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NEW YORK, WEDNESDAY, DEC. 26, 1894.

No. 22.

THE FLOWER IN JEWELRY AND SILVERWARE.

PART II.

PARIS, France, Dec. 5.—Some silversmiths obtain very remarkable effects with exact copies of flowers, plants and vege-

or the like. A sugar basin has the shape of a nenuphar; a butter dish resembles an artichoke. Trays consist of vine leaves, faithfully reproduced by an electrolytic process. Tea sets, candlesticks, jardinières, cups, goblets, plates, etc., are covered with garden or hot house flowers and plants in low or high relief, oxidized or in gilt, of various tints, some articles showing Oriental flowers in *cloisonné*.

An agricultural prize cup, Fig. 4, in silver, is adorned with wheat and flowers of the field apparently growing up its body. A Ceres head in high relief with flowers and leaves among the hair and around the neck, and resting on a console, divides into two halves, one side of the cup.

tankard. The wide-awake mouse resting on the top stalk serves as a knob to lift up the lid. Another little mouse in the lower part of the vessel, at the left, is tasting hops, while, near the base, a lizard full of life, is catching a fly.

Fig. 6 shows a marvellous piece of workmanship in silver, made at Falize's. The metal looks soft and pliable like the sub-

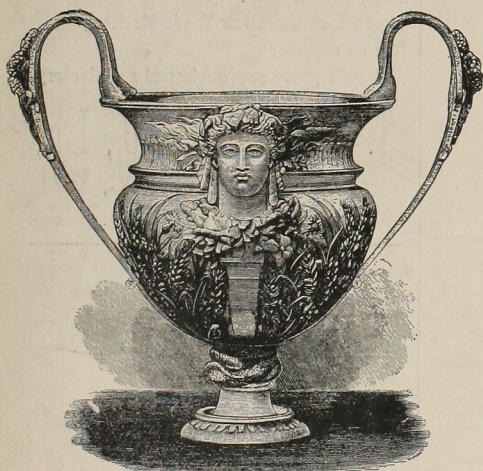


FIG. 4. AGRICULTURAL CUP, BY CHRISTOFFLE.

tables selected, grouped and arranged so as to give an harmonious ensemble. They reproduce these works of nature either to vary the outlines of their wares or to decorate them. In Christoffle & Co.'s exhibit at the Exposition de Fleur, there are three original silver vases. One consists of four leek roots forming the feet of the vase with their leaves tied together. Another shows three carrots, the leaves of which prettily intertwined and tied with roots, rise up gracefully, the top leaves falling back so as to give a curved rim to the opening of the vase. Another is an onion standing on its round part.

Several *drageoirs* (bonbon servers) have the appearance of half a lemon, peach, pear

All works made by the brothers Fanniére, of whatever size or use, are always finished to perfection. These impeccable artists display as much talent in the chasing of a mug, as they do in the modeling and the embossing of a shield. Fig. 5 reproduces an ale tankard in silver at once remarkable for its fitness and for the taste exhibited in its decoration. The handle is formed of hop stalks, twisted in a natural manner, so that one stalk spreads over the lid and the others shoot sprigs of hops sparingly over the wall-like body of the

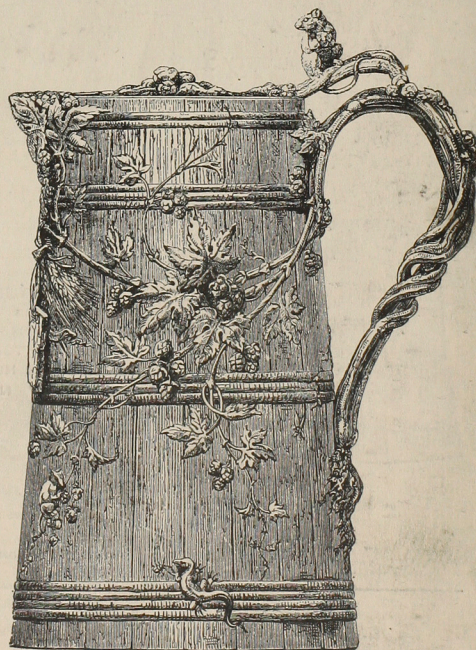
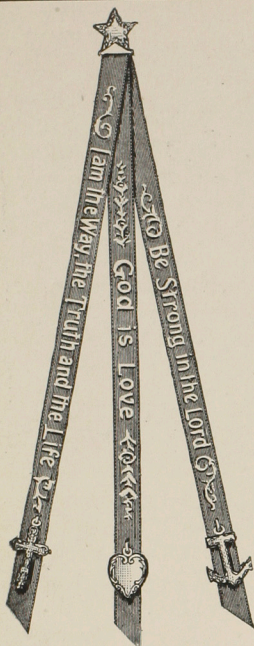


FIG. 5. ALE TANKARD BY FANNIERE.

stance of the vegetables it reproduces. The three tulips half open forming the sockets of a candelabrum, and the three onion



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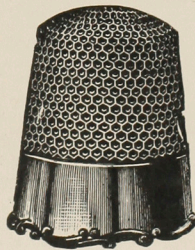
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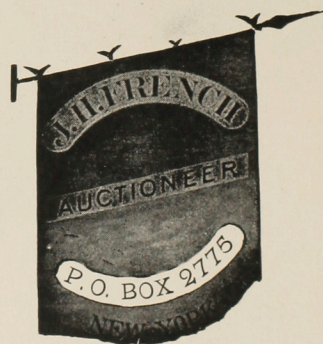
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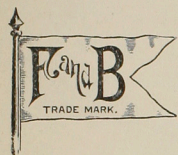
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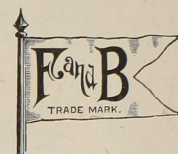


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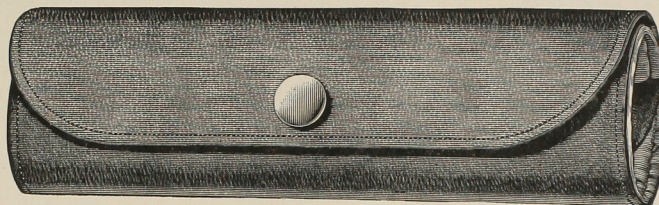
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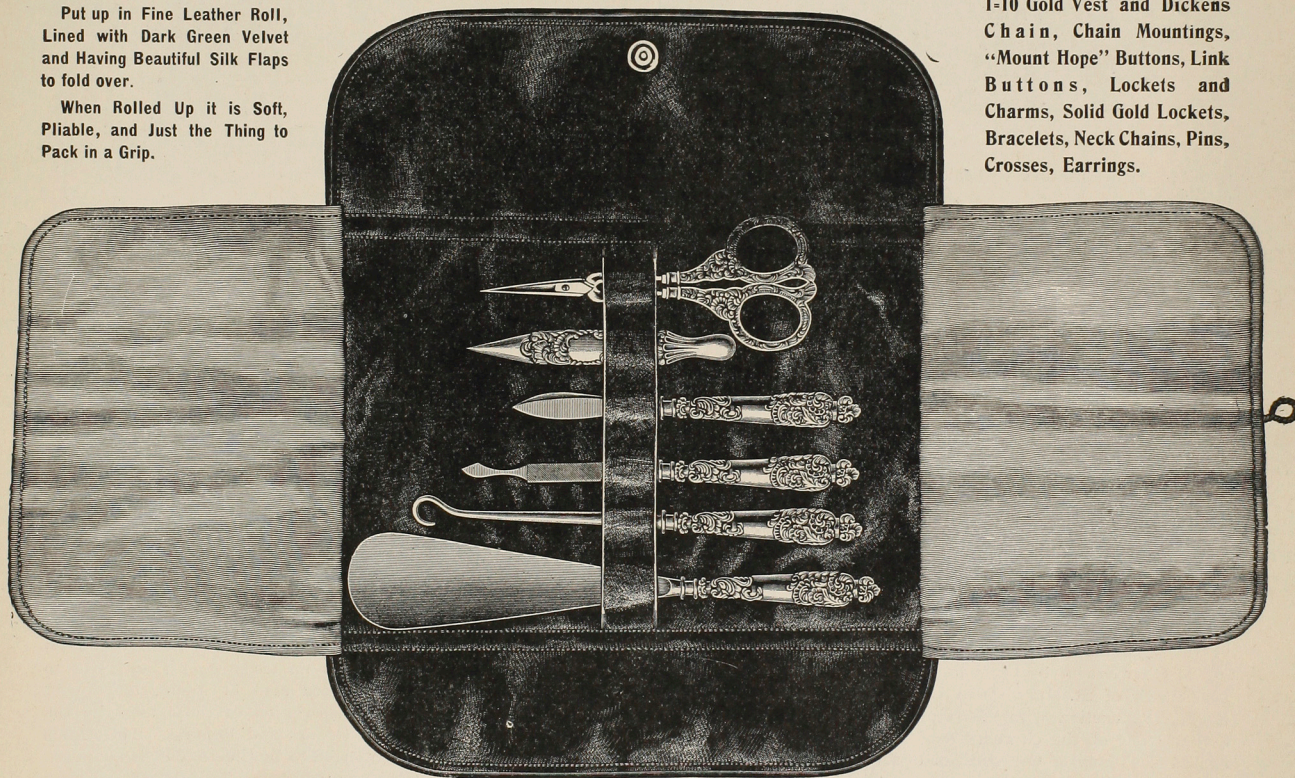
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When Rolled Up it is Soft,
Pliable, and Just the Thing to
Pack in a Grip.



SET ROLLED UP—REDUCED ONE HALF EACH WAY.



NO. 7 SET—REDUCED ONE HALF EACH WAY.

No. 138 File and Cuticle Knife Combined.

" 139 Corn Knife.

No. 140 Button Hook.

" 141 Shoe Horn.

No. 142 Nail Cleaner and Ear Spoon.

" 143 Curved Scissors.

MANICURE SETS IN FINE KID CASES.

STERLING SILVER SET No. 1, CONTAINS:

No. 54 - Tray.

" 55 - Polisher Box.

56 - Polisher.

No. 57 - Paste Box.

" 57 - Powder Box.

" 58 - File.

No. 59 - Corn Knife.

" 60 - Cuticle Knife.

" 61 - Short Scissors

No. 70 - Long Scissors.
Box.

No. 2 and No. 3 also in Sterling Silver, with less pieces, therefore cheaper in price. Nos. 4, 5 and 6 are in 1-10 Gold. All parts can be ordered separately, and all steel is of the best.

stalks, with their roots overlapping each other, arranged so as to form a *porte bouquet*, are perfectly modeled and chased. The leaves and stems curl and bend gracefully as in nature, and although these vegetables seem to grow freely, the ensemble is



FIG. 8. CLOISONNÉ DISH, BY BARBEDIENNE.

at once very artistic and well calculated for use.

Fig. 7 shows a pretty jardiniere sparingly decorated with hawthorne buds and flowers in low relief. This jardiniere, in polychrome finish, rests on four pinecones, slanting prettily; other cones placed on the sides serve as handles.

Let us also mention a dish (Fig. 8) from Barbedienne's. It is magnificently decorated in cloisonné. The nenuphars, reeds and other aquatic plants are most faithfully rendered, and the wild duck soaring over the water is as real as possible. The border of the dish, covered with a fine and *fouillé* course of conventional foliage, is skilfully opposed, as a suitable frame, to the picture so clear, so open and so refreshing.

A Notable Ecclesiastical Set.

THE communion service presented to Father Brown by the parishioners of the Church of St. Mary the Virgin, New York, in connection with the laying of the corner stone of the church, Dec. 8, purchased of Tiffany & Co., consists of seven pieces—a chalice, a flagon, two crewetts, tray, paten and lavabo. The crewetts are of fine crystal with silver-gilt mountings set with semi-precious stones. The other pieces are of solid silver, richly gilt, with semi-precious stones embedded in the mountings. The stones introduced are used in the same way as by the early ecclesiastics for the ornamentation of their church vessels.

The chalice, the principal piece of this remarkably beautiful service, is an example of the possibilities of ecclesiastical enamel and decorative work. The decorations are

Florentine, in repoussé and applied work. Around the bowl of the chalice are enameled medallions representing "The Last Supper," "The Entombment," and "The Resurrection." Upon the four knops on the center of the stem are enameled miniatures of the four evangelical attributes—

Matthew . . . the man
Mark . . . the lion
Luke . . . the ox
John . . . the eagle.

The foot of the chalice is in quatrefoil shape, with enameled representations of the following Biblical scenes in the four compartments or panels:

"Moses striking the rock from which gushed forth water."
"Israelites who had been bitten by the fiery serpent directed to look to the brazen serpent for healing."
"The two spies, bearing on a pole between them the grapes of Eschol."
"The Institution of the Feast of the Passover, represented by the slaying of the lamb and the sprinkling of the blood on the lintel."

Dividing the compartments are four dragons or spirits of evil; these spring from the stem and stand aloof, having "no part nor lot" in the holy scenes depicted. The chalice stands to inches high, and in addition to the other decorations is studded with en cabochon cut carbuncles, symbolic of wine. Under its base or foot is engraved the following inscription:

Presented to the
Reverend Thomas McKee Brown, Priest,
on the
Feast of the Conception
of the
Blessed Virgin Mary, 1894, A. D.
by the loving parishioners
in commemoration
of the

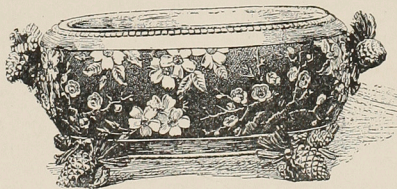


FIG. 7. JARDINIÈRE, BY FALIZE.

25th Anniversary of the organization
of the
Parish of St. Mary the Virgin,
New York.

The paten is of silver and richly gilt. On the under side is a panel enameled in red and blue of the Paschal Lamb, with nimbus around its head, and to the right the flag and the Latin cross. From the Lamb's side flows its lifeblood into a chalice. Forming a border about the picture are the words "Panis Vivus" and "Agnus Dei."

There is a handsome oval tray for the two crystal crewetts, of solid silver, richly chased and gilt all over, and studded with chrysoprases. In the quatrefoil corners are four medallions in blue enamel representing

the four prophets, Isaiah, Jeremiah, Ezekiel and Daniel, with the name of each inscribed above in Latin. The crewetts have dragons for handles, signifying that all evil is on the outside. The base is hexagonal in shape and set with aquamarines. Upon

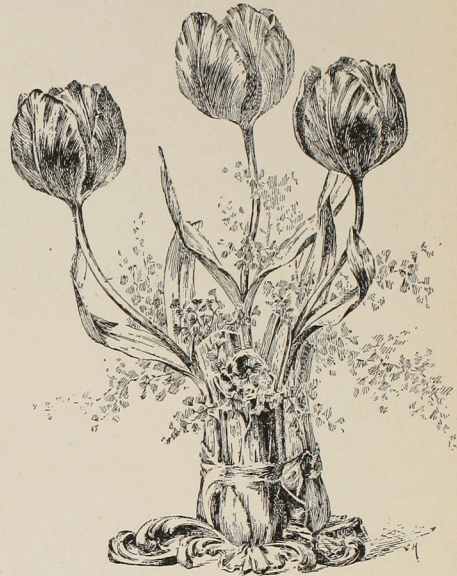


FIG. 6. SILVER CANDELABRA, BY FALIZE.

the cover of one, around the dome, are the letters A Q U A., followed by the chrisma, with an aquamarine set in the knob. In the knob of the other crewett is a garnet, symbolizing wine, and around the cover are the letters V I N U M.

In addition to these pieces, there are flagon and a lavabo (the ecclesiastical bowls), both of solid silver and gilt, to match the other pieces, but not enameled or studded with stones. The set is fitted into a handsome black seal leather case.

The Age of the Chafing Dish.

WOMEN who first prized their chafing dishes for their convenience are now feeling an added pleasure in using a utensil that has a history at least of 2,000 years, says an exchange. They refer to what Seneca said of them, and quote Soyer's description of those used by the ancient Greeks and Romans. The dish is also referred to by Cicero, and is supposed to be the "authepsa," a kind of saucepan of Corinthian brass of considerable value and made with such art that its contents cooked instantly and with little fire.

This simple and ingenious vessel possessed a double bottom, the uppermost one holding the light delicacies destined for desert, and the fire was underneath. The chafing dish was known in America as early as 1720.

George R. Bergen has opened a new jewelry store in Carson City, Mich.

Connecticut.

The stock in the store of John Lomberg, Ansonia, will be sold at auction.

A new music and jewelry store combined will be opened on Church St., New Britain, about Feb. 1.

The new works of the Eagle Sterling Co., in Glastonbury, are resuming full time on sterling silver goods.

Mr. Call, the well-known representative of Simpson, Hall, Miller & Co., is in Wallingford for a few days.

The Upson Jewelry Co., Waterbury, are having a lively removal sale, preparatory to removing to a new store.

Jeweler Pierpont, of Naugatuck is packing up the balance of his stock preparatory to his leaving for the far west early next week.

The Winsted Optical Co. are soon to take possession of the building formerly occupied by the Clifton hosiery, West Winsted.

Henry Grant, a Hartford clock repairer, has received information that he will soon come into possession of a large amount of English property.

The New Haven Clock Co.'s manufactory shut down Saturday night, Dec. 22d, for two weeks. On resuming, the works will run eight hours a day instead of nine as of late.

Leroy Upson, for some time assistant treasurer of the Waterbury Watch Co., has resigned and will engage in some business for himself. The duties of his position at the watch shop will be divided among the rest of the officials and the office abolished.

Scovill Hitchcock, Southington, who called a meeting of his creditors to agree upon a settlement with them, makes them an offer of 20 per cent., to be paid on or before Jan. 14. He states his liabilities as \$2,600, assets \$400. Nearly all have accepted the offer.

Eighty-five shares of stock in the New Haven Clock Co., belonging to F. E. Morgan, of West Haven, who was formerly a prominent official of the company, were attached Wednesday afternoon by Deputy Sheriff Pond in a suit brought against Morgan by the Bristol Savings Bank, to recover on a note for \$5,000 given by him in 1889.

Last week Watson J. Miller, president of the Derby Silver Co., received a private letter from Governor-elect O. Vincent Coffin, announcing Mr. Miller's appointment as an aide on the Governor's staff, with rank of colonel, with request to wire acceptance if agreeable to him. Mr. Miller wired his acceptance with suitable acknowledgments.

Simpson, Hall, Miller & Co., the Simpson Nickel Co., Maltby, Stevens & Curtiss Co. and the German silver department of R. Wallace & Sons Mfg. Co., Wallingford, shut down Dec. 22d for the usual vacation and inventory. Hall, Elton & Co. and the

sterling silver and steel departments at R. Wallace & Sons Mfg. Co. will run until next Saturday.

The United States government has, it is reported, just placed a large contract for knives, forks and spoons for the army and navy, to be made by Holmes & Edwards Silver Co., Bridgeport, out of metal furnished by the Waldo foundry. The metal is "gold-aluminum," a beautiful alloy which is selected by the government for its wearing and sanitary qualities.

Fred. Winkel's clothing and jewelry store in the Opera House block, New Britain, was broken into by thieves Wednesday night and about \$150 worth of goods was stolen. The thieves effected an entrance to the store by cutting out a large pane of glass from the rear door. The goods stolen consisted of three gold watches, 12 gold rings and a quantity of clothing.

Two bills of complaint were filed Dec. 18, in the United States Circuit Court by the Edward Miller Co., Meriden, against the Meriden Bronze Co., Augustus H. Jones, Meriden, and Willis E. Gard, Brooklyn, N. Y. One bill alleges an infringement of a patented wick raiser and the other an infringement on a valuable improvement in central draft lamps. An injunction and accounting are asked for in each suit.

Syracuse.

Oscar Miller has opened a new store in South St., Utica.

S. H. Lesser, of A. Lesser's Sons, has left on a trip through Ohio.

M. H. Reese opened his new store at 210 Warren St. the first of the week, and put in a bid for popular favor.

Among the buyers visiting Syracuse jobbers recently were: Wm. Farrand, Savannah, N.Y.; C. J. Fuller, Phoenix; J. E. Squier, Chittenango; G. N. Lucky, Baldwinsville, and E. R. Hunt, Elbridge.

Geo. E. Wilkins says that the fine Baume & Co. tourbillon watch, which was awarded the highest medal at Chicago, and which has the unprecedented record of 91.9 marks at Kew Observatory, London, has been sold to an American gentleman.

Out-of-town buyers calling on Syracuse jobbers the past week were: J. C. Mannerling, Camillas; C. J. Fuller, Phoenix; Geo. Bergen, Earlsville; E. R. Hayden, Groton; G. N. Lucky, Baldwinsville; J. E. Squier, Chittenango; J. H. Jones, Rome; J. F. Orton, Canastota; A. H. Rose.

The estate of the late Benjamin C. Lathrop, who at the time of his death lived in this city, is the subject of litigation between two of his sons—Edwin C. Lathrop, an installment jeweler in this city, and Levi Lathrop, of New York. The estate is valued at \$70,000, and consists of real estate in this city.

W. W. Mansfield & Co., Portland, Me., are advertising a removal sale. They vacate their store, Dec. 30.

Philadelphia.

J. Zineman spent several days on business in New York, last week.

Riggs & Brother have issued a valuable and comprehensive nautical almanac for 1895.

Buyers in town during the past week included: Howard Fitzsimmons, West Chester, Pa.; B. C. Foster, Bristol, Pa.; H. Watson, Manayunk, Pa.; C. F. Rudolph, Wilmington, Del.

Among the salesmen in Philadelphia during the past week were: Ed. Eckfeldt, Wm. B. Kerr & Co.; Thomas G. Frothingham, T. G. Frothingham & Co.; Chas. Perret, Jules Racine & Co.

Charles Silence, Camden, and Edward Davis, 1529 Walter St., were arrested on the 17th inst. charged with stealing a pocketbook containing \$22 from the silverware store of Sackett & Co., 924 Chestnut St., where they were employed. One of the lads admitted the theft, and both were committed for trial.

The creditors of the optical company for whom Lawyer Hyneman is acting in the capacity of master, had a meeting at his office last week, but there was nothing definitely settled. A number of claims were presented, but there was no possibility of estimating either assets or liabilities. It is expected, however, that a dividend of four per cent. will be declared on the first audit.

John Wood, aged 45 years, a jeweler, residing on Frankford Ave., was committed to prison Thursday, in default of \$2,000 bail and a fine of \$50 on the charge of enticing girls to his place of business for immoral purposes. The warrant was sworn out by one, Mrs. Fitzpatrick who alleged that Wood had harbored her daughter Lizzie, aged 10 years, since Saturday. Wood in defense, said that he had engaged the girl to do housework, but this Lizzie denied.

Minneapolis and St. Paul.

Frank Lueck, Minneapolis, is selling off some of his old stock at auction, at 242 Nicollet Ave., which he had stored away since last Spring.

Axel E. Madsen, North Branch, Minn. who recently started in business there, last week sold out his place to Fred. H. Eickmeier, formerly of Hankinson, N. Dak.

The Twin Cities' jobbing houses had a fair holiday trade, and for several weeks past were obliged to work their forces evenings in order to keep up with the order trade.

Out-of-town jewelers visiting the Twin Cities the past week were: Fred H. Eickmeier, Hankinson, N. Dak.; J. R. Rasset, Howard Lake, Minn.; A. E. Madsen, North Branch, Minn.; W. G. Gould, Glencoe, Minn.; E. P. Long, St. Cloud, Minn.; O. W. Peterson, Hudson, Wis.; E. A. Sawyer, Faribault, Minn.

1893

WE EXTEND TO ALL
A HAPPY NEW YEAR
AND MAY THE COMING YEAR
BE TO YOU ONE OF
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PROSPERITY
& GOOD WILL

1894

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RING IN THE NEW!

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See our
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because they deserve it.

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in Gold, Silk and Plate
Plain or with Pearl or
Gold Bells.

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Drops,**
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Diamond combinations.

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With Silver, Gold or
Pearl Heads, handsomely
chased.

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IN SILVER AND SILVER
GILT.

RINGS
In all grades, Plain, Stone
Set and Chased.

**See our dainty new line of
Chased Band Rings.**

A HAPPY NEW YEAR!
It will surely be PROSPEROUS
if you handle our
lines.

**Waite, Thresher
Company,**
Providence, R. I.

**Waite, Thresher
Company,**
Providence, R. I.

E. Davecke

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AND
HOROLOGICAL REVIEW.

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189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

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Some Holiday

Trade Features.

REPORTS from all parts of the country reflect a large volume of business during the pre-Christmas days—considerably larger than that of the same period of last year. The outlook for trade after the holidays is promising. According to *Bradstreet's*, the Chicago jewelry jobbers have unexpectedly enjoyed a heavy trade. Throughout New England and the Middle States general trade has been of moderate proportions at most cities, being seasonably dull and in marked contrast to activity prevailing among dealers in holiday goods. A marked feature of the jewelry trade has been the large demand

for silver goods, both in the form of novelties and in table ware. This has been due to the circumstance of the reasonableness of the cost and more than commensurate showiness of silver articles. Purses have been light, but the desire for much effect in gifts has been as strong as ever; and being incapable of making purchases of objects of gold, persons have had recourse to the other well-known precious metal, silver. In this statement, it is not intended to imply that gold goods have not been in demand. As a matter of fact dealers have sold large quantities of gold jewelry, one case cited being a Boston firm who sold to one person \$20,000 worth of jewelry. It has been pointed out, however, that this prosperous condition of affairs has been confined mainly to the larger dealers, the ordinary jeweler finding his trade in clocks, silver plated ware and jewelry of a cheap character. The bric-à-brac and glass lines have been largely drawn upon, and many progressive dealers have had their enterprise in laying in a stock of these goods profitably repaid.

Increases and Decreases in Foreign Trade.

FOREIGN trade for October was in many respects encouraging, total values showing an export movement in October larger than in any previous month since January. Compared with September 1894 there is a gain in value of exports amounting to 43 per cent. The gain in value of imports over those for September is about half as much. The decrease as compared with October last year in value of domestic exports is 4 per cent. and about the same relative decrease is shown from October, 1892. On the other hand, imports have developed many increases, and the gain for October this year over last is more than 15 per cent.; decreases from previous years are much less marked than with exports. The bulk of the increase in values of imports occurred in the dutiable branch. Heaviest increases among free-of-duty goods are shown in imports of raw materials, with receipts of articles of food and live animals showing heavy decreases. The reverse almost is true as regards dutiable goods, articles of food and live animal imports increasing. Raw materials imported fell off, while manufactured goods for use in the mechanical arts and for consumption, as also many luxuries, show increases. As far as the jewelry industry is concerned, imports generally show no increases in October. Of diamonds and the precious stones, the totals are as follows: 1894, \$529,406; 1893, \$538,183; the falling off in 1894 being in diamonds and other precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches, the figures being, 1894, \$5,780; 1893, \$66,879. This latter condition is due to the excessive imports of rough stones prior to the enactment of the

new tariff law. Imports of clocks and parts of showed a marked increase, the figures being \$45,146 in 1894, and \$22,449. This increase has been doubtless due to the renewed activity in the sales of clocks generally, which for three years previous to the present had considerably fallen off. Of watches and jewelry the figures were practically equal; of the former, \$115,601, in 1894, and \$121,935 in 1893; of the latter, \$64,733 in 1894, and \$65,489 in 1893. As to exports, clocks and parts of alone show an increase; \$85,688 to \$71,717. Of watches the decrease was marked, namely, \$32,426 to \$54,966; jewelry decreased about 25 per cent., namely, \$44,045 to \$62,190; plated ware, about 15 per cent., \$27,732 to \$32,342. These figures, however, should be compared with averages, to obtain a more correct deduction as to relative increases and decreases.

The Wonder of Precious Stones.

THERE is something specially interesting and attractive about precious stones. They are certainly the most beautiful objects in the mineral world. To one who loves the charm and harmony of color they are a joy forever. What can equal a matchless diamond? In a small space you carry about with you all the hues of the rainbow. Light a taper and immediately a thousand rays flash forth, and delight you with a feeling of power and possession. They are all yours and neither grow old nor fade away. Five hundred years hence this matchless stone may grace the hand of your fair and youthful descendant and flash out as brilliantly and freshly as it does to-day—a bond of sympathy between her on earth and you in spiritland, to which a mesmeric virtue may be attached, linking past and present together, mortal with immortal; for in precious stones there always seems to be something vital and mysterious.

IT may be appended to the summary of achievements in the obtaining of silver stamping legislation in various States of the Union, published on this page in the last issue, that in Florida the common bill drafted by THE CIRCULAR has been placed into the hands of a State Senator who has promised to introduce it and pay especial attention to it. It is to us a matter of great satisfaction that the trade have acted their part in this connection with so much earnest interest.

The Will of Andrew Ingraham Makes Many Bequests.

BRISTOL, Conn., Dec. 24.—The will of Andrew Ingraham, one of the founders of the clock industry in this country, makes many public bequests. He directs that a valuable section of land be sold and the proceeds divided equally between the American Missionary Association, the Connecticut Bible Association, the town of Bristol for library purposes, and the American Home Missionary Society.

New York Notes.

Judgments for \$211.22 and \$162.01 have been entered against Abraham Grinspan, in favor of Solomon Jacobson.

Chas. Hauscheldt, 432 W. 42d St., has renewed a chattel mortgage on jewelry fixtures for \$304 to A. Goldsmith.

R. R. Fogel, of R. R. Fogel & Co., 177 Broadway, has been elected master for the ensuing year of Star of Cuba Lodge 742, F. & A. M.

Wm. B. Durgin, Concord, N. H., and C. Dorfinger & Sons, 36 Murray St., New York, have applied for membership in the New York Jewelers' Association.

A quantity of jewelry, diamonds, pearls and watches were among the goods disposed of at the auction sale of seized and unclaimed articles held at the Barge office, Wednesday. Fair prices were realized.

The General Term of the City Court last week handed down an opinion reversing the judgment for \$745.83 entered July 9, 1894, by Freudenheim & Abramson against Julia Raduziner, and ordering a new trial of the action.

The motion to make permanent the temporary injunction recently obtained by the Wm. Rogers Mfg. Co. against Wm. A. Rogers, of Brooklyn, restraining him from having his name placed on silverware, was to have been argued before Judge Lacombe, in the United States Circuit Court, Friday, but was postponed until Dec. 29th.

Examiner Krebs, of the jewelry department of the Appraiser's stores, was before Collector Kilbreth, Thursday, to explain the disappearance of a valuable diamond ring which vanished from his division on October 25 or 26 and has not been found. Mr. Krebs denied all knowledge of the missing jewel and the Collector made no decision in his case.

An attachment was issued in this city last week against the Wymble Mfg. Co., on a claim for \$691.19 in favor of Geo. T. Bynner, New York, representative of the company. The attachment grew out of a misunderstanding in relation to the amount due Bynner, and was obtained on the ground that the defendant company was a foreign corporation. The matter was settled amicably and the attachment vacated.

Tudor Angel Myers, formerly a dealer in diamonds at 51 Maiden Lane, secured a verdict Thursday before Judge Patterson, in the Supreme Court, for \$3,375. This sum was the full amount with interest and costs, claimed in a suit against Harry Phillips, who was charged with having obtained \$3,000 worth of diamonds in the latter part of 1892 from the plaintiff on false and fraudulent representations.

At a meeting of the Central Labor Union, in Brooklyn last week, representatives of the Diamond Workers' Union asserted that the statements made by a number of importers and manufacturers before the immi-

gration authorities in relation to the question whether or not their industry was new in this country were not based upon facts, and it was resolved to collect evidence to substantiate the charges made by the diamond workers.

Mary Day Dominick, the mother of H. B. Dominick, of Dominick & Haff, died Tuesday, Dec. 18th, at the age of 73 years. Mrs. Dominick was the widow of the late Jas. W. Dominick. Her death was due to bronchitis, from which she had been suffering but two days. Her health for some time previous, however, had not been good. The funeral services were held Thursday, at the residence of her son, H. B. Dominick, 14 W. 49th St. The remains were interred at Woodlawn Cemetery. Mrs. Dominick was a woman of the most lovely character and Mr. Dominick has the heartfelt sympathy of his friends, in his affliction.

The trophy for the winners of the American National (bowling) Tournament, which is being rolled at the Germania Alleys, was exhibited last week by its makers, the Wilcox Silver Plate Co., in the window of their store, 6 Maiden Lane. The design is appropriate, consisting of three bowling balls, on which rest three pins, forming a tripod and supporting a large egg shaped cup. The cup is decorated with the American shield and surrounded by a horseshoe, bearing an inscription, on the top of which is a gilt eagle.

David Goldstein, retail jeweler, 651 Ninth Ave., was arrested Dec. 16th, charged with attempting to collect a fraudulent insurance claim. It is alleged that on Aug. 30, a fire occurred in his store, on which he had insurance amounting to \$3,500. Fire Marshal Mitchell declares that the stock was worth only about \$1,100, and says that fires occurred under suspicious circumstances in four other places occupied by Goldstein. The prisoner was arraigned before Judge Martine, in General Sessions, and was released in \$3,000 bail.

Wm. Sinclair, an elderly man, pleaded guilty to the crime of petty larceny before Judge Fitzgerald in General Sessions, Dec. 18. There were two indictments for grand larceny in the second degree pending against him, one charging him with stealing 12 and the other 17 silver umbrella handles from Schloss Bros., of 620 Broadway, on Nov. 5. Sinclair is said to be an Italian whose real name is Mario de Benedetti. It is claimed that after serving several terms of imprisonment in England, he came here in 1892 and was almost immediately arrested for shoplifting in Maiden Lane. The Italian Consul, however, procured his discharge.

William Ginnel Simmons, the second son of Francis R. Simmons, of Henry Ginnel & Co. and grandson of Henry Ginnel of that firm, died Friday at the age of 19 years. His death was due to a heart trouble from which he had been suffering for some time. The young man had recently entered as a

student at the College of Physicians and Surgeons, of this city, and was a graduate of the Brooklyn Polytechnic Institute. He was an accomplished musician and had spent much time in the study of music. A large number of relatives and friends attended the funeral services which were held Sunday afternoon, at the residence of his parents, 260 Union St., Brooklyn.

A. K. Sloan's Fishing Story Uniquely Remembered.

The day subsequent to the last annual banquet of the New York Jewelers' Association, C. E. Hastings, of Carter, Sloan & Co., gave a dinner to a few select friends at the Lawyers' Club, in the Equitable building. The party consisted of Charles W. Bailey, of Bailey, Banks & Biddle Co., Philadelphia, Pa.; Clem Weaver, of J. E. Caldwell & Co., Philadelphia, Pa.; R. H. Galbreath, of the Duhme Co., Cincinnati, O., and A. K. Sloan and Geo. R. Howe, of Carter, Sloan & Co., New York.

The sextette enjoyed the charming lunch, not only because of its gastronomical beauties, but also by reason of its anecdotal features. Mr. Sloan entertained his companions, upon request, with a vivid account of his notable fishing trip of last Summer, when with E. C. Fitch, president of the American Waltham Watch Co., he passed on the latter's yacht some interesting weeks on the river Romaine, in Labrador. The rehearsal of this story had a peculiarly impressive effect on Mr. Bailey, as the subjoined letter will evidence:

DECEMBER 21ST, 1894.

My Dear Mr. Sloan:

Although many days have passed since I attended the charming lunch at the Lawyers' Club, it is impossible to erase from my memory the most interesting story of your fishing trip last summer. Night after night I have remained awake, trying to grasp the circumstances depicted by yourself, until unable longer to stand the strain on my nervous system, I conceived the idea of placing on paper the visions as they appeared in my troubled sleep. When you thoroughly peruse the little souvenir which I send with my most sincere regards, you will probably be surprised at the close resemblance of my imaginations to the exact facts, as you experienced them. I agree with you that killing salmon (as seen in my visions) must be magnificent sport.

In a few minor details the sketches may not be correct, but they are so realistic you will probably imagine yourself once more in Labrador (wherever that may be).

Wishing you and all the firm a Merry Christmas, I remain,

Sincerely yours,

CHAS. W. BAILEY.

Accompanying the letter was a unique specimen of bookbinding, as beautiful souvenir as one could conceive. It consists of seven card boards bound within a white, antique linen paper cover, the boards being held by a red ribbon. The fishing trip is illustrated with humorous color sketches showing decided talent in their execution, while the reading matter in hand printing, is written in burlesque style. The volume is titled "A Story," and reflects much credit upon its designer, though it is evident he is not an unquestioning believer in fishermen's tales.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF
Diamonds and Precious Stones,
Cor. Maiden Lane & Nassau St.
NEW YORK.
25 Halton Garden, London.
TELEPHONE, LONG DISTANCE 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS


and all other stones which undergo this process.

Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLÉS and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.

Providence.

R. G. Shutz, salesman for E. L. Logee & Co., has severed his connection with that concern.

Walter A. Griffith has been elected Chancellor Commander of Sterling Lodge, Knights of Pythias.

Mrs. Charles H. Fuller left last week for California, whence after a short stay she will sail to Australia.

The retailers in this city enjoyed one of the best holiday weeks that has been experienced in several years.

Mr. Tuck, of the jobbing house of Tuck & McAllister, has returned from a trip through New England.

A quarterly dividend of 1½ per cent. upon the preferred stock of the Gorham Mfg. Co. has been declared payable Jan. 1st.

E. J. Knight & Co. have opened an office in room 21, 87 Weybosset St., for the sale of diamonds, watches and jewelry on the instalment plan.

Mrs. Nanie E. Holt, widow of the late Albert Holt, has applied to the Municipal Court to be appointed administratrix of the estate of her late husband.

George Angell, formerly representative for Frank T. Pearce & Co., has severed his connection with that concern and accepted a similar position with E. L. Logee & Co.

Samuel H. Brower who has conducted a jobbing business at 226 Eddy St. for several months, is closing out his stock and will enter the employ of R. L. Griffith & Son, as traveling representative.

The pedestal for the statue of the Gladiator which George Wilkinson has presented to the city is nearly completed and the bronze will probably be set up at Roger Williams Park during the coming week.

Richard Robinson, who for several months the earlier part of this year carried on the manufacturing jewelry business, but failed some weeks ago, has entered the employ of Frank T. Pearce & Co., as traveling salesman.

William J. Wallace, who was caught stealing gold clippings from Waite, Thresher Co., was indicted last week. He pleaded *nolo contendere* and his case was continued for sentence on his furnishing bail to the amount of \$500.

The business heretofore conducted by Alfred Williams and James H. Presbrey under the style of Presbrey & Williams, 53 Clifford St., was dissolved on Dec. 20th by mutual consent. The business will be continued by Alfred Williams.

The E. H. Reynolds Co., gold plate manufacturers, after an occupancy of more than a decade, are removing from the Penholder building at the corner of Dorrance and Friendship Sts., to the shop formerly occupied by J. F. Hopkinson & Co., at the corner of Page and Friendship Sts.

The McCormick Co. are making preparations for removal into new and larger

quarters adjoining their present office in the Butler Exchange building. This will increase their capacity nearly four times what it is at present, and the new offices will be furnished with new and handsome fixtures including two large safes.

Under date of Dec. 17 the following was published in the Providence *Journal*: "Notice is hereby given that the co-partnership formerly existing between George H. Richardson, Elwood J. Fisher, M. A. Frances Fisher, and Florence F. Lamb, under the firm name of William M. Fisher & Company, was dissolved on April 7, 1894, by mutual consent. The business of the copartnership was from the date named continued by George H. Richardson and Elwood J. Fisher, who assumed payment of all liabilities." This is signed by M. A. Frances Fisher and Florence Fisher Lamb. This notice was issued since the death in New York of George H. Richardson.

After a lingering illness since August last Joseph B. Wentworth, one of the best known journeymen jewelers in this city, died Thursday at his residence in this city, in the 47th year of his age. He was born in Boston, Mass., March 13, 1847. He came to this city and was employed for several years as a machinist. Eight years ago he entered the employ of R. L. Griffith & Son as tool-maker and foreman. He remained with this firm until about four years ago, when he entered the employ of George Holmes & Co., as foreman. It was the deceased's intention of entering the manufacturing jewelry business for himself in January, 1895. He was a prominent member of the American Mechanics, Knights of Pythias, Grand Army of the Republic, United Workmen and Knights of the Golden Eagle. His funeral occurred Monday, and was largely attended.

Pittsburgh.

Albert A. McFarland has opened an engraving shop at 54 Fifth Ave.

J. C. Stumpf has bought out the store, stock and fixtures of A. C. Allen, Franks-town Ave.

The new Diamondtine Co. have opened an attractive establishment on Fifth Ave., adjoining the *Leader* office.

Frank Worrell, the well-known jeweler of Washington, Pa., surprised his friends last week by getting quietly married.

The business of the past week has been a rushing one, and must leave some happy impression on jewelers' exchequers.

Among visiting jewelers last week were: B. Neville, Dawson, Pa.; P. J. Mauson, Smith's Ferry, Pa.; J. D. McCaulis, Beaver Falls, Pa.; Frank Worrell, Washington, Pa.; and George V. Brady.

G. L. Ruff, Penn Ave., is regretting the loss of a \$90 solitaire bought on time by the cleverest swindler of the age—one Roberts—a handsome, slick individual who has recently "done" our most prominent merchants.

New York Notes.

(Continued From Page 22.)

An order from Washington received in this city Friday, directs the return of the diamonds and jewelry which customs officers seized on Dec. 9 from José Avandano, a passenger on the steamship *La Champagne*.

S. L. Von Wezel, of Amsterdam, Holland, arrived Saturday on the *Lucania*. Mr. Von Wezel comes here in the interest of the diamond cutting business he is about to operate in this city. His diamond cutting factory is located at Elizabeth and Bleecker Sts.

Henry Fera, 10 Maiden Lane, who recently purchased the diamond cutting factory at 60 Fulton St., which was originally to have been opened by Jno. H. Disselkoe, expects to have it in operation by to-morrow or the following day. He will operate 12 mills here, in addition to the three already established at 10 Maiden Lane.

Frank Collier, an employee of the Gorham Mfg. Co., was arraigned in Jefferson Market Court, Friday, charged with stealing \$20 worth of silver spoons from the establishment. William L. Le Cafo, manager of the firm, appeared against him. Collier was held for trial.

George H. Allen, a jeweler, 32 years old, of W. 44th St., attempted to board the front platform of a down-town Broadway cable car Saturday morning, when he slipped and fell so that his foot got caught beneath the fender. He was removed in an ambulance to Roosevelt Hospital. Michael Mollabey, the gripman in charge of the car, was arrested, but discharged in the Yorkville Police Court.

The Appeal From the Decision in the Diamond Cutters' Case.

Superintendent of Immigration Stump and Assistant Secretary of the Treasury Hamlin, Saturday heard arguments on the appeal from the decision of the Special Board of Inquiry which, as published in THE CIRCULAR last week, ordered the release of A. Hoed, a diamond polisher alleged to have been brought here in violation of the Contract Labor Law. By the decision of the Board of Inquiry they declared diamond cutting to be a "new" industry within the meaning of Section 5 of the statute and therefore exempt from this law.

The dissenting commissioner appealed from the decision of his three colleagues and, as before stated, argument on this appeal was commenced at Washington, Saturday. The argument will be continued during the coming week.

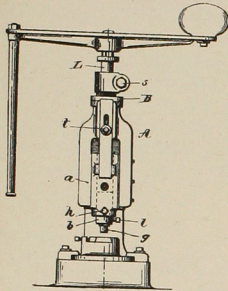
Charles A. Veicht, Milwaukee, Wis., has assigned. Bond for \$3,500 attached.

Since the first of October, the Manhattan Silver Plate Co., Lyons, N. Y., have run until 9 o'clock every night, the force numbering 250 persons. This fact is sufficient to prove that the company are enjoying an enviable spell of prosperous business.

The Latest Patents.

ISSUE OF DEC. 18, 1894.

530,915. JEWELER'S PRESS. CHARLES M. ADAMS and GEORGE W. ADAMS, Providence, R. I. Filed Dec. 26, 1893. Serial No. 494,717. (No model.)



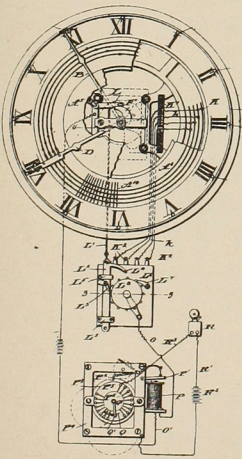
In a screw press, the combination of two sliding punches operated by the same screw and sliding one in the other, the outer plunger having a recess through it, and a recess in the front of the inner plunger having projecting edges at the lower edges of the recesses in the plungers and the upper side of the recess in the inner plunger beveled away, a front plate adjustably attached to the press standard and having a recess in its lower end the bottom of which projects inward and the upper side of which is beveled away, a block fitted to slide in the recess in the outer plunger and having its ends beveled.

530,927. HAT-PIN. OSBORN CONGELTON and GERTRUDE R. BOYD, Philadelphia, Pa., assignors of one-third to Oliver H. Bair, same place. Filed Jan. 16, 1894. Serial No. 497,050. (No model.)



A hat pin, comprising a rectangular guide frame, slides arranged on the opposite ends of the guide frame and having side pieces to run on the sides of the guide frame, the said slides being provided with depending inwardly extending prongs and a spring connecting the oppositely arranged slides and normally drawing them toward each other.

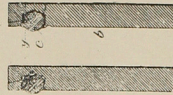
531,002. ELECTRIC PROGRAM - CLOCK.



JOHN L. MCCASKEY, Waynesborough, Pa., assignor to Frederick Frick. Filed Sept. 13, 1893. Serial No. 485,410. (No model.)

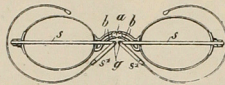
531,051. METHOD OF SECURING DIAMONDS IN STONE-CUTTING TOOLS, RUDOLF MARQUART, New York, N. Y., assignor to himself and Charles Brandt, Jr., same

place, and Edward B. Tompkins, Brooklyn, N. Y. Filed Aug. 3, 1894. Serial No. 519,348. (No specimens.)



The method herein specified of securing diamonds, and other stones in implements for cutting stone the same consisting in making a cavity or receptacle in a piece of metal, inserting the diamond into the cavity, heating the metal with the stone in place and filling in the interstices around the stone with a molten brazing metal or solder which unites with the metal and then pressing and forcing the hot metal and brazing metal from without around and over upon the stone to securely hold the same in place.

531,095. EYEGLASS FOLDING FRAME. ALFRED BRUNNER, Laupen, Switzerland. Filed Oct. 2, 1894. Serial No. 524,745. (No model.)



The combination with a pair of eyeglass frames connecting by a foldable bridge, of temple bows, each composed of a rigid and a spring section articulated together, said spring section bent into a loop and adapted to encompass the eyeglass frames when folded.

ISSUE OF DEC. 11 (OMITTED)

TRADEMARK **25,663. CATALOGUES AND NEWSPAPERS.** F. M. SPROEHNLE & CO., Chicago, Ill. Filed Nov. 6, 1894.



Essential feature—The words "OUR SALESMAN" and the conventional figure of Uncle Sam. Used since January, 1894.

Canada and the Provinces.

Retail jewelers of Halifax, N. S., report a good Christmas trade.

Aston & Tobin, jewelers, Pictou, N. S., have had the interior of their store painted to good effect.

W. C. Gibson, jeweler, St. Johns, N. B., has compromised with his creditors at 35 cents on the dollar.

Fire destroyed the buildings in the business portion of the town of Springhill, N. S., on Friday morning and among those who suffered loss were Frank Bird, jeweler, and E. Longeville, watchmaker. Mr. Bird carried no insurance.

Robbers smashed the plate glass windows in Bowen's jewelry store, Quebec, at 2 o'clock on the morning of the 16th inst., and carried away gold and silver watches, also a large number of rings, the whole valued at several hundred dollars. Detectives are looking for the robbers.

George A. Gray and Joseph N. Babson, doing business under the name of the Canada Plating Co., 763 Craig St., Montreal, assigned Thursday. Although there are about 50 creditors, they are in small

amounts, the largest being the Molson's bank secured \$750; J. H. Timmis, \$293; W. McLaren & Co., Guelph, \$165, and Thomas Tribe & Co., \$400.

William H. Newman died at his home in Dartmouth, near Halifax, N. S., on Dec. 18th, of apoplexy of the brain. Mr. Newman went to Halifax in 1855 and entered into partnership with J. Cornelius in the jewelry business. After some years the firm dissolved, each partner going into business on his own account, which state of affairs has continued since. Mr. Newman was highly respected as a business man and citizen of Halifax. He leaves one son who is interested in the business.

Boston.

Charles May will remove early in January into more commodious quarters, taking the second floor room formerly occupied by the Bay State Watch Case Co., which gives him an entrance from 3 Franklin St., as well as 386 Washington St.

Rich & Baker, 40 Bedford St., announce that on account of their rapidly increasing optical trade, they are about to close out their other departments, and will give up the sale of jewelry, watches and silverware after the first of the year.

Howard Beatty, age 17 years, employed by Shreve, Crump & Low Co., is held for trial charged with the larceny of a tray of comb jewelry, which was missed from his samples by a salesman for a New York concern, after he had exhibited them to the firm's buyer. He discovered his loss when he opened his satchels at his next calling place. Search for the tray failed to bring it to light, but the police found the missing stock in a pawnshop. Beatty answered the description given by the pawnbroker. When arrested he admitted his guilt.

The price list of the Webster-Whitcomb lathes and the attachments therefor, made by the American Watch Tool Co., Waltham, Mass., for January, 1895, has just been issued. It will be received by the trade with great interest, owing to the number of reductions shown on the prices of articles enumerated. As these reductions indicate no depreciation in quality, and as the company guarantee that there will be no falling below the high standard their goods have ever maintained, no slight benefit will accrue to the trade by these changes. The illustrations, numbering about thirty, include the Webster-Whitcomb lathes with and without tailstock, heads, jewelry rests, slide rests, chucks, and wheel cutting and other attachments. It is not claimed by this company that the Webster-Whitcomb lathes are the cheapest, but they call attention to the fact that as these lathes were the first as were taken abroad to be copied, and as over 8,560 are now in use, it is almost unnecessary to point out that they will be found to be the most satisfactory and, therefore, the cheapest in the end.

News Gleanings.

Burt Chalker will go into the jewelry business in Southington, O.

Willis Isaacs will remove from Russellville, Pa., to Hoboken, N. J.

Philleo Bros., Alexis, Ill., have opened a branch jewelry store in Cable, Ill.

On the first floor of Hefferman's new block, Spencer, Mass., is Isaac Achim, jeweler.

C. E. Willson, Deckertown, N. J., will on Jan. 1, move to the A. E. Ayers' building, on Main St.

John L. Clevlen, Poplar Bluffs, Ia., has sold out to Geo. W. Cameron, who takes possession Jan. 1.

J. E. Parker, jeweler, Morristown, N. J., sustained a loss by water in a fire in the Babbitt building, Dec. 20.

M. M. Simmer, Northfield, Minn., has sold out to Nels Petersen, who has been in charge of the business for some time past.

Noyes & Johnson, Marinette, Wis., have dissolved partnership. Mr. Noyes takes the drug stock and Mr. Johnson the jewelry stock.

G. A. Oppel, Little Falls, N. Y., has moved from the Collins block to the block erected by himself on the south side of Main St.

E. S. Cohen, assignee of Allward & Pearson, jewelers, Colorado Springs, Col., began to sell the stock at auction last Saturday.

E. A. Williams, Lynchburg, Va., announces that he will dispose of his jewelry stock and apply himself exclusively to his optical business.

Burglars raided Wyoming, Pa., some days ago, and among other places entered was the jewelry store of B. O. Dodson. A few articles were taken.

Burglars broke into W. A. Gay's jewelry store, Elliott, Ia., recently, while the proprietor was at supper and carried off about \$500 worth of watches and jewelry. This is the second raid on this store within a year.

John Leonard went into Wm. Kendrick's Sons' store, Louisville, Ky., last Saturday night and tried to walk off with a fine ring that was shown him by the clerk. He was fined \$20 and placed under \$1,000 bond for 12 months.

Otto W. Andrae, jeweler, San Antonio, Tex., whose assignment was announced in last week's CIRCULAR, named Dr. G. G. Clifford as assignee. Dr. Clifford filed a bond of \$10,000, but as yet no statement of assets and liabilities has been made.

Between 3 and 4 o'clock of the morning of Dec. 12, a most terrific cyclone swept over Monroe county, Ga., devastating Forsyth and the country generally. W. E. Sanders' jewelry store was demolished and great damage was done to the stock.

R. F. Gresham, a jeweler, who was ar-

rested in Portsmouth, O., some time ago and taken to Georgia on requisition papers, writes to friends in Portsmouth that he easily cleared himself of the charge, and that he has gone into business in Atlanta.

Two negroes entered the Shontz jewelry store, Des Moines, Ia., one night last week, and asked to see a diamond ring. After examining it they laid down a bogus ring, saying they did not want it. When the proprietor demanded his ring they drew a revolver and fled.

C. C. Brown has been discharged as the assignee of the George Chatterton jewelry house, Springfield, Ill. The order was entered on a petition which set forth that all claims and indebtedness had been paid, and that Mr. Chatterton was prepared to again take hold of the business.

The jewelry store of H. W. Swartz, South Side, Scranton, Pa., was broken into at an early hour last Tuesday, and a number of watches and all of his working tools stolen. The thieves gained entrance through a window in the back of the store by removing the sash.

At an early hour of the morning of Dec. 16, one of the show windows of J. H. Flanagan's jewelry store, 531 7th St., Washington, D. C., was smashed and about \$100 worth of plated silverware stolen. A brick wrapped in a coat was found in the window after the robbery was committed.

As Lewis Creamer, aged 45, a peddler of silverware and jewelry, living in Bound Brook, N. J., was going into New Brunswick last Saturday night a large and powerful negro who passed him suddenly turned and struck him, knocking him down. The negro then beat and kicked him into insensibility, and took from Creamer \$18 in money and about \$40 worth of silverware.

Milford, Del., is talking over a marriage which occurred there a few days ago. At the last session of the General Assembly, Charles Davidson, a jeweler of that place, was divorced from his wife. She asked for the divorce on the ground of cruelty and it was granted. Recently he wooed and won her back, and a few days ago they were married by the Presbyterian minister, at Milford.

What might have been a serious fire was narrowly averted at Malden, Mass. a few days ago. Fire was discovered in a factory on Middlesex Court, used by George M. Tilson for the manufacture of tin specialties and cheap jewelry. The building is in the midst of a collection of wooden buildings, near the center of the city, and but for the prompt action of the fire department a serious conflagration might have ensued.

A large plate glass in the show window of Hope Bros. & Arnold, jewelers, Knoxville, Tenn., was broken about 9 o'clock the morning of Dec. 14. Walter Kennedy, the store porter, had gone out to clean the window, and was standing on a ladder, when he lost his balance and fell against the pane. The force of his fall was so great that the win-

dow was badly shattered, although he escaped unhurt. There was no insurance on the window.

A bold but unsuccessful attempt was made to rob George H. Corbett & Co.'s jewelry store, 301 Main St., Worcester, Mass., early on the morning of Dec. 18. Entrance was effected by forcing a window on the Exchange St. side of the building, and the would be burglars got as far as the door leading upstairs. Fortunately, a huge iron bar on the inside of this door stopped further progress. They evidently became frightened and made their escape through a side door.

Omaha.

James Huteson is spending the holidays in Omaha. He represents the Spencer Optical Mfg. Co.

F. E. Hewitt is representing the Bassett Jewelry Co., New York, and will remain here through the holiday trade.

John Baumer, one of our oldest and largest jewelers, has a great big sign up, saying he is selling out at auction, etc., owing to the depression of the times.

Sol. Bergman has just returned from a quite extensive and very successful business trip through South Dakota and Wyoming. The region around Deadwood and Rapid City is booming as new gold mines have been found there lately.

Van Cott Jewelry Co., corner of 15th and Farnam Sts., in their new store under the Barker Block, have a slightly place of business on one of the most crowded corners in Omaha, and have dressed the large corner window, level with the pavement, in attractive style.

Adolph Meyer, for 30 years one of the firm of Max Meyer & Bros. Co., the oldest jewelers in the city, has taken charge of the musical department in the large department store of Hayden Bros. The musical part of May Meyer's business has been bought by the Haydens.

A shooting affray took place near Afton, Ia., lately, in which three tramps came to grief. They had been loafing about town all day. Towards evening they fell out with each other, when one drew a revolver, and shot the other in the back. They are supposed to be the fellows that robbed Will Gay's jewelry store, at Elliott, of \$1,800 worth of goods. The injured man was taken to Afton, and officers are on the track of the other two.

For the eleventh time, the Pope Mfg. Co. have presented their unique memorandum pad calendar, which has become an almost invaluable adjunct to the desk. The calendar for 1895 is even brighter than its predecessors in appearance, as clever artists have added dainty silhouette and sketch to the usual wise and witty contributions that have heretofore given this calendar its charm.

Pairpoint MANUFACTURING COMPANY. Gold and Silver Plate

WE ARE MAKERS OF THE
LARGEST AND LOWEST PRICED

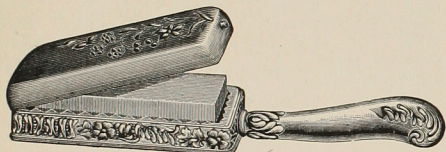
.....LINE OF.....

"Crown Pairpoint" China

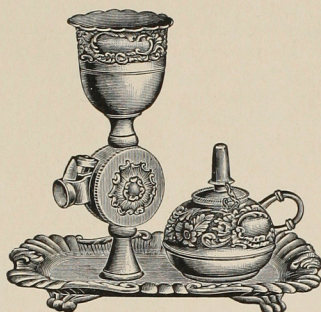
Rich Cut Glass,

Fine Decorated Art Goods,

.....TO BE FOUND IN THIS COUNTRY.



No. 2832. KNIFE SHARPENER.



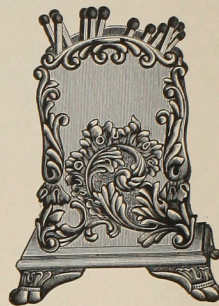
No. 4908. SMOKING SET.

"WHEN IN DOUBT"

--- BUY ---

PAIRPOINT GOODS.

Factories, New Bedford, Mass.



No. 3749. MATCH HOLDER.

HOLIDAY NOVELTIES

.....OF EVERY DESCRIPTION.

FREE
OUR LATEST

SILVERWARE CATALOGUE No. 10, or
CUT GLASS CATALOGUE No. 11

Will be mailed you upon receipt of address

SALESROOMS:

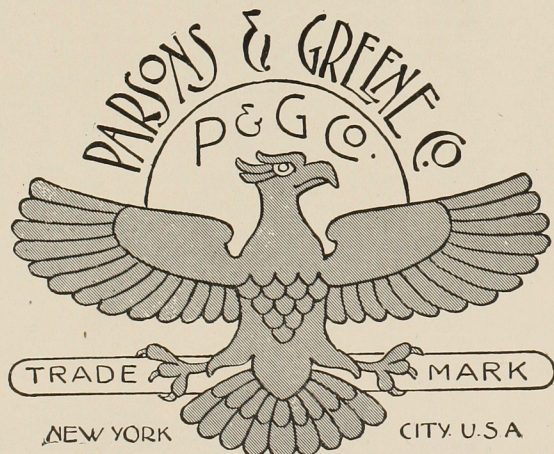
NEW YORK, 46 Murray Street.

CHICAGO, 224 Wabash Avenue.

SAN FRANCISCO, 220 Sutter Street.

MONTREAL, P. Q., Temple Building.

We sell to the legitimate Jewelry and Stationery
trade only.



CHOICE PAPERS
MAKERS OF

FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely
boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

LATEST STYLES

... IN ...

FINE JEWELRY.

GOLD BUCKLES,

HAIR PINS,

BACK COMBS,

SIDE COMBS,

NECK ORNAMENTS, Etc.

John A. Riley & Sloan Co.,

Broadway and 17th Street,

NEW YORK.

2 MEDALS AWARDED



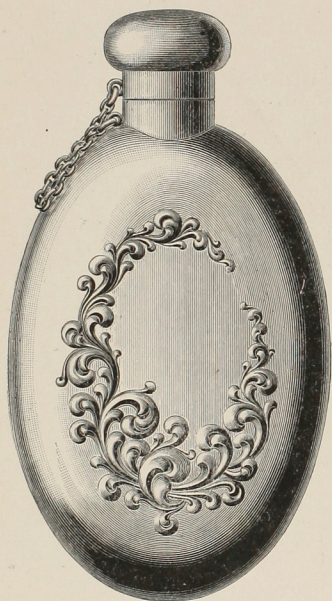
AT
WORLD'S
FAIR,
1893.

Providence Shell Works, Providence, R. I.
Correspondence Invited.

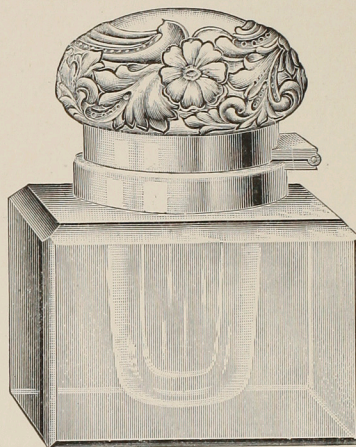
R. WALLACE & SONS MFG. CO.

SILVERSMITHS,

WALLINGFORD, - - - - - CONN.

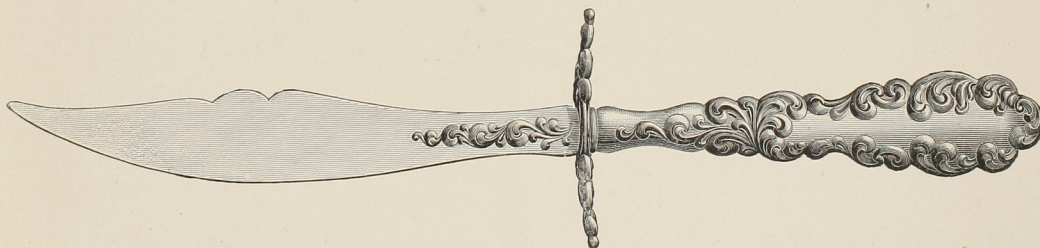


No. 20. FLASK.



No. 53. INK BOTTLE.
CHASED TOP.

Trade Mark.



No. 39. PAPER CUTTER.

NEW YORK
226 FIFTH AVENUE.

SAN FRANCISCO
120 SUTTER STREET.

CHICAGO
86 WABASH AVENUE.

Fashions in Holiday Jewelry and Silver Novelties.

A LADY'S RAMBLES AMONG THE JEWELERS.

The mounting of testimonials has become an important consideration.

The enamel and gem besprinkled sleeve holders are one of the luxuries of a working man.

Individual dishes have been provided for serving terrapin. They are silver and silver plated.

Beveled glass plateaux for the dinner table are among the things the jeweler is expected to supply.

Buckwheat cake covers are timely reminders of the season, and a welcome addition to the mistress' plate.

There are fifteen different articles essential to a well equipped five o'clock tea table that the jeweler can provide. One that he may neglect is tea glasses mounted in silver for Russian tea.

Fourteen pieces are comprised in a well furnished manicure case. These are nail brush with cover, brush stand and trays, nail cleaners, nail clippers, nail files, nail polishers, powder boxes, powder brushes, scissors, scrapers. Ivory, pearl, shell and silver are the mountings.

Ale mugs are made a specialty of during the holidays. The popular sort is not the

long, but the short, squatty mug. It is of gray stoneware with a suitable design in color. These designs are frequently copies of well known pictures. The covers are metal or silver plated. Collections of beer mugs, tobys, tankards and growlers are in order and illustrate the breadth and tolerance of the collecting mind.

A curious demand has sprung up for antique coins. No one in whose breast this desire has come is content with copies. The thing is the real coin. This is set in a hollow rim of gold or silver and mounted as clasps, charms, pendants or sleeve buttons. The dealers in these give lists of the coins. Some are more valuable than others. The most beautiful are the silver Greek coins coined 600 B. C. The drachmas and didrachmas are used for scarf pins and charms. The obolus is used for sleeve buttons. The Greek gold coins descend from the days of Philip of Macedon and Alexander the Great. The gold obolus is so tiny that it answers for a stud. Modern coins in demand are the square guineas of George III, the twenty franc pieces of Napoleon I, and still rare the twenty franc pieces of the second French Republic.

ELSIE BEE.

In a circular letter received from Goschler & Co., Bienne, Switzerland, this old house announce that they have received a silver medal at the Universal Exposition of Lyons, for the perfection of their products.

ESTABLISHED 1870.



TRADE MARK.

SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

180 BROADWAY,

NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK.
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

Philadelphia College of Horology

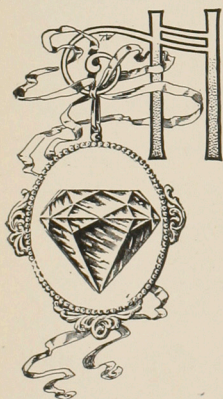
Is not the largest but is the finest school in the country. A practical school to learn watch-making, engraving, and jewelry repairing. One tuition pays for all branches. Send for prospectus.

F. W. SCHULER, PRINCIPAL,
1213 Filbert St., Philadelphia, Pa.
Write for particulars of our corresponding course.

THE SOUL OF THE DIAMOND.

A PASTEL IN PROSE.

I.



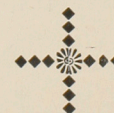
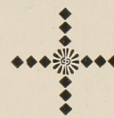
HUNDREDS of uncounted years it lies hidden from eye of man, enclosed in the baser mould in the bosom of Mother Earth, little dreaming that within its soul resides the quintessence of brilliancy and purity, and that man prizes it above all things of material value.

II.

In the seeking for riches, after the prospector has discovered its lair, after organized labor has delved for it and unearthed it, from a nameless pebble it is a modicum of wealth, though in aspect but a dirty mite of quartz.

III.

Traveling over the main, thousands of miles, it reaches the works of **OPPENHEIMER BROS. & VEITH, NEW YORK**, whose cutters and polishers lend their art, bringing forth its true nature and making it "a gem of purest ray serene," the superlative of beauty, the zenith of purity, emblem of riches, token of innocence.



Diamonds

... AND ...

Diamond Jewelry

... FOR THE ...

HOLIDAYS.

We have an unusually large stock
of mounted goods all set in the
latest designs of mountings
and at prices that cannot
be beaten.

We have imported a large reserve stock
of Diamonds, and will not advance any
of our prices at present. Dealers mak-
ing their selections now will have the
full advantage of the low tariff prevail-
ing on Diamonds before the Wilson Bill
went into effect.

You can save 15 per cent. by buying
your Holiday Stock now.

If inconvenient to call upon us, or if
you have a call for some special article
not in your stock, let us send you a
selection package.

Cross & Beguelin

Loose—DIAMONDS—Mounted.

17 Maiden Lane,

New York.

43 RUE MESLAY, PARIS.

Among the South African Dia- mond Mines.

KIMBERLEY, Nov. 15, 1894.—Mr. Rhodes, in the course of his interesting speech at the annual meeting of DeBeers Co., more than once expressed the hope that no more new diamond mines are looming in the distance. He was, of course, speaking in the interests of the company who have, from time to time, bought out at fancy prices concerns which threatened to interfere with their monopoly in the supply of diamonds. I do not know that any more such mines as the Wesselton, which the company had to acquire at a high figure last year, are coming into evidence, but what is generally known here is the fact that new diamond mines of one sort and another are springing up all over the country.

It is too early to express any opinion whatever on any of these concerns, but in visiting one of them, the other day, I was struck with the steady improvement manifested in the mode of winning diamonds. Most elaborate machinery is now brought into requisition at mines worked upon an extensive scale. After being hauled from the shaft the diamondiferous ground is dumped on to screens of three different sizes, commencing with three inches. Thence it is conveyed to two sets of Baxter's crushers, and subsequently transferred to the first pulsator, the ground being reduced ultimately to a size of three-quarters of an inch. The ground, after the diamonds of this size have been extracted, is then reduced by a system of roller crushers to three-eighths of an inch, and is conveyed to another set of pulsators, the diamonds of this reduced size being extracted as in the former process.

The overflow from the three-eighths inch pulsator is again subjected to another process of rolling or crushing, which finally reduces the ground to cubes of three-sixteenths of an inch. The pulsators are of varying sizes in mesh, the last of them

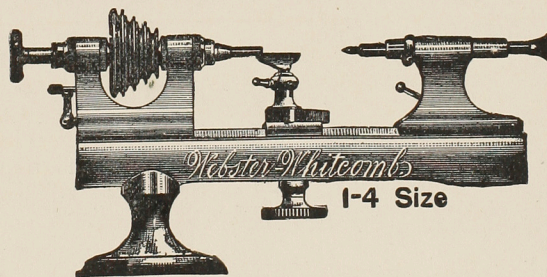
being so small that it is utterly impossible that any diamonds can escape, and when all diamonds of any definable size have been rescued, the residue goes off in the shape of tailings. By a system of continual extraction from the different sizes of pulsators, the deposit containing the diamonds is regularly taken off to the sorting tables.

The modern crushing and pulsating plant also presents this valuable feature, that at one of the earliest stages of the whole process all worthless material, in the shape of stones, is easily picked out and thrown on one side. This is done after the ground has gone through the ordeal treatment of Baxter's crushers, so that the soil which enters the first set of rollers may be reckoned to be entirely consisting of diamondiferous ground alone. An inspection of a plant of this kind, which is to be adopted at DeBeers, commends itself to my mind as being of great advantage. There being, first, a great economy of labor; secondly, no floorage area being required, and no tedious delay in the realisation of diamond returns; and thirdly, an entire absence of handling of rich ground by natives or other irresponsible persons.

The hunting of the I. D. B. still presents interesting and amusing features. Last week I had opportunity of observing that the detectives had a rather good thing on. A pair of them diligently shadowed a shady couple up hill and down dale for the space of three hours, during sunshine, cloudy weather, hail, rain and dust. At last they were spotted by the astute female of the "Co." of two—very likely she was a "new woman"—something was seen to drop, and the worthy couple disappeared round a convenient corner. The parcel that was dropped was promptly recovered from the mire by the "tecks." It was not sugar nor tobacco, but a very pretty diamond valued at £300.

ST. GEORGE.

The use of enamel in toilet implements is a conspicuous innovation.



STRONGEST GUARANTEES.

Quality
Maintained.

Prices to
Suit the Times.

Ask for our New
Prices and
Terms for 1894.

American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

Exports from Foreign Countries to the United States.

WASHINGTON, D. C., Dec. 20.—By a recent arrangement in the State Department, the Consuls-General in Canada, in Mexico, and in the various countries in Europe, transmit to the department, as soon as possible after the end of each quarter, consolidated statements showing the exports to the United States declared in their respective districts and in the consular districts subordinate to them.

In last week's issue of THE CIRCULAR, a partial list of the declared exports of jewelry, precious stones, and other lines of interest to the jewelry trade, from the different countries during the September quarter was given. The following is a complete list by countries:

AUSTRIA-HUNGARY.

Amber, - - - - -	\$ 1,699.94
Art, Works of, - - - -	8,277.38
Cutlery, - - - - -	8,532.06
Fans, - - - - -	36,787.16
Glassware, - - - - -	278,504.57
Jewelry and Precious Stones, -	84,824.25
Metal Ware - - - - -	33,655.75
Porcelain and Pottery, - -	245,876.78
Scientific Instruments, - -	2,179.01
Shell and Bone Ware, - -	29,782.43

BELGIUM.

Bronze Ornaments, - - -	\$ 79.09
Diamonds, - - - - -	56,204.91
Earthenware, - - - - -	1,406.22
Glassware, - - - - -	249,244.45

ONTARIO.

Diamonds, - - - - -	\$ 84,621.43
Jewelers' Sweepings, - -	3,960.00

QUEBEC.

Antiquities, - - - - -	\$ 399.50
Jewelers' Sweepings, - -	1,550.00

CEYLON.

Precious stones, - - - -	\$125.00
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DENMARK.

Delftware, - - - - -	\$120.60
Porcelain and Terra Cotta, -	3,810.84

FRANCE.

Art, works of (paintings, bronzes, statuary and antiquities) -	\$504,232.00
Clocks and watches, and materials of, - - - - -	53,988.00
Glassware, china and earthenware and mirrors, - - - - -	375,099.00

Jewelry and precious stones, -	606,883.00
Optical and scientific instruments, -	110,944.00
Platinum, - - - - -	12,402.00

FRANKFORT AND CONSULATES THEREUNDER.

China, glass, porcelain, stone and earthenware, - - - - -	\$529,422.25
Jewelry and precious stones, -	61,800.08
Optical goods, - - - - -	13,585.71
Platina ware and platinum, -	51,793.54
Statuary and sculpture, - -	8,562.51
Watches, clocks and watchmen's detectors, - - - - -	11,731.02

ITALY.

Alabaster Sculpture, - - -	\$ 772.00
Antiquities, - - - - -	5,395.96
Art, Works of, - - - - -	9,111.08
Bronzes, - - - - -	1,269.17
China, - - - - -	135.10
Earthenware, - - - - -	2,983.08
Filigree, - - - - -	1,203.09
Glass, - - - - -	279.22
Jewelry, - - - - -	1,461.94
Majolica, - - - - -	808.16
Marble Statuary, - - - -	30,922.41
Porcelain, - - - - -	1,039.73
Shell work, - - - - -	18.96
Terra Cotta, - - - - -	95.00

NUEVO LAREDO AND CONSULATES THEREUNDER.

Onyx, - - - - -	\$1 204.00
Opals, - - - - -	750.00
Pearls, - - - - -	1,299.00

NETHERLANDS.

Antiquities, - - - - -	\$ 4,836.86
Balances, - - - - -	916.52
Diamonds, - - - - -	862,060.69
Earthenware, - - - - -	6,196.22
Silverware, - - - - -	11,694.37

RUSSIA.

Bronze Articles, - - - -	\$ 3,023.38
Platinum, - - - - -	14,935.00
Silver Articles, - - - - -	2,260.89

SWITZERLAND.

Musical Boxes, - - - -	\$ 16,621.57
Scientific Instruments, -	3,333.31
Watches and Watch Material, -	218,210.32

BRITISH INDIA.

Art ware (brass, copper and silver), -	\$392.46
Curios, - - - - -	385.40

Last year the Battle Creek, Mich. adventurists gave their watches, jewelry and best clothes as a Christmas offering to religion. The total footed up to \$25,000. This month they will repeat it and expect to break the record.

Consul Downes on the Diamond Industry of Amsterdam.

WASHINGTON, D. C., Dec. 20.—Edward Downes, United States consul at Amsterdam, Holland, reports the following to the consular department, regarding the diamond trade of Amsterdam:

"The increased tariff of the United States on cut and polished diamonds has produced a depressing effect on the Amsterdam market. For a few weeks previous to the enactment of the new law, the diamond business here was brisk; now, the industry languishes. The United States was Amsterdam's largest purchaser, and consumed about one-half of the local product. Under the new duty, the American patronage is withdrawn. The outlook for the local manufacturer, broker and operative is worse than at any time during the past year of great financial depression.

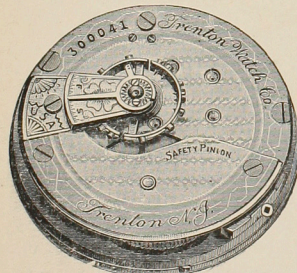
"Anticipating the advance of duty, some of the New York diamond importers opened cutting and polishing establishments in New York and Brooklyn. A few importers have become manufacturers. Since July 1, about one hundred operatives, cutters, and polishers have gone from this city and are now at work in the newly opened shops.

"Whether the injurious results of the new law on the local market will be permanent, it is yet too early to determine. If the diamond cutting and polishing industry in the United States proves a success, all the large importers may open establishments of their own.

"Whether the American diamond men remain importers or become manufacturers, one great obstacle with which they will have to contend is smuggling. The large duty of 25 per cent. the ease with which polished diamonds may be concealed, and the numberless and most ingenious methods by which concealment is secured, afford great temptations to the unscrupulous. Against the successful smuggler, neither the American manufacturer nor the American importer can compete."

His report is dated Sept. 5, 1894.

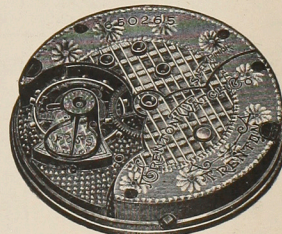
DON'T LET A GOOD THING ESCAPE YOU.



18 SIZE, 7 JEWELS.

THE REDUCED PRICE ON ALL GRADES OF TRENTON MOVEMENTS PLACES THEM WITHIN REACH OF EVERYBODY AND SURPASSES ALL COMPETITION. THEIR EVER INCREASING POPULARITY IS DUE TO THE UNIVERSAL SATISFACTION THEY ARE GIVING. THOUGH LOW IN PRICE, THEY ARE HIGH IN QUALITY.

SEND FOR ILLUSTRATED PRICE LIST,
AND ORDER FROM YOUR JOBBER.

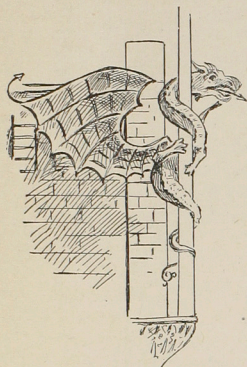


16 SIZE, 16 JEWELS.

TRENTON WATCH Co.,
TRENTON, N. J.

A MODEL FACTORY BUILDING.

THE KENT & STANLEY CO.'S MAMMOTH NEW STRUCTURE, THE
FINEST OF ITS KIND IN THE WORLD.

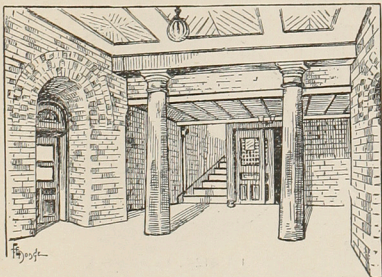


PROMINENT among the many handsome factory buildings for which Providence is noted is the handsome structure built and occupied by the Kent & Stanley Co., on the Square bounded by Sabin, Aborn, Beverly and Mason Sts., in that

city. The property which it occupies was the location of the old-time popular skating rink, destroyed by fire last year. Mr. Edwin F. Kent, recognizing the advantages of the site, on his own responsibility purchased the property after the fire, though at that time the building occupied by the Kent & Stanley Co., at Eddy and Fountain Sts., was generally looked upon as a model factory, excellently planned and perfectly equipped.

Mr. Kent's foresight in the matter of the purchase of the new site was soon endorsed by his partners. Its proximity to the new railroad depot, which will be one of, if indeed not the finest, in the country is a guarantee of increasing values in that section of the city, while the increased shop room was something rendered imperative by the firm's constantly increasing business.

Work on the new structure which is depicted in one of the illustrations in this article, was begun on November 1, 1893, and October 1, 1894, the company was operating in its new quarters.

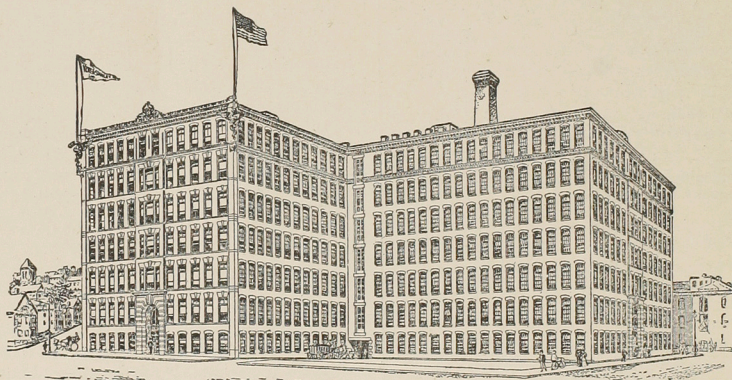


MAIN ENTRANCE ON SABIN ST.

The readers of the CIRCULAR can gather an idea of the immensity of the structure when it is borne in mind that it occupies an

acre of ground, rises seven stories above the foundation, has over 250,000 square feet of floor space, about 1,200 windows and required over five million bricks in its construction. While nearly all available space has already been leased, firms seeking modern quarters will do well to bear in mind that rentals are figured on a basis of 30 cents per square foot per annum, including power, steam heat water and elevator service.

The ground plan and character of the plot is excellently suited for the purpose to which it has been put. The L shaped formation gives it a frontage of 276 feet on Mason St., 221 feet on Aborn St., 106 feet on Sabin St., and 123 feet on Beverly St. A light well 40x200 feet extends from roof to basement in the main structure



THE KENT & STANLEY CO.'S BUILDING.

which with the additional advantage of four street frontages makes that great desideratum, good light, an assured fact for each tenant.

Red brick with brownstone trimmings was the material used for the walls, which rest on particularly solid foundations. At either corner on the Sabin St. facade are two handsome flag staffs held in place by artistic creations in wrought iron of dragons, one of which is incorporated in the initial letter beginning this article. Flags floating from these staffs bear, one, the company's trade mark on a white field and the other the national colors.

The two entrances to the building are well worthy of attention. Each shows a granite arch, while within enameled bricks of a light bluff tint please the eye and present an imperishable surface.

THE KENT & STANLEY CO.

Our illustration shows the Sabin St. entrance with the handsome wrought iron elevator in the back ground, and two beautifully silvered supporting columns. The other entrance on Beverly St. is practically the same. Marble slabs for the names of the tenants is another feature not usually found in a factory building, and rapid running passenger elevators at either entrance afford quick access to, or egress from any floor. In the driveway running through from Sabin to Mason Sts., are two commodious freight elevators.

Floorings throughout are of maple, each floor being nearly an acre in area. The supporting columns are of iron, rising thirteen feet to the ceilings. Grinnell sprinklers and all other modern factory conveniences make the building a perfect one, whether from the view of the tenant, the insurance or the factory inspectors. Over 3,500 hands can find accommodation within its walls. Power and light are furnished by the company's private electric plant, one of the finest in the country.

The offices of the Kent & Stanley Co. are fitted up in oak, in the best taste, and pre-

sent an exceedingly attractive and handsome appearance. They occupy practically the whole of the Sabin St. wing on the sixth floor. Our illustration shows a view of the general office; adjoining it is the private office of Mr. E. F. Kent, which also connects with the director's suite.

The Kent & Stanley Co.'s shop, ever known as a model one, is in the new building better than ever. In one of the illustrations accompanying this article is shown a corner in the silver shop, a line in which the company is winning rapid recognition, and of which some of the productions, notably yachting trophies, have already been the subject of extended mention in the CIRCULAR.

A pioneer in selling its goods directly to the retail trade, the company, through its ten traveling salesmen and New York, Boston, Philadelphia and San Francisco offices offers a wide and varied line of goods. Some idea of its scope can be gathered from the fact that among them are

THE KENT & STANLEY CO.

One-tenth and one-quarter Gold Seamless Wire Chains; Gents' Rolled Plate Vests, all Seamless Wire, 1, 2, 3, Strand Curbs; Dickens, Trace, Rope, Single Curb, Boston

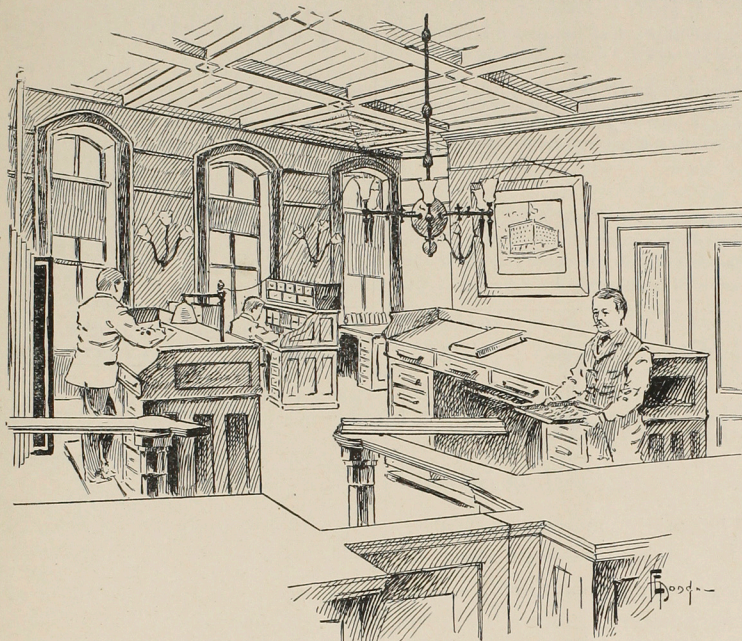
THE KENT & STANLEY CO.

its predecessor, if that is possible. The business of the present Kent & Stanley Co. was first established in 1873 under the style of William H. Robinson & Co.,

THE KENT & STANLEY CO.

surviving partners, Edwin F. Kent and Arthur W. Stanley, under the old firm name. In 1887 these gentlemen purchased Mrs. Robinson's interest and continued under the style of Kent & Stanley. Under the new impetus, business during the two following years was doubled, but on Feb. 19, 1888, another fire once more interrupted operations by burning the factory entirely to the ground. Another shop was immediately found by Mr. Kent, and by noon of the day following the fire new machinery was already being put in position at the new shop, an instance of his indomitable will and prompt action in an emergency to which is due in a large measure the firm's success and high position to-day.

A lease of the ground on which the burned building had stood was quickly secured, and without the least unnecessary delay, Kent & Stanley began the erection of a building suitable to the needs of jewelry manufacturers which, when completed, ranked among the best factory buildings in the city. The firm took up its quarters in it and continued with increasing success. In February 1891, it was incorporated, under the title of the Kent & Stanley Co., being capitalized at \$300,000, represented in real property, and with charter rights for half a million. In November, 1893, the constantly increasing business necessitated larger quarters and the balance of the treasury stock was issued. In July, 1894, this additional stock had been issued, paid for in cash and invested in the new plant, which forms the subject of this article. It represents an investment of about \$350,000, and the total capital and surplus of the company in-



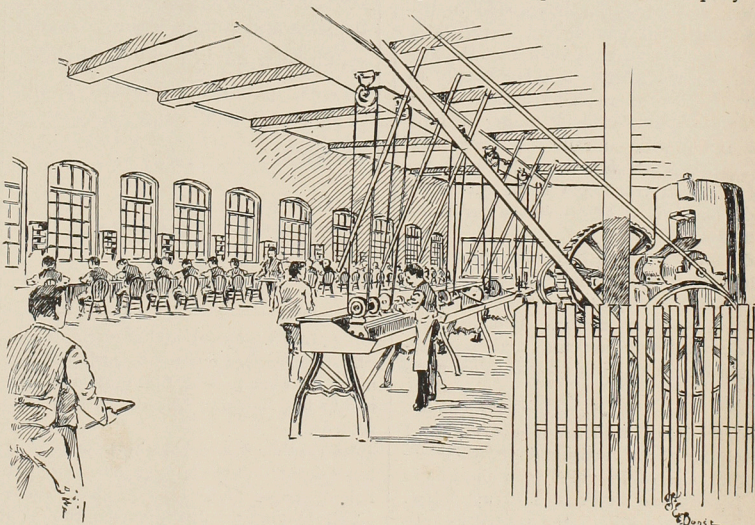
VIEW OF GENERAL OFFICE.

and Fancy Links; Red Gold and Platinum Links in all styles; Ladies' Lorgnette, Neck, Vest and Victoria Chains; 1,500 styles Gold, Silver and Plated Locketts and charms; White Stone Lace Pins and Brooches; Hair Ornaments; Chain Bracelets, Plate and Sterling Silver; Hat, Hair, Stick, Scarf and Bib Pins; Plated Sword Corsage Pins; Bracelet and Eye-Glass Chains.

In Sterling Silver Novelties, all warranted Sterling Silver are: Garters, Collarettes, Pocket Combs. Tie Holders; Belts with Silver, Pearl and Tortoise Shell Buckles, Paper Cutters and Weights, Match and Stamp Boxes, Trays, Letter Clips, Letter Openers, Book Marks, Prayer Book Marks, Thermometers and Calendars, Satchel Tags, Hat Marks, Coat Hangers, Souvenir Spoons, Umbrella Clasps, Pearl Teething Rings and Rattles, Glove Hooks, Button Hooks, Glove Stretchers, and Hat Buckles, Hair Pins in Celluloid, Real Tortoise Shell, Silver Mounted; Tooth Brushes, Shoe Horns and Letter Seals, Mirrors, Game Counters, Cigarette Cases, Sword Corsage Pins, Key Ring Chains, Bonbon Spoons, Pocket Knives, Scissors, Razors, Manicure Articles, Gold and Silver Mounted Suspenders, Novelties in Leather Card Cases, Memorandum Books, etc.; Stag Handle Cutlery Novelties, Corkscrews and many others.

The company issued last year one of the finest illustrated catalogues ever put out by a jewelry house and another is now in preparation which will be even better than

at 25 Calendar St. and the output consisted of chains. In 1882 Mr. Edwin F. Kent became a member of the firm and at once took an active interest in its welfare. In 1884 occurred the disastrous fire still remembered by the citizens of Providence, in



A CORNER IN THE SILVER SHOP.

which the factory was destroyed. New quarters were found at 7 Eddy St., and operations were again resumed. In 1885 Mr. Robinson died, and for nearly two years the business was conducted by the

vested in business is \$650,000. Its officers are: president, A. W. Stanley; treasurer, E. F. Kent; vice-president, J. S. Ingalls; secretary, J. D. Warren. George R. Clarke is superintendent and designer.

ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business

PART X.

THERE is a disposition to take a short breathing spell after the rush of the Christmas business, but the wise advertiser will postpone this for a few days at least. There is still some business to be done with the people who have received unexpected presents, and who naturally wish to reciprocate very quickly. Proper advertising will sell a great deal of left-over holiday goods to these people.

Following that, there is an excellent opportunity for some special advertising "previous to stock taking." A little sale of odds and ends would be entirely legitimate. One of the principal problems which the advertiser of the special sale has to confront him, is that of finding a good, plausible reason—a reasonable reason, for instituting the sale. Getting the stock clean for stock taking is not only a laudable undertaking, but it can be used with good effect in the advertising. There is no need of making a great hurrah about it. It can be done in a perfectly dignified way, and is better done in that way than in any other.

Make a plain statement of the case, as if it were merely a fact which was being printed, and give the impression in the advertising that you do not particularly care to sacrifice anything, but that the loss you are willing to take is taken merely to make the work of invoicing easier. After the first of January, stock taking will be over, and it will naturally disclose a number of things which you would be pretty glad to sell at cost to get them out of the way. There is another chance for some good advertising.

I do not at any time believe in the spread eagle style. Leave that to the clothing stores and the department stores who are unwise enough to use it. A plain, honest, dignified and not too anxious statement of real facts will do a great deal more good.

Taking into consideration everything, I believe that the advertising done by Tilden-Thurber Co., of Providence, is the best in the jewelry line that comes to my notice. On the 13th and also on the 17th of December, they published two large ads., each ad. with a strong and attractive design. The caption on one of them is "Useful and Artistic Gifts;" on the other "Christmas Gifts at Moderate Cost." Each advertisement has a catalogue of a large number of articles, on a great many of which the

prices are given. Almost all of the things mentioned are simple and moderate priced, just the sort of thing to supply ideas to the thousands of people who have been looking

Gifts for Children

In Sterling Silver.

WE might mention desirable articles for the little ones in nearly every department. For those, however, who wish to give useful and pretty things not easily destroyed, nothing is better than Sterling Silver. To the youngest, handsome porringers, bowls and pap-spoons, cups, rattles and whistles. Then for the next older, brushes and combs, knife, fork and spoon sets, napkin rings, birthday spoons, pencils, pen holders and pocket knives. The prices are not high.

A new spoon pattern, the Buckingham, is controlled by us.

Tilden-Thurber Co.

for attractive, useful and moderate priced Christmas gifts. I would be surprised very much if I were to learn that these advertisements had not brought direct and large returns.

In another corner of the paper on the same dates that these large ads. were published, the company used about six inches single column. This followed the same idea of useful suggestions that is shown in the large ads. The display is excellent, and like the matter in the ads., is dictated by common sense. I am sorry that I have only room enough to reproduce one of these ads.

This fountain pen advertisement, which

was displayed in a double column, is a particularly good and striking one. Its value would be greatly enhanced if it were followed up with one or two more in the same

... A ...

FOUNTAIN PEN

Is as much of a necessity in a man's Pocket as a Handkerchief. Doubt it? Well, we guess you never carried both. Have you seen the **LIVERMORE?** It is simple, but it works like a charm as it is correct in principle, quality and workmanship. They usually sell for \$2.00, but we have decided to sell one lot for **\$1.50**, and make you a present of a twenty-five cent bottle of ink. Remember, the pens are solid 14kt. Iridium pointed, the holders elaborately engraved, and are warranted to give satisfaction. And the price—\$2.25 to \$1.50—just one third off.

PARKHURST, The Jeweler,
228 BROADWAY, EVERETT, MASS.

style, but differing slightly in matter. A fountain pen ad. would be greatly strengthened by suggesting situations in which the pen would be well nigh indispensable, and by reminding the reader of the time he loses by using an ordinary pen and inkstand.

Just about the time he gets an idea out to the end of his pen, the ink gives out, he dips the pen into the stand and loses the idea. The ink well becomes full of sediment and lint, and all kinds of foreign substances that come out on the pen and spoil the sheet of paper. There are a great many good reasons why everybody should use a fountain pen, and each one of these reasons is a good thing to put into an advertisement.

The following advertisement and reading notice explain themselves, and offer an ex-

SOUVENIRS FREE FOR THE G.A.R. BEAN DINNER.

Every person who calls at my store tomorrow, Oct. 13th, will be presented with A Beautiful Scarf Pin free of charge, especially designed as an appropriate Souvenir of the Bean Dinner given by T. A. Howard Post, G. A. R., on the school house commons. I have 2,000 to give away. Remember they do not cost you a cent

HAYWARD, The Leading Druggist and Jeweler.

Rosedale, Parke County, Indiana.

Hayward would not be on earth unless he was enterprising and being enterprising he knows the value of advertising. When he fails to "bob up" with something new to attract public attention to "Hayward" it is no use for anyone else to try. He designed and manufactured 2,000 souvenir scarf pins and gave them away to the people who attended the bean dinner last Saturday. They were made by attaching a pin to a large Lima bean and were inscribed "Bean Dinner, Rosedale, Oct. 13, Hayward." As a result 2,000 people displayed a first-class advertisement for the benefit of the leading druggist and jeweler, of Rosedale—Hayward is in it.

cellent example of ability to turn a public happening into a private advertisement.

I notice in the advertisement of Casperfeld & Co., New York, and also in a number of ads. of Mrs. Lynch, of Union Square, New York, some bargain offers of diamond jewelry. In one instance an article is offered at \$30, said to be worth \$75. In almost every case there is a very great discount offered.

This may result in bringing present trade, but I doubt very much if it is a good thing in the long run. I doubt if it will attract the conservative buying public whose trade is most valuable. The statements made are too extravagant to be actually true. Most all jewelers recommend the purchase of diamonds because it is said that they depreciate but slightly in value. We are told continually that diamonds are a good investment. It would seem that this were not so if reputable dealers are forced to sell diamond jewelry at such great discounts as those mentioned in these advertisements. It is just this sort of advertising which makes a great many people declare that all advertising is humbuggery. Every time an advertisement which is untrue on the face of it is published, the advertising of all the other dealers in the paper is discounted. The kind of advertising that pays best always is the kind that sticks strictly to the truth. This is particularly true in the smaller cities, where there is very little floating population, and where the dealer must depend for success upon building up a list of regular customers.

For the purpose of making this department as useful as possible, correspondence is invited. If there are any problems in advertising which dealers would like to have solved, or any questions which they would like to ask, I would be glad to hear from them. It is very likely that a problem which presents itself in one town or city, will be equally present in other places, and so the inquirer will not only benefit himself, but will help many others.

The jewelry store of Mrs. Lina Baumbblatt, 730 W. Baltimore St., Baltimore, Md., was robbed a few days ago of jewelry valued at \$46.25. John J. Tittle, Andreas Swartzman and William Cook were arrested, in whose possession some of the jewelry was found. They were committed for court.

On the afternoon of Dec. 15, while the clerks were busy, a sneak thief entered the jewelry store of Herman Lustig, Akron, O., and carried out two trays, one containing 20 gold and silver watches, and the other a lot of rings. Where he went and how he got away with the stolen property through the crowded street are considered a mystery.

Letters to The Editor.

The Silver Stamping Bill to be Introduced in the Florida Legislature.

JACKSONVILLE, Fla., Dec. 17th, 1894.

Editor of THE JEWELER'S CIRCULAR:

In reply to yours of the 6th, would say that the bill is in the hands of Senator J. E. Hartridge, who has promised to introduce it and to pay especial attention to it. The Legislature meets early in January. We will remind the Senator from time to time, and perhaps it would be advisable for you to send an official line, calling his attention to the matter.

Yours truly,

GREENLEAF & CROSBY.

Suggestions to Obtain Silver Stamping Legislation.

BALTIMORE, Dec. 17, 1894.

Editor of THE JEWELER'S CIRCULAR:

We notice in your paper the agitation among retailers of jewelry and silver ware about a bill in Congress regulating the stamping of silver goods. We herewith wish to state to you that we are very glad to note that your paper comes out fully in favor of such a law and we assure you that we are heartily in favor of some such law.

We would suggest, however, that it would be a very good plan if the manufacturers of sterling silver goods, themselves, would write to their representatives in Congress, urging them to do all in their power to have the bill which is now before Congress, to become a law. Let a petition be started by the largest manufacturers of sterling silver goods and get the manufacturers who are in favor of such a bill to sign this petition and at the same time send in an individual petition to their Congressmen. We think at the same time that the manufacturers could have this proposed law to become a law, better than the retailers. We assure you of hearty co-operation in any way you might call upon us. Of course we are small

manufacturers, but we believe that each one can help.

Trusting you will be successful in your endeavors, we remain, Yours very truly,

STERLING SILVER MFG. CO.,

CHAS. C. STIEFF, *Sup.*

To Cure Some Trade Abuses.

BROOKLYN, N. Y., Dec. 16, '94.

Editor of THE JEWELERS' CIRCULAR:

Probably the following verses may suggest a cure for some of the ills in the jewelry business:

THE REFLECTIONS OF A JEWELER.

I sell umbrellas, and would sell more,
If it were not for the dry goods store;
Fishing tackle, too, I have quite a line,
But the gunsmith has a larger stock than mine;
Cut glass I have in great variety,
But the crockeryman is jealous of my notoriety.
Should I put in coffins, I do declare
The undertaker would meet me there;
The market seems to me very bare
Of goods that no one would dare
To compete in at my expense,
And a search for a monopoly seems a lack of sense;
The sky exhibits a tantalizing blue,
Expressive of my feelings, as I view
The crowds who rush to the other stores
Where the fellows are not artists, only blowers;
Now the fault is with me, or with them,
And I will think before I condemn,
Do I understand my business as I should?
And refuse the bad and select the good.
A jewelry store is a picture book,
When well displayed the articles look
Like artistic productions from fairy hands,
Or beautiful selections from various lands;
The love of the beautiful is implanted by nature
In the minds of every creature;
My salespeople shall be attentive
And instructive, glad this experience to give
In explaining the points of my selection,
To their general excellence give direction,
An appreciative public will me reward
And I shall not go by the board
So no more worry, I will take my chances,
The truth of this every day enhances,
Coffins or fishing tackle will annoy me no more,
I will keep a reliable jewelry store.

W. W. S.

The jewelry stock and fixtures of J. M. Reynolds, Cohocton, N. Y., were purchased by Mrs. Reynolds, who will continue the business.

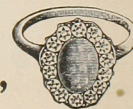
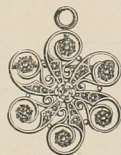
L. SAUTER & CO.,

Dealers in Diamonds

... AND ...

Makers of Fine Jewelry,

194 BROADWAY, NEW YORK.



Selection Packages sent on request. Mounting of Diamonds and other precious stones in new and original designs a specialty.

THE ARTHUR CO.,

DIAMOND MACHINERY

LEADING DESIGNERS
AND BUILDERS OF

IN THE UNITED STATES.

Machine Works, 86 John Street and 188-190 Front Street, NEW YORK.

"See Commercial Agency as to Our Standing" Brought the Earrings.

HOUSTON, Tex., Dec. 20.—A week or so ago J. L. Mitchell, a jeweler of this city, received a letter from an interior railway town. Signed to it was the name of a good house, and it said: "See commercial agency as to our standing." It then asked that he send some fine diamonds, as they were wanted to make a sale, and perhaps 10 per

cent. out of it. They asked for a couple of pairs of ear-drops to select from, and asked that they be sent by memorandum bill through express.

By reference to the commercial agency the firm name given was found to be first-class and the diamonds were sent, but they were not heard from as promptly as expected and the wires were put in motion. It now turns out that the stones were not

gotten from the express people by the party whose name was given, but by some one else.

Verdict Against Jeweler Drinkwater in a Sensational Instalment Suit.

TOLEDO, O., Dec. 20.—The jury have pronounced Lee Halter and his wife not guilty of trying to defraud jeweler E. H. Drinkwater out of the gold watch and diamond stud, which the defendants bought on the instalment plan about a year or so ago. The case was tried before Judge Hone, and occupied the greater part of two days. A number of witnesses were examined, and the case was hard fought on both sides. The jury were out nearly half an hour.

The story in detail has been aired in THE CIRCULAR. Halter bought a \$50 watch and a \$250 diamond stud from Drinkwater on the instalment plan. After paying several small sums on the account, Halter and wife left the city. After a considerable time the couple were located in Youngstown. Drinkwater thought they did not intend to pay up, and some weeks ago got out a warrant for Halter's arrest. He had himself deputized as a constable and went after his man. He ran against a legal snag, and came back empty handed. A deputy sheriff and a city detective had no better luck.

Finally a detective was put on the case. He secured the arrest of Mrs. Halter and brought her to Toledo. It is asserted that he got her into a buggy against her will and drove 15 miles across country to the city of Warren, where a train was boarded for Cleveland. The officer could not find Halter at this time. But when Halter learned that his wife had been arrested and spirited away, he came on to Toledo and gave himself up. Bail was secured for the couple and they prepared to fight the case. Halter claims that the diamond was lost and asserts that he intended to pay for it, and never intended to defraud the jeweler out of a cent.

Halter has commenced two heavy damage suits against the jeweler. Each suit is for \$10,000, one for false arrest, and the other for assault and battery.

Bangor, Me.

Daniel Low, Salem, Mass., has been doing quite a business in this city by mail orders.

Swett & Co., of Portland, are going out of the jewelry business at the end of this year, and are offering their stock and fixtures for sale.

The Tebbetts Jewelry Co. is the name of a new concern who have recently started in business on Kenduskeag Bridge. John Tebbetts is the manager.

E. L. McKenzie, optician, Binghamton, N. Y., has purchased a jewelry store in Greene, N. Y.

DIAMONDS.

Wm. S. Hedges & Co.,

Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

R. A. KIPLING,

Precious Stones

AND Fancy Goods

Bought and Sold on Commission.

19 RUE DROUOT,

PARIS, FRANCE.

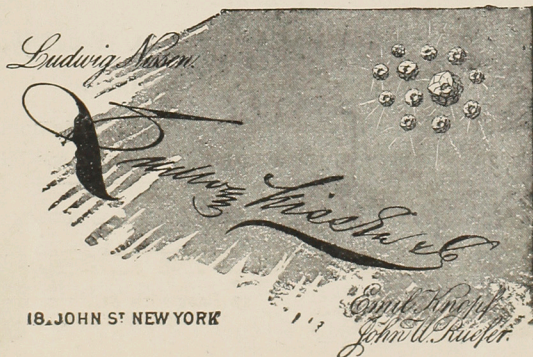
ONE YEAR'S SUBSCRIPTION

—TO—

The Jewelers' Circular

—At \$2.50,—

Entitles the subscriber to a copy of "WORKSHOP NOTES" free, a 200 page book, bound in cloth, containing a fund of information for the workshop that can be found in no other work.



An Exploded Lamp Causes a Serious Fire

JERSEY CITY, N. J., Dec. 21.—A fire that for a time threatened to destroy the principal business block in Jersey City broke out at 3.15 o'clock this morning in Manuel Krause's jewelry store, 22½ Newark Ave. The fire was caused by a lamp in the show window exploding. The burning oil was scattered all over the window and the store was a mass of flames when the firemen arrived. The store was in a ramshackle two-story building, which burned fiercely.

The flames extended to Louis Drachman's millinery store at 22, L. Simon's clothing store at 24 and George T. Kimura's Japanese store at 26. Each of the buildings was pretty well gutted. Several families who lived over the stores had a narrow escape and had to flee in their nightclothes. Krause's store was almost entirely burned out. He estimates his loss at \$5,000 and has no insurance.

Auctioneer Clough Again in the Meshes of the Law.

HOLYOKE, MASS., Dec. 20. — Judge Pearsons had Frank P. Clough before him yesterday morning on charge of violating the itinerant vendor laws and also for acting as an auctioneer without a license. Clough's case caused considerable commotion in the board of aldermen Tuesday evening, when the petition of George H. England, jeweler, and others, was presented. He was granted a license as an auctioneer at a meeting held two weeks ago and it had been issued and signed in the usual manner. But when he began to sell jewelry and watches the storekeepers near-by found fault. They said that he was cutting into their business and that it was not right that he was allowed to do so. The board refused to revoke the license and he was thereupon hauled into court.

On the charge of being an itinerant vendor or of violating the provisions of that law he was fined \$30. He appealed and is under bonds of \$300 to appear before the Superior Court. He exhibited a mortgage on the property that was being sold, but it did not appear to impress the Judge. Clough is ready to sell his goods as soon as he is allowed to begin and says that he will sell dry goods as soon as he disposes of the stock of jewelry. The case excites considerable interest in the city.

Alfred Enderle, 36 years of age, a jeweler residing at 137 Belmont Ave., Newark, N. J., was arrested Thursday morning in an insane condition and taken to the police station. Enderle has been in the insane asylum before and made his escape once.

C. J. Kimball & Son, Manchester, N. H., have sold their business, including their late purchase of Wilbur Webster, of East Jaffrey, to Fred. H. Kimball, Charles H. Kimball and William H. Odell, who will continue the business under the firm name of C. J. Kimball Co.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE
WM. T. CARTER
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



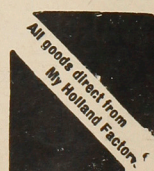
JOHN N. DISSELKOEN,

Gutter and Importer of

DIAMONDS

FACTORY
75 LANGEBLEEKERSPAD.
AMSTERDAM.

19 East 16th St.,
NEW YORK.



The Strain of Overwork Drives Manager Elmer Foster to Suicide.

CHICAGO, Ill., Dec. 24.—Terrible strain of overwork incident to the rush of seasonable business has had its tragedy. Elmer Foster, manager E. V. Roddin & Co., returned from the store to his home, Friday exhausted. Stepping into his bedroom he committed suicide by shooting himself in head. Mrs. Foster hearing the report of the revolver hastened to his side but he was past aid and died at 2 o'clock Saturday morning.

Deceased was a man of unusual business ability, was held in high esteem and was connected with the house fifteen years.

Suits in Connection with the Gundlach Optical Co.

ROCHESTER, N. Y., Dec. 22.—An action has been commenced in the Supreme Court by H. H. Turner, John Zellwegger and John C. Reich against Ernst Gundlach for \$5,000 damages for breach of contract. It is alleged by the plaintiffs that Mr. Gundlach made a contract with them, as proprietors of the Gundlach Optical Co., to assist them in the manufacture of lenses and optical instruments, and because of his alleged failure to do so they ask damages.

Ernst Gundlach, the defendant, is probably one of the best known living opticians in the country. He came to America from Germany in 1876 and conducted an exhibit of optical instruments and manufactures at the Philadelphia Centennial Exposition. Afterward he was engaged by the Bausch & Lomb Optical Co., where he remained for several years. When the Gundlach Optical Co. were first organized he was one of the concern with the plaintiffs in this action, receiving for his services a royalty. That arrangement did not prove successful financially for Mr. Gundlach, who was compelled to sue for money owing him.

A settlement was finally effected, and the suit dismissed. A new agreement was then entered into in 1892 by which Mr. Gundlach assigned his valuable patents to the Gundlach Optical Co. and made a new agree-

ment to aid the plaintiffs in the manufacture of optical instruments and lenses, they agreeing to pay him \$40 per week during life and at his death to pay \$40 per week to his wife during her life. For this consideration Mr. Gundlach was not to devote his entire time to the business, and was not to be required to attend regularly. Under this agreement matters have not proved much better, for the company are now about \$1,400 behind in their payments to Mr. Gundlach and he has been compelled to commence an action to recover.

Mr. Gundlach's case is in the hands of his attorneys, Browning & Ross. In the answer to the complaint of the plaintiffs, Turner, Zellwegger and Reich, Mr. Gundlach denies all the allegations and sets up his counterclaim. Recently the Gundlach Optical Co. were incorporated in the names of the wives of the present members of the company.

The Sad Death of Jonathan F. Watt.

FREESTOWN, Pa., Dec. 23.—Jonathan F. Watt, formerly a jeweler of this place, died at Ocala, Fla., the 11th inst., from consumption. His many friends will be sorry to learn of his demise, as he was well liked by all who knew him. From all that the friends and relatives can learn, his remains were buried in Florida.

There is a sad history of Mr. Watt and his family. He had a wife and seven children. His wife, from disease, lost her mind and had to be placed in an asylum, leaving his mother-in-law to take charge of the family. Shortly after Mr. Watt's health began to fail and then his business went to rack. He had to break up housekeeping and go in search of health. His mother-in-law took four of the children, the two youngest and the two oldest, and lives in Westmoreland county. An aunt at Indianapolis, Ind., made a home for one daughter, having adopted her, while the other two little girls are at the U. P. Home in Allegheny.

Greenleaf & Crosby, Jacksonville, Fla., have opened their branch jewelry store in the Alcazar Hotel, St. Augustine.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy

The following out-of-town dealers were registered in New York during the past week: C. Longine, San Antonio, Tex., Imperial H.; C. B. Jennings, Bridgeport, Continental H.; J. B. Mayer, Buffalo, N. Y., Imperial H.; J. H. Hart, Waterbury, Conn., Grand Union H.; J. Magnus, Chicago, Ill., Broadway Central H.; F. A. H. Hay, Easton, Pa., Grand H.

The E. H. Saxton Co., of Boston, Mass., Organized.

BOSTON, Mass., Dec. 24.—The E. H. Saxton Co., 345a Washington St., this city, have organized to deal in jewelry, watches, precious stones and general merchandise.

The capital stock is \$5000 and the promoters are Wm. H. Galloupe, Edward H. Saxton and Chas. H. Springer.

Sears, Roebuck & Co. Can Send Their Circulars by Mail.

CHICAGO, Ill., Dec. 26.—The Government has rescinded the order of prohibition against transmission through the mails of circulars of Sears, Roebuck & Co., Minneapolis and Chicago. The firm offered free gifts for jewelry orders in an alleged lottery manner.

Bloody Encounter With Four Desperate Robbers.

HENDERSON, Ky., Dec. 20.—Sunday night the jewelry store of Abe Hyams, of Rockfield, Warren County, was robbed of several hundred dollars worth of gold watches and valuables. Monday night three bloodhounds were utilized, and the perpetrators were tracked to a negro cabin, three miles from town.

On summons of admittance and surrender, four negroes attempted to escape, when the posse fired, killing one, wounding another and capturing the other two, who were lodged in the county jail.

J. C. Corken died in Middleburg, Fla. last week. He was a native of Connecticut but owing to impaired health had not for a number of years pursued his trade of jeweler.

TRANSACTIONS THAT DO NOT CONSTITUTE AN ASSIGNMENT.

Where an insolvent debtor mortgaged his stock of goods to certain creditors, then immediately gave a second mortgage on the same goods to certain other creditors, and assigned all his accounts to a third set of creditors. These transactions did not constitute a general assignment for the benefit of his creditors.

Walker v. Ross. (Supreme Court of Illinois.)

THE BOWDEN
SEAMLESS RING
IS MADE ONLY BY
J. B. Bowden & Co.,
Makers of Finger Rings of every Description.
REMOVED FROM BROADWAY AND JOHN STREET,
TO 3 MAIDEN LANE,
NEW YORK.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

BOSTON, Mass., Dec. 21.

—When President William C. Wales took his place at the head table in the Quincy House banquet hall this evening, surrounded by the guests and members of the Jewelry Travelers' Association of New England, he looked with pardonable pride into the faces of as companionable a gathering of jovial gentlemen as one ever meets.

They were assembled for a merry parting with the old year, and a confident look together into the future. Their natural buoyancy of temperament, without which no salesman can ever be a typical drummer, found free expression in hearty laughter and harmonious songs, while the feasting progressed, the merry jest passed round and orchestra music enlivened the occasion.

The guests of the association were Commodore Charles F. Morrill, Col. R. E. Mowry, of the Governor's staff, S. E. Fisher, F. B. Kepnion, F. S. Sweet, David C. Percival, Jr., Joseph Battles and J. Frank Sumner, who were with President Wales at the upper table. Following are the names of the members who surrounded the other tables: Edward W. Martin, William O. Thiery, E. H. A. Pingree, F. H. Elliott, T. H. Buffum, W. S. Tiffany, John L. Shepherd, H. F. Hayes, Henry Barber, C. H. Buxton, Wade W. Williams, Robert M. Hamilton, William E. Clement, H. H. Hilton, Dean Southworth, Fred. H. Carpenter, Charles W. Finlay, H. E. Pitcher, F. E. Buffum, G. T. Howard, Mark B. Flanders, George E. Morrill, D. D. Burns, George A. Whiting, Bert Smith, Walter E. Pendleton.

After the dinner President Wales made a brief address in which he gave hearty expression to the pleasure the members felt in being permitted to get together once more, congratulating them on the large number who could say they were glad they were living, and adding a word of regret that one of the members, ex-treasurer Robinson, was separated from his comrades by sickness. He also alluded feelingly to the death of members who had been with the association when its first dinner was spread. He thanked the association for its loyalty to himself and, as individuals, to one another.

As the first speaker he introduced C. F. Morrill, who acknowledged the compliment implied in his invitation to be the guest of the association, and renewed his own invitation, which he said was always a standing one, for a midsummer cruise in the *Navarch*

whenever the association was ready to name the day. Whereupon the members assured the commodore in no uncertain tones of voice that nothing was the matter with him and he was all right.

Then John L. Shepherd was called upon and spun a few drummer's yarns. He was followed by "Bob" Hamilton, whose topic was "sample cases." E. W. Martin spoke on "the good of the order." Col. Mowry explained the difficulties in the way of China's attempt to whip Japan, and stories were told by many others.

Travelers for the different Chicago houses are talking of leaving for the road earlier than usual.

George W. Birbaum, representing Ehrlich & Sinnock, was the only traveling man who passed through Detroit last week.

Ernest Pudrith, representing Eugene Deimel, Detroit, has returned from a prosperous trip through the Upper Peninsula.

J. M. Morrow will hereafter represent the American Watch Case Co., New York, in the place of Geo. W. Mindil who will retire from the road.

I. L. Lehweiss has severed his connection with E. L. Spencer & Co., Providence, R. I., and returned to the position he formerly held as traveler for D. R. Corbin, 10 Cortlandt St., New York.

Tom Hoefler, representing M. A. Mead & Co.; Tom Bristol, of C. H. Knights & Co.'s force; Commodore Coutts, traveling for G. A. Webster; Tom Wall, a Waterbury Clock man, and George Rouse, with Geneva Optical Co., make up a merry crowd of "the boys" domiciled at the Continental, southeast corner of Wabash Ave. and Madison St., Chicago.

Representatives of wholesale houses noticed in Syracuse, N. Y., during the last ten days were: Mr. Harris, for J. Goldberg; C. T. Dougherty, Sexton Bros.; Emil M. Bracher; Mr. Smith, Smith & Knapp; H. C. Barnum, Shafer & Douglas; Harry C. Larter, Hayden W. Wheeler & Co.; Mr. Kiel, White & Major; F. C. Allen, for A. Wittnauer; Richard Everett, for Clarence W. Sedgwick; E. H. Fairbrother, Burdon Wire & Supply Co.; Mr. Gregory, Strobell & Crane; Chas. Van Ness; Reeves & Sillocks; Geo. W. Smith, Carter, Sloan & Co.; Frank G. Moyer, Max Freund & Co.; Wm. L. Supple, Wm. B. Kerr & Co.; T. S. Richter, Bruhl Bros. & Co.; H. C. Schwartz, Krementz & Co.; M. A. Sawyer.

Travelers in Pittsburgh Pa., last week were: J. Fred Crane, Mandeville, Carrow & Crane; Lou Fay, Kirby, Mowry & Co.; Stephen Woods, Battin & Co.; Lawrence H. Smith, Bippart & Co.; M. Stratton, Jr., J. W. Reddall & Co.; E. P. Hutton, Geoffroy & Co.; S. W. Abbey, E. Ira Richards & Co.; J. M. Torbert, Hall, Elton & Co.; E. L. Mumford, Waite, Thresher Co.; A. Kaufman, Bruhl Bros. & Co.; S. I. Hyman, Lewisohn & Co.; Mr. Brooks, Brooks & Pike; J. D. Barber, Landers, Frary &

Clark; J. Williams for G. Armeny; Arthur S. Holly, Towle Mfg. Co.; F. M. Wheeler, Dominick & Haff; Mr. Crane, Strobell & Crane; T. H. B. Davis, Meriden Silver Plate Co., and Mr. Gregory, Strobell & Crane.

The American Cyclist has the following to say of Charles F. Osgood, who many travelers will remember as representative of H. H. Curtis & Co., North Attleboro, and as member of the firm of F. H. Shearer & Co., Bay City, Mich.:

"Charles F. Osgood, son of William B. Osgood, manager of the Keating Wheel Co., of Holyoke, Mass., is a young hero with a record for life saving that is honorable to the highest degree. He is devoted to athletic and out-of-door sports, and when not using his wheel is fond of the water. He possesses a canoe, and by dextrously exercising his skill with the paddle, on October 14th saved the lives of four persons, who were capsized in a small sail boat on the Connecticut River at Smith's Ferry, Mass. On the day in question, while taking it easy on the river bank with a party of friends, he saw the boat capsize in mid-stream with its precious freight. Without a moment's hesitation he sprang into his canoe and paddled swiftly to their rescue. When he reached the party clinging to the overturned boat, he leaned forward and with efforts almost superhuman, lifted with a single hand each survivor safely into the canoe. Two of the rescued were unconscious, but were revived when brought ashore. The bravery displayed by Mr. Osgood in this single handed rescue, with a frail canoe, is highly commendable, and his skill in managing it will be appreciated by those who know how difficult it is to handle a boat of this character laden with five people. His portrait, which we present, shows a strikingly handsome, brave face. He will be awarded a medal by the Massachusetts Humane Society."

Springfield, Mass.

S. F. Merritt has placed a fine exhibit of his eyeglass chains and holders in the board of trade rooms.

Mr. and Mrs. O. W. Bullock are now at their Winter home in California and will remain there during the cold weather.

C. A. Whitman, the Adams jeweler, fell down his cellar stairs last Thursday evening and dislocated his shoulder. Arthur Adams, of Manchester Center, Vt., is attending to the business until Mr. Whitman's recovery.

The value of a dog owned by jeweler R. B. Smith, of Woodstown, Pa., suddenly increased when the animal swallowed a gold watch and chain and a pair of spectacles.

Maiden Lane Jewelers Beautify Their Window Displays for Christmas.

Christmas was heralded last week, as is customary, by the many tastefully and appropriately dressed jewelers' windows in Maiden Lane and vicinity.

Benedict Bros., 171 Broadway, in one window made a fine display of the Benedict buttons, the silver buttons massed and the gold buttons arranged in figures on a snow ground. A bunch of rough diamonds in another window attracted much attention.

Wm. Barthman, 174 Broadway, made his window attractive both with a fine assortment of jewelry and a clever arrangement of curved ring boxes forming geometric designs.

Many people stopped in front of the window of Jno. E. Shepard, 1½ Maiden Lane, to admire the diamond jewelry contained therein. In the center was a diamond cross and diamond floral brooch, encircled by a necklace of diamonds. These in turn were surmounted by diamond jewelry and another necklace of diamonds and turquoises.

E. A. Thrall, 3 Maiden Lane, took advantage of the opportunity which his four windows afforded to make one of the most lavish displays of jewelry to be found in the city. The first window was given over to diamond articles of all descriptions, the most prominent pieces of which were a necklace of large stones, a magnificent tiara, and two large sword pins heavily studded with diamonds. The second window showed gold and other jewelry and fine watches; silver and silver mounted novelties were contained in the third, while in the fourth were clocks, leather goods and optical goods.

Among other retail firms whose windows were worthy of mention were: O. M. Farand, 1 Maiden Lane; C. E. Mather, 21 Maiden Lane; Richard Oliver & Bloomfield, 23 John St., and C. W. Schumann, 24 John St.

A clever snow effect was obtained by nearly all the optical houses with the use of cotton batten, which served as an excel-

lent background to set off the opera and field glasses and other similar articles. Probably the most noticeable window was that of the Spencer Optical Mfg. Co., 15 Maiden Lane, where the Winter effect was heightened by the use of a large piece of crystal resembling ice. Other decorated windows were those of Henry Zimmern & Co., 37 Maiden Lane; Hammel, Riglander & Co., 39 Maiden Lane; Jno. Scheidig & Co., 43 Maiden Lane; Gustave Walter Optical Co., 33 Maiden Lane; R., L. & M. Friedlander, 30 Maiden Lane, and Julius King Optical Co., 14 Maiden Lane.

The Disappearance of a Chain, and a Suit for its Recovery.

DETROIT, Mich., Dec. 20.—Genicke & Co., formerly Genicke & Caspary, have been sued by Agnes Dakin on rather a peculiar charge. She alleges that five years ago she went to their store on Michigan Ave. and left a gold watch chain valued at \$90, to have it repaired. Several months later she called for the chain but had no check and the clerk was unable to find it.

On the stand Mrs. Dakin positively identified Mr. Caspary as the man to whom she gave it, but that gentleman denies all knowledge of the transaction. A thorough search through the stock and records throws no light on the perplexing question. Many lawyers and Justice Schellenberg are trying to solve the problem of where the chain went to.

Diamond Robbery Comes to Light After Three Months.

SPRINGFIELD, O., Dec. 21.—It was discovered this week that jeweler C. C. Fried had been robbed on Oct. 4th of a \$160 diamond ring. On that date a man was waited on by a clerk named Ira Wiley. A woman occupied the attention of Mr. Fried. Both were stylishly dressed. The man claimed he was Dr. C. S. Chance, of London, and said he was looking for a wedding present for a friend. He bought \$50 worth of goods and said he would call the following Friday. The couple left about the same time.

After they had gone it was discovered that the ring was missing. The man did not return on Friday and the robbery was reported to the police, with orders to keep the story away from the reporters. It was discovered that the man was not Dr. Chance. Last week it was found that George Hurliss, a Dayton diamond thief, had been here about the time of the robbery. Clerk Wiley went to Dayton and a detective brought Hurliss to headquarters. Wiley failed to identify Hurliss as he had shaven off his moustache and had a tooth knocked out. Hurliss was released, but the Springfield police think he is the right man.

This Looks Like a New Jewelry Swindle.

NEWARK, N. J., Dec. 20.—Detectives have unearthed what appeared to be a new scheme of swindling, this week. They were called by telephone to go to 63 S. 10th St. and secure goods taken there by employees of E. H. Greenburg, jeweler, 205 Springfield Ave.

When they arrived they found one of the employees and Mr. Greenburg awaiting them, the latter explaining that in answer to an order given during the day he had sent two gold scarf pins valued at \$30, to one John Smith, at the address on S. 10th St., and when his employees had delivered the goods, the man Smith had turned over to them an alleged order for an illustrated book. This the man refused to accept in lieu of the money, but Smith would not give up the gold pins, as he claimed the book had been subscribed for on the understanding that it was to be paid for in trade.

One of the men remained in the house while the other ran to Mr. Greenburg and told the story. When the detectives heard the facts they demanded the return of the goods and Smith then gave them up. He was questioned by the officers and said that his place was in the Clinton building. Mr. Greenburg declared that his name was forged to the order blank.

ORANGE SPOONS

Do you want a line of ORANGE SPOONS or ORANGE SETS which will give credit to your store?



RIALTO ORANGE SPOON.

HAVE you seen our ORANGE SPOONS and ORANGE SETS? Send for special prices.

OUR ORANGE SETS are put up in fine satin lined cases. Jewelers everywhere say, "The best line of goods made."



WESSELL ORANGE KNIFE.

Our New York Salesroom, 2 MAIDEN LANE, Second Door from Broadway, carries a full line of

STERLING SILVER HOLLOW WARE, NOVELTIES AND PLATED WARE.

THE HOLMES & EDWARDS SILVER CO.,

BRIDGEPORT, CONN.

Art in Window Decoration.

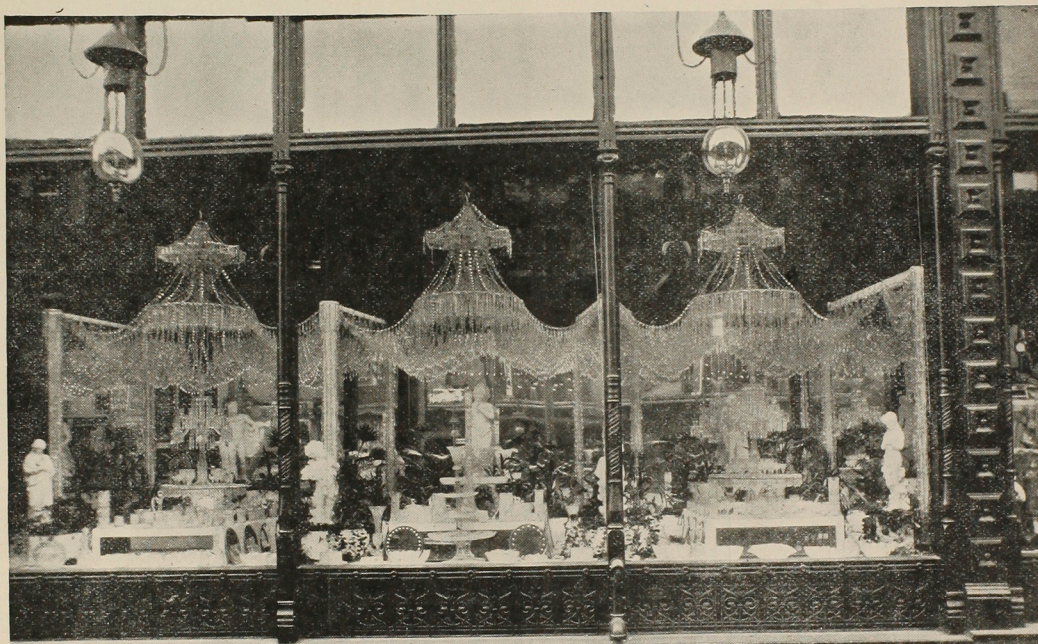
WHILE it is true that suggestions from a simple source may by gradations become a gigantic achievement, the reverse is likewise true, that we must have recourse to the highest examples to attain simple, artistic effects. In the window of a prominent retail store in Fulton St., Brooklyn, N. Y., during the present holiday season, has been a display of rich cut glass, the like of which has never been seen in any commercial emporium, and we doubt in any international exposition. In the latter circumstance, there have been

The display looks like three solid canopies of glass, made of a certain number of nickel rings, attached with chains and filled with various sized prisms.

In the center, right in front, the observer discerns an handsome epergne which consists of a glass upright surmounted by four cut glass shelves, a flower receptacle being at the top. This epergne was one of the prize pieces at the World's Fair. At each side, right in the center under the glass canopies, are two handsome cut glass candelabra, surrounded by a display of stemware and other pieces. As can be seen, in the back and toward the front are several

upon the white statues, produces a brilliancy which we associate in our minds with a fairy's grotto or cave of diamonds. No engraving could do justice to such a display, but the picture herewith is the finest possible, and it, with the foregoing description, it is hoped, may serve as a lesson to jewelers in window dressing.

The "Calendar of Jewels" presented by Fowler & Wells Co., 27 E. 21st St., New York, is undoubtedly one of the most beautiful ever received in THE CIRCULAR office. On each sheet of the daily memorandum pad is given the jewel of the month, and



A GORGEOUS WINDOW EXHIBIT OF RICH CUT GLASS.

more extensive exhibits, but in artistic arrangement the display referred to has never been excelled.

Of course, it is not in the bounds of a jeweler's capability to duplicate this exhibit, but in the consideration of the display from a window dresser's standpoint, many suggestions may be gleaned by the reader who believes that effective window dressing is an important item in the conduction of a retail business, and who is ambitious to acquire knowledge on the subject.

The display was designed, and its arrangement managed by Emile Katz, who is recognized as a true artist in window dressing, his achievements being famed throughout the country. The idea for this display originated in Mr. Katz' brain while he lay asleep, and veritably its reproduction is a dream of beauty. Immediately upon awaking, he made a pencil sketch of his vision. In his studio he worked up the idea until he obtained the result depicted herewith.

marble statues, displayed as one sees them in the European conservatories. Mr. Katz has tried to make them appear as natural as possible. They are surrounded by artificial plants, moss and ferns. The whole ground is powdered with isinglass, which gives it the effect of being frozen, and under light produces a splendid effect.

Each canopy has about 3,000 prisms. The whole window is backed in white, which, with mirrors, gives an exquisite effect, the display being divided into three sections by the mirrors, which are placed at an obtuse angle, thus reproducing each article and making the display twice as large to the eye. No cut glass but that of L. Straus & Sons' manufacture is in this window, and without doubt the exhibit contains some of the most perfect achievements in cut glass making.

The light from the incandescent bulbs, reflected upon the thousands of prisms reproduced manifold by the mirrors upon the white ground, with its isinglass, and

the sentiment it typifies, while beneath is a quotation from some famous author appropriate to the sentiment. The calendar pad is set on a card 13 x 18 inches, decorated with an exquisitely colored collection of ideal infant heads—a clever imitation of a water color painting.

WINTER JEWELS.

WE thought in June that earth was offering
Her richest gems to deck the woodland scene
With sapphire buds, with glint of ruby wing
Beneath a leafy roof of emerald green.

Yet gaze again to-day—a topaz sky
Arches above this Winter paradise;
Rich pearls of snow o'er earth's fair bosom lie,
The trees are hung with diamonds of ice.

—Christmas Munsey's.

The New Columbus Watch Co.'s factory, Columbus, O., is on a boom. The company have just put on the market a 21-jeweled movement, 18 size.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

BOOKKEEPER, absolutely reliable and competent to take charge of office credits and collections, desires to make a change; for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170. Care JEWELERS' CIRCULAR.

POSITION desired by young man of good address and ability, where 12 years' business experience and acquaintance with New England, Middle States, and southern jewelry trade will enable him to advance; highest references. W. A. L. S., P. O. Box 1276, New York.

SALESMAN.—A first-class man, with unquestionable references as to ability, character, &c., direct from one of the largest houses in N. Y. city, desires an engagement to travel in New England, New York city and near-by towns. Would like line of fine gold jewelry or any manufacturer's line. H. J., JEWELERS' CIRCULAR.

WANTED, a position as salesman, after Jan. 1st, in a wholesale or retail jewelry business, by one who is at present engaged with one of the leading jewelry firms in this city. Best of references given. Address A. A. X., care JEWELERS' CIRCULAR.

WANTED, by a practical jeweler. Experienced foreman and designer, especially diamond work, wishes a position by Jan. 1st. Address A. B., care JEWELERS' CIRCULAR.

SITUATION as traveling salesman to call on the retail jewelry trade; 9 years experience as watchmaker and salesman. Best references. Address 24, care JEWELERS' CIRCULAR.

TO MANUFACTURERS.—Situation wanted as traveler; either silver goods or gold jewelry. Ten years' experience in retail store. References. Address B. D. S., care JEWELERS' CIRCULAR.

WANTED, to finish trade, 3 years' experience. Best of references. Address T., care of John Burgess, Bloomfield, Iowa.

WANTED, situation by young man as engraver and assistant watchmaker; good in general about a jewelry store. Sober and industrious. Address M. A. C., care of JEWELERS' CIRCULAR.

WANT a salesman, jeweler, watchmaker or optician? If so, write F. E. Moore, Box 244, Rochester, N. Y.

BY a live young man; first class watchmaker, jeweler and salesman; some experience on electric clocks. Address J. D. Hathaway, Elizabeth City, N. C.

A WATCHMAKER'S assistant wants position; can do nearly all ordinary run of plain work; French clocks, etc.; coffin plate engraving; is a salesman and a good one; is an all-the-year round kind of a man, year after year; wants to earn \$10 per week. Address Assistant, 42 Austin St., Bridgeport, Conn.

POSITION, At watchmaker, expert engraver; elegant bench and tools; quarter century experience in city trade's association; married; good address; reliable; state wages paid. Address "Eastern," care Carrier No. 4, Newton, Kans.

SITUATION WANTED—By competent watchmaker, jeweler and engraver; wages moderate. Address Parker, Lock Box 401, Madison, Ohio.

A TRAVELING salesman of nine years' experience will be open for an engagement Jan. 1. Acquainted with the trade in New England, New York State, Pennsylvania and the south; At references. Address B. M., Box 1276, New York.

HAVING an extended acquaintance with both the wholesale and retail trade throughout the west, I should like to form a connection with some manufacturing jeweler as traveling salesman; fine goods preferred; salary moderate. Address Traveler, care JEWELERS' CIRCULAR.

WANTED—A position by a married man; age 35; has had seven years' experience in retail, eight years traveling; At salesman; prefers New York City or near by trade; reference guaranteed. A., care JEWELERS' CIRCULAR.

WANTED—A position as representative in New York City and neighborhood trade; manufacturing jeweler preferred; best reference; ten years' experience; salary or commission. H., care JEWELERS' CIRCULAR.

A MAN 37, a practical jeweler with most excellent personality, conversational ability and pleasing address would like a chance on the road; believes he could build up, secure, and hold a good trade; has very moderate ideas of salary, but for a good house very effective work could be done; time and patience are the necessary qualities and they will bear much fruit; I estimate being considered a good man after I have had time to grow into the place. Will some good house give me a chance? Address Salesman, 42 Austin St., Bridgeport, Conn.

SITUATION wanted by watchmaker with local jobbing house; 20 years' experience; At references; buys \$5-6,000 annually for his trade. S. L., care JEWELERS' CIRCULAR.

Help Wanted.

A TRAVELING salesman to handle a first-class line of jewelry on commission in New York State, Pennsylvania, Ohio, or any one or two of the three, calling on the legitimate jewelry trade only in connection with his present line. Address T. 74, care JEWELERS' CIRCULAR.

WANTED, good engraver, who can assist watchmaker when not busy engraving, for leading store in the southwest. Address, giving age and salary wanted, S. Charles, P. O., Memphis, Tenn.

WANTED—A TRAVELER WELL ACQUAINTED WITH NEW ENGLAND JEWELRY TRADE. ONE WHO HAS HANDLED SILVER PLATED WARE. ADDRESS M., CARE JEWELERS' CIRCULAR.

A TRAVELING salesman wanted who commands first class trade in American watches and diamonds; New York State, Pennsylvania, and near by southern States. Address Diamonds, care JEWELERS' CIRCULAR.

For Sale.

FOR SALE—Tools, fixtures and machinery of a manufacturing jeweler; can be seen in working order. Address King & Co., 355 Mulberry St., Newark, N. J.

A RARE opportunity for the purchase of a first-class jewelry and optical business in Asbury Park, N. J., the world-famed seaside resort; the long-established business of H. Schmidt, deceased, at No. 639 Cookman Ave., including stock, safe, fixtures, for a and materials is offered for sale; the location possesses unsurpassed advantages for a splendid investment. For full particulars address S. A. Patterson, Administrator, care JEWELERS' CIRCULAR.

FOR SALE.—New Weiland optometer, new ophthalmoscope placido disc, telegraph key and sounder, astronomical telescope, fine violin, marine chronometer and watch adjuster's oven. All in good working order. Write for particulars and prices, S. Richards, South Paris, Maine.

Miscellaneous.

I BUY JEWELRY STOCKS—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry, can find quick cash buyer by addressing Oscar Langer, 176 Broadway, Room 58½, or 223 E. 71st St., New York.

GIVEN on memorandum about Sept. 1st five Siam rubies about 6½ karats. Would party kindly report on same? Address Army, care JEWELERS' CIRCULAR.

Business Opportunities.

PHOTO-ENGRAVING—An exceptional opportunity in a long, well established and favorably known plant, fully equipped and at work. Expert manager will remain if desired and retain half interest. Owner must sell whole or in part promptly for valid reasons and will do so at a great sacrifice. To an active out-door worker this offers great advantages. Address V. S. M., care JEWELERS' CIRCULAR.

WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.
THE WINSLOW & PENNEY CO.
608 Masonic Temple, CHICAGO.

TO OPTICIANS.

I am the originator of several optical illusion cards which are trade winners. Only sold to one optician or jeweler in each town or city. Prices to the trade on application. First result first served.

WM. M. UPDEGRAVE,
242 Main Street, Johnstown, Pa.

FOR SALE.

Machinery, Tools, Fixtures, Merchandise, Material, Book Accounts, receivable, Bills, receivable, and Land Contract for the premises now occupied by the UNITED STATES OPTICAL CO., Detroit, Mich., Address Oscar B. Marx, Secretary.

To insure Publication of Advertisement in current week, copy should be received not later than Monday Night.

OLDEST PUBLICATION

Of all the Jewelry Journals.

Jewelers' Circular Publishing Co.,

189 BROADWAY, NEW YORK.

ESTABLISHED 25 YEARS.

Paul : Jeanne's : Revolving : Hairpin.

THE LATEST NOVELTY.

220 Fourth Ave., cor. 18th St.,

NEW YORK.

THE EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, DEC. 26, 1894.

No. 22.

Chicago Notes.

TRADE CONDITIONS.

The great difficulty with plated silver houses is in getting goods as rapidly as orders are being received.

Collections show a falling off the past few days, due probably to the sales department requiring the undivided attention of the retail jeweler.

Buyers were few in number and in the crush of business no names could be secured. Only those in and immediately adjoining Chicago were present.

The jobbing houses were great, throbbing hives of industry the past week, and there were no drones. The volume of goods distributed in the 18 and 20 hours of each day that were devoted to business will never be known, but the power of the distributors was sorely tried, and the volume was enormous. It was rush, rush everywhere, and little could be learned by correspondents. The remark was universal: "Too busy to talk; don't know where we're at!"

E. C. Fitch, president of the American Waltham Watch Co., spent the past week at the Chicago office.

E. A. Haseltine & Son, Kokomo, Ind., have opened a new store in that city, giving them two locations on the main street.

F. H. Shearer, Bay City, Mich., is manufacturing a line of fine hall clock cases for which the orders are numerous.

Burglars broke into William Dart's Jewelry store, 321 West Madison St. 5 o'clock Friday morning and secured \$350 worth of goods.

A. H. Simon, St. Paul, Minn., is said to have sold \$30,000 worth of goods in his four weeks' auction sale. Burroughs, of this city, was the auctioneer.

Mr. Schauweker left Saturday for New York, where Mrs. Schauweker (née Glatz) is visiting her parents, and will spend the holidays in the east.

Herman Jewell & Co., of Chicago, have incorporated to do a jewelry business;

capital stock, \$2,000; the incorporators are: William H. Slack, C. L. Lonergan, L. C. Hurley.

B. F. Ashelman, Ada, Minn., has sold out to Fred. Lauctot, and the purchase money will be applied to the payment of the former's liabilities. The consideration for stock and tools was \$1,800.

Zi Riley, Champaign, Ill., has finely fitted up his store. The removal of a partition gives increased space and an increased latitude for display that Mr. Riley has not been slow to take advantage of.

L. A. Antoine, 212 North Ave., has as a window display a Ferris wheel in brass, an almost exact fac-simile in miniature of the original. The wheel is for display purposes and revolves by electric motor.

Frank Strohm, 2821 Archer Ave., was afflicted with paralysis of the lower limbs the past week and is unable to personally attend to business. The illness is considered curable and his many friends hope for his rapid recovery.

C. T. Wittstein & Co., who deal largely with the outlying city trade on West, North, and South Sides, says the retailers there have had a much better holiday trade than they anticipated, and that present demands on his stock are unusual.

Simpson, Hall, Miller & Co. report trade for the past six months considerably in advance of the corresponding period of last year, and the past week they were hardly able to keep up with the flood of orders. The demand for the Yale pattern in fancy pieces has been simply overwhelming.

"Everybody in my district seems to be having very good trade and the majority claim their year will wind up 20 per cent. better than last year. My own trade has been better than for eight years past." Thus spoke G. W. Payson, just returned from Michigan and Indiana in the interests of the Seth Thomas Clock Co.

The Gorham Mfg. Co. never before were so busy as they have been the past week and never before were so short of goods. The force have been working nights the entire

month. The Luxembourg pattern has exceeded all previous sales and the Imperial Chrysanthemum has exceeded it in sales and is the most successful pattern the firm have ever placed on the market.

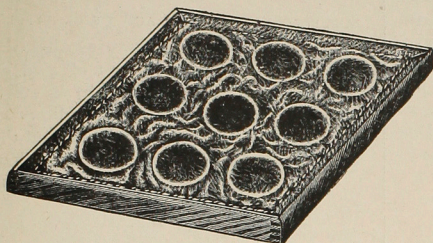
George Dilger, 419 W. Chicago Ave., who some time since was assaulted by highwaymen in his store, was offered \$500 cash to forego prosecution of the criminals, but indignantly refused to be a party to the deal. Not only that, but Mr. Dilger is taking time from his business in these busy days to see that the case against his assailants is pushed.

A called meeting of the banquet committee of the Chicago Jewelers' Association was held Thursday, 4 to 5 o'clock P. M. Details as to speakers and general outline of the banquet were discussed and work mapped out but no final decision was arrived at. As members of the committee will be absent from the city for a couple of weeks no definite action will be taken until their return. The banquet will be held at Kinsley's, Jan. 24.

James K. Wiggins, just returned from Guatemala, brings with him some remarkable pieces of pottery, the handiwork of descendants of some of the old Aztec tribes. Most of the collection is of statuary, reminding one in general conformation of the Rogers' groups, but more lifelike. A matador on a bull, in the brilliant southern colorings, is a genuine art piece. Mr. Wiggins picked up some 60 pieces in his travels through the country.

The Wisconsin Central R. R. report of watch inspection just completed by J. W. Forsinger, general inspector of railway watches, shows none rejected out of 246 examined. Of the 213 compared with standard time the average day's run was 26, with a daily average variation of but six-tenths of a second. The inspectors on the Wisconsin Central are: A. C. Nichol, of Waukesha, Wis.; Reton Bros. & Co., Stevens Point, Wis.; C. B. Morse, Chippewa Falls, Wis.; A. L. Haman, St. Paul, Minn.; E. J. Born, Ashland, Wis.; H. H. Sheldon, Bessemer, Mich.; George Henry Elvis, Medford, Wis.

LOOK AT THESE PRICES!



Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, 11 3/4 x 11 3/4.

For Gents' Watches, each, \$1.25
 For Ladies' Watches, each, \$1.25
 For Rings, each . \$1.25. For Chains, each, . \$1.25
 For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.

Subject to the usual discount for cash.

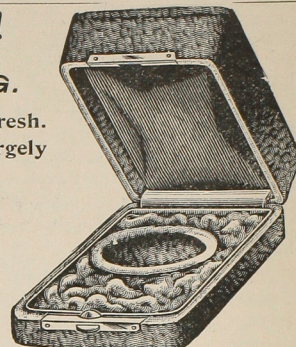
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Make your Stock Attractive and Fresh.
 It does not cost much and will add largely to your SALES.

BENJ. ALLEN & Co.,

141 & 143 State St.,

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FINE PLUSH BOXES.

WATCHES, CLOCKS,

DIAMONDS,

SILVERWARE

and JEWELRY.

For Gents' Watches, per dozen, \$3.00
 For Rings, per dozen, \$2.00
 For Six Tea Spoons, per dozen, \$9.00
 For Child's Set, per dozen, \$9.00
 For Sugar Shell, per dozen . . \$9.00

For Ladies' Watches, per dozen, \$3.00
 For Ear Drops, per dozen, . . . \$3.50
 For Six Table Spoons, per dozen, \$15.00
 For Six Coffee Spoons, per doz., \$15.00
 For Butter Knife, per dozen, . \$9.00

Subject to the usual discount for cash.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



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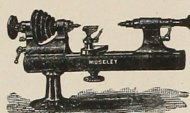
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THE FLANCHAMP & BECKER CO
 Makers and Repairers of

WATCH CASES.

Gold and Silver Plating —
 — of Watch Cases a Specialty
 UNEXCELLED FACILITIES.

53 and 65 East Washington St., Chicago.



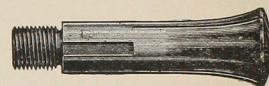
One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE
 FOR WHICH WE COMPETE

"THE MOSELEY."

"A Bread Winner" for the watchmaker
 We furnish you good lathes and chucks,
 while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck
 has length, strength, accuracy.

MORE ADVANTAGES—LESS COST.

CHICAGO
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Watchmakers' Institute

211-20 WALNUT ST., ROCKFORD, ILL.

Write for New Terms.

G. D. PARSONS, Principal

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 SPECIALIST IN

Watch Case Diseases

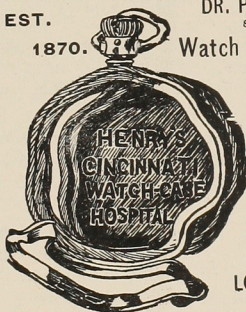
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FOR
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PEORIA, - - - ILL.

Send for Circular and Terms.

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42 & 44 Madison St., Chicago, Ill.

Manufacturer,

AND WESTERN AGENT FOR
 E. G. WEBSTER & SON, of Brooklyn, N. Y.

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DIAMOND CUTTERS and POLISHERS looking for
 desirable and permanent positions should apply
 direct to

FOX BROS. & CO.,

68 and 70 West 4th Street,

CINCINNATI, OHIO.

Cincinnati.

Isa Schroder is still on the road, having a harvest in trade.

E. & J. Swigart have had unprecedented sale in boxes and trays.

Bene, Lindenberg & Co. worked until midnight every night last week.

Rudolph Jacobs has had a relapse and will not get out again until after the holidays.

Sigmund Strauss, of Frohman, Wise & Newman, has returned from a very successful trip. He was called home by the press of trade.

Oskamp, Nolting & Co. were almost swamped with orders the past two weeks. "Never have seen anything like it," Mr. Nolting said.

The rush of trade the past week has been a surprise and delight to the jewelers. There has been no auction sale of note this season, and the jewelers have been correspondingly happy.

Detroit.

J. A. Jackson, Kalkaska, Mich., occupies new quarters in the store of Goodrich & Co.

Aaron Segan has given a chattel mortgage on his stock of jewelry and watches, at 103 Atwater St., for \$450, to David Segan.

Rudolph Kern has given a chattel mortgage for \$700 subject to a previous mortgage of \$556, to William Dyer as trustee on the stock of jewelry at 171 Griswold St.

Stone & Carpenter, formerly Stone & Bell, Ypsilanti, Mich., have secured the services of Louis M. Beck, Peru, Ind., as head watchmaker. Mr. Bell has gone into business in Jackson, Mich.

Black & Connolly, 145 Woodward Ave., have dissolved partnership by mutual consent, Mr. Connolly retiring. The business will be continued under the old firm name. Mr. Connolly will take a short eastern trip before making any calculations as to his future business. It is said that he will start a store in this city.

C. M. Heck, Clio, Mich., recently accepted the agency for J. E. C. Haack, jeweler, and moved to Saginaw where he went into business. It did not pan out well and he packed his stock and placed the more valuable portion of it under his bed. Burglars broke in and Mr. Heck claims they stole everything in sight. No clue.

Readers of THE CIRCULAR will remember the item stating that burglars broke into Mosher's jewelry store, at Holly, and stole a quantity of goods. John Donovan and James Walker were caught with the booty in their possession. Last week Judge Moore, of that place, sentenced them to three years' imprisonment in Jackson prison.

The jewelry stores of this city were alive with customers last week, and on one or two days the biggest sales for several previous seasons took place. The weather has

been mild and soft, which has brought out the shoppers in crowds. The jobbers have also felt the stimulating movement, and for the first time in many months were compelled to work nights to fill orders. Among the Michigan country jewelers who purchased goods here last week were: J. E. Haep, Montpelier, O.; L. A. Steele, Linden; C. E. Montford, Utica; Mr. Moores, Holly; and Charley Morton, Brooklyn.

Rockford.

Niles Barnhill, an engraver, has accepted a position with D. F. Sullivan.

The Rockford Silver Plate Co. have shut down until Jan. 7th, for a holiday vacation.

A watchmakers' guild has been organized here with the following officers: President, J. D. Perry; vice president, C. H. Blume; secretary, David H. Goldsmith; treasurer, T. A. Wandrey; librarian, C. H. Hulbert; editor, V. A. Holbrook.

Edward Carpenter, a practical jeweler and L. R. Shumway, a prominent young business man have formed a partnership and will embark in the jewelry business. They have leased the building at the corner of E. State and 1st Sts., one of the best locations in the city, and intend to fit up a very handsome store. They are now purchasing stock and furnishings.

Indianapolis.

Wm. Haushalter, Anderson, Ind., was in the city buying goods last week.

H. Emory Pease, a jewelry manufacturer of Connecticut, spent several days in this city last week.

The Model Clothing Co. announce that they have placed on sale the bankrupt stock of the jewelry firm of Burt & Hurlbut Co., Detroit.

John Drew, who broke H. D. Burgheim's jewelry store window, in daylight and attempted robbery, has been sentenced to three years' imprisonment.

A very fine bed of aluminium clay has been found near Rushville, Ind., and experts pronounce the quality of the best. A cash offer has been made to the owner with a view to develop the find.

The Death of George Menger Causes Much Excitement.

BALTIMORE, Md., Dec. 19.—George Menger, aged 40 years, member of the jewelry firm of Menger Bros. & Wagner, 13 W. Lexington St., died after a short illness Monday at his home, 221 N. Gilmore St. He had been suffering from typhoid fever, it is said.

A report was circulated about town that he had dropped dead in his store, and when the store was closed Monday a large crowd assembled outside, and a detective and several policemen were required to clear the sidewalk. Much excitement resulted. The firm have been in existence about a year.

Points of Law.

LIABILITY FOR SALE IN FRAUD OF CREDITORS.

One who buys goods knowing that the sale is in fraud of creditors, and mingles them with his own, does not by so doing forfeit his entire stock to the creditors of the seller, but if he refuses to point out the goods the creditors can levy on enough of the mingled goods to equal those of the seller.

B. C. Evans Co. v. Reeves (Court of Civil Appeals of Texas.)

LIABILITY FOR LOSS OF JEWELRY CHECKED AS BAGGAGE.

Where the bond required by a railroad company as a condition of the issuance by it of a permit to have jewelry sample cases checked as baggage is returned by the company to the person applying for such permit to be acknowledged by him, without issuing the permit, there is no acceptance by it of the bond. Wherein an action against a railroad company for the value of a jewelry sample case, checked as baggage, in violation of a rule of the company, it appears that the shipper wrote to the company to send him the usual permit for one of their traveling salesmen to check baggage, a finding that he was ignorant of such rule is erroneous. A person who, by the exercise of ordinary care, could have known that the checking of jewelry sample cases by station agents was prohibited by a rule of the company, cannot recover the value of such case if lost.

Weber Co. v. Chicago, St. P. M. & O. Ry. Co. (Supreme Court of Iowa.)

WHEN TITLE TO PLEDGED GOODS REMAINS IN PLEDGEE.

The use by merchants of banker's credits is an important element of the conduct of commerce, and is calculated to present, from time to time, questions of no little nicety. But arrangements and agreements have been construed so recently and so fully by the court of appeals that we have rules for our guidance which can be safely followed. These cases are uniform in holding that the title remains in the banker until the merchant shall have fulfilled the engagement, under which he procured the credit of the banker for the purchase of the goods; and that, except as to bona fide purchasers from the merchant, not warned of the banker's right or title, possession by the merchant remains that of, or subject to the rights of the banker. The situation is treated as a species of conditional sale, not consummated until the banker is made good for the use of his credit, and equities are administered accordingly.

Dennistown v. Bar. (Supreme Court, Special Term, New York County.)

Max Rudert, Duquesne, Pa., will remove to McKeesport, Pa., the first of the new year.

San Francisco.

Among the retailers sales have all been small ones, but the number of purchasers have increased. The trade is in general confident that with the new year business will be good again as in former years.

Robert Bonestell, of the California Jewelry Co., is the happy father of a baby girl.

Harry Nordman has returned from a successful trip through northern California and Oregon for the Standard Optical Co.

Among the interior jewelers in town buying goods, last week, were: Harry Frutig, Gilroy; J. F. Lowe, Hollister; H. C. Warner, Fresno; G. A. Thiel, Redwood; H. L. Amstutz, Napa; J. W. Moomaw, Portersville; Chas. Noack, Sacramento; C. Rappe, Watsonville.

The Standard Optical Co. continue to make extensive improvements in their establishment. They are now negotiating with Dr. Julius King, Cleveland, O., to come to the coast and give a series of lectures on optics. This is done to qualify their patrons in the handling of their goods and treating patients at their respective stores throughout the interior.

Pacific Coast Notes.

A. C. Mayers, Watsonville, Cal., has removed into a new store.

A. S. Montgomery, formerly of Auburn, Cal., has located in Birmingham, Ala.

Anderson Bros. have sold their business in Martinez, Cal., to Reed McCraney and will locate in Auburn.

A. P. Hall has sold his jewelry store in Hanford, Cal., and will return to Tulare, where he will continue his business.

Owing to the continued illness of H. W. Bernheim, Napa, Cal., his father, J. W. Bernheim and H. Schwarz have taken charge of his business.

Geo. H. Doerr, jeweler, Spokane, Wash., met with a serious accident, Dec. 11th. He was working near an alcohol lamp when it exploded burning his hair and face frightfully. The extent of his injuries has not yet been ascertained.

The capital stock of the Seattle Watch Co., Seattle, Wash., whose incorporation was announced in THE CIRCULAR last week, is \$1,000, and the business the company are to prosecute is "the manufacturing and dealing in clocks, watches, silverware," etc.

The Simon Rumpf case in Seattle, Wash., was again brought to notice in the Superior Court, Dec. 10, by the filing of affidavits by George S. List and Andrew Woods to the effect that certain gold rings valued at \$336, seized by the sheriff Dec. 4, while in the possession of the Great Northern Express Co., were the property of Wildprett & Saacke, Providence, R. I.

Jewelers in several California cities are seeking protection for their holiday trade by petitioning the councils to pass pro-

hibitory license ordinances that will have the effect of stopping the fake jewelry auctioneers. At Sacramento the license has been placed at \$15 per day, payable in advance, under \$500 penalty. The same rate is petitioned for by the Riverside dealers, while those of Los Angeles and Santa Ana think that \$25 per day is not too much. It is also recommended that no license be issued for less than 30 days.

Kansas City.

D. P. Ward, salesman for Woodstock, Barger & Hoefer, has just returned from an extended western trip, and will remain in the city until the first of the year. Mr. Hoefer has also returned for the holidays.

Frank R. Cross, of the New Columbus Watch Co., Columbus, O., was in town last week to attend the annual meeting of the Mystic Shrine. Mr. Cross belongs to Alladin Temple in Columbus. B. H. Beatte, jeweler, Sterling, Kan., was also here. He belongs to Isis Temple.

Country trade was exceedingly good the past week. The following buyers were in town: W. H. Myer, Lossing, Mo.; L. J. Huey, Excelsior Springs, Mo.; H. Kollsbad, Pleasant Hill, Mo.; J. H. Sherman, Paolo, Kan.; C. E. Wharton, Topeka, Kan.; A. F. Zimmerman, Warrensburg, Mo.; B. H. Barthe, Sterling, Kan.; L. Megede, Richmond, Mo.; A. Z. Megede, Norborne, Mo.

One of the most interesting window displays seen this season was that by the Jacard Watch & Jewelry Co. last week, on the day the Shriners had their annual meeting. In the foreground were several Egyptian images on camels, crossing the burning sands of the desert, and in the background could be seen the weary travelers as they reached the oasis, where "zimzim" was dispensed. Both sides of the window were tastefully decorated with High Priest's and Eminent Commander's jewels. Among the Kansas City jewelers who attended the Shriners' meeting were Eugene G. E. Jacard, Robert Gilbert, Harry Carswell and R. N. Mercer.

Elmira, N. Y.

John Bally & Son announce that they intend to remodel their present store after the holidays.

Socrates Ayres has completed his 50th year in business here, and is receiving the hearty congratulations of his friends.

Robert L. Whitson, a jewelry dealer, is confined in the Chemung County jail on a body execution. He will stay there until two judgments against him are paid or he secures bonds.

A Bucketful of Diamonds.

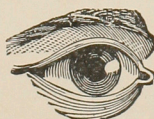
MANY stories are told of Cecil Rhodes, but the following regarding a smart transaction he had some years ago with his financial colleague, Mr. Barnato, another of the diamond magnates of Kimberley, and as well and widely known throughout South Africa as Mr. Cecil himself, is especially interesting. Mr. Rhodes, as chairman of DeBeers Co., has often had the disposition of the company's output of diamonds within his control, while Mr. Barnato, on behalf of his firm, Barnato Bros., has been one of the heaviest purchasers of the glittering vanities. He had made Mr. Rhodes an offer for the whole of DeBeers stock, which practically meant all the diamonds in the market at the time. Mr. Rhodes replied that he would let him have them on condition that they should pour the whole lot, 220,000 karats, into a bucket and thus be able to gaze upon what no human eye had ever previously seen, viz.: a bucketful of diamonds.

"Done," replied Mr. Barnato, in his characteristic fashion, "I'll take them."

So the bargain was completed, and they poured the mass of glittering gems into a bucket.

It is said that they gazed long and attentively at the unique sight, and after the bucket had been photographed, the goods—diamonds are termed "goods" in the trade at Kimberley—were duly delivered to the purchasers. Then the acuteness of Mr. Rhodes showed resplendently. Sorting and classifying uncut diamonds is a tedious, responsible and protracted process, and in this bucketful there were 160 different sorts or sizes. Barnato Bros. were six weeks in re-sorting, and the gems were necessarily kept off the market all that period. And, of course, Mr. Rhodes had the market to himself all the while, and scored one over the deal.

—❖— **17 Jewel Dueber-Hampden Watches** —❖—
ARE THE MOST RELIABLE WATCHES MADE.
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.
Write for New Price List.
Brethauer Watch and Jewelry Co., Special Agents,
71 WASHINGTON ST., CHICAGO, ILLS.



The St. Louis Ophthalmic College and Hospital

A SCHOOL OF THEORETICAL AND APPLIED OPHTHALMIC OPTICS.

1655 SOUTH JEFFERSON AVENUE,

N. W. Corner Lafayette Avenue,

ST. LOUIS, MO.

For the Announcement and further information, address Ignatz Mayer, M. D., President.

THE VALUE OF THE JEWELERS' CIRCULAR,

..... AS EXPRESSED IN

UNSOLICITED TESTIMONIALS.

The following unsolicited expressions of opinion were recently received:

REGARDING THE JEWELERS' CIRCULAR.

Enclosed find \$2 for another year's subscription to your valuable journal. Long live THE JEWELERS' CIRCULAR is the wish of
CHAS. TUCKER, Del Norte, Cal.

As soon as our subscription is out, we shall renew it. We shall take THE CIRCULAR as long as we are in business.

MARKS & KRANK, Schenectady, N. Y.

I am *well pleased* with THE CIRCULAR and no man in this business can afford to be without it.

H. A. ANSTEAD, Massena, N. Y.

I would feel lost without THE CIRCULAR for it is the Heart of the jewelry trade.

S. E. WILLIAMS, Gloversville, N. Y.

THE CIRCULAR has been visiting me monthly and weekly for the past 18 years.
H. H. ROBINSON, Presque Isle, Que.

It is *the* live jewelers' paper and keeps us in touch with the trade throughout the continent. We want it if only for the advertisements.

BRITTON BROS., Lindsay, Ontario.

We think it pays to keep posted. We read our CIRCULAR and find it to be one of our very useful helps.

BROWN, HIXON & Co., Lockport, N. Y.

It is the *Best* paper on the market and one cannot be without it.

R. J. TRUMBULL, What Cheer, Ia.

THE CIRCULAR has been the means of saving me considerable money in the last three years in buying goods from jewelers who advertise in it.

H. M. TURNEY, Goodland, Kan.

I always find THE CIRCULAR very interesting, and find many points of information in the same which have often proved to be quite valuable to me.

A. E. HAHN, Westerly, R. I.

Think each article you publish about "Window Decoration" worth the full price of your subscription, and trust you will have more of them this year.

GEO. E. FEAGANS,

Joliet, Ill.

REGARDING "WORKSHOP NOTES."

Workshop Notes received and am well pleased with it. I think every watchmaker should have one, for there are points that could improve their knowledge. I recommend very highly.

S. E. WILLIAMS,
Gloversville, N. Y.

I received my copy of Workshop Notes last night and am very much pleased with same.

H. W. SELTS, Clay Center, Kan.

Your Workshop Notes is a valuable book of reference and all watch makers and jewelers should have a copy.

FRANK P. MCKENNEY, Portland, Me.

I received my copy of Workshop Notes and I am very much pleased with it.

E. H. HAYWARD, Ballston, N. Y.

More than pleased with the Workshop Notes.

C. W. BLAKE, Baltimore, Md.

Will say that I think Workshop Notes will be very handy and helpful to any one as a watch maker and jeweler,

D. L. CLEELAND, Butler, Pa.

I also wish to add my testimony to the value of "Workshop Notes." It is a book brim full of facts which cannot fail to be of great value to the workman. I have tested its value for a year past and I find it a valuable book.

J. H. HARMON, Bolivar, N. Y.

REGARDING THE CIRCULAR'S SPECIAL NOTICE PAGE.

We are very much indebted to THE JEWELERS' CIRCULAR through whose columns we secured our very competent watchmaker and optician now in our employ.

C. H. ANKENY CO., Lafayette, Ind.

We are very well satisfied with the results of our ad. and think we can be suited.

JAS. D. LEYS,

Butte, Mon.

Must say we got excellent returns from the little ad. showing plainly that your medium is read far and wide.

S. JACOBS & Co.,

Minneapolis, Minn.

THE JEWELERS' CIRCULAR IS A COMPENDIUM OF NEWS, TECHNICAL INSTRUCTION AND VALUABLE SUGGESTIONS FOR THE CONDUCTING OF A JEWELRY BUSINESS.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in the conduction of their business.

Optical Illusions as Advertising Devices.

WE have had occasion to call attention under this department to the optical illusions devised by Wm. M. Updegrave, optician, Johnstown, Pa. We are in receipt of two of these devices which, we understand, are sold by Mr. Updegrave to one optician or jeweler in each town or city. One of these devices consists of a pile of blocks printed in red, blue and purple. By looking at a star in the center, one will see three blocks on the bottom row, two on the next, and one on top. Continuing to look, one notes a sudden change, namely: two on top, three in the middle and two on the bottom row.

The other device consists of a profile of a man's head in red ink, the eye being a white spot. The directions require one to look at the head in the eye for 30 seconds, then to turn the card and look at a red spot on the reverse side for a few seconds, and the face appears in blue instead of red—a pale blue mayhap, but the illusion is quite positive. Such cards as these are most effective forms of advertising.

Marking Cleaned Watches.

A "SUNBEAM" in the New York *Sun* contains a good hint to jewelers. The item is as follows: Fine watches are commonly kept in order by the dealers from whom they are bought. When such a watch was taken the other day to a famous jeweler to be regulated the jeweler said: "It is very dry; you have not had it cleaned since 1891." "How do you know that?" asked the owner. "We put a private mark at an inconspicuous point whenever such a watch as this is cleaned," answered the man, "and the latest date your watch shows is 1891."

Electrical Fountain in a Jewelry Window.

MANY OF THE CIRCULAR's readers will remember the wonderful effect of the electrical fountain at the World's Fair. A very good reproduction in miniature of this fountain is now to be seen every evening in the show window of H. C. Graffe's jewelry store, Fort Wayne, Ind.

Ed. Alexander is the ingenious mechanic who contrived this really remarkable exhibition of the possibilities of producing colors in the spray of a fountain, and his success is a tribute to his skill and taste in the preparation of the machinery and the blending of the colors.

A Good Advertising "Poem."

KEEP this "poem," used by John D. Leys, Butte, Mon., on hand for future use as an advertisement:

LEYS WILL SHOW YOU.

To the Ladies: We are sure
Leys will politely show your
Husbands, uncles, fathers and brothers,
He—yes, he'll show your lovers,
Just the catchiest little watches,
Raised or smooth cases, and no botches,
Inlaid diamond cases, really,
And the price would knock one silly,
When, in despair, a man has troubled
His brain long, until he's muddled,
And his pocketbook has fumbled,
"O, what to buy for her!" has mumbled—
Leys will show him.

There is a dagger now at Leys',
Made of gems so fair. Who sees
This bright jewel will declare
'Twas made up by the fairies there.
In its head a ruby bright,
'Round it diamonds throw their light;
Finished off with pearls pure,
Fastened by a chain secure.
By the dagger a necklace lay,
Hung with diamond pendants gay.
If you want to spend your money
On the things that please your "honey,"
Leys will show you.

Diamond earrings, wondrous fair,
Are set with the greatest care,
And a sun-burst pin so bright
Makes Old Sol's a sickly light;
And the bracelets—what a charm
Thrown around a pretty arm.
And a man seeks with elation
Just that kind of occupation.
O, what a length of time it takes
To clasp a bracelet, while it makes
An opportunity to buy the ring
That follows on that sort of thing,
And—see Leys' rings.

Souvenirs of the Season.

"Suggestions for Presents" is a beautiful catalogue, published by W. H. Glenny, Sons & Co., Buffalo, N. Y. The pamphlet consists of about 50 pages, bound in an artistic cover of bottle-green tint, bearing the title in silver. The frontpiece is an inserted lithographic plate, showing Christmas specialties in their real colors—a fine piece of work. The index to the volume occupies one page, the lists of which are carefully made, with due regard not to over-value the articles in description. The pages are profusely illustrated with fine engravings. The various chapters are headed as follows: Lines of Goods; Specialties in Silver, subdivided into numerous headings—presents for women, presents for men, etc.; Suggestions—25 cents or less, 25 cents to 50 cents, up to \$200 and over.

Separate but slipped in the catalogue, is an order slip. The letter-press of the pamphlet is in olive ink, and altogether the catalogue is as fine a piece of work of its kind as we have seen this season.

*

In the form of a wedding invitation, the reading matter printed in script type on regulation wedding note paper, the Christmas circular of P. M. Childress & Co., Valdosta, Ga., was unique. It was as follows:

MR. AND MRS. NECESSITY
REQUEST YOUR PRESENCE
AT THE UNION OF THEIR DAUGHTER,
CHRISTMAS GOODS,
TO
LOW PRICES,
ON ANY WEEK DAY BETWEEN
7 A. M. AND 9 P. M. AT
P. M. CHILDRESS & CO.'S JEWELRY STORE,
PATTERSON ST.,
VALDOSTA, GEORGIA,
1894.

Suggestions in Brief for Jewelers.

The show window of P. H. Stevens & Co., the new firm of jewelers in Bristol, Conn., is very attractive, and excites much admiration. A novelty on exhibition is a genuine deed of sale of a slave that was drawn in New Orleans in 1862. There are also good specimens of confederate currency.

The latest advertising scheme of J. C. Sipe, Indianapolis, Ind., was the distribution of unique thermometers mounted on a black background relieved by aluminum lettering.

As an attraction for holiday trade, G. W. Hill, Lodi, Cal., offered a gold watch to the customer guessing the number of parts the timepiece contained.

This ad. appeared in the newspapers of Indianapolis, Ind., the morning following the robbery of H. D. Burgheim's store:

HENRY D. BURGHEIM'S OPINION.

Henry D. Burgheim's Opinion of Sunday Morning's Burglary at No. 9 S. Illinois.

The man is as crazy as a lute. The beautiful display in the window dazzled the incubate's eyes. Such has been the case with the people who saw the grand holiday array, who are perfectly sane. Crowds have been standing about my store and in it all day Saturday. The fellow had a good taste for art—mean the arrangement and class of jewelry. He simply, in fact, "simple," wanted to play Kris Kringle with himself. He was certainly sane on one subject; namely, that he could not have selected a handsomer window in the city. Had he healthy brains? No! For then he would have selected the Merchants' National Bank. That concern is rich. I am not, and all sane people know it. I have a rich line of holiday goods; the price is so low on them that it does not pay to rob me. The police did their work with dispatch, and deserve credit. I sell my goods for cash, however, and it will pay to visit old lucky No. 9, S. Illinois St. Don't let the broken window bother you.

New Books of Interest.

Deutscher Uhrmacherkalender, für das Jahr 1895. [German Watchmakers' Almanac for the year 1895.] pp. 200, bound in flexible linen cover, 16mo., Berlin, W. H. Kühl, 73 Jägerstrasse. Price 2 marks.

THE CIRCULAR is under many obligations to the publisher for a copy of above named almanac, which makes now its eighteenth annual appearance on the reviewer's table, to remind him that another year has passed away. This pleasant little visitor, which for years passed under the name of Grossmann's Notizkalender (having been started by Mr. Grossmann), comes as usual, full of interesting matter on horological subjects, and sustains the high reputation of its predecessors. A partial enumeration of the contents will speak for its intrinsic merit.

The calendar proper; tables of the differences between mean and true time at true meridian; difference of time between German cities and towns; difference of time between foreign cities as compared to central European time; calculation of the size and weight of balances; the watchmaker as optician, &c. The technical part is followed by the laws on the instalment payments; the new law governing trademarks, and a number of other articles of great interest to the watchmaker, both as horologist and as merchant, etc. Next comes an extremely practical diary, just as is needed by watchmakers. THE CIRCULAR desires all prosperity to the almanac, and advises its German-reading subscribers to procure a

copy, by sending direct to the publisher, as above stated.

Das Land der Uhrmacherei. [The home of horology]. Agence de Publicité Horlogère, Rue Gutenberg 22, Geneva, Switzerland.

It is a very complete directory of all the addresses of firms engaged in the manufacture of watches, music boxes, watch materials, tools, bijouterie, etc., and contains the names and business of every factory in the various cities, towns, and hamlets of Switzerland, with the statement what specialty the firm is engaged in; next, all the specialties are arranged separately, with the names of the firms engaged in each. The directory also contains a complete list, occupying 20 pages, of all the trademarks (figures and designations) used by the different manufacturers; the most important laws and ordinances concerning the manufacture of watches, bijouterie, etc., of great interest to all parties engaged in making or dealing in the latter, as well as an entertaining description of "The home of horology," with numerous explanations about every locality, many statistical and comparative tables, etc.

The directory is a complete compendium, arranged on a broad, comprehensive basis, and invaluable to every business man engaged in the horological business, no matter in what country. Price, 3.75 francs, postage paid to all countries. Copies can be obtained by addressing above named firm direct. No business man should be without a copy.

The next issue in French (the one under

review being in German), will appear before the commencement of the National Swiss Exposition in Geneva in 1896. Terms of advertisement and other information are cheerfully furnished gratis on application.

The Philadelphia Record Almanac for 1895, is a comprehensive work of reliable information. Besides the customary calendar tables, the book contains household receipts; home hygienics; postal rates and regulations; lists of officials of the National Government, the State of Pennsylvania and the city of Philadelphia; Philadelphia vote by divisions; Pennsylvania vote for Congress, Pennsylvania election, 1894; officials of New Jersey, Delaware, Maryland; the American turf, intercollegiate football, best bicycle records, baseball championship, etc.; general and local events for the year 1894.

Queries by Circular Readers.

Editor of THE JEWELERS' CIRCULAR:

Please inform me where I can obtain Brownie figures made of paper or pasteboard for window dressing purposes.

E. R. SIERT.

ANSWER:—The Arnold Print Works, North Adams, Mass., we think, can furnish you the figures desired.

Editor of THE JEWELERS' CIRCULAR:

Would you be kind enough to look me up Mr. Frederick Benard? His former address 11½ years ago, was 237 West 37th St., between 8th and 9th Aves. He was a retail jeweler at that time.

JOHN I. BENARD.

ANSWER: The only Frederick Benard in the New York city directory is in the musical instrument business at 561 W. 50th St. There is no jeweler in the country of this name, in our knowledge.

CHRYSO-CERAMICS,
COLD COVERED PORCELAIN.
M. & E. HEALEY,
1122 CONNECTICUT AVE., WASHINGTON, D. C.
MEDAL AT WORLD'S COLUMBIAN EXPOSITION.

R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS.

Are now located on
ground floor of

30 Maiden Lane, N. Y.

IMPORTERS OF

DIAMONDS.

WHOLESALE

JEWELERS.

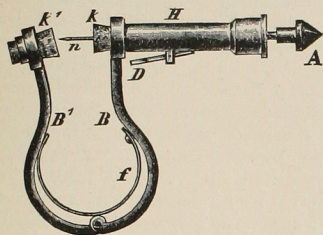
JOBBER IN

American Watches.

SEND FOR OUR NEW CATALOGUE.

Improved Ear Piercer.

THERE are a number of patented ear piercers, both improved and unimproved, with the latter of which, the technical editor being still a bachelor, may also be classed shrieking babies, he thinks, although as far as he knows, they are not yet covered with letters patent. THE CIRCULAR, however, is at present referring to the



engine of war that pierces ladies' ears, as shown in accompanying illustration. The fearful weapon may be described as follows: An elastic bracket B B', kept open by the spring f, contains, each half, the small pieces of cork k k', between which the lobe of the ear is placed. The shell H contains the piercing needle n, which flies out by a pressure upon the trigger D, having brought the spring to full tension by pulling out the button A.

In order to have the hole pierced precisely at the desired spot which may be marked previously, there is within the strong cylindrical spring that forces out the needle n, still a second, but very feeble spring, which constantly presses the stem of the needle n, so far forward that this projects a certain length out of the cork k, even when the spring serving for shooting out the needle has already been brought at full tension.

The mentioned second spring is so delicate that the point of the needle is not at all felt upon the skin. The needle point n is therefore placed exactly upon the desired place of the ear lobe, the cork k is then laid

against the latter, whereby the needle n partly enters into the shell H. The other cork k' is then laid against the ear, while at the same time a pressure is exerted upon the trigger D. The needle n shoots out with lightning speed, and pierces the hole almost without pain.

If the least attention is paid, the case that the ear is pierced at a wrong place can never occur.

Workshop Notes.

To Transfer Pictures.—If you desire to transfer pictures from paper to wood for re-engraving, soak the print in a saturated solution of alcohol and white caustic potash to soften the ink; then transfer to the block under roller pressure.

Argentite.—The silvering fluid called argentite, is composed of 10 parts nitrate of silver, dissolved in 200 parts of water; then add 12 parts of sal ammoniac, 20 parts hyposulphate of potash, and 20 to 25 parts precipitated chalk.

Green Bronze for Brass.—Mix 85 parts of strong vinegar, one of mineral green, one of red umber, one of sal ammoniac, one of gum arabic, and one of green vitriol, and add four of Avignon berries (to be had in every dye store). Boil the mixture and strain, when cold. The articles to be bronzed should be cleansed with weak aqua fortis, then rinsed, and the fluid applied with a brush. Should the color not be dark enough, heat the article until it cannot be held in the hand, and then give a coat of spirits of wine mixed with a little lamp black. Finally apply a coat of spirit varnish.

To Protect Metal Wares.—Polished articles of iron, steel, bronze, or brass are best protected against rust or dimming by polishing them with joiners' polish and linseed oil, in the same manner as joiners polish wood. This procedure is adapted for all manner of highly polished metal wares, and especially for piano strings.

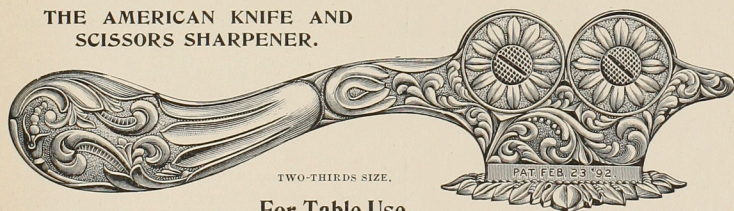
The knack is easily learned. If a little saffron is added for brass, it will receive a gold-like appearance. This must not be mistaken for the common way of "varnishing" by means of a brush. The inequality of such a coating is always disagreeable to the eye, while the other manner cannot be recognized except by expert eyes.

Brass.—A good method for drawing the temper from brass is to heat it to a red color, and then immerse it in water. It can be hardened by hammering.

Hole Jewels.—Hole jewels should be carefully felt of, under the eyeglass, to see if there is any shake either sideways or up or down. In burnishing the bezel to tighten a jewel, first burnish around the edges till the brass meets the jewel, then burnish the bezel over its face. When hole jewels are set in brass, the settings may be too small for their seats, and be held only by the pressure of screw-heads or set cap jewel upon their surface. All such should be tightened so that they fit snugly in place, even before the screws or caps are put in.

To Clean a Brush.—A watchmakers' brush is in constant requisition, still, it is seldom kept in proper order. A soft brush is useless for rough work, a hard one for fine work is ruinous, and a dirty brush for any kind of work is a nuisance. Some brushes are cleaned with dry bread; some by laying a piece of tissue or other paper across the wide open jaws of the bench vise, the sharp corners formed by the jaws taking off on the paper a little of the dirt. These methods are imperfect. A good way to clean a brush is with soap and water, warm water being preferable. Wet two brushes, soap them and rub them together in plenty of water, till perfectly clean. An objection to this method is the delay in drying. Apropos of brushes: much injury is done to the appearance of the watch movement by injudicious brushing, as the watch grows prematurely old in appearance by such a treatment.

THE AMERICAN KNIFE AND SCISSORS SHARPENER.



FOR SALE BY

Benj. Allen & Co., Chicago, Ill.
F. M. Sproehle & Co., "
G. A. Webster, "
L. Straus & Sons, New York.
E. G. Webster & Son, "
Oskamp, Nolting & Co., "
Cincinnati, O.
Baldwin, Miller & Co., "
Indianapolis, Ind.
Eliassof Bros. & Co., "
Albany, N. Y.
Thos. Long & Co., Boston, Mass.
Smith & Patterson, "
Dame, Stoddard & Kendall, "
Boston, Mass.

For Table Use.

Special Inducements to Jobbers

... Manufactured only by the

MOSSBERG WRENCH CO.,
ATTLEBORO, MASS.

Makers of Novelties in Silver and Hardware.

Practical and Handsome.

A Silver Plated Knife and Scissors Sharpener, retailing at a popular price. Perfect in action, nothing to wear out. Cutting discs of finest hardened steel. An ordinary sharpness or a RAZOR EDGE can be acquired in a few moments.



TWO-THIRDS SIZE.
FOR DESK USE.

A Parisian Diamond Trick.

ONE of the foreign travelers of a famous jewelry house in this city has just returned from his annual trip abroad, and upon reading of a clever shoplifter's trick executed here, told of a bold and clever diamond robbery in Paris that borders on high art.

The swindle was perpetrated in a diamond shop on the Rue de la Paix, one of the busiest centers of the trade in Paris. A stranger came in and told the proprietor that he had found a stone among his family effects, which had been there a great many years, and the value of which he was anxious to know. He said he didn't suppose it could be worth very much, as otherwise it would not be found among his family possessions. The jeweler took the diamond out of the soiled paper in which the stranger brought it, and examining it closely with a strong glass, seemed surprised. Hesitating a moment he stepped into his private office to show it to another expert. Returning he said:

"Why, sir, that is not only a good stone, but a remarkably clear one and very valu-

able."

The stranger laughed incredulously, remarking lightly: "Nonsense; it may be a fine imitation, but certainly not a real diamond, for how would it get into the possession of my family, who were always poor? And how could it lie among our effects undisturbed for so many years?"

The jeweler assured him that it certainly was a diamond and a gem of the first water, and added that if the owner would leave it for a day or two he would show the stone to other jewelers and get their opinion. The owner agreed to this and two days later called again. The diamond merchant promptly repeated his assertion as to the purity of the stone, and added that it was worth at least 18,000 francs.

"Well," the owner replied, "I can't believe you yet, for I am certain it must be an imitation, no matter how good it looks; but I want to sell it, and if you are willing to buy it, how much will you pay for it and take your chances on the stone?"

"Well, under the circumstances, I will give 17,000 francs for the stone," the merchant replied.

"And when can I get the money or your

check for it?"

"You may call in a day or two."

The jeweler was not a novice in business; moreover, he was a Parisian of the purest type, and in matters of business was as shrewd as any of his brother merchants in that busy city. He took no chances, and, to make doubly sure of his bargain, he put the stranger off again, and in the interval not only removed all possible doubt as to the genuineness of the stone, but also found at least two very willing purchasers at a handsome advance over what he had offered. Therefore, when the stranger paid his final visit the jeweler had the stone in his safe, and with it a check all filled out. As the jeweler turned to hand the check over to the stranger, the latter said with half a sigh:

"Well, if I must part with it, let me have one last look at it."

The check still lay on the counter as the stranger picked up the paper containing the gem and slowly opened its folds. Then, after a long look, with a heavy sigh, he folded the paper again and handed it back to the jeweler.

As the jeweler started to make out a receipt for the money the stranger said: "Now, it is not very clear in my mind that this can be a genuine stone, and as I am very peculiar about some things please make your receipt read: 'Received for one imitation stone 17,000 francs,' for I can never believe that our family ever possessed anything else."

"That is a strange peculiarity of yours," the jeweler replied, "but I don't know that it makes much difference."

The receipt was made out as the stranger desired, who signed it, and the jeweler deposited the paper containing the stone with the receipt once more in the drawer of his safe.

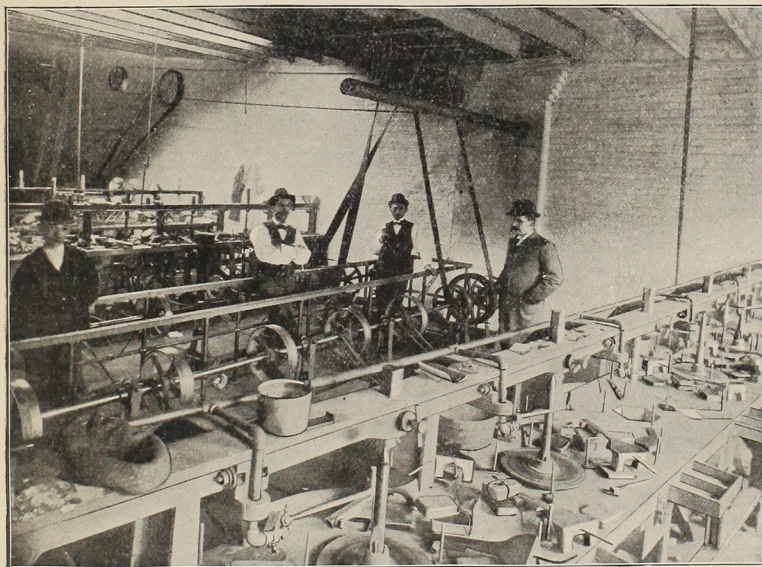
The following day a friend called, the recent purchase was spoken of, and the paper containing the stone was brought out. As the jeweler took out the stone his face grew pale.

"Mon Dieu!" he cried. "My money! my money!"

The closer he now examined the stone the more evident it grew that the stone was really an imitation after all, and as he sank down in his chair and read the wording of his receipt and then recalled all the circumstances and how the stranger took one last long look at the treasure, it became clear to him that in that moment he was robbed and an imitation substituted for the good stone before his very eyes.—New York Sun.

Though glass was principally used for fancy work in Egypt, it was also employed in the manufacture of vases and other utensils, but especially wine cups. In the later ages, when the Romans conquered Egypt, the glass vases nearly superseded those of gold and silver; indeed, some of them were so exquisitely wrought that they were more valuable than if they had been formed of the precious metals.

ARNSTEIN BROS. & Co.,



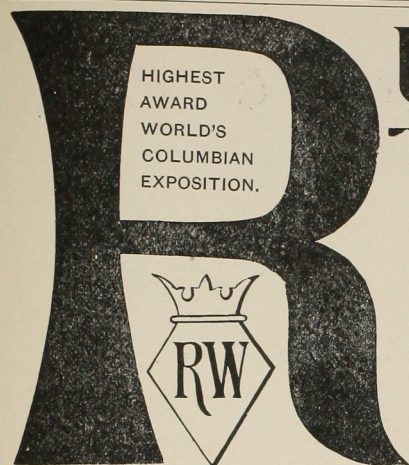
VIEW OF THE DIAMOND CUTTING WORKS OF ARNSTEIN BROS. & CO.

IMPORTERS
AND CUTTERS OF

DIAMONDS.

CUTTING WORKS, 43 JOHN STREET.

37 MAIDEN LANE, NEW YORK.



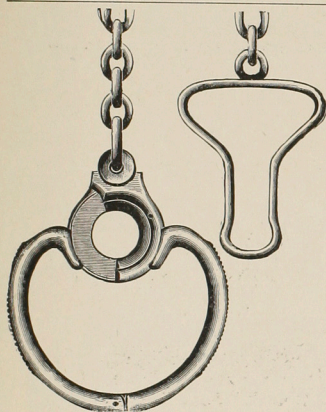
RUDOLSTADT

ART POTTERY.

CONTAINS all the elements required as to designs, decorations and workmanship, in a high grade of Art Goods adapted to the Jewelry Trade, and yields a larger margin of profit than any other class of Pottery.

L. Straus & Sons,

SOLE AGENTS,
42-44-46-48 Warren Street,
116 Chambers Street,
NEW YORK.



..THE LATEST..
Sterling Silver Novelty,
CIGAR CUTTER
AND KEY RING COMBINED.

Patented Nov. 20th, 1894.

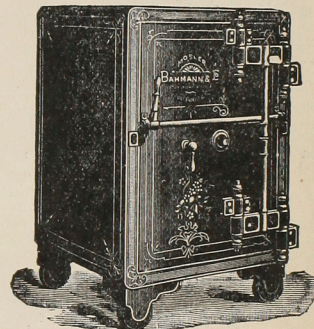
WITH OR WITHOUT CHAIN.

MADE ONLY BY

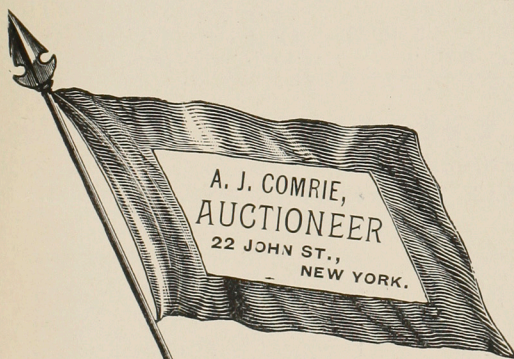
ENOS RICHARDSON & CO.,
23 Maiden Lane, New York.

SAFES FOR JEWELERS.

MOSLER, BAHMANN & CO., 518 BROADWAY, NEW YORK.
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.
Send for our Representative.
Special Safes to Order.
Jewelers' Safes a Specialty.



WATCHES, DIAMONDS,

Bric-a-Brac
and Art Goods

FOR

Established Jewelers.

WRITE FOR PARTICULARS.

Communications Strictly Confidential.

References given in all parts of the United States from Retailers and Jobbers.

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

Makers
OF

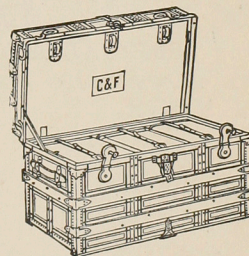
QUICK SELLING NOVELTIES
In Sterling Silver.

NEW YORK OFFICE—C. A. Vanderbilt, 178 Broadway.
CHICAGO OFFICE—F. A. Buck, 103 State Street.

CROUCH & FITZGERALD.

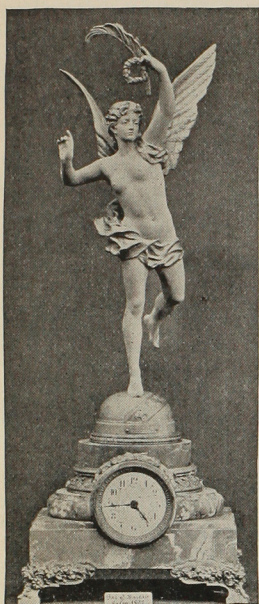
Jewelry Trunks
and Cases,
161

Broadway,
Bet. Cortlandt and
Liberty Sts.,
688 B'way,
701 6th Ave.,
NEW YORK.



H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street.
BOSTON, MASS.





FERDINAND BING & CO.,

106 GRAND ST., N. Y.

NEW DESIGNS IN ————— •

China Clocks and Gilt Bronze Sets, Fine Painted
Dresden Goods in Vases, Cups and Saucers, and Plates;
Cararra Marble Statuary, French Cabinets and other
Fancy Furniture.

TOWLE MFG. CO.,
Silversmiths.



FACTORIES:
NEWBURYPORT,
MASS.

CHICAGO OFFICE, 149-151 STATE ST.

**FLAT WARE AND
HOLLOW WARE**

STAMPED



IS THE GENUINE.

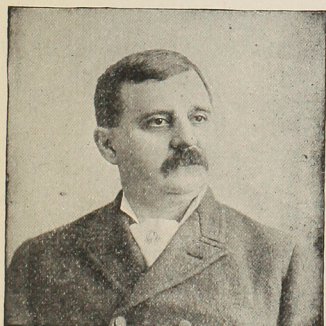
Manufactured by
WM. ROGERS M'F'G CO.,
HARTFORD CONN.

BOYLE, DAVIS & GOODMAN,

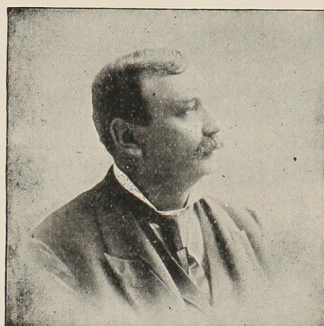
SPECIAL AUCTIONEERS for the Legitimate Trade only.

83 Fifth Avenue
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BRIC-A-BRAC.

THE tramp went up to the cottage door
To beg for a few coppers or more.

The cottage door was open wide,
So he took a cautious look inside.

Then over his features there spread a grin,
As he saw a lovely maid within.

A lovely maid within the gloom
Of the shadiest part of a shady room.

Into the door the tramping went;
Over a dog the maiden bent.

His eyes were set and full of fire,
And he viewed the tramp with evident ire.

"Run for your life!" the maiden cried:
"I clean forgot to have him tied!"

"Run for your life through yonder door—
I cannot hold him a minute more!"

Without a word he turned his face,
And leapt the fence with a careless grace.

Then lightly along the road he ran—
A very-much-put-out young man.

The maiden loosed her bull-dog's neck,
And gazed at the tramp—a vanishing speck.

And peal after peal of laughter rent
The air with the maiden's merriment.

That dog was of terra-cotta ware—
She won him that week at a lottery fair.

—Pottery Gazette.

Old Egyptian Pottery.

POTTERY among the Egyptians was a more honorable employment than brickmaking. The Egyptian potters were eminent for their artistic skill. Their vases are fully equal to the most beautiful specimens of Greece and Etruria. Indeed, there is every reason to believe that both these nations originally derived the art of pottery from Egypt. The Egyptians were well acquainted with the manufacture of glass more than three thousand years ago. Of this we have the clearest possible evidence, not only from numerous specimens of the articles found in the tombs and among the ruins of the temples, but also from the painted representations of the processes of manufacture preserved in the same situations, and from which the illustrations of the whole of them are to be found in most of the museums of Europe.

They were not only skilled in the art of fusing the materials, but also in the use of the blow pipe, an invention so ingenious that its presence alone indicates a very high degree of civilization. The fusion of glass was closely connected with the art of pottery, for many of the vases and fictile ornaments are glazed over with a vetrified substance containing also the proper proportions of the ingredients for making glass.

It was generally believed by the ancients that Egypt produced a peculiar species of earth without which glass of the best quality could not be manufactured. It is not easy to discover the nature of this substance from the loose descriptions transmitted to us; but it is said that the beads and ornaments formed from it possessed all the lustre and brilliancy of the diamond. The specimens of Egyptian beads preserved in the different museums of Europe show that this description is far from being exaggerated. In some of them colors are blended with more exquisite skill than in any specimens of modern art with which we are acquainted, and in others pieces of colored glass are made to form beautiful mosaics—an art which is now rarely practised, on account of the great difficulty of finding a proper flux for the glass that many writers have doubted the possibility of the process.

It is singular that glass beads, as they are used by *la lies* in ornamental work, being round and long were in use in the days of Moses, just as they are by modern embroiderers. The oblong beads, or as they are usually called, bugles, were strung into a great variety of fanciful patterns. In the Egyptian collection in the Paris Museum there is a lady's reticule, formed of bugles, whose workmanship is of extraordinary beauty. The sacred beetle of the Egyptians is a conspicuous ornament in the centre, and at the sides there are figures of stags, wrought with a life and spirit which could scarcely be expected from such a mechanical process. The glass manufacturers of these ancient days were skilful in the art of counterfeiting precious stones. Specimens of these are frequently found in the tombs, and we find that the artists were most successful in imitating the rich green of the emerald and the brilliant purple of the amethyst.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE
DEALERS IN ART POTTERY, CUT GLASS,
BRONZES, ETC.

IMPORT SAMPLES
OF HACHE CHINA.

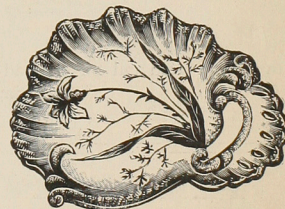
IN about ten days the Craighead Mfg. Co., 38 Park Place, New York, will commence opening and will put on display the new import samples of the china of Alfred Haché & Co., Vierzon, France, for which they are the American agents. Their new assortment promises to be the largest they have ever shown.

THE EMPIRE CUT
GLASS CO.

THE Empire Cut Glass Co., who recently started a factory at 145 Eleventh Ave., New York, have hired an office in the Para building, corner Church and Warren Sts., which they will occupy some time before Jan. 1, 1895. This down-town office being in the heart of the pottery and cut glass district will, it is expected, prove of great advantage to the company and to their patrons.

POPULAR LIMOGES
NOVELTIES.

AMONG the lines successful as holiday presents none have been more popular than the Limoges novelties of P. H. Leonard, 76 Readle St., New York, pre-



LOUIS XVI ALMOND TRAY.

viously mentioned in these columns. The trays of this line, in particular, comprise a variety in style, shape and decoration never before surpassed. Among the various shapes shown in the comb, brush, desk, pen, pin, ink, almond, olive and ring

trays, probably the most beautiful styles were the Richfield, Psyche, Lys, Rose and Louis XVI., shown in the almond tray here illustrated.

**HEADQUARTERS FOR
FINE BRONZES.**

A FEATURE for which the ware-rooms of Ferd. Bing & Co., 106 Grand St., New York, have become noted in the jewelry trade, is the extensive assortment of bronzes which this firm always keep on display. Statues, figures, groups, ornaments and sets in French, Russian and other bronzes are always here to be found in all the latest and leading finishes. Among the newest pieces lately added to this collection, which is always up to date, are "En Vidette," a beautiful four foot statue of a Goth hunter, by Maureau; a bust of "Sappho," in silex, a new grey-green finish; "Les Lauriers," shown in several finishes; the pair of female figures, "Peace and War," and a large number of smaller figures, subjects by Obiorles, Maureau and others.

**NEW FRENCH
FAIENCE.**

A NEW and attractive line of French faience was last week opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York. The pieces are candlesticks in several sizes and shapes, violin, fleur-de-lis and other shaped bonbon boxes, inkstands, mirrors, plaques and letter holders. The decoration shows the style and bright colors of the Italian faience. Candlesticks and other smaller novelties of this ware such as cane heads, umbrella heads and seal handles are also shown with a Delft blue decoration.

THE RAMBLER.

The Other Side of Life.

A CHRISTMAS SURPRISE.

SHE asked her experienced father,
"Dear papa, tell me, I pray,
What shall I give my husband
To surprise him on Christmas day?"

"A present for Clarence?" he murmured,
His mind with past years away,
As he thought of his wife's dear presents,
For which he had had to pay.

"This is sure to surprise him, daughter,
If there's anything that will—
A gold watch and chain to give him—
And include a receipted bill."

—Judge.

QUITE A DIFFERENT MATTER.

MISS BLANC (contemptuously)—That's a nice looking watch; did you have to buy a suit of clothes to get that?

JOHN WARE (reflectively)—No; on the contrary. I had to sell one.—*Harvard Lampoon.*

AN INFERENCE.

MRS. JACKSON—Did you see Mrs. Brown's collection of rare old china?

JACKSON—Yes; her family must have been quite poor.

MRS. JACKSON—Nonsense. Why do you think so?

JACKSON—Well, if they had been able to keep servants, she never would have had that collection of rare, old china.

—Puck.

HEARTLESS.

There is nothing like the heartlessness of a man. There is a pretty little bride here in Washington who is just coming to know

that. She fell out with her newly acquired husband the other day. I forget quite what it was about, but it seems to me he had said things about a new gown of hers. At any rate, life was no longer worth living. She shut herself in her room and cried till her head ached. Then she bathed her eyes, brushed a fluff of powder over her red and swollen nose, and called icily to her husband:

"Fred," said she, "bring me a spoon, please; I'm going to take poison."

"Yes, dear," answered the heartless monster from below; "do you want a teaspoon or a tablespoon?"—*Washington Post.*

LIKE PEARLS.

She's the handsomest of girls,
And her teeth are just like pearls,
Which is hardly an original thing to say;
Yet, like pearls, they are white,
And, to her intense delight,
They are often found in oysters nowadays.

—Indianapolis Journal.

GRATIFYING HER CURIOSITY.

Mrs. Dusenberry was toying with the Masonic seal on her husband's watch chain.

"What do those letters stand for?" she asked with a pleading look.

"What do they stand for? I suppose it is because they can't sit down."—*Texas Siftings.*

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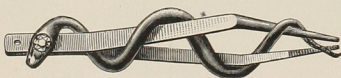
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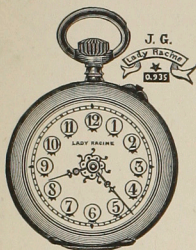
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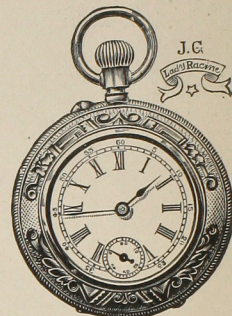
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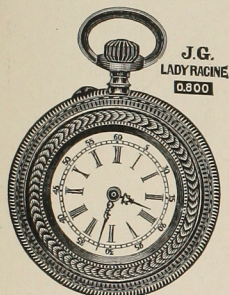
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1	\$.15	\$.18	\$.20	\$.23	\$.25	\$.28	\$.30	\$.35	\$.40	\$.45	\$.50	\$.55	\$.61	\$.65	\$.70	\$.80	\$.90	18,000	
1½	.18	.22	.25	.28	.31	.33	.35	.40	.45	.50	.56	.62	.67	.73	.78	.90	1.00	14,000	
2	.20	.25	.30	.34	.37	.40	.42	.46	.52	.58	.65	.70	.77	.85	.91	1.00	1.20	11,000	
2½	.25	.30	.37	.42	.46	.48	.50	.55	.60	.67	.75	.80	.91	.98	1.05	1.20	1.40	8,800	
3	.30	.38	.45	.50	.55	.58	.60	.65	.70	.78	.85	.95	1.05	1.15	1.25	1.45	1.65	7,400	
4	.65	.70	.75	.83	.85	.90	.95	1.10	1.30	1.50	1.65	1.80	2.00	2.15	2.35	2.70	3.05	5,500	
5	.85	.90	.95	1.05	1.15	1.25	1.35	1.65	1.90	2.20	2.45	2.75	3.05	3.30	3.55	4.15	4.65	4,400	
6	1.10	1.20	1.25	1.45	1.60	1.80	1.95	2.35	2.75	3.15	3.55	3.95	4.33	4.75	5.15	5.95	6.75	3,700	
7	1.35	1.55	1.70	1.90	2.10	2.35	2.60	3.15	3.70	4.25	4.80	5.35	5.75	6.45	7.00	8.10	9.20	3,160	
8	1.65	1.90	2.15	2.45	2.75	3.05	3.35	4.05	4.80	5.50	6.25	6.95	7.65	8.35	9.10	10.50	12.00	2,750	
9	2.00	2.40	2.65	3.10	3.40	3.80	4.15	5.10	5.45	6.90	7.80	8.75	9.65	10.55	11.45	13.25	15.10	2,450	
10	2.45	2.80	3.25	3.70	4.15	4.65	5.10	6.25	7.40	8.50	9.60	10.70	11.85	12.90	14.05	16.30	18.55	2,200	
12	3.60	4.00	4.40	5.10	5.80	6.50	7.20	8.80	10.40	12.00	14.60	15.20	16.80	18.40	20.00	24.55	26.40	1,830	

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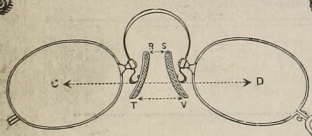
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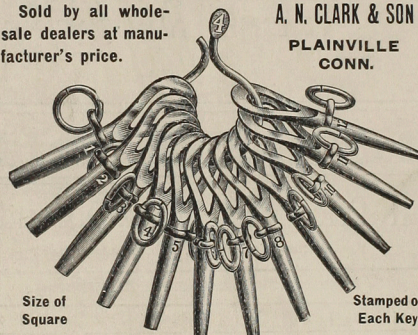
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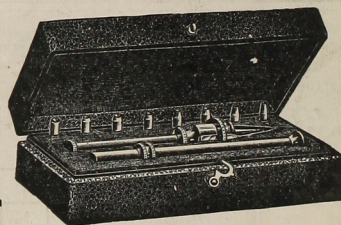


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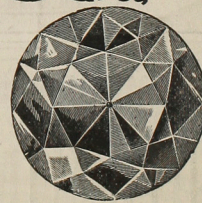
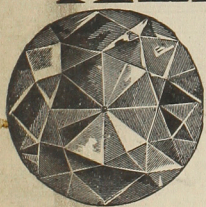
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