Harlan without a jury and acquitted.

The trial of Marcus Korman, charged with receiving articles stolen from Kirk & Son, was commenced. Ex-Governor Whyte is assisting in the prosecution of the cases.

Secretary Roe, of F. G. Smith, Sons, & Co., Tells His Side of the Story.

DETROIT, Mich. Dec. 14.—On Nov. 21, 1894, Charles Roe, formerly secretary for the defunct firm of F. G. Smith, Sons & Co., was arrested on a capias by Herbert E. Boynton, assignee of the firm. F. G. Smith charged him with taking about \$5,000 worth diamonds, sapphires, and watches out of the business and charging them to himself. Mr. Roe gave \$7,000 bonds for his release from custody.

Last week Mr. Roe filed a bill in the Circuit Court for an accounting. He asserts that in 1889 he arranged with George F. Smith to carry on the jewelry business, and the entire business of M. S. Smith & Co. was turned over to them. At that time Mr. Roe was owner of \$9,000 in shares of stock valued at \$12,000, and the good will of M. S. Smith & Co. was valued at \$50,000. He says he signed the articles of association of F. G. Smith, Sons & Co., without noticing how many shares had been credited to him and at various times signed, as secretary of the company, documents the contents of which he was in ignorance. No cash was paid into the new concern, the merchandise and good will being turned over instead. No attempt, he says, was made to do business under the articles. No stock certificates were issued and the business was conducted as a partnership rather than as a stock concern.

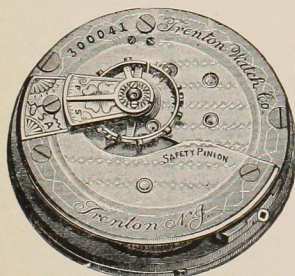
Mr. Roe makes F. G. Smith, F. G. Smith, Jr., and M. S. Smith, defendants, and alleges that each of them took money out of the business without his consent or knowledge,

and that they now owe the firm largely over and above a reasonable allowance for their services. He says that F. G. Smith Sr., took trips to Paris with his wife and charged the expense up to the firm besides withdrawing \$100 per week for his services without the understanding of his associates. The bill also states that Mr. Roe signed a paper the contents of which he did not know, but which turned out to be a chattel mortgage on the stock to Robert Howard, as trustee for a large number of creditors. If an accounting was made Mr. Roe claims that the defendants will be found to be indebted to the firm to the amount of \$10,000. He says he has been systematically frozen out and asks relief from the court.

A representative of THE CIRCULAR called upon the firm and F. G. Smith, Jr., made the following statement: "All goods taken by members of the firm have been charged up to their personal accounts, and if not paid are assets of the firm and bills receivable. No one will deny that purchasing agents should have their legitimate expenses paid. We charged them to general expenses and they are paid out of general profits. These expenses were obligations of the firm instead of the individual. As to the allegation that Mr. Roe did not know what he was signing: At the time the document was made out Mr. Roe placed his name to it and handed it to the trustee, with the remark that it was all in his hands now. We are perfectly willing that our books should be investigated and we shall make no objection to an examination of them."

David Neff, jeweler, Royal Center, Ind., has brought out against the Pittsburgh Cleveland, Cincinnati & St. Louis Railroad Co., for \$5,000 damages. He alleges that a conductor threw him off a train one night recently in the midst of a dense wood and many miles from home. His ticket was not good on that particular train, but he claimed to have tendered his fare to the next stop.

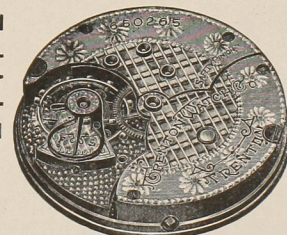
DON'T LET A GOOD THING ESCAPE YOU.



18 SIZE, 7 JEWELS.

THE REDUCED PRICE ON ALL GRADES OF TRENTON MOVEMENTS PLACES THEM WITHIN REACH OF EVERYBODY AND SURPASSES ALL COMPETITION. THEIR EVER INCREASING POPULARITY IS DUE TO THE UNIVERSAL SATISFACTION THEY ARE GIVING. THOUGH LOW IN PRICE, THEY ARE HIGH IN QUALITY.

SEND FOR ILLUSTRATED PRICE LIST,
AND ORDER FROM YOUR JOBBER.



16 SIZE, 16 JEWELS.

TRENTON WATCH CO.,

TRENTON, N. J.

The Osaka Watch Mfg. Co. of Japan.

SAN DIEGO, Cal., Dec. 12.—A. H. Butler just returned to San Diego, from Japan where he has been engaged in establishing the Osaka Watch Mfg. Co., says that buildings for the factory are now being erected and he shall go back there in a short time to put the works in operation.

All the foremen of the establishment will be Americans but the 500 or more workmen will be Japanese. J. D. Hanbury who is interested in this enterprise now has an importing agency in Yokahama.

The Assets and Liabilities of Eugene B. Schiller.

The inventory and schedules of Eugene B. Schiller, jeweler, 415 Broadway, New York, who assigned Nov. 22d to Aaron Morris, were filed in the Court of Common Pleas, Wednesday last. They show the liabilities to be \$10,008.67, the nominal value of the assets \$6,445.80, and the actual value of the same, \$2,163.39. The assets consist of merchandise nominally worth \$4,104.74, whose actual value is given as \$1,495.83 and nominal book accounts \$2,341.06, actually worth \$667.54. But \$1,000 of the liabilities is for borrowed money, this amount being due to Levy & Radane, 10 Walker St., New York. The remainder is for merchandise sold.

Among the principal merchandise creditors are: M. W. Carr & Co., \$230; The H.

Ludwig Co., \$155; Geo. H. Cahoone & Co., \$125; Chas. W. Lord, \$255; Sadler Bros., \$353; H. Wexel & Co., \$188; Wm. H. Wilmarth Co., \$115; Daggett & Clap, \$186; Geo. H. Holmes & Co., \$125; B. K. Smith & Co., \$168; W. E. Webster & Co., \$172; F. W. Weaver & Co., \$190; E. S. McLaughlin & Co., \$140; Stanley Bros., \$227; D. R. Childs & Co., \$172; E. Brown & Co., \$210; C. H. Gilchrist & Co., \$225; S. P. Orth & Co., \$107; Bugbee & Niles, \$107; Cutler & Lull, \$171; Foster & Bailey, \$149; Gladding & Coombs Bros., \$218; S. & B. Lederer, \$349; Marden & Kettlety, \$239; T. Quayle & Co., \$189; Thornton Bros., \$120; B. A. Ballou & Co., \$167; Waite, Thresher Co., \$149; Young & Stern, \$206; Greene & Knox Mfg. Co., \$238; Hancock, Becker & Co., \$224; J. T. Inman & Co., \$202; Nester & Co., \$134; Payton & Kelley, \$172; White-stone Jewelry Co., \$156; Wildprett & Saacke, \$334; Wightman & Hough Co., \$152; Blake & Claflin, \$141; J. Fleishner, \$105; E. B. Gilmore & Co., \$189; Chas. Keller & Co., \$147, and Stern Bros. & Co., \$100.

Masked Burglars Gag and Rob Jeweler Edward Coville.

Du Bois, Pa., Dec. 12.—Two masked burglars entered the jewelry store of Edwin Coville, Brockwayville, Monday evening before closing time, and after beating and gagging the store-keeper, took \$50 in

money, which they found in the drawer, and a gold watch from the show-case. Before they could get any more of the jewelry some parties entered the store and tried to capture them. The robbers escaped through the door with revolvers drawn.

Mr. Coville was not seriously hurt.

A Company Incorporated to Make Silversmiths' Supplies.

PATERSON, N. J., Dec. 15.—The certificate of incorporation of the Foot & Brooks Co. has been filed with the county clerk. The incorporators of the company are: James D. Foot, New Rochelle, N. Y.; Charles F. Dayton, New Market, N. J.; and Stephen H. Brooks, John L. Brooks, and Sandford D. Foot, all of New York.

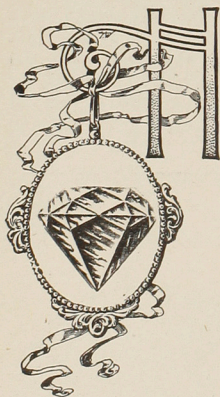
The company purpose to engage in the manufacture of polishing materials and silversmiths' supplies, in this city. The authorized capital of the company is \$25,000 and they will begin with \$2,000 paid in, which is divided into 20 shares of \$100 each, and all held by the persons above mentioned.

The jewelry store of James M. Reynolds, Cohocton, N. Y., has been closed on a chattel mortgage in favor of Hon. Frank Campbell, cashier of the Farmers' and Mechanics' Bank, of Bath. This is an outcome of the failure of the Cohocton Valley Cigar Co.

THE SOUL OF THE DIAMOND.

A PASTEL IN PROSE.

I.



HUNDREDS of uncounted years it lies hidden from eye of man, enclosed in the baser mould in the bosom of Mother Earth, little dreaming that within its soul resides the quintessence of brilliancy and purity, and that man prizes it above all things of material value.



II.

In the seeking for riches, after the prospector has discovered its lair, after organized labor has delved for it and unearthed it, from a nameless pebble it is a modicum of wealth, though in aspect but a dirty mite of quartz.

III.

Traveling over the main, thousands of miles, it reaches the works of **OPPENHEIMER BROS. & VEITH, NEW YORK**, whose cutters and polishers lend their art, bringing forth its true nature and making it "a gem of purest ray serene," the superlative of beauty, the zenith of purity, emblem of riches, token of innocence.



Imports and Exports for October, 1894, and the Preceding Ten Months.

WASHINGTON, D. C., Dec. 15.—The summary statement of imports and exports for the month ending Oct. 31, 1894, and the ten months ending the same date, compared with the corresponding periods of 1893, has been issued, and contains the accompanying figures relative to the jewelry trade:

	OCTOBER		SEPT.	TEN MONTHS ENDING	
	1894.	1893.	1894.	1894.	1893.
IMPORTS.					
Diamonds and other precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches.	\$5 780	\$66 879	\$5 785	\$818 033	\$732 596
Clocks and parts of.	45 146	22 449	34 283	111 711	152 095
Watches, and parts of, and watch materials and movements.	115 601	121 935	86 709	793 225	1 261 897
Jewelry, and manufactures of gold and silver.	64 733	65 489	25 030	318 655	630 469
Precious stones, n. e. s. and imitations of, not set.	523 626	471 304	124 709	5 719 789	9 587 308
EXPORTS.					
Clocks, and parts of.	85 88	71 717	78 537	732 628	760 403
Watches, and parts of.	32 426	54 996	28 735	255 099	326 668
Jewelry, and manufactures of gold and silver.	44 045	62 190	48 679	389 981	860 132
Plated ware.	27 732	32 342	17 051	199 220	279 845
EXPORTS OF FOREIGN MERCHANDISE.					
Diamonds and other precious stones, rough and uncut, etc.				2 220	355
Clocks, and parts of.			52	318	654
Watches, and parts of, etc.	14		18	48 452	437
Jewelry, and manufactures of gold and silver.	2 192	782	1 196	51 489	11 763
Precious Stones, n. e. s. and imitations of, not set.			2 096	4 264	1 168

Changes in the Personnel of Larter, Elcox & Co.

Three new members will be admitted to the firm of Larter, Elcox & Co., 21 Maiden Lane, New York and Newark, N. J., on Jan. 1st. They are Wm. D. Elcox, now western traveler for the firm; Henry C. Larter, at present with Hayden W. Wheeler & Co., and Halsey M. Larter, who has been several years at the factory in Newark. Mr. Elcox who is the son of the late Henry E. Elcox, of this firm, will be transferred to the eastern territory formerly covered by his late father. Henry C. and Halsey M.

Larter are both sons of Frederick H. Larter, the senior member of the firm; the former will become a traveler for the concern while the latter will have direct charge of their factory in Newark.

As previously announced in THE CIRCULAR, on the same date Theo. M. Woodland and Wm. H. Jones will withdraw as members of the firm of Larter, Elcox & Co., and continue in Newark in the same line of

The action which was commenced about two years ago was on an alleged infringement by the Wilmot & Hobbs Mfg. Co., of a patent watch case insulator known as the "Ajax" owned by the Newark Watch Case Material Co. When the case came to trial about six months ago before the United States Circuit Court, in Connecticut, the bill of complaint was dismissed and the patent declared invalid. An appeal was then taken to the Circuit Court of Appeals, the court of final resort in patent cases, before whom it was argued last week. Decision was reserved.

Wm. H. Atwater Charged With Retaining Money Due Another.

William H. Atwater, dealer in clocks, 10 Maiden Lane, New York, and living at 54 Clark St., Brooklyn, was arraigned in the Tombs Police Court, New York, Friday, on a charge of grand larceny preferred by Jas. McKeon, 44 Jackson St. Mr. Atwater was the representative of the firm of Fd. & Ch. Pierre, clock manufacturers, of Paris, France. He sold Hilton, Hughes & Co. goods to the amount of \$283.50 and the money was paid.

McKeon claimed that the money was retained by Atwater who should have turned it over to him as the representative of the Pierres. Mr. Atwater showed papers in court which appeared to justify him in holding the money. The case was adjourned until Jan. 8th, and Mr. Atwater was released in \$1,500 bail.

The Heavier Creditors of J. L. Saloman & Co. Inclined to Accept their Offer.

SAN FRANCISCO, Cal., Dec. 12.—The heavier creditors are in favor of accepting the latest offer of J. L. Saloman & Co., viz.: a settlement on a basis of 25 per cent.—10 per cent. cash, balance in three equal notes, payable in three, six and nine months respectively.

H. H. Davis, attorney for the firm, states that the partners deny all the allegations of collusion and crookedness in the accounts. They intend, he says, to pay their creditors in full in time. The firm's petition in insolvency was prepared last week. According to schedule, the liabilities are \$88,858.47. Of this sum pledges of stock have secured \$36,000. The goods held by the secured creditors are not enumerated among the assets, which include the stock on hand valued at \$14,000, and the fixtures valued at \$1,500.

The schedule exempts from execution includes merely wearing apparel and household furniture, \$425 of which belongs to Mendelsen and \$500 to Saloman.

The Eagle Sterling Co., Glastonbury, Conn., were fully organized and articles of association subscribed to, the past week. The officers elected are: President, S. P. Turner; vice president and manager, E. S. Stevens; secretary, P. H. Goodrich; treasurer, S. C. Hardin.

business under the firm name of Jones & Woodland. Their manufacturing department will be under the direct supervision of W. C. Woodland, who has had over 30 years' experience with the old firm.

The Watch Insulator Case Before the Court of Last Resort.

The suit of the Newark Watch Case Material Co., Newark, N. J., against the Wilmot & Hobbs Mfg. Co., Bridgeport, Conn., was argued on final appeal early last week, before the United States Circuit Court of Appeals, sitting in New York.

Exports from Foreign Countries to the United States.

WASHINGTON, D. C., Dec. 15.—By a recent arrangement in the State Department, the Consuls-General in Canada, in Mexico, and in the various countries in Europe, transmit to the department, as soon as possible after the end of each quarter, consolidated statements showing the exports to the United States declared in their respective districts and in the consular districts subordinate to them.

The following are the declared exports of jewelry, precious stones, etc., from the different countries during the September quarter:

JEWELRY.

AUSTRIA-HUNGARY.—From Prague, \$371.49; Reichenberg, \$34.452.76. Total, \$34,824.25.

FRANCE.—From Paris, \$606,883. Total, \$606,883.

GERMANY.—From Mayence, \$58,991.63; Stuttgart, \$1,808.45. Total, \$61,800.08.

ITALY.—From Florence, \$583.60; Milan, \$617.60; Rome, \$260.74. Total, \$1,461.94.

DIAMONDS.

BELGIUM.—From Antwerp, \$56,204.91; Total, \$56,204.91.

NETHERLANDS.—From Amsterdam, \$862,060.69. Total, \$862,060.69.

PROVINCE OF ONTARIO.—From Toronto, \$84,621.43. Total, \$84,621.43.

OTHER PRECIOUS STONES.

CEYLON.—From Colombo, \$125. Total, \$125.
MEXICO.—From Nogales, \$994; Nuevo Laredo, \$305; Paso del Norte, \$400; Nuevo Laredo, \$350. Total, \$2,049.

WATCHES, CLOCKS AND MATERIALS.

FRANCE.—From Lyons (including Dijon), \$7,025.54; Paris, \$46,962. Total, \$53,987.54.
GERMANY.—From Frankfurt, \$2,429.53; Freiburg, \$4,331.60; Kehl, \$379.90; Munich, \$1,810.25; Stuttgart, \$1,010.81; Weimar, \$1,768.87. Total, \$11,731.02.
SWITZERLAND.—From Basle, \$195,230.75; Berne, \$107.12; Geneva, \$22,872.45. Total, \$218,210.32.

JEWELERS' SWEEPINGS.

PROVINCE OF ONTARIO.—From Toronto, \$3,960. Total, \$3,960.

PROVINCE OF QUEBEC.—From Montreal, \$1,550. Total, \$1,550.

The Wm. Rogers Mfg. Co. Sue the R. W. Rogers Co.

HARTFORD, Conn., Dec. 15.—An injunction suit has been brought by the William Rogers Mfg. Co. against New York parties using the name of Rogers. The case is against the R. W. Rogers Co. The hearing on the injunction comes up before Judge Lacombe, in the United States Circuit Court, in New York next week Friday.

In 1883 R. W. Rogers went in with R. Strickland & Co., Albany, N. Y. Goods were made by Strickland, and the stamp of Rogers Silver Plate Co. put on. In that year the William Rogers Mfg. Co. secured a permanent injunction against Strickland.

The Death of Herman E. Alderman.

NEW HAVEN, Conn., Dec. 16.—Herman E. Alderman, jeweler, 39-41 Church St., died very suddenly yesterday morning at his home on Sylvan Ave. Mr. Alderman was taken sick about 10 days ago with a hard cold which soon became pneumonia. His death was a great shock to his family, as they had every hope of his recovery.

Mr. Alderman was one of the best known of the middle-aged Germans of this city. He was born in Strasburg, 44 years ago, and came to this country with his parents when only two years of age. His parents settled in this city. The deceased leaves a widow and five children, Herman and Eugene, who assisted him in his business, and Nettie, Walter and Edith Alderman.

Mr. Alderman was a prominent Mason and a member of Connecticut Rock Lodge. He was also a prominent member of the Arion Singing Society and of the German Aid Society. In politics he was a Democrat. At an early age he learned the jeweler's trade with the late Frederick Porth, a prominent jeweler in his day, whose store was on Church St. Upon Mr. Porth's death, Mr. Alderman succeeded to the business and continued at that stand several years. About 20 years ago he removed to 39 Church St., and continued in business there ever since.

Auer & Co., Louisville, Make an Assignment.

LOUISVILLE, Ky., Dec. 15.—Adam Atzinger, this week, filed an attachment suit against Henry Auer & Co., silver manufacturers, and a little later the firm assigned.

The Germania Trust Co. is the assignee. No schedule of assets and liabilities has been filed.

The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on Friday the 14th inst. There were present J. B. Bowden, vice president; H. H. Butts, chairman, N. H. White, and Geo. H. Hadenpyl, secretary.

The following were admitted to membership: Stephen Avery, 68 Nassau St., New York; David Clark, Easton, Pa. Crescent Watch Case Co., 103 State St., Chicago, Ill.; The Frank, Laubach & Nutt Co., Akron, O.; J. J. Hare, South Chester, Pa.; Clasen W. Hoyt, Stamford, Conn.; James M. Hoffer, Kane, Pa.; N. B. Levy & Bro., Scranton, Pa.; Geo. Phillips & Co., Scranton, Pa.; J. K. Laudermilch, Lebanon, Pa.; F. L. Parkhurst, Everett, Mass.; Seward D. Schenck, Binghamton, N. Y.

THE BOWDEN SEAMLESS RING

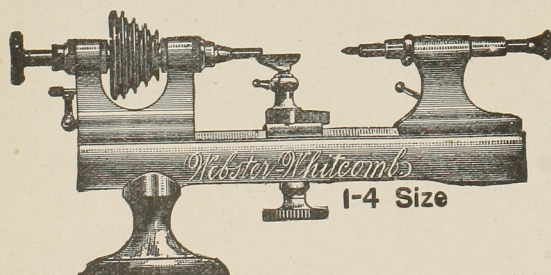
IS MADE ONLY BY

J. B. BOWDEN & Co.,

Makers of Finger Rings of every Description

REMOVED FROM BROADWAY AND JOHN STREET,

TO 3 MAIDEN LANE,
NEW YORK.



STRONGEST GUARANTEES.

Quality
Maintained.

Prices to
Suit the Times.

Ask for our New
Prices and
Terms for 1894.

American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business

PART IX.

THERE is still one more week in which to reap the Christmas harvest. It is fortunate for a great many dealers that Christmas comes on Tuesday. It will have the effect of breaking up the trade to a certain extent. Instead of having one overcrowded, over-busy day on the twenty-fourth, there will be two days of more than ordinarily good business. Saturday is a big buying day, anyway, and a great many people will make their final Christmas purchases on that day. This will make the crowd less and easier to handle on Monday. It will also offer particularly good opportunities for advertising.

The Friday evening papers and those of Saturday morning should contain liberal advertisements of wide-awake dealers. They should do the same thing over again in the Sunday papers and those of Monday morning. Don't fill these advertisements too full, but make the story short and sweet and easily readable. The last two or three days before Christmas are busy days with everybody, and the man who wants to catch the eyes of buyers must speak up plainly and distinctly and must not be afraid to talk loudly. Just the same, he should not deal very much in generalities, but should make everything pointed and particular.

The best advertisement that I have seen lately in any line in any newspaper in America, is one of J. P. Stevens & Bro., published in the *Constitution*, Atlanta, Ga. It occupies two columns of space, and is just as good, if not better than a full-page ad. There is no possibility that anybody looking at the paper on that day would fail to see this advertisement.

I doubt if I can give an adequate description of it. Five-sixths of the space is taken up with a figure of a man in a dress suit with one arm extended upward, pointing to a little chunk of reading matter in the upper right-hand corner. The figure is in silhouette, and the contrast between the dead black and the surrounding white space is so forcible that it would be impossible to overlook the figure. The figure is just 17 inches high. The reading matter is $3\frac{1}{4} \times 2\frac{1}{4}$ inches. There is nothing particularly startling about the reading matter, but it is very well written and tells what the ad. meant to tell. I think it is safe to say that there is not a single reader of

the *Constitution* of Dec 8th, who does not know that Stevens & Bro. have refitted their store and that they are now ready for business.

I have a letter from Louis Burnett & Co., St. Joseph, Mo., which should have been answered before. They inquire whether or not it is profitable to advertise with circulars or letters, saying that they have two or three hundred customers whom they think of reaching in this way.

It is undoubtedly wise to send out a circular of some sort to those who have previously been customers. I do not think personal letters, or circulars in imitation of letters, are so good as the printed circular or a little booklet. These may be as elaborate as you choose or it may be merely a simple postal card. I do not believe that circular advertising for a new business is very likely to be profitable. The newspaper is the best developer of new business. The circular should be used only as an auxiliary.

I have had occasion to commend Burnett & Co. for the apparent honesty and earnestness of their advertising. Here is another example of it:

IS THIS Plain Enough?

If you buy anything at our store and it is not exactly what it should be or what it was represented to be—if you are not satisfied, bring it back, and we'll refund full price. If you find you could have bought the same thing any place else, at the same time, for less money, come in and we will give you a rebate equal to the difference. We will protect our customers in every way and will consider it a favor if you will report any dissatisfaction.

It is rather a strange coincidence that this particular advertisement should have been written by myself for a Washington, D. C., furniture house considerably more than a year ago. Since then, I have seen it floating around the country in all sorts of papers and used for all sorts of business. It seems that business men are perfectly willing to guarantee their goods, but they want somebody to help them to put the guarantee into words. I do not see how the statement "Money back for unsatis-

factory goods" could be made any plainer than it is made in this ad.

Here are two advertisements published by the Jarck Optical Co., Brooklyn. They

THERE IS SUCH A THING

As wearing glasses when you shouldn't and not wearing them when you should. It's a mistake to do either. When you are in doubt we would request you to call on us to have your Eyes carefully attended to. It costs you nothing to talk the matter over with us and you may avoid serious trouble resulting from wrongly adjusted glasses.

We prescribe no glasses where none are needed, and if you do need them we sell a much finer quality at a much lower price than you can purchase elsewhere.

The Jarck Optical Co.,

J. E. O. JARCK, Attending Optician,
473 Fulton St., Near Lawrence.

JARCK.

This name stamped upon or in any way connected with Spectacles and Eyeglasses is a guarantee of superior quality and perfect fitting. We claim that our glasses are the finest in the market and our style of fitting is the only proper method to obtain good results.

And our prices?—Well, if you would only give us the opportunity to fit your eye RIGHT—we feel almost ashamed to ask such low prices AS WE DO.

The Jarck Optical Co.,

Makers of Fine Spectacles and Eye Glasses,
473 FULTON STREET.

are particularly good. I do not think anybody will see them and not agree with me in that. Their merit is conspicuous and consists mainly in the fact that they contain perfectly plain, dignified talk, which sounds earnest and honest.

Samuel H. Brainerd, of Medina, O., writes that he enjoys reading my page in THE JEWELERS' CIRCULAR very much. He sends for criticism, two advertisements which would seem to indicate that he had not read these pages very carefully.

One of them says: "Samuel H. Brainerd, the jeweler, wishes to call attention to his large stock of silverware, consisting of butter dishes, cake baskets, tea sets, pickle castors, celery boats, cups and saucers, bon bon dishes, sugar and cream sets, etc." Not a single, solitary word of description in the whole ad. Just a mere catalogue of stuff that everybody knows that any jeweler who keeps silverware will be almost sure to have in stock.

There is room enough in Mr. Brainerd's six inch space to give a little description of half a dozen of these articles, to make some suggestion as to their usefulness and beauty, and to give the range of prices. The advertisement as it stands does not tell anything that everybody does not know, and an advertisement that does not convey some news is falling far short of perfection.

Providence.

The next meeting of the Retail Jewelers' Association will be held in this city on Jan. 11th.

W. K. Seagrave, manufacturer of jewelers' saws, has removed from Aborn St. to 117 N. Main St.

Charles B. Broome has accepted a position with Bruhl Bros. & Co., as traveling salesman in the east.

Josiah Walsham, manufacturer of findings, has removed from 37 Beverly St. to Dudley St. near Eddy.

Eugene Stern, of S. M. Stern & Co., of Philadelphia, was registered at the Dorrance hotel the past week.

Mr. Cohen, of Cohen & Meisser, of Milwaukee, was in town the past week calling upon the manufacturers.

The annual meeting of the Manufacturing Jewelers' Board of Trade will be held Saturday afternoon, Dec. 29th.

Marden & Kettlety have removed from 107 Friendship St., to the Beverly St. side of the Kent & Stanley Co. building.

George H. Cahoon & Co. have removed from 121 Weybosset St. to their new quarters in the Kent & Stanley Co. building.

J. M. Chandler & Co. have purchased all the tools, machinery and fixtures of E. F. Presberry, who recently gave up business at 119 Orange St.

W. W. Middlebrook, the New York representative of B. A. Ballou & Co., has been in this city the past week on his semi-annual visit to the factory, previous to starting on his extended western trip.

Miss Mabel Lowe, daughter of Edwin Lowe, president and treasurer of the Edwin Lowe Gold Plating Co., was united in marriage with Charles H. Daggett, at the bride's residence, last Tuesday evening.

The funeral of the late Albert Holt was solemnized from his late residence, last Tuesday afternoon, the interment being at Attleboro, Mass. The pall-bearers were Levi L. Burdon, Edward Tucker, George W. Downing, and Walter Ballou, of North Attleboro.

A member of the Tilden-Thurber Co. Thursday notified the police authorities that a few articles valued at about \$25 had been stolen from their store. The detectives were detailed to make an investigation, which resulted in the arrest of Arthur Thurber, 18 years of age, who has been employed at the place for about two years. Thurber was fined \$20 and costs.

Pittsburgh.

S. Logan, watchmaker and engraver, has started in business at 40 Fifth Ave.

Harry B. Cubbison, New Castle, Pa., was here last week buying goods.

New show cases added to the storerooms of West, White & Hartman have done much to aid in attractiveness.

A charter has been issued to the Dia-

mondtime Mfg. Co., of Pittsburgh, for the manufacture of a mineral composition for the cleaning of diamonds; capital \$10,000; directors: Louis J. Selzewick, inventor B. F. Emery, N. Weicensary, I. Solomon, and George P. Pettit, all of Pittsburgh.

Quite a number of jewelers were in the city last week. Among them were: O. W. Bishop, Connellsville; H. A. Reineman; McKeesport; D. S. Pelton, Sistersville, W. Va.; Charles Kennerdell, Freeport; N. L. Marsh, Bellaire, Ohio; Geo. V. Brady, Washington, Pa.; John Linnenbrink, Rochester, Pa., and C. H. Hayes, Connellsville.

A M. Frederick, a pipe organ builder from Jersey City, was arrested in Wheeling, Dec. 10, and sent to jail for stealing jewelry from J. W. Grubb's store. It is also charged that he had stolen elsewhere in the town. He was then arraigned before a magistrate and committed. He went to Wheeling highly recommended by church and musical people in Pittsburgh, where he was last employed.

Philadelphia.

TRADE CONDITIONS.

The ante-Christmas business is under way in vigorous shape. Jewelers say it is in some respects in excess of expectations, and that it is a vast improvement on last year. Nearly all the big establishments have augmented their regular force.

James Horstman is confined to his home by a severe attack of typhoid fever.

The Chicago Merchandise Co. have begun a special holiday sale of jewelry and silverware at 305 and 307 N. 8th St.

Simon Muhr was a delegate to the Democratic convention last week, to revise the rules of the party organization in this city.

The window of Eugene Cramer's store, 3117 Germantown Ave., was smashed early on Monday morning last and a clock and a bronze figure were stolen.

Louis A. Scherr, son of Geo. W. Scherr, has finished his time as an apprentice at engraving, and is about to enter business practically. He has executed some very artistic designs in jewelry and plated ware.

Out-of-town jewelers who were on business visits here during the week included Robert Steel, Hammon, N. J.; John Fish, Bryn Mawr, Pa.; M. M. Bovard, Manayunk, Pa.; R. G. Porter, Woodbury, N. J.; Howard Fitzsimmons, West Chester, Pa.; W. Watson, Manayunk, Pa.; B. C. Foster, Bristol, Pa.; Mr. Fink, Lebanon, Pa.; Geo. Press, Oxford, Pa.

Louis Isaacs, 2043 N. 19th St., ex-police-man Alex. Shoneman, 154 N. 2d St., Elizabeth Spray, 930 Moyer St. and Lydia Snyder and George Kerns, 229 N. 5th St., were charged before Magistrate Milligan on Tuesday last with "conspiracy to cheat and defraud in setting up an auction and bidding upon goods. Policeman Roberts said the defendants were all connected

with an auction room on Market St., above 4th, where they, and other persons unknown, conspired to bid for goods in excess of the real value, to make sales which were bogus, and to wilfully misrepresent the character of the goods sold, to the loss of the public attending these sales. The witness testified that he had bought a watch and chain at auction from Shoneman, which were represented as gold filled and proved to be brass, and to other alleged misrepresentations of statements, and the defendants with the exception of the women, were held. Mrs. Snyder and Miss Spray were discharged, and the others were held for trial.

Boston.

TRADE CONDITIONS.

Boston jobbers are busy, but Boston retailers are busier. The holiday rush is at its height and the jewelers began Saturday night, Dec. 8, to keep open until 9 p. m. The demand for sterling silver goods has been a feature of current trade, the stock available in some lines of tableware being taken as fast as it comes in sight. A note worthy feature of the week's business has been a large bill sold by Manager Askenasy, of John B. Humphrey & Co., successors to H. T. Spear & Son, a single purchaser taking in miscellaneous items, goods to the value of nearly \$20,000. All the Boston jobbers report business so brisk that they can hardly find time to attend to it all. A number of the manufacturers and New York dealers will have their representative for this section located in Boston until New Year's, and at the hotels a score or more of the prominent drummers are thus quartered now.

George F. Blake has taken the stand occupied by the late Henry Greene on Cornhill.

The American Waltham Watch factory will be closed throughout the Christmas week.

A. T. Sylvester has been chosen by the Newton G. A. R. men as their delegate to the State encampment, soon to be held at Springfield.

Harry W. Oliver, jeweler, Chelsea, whose case is before the Suffolk insolvency court, had a meeting Dec. 14, and Jan. 18 a hearing on his application for a discharge will be heard.

Alfred N. Wood, who presided at the meeting of retailers, in the Chamber of Commerce rooms, December 4, has not as yet decided upon the list that will comprise the committee on nominations, to report Jan. 15, but states that he shall be ready to name his appointees between Christmas and New Year's.

The Manhattan Silver Plate Co., Lyons, N. Y., have laid off half a dozen men owing to a lack of sufficient orders to keep them employed. This is the first time in three years that this factory has been obliged to take such a step.

Proceedings of the American Horological Society.

CHICAGO, Ill., Dec. 15.—The regular monthly meeting of the American Horological Society was held on Wednesday evening, Dec. 12, President Parsons presiding. The applications of Adam H. Bolender, Rockford, Ill.; E. A. Walker, Baltimore, Md.; and Chas. Teske, Hartford, Conn., having been approved, they were duly elected to membership.

The secretary reported that 14 letters had been received during the month asking for application blanks, from persons desirous of being examined in practical work, with a view of securing the society's certificate. Many others sent in their names for examination under the idea that the examinations were conducted free of charge. The fee for examination is \$3.00, which must accompany the application, and if the applicant succeeds in passing the examination, a further fee of \$2.00 is required when the certificate is ready for delivery, except in the cases of members of the society in good standing, when the examination fee of \$3.00 only is required. Applicants for examination may become members of the society at the same time that they make their application for examination, and thus save \$1.00.

The questions in theory, used in the November examination, were as follows:

1. The distance between the regulator pins (curb pins) should not be greater than one and a half times the thickness of the balance spring. Why should the pins be so close together?
2. What is the pitch line of a wheel and a pinion?
3. A watch with a compensation balance keeps time in mean temperature, but gains with an increase of temperature. How would you correct it?
4. A watch has the following train: Center wheel, 96 teeth; third pinion, 12 leaves; third wheel, 75 teeth; fourth wheel and fourth pinion lost; escape pinion, 7 leaves; escape wheel, 15 teeth; the balance makes 5 vibrations per second. How many teeth must the fourth wheel have? How many leaves must the fourth pinion have?
5. A wheel of 76 teeth has a diameter of 15 mm., and the pinion which it drives has 10 leaves. What is the diameter of the pinion?

Examination papers and work for the January examination will be sent out on Jan. 16, and all applications must be in by the 15th of the month. The questions used in the November examination will be no guide, as the questions are changed with each examination. The board reports that the averages on theory were very high, but that the weak point of the applicants appears to be on the practical work.

The meetings of the society during the Fall and Winter months have been well attended, and the members take active part in all the proceedings and show

greater interest in the society's work. A large number of letters have been received from prominent watchmakers and jewelers throughout the United States congratulating the society on their adoption of the examination of watchmakers and expressing themselves as satisfied that in time it will abate the evil now existing in the trade, namely inferior workmen posing as expert watchmakers.

Scovill Hitchcock Calls a Meeting of His Creditors.

SOUTHINGTON, Conn., Dec. 17.—Scovill Hitchcock, a well-known jeweler, has called a meeting of his creditors for to-day. He is in financial difficulties and wants to make a settlement with his creditors. He will not give a statement of his assets and liabilities until the creditors meet.

A Silversmith Arrested Charged With Counterfeiting.

BIRMINGHAM, Ala., Dec. 15.—William Norris, aged 93 years, is in jail here charged with counterfeiting. It is alleged that he had in his possession at his home in De Kalb County, Ala., moulds from which spurious coins were made. Norris is a silversmith by trade and worked his trade at Greenville, S. C., for many years, where he also conducted a jewelry store for more than 50 years.

The Stock of Charles L. Frantz Sold by the Sheriff.

LANCASTER, Pa., Dec. 15.—The sheriff, on Thursday, sold the stock and personal property of Charles L. Frantz, the E. King St. jeweler, against whom executions were issued last week.

The amount realized was \$1,550, the first execution creditors being the purchasers. There will be absolutely nothing for the general creditors.

The Elgin National Watch Co. Accused of Overworking Women.

ELGIN, Ill., Dec. 12.—Abraham Bisno, deputy for Florence Kelly, factory inspector, has sworn out six State warrants for the arrest of George Hunter, superintendent of Elgin National Watch Co.'s factory, charging him with violating the factory law passed at the last session of the Legislature.

The action is brought for violation of the eight-hour for women clause. The law is regarded by the company as unconstitutional, and instead of being a benefit to the working girls it will be looked upon by them as a great hardship if they are compelled to abide by its provisions. In some of the factories, rather than have their operating hours interfered with, women employes have been discharged and replaced with men.

Jeweler Simpson Could Not Bear His Son's Disgrace.

SEDALIA, Mo., Dec. 13.—W. B. Simpson, a jeweler of Holden, Johnson County, died yesterday morning of a broken heart.

At Warrensburg, Tuesday, his son Charles, 18 years of age, was convicted of embezzlement and sentenced to two years' imprisonment in the penitentiary. It was announced that the lad would be taken to prison yesterday. Yesterday morning the father, who was in his usual health on Tuesday, was unable to leave his bed, and he died an hour before the departure of the train that carried his son to a convict's cell.

J. C. F. Cummings is a new jeweler in Brumfield, Ill.

J. H. Branhall, jeweler, 807 14th St., Washington, D. C., was robbed of two gold watches worth \$50, by a colored man, last week. The negro was looking at the watches, on the pretext that he wanted to buy one. With one in each hand he stepped to the door, as if to spit, and ran away.

MATHEY BROS., MATHEZ & CO.

21 & 23 MAIDEN LANE, N. Y.

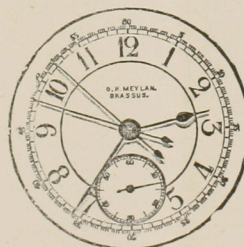
BRASSUS, SWITZERLAND.

MANUFACTURERS OF
THE SMALLEST,
THE THINNEST,
THE NEATEST AND
THE BEST

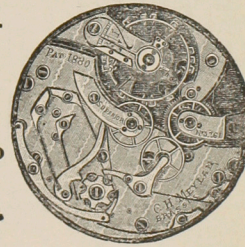
SPLITS.

SOLE AGENTS FOR

JAQUES • LECOULTRE • RAZORS.



10 Size.



11 Size.

THE ARTHUR CO.,

DIAMOND MACHINERY IN THE UNITED STATES.

LEADING DESIGNERS
AND BUILDERS OF

Machine Works, 86 John Street and 188-190 Front Street, NEW YORK.

REED & BARTON, Silversmiths,

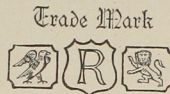
CHICAGO OFFICE.
34 WASHINGTON STREET.

37 UNION SQUARE, NEW YORK CITY.
OFFICES AND FACTORIES, TAUNTON, MASS.

PHILADELPHIA OFFICE,
925 CHESTNUT STREET.

"LA REINE."

DESIGN
PATENTED.



Sterling

$\frac{925}{1000}$ FINE.

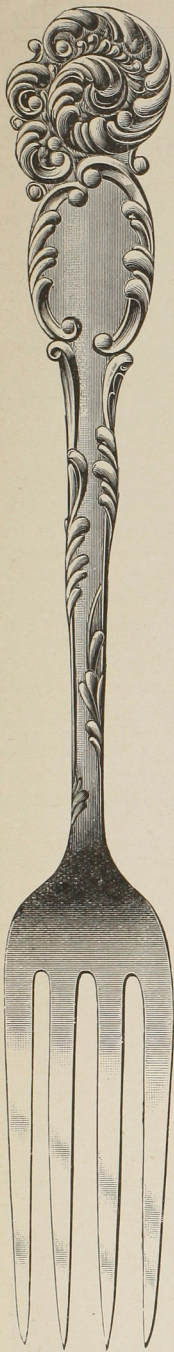
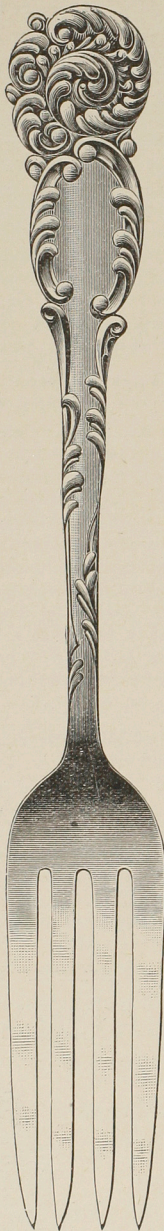
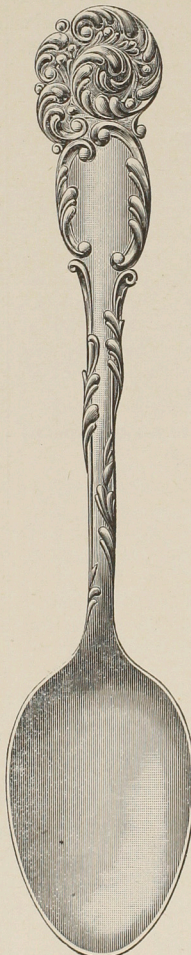


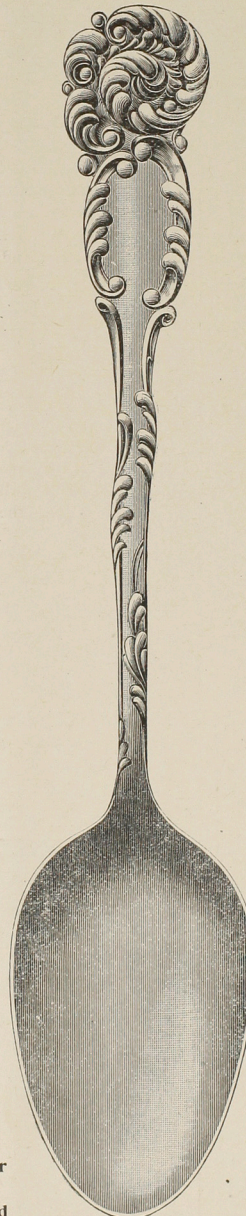
Table Fork.
Average Weight to
the Dozen.
28 oz.



Dessert Fork.
Average Weight to
the Dozen.
20 oz.



Tea Spoon.
Average Weight to
the Dozen.
12 oz.



Dessert Spoon.
Average Weight to the Dozen,
20 oz.

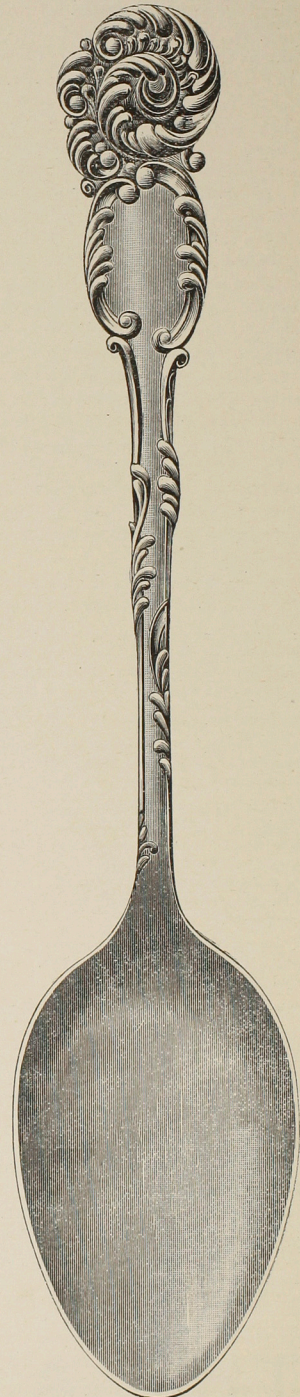


Table Spoon.
Average Weight to the Dozen,
28 oz.

The "LA REINE" is one of the most popular patterns ever furnished to the trade.

The design is brought out in high relief, and for beauty and excellence of workmanship it stands unrivaled.

It is furnished in weights as mentioned under each article, and in heavier weights to order.

A complete variety of fancy pieces is made in this pattern, numbering over one hundred, and embracing the latest ideas in Silver Service, worked into the most pleasing and practical forms.

OUR GOODS ARE EXTENSIVELY ADVERTISED IN THE MAGAZINES FOR THE BENEFIT OF DEALERS.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4 00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXIX. Dec. 19, 1894. No. 21.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.

THE holiday trade is on with a rush, and reports from all parts of the country denote a satisfactory condition of business. THE CIRCULAR extends to the trade the compliments of the season, and prays that all will enter upon the holiday divertisement with content in the present and hope for the future.

THE Pacific Coast States have of late loomed up alarmingly as a land of sensational failures in the jewelry industry; yet reports regarding trade have during the past season generally reflected satisfactory conditions.

CECIL RHODES, whom the *Figaro* has surnamed Napoleon of the Cape, in-

tends paying a visit to Paris. He will doubtless be received with more curiosity than sympathy, for his ideas on colonization are hardly in accordance with those of France.

A trade which has recently sprung into life is in our judgment an attempt to make "gain of godliness." We refer to the traffic in "individual cups" for the Lord's Supper. Enterprising manufacturers, with "an eye to the main chance," have taken advantage of the scare of certain fashionable church circles, growing out of the discovery of "microbes," or disease germs, on the rim of the cup containing the communion wine, and are offering for sale very small glasses in which the wine can be passed separately to the communicants.—*Christian Advocate*.

IN manufacturers supplying the demand for individual communion cups, we see no truer attempt to make "gain of godliness" than in builders erecting churches, artists decorating churches, or artificers weaving the fine fabrics of church raiment. The circumstance and pomp of church and religion foster many industries, and it is the law of supply and demand that governs the production of individual communion cups.

Jewelers Discriminating Against Themselves.

THE Mayor of San Diego, Cal., points out to the jewelers of that city that in their anxiety to prevent auction sales by traveling jewelers they have discriminated against themselves. By imposing a tax of \$15 a day, to be paid six months in advance, on auctioneers of jewelry, the established firms of San Diego must pay into the city treasury \$2,730 before they will be permitted to conduct an auction sale, while outsiders can open a store and sell goods in competition with the old jewelers for six months by paying \$50. If these circumstances are true, it now behooves some sagacious member of the trade in San Diego to devise an ordinance that will lack the objectionable features of the one referred to, which the Mayor promptly vetoed.

Silver Testimonials to the Naval Ships.

THE popular enthusiasm aroused by the building of Uncle Sam's new navy has found expression in many costly gifts presented by cities to the ships of war designed to be a bulwark of the nation. These gifts have in the majority of cases, been in the shape of silver sets, the Maine, New York, Detroit, Cincinnati, Montgomery and Charleston being among the vessels whose names occur to us that have been so honored. The latest manifestation of such a character is the movement among the people of Minneapolis to donate a silver service to the cruiser christened in honor of this city. While several valuable testimonials outside of silverware, containing elements of utility, or reflecting sentiment have been presented to new ships in the navy, the silver services have excited the greatest measure of favorable consideration. A silver service for the officers of a ship of

war is the handsomest and most useful gift that can well be chosen. A great deal of entertaining takes place on board of such a vessel while in port, and it is only very recently that the Navy Department has gone so far as to allow even an equipment of plated ware to the wardroom.

Silver Stamping Legislation in the States.

ELSEWHERE in this issue of THE CIRCULAR are printed a number of letters so far received from the jewelers throughout the United States reporting progress in the obtaining of legislation to govern the stamping of silver manufactures, as represented in a common bill drafted by THE CIRCULAR. From these letters we derive the following summary: *Maine*, the measure will be presented to the Legislature, which meets in January, and it seems there is no doubt that it will be passed; *Connecticut*, the bill slightly amended as to penalty, will be placed in charge of F. L. Tibbals, of the Geo. H. Ford Co., New Haven, and member of the State Legislature; *Georgia*, the bill has been before the Legislature, but its progress has been retarded by obstructive measures which the present session has been laboring with; *South Carolina*, the matter has been introduced in the Legislature as directed; *Missouri*, the measure will receive attention in the next session of the Legislature, being heartily endorsed by the largest jewelry firm in the State; *Indiana*, the firm selected will endeavor to have the bill carried through; *Kentucky*, the Legislature does not meet till the Fall of 1896, but in the meantime the bill will be pushed as earnestly as possible; *Nebraska*, the Legislature will deal with the bill which has been endorsed by the principal jewelers of Omaha; *Louisiana*, the Legislature does not convene till one year from next May. The jewelers of the remaining States have not yet communicated with THE CIRCULAR. From the foregoing it will be seen that besides the two States which have dealt favorably with legislation to regulate the stamping of silver manufactures, nine other States will pass judgment upon a bill in common. There is little doubt that all these States will ultimately pass the measure, and when this is achieved a much needed law will be practically universal throughout the country.

Newell G. Benjamin Commits Suicide.

SPRINGFIELD, MASS., Dec. 17.—Newell G. Benjamin, aged 37 years, a prominent jeweler of Pittsfield, committed suicide by shooting himself through the head, at his home, this morning.

He went to Albany yesterday and did not return until this morning. When he came home his wife noticed that he acted strangely, and in fear she ran upstairs to her room. Her husband stepped into the parlor and placing the pistol against his temple shot himself. He died almost instantly.

New York Notes.

Tiffany & Co. have filed a judgment for \$187 against Geo. E. Pollock.

S. & B. Lederer have filed a judgment for \$93.86 against Isaac Harrison.

C. M. Levy has filed a judgment for \$126.70 against Morris Levinkind.

E. E. Kipling has entered a judgment for \$430.32 against Geo. A. French.

A judgment for \$91.32 has been entered by S. Firuski & Son against Moritz Weinberg.

A judgment against the Duryea Jewelry Co. for \$104.80 has been entered in favor of S. & B. Lederer.

A judgment against James N. Holden for \$140.16 has been entered in favor of the Bristol Brass & Clock Co.

The judgment for \$245.83, which B. H. Davis & Co. filed against Edward Clark, May 4, 1894, has been satisfied.

The judgment for \$256.43 entered March 29th, 1890, by F. E. Leimbach against Edward H. Dederick, has been satisfied.

Auctioneer J. H. French continued last week, at 20 E. 14th St., the sale of the stock of the retail department of Simpson, Hall, Miller & Co.

Hugo S. Mack, assignee of Charles E. Hansen, advertises for creditors of Hansen to present their claims at the office of Henry Brill, 7 Beekman St., on or before Feb. 2d, 1895.

A motion to vacate the judgment for \$631.38, which Jno. N. Disselkoen entered last week against The Free Premium Club, was denied without costs by Judge Van Wyck, of the City Court, Friday.

Joseph Brull, of Jos. Brull & Sons, retail jewelers, 35 Avenue A., has resigned from the position of inspector of schools for the Fourth district. Mayor Gilroy, Thursday, appointed Jno. L. Hoffman as his successor.

John Mayo, a captain of a canal boat, was held for trial Friday by Police Justice Grady in the Tombs Police Court on the charge of having forced an entrance into the jewelry store of Alfred Rosenthal, 20 New Bowery, early that morning.

John Kenny, who smashed the window of David Marks' jewelry store, 334 Bowery, on the night of Nov. 19th, and stole a quantity of jewelry, was tried in General Sessions Wednesday last. He was convicted and remanded for sentence. He has spent 13 years in prison for burglary.

The firm of Vve. L. B. Citroen & Co., importers of diamonds, 30 Maiden Lane, will, it is positively stated, liquidate and wind up business early next year. N. Kauffman, of this firm, has not definitely decided whether or not he will remain in the diamond business.

August Kurtzeborn, Meyer Bauman, Edmund Achard and Morris Eisenstadt, all of St. Louis, were examined last week before Thos. B. Harlan, of that city, as referee. Their testimony will be introduced by the plaintiffs in the suit brought in the New York Supreme Court, by the Dueber Watch

Case Mfg. Co. against the manufacturers of watch cases and movements.

Vincent J. Bevanatti, was arraigned in the Butler St. Police Court, Brooklyn, Friday on a charge of grand larceny preferred by William McDougall, jeweler, 223 Columbia St. On July 23d last the prisoner entered McDougall's store and under pretence of purchasing, took two pairs of diamond earrings valued at \$170 to the door to better examine them and then fled. Justice Tighe remanded Bevanatti for examination in \$2,000 bail.

By an order of Judge Van Wyck, of the City Court, filed Thursday, a commission is to issue in the action of A. Lounsbury & Son against The Jewelers' Safety Fund Society to O. B. Jameson, of Indianapolis, who is authorized to examine on interrogatories, A. G. Fiel and J. D. Brown, of that city, who are witnesses on behalf of the defendant company. The action is brought by Lounsbury & Son to recover the insurance on about \$300 worth of jewelry which they claim was delivered by the express company to some one other than the consignee.

Two young men, who gave their names as Michael Appleton and Wm. Brown, were captured early Sunday morning in West New Brighton, S. I., while making away with a quantity of jewelry they had stolen from the jewelry store of Jas. L. Beeman, of that town. The two had taken out a pane of glass and had lifted all the small jewelry that had not been locked up in the safe. When searched at the station house two small watches, three gold rings, two pairs of gold earrings and some gold pins were found on them. The prisoners were taken before Justice Langton and remanded for further examination.

Geo. Carlton Comstock, counsel for Wm. H. Glover, may appeal from the decision of Judge McAdam published in full in THE CIRCULAR, Oct. 31st. This decision denied the motion for a new trial of the action by which Edw. B. La Petra, assignee of Chas. Seale, obtained a judgment against Glover for the value of a diamond brooch which was obtained from Seale on memorandum by the "Baroness" Blanc, who pawned it with Glover. The appeal if taken will be argued in February before the General Term of the Supreme Court. If, however, Seale's assignment is set aside on another action now pending, no appeal will be made.

Working nights has not been a common feature in the Maiden Lane establishments for some time, and it is, therefore, worthy of comment that during the past month the entire force of S. F. Myers & Co. have been kept busy three nights in the week filling orders. This is the best advertisement that a house can receive, as it is an evidence of their popularity in the trade.

Though the season for watch jobbers is about over Schauweker & Chalmers, Venetian building, Chicago, report a comfortable increase in sales over those of the previous week.

Special Board Decide That Diamond Cutting is a New Industry in America.

The Special Board of Inquiry sitting at Ellis Island, to determine the status of A. Hoed, a diamond polisher alleged to have been brought to this country in violation of the Contract Labor Law, finished its hearing Thursday afternoon, and rendered its decision.

As told in THE CIRCULAR last week, the diamond cutting firms in and around New York took this opportunity to make a test case in order to obtain a ruling on Section 5 of the statute which states in effect that the law does not apply to men in "new" industries. Through their counsel, Samuel Greenbaum, they claimed that diamond cutting was a "new" industry within the meaning of the statute and therefore, admitting Hoed to have been under contract, he could not be detained. The Labor Unions who were said to be behind the Government in this fight, attempted to show that diamond cutting was an established industry in this country, giving employment to about 50 men.

Mr. Greenbaum claimed that the factories previously established were merely for the purpose of re-cutting, matching, and possibly cutting a small amount of rough necessary to keep the men employed, and also claimed the mere fact of the existence of one or two factories did not prove the industry to be established; that America never cut as much as \$200,000 worth per annum, while our importations of cut stones averaged in recent years about \$12,000,000; and that the amount cut, therefore, less than 2 per cent., was not sufficient to give the dignity and character of an industry to American cutting.

After hearing the testimony of nearly all the proprietors of the diamond cutting shops, the views of prominent members of the trade and other witnesses, the board by a vote of three to one decided in favor of Mr. Greenbaum's interpretation of the law, namely, that diamond cutting is a "new" industry within the meaning of Section 5, and that the contract labor law could not yet apply to persons engaged in that trade.

The dissenting commissioner gave notice of appeal to Superintendent of Immigration Stump, and the case will be argued before him, it is expected, within a week. The final decision, however, lies with the Secretary of the Treasury to whom it may be then appealed, unless he hears the case with Superintendent Stump.

A Goldman, clothing and jewelry dealer, St. Joseph, Mo., went to Hannibal last week to identify a quantity of jewelry supposed to be the same that was stolen from his store a couple of weeks ago. Two men were arrested in Hannibal with the booty in their possession. When the Hannibal officers heard of the burglary their suspicions were aroused with the result that Goldman was notified. He recognized the property as his.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF

Diamonds and Precious Stones,

Cor. Maiden Lane & Nassau St.

NEW YORK.

25 Hatton Garden, London.

TELEPHONE, LONG DISTANCE, 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS

and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, RIELLES and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.

Our Traveling

Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

OSCAR Daringer, traveler for Nichols, Pee & Co., Indianapolis, is back from an extended trip in Indiana. His trade in tools and materials has been very good, but quieted down when the Christmas rush began.

Traveling men in Indianapolis, Ind., last week included: Herbert W. Van Houten, Sinnock & Sherrill; Coleman Adler, Ernest Adler; Willard Veit, Marx, Veit & Co.; I. S. Richter, Bruhl Bros. & Co.

President Wales is in the Hub and is preparing for a lively session of the jewelry travelers, at the Quincy House, Boston, next Friday evening. Responses to date promise a good attendance and a jolly gathering.

Salesmen in Philadelphia the past week included: C. Hudson, H. F. Barrows & Co.; Mr. Thompson, for Henry Glorieux; A. M. Leibman, E. P. Reichhelm & Co.; Wm. Wightman, R. F. Simmons & Co.; Geo. B. Osborn, Wm. Smith & Co.

Mr. Atwood, traveler for the Towle Mfg. Co., is visiting at his home in Amesbury, Mass. Mr. Ryan, representing the house in Kansas and Nebraska, returned to Chicago the past week. He was accompanied by Mrs. Ryan on his recent trip.

The following traveling salesmen passed through Detroit recently: F. M. Wheeler, Dominick & Haff; H. J. Fink, Keller, Ettinger & Fink; Stephen Woods, Battin & Co.; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Shaw, The Kent & Stanley Co.; and L. H. Smith, Bippart & Co.

Traveling men visiting Davenport, Ia., the past week were: W. H. Allardyce, Edward Todd & Co.; S. W. Frohlichstein, Henry Froehlich & Co.; Alfred G. Stein, L. H. Keller & Co.; M. H. Lebolt, H. F. Hahn & Co.; M. Smith, Kent & Stanley Co.; C. E. Patterson, Towle Mfg. Co.; Mr. Sisco, Ansonia Clock Co.; and Abe Jandorf.

Travelers in Pittsburgh, Pa., last week were: Jacob Adler, L. & J. Adler & Co.; Mr. Hartung, Sussfeld, Lorsch & Co.; Frank Carpenter, A. H. Smith & Co.; Frank Kennion for John T. Mauran; Wade Williams, Annold & Steere; E. W. Drury, Non-Retailing Co.; Lawrence H. Smith, Bippart & Co.; Wm. T. Gough, Carter, Sloan & Co.; L. E. Smith, M. B. Bryant & Co.; H. A. Bliss, Kremenetz & Co.; I. S. Richter, Bruhl Bros. & Co.; Mr. Crane, Strobell & Crane; Matthias Stratton, Jr., John W. Reddall & Co.; C. B. Bray, Shafer & Douglas; Thos. E. Rogers, Hayes Bros.; Charles Perrit, Jules Racine & Co.; G. C. Booth, Hutchison & Huestis; and A. Peabody.

Canada and the Provinces.

The stock of the estate of Joseph McClelland, Peterboro, Ont., has been sold.

Olmsted & Hurdman, jewelers, Ottawa, Ont., moved to their new store on Dec. 11.

Geo. Smith, representing the Montreal branch of Simpson, Hall, Miller & Co., has just returned from a successful trip to the Pacific coast.

T. D. Gagnon and Geo. Haycock have formed a partnership and will conduct a jewelry business in Lachine, Que., under the name of T. D. Gagnon & Co.

E. C. Fitch, president of the American Waltham Watch Co., arrived in Montreal last Saturday, and after remaining in the city a day or two left for Chicago.

D. Gordon, Toronto, has leased the store, 350 Yonge St., formerly occupied by Chas. Spanner, and has opened the same as a

jewelry store. Mr. Gordon has had the place enlarged and refitted in the latest style.

The death occurred of Frank J. Climo, at the residence of L. Stinson, 215 King St., east, Toronto, Monday last. He was 28 years of age. Mr. Climo was formerly a jeweler in that city and subsequently traveled for a Montreal house.

About 1 o'clock of the morning of Dec. 7, F. G. Dockrill, jeweler, 2113 Notre Dame St., Montreal, was awakened by the watchman, and was informed that a pane of glass in his window has been pushed in and a quantity of goods taken. He came down into the store, fixed up the window, and seeing some one crossing the street a block away, hid himself behind the door. Dockrill followed him and caught him in a lane off Notre Dame St. He gave his prisoner in charge and then went home. A quantity of the jewelry was found on the prisoner.

The wholesale catalogue recently issued by the Diamond Point Pen Co., 7 Astor House, New York, contains 16 pages of matter of interest to retail jewelers. Between its pages will be found descriptions, illustrations and prices of the gold pens, fountain pens, penholders, pencils as well as the silver novelties, watches, jewelry and optical goods handled by this company.

When you buy

Cut Glass

You want the best!

That which bears our Trade Mark

Has no superior

And will prove profitable and satisfactory.

T. B. CLARK & CO., Inc.,

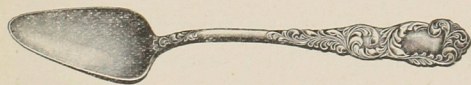
860 Broadway, N. Y.,

Factories, HONESDALE, PA.

N. E. Cor. 17th St. & Broadway.

ORANGE SPOONS

Do you want a line of ORANGE SPOONS or ORANGE SETS which will give credit to your store?



RIALTO ORANGE SPOON.

HAVE you seen our ORANGE SPOONS and ORANGE SETS? Send for special prices.

OUR ORANGE SETS are put up in fine satin lined cases. Jewelers everywhere say, "The best line of goods made."



WESSELL ORANGE KNIFE.

Our New York Salesroom, 2 MAIDEN LANE, Second Door from Broadway, carries a full line of

STERLING SILVER HOLLOW WARE, NOVELTIES AND PLATED WARE.

THE HOLMES & EDWARDS SILVER CO.,

BRIDGEPORT, CONN.

News Gleanings.

C. L. Kerr has opened a jewelry store in Shelby, O.

Sam Williams has opened a jewelry shop in Bucklin, Mo.

Lyman Barnett has opened a jewelry store in Omro, Wis.

W. Morris has opened a new jewelry store in Chenoa, Ill.

Frank Levy has opened a jewelry shop in Hitchcock, S. Dak.

Fred. C. Sanborn has opened a repair shop in Gorham, N. H.

Israel Moore has removed from Ord, Neb., to Carthage, Mo.

E. L. Watkins, Factoryville, Pa., was married last Wednesday night.

Morris May, Trenton, N. J., announces that he is going out of business.

O. W. Andrae, San Antonio, Tex., has made a general assignment.

In a fire in Terre Haute, last week, the store of Jacob Kern was damaged.

B. S. Witham, formerly a jeweler of Gaylord, Kan., is now located at LeRoy, Kan.

Charles H. S. Lowe will start a jewelry store and repair shop in Munnsville, N. Y.

J. H. Seymour has opened a new jewelry store at 430 Commercial St., Portland, Ore.

J. C. Davenport has opened a jewelry store in the post office building, Mayo, Fla.

Shannon Bros., jewelers, Altoona, Pa., are now in their new room, 1513 Eleventh Ave.

Earl Parker, Georgetown, N. Y., has moved his jewelry business into a new store.

L. F. Terry, South Royalton, Vt., has removed his jewelry business into a new block.

Wm. Beebe and Geo. Barber have opened a jewelry store in Mr. Beebe's building, Adderly, Ia.

It is reported from Tasmania that numbers of stones found at Corinna prove to be diamonds.

John Kray, watchmaker, Desplaines, Ill., was married recently to Miss Addie Keenan, of Geneva Lake, Wis.

John Kennedy, Jr., jeweler, Wilksburg, Pa., was married recently to Miss Annie Stitt, of Wilksburg.

Mr. Karns, a silversmith of Ossian, Ind., is looking for a location to open a jewelry store and repair shop.

In a fire in Tingley, Ia., the jewelry business of O. S. Martin suffered to the extent of \$500. Fully insured.

Numerous compliments are heard here respecting the very complete retail catalogue issued by J. N. Mulford, Memphis, Tenn.

R. P. Hudson, optician, Nashville, Tenn., has come down from the fifth floor in the Cole building to the first floor at 222 Union St.

A. Sartor, San Antonio, Tex., has removed to a new and elegant building at 118 W. Commerce St.

Burglars a few days ago robbed Mrs. H. H. Brown's millinery store, Altamont, Ill., of several hundred dollars' worth of jewelry.

F. Overstreet, Farmer City, Ill., who some weeks ago sold his stock of jewelry to Stiller Bros., has again gone into the jewelry business.

Greenleaf & Crosby will open their branch jewelry store at Palm Beach, Lake Worth, Fla., about Dec. 23d. Miss Carpenter will be in charge of it.

Alfred H. Wright, who recently disposed of his business in Putnam to F. X. Lucier, has purchased the Phelps jewelry store in Whitford-Ellis block, Southbridge.

George O. Cowell, of the firm of Cowell & Hall Mfg. Co., jewelers, Wrentham, Mass., formerly of North Attleboro, died at the Taunton Insane Asylum recently.

Johnson Bros., jewelers, Canton, S. Dak., have been closed upon a mortgage held by B. F. Norris, Alister & Co., Chicago. A sale of the stock took place on Dec. 15.

Taintor & McAlpine, the Easthampton jewelers, are going out of the jewelry business, and will sell their stock in order to devote their whole time to a bicycle business.

Among the best shots that participated in the annual tournament of the West End Gun Club, of Davenport, Ia., last week, was A. Sunstrom, jeweler, of Bancroft, Ia.

S. D. Crockett and Lyman C. Bailey filed articles of incorporation recently with the county auditor for the Seattle Watch Co., of Seattle, Wash., naming a capital stock of \$1,000.

McDonald Bros.' store, Tilden, Neb., was recently burglarized, jewelry and watches to the value of \$200 being taken. A reward has been offered for the capture of the thieves.

Barrett & Sherwood, San Francisco, Cal., have removed to 9 Geary St. The firm carried on the jewelry business for many years on Montgomery St., in the Occidental Hotel building.

E. S. Green, Roanoke, Va., has recently refitted his store—new ceiling and wall decorations, a general rearrangement of furnishings, and a fine line of art goods—a comparatively new feature with the house.

Arthur Ramser, jeweler, Rock Island, Ill., was one of a party of 14 children and 15 grandchildren that participated in the celebration of the 38th wedding anniversary of his father and mother, at their home in the city named last week.

The Gundlach Optical Co., Rochester, N. Y., have in process of erection a new building for their works at the southwest corner of South St. and Monroe Place. The block will have a frontage of 60 feet on South St. and 120 feet on Monroe Place and will be four stories high. It is to be ready for occupancy by March 1st.

The Linden Mfg. Co., Aurora, Ill., are building an addition to their plant. The company manufacture watch staffs, jewels and watch specialties and now employ 20 hands, but the growing business demands more room and more help.

The jewelry stock of Grant Srack, Fremont, Neb., who made an assignment some time ago, has been sold at mortgagee's sale. The stock was sold in a lump and was bid in by C. Christensen, one of the creditors. The price realized was \$1,000.

The A. Gluck Jewelry Co., of Dodge City, Kan., have incorporated to "buy, sell and deal in watches, jewelry of all kinds, and diamonds." The incorporators are A. Gluck, Monta Gluck and Louis Loebner, all of Dodge City. The capital stock is \$5,000.

William Erkelens has opened an optical office at 57 S. Fullerton Ave., Montclair, N. J. He is a graduate of the Julius King Optical Co.'s school, New York, and is enthusiastic in his expressions of approval of this company's system of instruction, and of their courtesy.

The jewelry store of J. D. Jenson, Henderson, Ind., was burglarized some days ago and about \$300 worth of spectacle frames and opera glasses stolen. Entrance to the store was effected by prying the front doors open by means of an iron bar. There is no clue to the thieves.

The jewelry store of James A. Nelson, Decatur, Ala., was robbed a few nights ago of about \$600 worth of watches and other jewelry. The robbers entered by inserting a "jimmy" between the doors and prying them apart until the bolt slipped past the latch. There is no clue to the robbers.

Boyle, Davis & Goodman, jewelers' auctioneers, 611 Pennsylvania Ave., Washington, D. C., announce that their dates for sales for the month of December are all filled, and that they are now refusing applications from jewelers who want to make sales previous to Jan. 10, 1895. Their staff of able representatives are now distributed from the Gulf of Mexico to Maine. George Levy reports a very successful sale from Meridian, Miss., the goods bringing good prices and large audiences at all of his daily auction sales. Genial Mr. Sunderland is dispensing bargains with a liberal hand in Portsmouth, Va., and reports that the store room is not half big enough to entertain the audiences that attend. The people of Brockton, Mass., are turning out *en masse* nightly to hear Mr. Goodman, who is engaged in selling one of the largest stocks of jewelry carried in that city by one of the oldest established jewelers. Geo. Parker is in Troy, N. Y., selling the stock of one of the oldest landmarks of the jewelry trade of that city. He reports business as very good. Geo. Thayer reports his sale in Plymouth, Pa., as satisfactory in all respects, and the firm's reliable standby, that pioneer of the jewelry auction business, Thomas Baldwin, is busy at Baltimore, Md. Mr. Davis is busy at Washington, D. C. Thus the firm have no reason to cry hard times.

DIAMONDS.
Wm. S. Hedges & Co.,
 Importers of Diamonds,
 And Manufacturers of DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

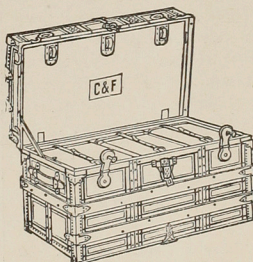
R. A. KIPLING,
 Precious Stones

AND Fancy Goods

Bought and Sold on Commission.

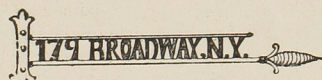
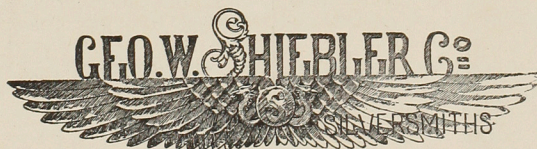
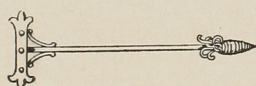
19 RUE DROUOT,
 PARIS, FRANCE.

CROUCH & FITZGERALD.



Jewelry Trunks
 and Cases,
 161

Broadway,
 Bet. Cortlandt and
 Liberty Sts.,
 688 B'way,
 701 6th Ave.,
 NEW YORK



179 BROADWAY, N.Y.

Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: E. E. Fay, Worcester, Mass., Murray Hill H.; J. W. F. Podmore, Troy, N. Y., Astor H.; W. F. Nye, New Bedford, Mass., Astor H.; J. F. Ellis, Toronto, Can., St. Denis H.; J. A. Jerger, Thomasville, Ga., New Amsterdam H.; W. J. Haines, Philadelphia, Pa., Marlborough H.; J. Zine-man, Philadelphia, Pa., Albert H.; J. A. Williams, Boston, Mass., Imperial H.; V. A. Moore, Atlanta, Ga., Everett H., J. Karr, Washington, D. C., Imperial H.; E. G. Lloyd, Scranton, Pa., St. Cloud H. L. Emery Jr., Bradford, Pa., Imperial H.; A. Mayer, San Francisco, Cal., Stewart H.; J. G. Whittier, Providence, R. I., Grand H.; C. D. Rider, Danbury, Conn., Grand H.

Postmasters Ordered to Seize Packages of Jewelry Sent in the Mails.

WASHINGTON, D. C., Dec. 17.—The Post Office Department has received information that certain "fake" jewelry concerns are operating an extensive swindling scheme, and that postmasters in different parts of the country are being made the innocent means of furthering the designs of the swindlers. The scheme of the companies is to send a box of worthless jewelry to a certain person, who, when he receives it, naturally says it does not belong to him. The box or package is then returned to the post office in that locality. On the package is a notice to open it, and "within will be found stamps to pay for its transmission to the sender."

When one of the "fraudulent" companies receives the package, a letter is sent to the person to whom it was addressed, saying that he opened it and abstracted a pair of cuff buttons or something of that sort, and adding that a dollar or so sent to the writer would make the matter all right. If objection to making a payment is made by the innocent person, he is usually dunned in such a manner that the sum asked for is paid to avoid further annoyance.

Acting Postmaster General Jones says there is no way for the department to reach the promoters of this scheme, except by having postmasters seize all such jewelry packages, and consequently this afternoon he issued an order to postmasters to that effect.

The death occurred Dec. 13 of Louis F. Brown, senior partner in Brown & Anderson, Wilmington, N. C., at the age of 43 years.

KELLER, ETTINGER & FINK,
 SELECTION ORDERS SOLICITED. 24 JOHN STREET, NEW YORK.
 DEALERS IN AMERICAN WATCHES. MOUNTERS OF FINE DIAMOND JEWELRY. IMPORTERS OF DIAMONDS.

Connecticut.

N. L. Bradley, Meriden, has gone to Chicago on a business trip.

Henry B. Hall, Wallingford, is home from a successful business trip west.

The J. D. Bergen Co., Meriden, have commenced erecting a large addition to their works.

The George H. Ford Co., New Haven, have converted the top floor of their building into workshops.

Walter Camp, of the New Haven Clock Co., has returned from his three months' stay on the Pacific coast.

The Seth Thomas Clock works at Thomaston are working overtime owing to the large number of orders.

N. Olsen, of Bridgeport, will dispose of his entire stock at auction. Mr. Olsen will devote his attention to watch repairing, umbrella and parasol trade.

J. H. Woodward, traveling salesman for the Derby Silver Co. for the last four years, has resigned, and is assisting at Geo. H. Ford Co.'s store, New Haven, for a few weeks.

Mr. and Mrs. Irving Ingraham, of Bristol, left for Florida last week. On their way they will stop at Washington, D. C., and Asheville, S. C. They will not return for several months.

Gen. Geo. H. Ford, New Haven, was Dec. 12, elected to an official position in the Society of Colonial Wars of the State of Connecticut, a society in the formation of which he has been active and prominent.

The Mutual Benefit Association of the Holmes & Edwards Silver Co., Bridgeport, gave a benefit literary and musical entertainment at Warner Hall in the Y. M. C. A. building Dec. 10 for charitable objects.

The annual meeting of the Meriden hospital incorporators was held Monday evening and the old board of directors was re-elected. Among the members are N. L. Bradley, Walter Hubbard and Charles Parker.

Within a week or two there will probably be another incorporated concern in Meriden, the T. Niland Co. It will take the place of the firm recently started by Thomas Niland and Thomas Burgess to carry on the glass cutting business in a part of M. B. Schenck & Co.'s factory, on Center St. The Niland Co. will organize with a capital of \$15,000 or \$20,000.

N. L. Bradley, of the Bradley & Hubbard Mfg. Co., Meriden, received a telegram Dec. 15th, stating that his brother, William L. Bradley, had died of heart disease at his home in Hingham, near Boston. He was 68 years old. For 25 years he was traveling salesman for the Charles Parker Co., and was considered the most popular and best salesman they ever had on the road. Along in '70s he went to Boston and engaged in the phosphate business. He was also for many years interested in the Bradley & Hubbard Mfg. Co., but some time ago sold out his stock there.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

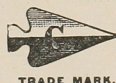
IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

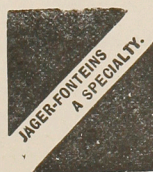
No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE
WM. T. CARTER
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,
Gutter and Importer of
DIAMONDS
FACTORY
76 LANGEBLEEKERSPAD.
AMSTERDAM.

19 East 16th St.,
NEW YORK.



CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

BOOKKEEPER, absolutely reliable and competent to take charge of office credits and collections, desires to make a change; for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170. Care JEWELERS' CIRCULAR.

POSITION desired by young man of good address and ability, where 12 years' business experience and acquaintance with New England, Middle States, and southern jewelry trade will enable him to advance; highest references. W. A. L. S., P. O. Box 1276, New York.

SALESMAN.—A first-class man, with unquestionable references as to ability, character, &c., direct from one of the largest houses in N. Y. city, desires an engagement to travel in New England, New York city and near-by towns. Would like line of fine gold jewelry or any manufacturer's line. H. J., JEWELERS' CIRCULAR.

WANTED, a position as salesman, after Jan. 1st, in a wholesale or retail jewelry business, by one who is at present engaged with one of the leading jewelry firms in this city. Best of references given. Address A. A. X., care JEWELERS' CIRCULAR.

SITUATION wanted by experienced jeweler and engraver. At reference; fine tools; east preferred. Address B. A. Martin, Jefferson, Ohio.

WANTED, by a practical jeweler. Experienced foreman and designer, especially diamond work, wishes a position by Jan. 1st. Address A. B., care JEWELERS' CIRCULAR.

SITUATION as traveling salesman to call on the retail jewelry trade; 9 years experience as watchmaker and salesman. Best references. Address 24, care JEWELERS' CIRCULAR.

YOUNG MAN wishes position in wholesale house; 3 years' experience in the retail business. Can give first-class references. E. H., 1995 3d Ave.

TO MANUFACTURERS.—Situation wanted as traveler; either silver goods or gold jewelry. Ten years' experience in retail store. References. Address B. D. S., care JEWELERS' CIRCULAR.

WANTED, to finish trade, 3 years' experience. Best of references. Address T., care of John Burgess, Bloomfield, Iowa.

SITUATION WANTED by first-class watchmaker and engraver, competent to take full charge. Address 120 Pearl St., Painesville, Ohio.

WANTED, situation by young man as engraver and assistant watchmaker; good in general about a jewelry store. Sober and industrious. Address M. A. C., care of JEWELERS' CIRCULAR.

Help Wanted.

A TRAVELING salesman to handle a first-class line of jewelry on commission in New York State, Pennsylvania, Ohio, or any one or two of the three, calling on the legitimate jewelry trade only in connection with his present line. Address T. 74, care JEWELERS' CIRCULAR.

WANTED—Letter engravers on silverware. State experience and wages expected. Address B. C., care JEWELERS' CIRCULAR.

WANTED, first-class designer on silver novelties. Send references, stating salary expected. Address B. & Co., P. O. Box 160, Providence, R. I.

WANTED, good engraver, who can assist watchmaker when not busy engraving, for leading store in the southwest. Address, giving age and salary wanted, S. Charles, P. O., Memphis, Tenn.

WANTED, a first-class salesman acquainted with clock trade in New England, Western, Middle or Southern States. Address with references, F. W. M., care JEWELERS' CIRCULAR.

For Sale.

FOR SALE—Tools, fixtures and machinery of a manufacturing jeweler; can be seen in working order. Address King & Co., 355 Mulberry St., Newark, N. J.

A RARE opportunity for the purchase of a first-class jewelry and optical business in Asbury Park, N. J., the world-famed seaside resort; the long-established business of H. Schmidt, deceased, at No. 639 Cookman Ave., including stock, safe, fixtures, tools and materials is offered for sale; the location possesses unsurpassed advantages for a splendid investment. For full particulars address S. A. Patterson, Administrator, care JEWELERS' CIRCULAR.

FOR SALE.—New Weiland optometer, new ophthalmoscope, placido disc, telegraph key and sounder, astronomical telescope, fine violin, marine chronometer and watch adjuster's oven. All in good working order. Write for particulars and prices, S. Richards, South Paris, Maine.

Miscellaneous.

WANTED TO RENT—Suitable accommodations with at least three windows for diamond cutting, power and good light indispensable; location in or near Maiden Lane or John St.; rent about \$30 a month. Address "Diamond Cutter," care JEWELERS' CIRCULAR.

WANTED—If any one has a new patent article in silver novelties or a new design of ladies' or gents' chains, please communicate with P. O. Box 160, Providence, R. I.

TO OPTICIANS.—I am the originator of several optical illusion cards which are trade winners. Only sold to one optician or jeweler in each town or city. Prices to the trade on application. First come, first served. Wm. M. Updegrave, 242 Main St., Johnstown, Pa.

WANTED—Second hand balance for gold; capacity 300 ounces each pan. Address V. S. M., care JEWELERS' CIRCULAR.

I BUY JEWELRY STOCKS—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, or 223 E. 71st St., New York.

WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade, complete plant. Send for price list.

THE WINSLOW & PENNEY CO.
608 Masonic Temple, CHICAGO.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.
FINE QUADRUPLE PLATED WARE,
No 16 JOHN STREET, NEW YORK
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

Philadelphia College of Horology

Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

F. W. SCHULER, PRINCIPAL,
1213 Filbert St., Philadelphia, Pa.
Write for particulars of our corresponding course.

THE VALUE OF

The Jewelers' Circular

AS EXPRESSED IN

Unsolicited Testimonials.

Enclosed find \$2 for another year's subscription to your valuable journal. Long live THE JEWELERS' CIRCULAR is the wish of
CHAS. TUCKER, Del Norte, Cal.

As soon as our subscription is out, we shall renew it. We shall take THE CIRCULAR as long as we are in business.

MARKS & KRANK, Schenectady, N. Y.

THE CIRCULAR has been visiting me monthly and weekly for the past 18 years.

H. H. ROBINSON, Presque Isle, Que.

It is the live jewelers' paper and keeps us in touch with the trade throughout the continent. We want it if only for the advertisements.

BRITTON BROS., Lindsay, Ontario.

We think it pays to keep posted. We read our CIRCULAR and find it to be one of our very useful helps.

BROWN, HIXON & Co., Lockport, N. Y.

THE CIRCULAR has been the means of saving me considerable money in the last three years in buying goods from jewelers who advertise in it.

H. M. TURNEY, Goodland, Kan.

I always find THE CIRCULAR very interesting, and find many points of information in the same which have often proved to be quite valuable to me.

A. E. HAHN, Westerly, R. I.

Think each article you publish about "Window Decoration" worth the full price of your subscription, and trust you will have more of them this year.

GEO. E. FEAGANS,
Joliet, Ill.

Subscription Price \$2.00 per Annum.

FERD. FUCHS & BROS.
SILVERSMITHS,

MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., New York.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, DEC. 19, 1894.

No. 21.

Chicago Notes.

TRADE CONDITIONS.

Work every night to midnight is the record for the week among leading jewelry establishments. Business is also picking up very nicely with the down-town retailers. Representatives of eastern houses who have stocks here are finding good orders from leading retailers, but those without the goods for immediate delivery are finding little business, the stores not being willing to delay filling stocks even for the few days' time necessary to secure the filling of orders from the east. Retail city trade in out-lying districts are stocking up a little in anticipation of a rush just before the holidays, but trade with them at present is quieter than is usual at this season. This is probably due in part to the sales of misrepresented goods by some of the department stores, as, for instance, the sales of advertised "gold-filled" cases, which are only plated trash—methods which a legitimate jeweler would not sanction.

Manufacturing jewelers are taking on new customers, and business is rushing on fine work. On this class Juergens & Andersen Co. have 105 men employed, the largest number they ever placed at benches, and the men work till 10 P. M., nightly.

In the natural order of things the clock business should show a decline; on the contrary, this branch is maintaining its high standard of sales with all houses very busy.

Engravers have more work than they know what to do with. Not so many watch cases and high priced goods, but floods of silver articles.

The season for gold pens, so far as manufacturers are concerned, is about over, but small orders are still numerous. The Fall season in this line has been exceptionally good.

Diamond sales are generally for the smaller stones, and single stones rather than expensive pieces.

Towle Mfg. Co. report more goods sent out in both November and December than ever before for these months.

The Illinois Watch Case Co. have certified to an increase in capital stock from \$50,000 to \$250,000.

P. H. Lachicotte & Co., Columbia, S. C., have added to the jewelry stock a fine line of art goods, porcelain and cut glass.

Mr. Woodworth, buyer for T. F. Swan, Elgin, a prominent crockery house, was in the city last week buying silverware.

A. L. Sercomb, manager of the Chicago house of the Meriden Britannia Co., returned Monday last from a visit to the factory.

Arthur Holly, formerly with the Towle Mfg. Co. here, and now eastern traveler for the factory, is spending the week at the Chicago house.

The Treleven Optical Co., of Chicago, have incorporated: capital stock, \$30,000; incorporators, Walter N. Treleven, Geo. M. Stannard, Thomas S. Jackson.

Correll & Bro., Spartanburg, S. C., have moved into their new store on the main street of that city and have branched out quite considerably in the way of increased stock.

G. A. Webster, 44 Madison St., reports the shipments made by his house the past week were more than double those of any previous week since the Chicago house was established.

Harry Howard: "Business continues excellent. Our clock business was never better and I think it will exceed that of the largest week we ever had, in tower, electric, watchman, and wall clocks."

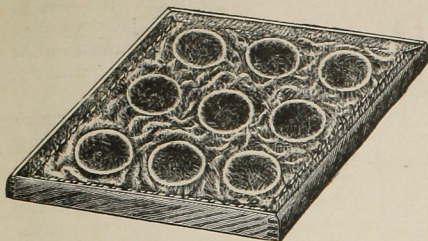
Manager Rich, of Alfred H. Smith & Co.'s Chicago house, states the month so far shows a considerable increase in diamond sales over a year ago with prospects excellent for a continued increase up to the first of the year.

At Kinsley's, Jan. 24, was the decision reached Thursday by the banquet committee of the Chicago Jewelers' Association, as to place and time for having their feast of good things, intellectual and gastronomic. The committee are hard at work perfecting details and declare the intention to make the banquet the most successful of any yet held by the Association.

The charity ball of the Young Men's Hebrew Association, held at the Auditorium Dec. 11th, was the most brilliant success from a social and financial standpoint of any held since the inauguration of the club. In the past fifteen years the association has distributed \$150,000 to charitable institutions without regard to creed and the function of Dec. 11th cleared \$20,000 for this purpose. Instrumental in the success of the charity ball was the following well known jewelers: Messrs. and Mesdames H. F. Hahn, Louis Manheimer, M. S. Fleishman, M. H. Berg, Frank Lewald, Sol Kaiser, Ed Hyman; Messrs. Will Manheimer, R. A. Kettle, John M. Cutter, M. Loeb.

Near-by jewelers were well represented here the past week, with a fair sprinkling of those from neighboring states. Included in the number represented here were: D. W. Bratton, Brazil, Ind.; J. E. Haep, Montpelier, Ohio; James Gilkowski, Milwaukee, Wis.; Mr. Davenport, buyer for C. P. Dunbar, Wausau, Wis.; Arthur Jackson and wife, Eau Claire, Wis.; Mr. Smith, Madison, Wis.; M. V. Cole, Michigan City, Ind.; Mr. Lough, Buchanan, Mich.; J. S. R. Scoville, Fort Madison, Ia.; C. S. Sands, Cedar Rapids, Ia.; E. W. Kelley, Sullivan, Ind.; Fred. Eynatten, Peoria, Ill.; C. J. Linden, Kankakee, Ill.; Mr. Volkman, Kankakee, Ill.; W. Kennedy, Leland, Ill.; E. Knodle, Bairdstown, Ohio; M. Luchtemeyer, Blue Island, Ill.; Albert Miller, Dundee, Ill.; C. J. Peterson, St. Charles, Ill.; P. Pfeiffer, Lemont, Ill.; J. H. Rogers, Gridley, Ill.; Mrs. F. J. Reemer, South Chicago, Ill.; Skewis & Martin, Scales Mound, Ill.; J. R. Schneider, Evanston, Ill.; J. M. Scribner, Attica, Ind.; G. I. Schaefer, Morton, Ill.; J. G. Bodenschatz, Lemont, Ill.; L. M. Bird, Aurora, Ill.; L. H. Bauer, Elgin, Ill.; L. Buysse, South Bend, Ind.; H. Appelbaum, Lemont, Ill.; W. W. Denny, Aurora, Ill.; Mrs. E. E. Dame, Reedsburg, Wis.; C. E. Dodge, Walnut, Ill.; Eggerman & Son, Aurora, Ill.; J. F. Ingalls & Son, Waukegan, Ill.; A. S. James & Co., Ely, Minn.; Young & Hamilton, Cissna Park, Ill.; W. P. Yeoman, Waukegan, Ill.; Mr. Baird, Farmington, Ill.

LOOK AT THESE PRICES!



Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, $11\frac{3}{4} \times 11\frac{3}{4}$.

For Gents' Watches, each \$1.25
 For Ladies' Watches, each, \$1.25
 For Rings, each . \$1.25. For Chains, each, . \$1.25
 For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.
 Subject to the usual discount for cash.

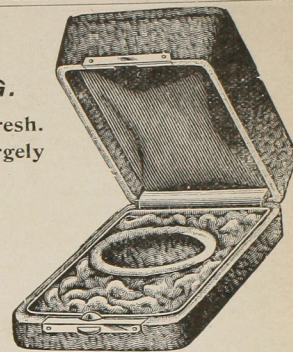
CHRISTMAS IS COMING.

Make your Stock Attractive and Fresh.
 It does not cost much and will add largely to your SALES.

BENJ. ALLEN & Co.,

141 & 143 State St.,

CHICAGO, ILL.



FINE PLUSH BOXES.

WATCHES, CLOCKS,

DIAMONDS,

SILVERWARE

and JEWELRY.

For Gents' Watches, per dozen, \$3.00
 For Rings, per dozen, \$2.00
 For Six Tea Spoons, per dozen, \$9.00
 For Child's Set, per dozen, \$9.00
 For Sugar Shell, per dozen . . \$9.00
 For Ladies' Watches, per dozen, \$3.60
 For Ear Drops, per dozen, . . . \$3.50
 For Six Table Spoons, per dozen, \$15.00
 For Six Coffee Spoons, per doz., \$15.00
 For Butter Knife, per dozen, . \$9.00

Subject to the usual discount for cash.



**GENEVA
 OPTICAL CO.,
 CHICAGO.**

CATALOGUES.

PART 1—General Catalogue of Optical Goods.
 " 2—Microscopes and Accessories.
 " 3—Photographic Cameras, Stocks and Supplies.
 " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION
 WORK**

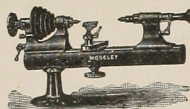
Made with Promptness
 and Accuracy.

**OCULISTS' or
 OPTICIANS'
 OUTFITS.**

Trial Cases.
 Ophthalmoscopes.
 Lens Measures.

CORRESPONDENCE SOLICITED.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



One of the best of the
 very best.

QUALITY IS THE STANDARD OF VALUE
 FOR WHICH WE COMPETE
 "THE MOSELEY."

"A Bread Winner" for the watchmaker
 We furnish you good lathes and chucks,
 while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck
 has length, strength, accuracy.

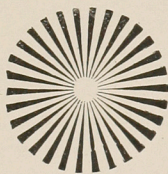
PARSONS & SCHOOL
 —FOR—
WATCHMAKERS,
 PEORIA, ILL.

Send for Circular and Terms.
PARSONS & CO.

THE PLANCHAMP & BECKER CO.
 Makers and Repairers of
WATCH CASES.
 Gold and Silver Plating

—of Watch Cases a Specialty.
 UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.



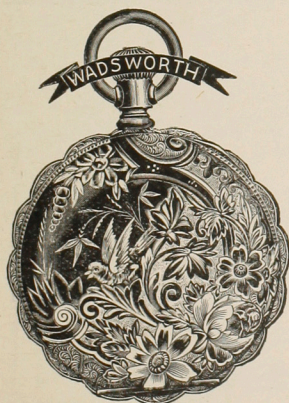
OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO
 Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

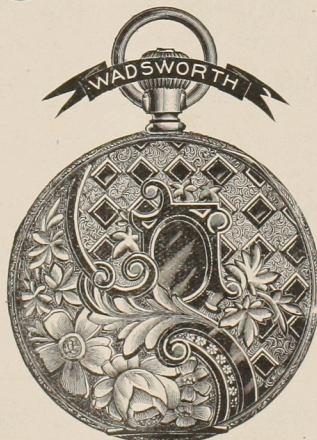
THE WADSWORTH WATCH CASE CO.



774.

General Offices,
 NEWPORT, KY.

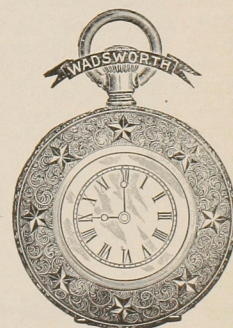
Filled



793.

NEW 12 SIZE
 TO FIT ALL 6S. P. S. MOVEMENTS.

Cases.



802.

Chicago Office,
 COLUMBUS BUILDING.

San Francisco.

G. Neff has returned to Virginia City.

E. C. Marhave, of Phelps & Miller, has left for the north.

E. B. Dana, of Carter, Sloan & Co., New York, was in town recently.

E. M. Levy will, the first of the year, locate permanently in Chicago.

E. H. Lowenthal has returned from a very extended trip for Eisenberg & Co.

Louis Levison, a retired member of Levison Bros. & Co., will return shortly to Europe.

Emile Quarre has sold out his jewelry stock at 120 Sutter St., and has gone out of business.

F. A. Jeanne, of Alfred H. Smith & Co., New York, left last week on the Sunset limited for New Orleans.

John Fry, Vallejo; H. Wachhorst, Sacramento; Peter Engle, Marysville, were in town last week buying goods.

Geo. E. Powell and R. G. Bonestell, of the California Jewelry Co., have returned from trips in the interior.

M. Wunsch has been rusticated for a few days. Richard Walsch, of M. Wunsch & Co., has returned from the south.

"The Max Shirsper Jewelry Store," 910 Market St., has just been opened. This makes four stores that are now being run in this city by Henry Meyer. C. Radke is manager.

The American Watch Co. have incorporated with a capital stock of \$1,000,000 with the following directors: Chas. Bourne, Percie H. Coward, A. H. Ste. Marie, F. Spangenberg and G. De Luca.

W. S. Binney, of Amsterdam, Holland, has arrived in this city from the east. He is a diamond polisher by trade and says he has come to the coast for the purpose of locating. He thinks San Francisco a good field for his business.

Pacific Coast Notes.

F. M. Judd has opened a jewelry store on 7th St., Medford, Ore.

H. W. Bernheim, Napa, Cal., is suffering with pleuro-pneumonia.

Mr. Rodie, a jeweler of Cleveland, O., will settle with his family in El Cajon Valley, Cal.

A. J. Davidson has purchased the stock of the Gem Jewelry Store, Elko, Nev., and will hereafter conduct the business in his own name.

The new jewelry store of M. Lissner & Co., Broadway and 13th St., Oakland, Cal., opened with eclat. It is one of the finest stores in appearance on the coast.

G. W. Hastings, Santa Cruz, Cal., is to retire from the jewelry business and to engage in teaching music. Mr. Hastings is leader of one of the best brass bands in the State.

Irwin Runyeon, formerly of Reading, Pa., has opened in Redlands, Cal., where he will carry a stock of gold jewelry exclusively. Mr. Runyeon, is a graduate of the Parsons & Co.'s watchmakers' institute, Peoria, Ill.

Two men were arrested in San Bernardino, Cal., recently, on suspicion of being diamond thieves. One of them had sold the mountings of jewelry to a jeweler and later the other one attempted to dispose of \$1,000 worth of diamonds to another dealer.

Representatives of London capitalists have, for some time, been investigating Utah onyx properties, with the result of a company being organized at Ogden. The company will undertake to erect cutting and polishing works in that city. Utah onyx is found in pieces as large as six feet square. The officers of the new company will probably be Daniel Harner, president; F. S. Brereton, treasurer, and Dr. Geo. F. Phillipis, secretary.

C. D. Platt, the Los Angeles jeweler who has spent several months in jail is at liberty, and that without trial, or at least a second trial. His case came up for a second trial some days ago and the United States District Judge ruled that the indictment was defective, in that it did not charge that Platt and his alleged co-conspirator, Harris, conspired to fraudulently use the mails, and anything short of this was not a crime under the laws defining

Now IS THE TIME . . .

To look over your old style and unsalable jewelry, old plated jewelry, filings, sweeps, etc
You want to put your stock in good shape for the holidays. The question is:

"Where shall I send my old gold and silver?"

Remember, that we pay 4c. per kt. for Gold and Highest Market
Prices for Old Silver.

There is a well known maxim that "Experience makes perfect." To accurately test and value a lot of old gold, etc., the requisite experience is absolutely necessary. Being the largest buyers of old gold and silver in the country, and having the exclusive patronage of the majority of the jewelers in the United States and Canada, we can guarantee to the trade accuracy in valuation and

PROMPT AND HONEST RETURNS.

OUR PLAN

Immediately upon receipt of shipment we will remit by cash or draft (as desired). If our offer should not prove satisfactory, we will return consignment in exactly same condition as received, and pay all charges. By this arrangement you are absolutely safe, as it is no sale unless our offer should prove satisfactory, and you run no more chances than if you were disposing of same right over your counter.

GOLDSMITH BROS.,

Mention the Jewelers' Circular.

Gold, Silver and Platinum Refiners and Assayers,

FREE—Send for our LITTLE BOOK giving pointers on preparing acids, testing and buying gold, etc., mailed free on application.

63 & 65 Washington St., Chicago, Ill.

conspiracy. There is still a charge standing against Platt but it is thought this will not now be pressed.

Charles Niner, Santa Maria, Cal., has moved into enlarged quarters.

Robert Collingwood, late of Elmira, N. Y., has opened a jewelry and optical store in Pasadena, Cal.

The Trigg Jewelry Co., Albuquerque, N. M., have been appointed to schedule the stock of the insolvent jeweler, M. C. Nettleton, and the assets are not at present known.

The Common Council of Los Angeles have prohibited the opening of any saloons on "Jewelers' Row," this being the name given to a certain block on Spring St. on which a number of jewelers are congregated.

A crowd of tramps nearly wiped out the jewelry store of H. L. Williams, in Glendora, near Los Angeles. They looted a general merchandise store and a bakery, besides the store of Mr. Williams. They took a quantity of clocks and cheap jewelry.

George Steele, whose body was found in the Sacramento River, as reported in THE CIRCULAR last week, was a traveling salesman for the Standard Jewelry Co., San Francisco. Steele committed suicide by jumping from the deck of the steamer *J. D. Peters*. He was without means and had of late been unsuccessful on the road.

Columbus, O.

A. A. Gerlach, the past week, issued a writ of replevin to recover a 2½ karat diamond stud, which he claims was stolen from his store.

E. H. Fisher, jeweler of Elyria, has caused the arrest of J. W. Voglesang, for alleged assault. Voglesang objected to some epithet applied by Fisher and leaning over the jeweler's counter attempted to strike him. Voglesang filed a counter charge against Fisher, alleging provocation. The affair created considerable excitement as both parties are well-known.

Elyria officers received word that the jewelry stolen from Fisher's store at Lorain, recently, was hidden in a corn shock, north of town, one night last week. In company with Constable Boyd, Sheriff Ensign went to the spot and laid in wait. About 8 o'clock seven men showed up and the officers attempted to make an arrest. Two of the men opened fire. Officer Boyd received a bullet in the leg. He and the sheriff emptied their revolvers into the crowd, which broke and ran. One colored man named Ward was arrested, but the rest escaped. A satchel and two guitar cases full of jewelry were found.

Rockford.

F. Klingstedt has moved his jewelry business to 630 7th St.

L. T. Fenning is again in the jewelry business and is with N. E. Benoit.

Burglars a few days ago attempted to rob the jewelry store of F. Dahlberg, at

Durand, but were foiled. No arrests were made.

Detroit.

A. F. Limbright, the Flat Rock jeweler, lost his father by death at Wyandotte recently.

Valentine Jacobi, 156 Antoine St., last week gave a chattel mortgage for \$200, to William C. Arndt.

The Southbridge Optical Co. last week obtained a judgment against the United States Optical Co., for \$2,620.24.

M. D. Walton, Armada, Mich., purchased goods here last week. Mr. Walton has new quarters in the Masonic Block recently constructed at that place.

Eugene Kingman, of G. A. Dean & Co., spent last week here introducing Mr. Richardson who will cover this territory hereafter. It was Mr. Kingman's last trip.

D. D. Shaene, Grand Lodge, recently purchased the jewelry stock of Mr. Moore, Clarkston, Mich. He will place the same under the management of Fred Taber, who is a graduate of a Chicago optical school.

Referring to item under Detroit in issue of December 5th, referring to Roehm & Son, the check spoken of was cashed by their book-keeper for a friend of another employe. The firm had no connection with it whatever. The employe who guaranteed the check to the book-keeper has received the amount from relatives of Mr. Ferguson.

The retail stores of this city were last week crowded with customers and the prospects are for a very satisfactory Christmas trade. All the Detroit stores will remain open in the evening until after the holidays. The jobbers while not as busy as in former seasons are enjoying a better trade than was expected. Mail orders are heavy and traveling salesmen are sending in generous bills from the country trade. Among the Michigan country jewelers who purchased goods here last week were: J. C. Cozadd, Wayne; George H. Chapel, Howell; J. S. McLachlan, Wyandotte; H. St. John, Milford; G. W. Stephens, Port Huron; H. W. Kludt, Lennox; William Gribin, Carsonville; Mr. Nichols, Saline; Mr. Rogers, New Haven; Eugene Wagner, Monroe; George Carhart, Pontiac; A. L. Gregory, Lapeer; and W. L. Becker, Broughton.

Kansas City.

E. S. Marks, with Hugh Oppenheimer & Co., came in last week, but immediately left for southern Kansas for a short holiday trip.

B. Hyman, Hirsch & Hyman; F. R. Horton, Carter, Sloan & Co.; and Henry Jacobson, Jacobson Bros., were in town the past week.

Geo. L. Brenning, with the Dennison Mfg. Co., was here last week. He is one of the best known salesmen on the road and has many friends here.

J. H. McDonald, Garden City, Kan., has absconded. He suddenly left, giving no notice and leaving nothing except a number of debts and a little of his jewelry stock. J. A. Norton & Son, wholesale jewelers of this city, are the principal losers.

A chattel mortgage for \$5,600 has been given by A. L. Hosmer to Susan P. Barrett, Johnson County, Mo. It is secured on the stock of jewelry and fixtures at 725 Main St. The store is not closed, but Mr. Hosmer is selling the goods with the consent of the holder of the mortgage and subject to the incumbrance.

Country trade was dull last week; among the country buyers in town were: Wells & Robinson, Olathe, Kan.; H. S. Huey, Excelsior Springs, Mo.; B. Hoffman, Leavenworth, Kan.; J. D. Pierson, Oak Grove, Kan.; J. H. Whiteside, Liberty, Mo.; J. P. Hale, Namego, Kan.; C. E. Warden, Namego, Kan.; and A. Z. Meged, Norbonne, Mo.

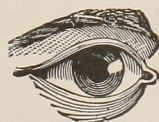
Indianapolis.

Until after Christmas all the retail jewelers will keep open at night. An extra force of clerks has been employed. So far the inexpensive silver novelties have met with the most ready sale. Manufacturing jewelers are all rushed with work.

Sunday morning Dec. 8th a man giving his name as John Drew kicked in the show window of H. D. Burgheim's jewelry store on S. Illinois St. He grabbed several watches and other jewelry and ran. Two

G. A. WEBSTER
42 & 44 Madison St., Chicago, Ill.
Manufacturer,
AND WESTERN AGENT FOR
E. G. WEBSTER & SON, of Brooklyn, N. Y.
A. F. TOWLE & SON CO., of Greenfield, Mass.

—♦17 Jewel Dueber-Hampden Watches♦—
ARE THE MOST RELIABLE WATCHES MADE.
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.
Write for New Price List.
Brethauer Watch and Jewelry Co., Special Agents,
71 WASHINGTON ST., CHICAGO, ILLS.



The St. Louis Ophthalmic College and Hospital

A SCHOOL OF THEORETICAL AND APPLIED OPHTHALMIC OPTICS.

1655 SOUTH JEFFERSON AVENUE,

N. W. Corner Lafayette Avenue,

ST. LOUIS, MO.

For the Announcement and further information, address Ignatz Mayer, M. D., President.

hours later he was arrested partially drunk.

Henry Rossier, Martinsville, Ind., has joined the benedicts.

Albert Allen has opened a new jewelry store in Elkhart, Ind.

Artes & Alt have recently succeeded C. F. Artes in the jewelry business, Evansville, Ind.

E. R. Biggs, Goshen, Ind., recently retired from business. His successors are Ralston & Kessler.

J. K. Ritter is preparing to open a jewelry store in Muncie, Ind. Mr. Ritter was in the city last week buying goods.

B. Maier, Edinburg, Ind.; J. B. Hughes, Ellettsville, Ind.; A. C. Pilkenton and W. J. Hudson, Fortville, Ind.; A. Hawkins, Noblesville, Ind.; and Fred Brown, Clay-ton, Ind., were in the city last week buying holiday goods.

J. W. Hudson, Fortville, lost \$250 in a fire that destroyed the building in which he was located, Dec. 11th a destructive fire broke out in the handsome Bindley Block at Terre Haute, and destroyed the business of Jacob Kern.

Minneapolis and St. Paul.

Holiday trade with the Twin Cities jobbers has been quite satisfactory, sales being much larger than last year. The retail jewelers pronounce trade better than last year.

A. Burnstine, manager of the St. Paul Jewelry Co., St. Paul, who has for the past three weeks been confined to his bed, and who had a surgical operation performed upon him, is now said to be progressing toward good health.

Eustis Bros., Minneapolis, are busily engaged with the committee in charge of the purchase of a solid silver service for the new cruiser *Minneapolis*, furnishing them with illustrations and figuring on prices. Five thousand dollars or more is to be invested for a complete service.

Out-of-town jewelers visiting the Twin Cities the past week were: P. K. Weiser, Mankato, Minn.; M. Seewald Grantsburgh,

Wis.; John Saxine, Prescott, Wis.; Wm. Krohn, Annandale, Minn.; Mr. Day, Day & Nichols, Worthington, Minn.; A. E. Madsen, North Branch, Minn.

Cincinnati.

Gustave Fox & Co. are in the swim this season with holiday novelties.

The Wadsworth Watch Case Co. have been working late at night to fill orders.

Trade is on with a rush; every retail store is crowded this week. Jobbers are also busy.

Oskamp, Nolting & Co. are working half the night now to get off their immense lot of orders.

Homan & Co. are very busy; every express company in the city have their wagons at their door every night.

Charles Stern is able to be down to his store again, looking thin but contented. Charles Rauch has returned from the road and the other travelers will be home this week.

Fred. Steinman, representative of the estate of F. W. Gesswein, New York, who has been ill at the city hospital with typhoid fever the past several weeks, was out last week for the first time. He will leave for home in a few days.

The Cincinnati chief of police has been notified that a gang of thieves are headed this way from Chicago to work holiday crowds. Their specialty is to divide in pairs and work the jewelry stores. A circular has been issued and sent to each merchant to put him on his guard.

Omaha.

Word has been received here lately that four robbers had been arrested in Columbus, Neb., having in their possession a quantity of jewelry identified as that taken from the Tilden jewelry store, Pierce, Neb., a short time before.

The jewelry bought of Sol. Bergman the latter part of November has been found. Dec. 13th, the sheriff of Cheyenne County, Neb., levied on a trunk addressed to Albert J. Whipple, the absconding cashier of an insolvent bank in Cranford, Neb. In the trunk was the jewelry intact.

Valuable papers throwing light on the inside settlement of the C. L. Erickson estate have turned up. A tramp was arrested in Fremont, Neb., a few days ago. On being searched, a certified copy of letters of administration in the Erickson estate before ex-County Judge Eller, of Omaha, Douglas County, were found on his person, besides a certificate of deposit for \$4,633.30 in the Union National Bank of Omaha, and a list of the jewelry taken from the bank, to the value of \$700, with many other papers in the case. The tramp, who gave the name of Petersen, would not account for the possession of these documents, but they were either stolen from the attorney in the case, or from Mrs. Erickson's house some time ago.

Cleveland.

S. Perskey & Co., jewelers of Massillon, have made an assignment.

One of the oldest jewelry firms in the city, Welf Bros., announce a dissolution of partnership to take place on Jan. 1. The limitation of the partnership has expired for many years past at the end of every five years, but time and again it has been renewed. On Jan. 1st, 1895, the partnership will absolutely cease.

Early last Sunday morning an attempt was made to break open the safe in the jewelry store of M. Meckes, 535 Pearl St. Entrance to the store was gained through a basement door in the rear. The burglars went to work at the back of the safe and had drilled a half inch hole when they were frightened away. A kit of tools was left on the floor. The safe was filled with valuable holiday goods.

"We are having a good run of all description of wares," said Manager Walton, of the Meriden Silver Plate Co., Chicago, "Novelties are selling rapidly and standard goods are in demand. The sales will exceed last years. We ought to have a good revival of trade following the present season and look for a continual growth of healthy trade from January on, until the sales of 1891-92 are reached, if not passed."

DIAMOND CUTTERS and POLISHERS looking for desirable and permanent positions should apply direct to

FOX BROS. & CO.,

68 and 70 West 4th Street,

CINCINNATI, OHIO.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the conduction of their business.

Advertising Pointers for Jewelers.

W. W. Thompson, jeweler, Condersport, Pa., prints on the back of his business card, a table of distances of various villages and towns from his store. The villages and towns number 52, and are within a radius of 31 miles.

F. H. Brown, jeweler, Meriden, Conn., announced recently that he would make a present of a Brownie pin to each scholar who contributed an original advertisement for his line of goods until Dec. 18. He also announced a fine prize for the best advertisement.

Strauss & Macomber, jewelers, New London, Conn., have decided to make a present of a Regina music box to some one of their customers and each purchaser of one dollar's worth at their store is given a ticket. The music box will be awarded Jan. 1.

Beneath an illustration showing seven funny little boys figuring each upon a slate, is the following announcement of H. C. Kachlein, jeweler and optician, Lafayette, Ind:

OUR FIGURES

Are bound to astonish you. Never have we offered such Bargains in Fine Diamonds, Rings, Lace Pins, Scarf Pins, Pendants, etc. We invite personal examination of our goods.

H. F. Witherby, jeweler, Grove City, Pa., has three large pumpkins in his store window. Any person purchasing one dollar's worth of goods will be entitled to guess the number of seeds in the pumpkins before Jan. 1st. Three prizes will be given to the three persons who come the nearest guessing the number of seeds.

George Bailey, jeweler, Uniontown, Pa., has an old German bible on exhibition in his window which is something of a relic. It is the property of Rev. Alfred Ramsey, of the Lutheran church. The bible was printed in Germantown, Pa., by Christopher Saur, on Dec. 8, 1763, and is, therefore, 131 years old. It is one of the second edition of the first bibles printed in America,

A Peculiar Ad.

MOST persons are interested in theatrical affairs; thus the following imitation

...The New and Successful Domestic Drama...

THE HOLIDAY DISPLAY

BY STERLING, GOODE & CO.

In SIX ACTS a Week and Four Beautiful Scenes.

CAST

OLD RELIABLE	J. H. STERLING	COURTEOUS (Jewelry Salesman)	JOHN JONES
PIVOT (Manager of Watch Dept.)	B. C. GOODE	SWEETNESS (Bookkeeper)	JESSIE BROWN
SPARKLE (Manager of Diamond Dept.)	J. B. SLOCUM	SMILES (Assistant Bookkeeper)	JENNIE RICH
POLITE (Jewelry Salesman)	H. S. DUZEN	CHIC (the Boy)	JIMMY
	B. S. ROBINSON	QUICK (the Messenger)	SPIKESY

CHORUS by Enthusiastic Customers.

SCENERY showing the finest line of Jewelry, Watches, Novelties, Bric-a-Brac, Cut Glass

ARRANGED BY J. H. STERLING.

Doors Open at 7 a.m. and Performance continues till 10 p.m.

STERLING, GOODE & CO., MANAGERS AND PROPRIETORS, 189 MAIN STREET.

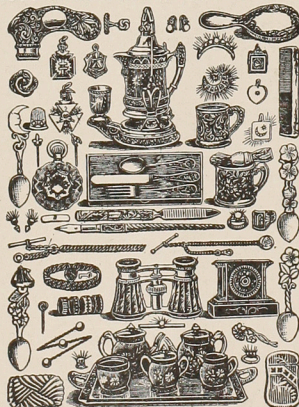
of a theatrical program may prove effective as an advertisement. The cast is composed of the store force. The ad. should be set in the style of a conventional program.

A Comprehensive Yet Petite Ad.

THE plate below is a full size reproduction of a Christmas ad. of Wilson Bros.,

Christmas is Coming!

4000 Illustrations for 2 Cents.



Send 2-cent stamp for the largest Picture Catalogue ever issued by any retail jeweler, now nearly ready. WILSON BROTHERS, 3B, Tremont Row, Boston, Mass. "The Big Clock."

Boston, Mass. We consider it striking and comprehensive, the miniature reproductions of the numerous articles being clear,

An Attractive Window.

THE show window of I. Brush's store White St., Danbury, Conn., presented a very attractive appearance recently. Bas-reliefs on either side of the window, representing "Morning" and "Night," were enclosed in a moulding surrounded by blocks of polished marble of beautiful colors and blends. Among the different kinds of marble blocks were Italian, rosentik, Irish green and dove. Together with an artistic arrangement of jewelry and precious stones the effect was very pretty.

Souvenirs of the Season.

Clemens Oskamp, jeweler, 175 Vine St., Cincinnati, O., makes his announcement for the holidays with a beautiful lithographed souvenir, artistic in design and execution.

From Constantin Lucius, 841 Sixth Ave., New York, is received a neat folder containing the jeweler's holiday announcement. Mr. Lucius has been in the jewelry business on the same spot since 1873.

"Sensible Shopping Suggestions for Christmas," is the title of a chic little book of 32 pages 4½x3½ inches, received from Hardy & Hayes, 529 Smithfield St., Pittsburgh, Pa. At the top of each page is a pertinent quotation from the poets. The enumeration of the stock is divided into gifts for infants and children; gifts for boys and girls; glittering gems; gifts for young ladies; gifts for young men; gifts for the father; gifts for the mother; gifts for the office; gifts for the home; cut glass; sterling silver. The little pamphlet is neatly bound, and must prove of convenience to prospective gift purchasers.

The Dayton, Ohio, *Evening Herald* of Dec. 7th, contained a flattering notice of the holiday opening of Anderton, Eberhardt & Co., jewelers, of that city.

New Clickworks.

ALTHOUGH there is no want of good clickworks for watches, THE CIRCULAR will nevertheless describe two new Swiss inventions which are worthy of attention by reason of their simplicity and originality. Beside this, both of them appear

FIG. 1.

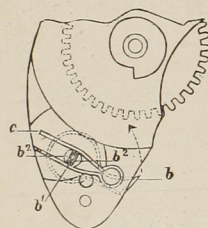
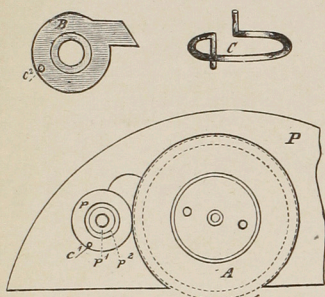


FIG. 3.

to be distinguished for the advantage that they will hardly ever break, most certainly a praiseworthy feature of a clickwork.

The essential parts of one clickwork, patented by Dubail, Monnin, Frossard & Co., of Porrentrug, Switzerland, are shown in Fig. 1; C is the clickspring; B the click; P a piece of the three-quarter plate with the ratchet wheel A shown in dotted line, and the recess *p* for the click and the clickspring. (The plate P is shown in large size, while the click is still somewhat more enlarged.)

The recess *p* contains two step-like shoulders *p*¹ and *p*²; around the outer lower shoulder *p*² moves the click; the inner, higher shoulder or collet contains the screw-thread for the click screw and serves as rest for its head. Underneath the shoulder *p*² the recess is so deep that in it the clickspring C is placed so that it may function freely.

As will be seen from the sketch, the spring is a circular ring of a little less than a full circle, the ends of which are bent vertical to the plane of the ring—one end projects upward, the other downward. For the latter end there is a hole in the recess for the clickspring at *c*¹, for the former in the disc of the clickspring at *c*² into which those ends of the spring C are pushed. The holes are located in such a way that when the

click and spring are in a correct position, the click depths with sufficient force into the ratchet wheel A. It requires no further explanation to show that in the procedure of the winding, the clickspring C will comply perfectly well with its functions.

Also the clickspring of the second kind, patented by the Société d'Horologie de Langendorf, largely differs in its shape from the ordinary kind. In Figs. 2, 3 and 4, which represent the several parts of this clickwork, *c* is the clickspring, which is shaped about like a spring compass and like this is elastic; *b* the click (of the ordinary shape), and *b*¹ a round projection of one piece with the click and serving it as rotary point, which projects through the three-quarter plate, as shown in cross section in Fig. 3. The pivot *b*¹ is furnished underneath the plate, upon two opposite sides, with parallel, straight planes *b*² (Figs. 2 and 3), which are firmly embraced by the elastic arms of the clickspring *e* (see Fig. 2.) Since, now, the clickspring is retained by a recess

FIG. 2.

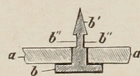
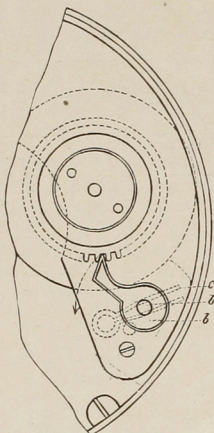


FIG. 4.

upon the lower side of the plate, it itself will retain the click in the position necessary to permit it the required elastic motion.

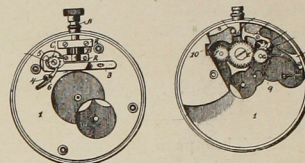
If the watchmaker desires to let the mainspring of a watch furnished with this kind of clickwork run down, he must turn the click about a quarter turn from the ratchet wheel, whereby it is brought into the position shown in dotted line in Fig. 3. The two arms of the circular clickspring are by this turn still further removed one from the other, whereby they occupy the part that remained full of the pivot *b*¹. In this position of the spring the click naturally remains standing until brought back to the ratchet wheel, so that the spring can again snap into the side faces *b*². If it is desired to take out the click, it is also turned into the position of Fig. 3, after which the spring at the withdrawal of the click slides over the full part of its pivot.

A dainty novelty which is sure to become a ready seller is the Bible book mark introduced by Stone Bros., 535 Broadway, New York. A feature of this, their latest production, as may be seen in the illustration on another page, is to be found in the inscriptions, which are biblical quotations, woven in the ribbon itself. The ornaments of the mark are made both in sterling silver and gold.

The Latest Patents.

ISSUE OF DEC. 11, 1894.

530,530. WATCH. JOHN L. HUTCHINSON, La-Porte, Ind.—Filed April 19, 1894. Serial No. 508,105. (No model.)



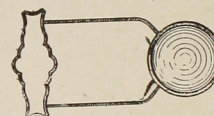
In a watch movement, the combination with the winding and the setting trains, and a pivoted yoke having mounted thereon a crown wheel, adapted to be revolved by the winding pinion, and in gear therewith, a setting wheel and an intermediate winding wheel adapted to be thrown into and out of gear with their respective trains by the pivotal movement of said yoke of means operated by the longitudinal movement of the watch stem in one direction, but independent of the movement of the same in the opposite direction, for effecting both the movement of the pivoted yoke.

DESIGN 23,557. WATCH-CHARM, &C. GEORGE



E. RHODES, Shreveport, La.—Filed Jan. 22, 1894. Serial No. 497,714. Term of patent 7 years.

DESIGN 23,558. BADGE. BENJAMIN S. WHITE HEAD, Newark, N. J.—Filed June 7, 1894. Serial



No. 513,831. Term of patent 7 years.

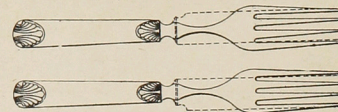
DESIGN 23,559. BADGE. BENJAMIN S. WHITE-HEAD, Newark, N. J.—Filed June 7, 1894. Serial No. 513,832. Term of patent 7 years.

DESIGN 23,560. PICKLE-FORK. LOUIS A. PLAGET, Paterson, N. J.—Filed Oct. 15, 1894.



Serial No. 525,992. Term of patent 3½ years.

DESIGN 23,561. KNIFE OR FORK HANDLE. HUBERT C. HART, Unionville, Conn.—Filed



Aug. 22, 1894. Serial No. 521,036. Term of patent 7 years.

TRADEMARK 25,619. WHITE BRILLIANTS. RIPLEY HOWLAND MANUFACTURING COMPANY, Boston, Mass.—Filed Nov. 1, 1894.



Essential feature.—The representation of a shield surmounted by a crown and superposed upon a streamer or ribbon, and the words "SIBERIAN BRILLIANT." Used since October 24, 1894.

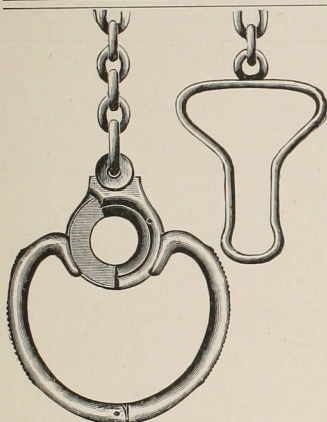
RUDOLSTADT

ART POTTERY.

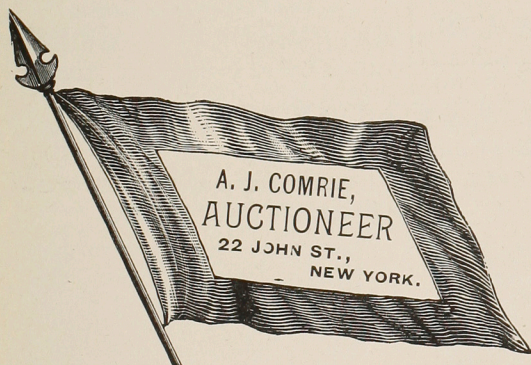
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United States from Retailers
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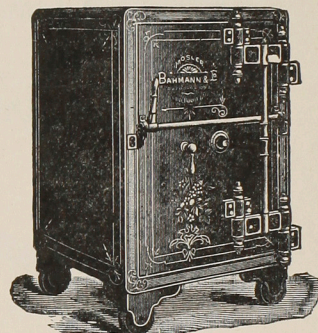
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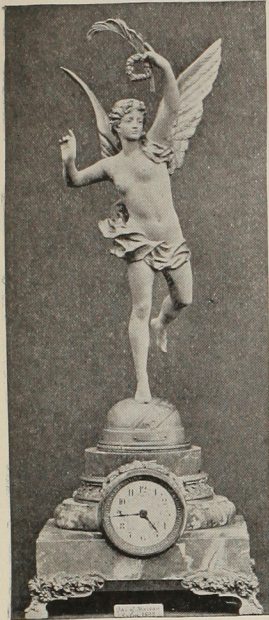


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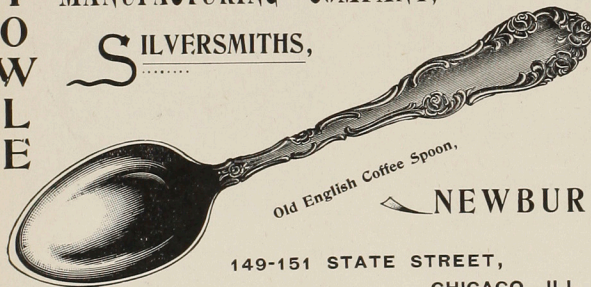
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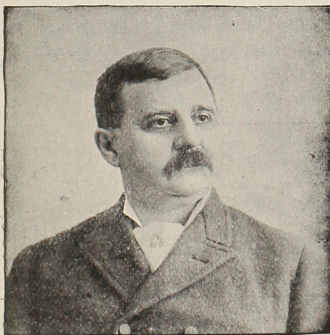
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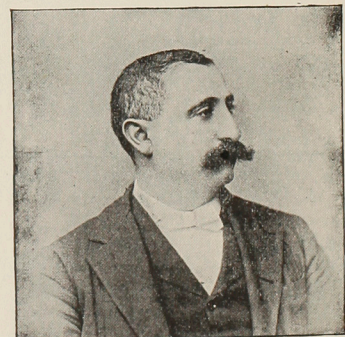
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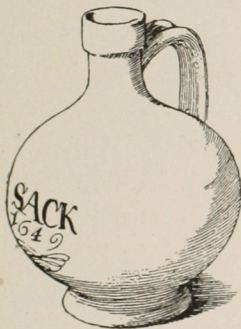
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English Delft.*

FROM Holland, where an ever increasing number of factories of the white ware coated with stanniferous enamel had already reached the highest degree of artistic and commercial development, the process was brought into England about the middle



SACK BOTTLE.

of the seventeenth century. It was the nearest approach to the Oriental porcelain, which was so much admired and so difficult to obtain. The Dutch, who imported those rarities from the West Indies, endeavored to transform into a plausible substitute the common white faience they were then making, and by decorating in blue with subjects copied from the Chinese pieces, to realise, if not the unattainable transparence, at least all the outward looks of the Eastern china. They succeeded in producing such a close imitation that some of the blue and white Delft dishes might, at a distance, deceive the eye of even a connoisseur.

The body is of a yellowish or red color, very friable and porous; carbonate of lime enters largely into its composition. The glaze, a thick and opaque enamel, is a mixture of oxides of lead and tin. Its manufacture differed from all other early ware in this respect, that it had to be fired twice—once to harden the biscuit, so as to allow of its being dipped into the liquid glaze, the porosity of the body absorbing the water while the enamel remained on the surface,

and then a second time to vitrify the glaze.

The earliest dated pieces considered to be English Delft, that is to say potted in England, were probably made with clay from Holland, as we may infer from the fact of their substance being very porous and easy to cut into with a knife, from its effervescing with nitric acid, and at a high temperature melting into a coarse glass. The native clays, however, were soon brought into use, and then we find the ware has been highly fired and can hardly be scratched with a sharp point.

However, the ware was made in England with the local materials, only the biscuit, being dense instead of spongy, does not, when dipped, retain a sufficiently thick coating of enamel, and its red color shows through, giving the ware that rosy tint so often observed by collectors; crazing is generally seen on the surface, through want of affinity between body and glaze. Dutch pieces, on the contrary, are as a rule free from this defect. The English potter was so well aware of this shortcoming that the early dishes were coated only on the front side, the back being glazed with the usual lead glaze and sometimes mottled with ordinary tortoise-shell colors. Whenever the



ENGLISH DELFT DISH. WILLIAM AND MARY.

style of painting, which otherwise is the safest guide for identification, appears doubtful, this should be sufficient to indicate the origin of a piece. Dutch dishes may be found similar in design, but they

are invariably enamelled on both sides; as to the few dishes of Italian make, which possess the same peculiarity of being glazed with lead on the back, their decoration is so characteristic that in their case a mistake is almost impossible.

England was not long in following upon the track of the Dutch potters who manu-



DELFT PUZZLE JUG.

factured in the town of Delft the first pieces of stanniferous faience, decorated with blue and other colors. It is for us a fact worthy of remark that the oldest authenticated specimen of blue painted ware made at Delft is signed by an Englishman, one *Tome Jansz*, a Dutch mis-spelling, which conceals but imperfectly the British name of Tom Jones, a soldier, who is described as having been "born in England, beyond London," and who came to Holland with the English regiment commanded by Captain Hamwout (?). This interesting work is a dish painted with the Last Judgment—a subject comprising four hundred figures of the painter's own composition, and made by him in the factory of Herman Pietersz towards 1630.

Two very important documents referring to the making of Delft-ware in England are given by R. W. Binns in the appendix of his work—"A Century of Potting in the City of Worcester." (Second edition.) The first is a petition addressed to the king, Charles II., November, 1676, by several potters of the City of London, namely: John Ariens Van Haunne (the same again who appears in the specifications of patents at the date of October, 1676, as J. A. Van Hamme),

*Adapted from "The Art of the Old English Potter," by L. M. Solon. Copyright, D. Appleton & Co.

The Connoisseur.

(Continued from page 39.)

James Barston, Daniel Parker, John Cam-pion, Richard Newman and divers others, who complain that "notwithstanding the statute of Edward IV., prohibiting the bringing in of any painted wares into this kingdom by way of merchandise," etc., "several persons have presumed to import and daily to bring in several great quantities of painted earthenwares," etc., "to the inevitable ruin of the petitioners and many hundreds of poor men, women and children, whose subsistence and livelihood depend thereon, and the total destruction of the manufacture here, which is fully as well done as any foreign, and with most materials of English growth," etc.

To the Delft-ware succeeded the whole flint or Queen-ware in 1760, by Wedgwood. In 1716 the English Delft had already been brought near to perfection, as we can see by the large plaque preserved in the Mayer Museum; it is painted in blue, with a view of Great Crosby, the landscape being plentifully diversified with ships, houses, figures, and animals of all sorts. In the old church at Crosby may also be seen a plaque of the same ware, with the arms of the Merchant Taylors' Company, and the date, 1722. At that time the ware was already exported in large quantities, and numberless examples have been preserved to us dating far down in the eighteenth century. Among these may be mentioned tiles for fire-places, with blue landscapes and figure subjects; puzzle jugs of elegant shape, thinly potted and

brightly glazed, with doggerel verses painted all round; and especially large punch bowls, decorated with a ship in full sail and a border of Chinese flowers. On these the blue painting is so cleverly executed that they vie with many a piece made in Holland, and the artists had nothing more to learn from their masters. Shaw and Pennington were very celebrated for their punch bowls between 1750 and 1780.

At Vauxhall and Mortlake Delft-ware potteries were carried on, but no specimens have been so far identified as coming from these places. At Bristol English Delft was extensively manufactured from the beginning of the eighteenth century, but the potters of that city never attained to the degree of perfection which the art reached at Liverpool. Thomas Heath introduced Delft-ware into Staffordshire towards 1710.

We must say that the making of Delft-ware never interfered in England with the development of local productions, which continued to be made with native materials. Seldom do we find English Delft in pieces of general use in the country; for example, few, if any, tea-pots, mugs or common jugs are to be met with. It was limited rather to fancy articles, such as decorative tiles, vases and dessert plates.

Delft-ware became so fashionable that the English potters had to apply that name to such substitutes as they could contrive to manufacture. The ware has disappeared a long time ago, but the name has been preserved to this day, and all common crockery is still called Delft in many country places.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

RICH VIENNA
NOVELTIES.

ONE of the most attractive lines of rich novelties ever shown by Bawo & Dotter, 30 Barclay St., New York, is now to be seen at their ware-rooms. The pieces are similar to Royal Vienna, being of the finest Dresden china, decorated by Knoeller, of Vienna. The subjects are reproductions of the finest paintings in the European art galleries, while the body color of the pieces is either a rich maroon or an apple green. This ware includes comb and brush trays, bon-bon boxes and trays, tea caddies, chocolate cups, teapots, sugars, creams, pen and pin trays and odd shaped celery dishes. Altogether the pieces are considered by the importers to be the most perfect in detail and finish of any line they have ever carried.

C. L. DWENGER IN BUSINESS FOR HIMSELF. C. L. DWENGER, for many years manager for the late A. Klingenberg, a well known importer of fine china, glassware and art pottery, will embark in business Jan. 1st. Mr. Dwenger, who is now in Europe purchasing goods, will, on his return, occupy the quarters formerly of Mr. Klingenberg, at 35 Park Place, New York, and will devote himself to importing French and Carlsbad china.

NEW SUBJECTS IN STATUARY. SOME new subjects in statuary were opened last week by L. Straus & Sons, 42-48 Warren St., New York. Among these late arrivals are three which may be classed with the finest pieces here shown. One is an idealized statue of Columbus, another the famous Venus de Canova, while the third, Wedding Jewels, represents a beautiful girl holding a basket of jewelry. All these figures are in Cararra marble and stand about four feet high.

A POPULAR LINE FOR PRESENTS. ONE of the most successful lines suitable for presents is shown by Levy, Dreyfus & Co., 11 Maiden Lane, New York. It is their sets of cups and saucers arranged in satin lined cases. These sets comprise six or twelve cups and saucers, sometimes less, with a teapot, sugar and cream. They are shown in both French and Dresden china. The decorations are varied, including green and gold, floral, cobalt, blue and gilt, Watteau panels and other varieties. They will prove as popular for wedding as for holiday presents.

THE RAMBLER.



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For BADGES and MEDALS,

Flag Pins, Class Pins, Class Rings
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19 John Street,

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Diamonds Set in Teeth.

THERE is a comparatively new fad, which should it increase extensively may give a new field for the consumption of diamonds of the smaller sizes. This evolution of the essentially American demand for something new under the sun, consists of wearing a diamond inserted between or in the incisors of the lower or upper jaw. The innovation is due to Dr. Luella Cool, a dentist of San Francisco, who has by reason of this and other radical departures from the strict lines of her profession, become known throughout the country.

Dr. Cool, who recently arrived in New York, visited THE CIRCULAR office and explained her processes. She is a handsome brunette, and when she smiles shows two diamonds set in her front teeth—one in the upper and the other in the lower jaw—which give a dazzling effect. The diamonds, she explains, are set in the teeth by one of two methods: the first is similar to that used by a jeweler in setting a ring, the setting being filled in and burnished down; the other method is to cement in the stone. The acid or saliva has no effect on the gem, nor is the stone noticeable when coming in contact with the lips.

The cost of the diamond work varies and depends on the size and purity of the gem. Dr. Cool does not confine herself entirely to diamond work, but is proficient in all branches of dentistry, she having also originated the idea of gold crown work, with the name and city of residence engraved thereon as means of identification in case of accident or sudden death. In her own mouth Dr. Cool has a gold crown, inserted by herself, on which is engraved "L. Cool, 1893"—the latter being the year she originated the idea.

Dr. Cool claims to have set many diamonds in the teeth of ladies of San Francisco and other western cities, and expects that the fad will spread. She starts the latter part of this month for Guatemala, where she

will practice her profession. The Central Americans, as a people, are passionately fond of diamonds, and wear them on all occasions, and therefore the charming doc-



DR. LUELLA COOL.

tor expects to have a large demand for her work.

North Carolina Emerald Mine.

GEORGE F. KUNZ, in the *American Journal of Science*, says: In July, 1894, a new locality of true emeralds was discovered by Mr. J. L. Rorison, miner of mica, and Mr. D. A. Bowman, on the Rori-

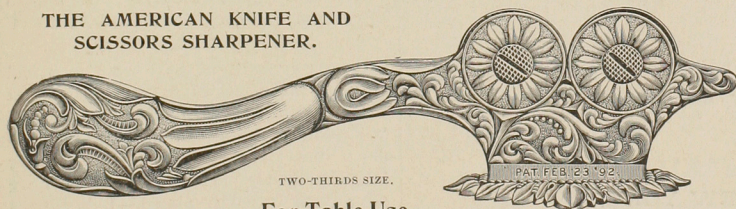
son property, near Bakersville, Mitchell county, N. C. Here, at an elevation of 5,000 feet a. t., on Big Crab Tree mountain, occurs a vein of pegmatite some five feet wide, with well-defined walls, in mica schist. This vein carries a variety of minerals besides its component quartz and feldspar, among these being garnets; translucent, reddish and black tourmalines, the latter abundant in slender crystals; white, yellow and pale green beryls and the emeralds.

These latter are chiefly small, 1 to 10 mm. wide by 5 to 24 mm. long, but some have been found two or three times larger than the larger size named. They are perfect hexagonal prisms, generally well terminated, and are clear and of good color, with some promise for gems. They very strikingly resemble the Norwegian emeralds from Arendal. One vein outcrops for perhaps 100 yards, with a north to south strike.

The results thus far obtained are only from about five feet depth of working, so that much more may be looked for as the vein is developed. The locality is 14 miles south of Bakersville, and about the same distance from Mitchell's Peak, a little north of the crest of the Blue Ridge. It is some 50 miles west of the emerald locality at Stony Point, Alexander county, N. C., described by William Hidden in 1881, in a pamphlet privately printed at New York.

Portraits of the late czar, with frames in silver and gold filigree adorned with cabochons, are exhibited in several Paris jewelry stores. A remarkable one has a very close network made of fine platina wires deeply oxidized, imitating crape, draped over one of the top angles of the frame. A branch of cypress formed of emeralds and a spray of everlasting flowers made of a gathering of topazes are tied together with a ribbon of snow-white silver and thrown across the crape-like platina network.

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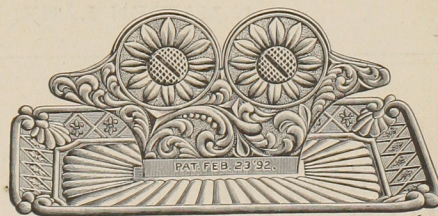
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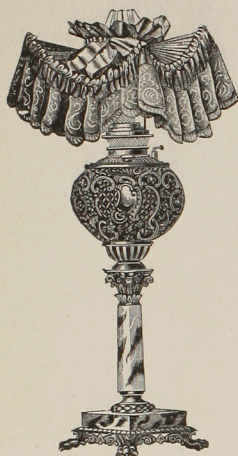
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FOR DESK USE.



Perfect Construction

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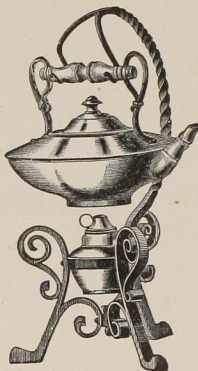
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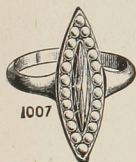
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"MY dear, you're looking very tired to-night,"
(That means a Christmas cloak.)
"I'll get your slippers and your pipe—a
light."

(That's business, and no joke!)

"You'll kill yourself if you keep working so!"
(That speech is bound to win!)

"Darling, I could not live if you should go!"
(That means a diamond pin.)

"I've had the girl make just the nicest tea!"
(My head has fallen back.)

"The kind you liked best when you married me!"
(Mercy! a fur-trimmed sacque!)

"Poor, tired dear! I'll rub your head for you!"
(In mute despair I look.)

"When I go shopping I'll be tired, too!"
(That means—my pocketbook!)

—A Georgia Exchange.

Consistency is a jewel which many of us
are saving for a crown setting.

Smith, Gray & Co.'s Monthly.

HE—Your heart is of so hard a substance,
I find nothing will penetrate it.

SHE (cooly).—Why not try diamonds?

Smith, Gray & Co.'s Monthly.

No wonder a woman thinks herself
good enough to eat when her complexion
is flour and her diamonds paste.—Boston
Transcript.

LOVE BRAVES ALL DANGERS.

EDITH—Surely Mabel isn't going to cross
the avenue in this storm.

MAUD—Yes, she is; I know that Jack
Dasher proposed to her yesterday, and
she'd show that engagement ring to me if
she had to swim over.—Judge.

USEFUL INFORMATION.

FIRST UNDERGRADUATE—What made you
rush out as soon as you opened that pack-
age from home and got the gold watch
your pater sent you for a Christmas pres-
ent?

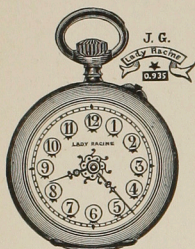
SECOND UNDERGRADUATE—I wanted to
see how much I could get on it.—Puck.

It was evident that they were man and
wife and were returning from assisting at
the wedding of two of their friends.
"Wouldn't it be awful," she was heard to
say to him, "if they were to live together
long enough to find out that the silver we
gave them was only plated.—Indianapolis
Journal.

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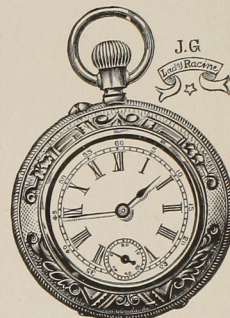
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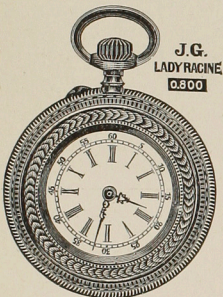
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Net Retail Price List of Carborundum Wheels.

ACCESOR'S PATENT, February 28th, 1893.

Diam. in Inches	THICKNESS IN INCHES.																	Rev. per Minute.
	¼	⅜	½	⅝	¾	⅞	1	1¼	1½	1¾	2	2¼	2½	2¾	3	3½	4	
1	\$.15	\$.18	\$.20	\$.23	\$.25	\$.28	\$.30	\$.35	\$.40	\$.45	\$.50	\$.55	\$.60	\$.65	\$.70	\$.80	\$.90	18,000
1 1/2	.18	.22	.25	.28	.31	.33	.35	.40	.45	.50	.56	.62	.67	.73	.77	.90	1.00	14,000
2	.20	.25	.30	.34	.37	.40	.42	.46	.52	.58	.65	.70	.77	.85	.90	1.00	1.20	11,000
2 1/2	.25	.30	.37	.42	.46	.48	.50	.55	.60	.67	.75	.80	.91	.98	1.05	1.20	1.40	8,800
3	.30	.38	.45	.50	.55	.58	.60	.65	.70	.78	.85	.95	1.05	1.15	1.25	1.45	1.65	7,400
4	.65	.70	.75	.80	.85	.90	.95	1.10	1.30	1.50	1.65	1.80	2.00	2.15	2.35	2.70	3.05	5,500
5	.85	.90	.95	1.05	1.15	1.25	1.35	1.65	1.90	2.20	2.45	2.75	3.05	3.39	3.55	4.15	4.65	4,400
6	1.10	1.20	1.25	1.45	1.60	1.80	1.95	2.35	2.75	3.15	3.55	3.95	4.33	4.75	5.15	5.95	6.75	3,700
7	1.35	1.55	1.70	1.90	2.10	2.35	2.60	3.15	3.70	4.25	4.80	5.35	5.75	6.45	7.00	8.10	9.20	3,160
8	1.65	1.90	2.15	2.45	2.75	3.05	3.35	4.05	4.80	5.50	6.25	6.95	7.65	8.35	9.10	10.50	12.00	2,750
9	2.00	2.40	2.65	3.10	3.40	3.80	4.15	5.10	5.45	6.90	7.80	8.75	9.65	10.55	11.45	13.25	15.10	2,450
10	2.45	2.80	3.25	3.70	4.15	4.65	5.10	6.25	7.40	8.50	9.60	10.70	11.85	12.90	14.05	16.30	18.55	2,200
12	3.60	4.00	4.40	5.10	5.80	6.50	7.20	8.80	10.40	12.00	14.60	15.20	16.80	18.40	20.00	24.55	26.40	1,830

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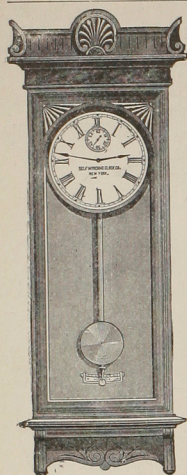
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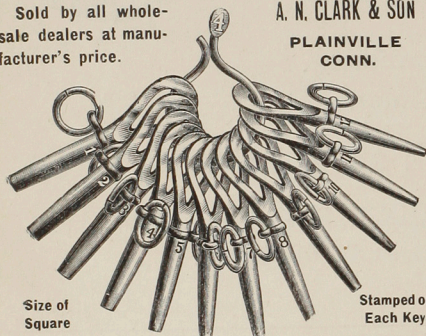
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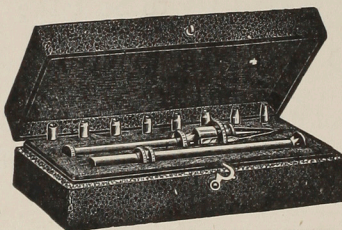
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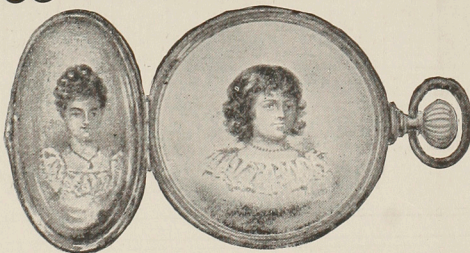
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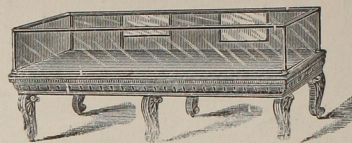
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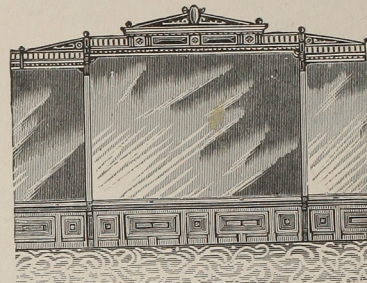


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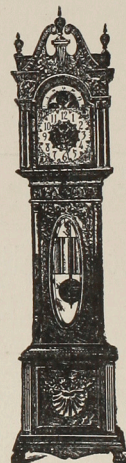
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