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VOL. XXIX.

NEW YORK, WEDNESDAY, JAN. 9, 1895.

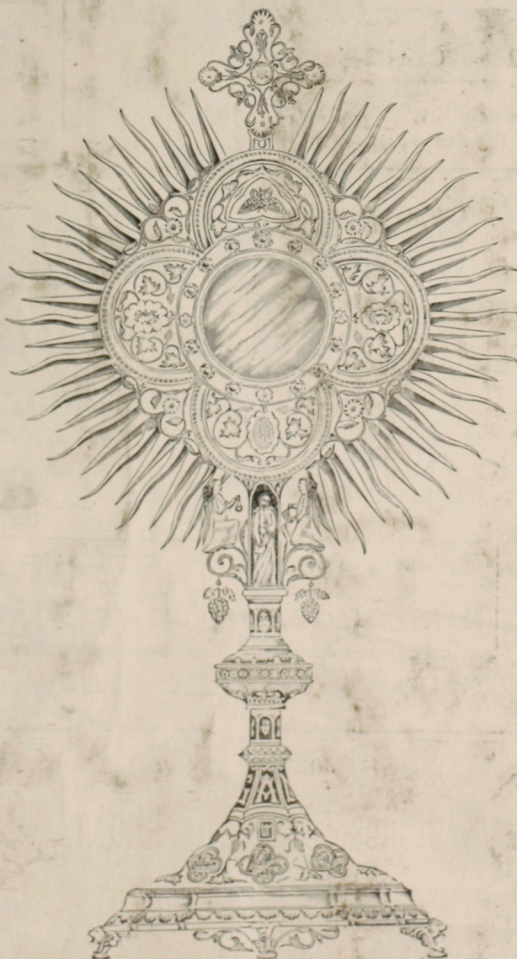
No. 24.

SECOND COSTLIEST JEWELLED MONSTRANCE IN THE WORLD.

THE most magnificent monstrance or ostensorium ever made in this country, and the second costliest in the world, was recently delivered to the Associate Fathers of the Church of St. Ignatius of Loyola, Baltimore, Md. It is the gift of the late Mrs. Celinda Whiteford, of that city, who, prior to her death, contracted for its manufacture and donated it to the church as a memorial to her son, the late Robert Louis Whiteford. Its value is estimated at \$12,000, which is a low figure, as the jewels which decorate it were part of the private collection of Mrs. Whiteford, who had the gift in contemplation for a long time before awarding the contract. She accepted the design of the W. J. Feeley Company, of Providence, R. I., and last August she instructed this company to have the monstrance completed by Christmas. Her instructions were carried out by W. J. Feeley. Mrs. Whiteford died some months ago.

Of the many sacred vessels used in the ceremonies in Roman Catholic churches the monstrance or ostensorium is oftener seen, perhaps, by the members of the congregation, than any other, for the reason that it is used at the Benediction of the Blessed Sacrament. It is made to represent the rays of the sun, for it holds the "Sun of Justice." Christ, ages ago, was said to have "placed his tabernacle in the sun," and the monstrance is for the adoration of his people at benediction and at the processions of the Blessed Sacrament. The host is first placed in the lunette, formed of two rings with glass, and then in the monstrance

The Whiteford monstrance is made of solid gold, and stands 32 inches high, and the diameter of the base which is mounted upon the heads of four lions, is 12 inches.



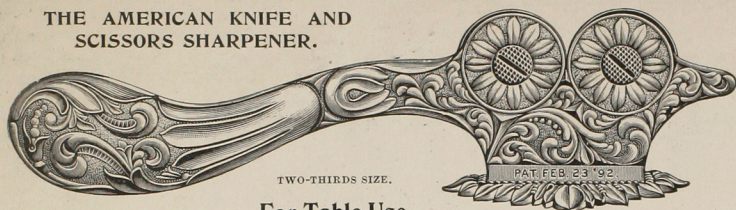
JEWELLED OSTENSORIUM FOR THE CHURCH OF ST. IGNATIUS,
OF LOYOLA, BALTIMORE.

The decoration of the base has given the embosser, engraver and enameler an opportunity to show their skill. There are four panels quarterfoil, richly carved, on which are set medallions emblematic of the four evangelists, in blue enamel—the symbol color of Heavenly Love, Truth, Constancy and Fidelity.

Saint Matthew is represented by a cherub, typical of the human nature of Christ, because he speaks more of the human than of the divine nature of the Saviour. A lion symbolizes Saint Mark. The king of beasts is a type of the royal dignity of Christ. According to an Oriental tradition, lions are born dead, and after three days are made alive by the breath or roar of the Sire; thus they are emblematic of the Resurrection, of which Saint Mark is called the historian. The Ox is the symbol of Saint Luke, and he especially sets forth the priesthood of Christ. The ox is typical of sacrifice. The Eagle, symbol of Saint John, is typical of the lofty flights of inspiration.

These emblems have been used in memory of the Incarnation, Passion, Resurrection and Ascension of Christ. Between these panels are vine leaf and grapes, emblematic of the Saviour, "The true vine and wine of our divine Lord." Above these and at points of the base below the column, the significant initials, "A. M. D. G." "Ad Marjorem Dei Gloria," "To the Greater Glory of God" appear in enamel. Directly under the initial "A," is a beautiful diamond incrusting "W," in an onyx stone

THE AMERICAN KNIFE AND
SCISSORS SHARPENER.



TWO-THIRDS SIZE.

FOR SALE BY

Benj. Allen & Co., Chicago, Ill.
F. M. Sproehle & Co., "
G. A. Webster, "
L. Straus & Sons, New York.
E. G. Webster & Son, "
Oskamp, Nolting & Co., "
Cincinnati, O.
Baldwin, Miller & Co., "
Indianapolis, Ind.
Eliassof Bros. & Co., "
Albany, N. Y.
Thos. Long & Co., Boston, Mass.
Smith & Patterson, "
Dame, Stoddard & Kendall, "
Boston, Mass.

For Table Use.

Special Inducements to Jobbers

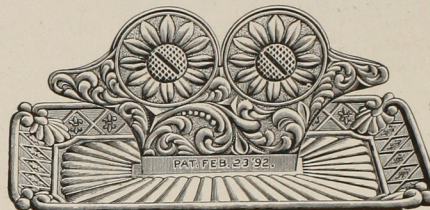
... Manufactured only by the

MOSSBERG WRENCH CO.,
ATTLEBORO, MASS.

Makers of Novelties in Silver and Hardware.

Practical and Handsome.

A Silver Plated Knife and Scissors Sharpener, retailing at a popular price. Perfect in action, nothing to wear out. Cutting discs of finest hardened steel. An ordinary sharpness or a RAZOR EDGE can be acquired in a few moments.

TWO-THIRDS SIZE.
FOR DESK USE.

CODDING BROS. & HEILBORN,
North Attleboro, Mass.

Makers
OF
—

QUICK SELLING NOVELTIES
In Sterling Silver.

NEW YORK OFFICE—C. A. Vanderbilt, 178 Broadway.
CHICAGO OFFICE—F. A. Buck, 103 State Street.



For BADGES and MEDALS,

Flag Pins, Class Pins, Class Rings
and Special Work of all Descriptions,

SEND TO **E. R. STOCKWELL, MANUF'R,**
19 John Street, New York.

R., L. & M. Friedlander,



We have made great reductions in
the prices of Watch
Glasses.

SEND FOR PARTICULARS.

Are now located on
ground floor of

30 Maiden Lane, N. Y.

IMPORTERS OF

DIAMONDS.

WHOLESALE

JEWELERS.

JOBBER IN

American Watches.

SEND FOR OUR NEW CATALOGUE.

IMPORTERS OF
DIAMONDS.

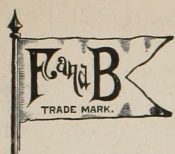
JOBBER IN

Watches, Jewelry, Chains,
NOVELTIES, ETC.

Latest Designs. Lowest Prices.

**AIKIN-LAMBERT
JEWELRY CO.,**

19 Maiden Lane, New York.
CHICAGO BRANCH '03 STATE ST.



FOSTER & BAILEY,



100 RICHMOND ST., PROVIDENCE, R. I.

Manufacturing Jewelers and Silversmiths.

925/1000.

HEADQUARTERS FOR MANICURE GOODS.

Garters

Scissors

Bag Tags

Hat Marks

Pen Wipers

Emery Balls

Match Boxes

Coat Hangers

Pocket Knives

Pocket Combs

Paper Cutters

Seals, Button Hooks

And Silver Novelties

Without End, all Sterling.

Link Buttons

Neck Chains

Glove Buttoners

Chain Mountings

Shirt Waist Sets

Crosses, Earrings

Solid Gold Locket

Locket and Charms

Silver Belt Buckles

"Mount Hope" Buttons

Bracelets and Padlocks

Pins and Neck Buckles

Rolled Plate Watch Chains

$\frac{1}{10}$ Gold Vest and Dickens Chain.

And also those

HANDY SETS FOR TOILET IN LEATHER ROLLS.

from a ring worn by Mr. Whiteford, richly mounted on either side with a scroll, artistically arranged, on which is engraved the memorial inscription, "Robert Louis Whiteford, by his mother." At this point, the shaft or column begins, and its every inch up to a group of figures at the top, is given the most artistic treatment.

Directly above the letters "A. M. D. G.," are emblems of the "Sacred Heart of Jesus," the "Immaculate Heart of Mary," "The Passion Flower" and "The Calla Lily," the emblem of purity. Above these is a knob, around the center of which is a row of diamonds, the middle one being very brilliant and weighing two karats and the others one karat each. At the top of the column is a bracket, on which is standing a richly modeled figure of St. Ignatius of Loyola. On either side mounted on artistically arranged scrolls, are the figures of two angels, one with the lyre and the other with the thurible, while suspended from the scrolls are two clusters of diamonds, each containing 25 quarter-karat stones.

The front ornamental plates are models of repoussé work. On them is a handsome display of diamonds. Directly above the center on the front plate is a pin containing 50 $\frac{1}{4}$ karat diamonds and 2 small rubies representing a fly. Immediately below the center is a pendant, in its original setting, which also contains 50 $\frac{1}{4}$ karat diamonds and on either side of the center are two large amethysts. Separating the front plates and mounted on entwined hearts are four solitaire diamonds, two weighing four karats each, and two three karats each. Between the diamond fly pin and the center, on a circle surrounding the custode, which contains the lunette, is a black diamond, the intrinsic value of which is estimated at \$1,000. On the right of this are two diamonds and an emerald, each weighing about $3\frac{1}{2}$ karats, and on the left are two $3\frac{1}{2}$ karat diamonds and a sapphire.

Around the lower part of the circle are eight 2 karat solitaire diamonds and three pearls weighing about two grains each. The whole is surmounted by a magnificent cross, in the center of which is a cluster of eight $\frac{3}{4}$ karat diamonds, and below this cluster is a diamond pin, attached to the cross, containing nine $\frac{1}{2}$ karat diamonds and a cat's-eye stone measuring three-eighths of an inch. On each arm, and at the top of the cross, are large diamonds weighing four karats each. The ray extends in graceful curves, the diamonds scintillating and producing an effect that is dazzling.

The vault in which are the monstrance and other valuables belonging to the church and college is absolutely fire and burglar proof, and so arranged that an unauthorized person approaching within six feet in any direction will cause an alarm to be sounded in all parts of the church and college.

Litigation Growing Out of the S. Kirk & Sons Robbery Cases.

BALTIMORE, Md., Jan. 2.—The expected damage suits against Samuel Kirk & Sons by employes recently acquitted of the charge of stealing and receiving stolen silver have been filed in the Supreme Court. There were four of them, and the damages asked aggregate \$85,000.

The suits are brought in behalf of Marcus Korman, who was charged with receiving stolen silver, and Louis Falkenstein, Andrew Addison and Llewellyn Walker, charged with stealing silver. All of them sue for \$20,000 each, except Korman, who asks for \$25,000. The grounds on which such heavy damages are asked are: false and malicious arrest and prosecution, without probable cause; hardships and indignities of arrest and imprisonment; injury to credit and reputation; loss of employment; anxiety of mind; scandal, infamy and disgrace.

Notes of Interest From Paris.

PARIS, France, Dec. 12, 1894.—An old goldsmith, who is an *esprit chercheur*, has obtained a patent for a metal composition, which he calls auro-marble silver. This metal which has the appearance of precious marble consists of silver in which parts of fine gold, green and red gold and platina are incorporated, not amalgamated. These pieces of various metals are, probably, thrown in a special manner into a crucible containing silver in a melting state at a certain temperature, then quickly stirred so as to scatter them about the mass, the ingot being suddenly cooled when all looks *à point*. Articles fashioned out of this metal need not be decorated, as the metal itself gives a great variety of pretty effects, according to the way it is finished, viz.: polished, or *grattebossé*, frosted, oxidized, etc. Bonbon boxes, jewel caskets, card receivers, trays, mirror and portrait frames, clocks, etc., in this style would look very original.

The *Bibliothèque des Merveilles* has just published a book called *La Bijouterie*, by Roger-Miles. The author of this illustrated history of jewelry has judiciously introduced in his book numerous quotations from Fontenay's remarkable work on ancient and modern jewels, published in 1887. The chapter on modern jewelry consists of extracts from Mr. Marret's report on the *bijouterie* at the Paris Exposition of 1889. It is much to be regretted that Mr. Roger-Miles should not have heard of Massin's report on jewelry published at the same time. Had he been acquainted with this source of substantial information, the intrinsic value of his work might have been somewhat increased, yet, in spite of such desiderata, this book ought to be welcome, as it will prove interesting to the *gens du monde*, who may possibly read it, and perhaps awaken in them a commendable liking for jewelry in general.

JASEUR.

NEWARK, N. J., January 1st, 1895.



Messrs. Edward P. Beach and Philemon O. Dickinson

have this day become members of our firm.

UNGER BROTHERS.

Pairpoint

MANUFACTURING
COMPANY.
Gold and Silver Plate

WE ARE MAKERS OF THE
LARGEST AND LOWEST PRICED

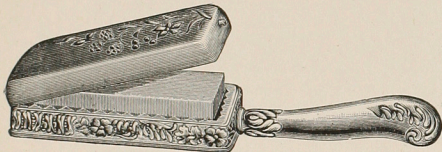
... LINE OF ...

"Crown Pairpoint" China

Rich Cut Glass,

Fine Decorated Art Goods,

... TO BE FOUND IN THIS COUNTRY.



No. 2832. KNIFE SHARPENER



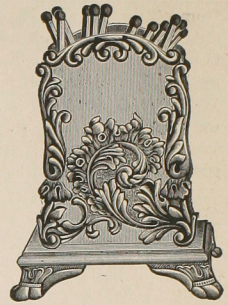
No. 4908. SMOKING SET.

"WHEN IN DOUBT"

--- BUY ---

✻ PAIRPOINT GOODS.

Factories, New Bedford, Mass.



No. 3749. MATCH HOLDER.

HOLIDAY NOVELTIES

..... OF EVERY DESCRIPTION.

FREE

OUR LATEST

SILVERWARE CATALOGUE No. 10, or
CUT GLASS CATALOGUE No. 11.

Will be mailed you upon receipt of address.

SALESROOMS:

NEW YORK, 46 Murray Street.

CHICAGO, 224 Wabash Avenue.

SAN FRANCISCO, 220 Sutter Street.

MONTREAL, P. Q., Temple Building.

We sell to the legitimate Jewelry and Stationery
trade only.



CHOICE PAPERS

MAKERS OF

FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely
boxed, specially suited to the Jewelry Trade.

18 MURRAY STREET, NEW YORK.

ESTABLISHED 1870.



SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood
Chests, Trays, and Sample Cases.

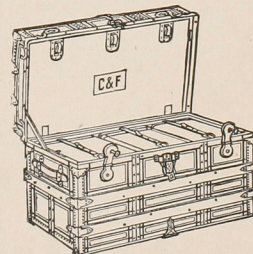
180 BROADWAY,

NEW YORK.

CROUCH & FITZGERALD.

Jewelry Trunks
and Cases,
161

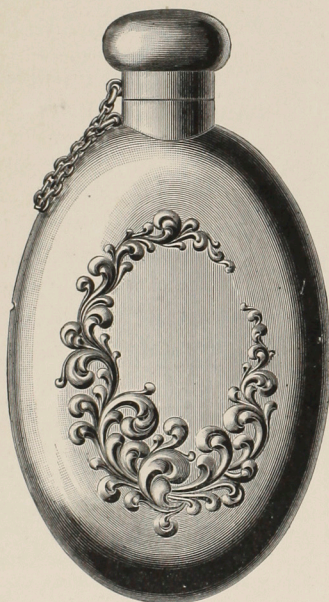
Broadway,
Bet. Cortlandt and
Liberty Sts.,
688 B'way,
701 6th Ave.,
NEW YORK.



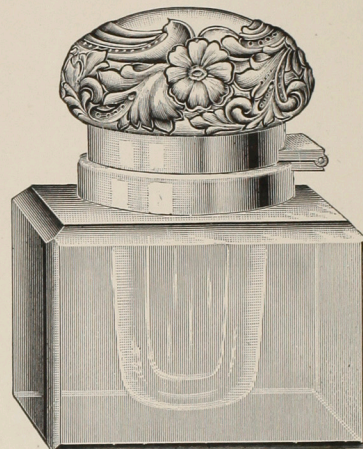
R. WALLACE & SONS MFG. CO.

SILVERSMITHS,

WALLINGFORD, - - - - - CONN.

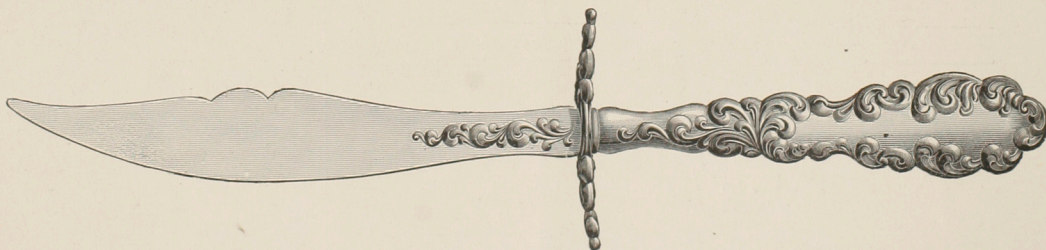


No. 20. FLASK.



No. 53. INK BOTTLE.
CHASED TOP.

Trade Mark.



No. 39. PAPER CUTTER.

NEW YORK
226 FIFTH AVENUE.

SAN FRANCISCO
120 SUTTER STREET.

CHICAGO
86 WABASH AVENUE.

ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business.

PART XI.

THE best resolution that a retail jeweler can make for the year 1895 is that he will have his advertisement prominently located in the best newspapers in his town. Let him consider that the money he pays for advertising is just that much money well invested. It is something that he cannot lose unless he goes out of business, and even then the advertising has a value. It will make the business bring more money than it would otherwise. There is no doubt that money can be lost in advertising. And so can money be lost in any department of the business.

You can lose money on hollow silverware if you are careless enough about buying and taking care of it. You can lose money on any line of goods that you buy. If you buy advertising with the same care, and look after it as conscientiously as you do the other things that you buy for your business, you will find that it will pay every time. The good will of a well advertised store is sometimes really worth as much as the stock.

Several years ago, Dr. Hoagland, president of the Royal Baking Powder Co., refused something like \$12,000,000 for his business. Now, I don't suppose that all the property that the Royal Baking Powder Co. own, and all their stock on hand, are worth one third of this amount. The balance of the \$12,000,000 represents the value that has been given to the business by years of judicious and persistent advertising. Royal Baking Powder Co. started in the back room of a small drug store in Fort Wayne, Ind. It was advertised locally at first and then generally.

There is, of course, no parallel between the Royal Baking Powder business and the business of a retail jeweler, but the principle is the same. All over this country there are stores running in the name of the man who started them, while neither he nor his heirs have any interest whatever in them. There is no Mr. Macy connected with the great store of R. H. Macy & Co., New York, yet it is known all over the country as "Macy's." The name is valuable as a business property because it is well known as signifying a certain kind of store in a certain place. It would cost hundreds of thousands of dollars to make a new store on the opposite corner as well known as Macy's is to-day. If Charles L. Tiffany had not believed in advertising fifty years

ago, and all the time since, Tiffany's would not now be the leading jewelry store in the United States. The business might have been carried on in just the same manner that it is, on the same principles, and still have amounted to very little if people had not been told about it. It might still be in the little room where it first started at 151 Broadway.

The change has not been made in a day nor in a year. Advertising sometimes works slowly. It almost always does, but it is sure. If the jeweler expects to stay in business, he can count the money he spends for advertising as just so much money saved. If he makes an immediate profit on the investment, so much the better. It does not decrease the cumulative value in the least. In fact, the effort should be always to make the advertisement for each

Overworked Eyes—

— Like any other part of the human body, require a stimulant when overtaxed.
— Our stimulant for weak eyes is glasses. If you need them call and see us.
— Small charge for glasses.
— Examination free.

McALLISTER.

SCIENTIFIC OPTICIAN,
3 NORTH CHARLES STREET.

day stand for itself. It should be a continual study of the merchant to make each day's advertisement pay for itself and a little more in direct returns. The only way that I know of doing this is to advertise special articles on different days. It is a good plan to buy certain lines of goods that are especially attractive to make a little run on. Any good thing at a low price can be sold by judicious advertising. If you are using weekly papers, have a fresh ad. every week. If you are using dailies, have a fresh ad. every day if you have to lie awake at night a little bit to think it up.

The above is an example of carelessness in advertising. It comes from Baltimore, Md. It is the kind of thing that makes some advertising unprofitable. Sometimes men will go along for a year or two making

careless statements in their ads and in the end will wonder why the advertising does not pay. The mistake in this ad. is one which a great many people would not notice at all, but the people who do notice it may very likely be just the ones who would become customers, if they were not made suspicious by the careless advertisement. What the eyes, or any other part of the human body needs when it is overtaxed, is rest and help. What it most emphatically does not need is a stimulant. A stimulant

Faulty Vision

is more or less general in this rushing age. Eyes are often overworked—need help. Glasses may prove of wonderful benefit and relief. I fit them and guarantee every pair I sell. Examination Free.

Carl H. Peter, M. O.
HENDERSON, KY.

is a spur, an irritant. It is not in any way a help. The word "stimulant" is used in a great many cases to signify all alcoholic beverages. Whiskey is a stimulant. If a man is tired out, whiskey will keep him up and make him work a little bit harder and a little bit longer, but it will make the collapse just so much flatter after the effect of the stimulant is gone.

We do not want stimulants for our eyes, Mr. McAllister. The natural inference is, that if a man is careless about the language which goes into his advertisements, he might be a little careless about the lenses that go into his spectacles. This may look like a small point, but it is not.

It is the attention or inattention to just such small points that makes success or failure in advertising and in business.

In contrast with McAllister's advertisement, I offer one from Henderson, Ky.

Don't Say A Word

**** If things haven't seemed to come your way for a year or two, try and forget the past and begin a new year hopefully.

We Are Right

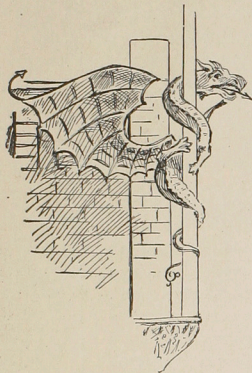
**** At the verge of a period of activity
**** King Cotton is black in the face from the hard kicks received, but
**** we all have three square meals a day and a country grand in resources. Prices on everything are low. For proof of

Good Times Ahead

**** Call on AVERY, The Jeweler,
**** 131 Main Street, and see the many
**** beautiful and useful articles suitable for presents. Be sure to not only see them, but get prices on them.

A MODEL FACTORY BUILDING.

THE KENT & STANLEY CO.'S MAMMOTH NEW STRUCTURE, THE FINEST OF ITS KIND IN THE WORLD.

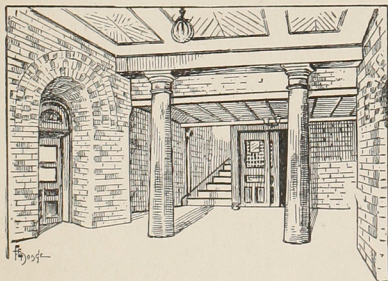


PROMINENT among the many handsome factory buildings for which Providence is noted is the handsome structure built and occupied by the Kent & Stanley Co., on the Square bounded by Sabin, Aborn, Beverly and Mason Sts., in that

city. The property which it occupies was the location of the old-time popular skating rink, destroyed by fire last year. Mr. Edwin F. Kent, recognizing the advantages of the site, on his own responsibility purchased the property after the fire, though at that time the building occupied by the Kent & Stanley Co., at Eddy and Fountain Sts., was generally looked upon as a model factory, excellently planned and perfectly equipped.

Mr. Kent's foresight in the matter of the purchase of the new site was soon endorsed by his partners. Its proximity to the new railroad depot, which will be one of, if indeed not the finest, in the country is a guarantee of increasing values in that section of the city, while the increased shop room was something rendered imperative by the firm's constantly increasing business.

Work on the new structure which is depicted in one of the illustrations in this article, was begun on November 1, 1893, and October 1, 1894, the company was operating in its new quarters.

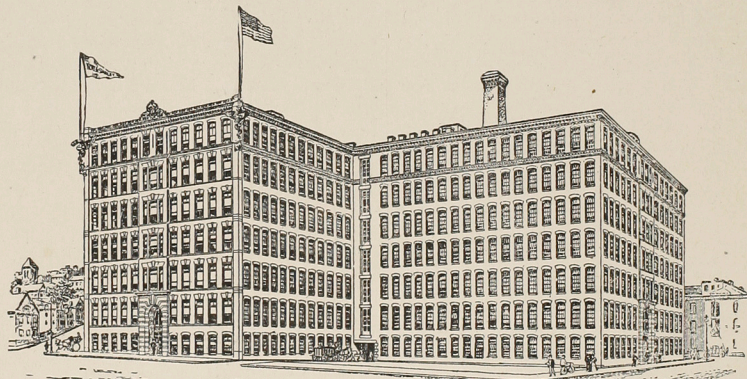


MAIN ENTRANCE ON SABIN ST.

The readers of the CIRCULAR can gather an idea of the immensity of the structure when it is borne in mind that it occupies an

acre of ground, rises seven stories above the foundation, has over 250,000 square feet of floor space, about 1,200 windows and required over five million bricks in its construction. While nearly all available space has already been leased, firms seeking modern quarters will do well to bear in mind that rentals are figured on a basis of 30 cents per square foot per annum, including power, steam heat water and elevator service.

The ground plan and character of the plot is excellently suited for the purpose to which it has been put. The L shaped formation gives it a frontage of 276 feet on Mason St., 221 feet on Aborn St., 106 feet on Sabin St., and 123 feet on Beverly St. A light well 40x200 feet extends from roof to basement in the main structure



THE KENT & STANLEY CO.'S BUILDING.

which with the additional advantage of four street frontages makes that great desideratum, good light, an assured fact for each tenant.

Red brick with brownstone trimmings was the material used for the walls, which rest on particularly solid foundations. At either corner on the Sabin St. facade are two handsome flag staffs held in place by artistic creations in wrought iron of dragons, one of which is incorporated in the initial letter beginning this article. Flags floating from these staffs bear, one, the company's trade mark on a white field and the other the national colors.

The two entrances to the building are well worthy of attention. Each shows a granite arch, while within enameled bricks of a light bluff tint please the eye and present an imperishable surface.

THE KENT & STANLEY CO.

Our illustration shows the Sabin St. entrance with the handsome wrought iron elevator in the back ground, and two beautifully silvered supporting columns. The other entrance on Beverly St. is practically the same. Marble slabs for the names of the tenants is another feature not usually found in a factory building, and rapid running passenger elevators at either entrance afford quick access to, or egress from any floor. In the driveway running through from Sabin to Mason Sts., are two commodious freight elevators.

Floorings throughout are of maple, each floor being nearly an acre in area. The supporting columns are of iron, rising thirteen feet to the ceilings. Grinnell sprinklers and all other modern factory conveniences make the building a perfect one, whether from the view of the tenant, the insurance or the factory inspectors. Over 3,500 hands can find accommodation within its walls. Power and light are furnished by the company's private electric plant, one of the finest in the country.

The offices of the Kent & Stanley Co. are fitted up in oak, in the best taste, and pre-

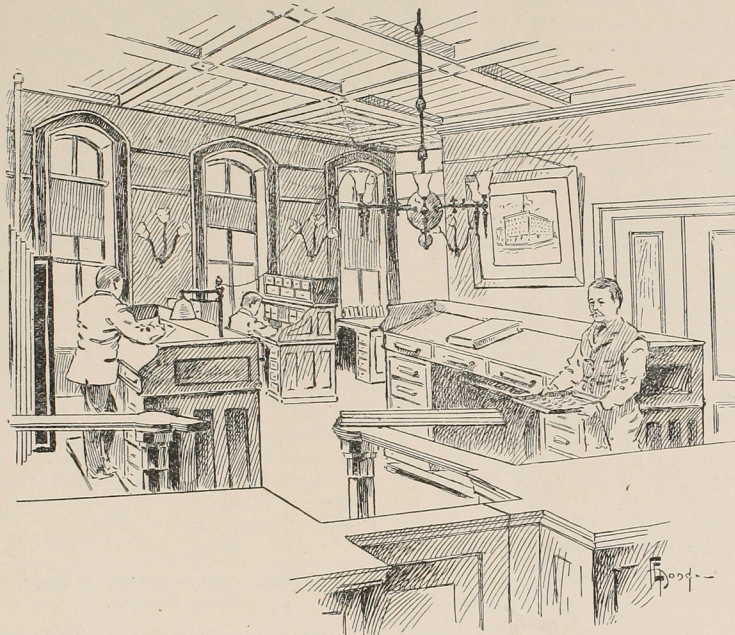
sent an exceedingly attractive and handsome appearance. They occupy practically the whole of the Sabin St. wing on the sixth floor. Our illustration shows a view of the general office; adjoining it is the private office of Mr. E. F. Kent, which also connects with the director's suite.

The Kent & Stanley Co.'s shop, ever known as a model one, is in the new building better than ever. In one of the illustrations accompanying this article is shown a corner in the silver shop, a line in which the company is winning rapid recognition, and of which some of the productions, notably yachting trophies, have already been the subject of extended mention in the CIRCULAR.

A pioneer in selling its goods directly to the retail trade, the company, through its ten traveling salesmen and New York, Boston, Philadelphia and San Francisco offices offers a wide and varied line of goods. Some idea of its scope can be gathered from the fact that among them are

THE KENT & STANLEY CO.

One-tenth and one-quarter Gold Seamless Wire Chains; Gents' Rolled Plate Vests, all Seamless Wire, 1, 2, 3, Strand Curbs; Dickens, Trace, Rope, Single Curb, Boston



VIEW OF GENERAL OFFICE.

and Fancy Links; Red Gold and Platinum Links in all styles; Ladies' Lorgnette, Neck, Vest and Victoria Chains; 1,500 styles Gold, Silver and Plated Locketts and charms; White Stone Lace Pins and Brooches; Hair Ornaments; Chain Bracelets, Plate and Sterling Silver; Hat, Hair, Stick, Scarf and Bib Pins; Plated Sword Corsage Pins; Bracelet and Eye-Glass Chains.

In Sterling Silver Novelties, all warranted Sterling Silver are: Garters, Collarettes, Pocket Combs. Tie Holders; Belts with Silver, Pearl and Tortoise Shell Buckles, Paper Cutters and Weights, Match and Stamp Boxes, Trays, Letter Clips, Letter Openers, Book Marks, Prayer Book Marks, Thermometers and Calendars, Satchel Tags, Hat Marks, Coat Hangers, Souvenir Spoons, Umbrella Clasps, Pearl Teething Rings and Rattles, Glove Hooks, Button Hooks, Glove Stretchers, and Hat Buckles, Hair Pins in Celluloid, Real Tortoise Shell, Silver Mounted; Tooth Brushes, Shoe Horns and Letter Seals, Mirrors, Game Counters, Cigarette Cases, Sword Corsage Pins, Key Ring Chains, Bonbon Spoons, Pocket Knives, Scissors, Razors, Manicure Articles, Gold and Silver Mounted Suspenders, Novelties in Leather Card Cases, Memorandum Books, etc.; Stag Handle Cutlery Novelties, Corkscrews and many others.

The company issued last year one of the finest illustrated catalogues ever put out by a jewelry house and another is now in preparation which will be even better than

THE KENT & STANLEY CO.

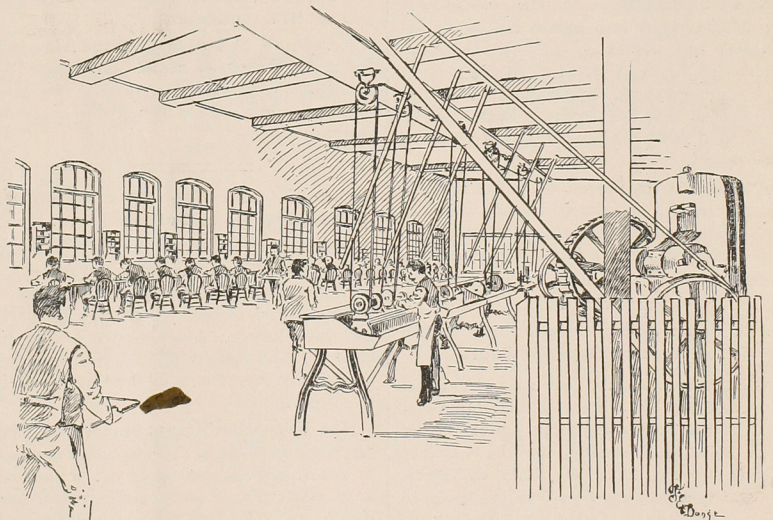
its predecessor, if that is possible. The business of the present Kent & Stanley Co. was first established in 1873 under the style of William H. Robinson & Co.,

at 25 Calendar St. and the output consisted of chains. In 1882 Mr. Edwin F. Kent became a member of the firm and at once took an active interest in its welfare. In 1884 occurred the disastrous fire still remembered by the citizens of Providence, in

THE KENT & STANLEY CO.

surviving partners, Edwin F. Kent and Arthur W. Stanley, under the old firm name. In 1887 these gentlemen purchased Mrs. Robinson's interest and continued under the style of Kent & Stanley. Under the new impetus, business during the two following years was doubled, but on Feb. 19, 1888, another fire once more interrupted operations by burning the factory entirely to the ground. Another shop was immediately found by Mr. Kent, and by noon of the day following the fire new machinery was already being put in position at the new shop, an instance of his indomitable will and prompt action in an emergency to which is due in a large measure the firm's success and high position to-day.

A lease of the ground on which the burned building had stood was quickly secured, and without the least unnecessary delay, Kent & Stanley began the erection of a building suitable to the needs of jewelry manufacturers which, when completed, ranked among the best factory buildings in the city. The firm took up its quarters in it and continued with increasing success. In February 1891, it was incorporated, under the title of the Kent & Stanley Co., being capitalized at \$300,000, represented in real property, and with charter rights for half a million. In November, 1893, the constantly increasing business necessitated larger quarters and the balance of the treasury stock was issued. In July, 1894, this additional stock had been issued, paid for in cash and invested in the new plant, which forms the subject of this article. It represents an investment of about \$350,000, and the total capital and surplus of the company in-



A CORNER IN THE SILVER SHOP.

which the factory was destroyed. New quarters were found at 7 Eddy St., and operations were again resumed. In 1885 Mr. Robinson died, and for nearly two years the business was conducted by the

vested in business is \$650,000. Its officers are: president, A. W. Stanley; treasurer, E. F. Kent; vice-president, J. S. Ingalls; secretary, J. D. Warren. George R. Clarke is superintende it and designer.

The similarity and the difference between the two are plainly apparent.

*

The foregoing advertisement from Columbia, S. C., is commendable for the display and for the cheerful, optimistic tone which pervades it. It is a theory of mine that all advertising should be cheerful, that there should not at any time be a suggestion of anything unpleasant. That all mention of hard times should be rigidly excluded. This ad. is a little bit flippant, and one has to look at it pretty closely to find out what it is all about. Otherwise it is first-class. Every ad. ought to show on the face of it what it is talking about. This does not mean that the word "jewelers" and the dealer's name should be the biggest things in the ad. They should be prominent, but not obtrusively so.

Max Freund & Co. Sue Braverman & Bostelman.

SAN FRANCISCO, Cal., Jan. 1. — United States Marshal Baldwin has been appointed by United States Circuit Judge McKenna to take charge, as receiver, of the proceeds resulting from the sale of diamonds which recently formed part of the stock of Braverman & Bostelman, jewelers, doing business in this city. The diamonds had been deposited with the First National Bank of this city, in the name of Louis Braverman, a relative of one of the firm.

This action is the result of a suit begun in the United States Circuit Court by Max Freund & Co., New York, who allege that through fraudulent representations, Braverman & Bostelman obtained from them and other New York merchants, whose claims have been assigned to Freund & Co., diamonds valued at \$35,500; that the diamonds were converted into money and book accounts, and the same fraudulently transferred to Louis Braverman. Judgment in the sum of \$35,500 is prayed for, and it is demanded that Braverman & Bostelman be convicted and punished for the perpetration of a fraud.

Braverman & Bostelman failed several weeks ago. The men composing the firm came here from New York, where they had been engaged in the jewelry business two years ago.

J. T. Scott & Co. Lose a Suit in the Los Angeles Superior Court.

LOS ANGELES, Cal., Dec. 29. — J. T. Scott & Co., New York, were defeated in a suit in the Los Angeles Superior Court. They had levied an execution on the stock of goods in the store of Platt & Harris to satisfy a judgment obtained against the firm of Harris & Dukeman. The goods belonged to Harris & Dukeman, and it is claimed were hypothecated to one Bryson, a physician, to secure a loan of about \$2,000 to the Harris & Dukeman firm, but which Scott & Co. claim was only a scheme to defraud them amongst other creditors.

Bryson procured judgment against Harris & Dukeman and sold the goods on execution. He bought them in himself and subsequently put them in the store of Platt & Harris as he says "to sell for him." Harris had meanwhile dissolved from Dukeman and formed a co-partnership with Platt so he was again coming into possession "for sale" of his own goods. The court adjudged that there was not sufficient proof of Bryson's fraud apparent.

Sumner Blackinton Dines Members of the Trade.

An enjoyable dinner was recently given at the Café Savarin, under the Equitable building, New York, by Sumner Blackinton, of W. & S. Blackinton, to Fred. Kaufman, 41 Maiden Lane, and two of his travelers, A. Halzinger and M. Wolfe. Lively conversation, an excellent menu and superior wine contributed toward making the evening one which the guests will not soon forget. The remembrance of this dinner will no doubt be so pleasing that should the famous W. & S. B.★ chains get a boom through the efforts of Messrs. Halzinger and Wolfe the trade need not be surprised.

Poor Business Causes Henry G. Booth to Assign.

ROCHESTER, N. Y., Jan. 3. — Henry G. Booth, jeweler doing business at 9 State St., in the Powers building, made a general assignment this morning to Charles M. Oviatt for the benefit of his creditors. No preferred creditors are named. For several weeks past Mr. Booth had been selling off his stock at auction and had disposed of the greater part of it. The assets and liabilities are unknown, but it is thought the assets will not be inconsiderable.

Mr. Booth had conducted the store on State St. for many years. He succeeded his father, who began business in this city forty years ago. Poor trade is the cause of the assignment.

Creditors Claim That Mrs. Sarah M. Feiga Wants to Defraud Them.

WORCESTER, Mass., Jan. 4. — Deputy sheriff James Early has attached the store of Mrs. Sarah M. Feiga, jeweler, 270 Main St., for \$1,000, at the instance of Johnson & Gillespie, Boston, and placed a keeper in charge. The case is one of contract, the writ being returnable in the Central District Court.

Mrs. Feiga's husband is Max Feiga, who has done business in the city for a number of years, and she has taken out a married woman's certificate and does business in her own name. On Dec. 24th she mortgaged the store to Barnett Wolkowich for \$850, and the attaching creditors allege that this was done to defraud her creditors. Several of the creditors have formed a combination to contest the validity of the mortgage and they will attempt to annul it if possible.

Rogers & Bro. Stop An Infringer From Using Their Trademark.

PHILADELPHIA, Pa., Jan. 1. — Rogers & Brother, Waterbury, Conn., and 16 Cortland St., New York, brought an equity suit in Court No. 4 against Harry Friedman, who is engaged in business at 630 Arch St.

The bill of complaint sets out that the plaintiffs are using the trademark, "Rogers & Bro." on all their ware, to distinguish it from that manufactured by competitors in the same business throughout the country, and on second quality goods they use the mark "R. & B." Friedman, who is trading under the name of the Consolidated Silver Plate Co. has been stamping goods of his own manufacture with the mark "R. B. Quad. Plate," which, the plaintiffs say, has had the effect of misleading purchasers, and inducing them to believe that the goods were manufactured by their company. They asked for an injunction restraining Friedman from making any further use of the mark. Friedman filed an answer, in which he admitted the facts set forth in the bill, and expressed his willingness to desist in the future from using the mark complained of, and Judge Wilson made an order enjoining him from doing so.

The Cruiser "Minneapolis" to Receive a Silver Service.

MINNEAPOLIS, Minn., Jan. 3. — The cruiser *Minneapolis* is to receive from the city, a fitting and appropriate gift—a gift worthy of the city and her swift namesake. The executive committee of the cruiser ball met Dec. 29 to sum up results. The committee consists of Mayor Eustis, C. McC. Reeve, J. F. Conklin, Lucian Swift and George B. Eustis.

After looking over the finances they decided that they were warranted in ordering a \$5,000 silver service. It was further decided to order the service of the Gorham Mfg. Co., Chicago, through Eustis Bros., of this city. The designs for the service have already been prepared, and will produce a service ornate in the extreme. There is a suggestion in them of Minneapolis, industry and energy, and the largest piece will have a representation of Minnehaha falls, which are everywhere identified with Minneapolis. It will be a 10-piece silver service. The most prominent piece is a tureen and stand of massive design and superior workmanship. It will be surmounted by a cover of uniform design. There will also be two large vegetable dishes, with covers; two gravy dishes, an 18 inch meat dish and another somewhat larger.

The whole will constitute a service as fine as any which has been given to any of the white squadron, so that Minneapolis may feel that she has done as well by her namesake as any of her competitors for the honor of a name. As the designs are in hand, it will not be long before the service is ready for presentation.

Last Rites to the Memory of George Wilkinson.

PROVIDENCE, R. I., Jan. 2.—All that was mortal of George Wilkinson was laid at rest yesterday afternoon with simple yet impressive ceremonies, which testified in a measure to the esteem in which he was held by all who were so fortunate as to have his friendship or acquaintanceship. Hundreds of all classes were at his bier to take their farewell of a man who was of inestimable benefit to the community and his fellowmen.

A private service was held at his late residence, 77 Melrose St., at 1.30 o'clock, conducted by Rev. Thomas D. Anderson, D.D. The body was removed to the Central Baptist Church, followed by a cortege of mourners, and at 2.30 o'clock a funeral service was held, conducted by the pastor, Rev. Dr. Anderson. The service was brief and unostentatious, consisting of an address eulogistic of the labors, virtues and life of Mr. Wilkinson, and the rendition of several hymns by the choir. The church was crowded, among the attendants being 800 of the employes of the Gorham Mfg. Co. A portion of the church was set apart for them and by a systematized arrangement they passed before the bier of their beloved superintendent. The scene was a solemn one, as these men passed before the bier, many of them being affected to tears.

The floral tributes were not numerous, as

Mr. Wilkinson had requested that no great display be made in this way, and his wishes were respected. There were, however, several floral testimonies of the esteem in which he was held. His taste in this matter was observed in the few choice tributes presented. Prominent among the tokens was a prettily designed floral piece from the employes of the works.

The gentlemen who served as honorary bearers were: Edward Holbrook, president of the Gorham Mfg. Co.; vice-president George H. Robinson; Frederick Grinnell, a director; secretary John F. P. Lawton; Lucien Sharpe, of the Brown & Sharpe Mfg. Co.; Gilbert A. Phillips, of the Manufacturers' National Bank; George E. Martin, of the Phenix National Bank and William P. Chapin, of the Rhode Island Locomotive Works, and the four oldest foremen of the Gorham Mfg. Co., who had been with the deceased for more than 25 years, Joseph Baker, H. C. Bushnell, William Hughes and Sanford Bodwell. There were many prominent people present from outside of the State, among whom were: Messrs. Albert Caldwell, Wheeler and Thomas representing J. E. Caldwell & Co., Philadelphia; Geo. H. Wilcox, of the Meriden Britannia Co.; John Hoare, Corning, N. Y.; J. H. Buck, New York; Mr. Southworth, Benedict-Burnham Mfg. Co., Waterbury, Conn., and many others. There were also a large number of men identified with the city and State business and local business houses.

At the conclusion of the services, the funeral cortege wended its way to Swan Point Cemetery, where the interment took place.

To Make an Example of a Receiver of Stolen Property.

PROVIDENCE, R. I., Jan. 4.—The second of the young men accused of stealing gold stock from Waite, Thresher Co., has come into court and pleaded *nolo contendere*, and like the first has been placed under the nominal bond of \$500. It now remains for John Nelson, the member-at-large of the House of Representatives from this city, to come to the bar of the Common Pleas Court and plead to the indictment alleging that he received stolen goods. The course that the Attorney-General has taken in accepting pleas of *nolo*, and in asking for light bail, gives rise to the assertion that he intends to make an example of Nelson and to use the young men as the chief witnesses against the purchaser of the stolen gold scraps.

The manufacturing jewelers are watching this case even more closely than are the politicians from the fact that for several years past they have been the victims of thieves who have stolen large quantities of gold scrap. Although several of these operators have been apprehended and sentenced, the authorities have failed to discover where they disposed of their stolen goods and it is thought that Nelson has

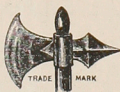
JONES & WOODLAND,

Late of the Firm of
LARTER, ELCOX & Co.

On January 1, 1895, we started up our New Factory and Office
at 49 Chestnut Street (Krementz Building), Newark, N. J.

OUR LINE will comprise Children's,
Ladies' and Gentlemen's PLAIN AND FANCY
RINGS. A large assortment of IMPROVED
SPRING BACK STUDS in new designs; LINK BUTTONS,
STONE SEALS, etc.

The Superintendent of our Factory is
Wm. C. Woodland, for 30 years Super-
intendent for the old firm.



WILLIAM H. JONES.
THEODORE M. WOODLAND.

been one of the principal avenues through which such material has been handled.

Tax Assessments on Connecticut Manufacturers.

* NEW HAVEN, Conn., Jan. 5.—As shown by the new tax lists just out the Barbour Silver Co., Hartford, pay taxes on \$29,000; Alderman William H. Watrous, Hartford, personally \$33,700; The Biggins-Rodgers Co., Wallingford, \$22,000; the G. I. Mix Co., Yalesville, \$50,000; Maltby, Stevens & Curtiss Co., Wallingford, \$40,000; E. Maltby personally, \$33,285; H. L. Judd Co., Wallingford, \$65,400; H. L. Judd personally, \$40,413; Simpson Nickel Co., Wallingford, \$34,000; Samuel Simpson estate, \$72,302; Simpson, Hall, Miller & Co., \$134,322; R. Wallace & Sons Mfg. Co., \$130,000; F. A. Wallace, \$19,648; J. D. Bergen Co., Meriden, \$10,000; E. A. Bliss Co., Meriden, \$20,000; Bradley & Hubbard, Meriden, \$28,450; Bradley & Hubbard Mfg. Co., Meriden, \$335,000; Bradley & Hubbard Mfg. Co., and Meriden Britannia Co., \$27,250; N. L. Bradley, \$51,800; Chapman Mfg. Co., Meriden, \$35,000; George M. Curtis, Meriden, \$13,420; Samuel Dodd,

Meriden, \$16,944; Walter Hubbard, \$123,502; Isaac C. Lewis estate, Meriden, \$54,900; Manning, Bowman & Co., Meriden, \$130,100; Meriden Britannia Co., \$794,000; Meriden Bronze Co., \$64,500; Meriden Cutlery Co., \$196,150; Meriden Silver Plate Co., \$127,500; Miller Bros. Cutlery Co., Meriden, \$49,610; Edward Miller, Meriden, \$53,540; Edward Miller & Co., Meriden; \$242,675; Monroe Mfg. Co., Meriden, \$15,000; Chas. Parker, Meriden, \$37,500; Charles Parker Co., Meriden, \$420,820; Parker Clock Co., on \$19,580; Charles L. Rockwell, Meriden, \$16,050; C. B. Rogers, \$10,250; C. Rogers & Bros., \$78,450; George H. Wilcox, \$19,075; H. C. Wilcox estate, \$200,875; H. S. Wilcox, \$34,900; Wilcox Silver Plate Co., \$240,100.

To Change the Jewelry Manufacturing Center of Providence.

PROVIDENCE, R. I., Jan. 3.—It is understood that Kent & Stanley Co. have under way plans for a series of brick buildings to be erected adjoining their present new structure on Mason, Beverly, Aborn and Sabin Sts., and to cover the entire estate located between Mason and Sabin Sts.,

down to the junction of Cove St. The concern, it is stated, obtained an option on the land sometime ago, aside from the new Talcot building, which abuts on the new Kent & Stanley Co. building on the Sabin St. side, and this, of course, will remain intact. The other premises include several large old brick buildings and a number of wooden buildings so that in addition to Beverly St. the proposed new buildings will extend across Callender and Mathewson Sts., to Cove St.

It is stated that the plan is to concentrate the business of manufacturing jewelry to this section of the city and the ground floor of each building will be fitted for stores, where the wholesale trade will be carried on. At present the center for jewelry manufacturing is on Eddy St., and the lower portions of Pine, Friendship and Clifford Sts., but Kent & Stanley Co., with an eye to the completion of the new depot, the removal of the freight yards and the general cleaning up of that section of the city, are convinced that it will be very advantageous to have the manufacturers of jewelry goods confined in a large measure to that locality, and that other firms will be quick to recognize this. The alacrity with which manufacturers leased rooms in their new seven story building is considered an evidence of what they think of the location and the additional advantages to be gained by the completion of the proposed terminal facilities.

Mr. Kent was interviewed upon the subject but had nothing of a definite character which he cared to give out.

Members of the New York Jewelers' Association Honor Dr. Brown.

A handsome diamond and pearl pendant was presented last week by a number of the members of the New York Jewelers' Association to Miss Rosa M. Brown, daughter of the Rev. Jno. W. Brown, upon the occasion of her marriage to Mr. Crichton, which took place Saturday, at St. Thomas' Church, Fifth Ave. and 53d St., New York. The pendant was accompanied by a beautiful testimonial to her father, the Rev. John W. Brown, bound in white kid lined with satin and signed by the donors. The testimonial was a triumph of the artist's skill and read as follows:

REV. JOHN W. BROWN, D. D.

DEAR SIR:—A few members of the New York Jewelers' Association with pleasure embrace this opportunity to convey to you an expression of their respect and esteem and to present the accompanying token to your daughter on her approaching marriage with the hope that you and Mrs. Brown may long be spared to each other, and to New York, that your beneficent life work exert an increasing influence for good and that your daughter's new home may become a center of gracious influences worthy of her girlhood's surroundings. We offer our united congratulations subscribing ourselves,
Very sincerely yours,

J. B. Bowder & Co.,
Krenn & Co.,
L. Lelong & Bro.,
C. G. Alford & Co.,
Wilcox Silver Plate Co.,
Randel, Baremore & Billings,
N. H. White & Co.,
Hayden W. Wheeler & Co.,
Derby Silver Co.,
Unger Bros.,
Spencer Optical Mfg. Co.,
Jno. R. Keim,
Geo. W. Siebler Co.,
Dominick & Haff,
Ludwig Nissen & Co.,
Howard Sterling Co.,
Jos. F. Chattellier,
Chas. F. Wood & Co.,
Alfred H. Smith & Co.,
Carter, Sloan & Co.,

DIAMONDS.

Wm. S. Hedges & Co.,

Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

R. A. KIPLING,

Precious Stones

AND Fancy Goods

Bought and Sold on Commission.

19 RUE DROUOT,

PARIS, FRANCE.

ONE YEAR'S SUBSCRIPTION

—TO—

The Jewelers' Circular

—At \$2.50,—

Entitles the subscriber to a copy of "WORKSHOP NOTES" free, a 200 page book, bound in cloth, containing a fund of information for the workshop that can be found in no other work.

The Scope of the National Association to be Made Clear to Mass. Jewelers.

WORCESTER, MASS., Jan. 4—The adjourned meeting of the Retail Jewelers' Association of Massachusetts was held at the Board of Trade rooms, in this city, yesterday afternoon. There were present about 40 jewelers from all parts of the State and much interest was manifested in the proceedings of the day. Although the meeting was attended by the representatives of the State Association it really was a gathering of the members of the Worcester county branch. President R. E. Eldredge, of Milford, was in the chair.

Arthur S. Goodman, president of the National Association, delivered an address on the subject of "Trade Abuses." John Wilson, of the firm of Wilson Bros., Boston, spoke on the advantages of organization, and Albert J. Byrne, of the same firm spoke of the advantage of affiliating with the National Association. E. M. Dickinson, of North Adams, spoke on "Local Abuses." The following resolution was adopted by the association:

Whereas, Considerable misunderstanding exists relative to the true scope and efficiency of the National Retail Jewelers' Association, therefore,

Resolved, That we believe it due to the best interests of our trade that the association should avail itself of every opportunity of correcting such impressions. While it is not our desire to recommend the efforts of self, or attempt to affect other organizations, we are of the opinion that a vote of organization should be taken to instruct officers to attend the adjourned meeting of the Massachusetts Jewelers' Association, to be held at the Chamber of Commerce building, Boston, Tuesday, Jan. 15, 1895, at 2 o'clock P. M., and endeavor by all proper means to secure the co-operation of such men of the craft as are not members of this association.

On a motion the following members were appointed a committee on by-laws. Albert J. Byrne, Boston; Frank French, Orange; George O. Foye, Athol. It was voted to send delegates from the National Association, headed by the president, to the National Association of Jobbers in American Watches next month. The following board of directors was announced by the chair: E. M. Dickinson, North Adams; James H. Connor, Lynn; John Wilson, Boston; R. B. Johnson, Waltham; Alvin Bruce, Worcester.

Many applications for membership were made and the following were voted in as members: C. F. Pettingill, Quincy; Hill & Son, Beverly; William Bond & Son, Boston; L. M. Barnes, North Adams; W. J. Larcher, Webster; H. G. Hudson, Amesbury; F. H. French, Hopedale; G. H. Whittemore, Milford; W. E. Hobb and G. C. Clapp, North Brookfield; C. J. Holden, Waltham; L. E. Higley, North Adams; R. B. Johnson, Waltham; E. M. Dickinson, North Adams; Wilson Bros., Boston; A. E. Rogers, Fitchburg; D. E. Gray, Warren; M. E. Tobey, Great Barrington; Edwards Jewelry Co., F. A. Robbins, W. L. LaRue and T. H. Richardson, Pittsfield; L. W. White, North Adams, and F. H. Roberts, Adams.

N. H. Savage will shortly open a jewelry store in the Hoos building, Liberty, N. Y.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE
WM. T. CARTER
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



JOHN N. DISSELKOEN,

Cutter and Importer of

DIAMONDS

FACTORY
73 LANGERLEKERSPOED
AMSTERDAM.

49 East 16th St.,
NEW YORK.



BUSINESS IN 1894 AND PROSPECTS FOR 1895.

INTERVIEWS BY THE JEWELERS' CIRCULAR'S CORRESPONDENTS WITH PROMINENT DEALERS THROUGHOUT THE COUNTRY.

Prognostications of the Jewelers of the Garden City.

CHICAGO, Ill., Jan. 2.

The year has been one of close calculation with manufacturers, jobbers and retailers alike. Several causes have contributed to this result, chief among which was the uncertainty born of the business depression of the previous year. Delayed legislation of the tariff schedules tended to prolong the uncertainty and delay restoration of confidence. While directly the tariff would affect few lines as compared with the aggregate of those carried by jewelry houses, procrastination in passing a bill aided indirectly in strengthening the conservatism of dealers and kept purchasers within the bounds of actual trade necessities. This resulted in smaller orders than had been usual, which, after all, was not an unmixed blessing, as it enabled the retailer to scale down his bills payable and brought all branches of the trade well within their lines of credit. Losses the past year have been less than those of former years, and the trade from top to bottom is regarded as sound financially. Books of leading conservative jobbers indicate a loss from the previous year in jewelry lines of 15 to 20 per cent. Up to September there was a great falling off, but the last four months of the year showed a slight increase, with the close of the year unexpectedly strong.

In watches the distribution has been much less than in 1893, and manufacturers compare the year with 1873 as one of the worst in recent years. Up to August there was a very large decrease. In August an improvement was noted. The factories were then running five days a week and only half force, but the stock of goods on hand was sufficient to carry the companies through the succeeding months without increasing the factory forces. Since last August there has been a constant increase. The Elgin National Watch Co. turned out an average of 1,000 watches a day for the year.

The records for plated ware houses are widely divergent, ranging from a fair increase to a decrease of 20 per cent. from 1893 trade. Possibly an average would show a slight increase. In hollow ware the tendency of the manufacturers is toward a lower grade of goods, and those who have filled the demand for this class have had an excellent trade. While the higher grades nearly held their own, the lower grades sold better than formerly. There was a 15 per cent. increase in the dollars and cents of the sterling silver houses, and when the price reduction of Jan. 1, 1894, is taken into consideration this shows a volume of distribution fully 25 per cent. in excess of 1893.

Clock houses report a satisfactory year and a large increase in sales during the last six months. About a 15 per cent. increase is shown in dollars' worth sold, and from 20 to 25 per cent. in quantity of goods moved. Clocks are being sold on closer margins and are in good demand. Other lines show decreases for the year of from 5 to 20 per cent.

Following are given the opinions of leading jobbers as to the prospects for 1895:

Benj. Allen: "The unsettled condition of the currency is bound to keep general business retarded for a while. We look for a slight but gradual improvement from now on. As near as we can learn from our customers, they have done better this holiday season than they did a year ago, and the chances are they will be more inclined to buy. The retailers had a business scare and felt like going slow. There are now just as many resources of all kinds, just as much property, as during the boom of three years ago. We think the outlook is for a gradual but, perhaps, slow improvement.

Manager Prentiss, Gorham Mfg. Co.: "I think 1895 will be a better year in silver than even in 1892. The people are getting in better shape, there are a less number of unemployed, and the savings banks in December showed a large increase in deposits, something quite unusual for that month. The purchasing

power of the people has increased and is increasing, and this will result beneficially to all lines. We have not had in five years so many orders after the holidays and I believe it will continue."

Lem Flershem: "Future? I've quit guessing."

C. H. Knights: "Prospects for 1895 are much brighter than were those for 1894. Prices are holding steady and there is a better feeling among the retailers—a general restoration of confidence. Another item that cuts a figure is the reduced stocks. Any general improvement is always productive of increased sales and the market to-day shows a marked improvement. We haven't had a year in ten years with the losses so small as in 1894, and regard the business outlook as better now than for eighteen months past."

President Avery, Elgin National Watch Co.: "I look for a good condition of affairs when the industrial improve. At present they are all low. I would not attempt to make any further forecast of the future."

Manager Barnum, Ansonia Clock Co.: "I have talked with dealers and find our customers have done a first-class business. Customers write me to the same effect. They all seem much encouraged. If we have an increase over 1894 of 12 per cent., we should consider it our just dues. This we expect."

Mr. Meacham, manager of credits, Meriden Britannia Co.: "We all look for a very good trade in 1895. In 1892 credit was so extended that many were really doing business on borrowed capital. They are now well within their own capital and the question of credit is hardly criticized as sharply as it was, which will assist toward a better feeling. The result will be a steady increase of sales."

Tools and material and findings dealers expect jobbers generally to stock up the early part of the year.

Quaker City Jewelers Optimistic Regarding 1895 Trade.

PHILADELPHIA, Pa., Jan. 5.

As stated in a previous issue of THE JEWELERS' CIRCULAR the Philadelphia houses were agreeably surprised at the wonderful amount of trade that attended the holidays. While the local jewelers, silversmiths, etc. agree that last year's business was unprecedentedly dull, the prospects of the coming year are generally optimistic. Much of the briskness of the dying year is explained by the fact that retailers found themselves short of stock and the demands upon manufacturers and wholesalers were therefore excessive. Below will be found the opinions of some of Philadelphia's representative men in the trade:

Edwin S. Simons, of Simons, Bro. & Co., said: "Speaking of last year from January to July was very dull, and from July to January was very busy. There were two causes in my opinion for this: returning prosperity, and the fact that the trade the previous Fall didn't buy any goods and found themselves short last Fall. I don't think this briskness was an indication of a greater consumption of goods. The retailers did not buy, and when the trade did come they had not prepared for it and they had to get the stock from the manufacturer. We seemed to have just the goods they wanted, and we were never cleaned out as much as we were last year. During the holidays we were very busy and worked early and late, and we had a far better retail trade than a year before. For 1895 the Spring will be better than a year ago, and the Fall will be better than that of 1894. We are ready for a big business for the year. We think the jewelry trade is in better shape to-day than it has been for years, because it is not overstocked, and they are better able to pay their bills."

H. Diesinger, of Hamilton & Diesinger, has this to say: "The number of people we handled during the

holidays was simply wonderful. We not only went ahead of last year, but we did the largest business in our history. The tendency was towards small goods, the large goods staying with us. But the business, as a whole, was remarkable. I believe there will be fewer failures in the trade this year than there were last. From inquiries I have made of men who are versed in its condition, their ideas coincide with mine. Collections are a very little bit closer, and that is a healthy sign. Everybody is worked out of stock, and I think there will be a still better trade this year than last."

Wm. P. Sackett, president of Sackett & Co., states: "Our Christmas trade was very satisfactory. The holiday business came, of course, very late, but the volume of it was larger than we anticipated. The year, as a whole, was very quiet on account of the business depression. Philadelphia felt this more than any of the larger cities on account of being more interested in manufactures. During 1895 I look for a gradual return of good times, but I don't think there will be any boom. I believe we are over the worst of the depression, and, of course, we are all glad of it."

B. F. Williams, of D. F. Conover & Co., expresses his views as follows: "Trade during the year of 1894 was not good, but during the month of December it improved very much. Our collections are better than usual at this time of the year, and I think the retail trade generally feels much encouraged. The prospects of business in 1895 are better than they have been during the past two years."

George Eakin, of Geo. Eakin & Son, says: "The holiday trade was particularly good, and considering the hard times and everything else the business of the year generally was very fair. I don't see how it could be better. It is impossible to speculate on this year, but we hope to do better. But after all there is no reason why trade should be better this year than it was last."

George W. Scherr, of L. A. Scherr & Co., regards the prospects in the jobbing trade as decidedly flattering. "The anticipations for 1895," he says, "are particularly good. The great majority of houses in the trade are short of goods, there is a good demand for stock, and so far money is coming in very liberally. Business during the early part of last year was dull—and it was dull all around—but towards the end it picked up wonderfully and in December it was marvelous. The demand was for small articles, and this branch appears to have ruled every grade in the business."

C. Huber, of the McAllister Optical Co., expresses himself as follows: "Our general trade for the year was better than in 1893. There were more goods sold and they were of a better quality. Ninety-three's business, however, was very small. Our Christmas trade was not anything to brag of, but the rest of the year, comparatively, was satisfactory. Ninety-five is very young, and it is difficult to anticipate it. The factories up-town are not now in a very prosperous condition, and unless things pick up in the Spring, we don't expect anything better than last year. Then there is the importing element. If the extent of the importations affect the manufacturers, as I fear it will, it will affect us also. We don't feel that cheap goods will be specially profitable to us."

Prosperity the Order of the Day in Kansas City.

KANSAS CITY, Mo., Jan. 4.

The past three or four weeks have sorely tried the capacity of the retail stores, the holiday season just passed having been the busiest the jewelry trade has seen in four years. It opened as early as the first week in December, and steadily increased until the

few days immediately preceding Christmas, when some retail stores were busy until after midnight. The year as a whole has been very good, far surpassing the year before. There has not been much demand for the more expensive articles, but the number of sales more than doubles the preceding year. The general outlook for the coming year is one of security, and if expectations are fully realized 1895 will far surpass 1894.

Cady & Olmstead's sales were the same as last year. In the early Spring trade was far ahead of the preceding year, but the hot Summer showed a marked decrease. For the holiday trade diamond sales were tolerably good, while sterling silver table ware was far ahead of any previous year. Outlook for the future is encouraging.

The J. R. Mercer Jewelry Co. run ahead of last year by 20 per cent. during the entire year, with the exception of July and August. Their diamond sales for the holiday season compare well with any previous season; sterling silver novelties sold very well. Mr. Mercer is fully satisfied that the next year will see trade far ahead of any previous year in this city.

F. W. Meyer was busy day and night during the holidays and almost in the same condition during the whole year. Cut glass ware has far outdone any other season and the trade in silver novelties has been exceptional.

The past year has been one of unparalleled success with the Jaccard Watch & Jewelry Co. Their aggregate sales for the year were over 30 per cent. more than the preceding year. Silver novelties seemed to have been in greater demand than ever before, while expensive articles and diamonds compare favorably with the last two years. The firm seem well pleased with prospects for the coming year, and are making extensive preparations for handling a much larger stock.

Syracuse Jewelers Pleased With Business.

SYRACUSE, N. Y., Jan. 4th, 1895.

Syracuse jewelers in general view the business of 1894 with equanimity, are well pleased with the holiday trade, and are looking forward with confidence to the year of 1895.

Joseph Seymour, Sons & Co.: "Business for 1894 better than a year ago. Fore part of the year very dull with an increase of 21 per cent. during the month of December. Prospects for 1895 very good. No great boom expected, but a gradual increase of trade during the year."

H. J. Howe: "We find a decided increase over last year in the amount of business, cash being more ready than previously; sold more watches than last year also; silver goods, of course, being the most popular, both in small and large pieces. Business opening up for 1895 very brisk, and a good trade expected. Our trade we find are buying much more confidently than last year, making the sales easier. We find solid silver flatware in great demand."

E. B. McClelland: "My business for the year 1894 has been about 20 per cent. more than that of 1893, but I regret to say not equal to that of 1892; the most conspicuous gain has been made in the December (or holiday) business, which illustrates to my mind the importance of the holiday trade to the jewelry business. I attributed my largely increased trade in December, 1894 over that of December, 1893, to the fact that the manufacturers anticipated a demand for inexpensive goods, owing to the general depression in trade; so made a line suitable to the conditions, thereby inducing the public to trade with the jeweler rather than as in 1893 going into other channels to make their purchases. I also noticed an increased demand for sterling table ware during the month. This undoubtedly was because the general public, knowing the present low price of silver and anticipating an increase used this opportunity to buy silver for family presents."

Geo. E. Wilkins: "While we do not know altogether what the business has been as compared with last year, yet there was profit we are sure. We don't anticipate next year will prove better than the past."

C. S. Ball: "The low price of silver helped the trade, but had to do an immense amount of work to keep the business up to its former years. While the dry goods trade do not get the profits, they get a large

amount of the business that belongs to the jeweler and hurt us in that way to a great extent. Can't see any particular good outlook for the immediate present."

A. Lesser's Sons: "Although the year 1894 was not a very prosperous year for business, yet our sales and collections both ran ahead of the year previous by quite a decent amount. The prospects for jewelers in this section are very favorable and if watchmakers and jewelers will only display the same amount of interest and push that their neighbors (the dry goods and similar trades) do, there is no reason why they should not do a satisfying business in '95. I consider the outlook very favorable for a good business in '95."

Becker & Lathrop: "In reviewing the year past find business ahead of '93, with increased sales during the holiday season, but to a large extent of articles of smaller value. We are not prophets or sons of prophets, and so cannot give any estimate of the business of 1895 so early in the season."

C. E. Eager, Agent: "There seemed to be an increased demand for sterling silver goods, and much more was sold than in former years. Small diamond goods went quite freely. There was a greater proportion of cash sales to those of former years."

Indianapolis Jewelers Had a Large Holiday Business.

INDIANAPOLIS, Ind., Jan. 2

Indianapolis jewelers report a large volume of business for the holiday trade—a very considerable increase over the same period for 1893. The demand for silver novelties was very marked; sales were numerous, but mostly of the smaller and less expensive articles. Precious stones and gold jewelry were not in great demand. Bric-a-brac and cut glass helped the retail merchants to bring up their sales. The latter half of 1894 did much to redeem the dull months at the beginning of the year. The outlook for trade during 1895 is promising; there is a general feeling, now that the "Hard Times" cry has stopped, and confidence has been restored by the result of the recent elections, that trade will gradually return to its old-time briskness.

Silas Baldwin, of Baldwin, Miller & Co., said: "Our business for the year has been very satisfactory. For the last half of '94 it was largely in advance of the year before. The last half of '93 and first half of '94 trade was very poor, but after that it was on the up grade, while the holiday trade was splendid. I consider the prospects for 1895 as very fair."

W. C. Garrison, book-keeper for Heaton, Sims & Co., in reviewing the year's business said: "Our trade up to July, 1894, was bad, but then began to pick up and each month grew better than its predecessor and better than the corresponding month of 1893, until December, when it ran away ahead and kept us busy day and night. We anticipate a good Spring trade."

Emmett Pee, of Nichols, Pee & Co.: "Our firm began business in September with a fair trade. It grew better until December, when it quieted down a little. I look for a gradual and steady increase of trade in 1895; no great rush, but an improvement over 1894."

Craft, Koehler & Co., manufacturers: "We had a fair business during 1894, but our holiday work was immense. We worked until midnight during December. We expect an increase during 1895."

Jas N. Mayhew, optician: "My business for 1894 was an improvement over 1893—sold more gold spectacles. Have nothing to complain of and am prepared for a better trade during 1895."

John Wimmer, optician: "1894 began quietly, but the last three months ran far ahead of the year before. The optical business is good and I am hopeful of an increase during the coming year—see no reason why it shouldn't come."

Julius C. Walk & Son: "Our December business was far in advance of the same month during 1893, but the entire year was not so good. Fully expect an increase during 1895."

F. M. Herron: "Trade during 1894 was fitful, but from September to Christmas was ahead of 1893. Holiday trade was very good—ahead of 1893, and equal to 1892. Can't predict the future, but hope for the best."

Horace A. Comstock: "My best months during 1894 were July, August, October. November was the

same as 1893, but December was far beyond. Holiday trade was beyond my expectations. Sales were not large, but lots of them. Since confidence in the government has been restored think we can expect good trade during 1895."

W. J. Eisele: "1894 was a trying year, but the holiday business was as good as could be expected. I was satisfied. This is a good rich country and I see no reason why trade shouldn't be better during the coming year. If people can be educated to appreciate good reliable goods the jewelers will have nothing to complain of."

Bright Outlook Among the Jewelers of Detroit.

DETROIT, Mich., Jan. 3.

The jewelry trade of this city during the past year has been slowly but surely recuperating the strength which was lost during the Summer, Fall and Winter of 1893. At that time and later nearly every house in the city was embarrassed. One or two have gone out of existence but the rest pulled through and a visit to the retail jewelers last week revealed the fact that confidence in the future had been inspired by the excellent season just passed. As a general rule the holiday business has been much larger than was expected. When compared with the volume done the two preceding seasons, it was so much larger that all speak hopefully of a steady revival during 1895. One characteristic of the 1894 holiday business has been the large demand for silver novelties of all kinds. Those who anticipated this reaped rich harvests. An immense number of watches have also been disposed of by local dealers, not because of a healthy demand, but because the Michigan Central Railroad passed a rule requiring all its employees to purchase a timepiece of a certain quality.

Mr. Johnson, of the Johnson Optical Co., said that his firm never did a larger business since the company's organization. Trade during 1894 has steadily boomed and he predicts not only prosperity for the optical business but also for the jewelry trade.

Mr. Sturgeon, of Sturgeon & Co., stated that their business in diamonds and silverware which are the firm's specialty, by far exceeded their expectations during the last year. "I see no reason for the holding back of a prosperous year. We are anticipating such and are making preparations for it," said he.

R. J. F. Roehm said the business of the year culminated during the holidays, and that it was so excellent that he has every hopes of a continuance of the same. Trade will be naturally dull for a few weeks, but he confidently looks for a natural revival. This firm did a large business during the last year in fraternity pins and badges of all descriptions.

Henry Koester, of Kennedy & Koester, jobbers: "We had a very satisfactory Christmas business, and the year as compared with 1893 was a decided improvement. We found that the demand for high priced goods or even standard goods has decreased. We have sold a very large quantity of medium priced goods such as watches, and novelties of all kinds."

Wright, Kay & Co. say that the business of 1894 was considerably heavier than that of the preceding year, and look for an improvement from now on.

Eugene Deimel, wholesale dealer, is conservative, but states emphatically that his trade has been exceptionally good taking the prevailing conditions into consideration. He makes a specialty of watches, clocks, chains and watchmaker's tools.

At F. G. Smith & Sons, a large amount of bric-a-brac and other costly goods was moved during the holidays. Since the firm's re-organization, they have enjoyed a fair trade and express confidence that it will steadily improve after they get moved into new quarters the latter part of this month.

Twin Cities Jewelers Generally Satisfied.

MINNEAPOLIS, Minn., Jan. 3.

Upon interviewing Mr. Bennett, of the Reed & de Mars Jewelry Mfg. Co., THE CIRCULAR correspondent found him very jubilant over last year's business, especially the Fall trade. "During the first half of '94 we did not do nearly as well as we did during the first half of '93, but our Fall trade was simply immense. In October we increased about 20

per cent., in November 40 per cent., and in December 60 per cent. over the corresponding months in '93. The fact is, we will be compelled to increase our quarters very soon. What do I think of next year? Well, we expect to do a great deal better in '95, not because business generally will be any better, but from the fact that we intend to hustle for it."

Charles Winter, of S. H. Clausin & Co., pronounced their business at 25 per cent. in gross amount ahead of 1893.

I. B. Miller Jewelry Co. enjoyed a good holiday trade, and are satisfied as this was their first season in business here.

H. E. Murdock says that trade during 1894 was not up to the former year owing to the extreme dullness in the first part of the year, when the firm did not make any effort to place goods. His holiday trade was quite fair.

Eustis Bros. pronounced trade during 1894 very satisfactory, and in volume exceeds the former year by at least 25 per cent.

The John S. Allen Co. say that trade was about the same as in 1893. A great many small sales was the rule during the holiday trade, which, in the end, did not amount to as much as was expected.

An Era of Prosperity Among the Jewelers of the Queen City.

CINCINNATI, O., Jan. 5.

There is greater prosperity in Cincinnati to-day than there has been in the past two years. While wages nearly everywhere have been reduced, there are less unemployed in the city than last year. The volume of trade the past month surpassed all anticipations. Though prices are lower there is a greater aggregate of sales than in '93. A vast improvement is looked for in '95. The failures of the past year were small compared to '93. The outlook is very encouraging to all branches.

The Wadsworth Watch Case Co. are a good gauge for the watch trade throughout the country. They

report general business not so good as in '93. It suffered in comparison to other lines. The cheaper grade of watches were sold. They were conservative and did not push sales as vigorously as in former years, but they have every hope that '95 will bring the dealers throughout the country in better shape and the trade will be greatly enlarged.

Clemens Hellebush reported sales in solid silver and at prices larger than in former years. His firm caught nearly all the large orders; the sales, while not numerous, were in large amounts, and the firm closed up the year handsomely.

Clemens Oskamp held his usual trade throughout the year, and had a fine holiday business. The largest number of sales were principally medium priced goods.

Oskamp, Nolting & Co., while more interested in building up a large wholesale trade, had an exceptional retail trade. During the holidays they were unable to wait on all their customers, remaining open in the evenings to accommodate them. Their sales were in everything—silverware, watches and novelties leading.

Frank Herschede's sales in every line, throughout the year, increased nearly 50 per cent. over those of 1893. His principal leaders were fine art pieces, of which he makes a specialty. Sales have improved since September steadily and the holiday rush was a revelation.

Russell Bros.' trade through the year was very satisfactory. They are judicious advertisers and reaped the fruits. They do an exclusively retail business and have a very large stock. The whole month of December was one of surprises. The firm think that 1895 will be a good trade year.

Louis Hummel has no complaint to make of past year's business. Some months were very good; two of the Summer months exceedingly dull, but there has been an improvement since September. He had an exceptional holiday trade.

Ed. G. Lohmeyer, Newport, Ky., said business in Newport was very slow, so many people being out of

work. Sales did not come up to '93.

Thos. Lovell said he was compelled to come down to the ground floor again. Since he moved to Race St. three months ago he found business picking up surprisingly. Had large watch sales.

L. M. Prince, optician, reports sales of '94 a decided increase over '93. All branches of his trade have a marked upward tendency, the increase in sales of spectacles being surprising.

John Holland Gold Pen Co. had a splendid increase in sales during the year, and expect a good trade in 1895.

E. E. Isbell & Co. report sales of '94 equal to those of '93. No visible increase except in toilet articles and silver novelties. There was a decline in sales of watches and staple articles.

The Jewelers of Toledo Did a Flourishing Business.

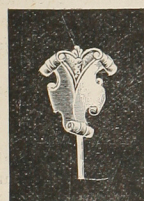
TOLEDO, O., Jan. 2.

Toledo jewelers have been very fortunate inasmuch as they suffered but little by the general depression of trade. The trade in costly goods—diamonds, watches, etc.—did suffer, but the purchases of novelties and smaller goods were brisk, and the total sales went ahead of those of 1892, which was a banner year with local jewelers. Novelties in silver saved the day, so says everyone in the trade here.

J. G. Kapp: "The past year was the best we have had since we have been in business. Our holiday trade was a surprise to us, being much larger than ever before. Silver novelties did it. Three and four times our stock was exhausted, and we had to order by telegraph to supply the demand. We kept 15 salesmen busy, with but 20 minutes for meals, during the holidays. We expect the trade in these novelties in silver will increase every year. They are just what the people want, especially for presents. From what traveling men tell me, I am inclined to believe that Toledo fared much better than her sister cities during the past year. Be that as it may, we are well satisfied

"MOTHER GOOSE" STICK PINS.

PATENTED NOVEMBER 6 AND DECEMBER 4, 1894.



Bo Peep.



Old Mother Goose.



The Frog that would wooing Go.



Tom the Piper.



Hey diddle diddle, The cat and the fiddle.



Hot Cross Buns, one a penny two a penny.



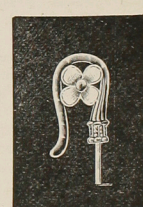
Little Jack Horner.



Humpty Dumpty.



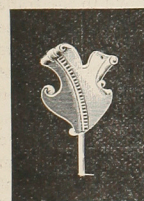
There was an old woman tosse up in a basket.



Correct in style.
Bound to sell.

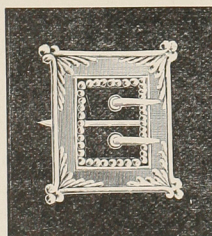
The best selling line of Stick Pins to date.

Elegant in finish
Prices Right.

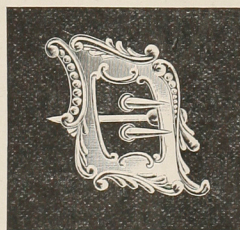


ENAMELED
SHIELDS.

The Latest out.
Engraved Silver and
Roman finish.
Be sure and see them.

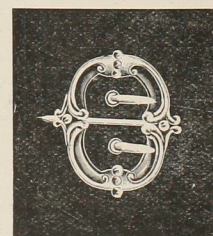


The Newest Fad.
Elegantly Engraved and Enameled.



Beautiful Designs.

Prices that defy Competition.



Finished in Silver and Roman.

Put up in our best style.



SHEPHERD'S
CROOKS.

New Designs.
Engraved Silver and
Roman finish.
Be sure and see them.

CZARINA BUCKLE COLLARETTES

The Latest Novelty.

CZARINA BUCKLE STICK PINS.

Don't Fail to see them.

GEO. F. GREENE & CO., Manufacturing Jewelers, 111 and 113 Point Street, PROVIDENCE, R. I.

with our year's work and are looking forward to a healthy increase all along the line."

J. J. Freeman: "We are well satisfied with our '94 trade; considering all things it was good. Our Christmas trade went ahead of last year. Sales were confined to smaller goods and it took many steps and much hard work. We have great store on the future. Trade is brisk now and promises to increase."

Robert Nelson & Co., wholesale jewelers, say that their business has been on a steady increase for the past six months. The year starts briskly and prospects are brighter still.

At Walcott's the holiday business was far ahead of the previous year. "What the coming year has in store for us we can only conjecture; however, it is my opinion, and I think the opinion generally that it will be one of unusual activity and prosperity. We made more sales last year especially during the holidays than ever before, but it was all in the smaller articles. The diamond and watch trade is picking up quite lively again. Even those who could have afforded these goods during the year refrained from purchasing until they saw how things were going to turn out."

Roulet & Armstrong, manufacturing jewelers, say they are experiencing a boom or they would not contemplate moving into a new commodious and elegantly fitted establishment, June 1st, when they will be located in the new Valentine building at the corner of Adams and St. Clair Sts.

L. Beckman, optician, did 50 per cent. more business during the past holidays than during any previous year and he expects business to keep up and increase steadily during 1895.

Prospects in Lynchburg, Va., of a Roseate Hue.

LYNCHBURG, Va., Jan. 1st.

Your correspondent visited the principal jewelers in this city to-day and interviewed them on the state of trade and the prospects for the coming year. Without exception they speak hopefully. Business, the past few months, has increased in all lines, and, as a matter of course, the jewelers have felt the quickened pulse of trade to some extent. The holiday trade was larger than last year, and, in fact, better than they had reason to hope. Those who sell special lines stated that country orders were more plentiful and the goods ordered were of better grades. This is an agricultural region, and, as a matter of course, the low prices of farm products have a tendency to depress all lines of trade.

The first house visited was that of F. D. Johnson & Son. They state that the present year was away ahead of the previous one. Especially was this the case in the holiday trade. Mail orders were numerous and profitable, and they were kept busy day and night for over ten days. Their trade was 100 per cent. better than last year.

H. Silverthorn, probably the oldest active man in the trade in the country (he has been in the business over 60 years), states that his trade was much better than last year, and the holiday trade rushed him for over two weeks. The better goods were in demand.

E. A. Williams: "It gives me pleasure to state that my trade was much better than last year. Particularly was this the case in optical goods. My sales during the holidays were way ahead of last year. The better grades were called for in most instances."

J. S. Ehrick stated that his business was satisfactory, particularly during the holidays. The general tone of dealers here is healthy, and a hope that better times are in store for the future, gives the coming year a roseate hue. At least that is the impression gained by your correspondent in conversation with the dealers.

Ryland & Rankin: "Past year has been a quiet one. Taken altogether the volume of trade the past Fall was less than in '93. December business was unusually satisfactory, being in amount larger than for three years previous. We see no especially encouraging signs for '95. In our estimation much depends upon monetary legislation. If Congress will settle the financial problem business will permanently revive. Until this is done we do not look for material improvement."

The Trade Had a Long Wanted Boom in New Bedford.

NEW BEDFORD, Mass., Jan. 2, 1895.

Like most of the cities of the country, probably, New Bedford is just now experiencing the reaction of a lively holiday trade and has settled down to the usual Spring lull. Just now a large share of New Bedford's industry is in the cotton mills. Everyone knows that this line of business has lately passed through a depressing vicissitude—in fact is not yet entirely out of it. The big strike of last Autumn, when 20,000 were for weeks deprived of income, followed the tariff uncertainty, and the city has not yet recovered from the effects. No one trade, perhaps, would naturally feel the effects as much as the jewelry trade. Therefore a marked dulness is reported here from early Fall till the present, except during the holidays. The holiday trade is stated to have been very good—in excess of the expectation of the dealers. But now they are suffering the relapse. A general feeling of hope, however, prevails and jewelers look for a brighter market in the Spring.

William L. Kelley stated that up to Dec. 12, the trade was the dullest he had ever seen. Even elections failed to stimulate it. No one seemed able to buy. But on the 13th a brisk Christmas trade struck up with startling suddenness. For two weeks it was the brightest he had ever known. The popular lines seemed to be the smaller and medium bits of jewelry and silver novelties. The demand for watches was very slight. Mr. Kelley looks for a brighter trade in the Spring, but not till then.

H. S. Francis says his trade has been as good as he could expect, generally better than last year, but not quite up to what it ought to be. The demand for the higher priced lines has been very good, but the popular goods were silver novelties.

Henry B. Howland has found his trade the best since he has been in business. The Christmas trade was better than he had expected under all the circumstances, while the staple trade was ahead of the average. Silver novelties, tags and markers were in demand, while gold rings and diamonds were by no means in poor demand. In optical goods a fair business was developed.

William F. Nye, the manufacturer of watch and clock oils, says he never had a better year in business than the past. His sales exceeded any previous aggregate for a twelve-month and as for the outlook he expects to sell just as much or more next year. The \$1,000 exhibit of his oils at the World's Fair had much to do with the increase by bringing the goods into notice. But the main reason for the stimulation is that dealers are coming to more and more appreciate the superiority of Nye's oils. Just now the works are experiencing a particular boom, due probably to the annual January replenishings of stocks after the New Year's stocktaking.

Thomas A. Tripp, president of the Pairpoint Mfg. Co., reports a rather duller trade this season than usual, except in 1893, due to natural causes. The Christmas trade was very good and the company see in prospect a brighter outlook. Cut glass has held its own very well, probably because cut glass is growing in popularity about in the same ratio that trade has fallen off.

Daniel J. Sullivan said that previous to and since the holidays a comparative dulness has prevailed, but immediately in the Christmas season business was very fair. It was fully as good as last year. The popular lines seemed to have been small articles, rings, bracelets, pins, etc., or novelties, while the larger such as clocks, bronzes and statuary, were not in great demand. For a superfluity of existence like jewelry, dealers have a very fair share of popular patronage.

Charles E. Woodworth says that while he feels satisfied with the trade, especially during the holidays, there is a chance for a marked improvement. Mr. Woodworth confidently looks for it in the Spring, but says it is dreadfully slow in coming. The Christmas demand was for silver novelties mostly, but cut glass and imported china were much called for. Diamond demand was not good, and the call for watches was positively slow.

(To be continued.)

An Enormous Importation of White Stones.

The glittering heap which covered an area of twenty-five square feet and dazzled the eyes of a visitor to the shop of the Globe Jewelry Co.

PROVIDENCE, R. I., Jan. 9.—"It's the biggest show I ever saw in all my life." This remark proceeded from the lips of a visitor, who yesterday twined into the building at 119 and 121 Orange St., in this city, and entered the office of the Globe Jewelry Co. on the first floor.

The words were called forth by the sight of a counter piled with heaps upon heaps of beautifully cut, brilliant and sparkling white stones whose scintillating rays vied in color with every hue in the rainbow, as the observer shifted his point of view. There they lay, to the eye of the ordinary onlooker a heap of diamonds of the purest water, worth a thousand kings' ransoms and covering fully twenty-five square feet of counter room. To the uninitiated the sight was that of a lifetime, and the ephemeral pleasure of holding in one's hands a million dollars in bills, which is given privileged visitors at the United States treasury shrank into insignificance before the delight of the senses as the glitter and sparkle of the stones fascinated the eye and compelled its admiration.

With bated breath the visitor asked the reason for this apparently foolhardy display of boundless wealth, only to be told they were white stones! The very best of their kind ever produced it is true, but nevertheless only white stones, of which the firm had just imported a particularly large quantity for a certain purpose.

"And what is that purpose?" queried the visitor, still on information bent.

"To mount up in our new combinations" was the answer. "We propose to mount these stones, which have so excited your admiration, into earrings, scarfpins and studs, the latter with either spiral or separable backs, and to offer them to the trade for the sum of two dollars per dozen! These goods will be put up in handsome trays containing an assortment of six dozen of the articles mentioned, and as I see you look incredulous I want to assure you that my statement is nevertheless true. Two dollars per dozen is the price and you can therefore no longer wonder at the size of this heap of stones since that price would sell a heap many times larger. We sell to the retailer direct and save both him and ourselves the middleman's profit. The goods are neatly carded and on the cards, if desired, we print the retail price, 25 cents, a profit of 50 per cent. to the handler. Or the goods may be had on perfectly plain, blank cards.

"You'll have no difficulty in selling those goods," said the visitor, as he turned to depart.

Eastern Jewelers Interested in New York Failures.

PROVIDENCE, R. I., Jan. 4.—Several manufacturing jewelers in this city and the Attleboros were greatly surprised upon receiving a statement from the firm of J. G. Rosengarten & Co., Philadelphia, Pa., on Wednesday, by mail. The firm ask the creditors, who are nearly all eastern manufacturers, to compromise upon all claims, in order that the firm may continue business. The firm want the creditors to accept 20 cents on the dollar on all claims for cash, or 25 cents on two notes, one for six months at 12½ per cent. and the other note for a year at 12½ per cent. If this compromise cannot be effected, the firm say they will have to close their business.

The statement rendered is a business-like document. In it the assets are given as \$16,600 and the liabilities as \$28,427. The concern consists of three hard working young men, who have been, they claim, drawing but \$18 per week salary. General business depression and poor collections are given as the cause of the embarrassment. Local jewelers, it is understood, are not yet willing to accept the compromise and will probably demand a further statement before taking any decided step.

Providence jewelers are creditors to the amount of between \$5,000 and \$6,000 in the failure of John Klipper, New York.

S. A. Gutman & Co., 51 Maiden Lane, New York, have creditors in this vicinity to

the amount of about \$6,000 to \$87,000.

Four to five thousand dollars will be the amount J. Lichtenstein & Sons, New York, owe local jewelers.

The Death of a Promising Young Jeweler.

LANCASTER, Pa., Jan. 5.—Henry Rhoads Graff, a well-known young jeweler of this city, died yesterday afternoon at the home of his mother in this city, aged 23 years. Death was due to consumption.

Mr. Graff was a jeweler by trade, having learned it with Ernest Zahm, and subsequently formed a partnership with J. E. Sweet, manufacturing jewelers and wood engravers. Later he engaged in business alone, but overworked himself and broke down. He was a young man of many excellent qualities.

H. M. Betz Charged With Larceny by His Father.

PHILADELPHIA, Pa., Jan. 5.—The Betz family has again come into prominence. Yesterday Frederick Betz had his son, H. M., arrested on the charge of larceny. It will be remembered that some months ago H. M. Betz, who at that time was in the jewelry business at 7th and Chestnut Sts., became involved in financial difficulties, and made an assignment to his father.

On Thursday the son went to the father's residence at Franklin and Wakeling Sts.

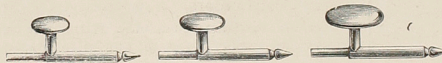
and loaded an office desk, account books and other articles on a wagon. He then took them to Allen's mill on Frankford Ave. and stored them. The articles came into possession of the father at the time of the assignment. When he found them gone and learned the method of their removal, he swore out a warrant and had his son arrested. He was taken before Magistrate Kochersperger, who held him under bonds for the hearing. The Betz's are very prominent people in Frankford, and the incident has caused a good deal of comment and gossip in that suburb.

The contract for the silverware for the *St. Louis* and *St. Paul*, the two new American steamships, has been awarded to the Holmes & Edwards Silver Co., Bridgeport, Conn. The competition was very close, such houses as the Gorham Mfg. Co., the Meriden Britannia Co., Reed & Barton and Holmes & Edwards participating. The last company's celebrated sterling silver inlaid quality was accepted. This company are congratulating themselves very much on the securing of this contract, as it emphasizes the excellence of this class of manufacture for the best steamship and hotel use, thus endorsing the official report of the judges of the award at the World's Columbian Exposition, which is incorporated in the government report.

THE LINE OF THE NOW WELL KNOWN

L. E. & Co. SPRING BACK STUDS

Will be Unsurpassed
for



PRICE, VARIETY, STYLE
AND WORKMANSHIP.

.....WE MAKE.....

THE INTRODUCTION OF NEW MANAGEMENT AND METHODS IN OUR FACTORY WILL ENABLE US TO MAINTAIN OUR REPUTATION FOR EXCELLENCY OF PRODUCTION, AND AT THE SAME TIME PLACE OUR GOODS BEFORE THE TRADE AT PRICES THAT WILL COMMAND ATTENTION

LINK BUTTONS in popular patterns at right prices.

GENTLEMEN'S RINGS with all the correct Stones, Jades, Jaspers, Cornelians, Garnets, Etc. SIGNET RINGS.

LADIES' RINGS in the greatest variety of combinations.

CHILDREN'S RINGS in all styles.

STONE SEALS. A full line in Jades, Jaspers and Sardis.



OUR TRADE MARK.

LARTER, ELCOX & Co.,

21 & 23 MAIDEN LANE, NEW YORK.

Factory, Cor. Mulberry and Chestnut Sts., Newark, N. J.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	4 00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXIX. Jan. 9, 1895. No. 24.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

THE editor of THE CIRCULAR is in receipt of an interesting communication signed "Jeweler's Clerk." As the name of the writer does not in any part of it appear, the letter does not find space in these columns. It is desirable to impress upon those persons who wish to have their communications to the editor of this journal published, that their names must be given, though their writings may be signed with a *nom de plume*.

A DESIRABLE change has been affected by the Jewelers' League in the making of assessments. In future it is proposed to assess on the first of every month for all deaths authentically reported the previous month. This will more evenly distribute

the payments by members, and avoid the burden of any heavy assessment. It is such changes as this that prove the League to be a progressive organization, constantly seeking the welfare of its members.

LITTLE ROCK, Ark., Jan. 2, 1895.

The Jewelers' Circular Pub. Co.:

DEAR SIRS—Have noticed in the columns of THE CIRCULAR at different times articles in reference to the stamping of silver manufactures.

If you have selected no one for Arkansas to represent you in the matter, would be pleased to take it up as our Legislature meets here this month and that bill is too good a one to allow even a single State to slip by.

Respectfully, SPOTT & JEFFERSON.

IN accordance with the above letter THE CIRCULAR gladly forwarded to Spott & Jefferson a copy of the silver stamping bill referred to drafted by this journal. As there is not one sound argument against the passage of such a measure, it is reasonable to infer, the bill having been or being about to be introduced in the principal States, that we will shortly have throughout the Union practically universal legislation on the subject of stamping silver wares. As communicated to THE CIRCULAR by Mermod & Jaccard Jewelry Co., St. Louis, Mo., the latest development in this connection is the promised introduction of the bill in the Missouri State Legislature.

To Protect

Against Burglary.

"STORE heavily robbed; we will now join your association." This is a copy of a telegram, dated Jan. 4, received by the Jewelers' Security Alliance from George W. Hickok & Nixon, of El Paso, Tex. There is an old aphorism reflective of some errors of human conduct which expresses the uselessness of locking the stable after the horse has been stolen. If Messrs. Hickok & Nixon had, before their misfortune, displayed a certificate of the Alliance, they would now, doubtless, still be in possession of their valuables; for the "enterprising burglar" has learned that to rob the store of a member of the Jewelers' Security Alliance is a very dangerous undertaking. Membership in this organization is one of the most profitable investments a jeweler can make, considering its trifling cost and the protection it insures.

The Silver Stamping Bill to be Introduced in the Missouri Legislature.

ST. LOUIS, Jan. 5, 1895.

The Jewelers' Circular Publishing Co.:

GENTLEMEN:—We have placed the Sterling Silver bill in the hands of Senator R. D. Landcaster of our State, who promises us that it will be presented at the earliest possible moment for action by the Legislature and that he will use all earnest and legitimate measures to have it passed.

As you have taken so much interest in this matter we thought we would give you this early advice of what has thus far taken place in connection with it.

Yours very truly,

MERMOD & JACCARD JEWELRY CO.

The Sudden Death of John O. Holden.

BOSTON, Mass., Jan. 5.—John O. Holden, Quincy, Mass., died suddenly of heart disease, Thursday evening, while attending a meeting of the Quincy City Council, of which he was a valued member. It was the closing session of the outgoing administration, and an entertainment was about to follow the regular business of the council. Guests were present, among them being Mrs. Holden, but so sudden was the stroke that he was unable to speak a last word by the time she reached his side.

Mr. Holden had been for more than 35 years a prominent jeweler in Quincy, having succeeded his father in the business, which the latter established in 1840. He was 61 years of age. In this city much sorrow is expressed among the jobbers, with whom he had sustained the pleasantest of business relations for so many years and by whom he was held in high regard.

A special meeting of the council was held Friday and resolutions of respect were adopted by that body. The funeral of Mr. Holden took place to-day, services being held at the First church.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held Jan. 4th. There were present Vice-Presidents Bowden and Greacon, Chairman Bardel, and Messrs. Van Deventer, Jeannot, Fessenden and Stevens, Jr., secretary.

The minutes of the previous meeting were read and approved. There was one request for change of beneficiary received and granted and the following members were admitted:

Section A, Edward B. Gerlach, Columbus, O., recommended by W. G. Harrington and A. H. Bonnet.

Section B, W. J. Miller, Baltimore, Md., recommended by H. A. Leonard and J. C. Justis.

Section B, Henry G. Springer, New Orleans, La., recommended by William B. Young.

Section B, H. A. Siegfried, Allentown, Pa., recommended by E. Keller, C. H. Higbee, L. Fisher and C. F. Duffy.

The beneficiaries of the following members were paid \$5,000 each, making a total of \$65,000: Eugene J. Cuendet; Eugene A. Crawford; J. F. E. Rosset; C. C. Lamos; W. W. Scott; Alexander Dominick; Wm. A. Henry; Henry J. Conway; C. J. Theuerner; John Crocker; Chas. C. Camerden; Philip Maucher and Joseph Jones.

The United States Watch Factory to be put up for Sale.

BOSTON, Mass., Jan. 8.—The late Emil C. Hammer, who was treasurer of the United States Watch Co., Waltham, left no will. Under the Massachusetts law the factory will be put up for sale.

New York Notes.

Frank Jeanne, of Wm. S. Hedges & Co., sailed for Europe Saturday, on the *Etruria*.

Singer & Robin, 280 E. Houston St., have given a chattel mortgage on jewelry fixtures to M. Reinach for \$150.

The judgment for \$758.80 entered Oct. 30th by the Gorham Mfg. Co. against Robert A. Osborn, has been satisfied.

Owing to a fire which recently broke out at Broadway and Park Ave., Brooklyn, the stock of David Michel, jeweler, suffered considerable damage by water.

Arnold & Steere, manufacturing jewelers, Providence, R. I., have opened a New York office in the Stevens building, 3 Maiden Lane. H. E. Kingman is in charge.

Judge Van Wyck, of the City Court, Thursday, granted a motion to vacate one of the attachments against the East Side Jewelry Exchange, issued Dec. 26th.

Berman Bonner, 525 Sixth Ave., has given a chattel mortgage on jewelry store fixtures to D. Bonner for \$600. He also gave a bill of sale of fixtures to A. Kohn & Co., for the same amount.

Sim. Englander, formerly of Henry Dreyfus & Co., now represents the New York branch of S. Konijn & Co., diamond cutters and importers, Amsterdam, Holland, and 68 Nassau St., New York.

The annual meeting of the stockholders of the Star Watch Co. was held Tuesday evening, Jan. 8th, at the office of Joseph Corbit, 212 Ninth Ave. Officers and directors for the ensuing year were elected.

The annual meeting of the stockholders of the F. Kroeber Clock Co., for the election of trustees for the coming year is announced to take place on the 15th of January, at the office of the company, 360 Broadway.

Herzog, Goldsmith & Frank, importers of diamonds and manufacturers of jewelry, 52 Maiden Lane, have leased the entire 4th floor of the Diamond Exchange, 14 Maiden Lane into which they will remove about Feb. 1.

Oppenheimer Bros. & Veith Thursday entered judgments for \$2,010.14, \$1,079.95 and \$1,330.07 against Sigmund Gutman and Louis Lichtenstein composing the firm of S. Gutman & Co., 51 Maiden Lane, whose failure was reported last week.

Tiffany & Co. have offered to place an electric clock in the 22d Regiment Armory on Columbus Ave. The clock will be on a level with the elevated trains. It will be illuminated at night, and will be visible from within as well as without the armory.

M. Wolfe denies the rumor that he has left the employ of Fred. Kaufman, 41 Maiden Lane, and states that he will continue to represent this firm on the road as heretofore. On his next trip he will carry an entirely new and complete line of the latest goods.

T. C. Sennet, jeweler, 278 Manhattan Ave., Brooklyn, was stricken with paralysis recently while riding in a Greenpoint horse car. The conductor who happened to know him stopped the car in front of his place and assisted him to the store. Word was sent to relatives who took him under their care.

Early Wednesday morning a thief or thieves smashed the side window of the jewelry store of Frederick Kanter, 12th St. and Broadway, and stole goods valued between \$150 and \$200. When Mr. Kanter reached his store at 6.30 o'clock A. M., he discovered that the glass had been smashed and three watches, a dozen souvenir spoons and a quantity of novelties had disappeared. He reported the robbery to the police, but no arrests have yet been made nor have the goods been located.

J. H. Johnston & Co., 15th St. and Union Square, were recently amused at receiving a "roasting" from a customer in Jasper, Ala., for sending sterling in place of solid silver. The customer, who by the way was a woman, apparently thought she had been cheated, and proceeded to berate the firm for not sending solid silver as they had advertised. She said she could purchase "sterling" silver in her own locality very much cheaper.

A window robbery occurred shortly after 5 o'clock, Friday morning, when the plate glass window of the store of Simpson, Hall, Miller & Co., 36 E. 14th St., was broken and about \$200 worth of goods stolen. When the engineer arrived to work at 5 o'clock everything was quiet and shortly afterward the robbery was discovered. The booty consisted of three watches and a quantity of silver novelties. At the store of Simpson, Hall, Miller & Co., it is thought that the police seem to take little interest in the robbery.

Max J. Lasar, on Jan. 1st, became a special partner in the firm of Adolph J. Grinberg & Co., diamond importers and manufacturers of jewelry, at 30 Maiden Lane. Mr. Lasar, who is a diamond dealer, at 24 Maiden Lane, takes the place of Mrs. Grinberg, the former special partner, who retired Dec. 31st. He contributes \$15,000. Both the business of A. J. Grinberg & Co., and of Mr. Lasar will be continued as heretofore without change.

Frank L. Palmer, an employe of Postal Station A, was held in \$2,500 bail for the Grand Jury by Commissioner Shields, Saturday, on the charge of robbing the mails. The arrest was the outcome of a complaint from Lynn & Co., who do a catalogue business in jewelry at 48 Bond St., that large numbers of letters containing remittances were intercepted. When the inspectors arrested Palmer, in his possession were discovered fifty unopened letters addressed to Lynn & Co. A pile of opened letters, all addressed to the same firm, was also found. Palmer confessed his guilt.

A meeting of the creditors of Bertha Ehrlich, whose assignment to Isaac Hirsch

was published in *THE CIRCULAR* last week, was held at the office of the assignee's attorney, Louis S. Phillips, 35 Broadway, Friday afternoon. The 17 creditors present represented over one half the merchandise indebtedness. A statement of the assets and liabilities as already published in *THE CIRCULAR*, was made by the attorney, and the following settlement was offered: 25 per cent. in four notes satisfactorily endorsed, due in three, six, nine and twelve months. A paper embodying this proposition was signed by nearly all the creditors present.

Wm. E. Bidwell, who on Dec. 30th was found dead in bed at his home, 387 Jefferson Ave., Brooklyn, is believed to have poisoned himself. An autopsy disclosed carbolic acid in his stomach; whether the acid was taken with suicidal intent or accidentally could not be determined. Mr. Bidwell was a member of the Jas. H. Hart corporation of Brooklyn, who went into liquidation last March. He was born in Burnside, Connecticut, in 1846 and passed his early youth in this town. He served in the Sixteenth Connecticut Regiment, and after the war went into the jewelry business near Exchange corner, Hartford, removing in a year or two to Brooklyn. He married twice. His second wife and two sons by his first wife survive him.

Charles L. Camerik, 19 years old, a clerk in the employ of the Spencer Optical Mfg. Co., was arrested Thursday charged with stealing from his employers. During the past few weeks his employers missed valuable opera glasses and gold framed spectacles, and manager John S. Spencer reported the matter to the police. A detective after watching Camerik for a few days placed him under arrest. At first Camerik strenuously denied having taken the goods but finally broke down and confessed. Camerik said he had given the stolen property to Henry Meyer, who pawned it for him. Both Camerik and Meyer were arraigned in the Tombs Court Friday morning and were held for trial. Part of the stolen property, which in all amounted to about \$150, has been recovered.

Deputy Sheriff Heimberger Friday took charge of the store of Benton Carr Carlton, jeweler, at 417 Sixth Ave., on a claim for \$1,029 in favor of David S. Decker on a note. Mr. Carlton disappeared New Year's eve, as did some of his stock. He said he was going to Boston. Carlton's liabilities in this city are said to be about \$4,500. Among his creditors are A. Peabody, Max Freund & Co. and C. E. Sherwood. From the last named Carlton purchased a bill of goods only a few days before his disappearance. Mrs. Carlton, who with her child lives over the store, does not know where her husband has gone, and is anxiously looking for him. Carlton is about 50 years old, and came from Atlanta, Ga., where he did business as a jeweler and pawnbroker. Before that he is said to have been in business in Portland, Ore.

L. TANNENBAUM & Co.,
IMPORTERS AND CUTTERS OF
Diamonds and Precious Stones,
Cor. Maiden Lane & Nassau St.
NEW YORK.
25 Hatton Garden, London.
TELEPHONE, LONG DISTANCE 1959 CORTLANDT.

Special Announcement.

Mr. L. Tannenbaum begs to notify his customers and the trade in general, that he has largely extended his facilities for cutting and polishing. Hereafter he will cut and polish not only RUBIES and SAPPHIRES, which has been done for the past 15 years with increasing and gratifying success, but

DIAMONDS


and all other stones which undergo this process.

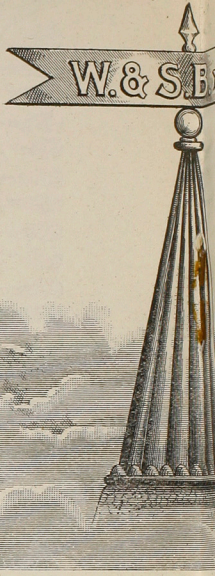
Modern machinery of the best and most approved pattern, and workmen of the highest class will enable Mr. Tannenbaum to offer, direct from the cutter's hands, that excellent workmanship demanded by American buyers, at

PRICES THAT DEFY COMPETITION.

Nor will buyers of Diamonds be the only people benefited. Mr. Tannenbaum imported a five years' supply of rough Rubies and Sapphires DUTY FREE under the old tariff. These goods are now being cut and polished and it is very evident that in these particular stones he can make UNAPPROACHABLE PRICES.

New York as the future Diamond Market is not a phantasy. American cutters will be shown an assortment of rough, at prices which will perhaps cause them to believe that this has already been brought about. All arrangements have been made by the firm for enormous shipments of DIAMONDS, EMERALDS, PEARLS, SPINELS, CATSEYES, MELLÉS and all kinds of Precious Stones, although to-day the assortment offered by L. Tannenbaum & Co. ranks second to none in this country.

 HIGHEST PRICE PAID for all AMERICAN PEARLS and OTHER PRECIOUS STONES.



ALWAYS

DON'T LOOK

YOU CAN FIND OUR GOODS IN ANY FIRST-CLASS

~ EVERYTHING IN THE

Lorgnettes

IN A VARIETY OF STYLES, AT PRICES
THAT ARE RIGHT.

Brace

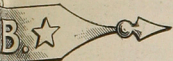
FOR THE LADIES
AND BABIES

And Our Lines of **NECKS AND GENTS**

Twenty-Five Years Tell the Story. On Top Then. On Top Now.

EVERY CHAIN BEARS ONE OF THE FOLLOWING TAGS :





ON TOP.

K IN VANE.

IS JOBBER'S STOCK. IF YOU CANNOT, WRITE US.

THE CHAIN LINE. ~~~~~

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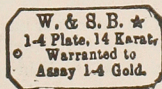
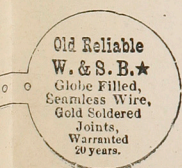
IES, CHILDREN
BABIES.

Victorias

HANDSOME STYLES FOR THE HOLIDAYS.
YOU NEVER SAW THE LIKE,

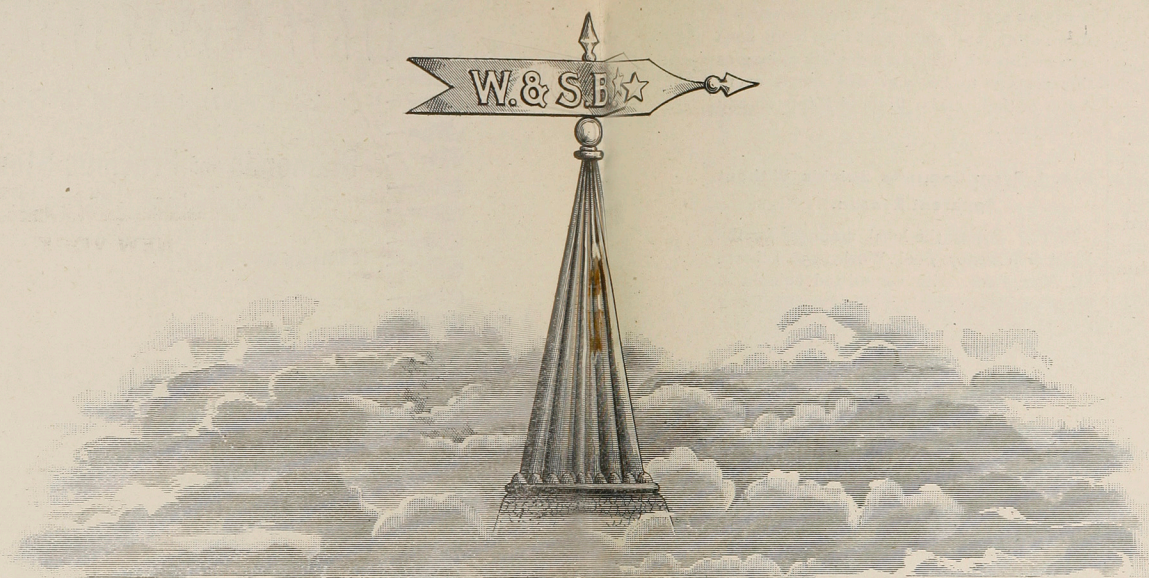
TS' VEST CHAINS ARE UNSURPASSED. ~~~~~

W. & S. BLACKINTON.



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LWAYS



O

N TOP.

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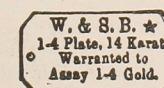
HANDSOME STYLES FOR THE HOLIDAYS.
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Twenty-Five Years Tell the Story. On Top Then. On Top Now.

W. & S. BLACKINTON.

EVERY CHAIN BEARS ONE OF THE FOLLOWING TAGS :



W. W. Holmes has entered a judgment for \$134.50 against Gerson Gootenberg.

A judgment for \$179.98 has been entered against Hugo Markers by F. Kaffeman.

Henry Thomas, treasurer of the Jewelers' Mercantile Agency, was last night presented with a magnificent Past Chief Ranger's badge by Court W. S. Hancock 7354 A. O. F. of A., in which he held the position of chief ranger for three successive terms.

On consent of attorneys, Judge Fitzsimmons, of the City Court, Monday discontinued the action in replevin brought by the American Watch Case Co. against Sol Lindenborn. The action arose through the attempt of the plaintiff to replevin goods sold to Nathan Rogers, who gave a bill of sale to Lindenborn.

Laubheim Bros. is the name of a new firm of diamond importers and manufacturing jewelers at 79 Nassau St., formed yesterday. The partners consist of Max Laubheim, who formerly conducted the business at that address, and Samuel and Leopold Laubheim, both of whom were with Adolph Goldsmith & Son, until Jan. 1st. Leopold Laubheim represents the new firm on the road.

Oppenheimer Bros. & Veith emphatically deny the truth of the reports published in several morning newspapers, which stated that this firm were creditors of Lichtenstein Bros., of 23d St. It is thought the mistake originated from the fact that Oppenheimer Bros. & Veith entered judgments against H. Lichtenstein and S. H. Gutman, composing the firm of S. H. Gutman & Co., who failed about the same time as did Lichtenstein Bros.

Gerson Gootenberg, a jeweler of 448 Grand St., who failed recently, was held in \$1,000 for trial by Justice Burke in the Essex Market Police Court, Wednesday, on a charge of secreting property with intent to defraud creditors. The complainants were B. H. Davis & Co., diamond dealers, at 68 Nassau St., from whom Gootenberg obtained \$2,617.30 worth of jewelry and diamonds on credit. About Dec. 15 B. H. Davis & Co. became suspicious, and on advice of their attorney, Ed. Kaufman, 15 Chambers St., had Gootenberg's place watched by a detective. When Gootenberg was closed out, Dec. 26, on a judgment for \$960 to his brother-in-law, the diamond jewelry, previously shown in his window, disappeared and imitation stones and cheap goods took its place. B. H. Davis & Co. then caused his arrest. The sheriff's sale, Wednesday, did not realize sufficient to pay the judgment of his brother-in-law. B. H. Davis & Co. will also have Gootenberg up in supplementary proceedings.

Bloom & Phillips is the name of a new wholesale house of Cincinnati, O., formed by J. S. Bloom and Jos. Phillips. Their office is at 228 Fourth St. The principal lines handled by this firm are silverware, cut glass, fancy goods and bric-à-brac.

Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: J. Mehmert, Cincinnati, Ohio, St. Stephens H.; H. L. Joseph, Chicago, Ill., Grand Union H.; J. Floersheim, Chicago, Ill., Imperial H.; H. M. Yeager, Philadelphia, Pa., Oriental H.; L. S. Weil, Pittsburgh, Pa., Astor H.; D. Auer, Albany, N. Y., Astor H.; F. W. Kirk, Baltimore, Md., St. Denis H.; A. L. Bearse, Boston, Mass., Murray Hill H.; C. H. Hurlburt, Philadelphia, Pa., Holland H.; A. Zugsmith, Philadelphia, Pa., Albert H.; W. Shafer, Cobleskill, N. Y., Morton H.; A. C. Allen, Chicago, Ill., Grand Union H.; L. Emery, Jr., Bradford, Pa., Astor H.

Albert B. Kapp, It Was Decided, is Not a Poor Debtor.

PROVIDENCE, R. I., Jan. 5.—The members of the Manufacturing Jewelers' Board of Trade are very well pleased to-night and Albert B. Kapp, of New York, correspondingly depressed, at the result of the hearing to-day on the petition of Kapp for the poor debtor's oath. It took about 15 hours to convince the court that Kapp was not a poor debtor.

A preliminary hearing was held a week ago last Wednesday and was continued until to-day. At 10 o'clock a party numbering about 30 assembled at the County Jail in Cranston. Among the number were A. B. Kapp, of New York, Bernhardt Selig, of Philadelphia, A. Kahn, of New York, the attorneys and members and officers of the Board, and THE CIRCULAR correspondent. The hearing was long drawn out and devoted principally to arguments and objections. J. B. Johnson, reporter for R. G. Dun's agency of New York and Samuel Anderson, reporter in New York of the Manufacturing Jewelers' Board of Trade both testified as to Kapp making certain statements to them concerning his business standing which afterwards were proved to be false and unreliable. These, with Benjamin Lederer and secretary Marcus W. Morton, constituted all the witnesses for the complainants.

Kapp was put on cross-examination but nothing new was brought out except that the stock which he transferred to Selig was never inventoried when it was transferred, was not opened while out of his possession, was not inventoried when returned to him at the Empire Jewelry Co. and was substantially the same as when transferred to Selig. He admitted that the Empire Jewelry Co., when it came into existence, occupied the same rooms as the A. B. Kapp Mfg. Co.

The refusing of the oath leaves Kapp a debtor, who is out on bail, which is \$10,000. He will remain on bail until after the creditors obtain judgments on their writs, when he will either have to satisfy the judgments or be remanded to jail on executions, where he will remain as long as the creditors pay \$3 per week for his board, until he

settles the claim against him. The manufacturers are right up in arms concerning this matter and state that they have been imposed upon by dishonest dealers as long as they propose to be, and will spend every dollar of their claim to hold Kapp closely to the rack.

S. T. J. Byam Commits Suicide Without Apparent Reason.

S. T. J. Byam, the local manager for the Pratt & Whitney Tool Works, 138 Liberty St., New York, who committed suicide in his office early Monday morning, by firing two bullets from a 32 calibre safety-arm bull-dog revolver into his head, was well-known to many among the watch factories, having been prominently connected with several important watch companies. Mr. Byam was still alive when an ambulance arrived, but died five minutes after reaching the Hudson St. hospital. No reason for his suicide has yet been learned.

Mr. Byam was 48 years old and lived at 19 Tisca St., Newark. He was married, but had no children. He had been manager of the salesrooms of the Pratt & Whitney Tool Works, which is situated on the ground floor of the Electrical Exchange building, 138 Liberty St., since last March. He was a well-known figure among watch factory men. At one time he was with the American Waltham Watch Co. and after leaving them went with the Waterbury Watch Co. where he took charge of their train department. When the New Haven (now Trenton) Watch Co. organized about 1884 Mr. Byam became superintendent of their factory, a position he retained until about four years ago. Mr. Byam's brother now has charge of one of the principal departments in the American Waltham Watch Co., while another brother is with the Waterbury Watch Co.

Hickok & Nixon's Store Reported to Have Been Looted.

DALLAS, Tex., Jan. 3.—A special to the press of this city from El Paso says: More than \$10,000 worth of diamonds and other jewelry was taken from the store of Hickok & Nixon early yesterday morning. The front door, which is always locked, was opened by boring the lock off, and the big safe was treated in the same way. Not a valuable stone or watch was left in the house, but not a cheap watch was disturbed.

The work was evidently that of an expert, which all the more mystifies the officers. Three other stores were also entered, but it is thought by common burglars.

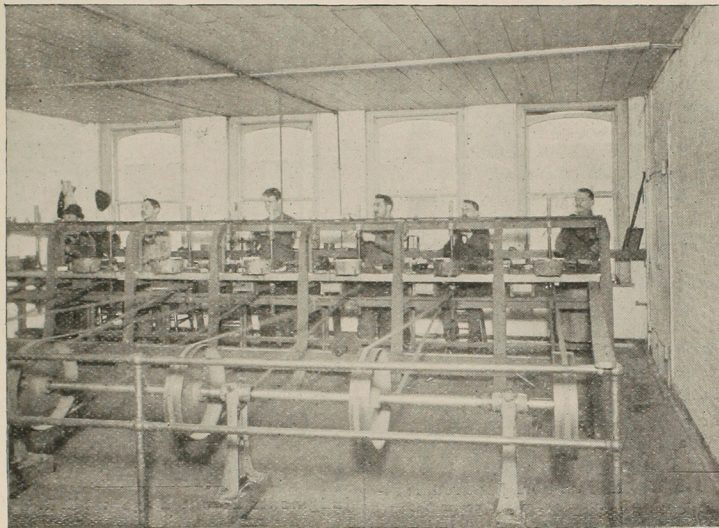
The sale conducted by A. J. Comrie, for the Upson Jewelry Co., Waterbury, Conn., ends Jan. 9th. The firm will move to temporary quarters until April 1st, when they will move in their new store. Mr. Comrie, on Jan. 10th, commences a sale for R. S. McWatty & Co., 27 Fifth Ave., Pittsburgh, Pa., who are going out of business.

DIAMOND CUTTING INDUSTRY IN AMERICA.

PART III.

THE diamond cutting factory of Henry Fera, at 66 Fulton St., New York, was started up only a few days ago, but to an outside observer it would appear as if it had been in operation for years, as everything goes along in an orderly manner

This has been shown to give a more uniform speed to the polishing wheel and a longer life to the belt. It is not always found, however, that the floor space will permit of this luxury. The machinery is driven by a "C. & C." electric motor which runs very



VIEW OF THE DIAMOND CUTTING FACTORY OF HENRY FERA.

under the management of Mr. Fera and his son. It must be remembered that the former is not an amateur in this business and therefore does not try to perform impossible tasks.

Mr. Fera has taken great care in the selection of his plant and workmen. He has abandoned all of his old machinery and his new place is equipped with Arthur's mills of the best and stiffest pattern. They are set in two solid lines, one row being in front and the other at the back of the building and facing large single light windows in each case.

The setters' benches are metal covered and extend the full width of the factory both back and front and are provided with tool drawers. The mills themselves are fitted up with drawers and locks, protection plates, pocket shelves and foot rails and racks for spindle plates. The driving shafts are of heavy steel and well protected with iron railing so that a workman cannot hurt himself unless he goes over the rail and among the belts, where he has no business to go.

The Arthur Co., when planning and equipping this factory, put the driving shaft a considerable distance from the mills, thus giving greater length to all driving belts.

quietly and gives no trouble and can be run holidays or nights if the pressure of order requires.

D. Arthur, of the Arthur Co., has introduced a method of driving a double or triple of diamond polishing mills entirely independent of the small belts and upper watch and cross bars. This would enable an owner to utilize his floor space and light to better advantage and do away with that cumbersome and more or less dangerous floor shaft. Mr. Arthur states that America decides to hold the diamond cutting industry here, he can reduce the running expenses for the factory owner the same time enable the operative to work more comfortably with his work.

(Series to be continued.)

In the matter of assaying and refining Rathbone, Providence, R. I., present where in this issue an announcement is made to the point. The capacity establishment is 1,500 pounds of state, al copper week. Returns are promptly made to the Mr. Rathbone has on file hundreds of letters complimenting him on the satisfactory nature and promptness of the returns as made by him.

Trade Gossip.

Blackinton's chains represent style, finish, wearing qualities and selling qualities. Don't forget that the "Old Reliable" is the W. & S. B.

Things are rushing at the shop of Irons & Russell, Providence, R. I. The firm's line of emblems was never better and the trade is endorsing this fact.

Waite, Thresher Co.'s popular and salable lines move along as briskly as ever. "Waite, Thresher Co.'s goods sell" is what every jobber should bear in mind.

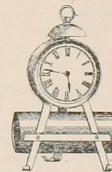
George T. Greene & Co., Providence, R. I., whose announcement appears on another page, show an exceedingly artistic and taking line of Czarina buckle collarettes, enameled shields, shepherd's crooks and stick pins. The finish is Roman and engraved silver and the white metal used in the latter is of the firm's own production, of excellent body, in finish exactly like silver, and in wearing qualities perhaps superior. It may be cut or engraved or worn off but the pure silver whiteness is part and parcel of the metal itself and is always there. The enameling on the goods is all in delicate art shades and greatly enhances their beauty. There is also a most complete line of belt buckles shown and new goods are produced constantly. Prices will, without doubt, surprise many dealers who have not already seen the lines. W. S. Greene is now on the road and reports an effective sides.

DESIGN 23,022. BADGE. CHARLES W. GRUBE,



Providence, R. I.—Filed Nov. 14, 1894. Serial No. 528,833. Term of patent 3 1/2 years.

DESIGN 23,929. CLOCK CASE. WILLIAM A. HOENEMAN, Clifton, assignor of one-half to Franklin P. Hoeneman, New York, N. Y.—Filed



Nov. 9, 1894. Serial No. 528,351. Term of patent 7 years.

TRADEMARK 25,767. JEWELRY AND PRECIOUS STONES. HENRY ALKAN, Buffalo, N. Y.—Filed Nov. 14, 1894.



M. C. Fish, of the New York, arrived home last week. Mr. Fish is as good a company as ever, sells lots of goods and is sure of a welcome everywhere.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

THOMAS J. Hutison will represent the Spencer Optical Mfg. Co. in the large cities of the United States, calling on the jobbing trade exclusively. He has been with the Julius King Optical Co. for the past two years,

but returns to the Spencers to solicit especially the business done through their European offices and the large trade in this country.

H. B. Bliss, of Gorham Mfg. Co., has just left on a trip through Ohio and Michigan.

W. C. Barry, formerly a retail jeweler of Danbury, Conn., is now representing Larter, Elcox & Co. on the road.

Ed. J. Mayer is again with the Julius King Optical Co., 15 Maiden Lane, and will represent this company in the southern States.

J. Zineman, formerly with the Seth Thomas Clock Co. and Simpson, Hall Miller & Co. will be judged against H. Lichtenstein and S. H. Gutman, composing the firm of S. H. Gutman & Co., who failed about the same time as did Lichtenstein Bros.

Gerson Gootenberg, a jeweler of 448 Grand St., who failed recently, was held in \$1,000 for trial by Justice Burke in the Essex Market Police Court, Wednesday, on a charge of secreting property with intent to defraud creditors. The complainants were B. H. Davis & Co., diamond dealers, at 68 Nassau St., from whom Gootenberg obtained \$2,617.30 worth of jewelry and diamonds on credit. About Dec. 15 B. H. Davis & Co. became suspicious, and on advice of their attorney, Ed. Kaufman, 15 Chambers St., had Gootenberg's place watched by a detective. When Gootenberg was closed out, Dec. 26, on a judgment for \$960 to his brother-in-law, the diamond jewelry, previously shown in his window, disappeared and imitation stones and cheap goods took its place. B. H. Davis & Co. then caused his arrest. The sheriff's sale, Wednesday, did not realize sufficient to pay the judgment of his brother-in-law. B. H. Davis & Co. will also have Gootenberg up in supplementary proceedings.

Bloom & Phillips is the name of a new wholesale house of Cincinnati, O., formed by I. S. Bloom, W. Strandberg, E. L. Spencer & Co.; Harry J. Hilderbrand for H. C. Lindol; S. O. Bigney, S. O. Bigney & Co.; Mr. Melcher, Bennett, Melcher &

Co.; Ed. Rogers, Parks Bros. & Rogers; Harry Scofield, Lincoln, Bacon & Co.; Harry Kenmon, H. D. Merritt & Co.; Mr. Platt, Foster & Bailey; and G. A. Dean, Enos Richardson & Co.

The Twin Cities jobbing houses will make no change in their force of traveling salesmen the coming year. The following is a complete list: Reed & de Mars Jewelry Mfg. Co., by W. H. Creveling; Spaulding Bros., by E. E. Spaulding; H. E. Murdock, by Louis Gans; Sicho & Beard, by Mr. Beard; I. B. Miller Jewelry Co., by I. B. Miller; S. H. Clausin & Co., by Clarence Schleiker, and J. M. Sinclair. The Minneapolis Jewelry Mfg. Co., as usual, will not have any traveling representatives.

Among the travelers in Cincinnati last week registered at the Gibson House were: W. F. Briggs, H. P. Kent, F. C. Brigham, J. J. Metcalf, S. O. Bigney, P. P. Bliss, Geo. Marsh, of Attleboro; W. H. Scofield, H. M. Tallman, C. W. Bailey, W. S. Griffith, A. A. Greene, of Providence; E. I. Rogers, M. Mitcher, G. C. Hudson, Ernest Block, H. A. Scofield, W. P. Stowe, F. T. Chapman, Baron Kennion, of New York, Geo. Merrill, G. L. Paine, of Boston; John W. Major, of Brooklyn; W. E. Cobb, of Chicago; and Fred. and Thos. W. Mockridge, of Newark. They are all en route west in high spirits.

Traveling men visiting the Indianapolis trade last week included: F. A. Fairbrother, Jr., B. K. Smith & Co.; J. M. Phillips, Hamilton & Hamilton, Jr.; Fred. Heffron, Riley, French & Heffron; H. E. Cobb, Daggett & Clap; Harry B. Kennion, H. D. Merritt & Co.; E. L. Mumford, Waite, Thresher Co.; G. Rodenberg, S. & B. Lederer; J. H. Killion, Donley & Co.; Mr. Melcher, Bennett, Melcher & Co.; Ernest Block, W. S. Blackinton; representatives of R. L. Griffith & Son; W. O. Hutchins & report W. H. Wilmarth & Co., C. H. Cook & Jewelersson Jewelry Co.; G. C. Hudson, H. to Kapp & Co.

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Jewelry ate for reading clerk of the State

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Mfg. Co store is at 1020 Chestnut St., is a na-

The r Delaware County.

debtor,

gments were entered against J. G.

creditor, Garten & Co., 716 Arch St., and

Philadelphia.

Kapp les valued at \$25 were stolen from nothing re of S. Barrenkopf, 244 South St., the thecsday night last by three boys who was nevil. ferred, v. Justine & Co. obtained a verdict of session, against the city, last week, for dam- to him obtained by the widening of Chestnut substant between 7th and 8th Sts. to Seligard T. Taylor was an unsuccessful Jewelry ate for reading clerk of the State occupier of Representatives. Mr. Taylor, Mfg. Co store is at 1020 Chestnut St., is a na- The r Delaware County. debtor, gments were entered against J. G. creditor, Garten & Co., 716 Arch St., and last Gustav Yeager, Front and Race Sts., during the week. The amount involved in the latter case was \$1,000.

In Quarter Sessions Court No. 1, on the

31st ult., John Wood, 2624 Frankford Road, the jeweler who was charged with assault and battery on 16-year-old Lizzie Fitzpatrick, was found guilty and sentenced by Judge Jenkins to six months in the County prison.

Out-of-town buyers here the past week included: A. Thoss, Boyersford, Pa.; Joseph Ladumus, Chester, Pa.; Howard Fitzsimmons, West Chester, Pa.; Charles Funk, of Stone & Funk, Lebanon, Pa.; Geo. Press, Oxford, Pa.; and John Dewar, Bryn Mawr, Pa.

The firm of H. Muhr's Sons has been dissolved by mutual consent, and Jacob Muhr and Philip Muhr have formed a new co-partnership for the manufacture of watch cases and jewelry at 19th and Hamilton Sts. Jacob Muhr, who was the old firm's buyer of precious stones, will have charge of the general business of the new firm, and Philip Muhr will have charge of the manufacturing department. The arrangements for the new enterprise will not be ready, however, for probably three months. Meanwhile the liquidation process will be observed at 7th St. and Chestnut St., and it is believed that by March the stock will be sold. It is rumored that then Simon Muhr will carry on the business, in conjunction with one of the principal employes of the firm. It is also stated that Harry Schimpf will associate himself with Jacob Muhr. In the meantime there will be no change in the working staff of the establishment.

Judgments Executed Against C. R. Smith & Son.

PHILADELPHIA, Pa., Jan. 5.—Judgments amounting to \$24,400.53 were on Thursday executed against the firm of C. R. Smith & Son, composed of Charles E. Smith and J. Henry Bailey, No. 1018 Chestnut St. The judgments were in favor of Annie K. Smith. The store was immediately closed, and the assets will be disposed of in the ordinary legal manner.

It is not known to what extent creditors' claims will go, but it is not believed that the local obligations are heavy. The firm was in difficulties in May, 1893, when their liabilities amounted to \$63,000. They offered a compromise at that time at 50 per cent. cash, 20 per cent. payable Jan. 1, 1894, and 10 per cent. payable June 1, 1895. It was stated that this trouble was due to the extensive speculations of a trusted clerk, who was subsequently arrested and convicted.

The present collapse is explained by the firm as the direct result of the hard times.

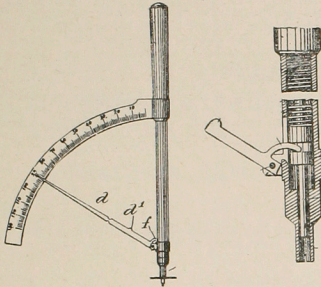
The Waterbury Watch Co.'s factory began last Wednesday, Jan. 2d, to run 10 hours per day.

Judge Reeder, of Allentown, Pa., granted an injunction on the sheriff of Northampton county, restraining him from selling the goods in the jewelry store of James K. Rauch, Bethlehem. The application was made by S. F. Myers & Co., New York, who allege that the judgment confessed by Rauch to his wife for \$10,000, is fraudulent.

The Latest Patents.

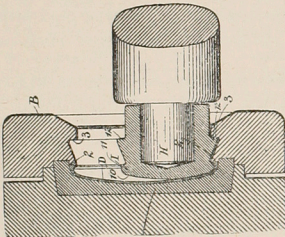
ISSUE OF DEC. 25, 1894.

531,435. WATCHMAKER'S LENGTH-GAGE. HENRY J. COGSWELL, Hartford, Conn.—Filed Oct. 1, 1894. Serial No. 524,578. (No model.)



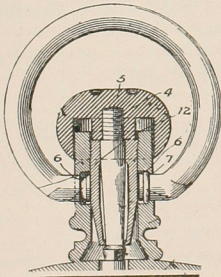
In combination in a length gage a handle, the tubular shank terminating in a nipple, an index arm pivoted to the shank with a branch extending within the latter and in contact with a plunger, a plunger located within the shank and having a shoulder co-operating with the shoulder within the shank whereby the outer end of the plunger is held in exact alignment with the outer end of the nipple, a spring actuated piston arranged within the plunger and pressing upon the branch, and a graduated arm adapted to be traversed by the end of the index arm.

531,455. TOOL FOR ORNAMENTING WATCHCASES, &C. CHARLES WILHELM, New York, and FREDERIC ECAUBERT, Brooklyn, N. Y., assignor to said Ecaubert.—Filed May 23, 1894. Serial No. 512,156. (No model.)



The combination in tools for making watchcase lids and similar articles, of a die corresponding internally to the exterior of the article to be produced, a die having a central opening corresponding or nearly so to the inner edge of the lid or similar article, a roller corresponding at its periphery to the interior of the article near the edges thereof, and shoulders in rigid connection with the die and at a distance from such article and by which the roll is supported while finishing the interior of such article.

531,480. WATCH-BOW FASTENER. ERICK

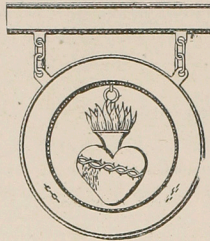


J. SWEDLUND, Atwater, Minn.—Filed Dec. 5, 1896. Serial No. 592,836. (No model.)

The combination, with the watch head or pendant provided with peripheral openings forming interior sockets 6 having smaller openings leading therefrom, of the watch-bow having grooved ends inserted into said sockets, and a split ring 10 clamped in the groove of

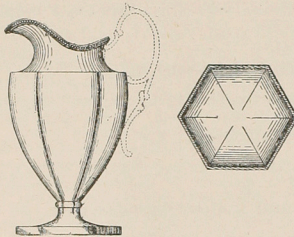
each end of said ring by the walls of said socket and forming an obstruction to the withdrawal of the end of the bow.

DESIGN **23,884. BADGE.** JOHN F. KELLER,



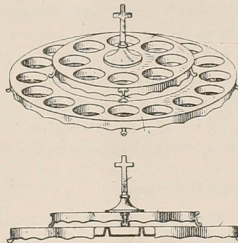
St. Louis, Mo.—Filed Oct. 17, 1894. Serial No. 526,226. Term of patent 7 years.

DESIGN **23,890. PITCHER.** CHARLES C. WEINTGE, Providence, R. I., assignor to the



Howard Sterling Co., same place.—Filed Oct. 29, 1894. Serial No. 527,361. Term of patent 7 years.

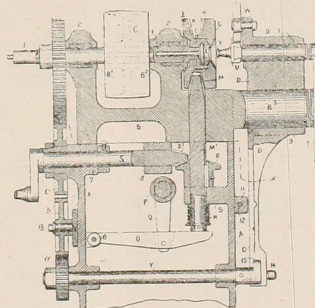
DESIGN **23,901. COMMUNION SERVICE TRAY.** EDWIN J. HOWE, Newark, N. J.,



assignor of one half to George R. Howe same, place.—Filed Nov. 17, 1894. Serial No. 529,188. Term of patent 14 years.

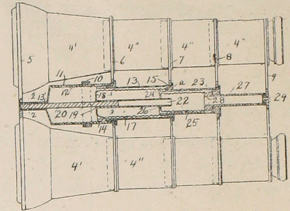
ISSUE OF JAN. 1, 1895.

531,789. MACHINE FOR SPINNING WATCH CASES, LOCKETS, &C. FREDERIC ECAUBERT, Brooklyn, N. Y.—Filed Aug. 11, 1894. Serial No. 520,027. (No model.)



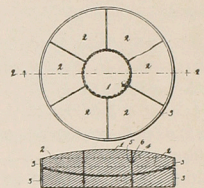
The combination with a die having an internal configuration that is not circular and corresponds to the article to be produced, of means for supporting and rotating such die, a roll for acting upon the interior of the article within such die, a support for the roll, and automatic mechanism for causing the said roll to follow the contour of the internal die.

531,979. OPERA-GLASS. NATHAN A. SHIGON, New York, N. Y., assignor to Henry Lorsch, same place.—Filed June 4, 1894. Serial No. 513,351. (No model.)



A glass having two sight tubes, each consisting of a main body and several tube sections, movable one within another and in the same direction, a rotatable screw handle, and means consisting of as many screws and sleeves or parts moved thereby as there are tube sections for simultaneously moving all the said tube sections.

531,994. LENS. LOUIS GATHMAN, Chicago, Ill.—Filed Jan. 9, 1893. Serial No. 47,857. (No model.)



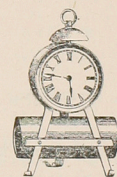
A lens consisting of a plurality of members or sections forming in conjunction with each other a complete lens and secured together side by side in the same plane, each of said members or sections having irreflexive sides.

DESIGN **23,022. BADGE.** CHARLES W. GRUBB,



Providence, R. I.—Filed Nov. 14, 1894. Serial No. 528,833. Term of patent 3½ years.

DESIGN **23,029. CLOCK CASE.** WILLIAM A. HOENEMAN, Clifton, assignor of one-half to Franklin P. Hoeneiman, New York, N. Y.—Filed



Nov. 9, 1894. Serial No. 528,351. Term of patent 7 years.

TRADEMARK **25,767. JEWELRY AND PRECIOUS STONES.** HENRY ALKAN, Buffalo, N. Y.—Filed Nov. 14, 1894.



Essential feature.—The representation of a spread eagle carrying in its talons a ring mounted with a precious stone. Used since Oct. 1, 1894.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
Extra Headings, \$12.00 per annum.

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Clocks, French, English and American.		Philadelphia College of Horology, 623 Heed Building, Phila. Pa.	35	Towle Mfg. Co., Newburyport, Mass.	40
Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y.	44	Jewelry, Silverware and Optical Cases.		Wallace, R. & Sons Mfg. Co., 3 Park Place,	6
Cut Glass.		Jackson, S. C., 180 Broadway, N. Y.	5	Wood & Hughes, 16 John St., N. Y.	43
Clark, T. B. & Co., 860 Broadway, N. Y.	43	Jobbers, Watches, Diamonds, Etc.		Tool Manufacturers and Dealers.	
Diamond & Precious Stone Importers.		Allen, Benj. & Co., Chicago, Ills.	31	Allen, Benj. & Co., Chicago, Ill.	29
Friedlander, R., L. & M., Ltd. 30 Maiden Lane, N. Y.	2	Aikin-Lambert Jewelry Co., 19 Maiden Lane	2-39	American Watch Tool Co., Waltham, Mass.	43
Disselkoe, John N., 19 E. 16th St., N. Y.	13	Myers, S. F. & Co., 48 Maiden Lane, N. Y.	44	Moseley & Co., Elgin, Ill.	31
Falkenau, Oppenheimer & Co., 40 Maiden Hedges, Wm. S. & Co., 170 Broadway, N. Y.	12	Musical Boxes.		Mossberg Wrench Co., Attleboro, Mass.	2
Kipling, E. E. 182 Broadway, N. Y.	44	Jacot & Son, 39 Union Square, N. Y.	2	Oliver, W. W., Buffalo, N. Y.	33
Kahn, L. & M. & Co., 172 Broadway, N. Y.	44	Ophthalmic College.		Trunks and Traveling Bags.	
Kipling, R. A., Hays Bldg., N. Y.	12	Chicago Ophthalmic College, Chicago, Ill.	33	Crouch & Fitzgerald, 161 Broadway, N. Y.	5
Lorsch, Albert & Co., 37 Maiden Lane, N. Y.	44	Optical Goods.		Watch Case Repairers.	
Randel, Baremore & Billings, 29 Maiden Lane	13	Geneva Optical Co., Chicago, Ills.	31	Henry, Peter, Cincinnati, O.	31
Smith, Alfred H. & Co., 182 Broadway, N. Y.	12	Queen & Co., Philadelphia, Pa.	44	The Planchamp & Becker Co., Chicago, Ill.	31
Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y.	21	Spencer Optical Mfg. Co., 15 Maiden Lane, N. Y.	29	Watch Importers.	
		Pens, Pencils, etc.,		Hyde's, J. E., Sons, 22 Maiden Lane, N. Y.	42
		Aikin, Lambert & Co., 19 Maiden Lane, N. Y.	2-39	Watch Keys.	
				Clark, A. N., Plainville, Conn.	44

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

TRAVELING salesman, 15 years with one firm, thoroughly acquainted, established trade in larger cities from Pittsburgh, west and south, wants good line, moderate salary. Address A1, care JEWELERS' CIRCULAR.

WANTED—By experienced man with good trade in Ohio, Indiana and Michigan, position as salesman with first-class manufacturing or jobbing jewelry house, line of watches preferred. Address F. J. G., CIRCULAR Office.

BY experienced watchmaker, salesman and engraver, competent to take charge. Address Parker, Lock Box 401, Madison, O.

ENGRAVER and salesman desires position at once. Middle States preferred. Salary \$16. Reference given for character and ability. Address Commerce, care JEWELERS' CIRCULAR.

SITUATION wanted by first-class watchmaker and fair engraver. Own tools. Iowa preferred. J. H. Lipper, Grinnell, Ia.

POSITION wanted as jeweler and repairer; can do some setting (ring making a specialty); 12 years at bench; best of reference from last employer. J. Voight, care Hoefner & Zimmermann, 176 Broadway, New York.

BOOKKEEPER, absolutely reliable and competent to take charge of office, credits and collections, desires to make a change; for number of years in similar position in watch and diamond line; excellent references. Address Amiable, 170, Care JEWELERS' CIRCULAR.

SITUATION WANTED—A steady position by young man to finish trade; 1½ years' experience; watch and clock repairing; plain letter engraving; good habits; full set of tools. Address F. H. C., No. 1 Academy St., Norwich, N. Y.

YOUNG MAN, 19 YEARS, WOULD LIKE A POSITION WITH A JEWELRY CONCERN WHERE HE CAN ADVANCE HIMSELF. EXCELLENT REFERENCES. ADDRESS OFFICE, CARE JEWELERS' CIRCULAR.

WANTED, to finish trade, 3 years' experience. Best of references. Address T., care of John Burgess, Bloomfield, Iowa.

SALESMAN.—A first-class man, with unquestionable references as to ability, character, &c., direct from one of the largest houses in N. Y. city, desires an engagement to travel in New England, New York city and near-by towns. Would like line of fine gold jewelry or any manufacturer's line. H. J., JEWELERS' CIRCULAR.

A PRACTICAL watchmaker and jeweler, with some capital, wishes a position as manager or partner in a first-class retail jewelry store. Address O. G. N. T., care of JEWELERS' CIRCULAR.

FIRST-CLASS watchmaker, 18 years' experience in fine and complicated work and adjusting of high grade watches, desires permanent position with important firm, appreciating good work. High wages expected. Address Adjuster, care of JEWELERS' CIRCULAR.

A FIRST-CLASS watchmaker would like position after January 1st. Full set of tools. References if required. Address Whitcomb, care of JEWELERS' CIRCULAR.

WATCHMAKER.—First-class all-around man. Twelve years' experience. Full set of tools. A 1 references. Salary, \$20 per week. Address S. 145, care of JEWELERS' CIRCULAR.

FIRST-CLASS watchmaker wants permanent situation with good house. Full set of tools. A 1 references. Address W., 755, care of JEWELERS' CIRCULAR.

HAVING an extended acquaintance with both the wholesale and retail trade throughout the west, I should like to form a connection with some manufacturing jeweler as traveling salesman; fine goods preferred; salary moderate. Address Traveler, care JEWELERS' CIRCULAR.

WANTED—A position by a married man; age 35; has had seven years' experience in retail, eight years traveling; A1 salesman; prefers New York City or near by trade; reference guaranteed. A., care JEWELERS' CIRCULAR.

WANTED—A position as representative in New York City and neighborhood trade; manufacturing jeweler preferred; best reference; ten years' experience; salary or commission. H., care JEWELERS' CIRCULAR.

I f you want good watchmaker, engraver and optician write to me; can give reference from present employer. Good reasons for changing. Salary not as much my object as steady employment. Am a hustler. Address P. O. Box No. 107, New Madrid, Mo.

Help Wanted.

WANTED—A TRAVELER WELL ACQUAINTED WITH NEW ENGLAND JEWELRY TRADE. ONE WHO HAS HANDLED SILVER PLATED WARE. ADDRESS M., CARE JEWELERS' CIRCULAR.

WANTED—A good engraver and jeweler to go south; permanent employment to right man. Address H. S., Box 32, Lynchburg, Va.

WANTED—Experienced traveling salesman to carry a leading and well-known line of spectacles and eyeglasses. Samples easily carried. Liberal commission. Address Optics, care JEWELERS' CIRCULAR.

WANTED—A young man as salesman for city and vicinity for mountings and mounted diamond goods, or salesman to carry the line as a side line on commission. Address Diamond, care JEWELERS' CIRCULAR.

For Sale.

FOR SALE—Marvin Safe fitted for watch business. Also travelers' outfit and other fixtures. Herzog, Goldsmith & Frank, 52 Maiden Lane.

THE greatest bargain ever offered.—The oldest established jewelry store in a railroad center of 1,400. Send me your address and I will give you full information. Address Watch Inspector, care JEWELERS' CIRCULAR.

FOR SALE—Well established jewelry and optical business in best business city of the south; population 30,000; only three other stores; established over five years and has been well advertised; best located store in city, nice size and moderate rent; have carried stock of \$50,000 to \$7,000; inventories now about \$4,000; could be reduced to suit purchaser; fixtures, etc., about \$1,200; sales have run from \$8,000 to \$10,000 and profits \$3,300 to \$3,800 per annum; stock consists of American watches, diamonds and a general line of jewelry, which is all in good shape and desirable goods; have made specialty of optical business and this alone pays \$1,800 per annum; would like to correspond with parties having cash, or who could give good paper and to whom I will show my books, etc., to verify my statements; only reason for selling is, am compelled to engage in out-door business on account of my failing health. Address E. A. Williams, 1005 main St., Lynchburg, Va.

Miscellaneous.

WOULD like to negotiate in person with a reliable sterling silver manufacturing house, or a jobber in silver and kindred goods, with a view to becoming their agent, and making my store a depot for their goods. Mine is the handsomest jewelry store in Newark, N. J., located in a fire and burglar proof building; could devote a large and elegant wall case, and 20 feet of show case for display of goods; I deal principally with the better class of people; leading wholesale jewelers as references. Address Business, care JEWELERS' CIRCULAR.

To Let.

TO LET—52 Maiden Lane, store and basement; also two upper floors. Apply Louis Herzog, on the premises.

Business Opportunities.

PARTNER WANTED—For a favorably and well-known manufacturing jeweler, with a first-class trade and good line of staple gold goods; one to act as salesman and to furnish \$6,000 to \$8,000; said amount wanted to increase the business. For particulars address C. S. Carter, P. O. Box 1228, Providence, R. I.

WANTED.—Partner, with some money, in successful, established engraving business. Will be taught the trade, if desired. Best references given and asked. Large profit on investment assured. Address Engraver, A. B. C., care of JEWELERS' CIRCULAR.

S AID GRANDMAMMA TO GRANDPAPA,
P EEPING AT HIM WITH FURROWED BROW
E NOUGH OF LIFE I HAVE NOT SEEN,
N OR CAN I SPARE MY EYE-SIGHT NOW.
C OULD I REGAIN MY SIGHT OF YOUTH,
E 'EN FOR A FEW SHORT YEARS TO COME,
R ICHES, OFFERED, WOULD FIND ME LOTH,
O N PARTING FROM MY TREASURE WON,
P ERHAPS I CAN YOUR WANTS RELIEVE,
T O TRY WILL BE MY CHIEF DESIRE
I N BRINGING TO YOU SUCH RELIEF AND
C OMFORT, AS I CAN ACQUIRE,
A ND GRANDPA QUICKLY DONNED HIS HAT,
L AUGHING CONFIDENTLY ALL THE WHILE,
M AKING HASTE, WHILE GRANDMA SAT
F ORGETTING ALL, SAVE THAT HIS SMILE
G AVE HER GOOD CHEER, FOR SINCE THAT
TIME HER

C ONSTANT THOUGHT IS ONE OF THANKS
O ER ALL OTHERS FOR GLASSES GOLD, MADE
BY THE SPENCER OPTICAL MFG. CO.

WHEEL CUTTING.

We make a specialty of Wheel Cutting, Demagnetizing and Watch Repairing for the trade. Complete plant. Send for price list.

THE WINSLOW & PENNEY CO.
608 Masonic Temple, - CHICAGO.

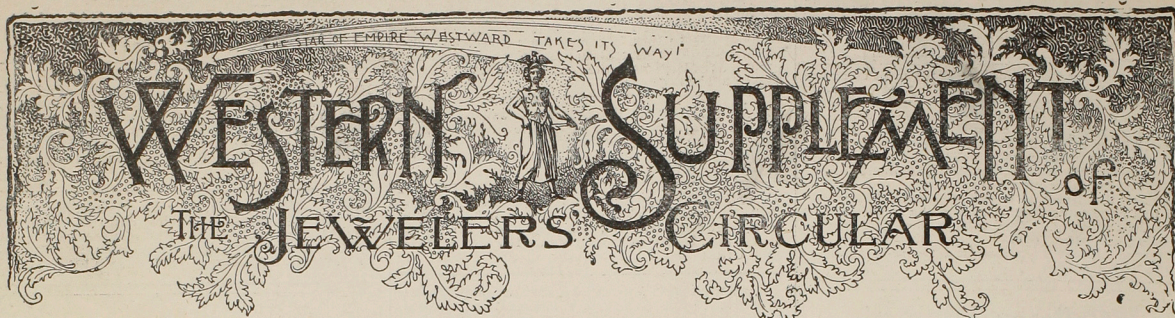
A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.



Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, JAN. 9, 1895.

NO. 24.

Chicago Notes.

Jules Racine is sojourning at Old Point Comfort.

Anderson Bros. succeed S. Anderson, Wilmar, Minn.

Juergens & Andersen Co. closed their factory one day (Wednesday) for stocktaking.

J. W. Spence, of the Racine Jewelry Mfg. Co., Racine, Wis., and daughter Grace, were visitors to the city the past week.

The Pneumatic Clock Co. have nearly completed their system for the North Side Criminal Court building. It is placed there on probation.

H. Van der Heydt, 461 Ogden Ave., will move Jan. 15th into his own building just completed, on Ogden Ave. near Harrison St.

A meeting of the Chicago Engravers' Association will be held the coming week, day not yet decided on, to perfect organization, which was interrupted by the busy season.

The Waltham Mfg. Co., a retail concern in the Chicago Opera House block on Clark St., H. H. Rouse, proprietor, is out of business—store vacated. The concern was formerly of Denver.

Mr. Schauweker, of Schauweker & Chalmers, returned from his eastern holiday visit Thursday. Mrs. Schauweker (née Glatz) accompanied her husband on his return.

George D. Lunt, western traveler for the Towle Mfg. Co., returned Saturday from the Pacific Coast. Mr. Lunt found sufficient trade on the coast to extend his trip for a longer time than on any previous visit.

H. W. Duncanson, 759 W. Madison St., has disposed of his jewelry interests to Rose, Carter & Co., and will devote his undivided attention to the Chicago Optical & Electrical Co., of which he is proprietor.

The regular monthly meeting of the Chicago Jewelers' Association was held the 2d inst. without important action. The special meeting of the banquet committee was postponed owing to the absence of chairman Sercomb in Milwaukee.

Fire starting on the third floor of 132 Fifth Ave., at 1 o'clock, Thursday afternoon, caused a damage by water to the stock of Gordon & Morrison, wholesale jewelers, to the amount of \$2,500 to \$3,000. Gordon & Morrison occupy the entire second floor, the third being used for tailoring purposes. Fire originated from a gasoline explosion in the tailor shop. The damage was confined to water, which poured in streams from the floor above. The firm have been in business three years. Loss fully insured and business only interrupted twenty-four hours, so far as undamaged stock was concerned.

A portion of the goods stolen from the Brethauer Jewelry Co. have been recovered. They were in the possession of a Findlay, O., pawnbroker, who claimed he purchased them from traveling men. Mr. Remillet, a jeweler of that city, wrote the Dueber factory that their goods had been sold at reduced price. An investigation followed and it was discovered the goods complained of were a part of the Brethauer robbery. Mr. Brethauer was telegraphed to. Taking his stock book with him, he identified thirteen watch cases, two movements, and two hair chains as his, the value of which was \$100. Two other cases were later recovered by the chief of police of Findlay and returned to the owner, and a gold watch has been recovered from a pawnshop in this city. About \$2,000 worth of goods was taken by the robbers when they looted Brethauer's store here, after locking the secretary of the company in the vault.

Daring Burglary and Prompt Capture of the Culprits.

ATLANTIC, Ia., Jan. 3.—While Al. Tharnish, the Exira jeweler, was at supper, Saturday night, a burglar pried open the back entrance and entered the store. He took \$1,500 worth of jewelry, literally stripping the show cases. He went to Weston, a mile from Exira, joined a confederate, who drove him to Audubon, where they put up their team at the livery barn of J. H. Tharnish, father of the jeweler who was robbed.

The police in all the neighboring towns were promptly notified of the robbery, and Tharnish, of Audubon, told the city marshal about the two men who had put up their team at his barn and his suspicions that they were the burglars. The men were found at the Park hotel and a search of their effects revealed the entire lot of stolen jewelry. The men were placed under arrest. The burglar gave his name as Deering, of Des Moines, and the confederate, an old man, as Williams, of Atlantic.

A Receiver Wanted for the Stock of W. T. Marcy.

INDIANAPOLIS, Ind., Jan. 5.—The Dennison Mfg. Co., Chicago, yesterday filed a complaint in Superior Court, asking for a receiver for the jewelry stock of William T. Marcy, 38 W. Washington St. The complaint alleges that the defendant is indebted to the plaintiff in the sum of \$693.83 and asks judgment for \$1,000. It is averred that the defendant possessed prior to Dec. 18, 1894, a stock of jewelry worth \$30,000, which he has since sold and delivered to his wife.

It is asserted that this transfer was made without consideration and for the sole purpose of deceiving and defrauding the defendant's creditors, there being at the time of the alleged sale an indebtedness equal to the full appraised value of the stock. It is alleged that William T. Marcy is yet in the possession of the stock which is in danger of being removed or molested by him to the detriment of the creditors.

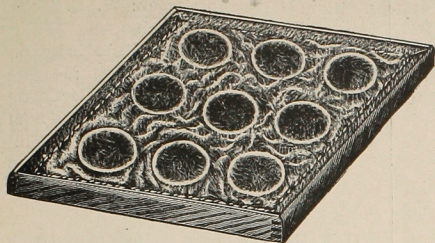
E. M. Blauvelt Makes an Assignment.

COLUMBUS, O., Jan. 7.—E. M. Blauvelt has filed chattel mortgages aggregating \$5,000, and subsequently assigned.

The liabilities are estimated at \$15,000 and the assets at \$10,000.

E. & J. Swigart, Cincinnati, O., are clearing up stock and preparing to renew for the Spring trade. They had a very successful season in all branches.

LOOK AT THESE PRICES!



Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, 11 3/4 x 11 3/4.

For Gents' Watches, each, \$1.25
 For Ladies' Watches, each, \$1.25
 For Rings, each . \$1.25. For Chains, each, . \$1.25
 For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.

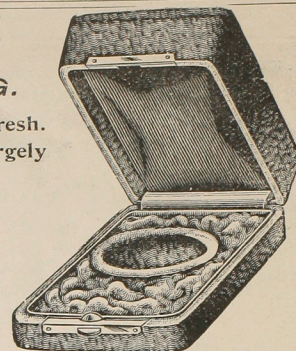
Subject to the usual discount for cash.

CHRISTMAS IS COMING.

Make your Stock Attractive and Fresh.
 It does not cost much and will add largely to your SALES.

BENJ. ALLEN & Co.,

141 & 143 State St.,
 CHICAGO, ILL.



FINE PLUSH BOXES.

WATCHES, CLOCKS,

DIAMONDS,

SILVERWARE

and JEWELRY.

For Gents' Watches, per dozen, \$3.00
 For Rings, per dozen, \$2.00
 For Six Tea Spoons, per dozen, \$9.00
 For Child's Set, per dozen, \$9.00
 For Sugar Shell, per dozen, \$9.00

For Ladies' Watches, per dozen, \$3.00
 For Ear Drops, per dozen, \$1.50
 For Six Table Spoons, per dozen, \$15.00
 For Six Coffee Spoons, per dozen, \$15.00
 For Butter Knife, per dozen, \$9.00

Subject to the usual discount for cash.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



GENEVA OPTICAL CO.,

CHICAGO.

CATALOGUES.

- PART 1—General Catalogue of Optical Goods.
 " 2—Microscopes and Accessories.
 " 3—Photographic Cameras, Stocks and Supplies.
 " 4—Thermometers, Barometers and Meteorological Instruments.

PRESCRIPTION WORK

Made with Promptness and Accuracy.

OCULISTS' or OPTICIANS' OUTFITS.

Trial Cases.
 Ophthalmoscopes.
 Lens Measures.

CORRESPONDENCE SOLICITED.

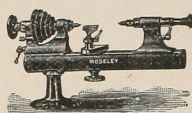
THE PLANCHAMP & BECKER CO.

Makers and Repairers of

WATCH CASES,
 Gold and Silver Plating—

— of Watch Cases a Specialty.
 UNEXCELLED FACILITIES.

62 and 65 East Washington St., Chicago.



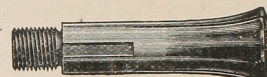
One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE
 FOR WHICH WE COMPETE

"THE MOSELEY."

"A Bread Winner" for the watchmaker
 We furnish you good lathes and chucks,
 while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

MORE ADVANTAGES—LESS COST.

CHI'AGO
 ROCKFORD

Watchmakers' Institute

211-20 WALNUT ST., ROCKFORD, ILL.,

Write for New Terms

G. D. PARSONS, Principal

PARSONS' SCHOOL

FOR
WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms.

PARSONS & CO.

G.A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

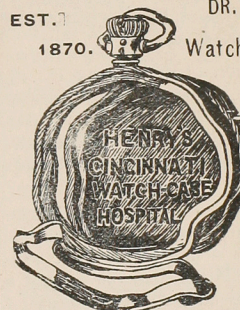
Manufacturer,

AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass.

EST. 1870.



DR. PETER HENRY
 SPECIALIST IN

Watch Case Diseases

Key Winders
 changed to
 Stem Winders

Hunting Case
 changed to O.s

English Case
 changed to fit
 American
 movements.

Can be cured at

53

LONGWORTH ST.
 Cincinnati, Ohio.

DIAMOND CUTTERS and POLISHERS looking for
 desirable and permanent positions should apply
 direct to

FOX BROS. & CO.,

68 and 70 West 4th Street,

CINCINNATI, OHIO.

San Francisco.

Zach C. Oppenheimer, of Seckels & Oppenheimer, New York, has returned home.

Mr. Adams, Reed & Barton, and Fred Sadler, Dennison Mfg. Co., were recently in this city.

W. A. Schwartzkopf, jobber in the Thurlow block, received a Christmas present of a bouncing baby boy.

Rumors are afloat to the effect that early in the new year there will be changes in the well known house, The California Jewelry Co.

Henry Dinkelspiel, formerly of S. P. Dinkelspiel & Co., has left for New York, where he intends to locate permanently. He was at various times connected with several New York houses.

Pacific Coast Notes.

George Hastings is selling out his store in Santa Barbara, Cal., at auction.

J. P. Alverson, Fresno, Cal., is contemplating opening in Guadalupe, Cal.

E. L. Swartsel, jeweler, Santa Ana, Cal., is conducting an auction of a portion of his stock.

S. W. Thompson & Co., Salem, Ore., have remodeled their store in elegant fashion.

The case of Black *vs.* the Standard Jewelry Co., South San Francisco, was decided for the plaintiff and judgment given for \$30. Black argued his own case.

Articles of incorporation for the Empire Jewelry Co., Seattle, Wash., have been filed with the county auditor. Incorporators, Dexter T. Sapp, Joseph F. Baer and Albert Moyer; capital stock, \$50,000.

The jewelry store of H. M. Funk, 931 5th St., San Diego, Cal., narrowly escaped being robbed recently. A burglar cut a hole in a pane of glass in one of the windows and was about to enter, when he was frightened away.

The jewelry store of A. Fagan, Fresno, Cal., was burglarized recently, the burglar entering through a hole in the front window. When inside the man ran against a contrivance arranged to shoot burglars and narrowly escaped being shot; the report, however frightened him away, his haul being only three or four cheap watches. The explosion of the pistol set fire to some of the decorations of the store and a conflagration was narrowly averted. The burglar has not been captured.

The new auction license ordinance was tested in Sacramento, last week, and found wanting. F. T. Keelan and D. G. Cronin, jewelry auctioneers, were arrested on the charge of violation of the new law and made their defense on the ground that the ordinance is unconstitutional, being a restraint of trade, etc. The Sacramento law requires nearly \$1,000 paid in advance, which is practically prohibitory, and now that it is found to affect several resident auctioneers who have

been doing a regular business in the jewelry auction line, the council men are regretting their hasty action. Judge Devine gave it as his opinion that the law was invalid, being unreasonable, oppressive and discriminating against one class of legitimate auctioneers.

Louisville.

Herman Korfage has opened a store on 4th St. near Walnut St.

J. Gortikan has opened a new store on Market next to Jackson Sts.

J. C. Kowenberg and C. J. Rauch, with Geo. H. Kettman & Co., leave on their Spring trips about the 10th.

Geo. H. Kettman & Co. have moved to their new store on Market St. near 6th, where they will have more room.

The Louisville Trust Co. have discontinued the sale of the Schultz stock, which they have in charge and have been selling at auction.

Alf. W. Mayer has gone on the road for the Non-Retailing Co., succeeding Mr. Kersting who retires owing to ill health. Mr. Mayer will have his headquarters in Louisville.

D. E. Shoupe, optician, has removed from his temporary quarters to his old stand on 4th St. between Walnut and Greene Sts., which have been thoroughly remodeled since the recent fire.

Detroit.

J. E. Durham, Douglass, Mich., has moved into more commodious quarters.

Henry Statz, representing W. H. Bell, Evart, Mich., was in the city last week purchasing goods.

Hugh Connolly, formerly of Black & Connolly, has taken a position with jeweler Adolph Enggass.

Herman C. Dittmar, of Camp & Dittmar, Saginaw, Mich., was last week married to Miss Laura Catterfield.

Albert G. Bedford, junior member of R. H. Bedford & Son, Ionia, Mich., was married last week to Miss Grace S. Long, of that city.

J. R. Caston, a Cincinnati jeweler, was called to Detroit last week on account of the sudden illness of his wife. Before he could reach here she died.

Two traveling salesmen passed through Detroit last week. They were J. Goldsmith, with William Loeb & Co., and Mr. Cook, with the Woodland-Cook Co.

The proprietors of the Wayne Hotel recently purchased a complete silver service from F. G. Smith & Sons. It was on exhibition in the firm's show windows last week.

George L. Lowe, representing Kennedy & Koester, went to St. Ignace, last week to attend the sale of W. M. La Clare's jewelry stock. Kennedy & Koester closed Mr. La Clare out on a chattel mortgage. The sale took place Thursday, Jan. 3d.

The following Michigan country jewelers were in Detroit last week: W. L. Tobey, Ovid; W. Walton, Richmond; William Ambler, Northville; C. E. Montford, Utica; J. S. McGlaughlin, Wyandotte; George Chambers, Mt. Clemens; Dan McCarthy, Marine City; George Hamilton, South Lyons; and Herman Jacobs, Sand Beach.

Cincinnati.

O. E. Bell and John Holland are on the sick list.

Chas. Jacobs, Chicago representative of Homan & Co., was at the Cincinnati factory last week.

M. Loeb, Chicago representative of the Wadsworth Watch Case Co., was in Cincinnati last week.

Rudolf Jacobs, who has been ill for the past two months, has recovered sufficiently to go down to his store.

Morris Hahn, who has represented Henry Hahn & Co. for several years, has become associated with D. Jacobs & Co.

John Holland intends remodeling his place of business this year, putting the wholesale department on the entire second floor of his building and making a specialty in the retail department of desk items.

Information was received at police headquarters Friday that a five-karat diamond had been found on a thief in Chicago. It is thought it may be the big diamond the Simper Bros., of Cincinnati, had stolen from their show window in 1893.

A. A. Oakes, Bloomington, Ill.; E. L. Feyler, Portsmouth, O.; Fred Bruner, Circleville, O.; and J. H. Smith, of Nerswager & Slambaugh, Xenia, O., were in Cincinnati last week and all reported fine holiday trade and good prospects for the year '95.

Kansas City.

A dispatch from Leavenworth states that the window of Mrs. Esther Lyon's store was smashed by one who gave his name as John Doe, with intent of robbery.

By mutual agreement M. F. Barger has withdrawn from the firm of Woodstock, Barger & Hoefer, wholesale jewelers. The business will be continued under the name of Woodstock, Hoefer & Co., who will receive and pay all debts of the old firm.

Minneapolis and St. Paul.

S. H. Clausin is expected home from the Pacific Coast about Feb. 1. He went away early last Fall to spend the Winter.

The engagement of Louis Gans, traveling salesman for H. E. Murdock, Minneapolis, to Miss Helen K. Whittier is announced.

The C. A. Roebuck Co., Minneapolis contemplate removing their business to Chicago some time during February. They have already rented an office there.

Mrs. Chamberlain, wife of W. H. Chamberlain, Minneapolis, has gone to Indianapolis, to attend the funeral of her brother, the Rt. Rev. David Buell Knickerbocker, Bishop of the Episcopal Diocese of Indiana.

Rentz Bros., Minneapolis, have rented a large room adjoining their present quarters and are enlarging their manufacturing plant to twice its former capacity.

Indianapolis.

J. W. Hudson is preparing to put up a new store room in Fortville, Ind.

S. T. Nichols, of Nichols, Pee & Co., was confined to the house by illness, the past week.

Louis F. Ott, Veedersburg, Ind., was here last week visiting friends and buying goods.

Chas. W. Laver, of Baldwin, Miller & Co., spent several days last week with Herman Lodde, Lafayette, Ind.

H. L. Kepler has removed his stock from Fairmount, Ind., to Andrews, Ind. He will add it to a small stock recently purchased from G. W. Autenrith.

Wm. T. Marcy sold out Dec. 31st to his wife, Annie Marcy, from whom he had borrowed money to conduct his business. It is thought that his creditors will get 50 per cent.

A woman giving her name as Mrs. M. Miller and claiming to live on the South Side, called at H. D. Burgheim's jewelry store last week and looked at some diamond rings. She asked to take one valued at \$50 to show to a friend, promising to return it in half an hour. She never returned—Burgheim left for Louisville to secure her arrest. He secured the ring.

Syracuse.

J. C. Mannering, Camillus; O. E. Ward, Phoenix; and C. H. Fuller, Manlius, were in town buying goods the past week.

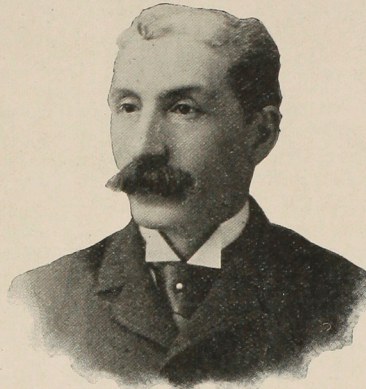
Alfred Miller, formerly of Syracuse, but now with J. H. Johnston & Co., New York, is on a ten days' visit here with old friends.

Wm. A. Wightman, for R. F. Simmons & Co., and W. H. Browne, for the Wilcox Silver Plate Co., were the first traveling representatives to appear in Syracuse since the holidays.

The Standard Watch Co. will move to East Syracuse, where they have been offered ground for a factory, besides a bonus in money for locating there. The understanding is that the company shall employ at least 50 men daily on an average, and that not more than two shall receive more than \$25 a week.

The Cincinnati Wholesale Jewelers' Association Meet and Banquet.

CINCINNATI, O., Jan. 4.—The Cincinnati Wholesale Jewelers' Association held their annual meeting at the Burnet House, Jan. 2, and elected the following officers: President, A. G. Schwab, of A. G. Schwab &



A. G. SCHWAB, PRES.

CINCINNATI WHOLESALE JEWELERS' ASSOCIATION.

Bro.; vice-president, H. C. Walton, of the Wadsworth Watch Case Co.; secretary and treasurer, Joseph Becker, Cincinnati agent of Jos. Fahys & Co. and the Brooklyn Watch Case Co.; directors, Aaron Herman, of D. Schroder & Co., and C. A. Sanders, of the Dennison Mfg. Co.

A brief business session followed in which the president appointed a committee consisting of A. Herman, John Dallar, L. Gutman, Ferd. Phillips and J. Frohman, to draft a circular petition to the manufacturers asking their co-operation in keeping the jewelry trade in the legitimate channels, by selling only to the legitimate jobbers. The committee will report at an early called meeting.

After business was disposed of, the assembled gentlemen adjourned to the banquet hall and sat down to a very fine spread. The president was called upon for a speech and he responded with a telling speech, complimenting the associate members, and eulogizing the growth of the association. He laid particular stress upon the importance of work the association

could accomplish if they would all proceed in harmony.

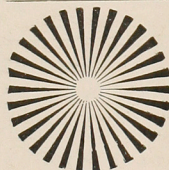
Perfect good will seemed to flow, as well as spirits, and soon nearly every member present had the floor. Jake Dorst related a new joke. Aaron Herman expressed his happiness in epigrammatic language. S. M. Peck was animated and voluble; he had the floor 19 times to the amusement of his friends. L. Gutman having just joined made a neat initial speech and Mr. Frohman told how glad he was he was living. Altogether the occasion was one of jollity to those present.

The following houses were represented: D. Schroder & Co.; Alfert Bros.; Ben. Lindenberg & Co.; Henry Hahn & Co., Peter Henry, S. M. Peck, John Holland Gold Pen Co.; Jonas, Dorst & Co.; Oskamp, Noltling & Co.; A. & J. Plaut; A. G. Schwab & Bro.; Wadsworth Watch Case Co.; Homan & Co.; L. Gutman; Frohman, Wise & Newman; Dennison Mfg. Co.; Jos. Becker and W. G. Eichelberger & Co.

Souvenirs of the Season.

As has been their custom for some years past, the Pairpoint Mfg. Co., New Bedford, Mass., have issued an elegant calendar for 1895. It is 10x15 inches in dimensions, and depicts four charming maidens, each a type of beauty, ascending a stair and laughing bewitchingly at the onlooker. This view is enclosed within an artistic panel of embossed roses and daisies. The company's advertisement announcing gold and silver plate, rich cut glass and decorated Limoges china is printed in blue. The calendar is in the lower corner. Altogether the ensemble forms a dainty souvenir well worthy preserving.

From the Nicholl & Roy Co., printers, 16 Dey St., New York, is received a convenient calendar consisting of six board leaves showing a month's dates on each side, strung on rings.



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN, M. D., PRESIDENT, 607 VAN BUREN ST., CHICAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

D. SCHRODER & CO.,

WHOLESALE JEWELERS AND IMPORTERS,

Diamonds, Loose and Mounted at Big Bargain Prices. Sole Agents for West and South of Howard Watches at Greatly Reduced Prices. Send for our Catalogue, it will please you.

252 RACE STREET, CINCINNATI, O.

Connecticut.

William T. Hoyt, assistant superintendent of Holmes & Edwards Silver Co., has left for the south to be gone all Winter.

Colonel W. J. Leavenworth and daughter Bessie, of Wallingford, left this week for the west. Col. Leavenworth goes partly on a business trip.

W. R. Rogers, Meriden, Post Department Commander of the Grand Army of the Republic, installed the new officer of Standing Post, of New Britain, this week.

Col. W. J. Leavenworth, has been elected president of the Arcanum Club, Wallingford's leading club, and C. H. Tibbets has been elected secretary and treasurer of the club.

The management of the Standard Electric Time Co., of Waterbury, has been assumed by Leroy Upson, who lately retired from the assistant treasurership of the Waterbury Watch Co.

The Upson Jewelry Co., Waterbury, are having a successful auction removal sale, and expect to dispose of their \$20,000 worth of goods at auction in the next 15 days. They have secured another fine store, in the Warner Block, and will occupy it April 1.

Samuel George Simpson, George A. Simpson and Henry W. Simpson have each a \$5,000 interest in the estate of the late Samuel Simpson, of Wallingford, and Alvina A. Parker and Adeline E. Parker \$3,000 each. They have asked that Charles H. Tibbets be appointed trustee of the estate and the Probate Court has granted their request.

By a bad fire in Litchfield, Jan. 4, which destroyed the three story brick block, one of the best business blocks in town, the jewelry store of Ernest Pratt, was badly damaged. The damage to his stock is \$12,000; insured for \$7,500. The fire broke out at 1.30 o'clock and spread rapidly. It started, as is supposed, by the explosion of a Rochester lamp in the rear of Mr. Pratt's store.

Pittsburgh.

M. Bonn & Co. have improved their new storeroom by adding incandescent lamps.

Louis Evans, for 10 years watchmaker with G. W. Biggs & Co., is now with T. P. Beedlion.

Frank Lang with Corcoran & Vilsack, will open a manufacturing plant with West, White & Hartman.

G. E. Giffin has started up a watchmaking and engraving establishment at 67 Federal St., Allegheny.

B. E. Arons and Al Pratt have departed on a six weeks' tour including the Bermudas, Cuba and Mexico.

A. E. Shutterly, of Mt. Pleasant, Pa., was closed out last week by S. Myers. Pittsburgh firms are interested to some extent in this failure.

Sol. Cerf, late of M. Bonn & Co., will shortly start anew at 533 Wood St. Mr. Cerf is now in the east, purchasing stock.

G. L. Ruff, agent for Mrs. C. B. Ruff, 636 Penn Ave., will be sold out Jan. 10th, by the sheriff on judgments of L. M. Smit, \$1,303.10.

M. Bonn & Co. have employed a new western representative, Samuel Guttman, and during the coming season will have four travelers on the road.

William Milchsack, 94 5th Ave., was sold out Jan. 2, 1895, by the sheriff on judgments of Miss Milchsack, \$150; I. Ollendorf, \$1,050; and the Pearl Laundry, \$766.96.

Fleming Bros., 61 4th Ave., have dissolved partnership, and A. R. Fleming will continue in the business in Wilkesburg. F. Beymer, formerly with R. Siegelman, of Homestead, will be with Mr. Fleming.

The jewelry store of C. A. Lindsey, Johnstown, Pa., was closed on the afternoon of Jan. 5th by Sheriff Davison, on executions by Dr. E. L. Miller and other creditors. The claims against Mr. Lindsey aggregate about \$1,000.

Visiting jewelers during the past week were: J. W. Carter, Beaver; Geo. V. Brady, Washington, Pa.; Bert Neville, Dawson, Pa.; Will F. Brehn, Rochester, Pa.; Wm. Hunt, Uniontown; G. L. Klesnan, Butler; Mr. Bygate, Scottsdale and P. J. Mason, Jeannette.

Charles Lohman had a narrow escape from death last Thursday night. He was attacked by a footpad, and showing fight, was stabbed twice. He is now at his home in a serious condition. William Heeren was held up on the same night, and is now in the hospital from injuries received.

G. L. Ruff, who, since his late failure, has been employed by Geo. W. Biggs & Co., was given a hearing last week before alderman J. V. McMasters, charged by J. Grafner, wholesale jeweler, 77 Fifth Ave., with obtaining goods valued at \$121.63 on credit upon the representation that he owned no one, while but a short time previous he had given a judgment note to I. Ollendorf for \$1,303.10.

Buffalo.

The following out-of-town jewelers were here recently: Geo. Engel, Springville, N. Y.; Mr. McCoy, of Mundie & McCoy, Tonawanda, N. Y.; Geo. E. Crandall's Son, Springville. They all report good holiday business.

Seneca Baker, the oldest jeweler of Medina, N. Y., died last Tuesday evening from heart disease. Mr. Baker closed his store about 8.30 o'clock and he and his wife started for home. When they had gone but a short distance he sank to the sidewalk without being able to utter a syllable. Assistance was hastily summoned but he had breathed his last before the physician arrived. The deceased was 66 years of age.

The matutinal orange has created almost an industry for itself. There are orange sets consisting of knives, cups and spoons; there are orange holders, orange peelers, and orange spoons. These are none of them adaptations after implements, but things new, desirable and beautiful.

365 DAYS AHEAD OF THEM ALL.

Apply at Once for Catalogue and

WEATING BICYCLES

AGENCY FOR

SEE THAT CURVE

FACTORY, HOLYOKE, MASS.

Jewelers make good agents, and get more profit on one bicycle than on six average watch sales.



WE KNOW THAT WE CAN GIVE YOU BETTER RETURNS ON YOUR OLD GOLD AND SILVER OR WASTE THAN ANY ONE ELSE. TO PROVE THIS STATEMENT GIVE US ONE TRIAL.

GEO. M. BAKER,
GOLD AND SILVER REFINER
AND SWEEP SMELTER.
PROVIDENCE, R. I.

Providence.

M. Levy, Toronto, has been registered at the Narragansett Hotel, the past week.

D. Oppenheimer, of Baltimore, has been in town inspecting the sample lines of the local manufacturers.

O. C. Devereux & Co. have been closed the past week making extensive changes and improvements in their factory.

The business of J. W. Richardson & Co., of this city and New York, will be continued by William Morris and Harry Butts.

R. A. Schultz, formerly salesman for E. L. Logee & Co., is now engaged with the Union Eyelet Co., in a similar capacity.

McNair & Burlingame, manufacturers and dealers in jewelers' findings, have been succeeded by J. P. Burlingame & Co., and will continue at 226 Eddy St.

Mrs. Nannie E. Holt, widow of the late Albert Holt, has been appointed administratrix of her husband's estate with bonds at \$20,000, the Fidelity and Deposit Co. of Maryland being surety.

Ora E. Case, for several years bookkeeper for Fred I. Marcy & Co., and Charles Lord, formerly of Lord & McLaughlin, have formed a copartnership for the manufacture of jewelry, as Lord & Case.

Clark & Johnson, assignees for W. L. Balou & Co., commenced an auction sale Saturday morning, to dispose of the remaining stock of this concern. Their liabilities amount to \$78,079.00, while the assets are only inventoried at \$20,967.08.

William S. Greene and Randolph A. Greene, of this city, have purchased the interest of Charles H. Grout in the copartnership heretofore existing under the name and style of George F. Greene & Co., 111 and 113 Point St. Mr. Grout has retired and the three Greenses will continue the business at the same place under the same name.

The annual Winter reunion of the New England Manufacturing Jewelers' Association will be held on Tuesday evening, Jan. 29, at the rooms of the Falstaff Club. The executive committee are putting forth great energies to make this occasion surpass anything in the history of the organization, and an entirely new departure in the nature of the entertainment will be provided.

Boston.

Charles F. Morrill, of the Morrill Bros. Co., was re-elected commodore of the South Boston Yacht Club last Wednesday evening.

George H. Lloyd, optician, will remember the happy New Year wishes of his employes very pleasantly throughout 1895, for they were accompanied by a very handsome gold mounted meerschaum that he is now engaged in coloring after the most approved style of the art.

The new watch concern, whose intention to locate in Waltham was first announced

by THE CIRCULAR several months ago, is beginning to materialize, despite the denials which were current soon after the facts were first made public. Its name is to be the Rumford Watch Co., it is stated, and machinery for the plant is under construction. Present plans contemplate the beginning of watchmaking this year with about 100 employes.

Canada and the Provinces.

George Alex. Gray and Jos. N. Babson, doing business as the Canada Plating Co., Montreal, have dissolved partnership.

C. H. A. Grant, manager of the Montreal Watch Case Co., Montreal, attended the funeral of the late Sir John Thompson at Halifax.

J. H. McClelland, jeweler, formerly of Peterboro, Ont., has opened business at Norwood, Ont., apparently oblivious of the present strong competition.

Henry Birks & Co. received a letter from Doulton & Co., Burslem, Staffordshire, England, last week warning them against a scoundrel who is representing himself to be connected with their firm. He is making a tour through the States and endeavoring by the use of the firm's name to get a temporary loan. In one case he has represented himself to be a son of Sir Henry Doulton.

Newark.

Wm. L. Kaiser has given a mortgage for \$8,300.

Mr. Jones, of the new firm of Jones & Woodland, has moved from Brooklyn to this city, where he will locate permanently.

Joralemon & Ingraham will soon succeed A. Joralemon & Co., the members of the firm being A. Joralemon, head of the present firm, and Harry K. Ingraham, for many years representative for Alling & Co.

The employes of Larter, Elcox & Co. presented W. C. Woodland with a handsome etching upon his retiring from the superintendency of this firm. Mr. Woodland has taken charge of the factory of the new firm of Jones & Woodland.

Springfield, Mass.

Gustave Young, for 20 years an engraver for Smith & Wesson and recognized as one of the leaders in this branch of work in this country, died last week. Mr. Young was born in Germany where he learned the trade of engraving, and came to this country 43 years ago. He first located in Hartford, Conn., and engaged as a contractor in Colt's fire arms factory, but entered the employ of Smith & Wesson in 1868. His engraving was considered as fine as any extant and specimens were exhibited at the expositions in Berlin, Vienna, London, Philadelphia and other places. He received a very fine medal for that shown in the Austrian city. His finest work was done for the World's Fair when he exhibited a pistol engraved in gold

relief work, the labor on which was worth more than \$1,500. This was the most elaborate and expensive pistol ever shown in the United States.

George W. Bradley, an itinerant watchmaker, who was convicted of embezzlement in police court some months ago, for failing and refusing to return a watch which he had taken to repair and who appealed to the Superior Court, settled the case by pleading guilty and paying a fine of \$30. He had hardly got rid of this case when he was taken in tow by a Connecticut deputy sheriff who took him to the Nutmeg State to explain what he did with about \$600 worth of property. Bradley represented that he was a member of the firm of Geo. W. Bradley & Co., and took the jewelry, some of it of a very fine nature, to be repaired by his partner. When it was not returned on time the owners become suspicious and looked him up. Bradley returned the property, very little of which had been repaired and as it could not be proven that he had tried to sell any of the goods he could not be held on a criminal charge.

Neafach's jewelry store, Troy, N. Y., suffered slightly by fire Jan. 2d.

HENRY FERA,
IMPORTER AND CUTTER OF
DIAMONDS,
10 MAIDEN LANE, NEW YORK.
ESTABLISHED
AS AN IMPORTER SINCE 1871.
AS A CUTTER SINCE 1878.

I hereby take pleasure in announcing that I have just opened, in addition to my present establishment at 10 Maiden Lane, new **DIAMOND CUTTING AND POLISHING WORKS AT No. 60 FULTON STREET,** fitted up with all modern improvements by The Arthur Co.

My workmen are the very best in the trade and my long reputation as an expert guarantees the finest work possible.

CUTTING FOR THE TRADE A SPECIALTY.

A Complete Establishment
MEANS
PERFECT WORK
In every detail of
ASSAYING,
REFINING
AND
SMELTING.

The proof that mine is such lies in the prompt and satisfactory returns invariably given all my customers. ARE YOU ONE?

HIGHEST MARKET RATES FOR OLD GOLD AND SILVER.

J. RATHBONE,
Nos. 1 to 9 Matthewson St., cor. Cove, Providence, R. I.

News Gleanings.

K. D. Monkman, jeweler, Wyoming, Ill., has sold out.

C. M. Poe, Norton, Kansas, has moved to Nevada, Mo.

A. M. Frankel & Co., Mt. Vernon, N. Y., have sold out.

C. B. Rich has opened a jewelry store in Micanopy, Fla.

Nelson Peterson succeeds Matt Simmer, Henderson, Minn.

Levy Lubin, Watertown, N. Y., is closing out his stock.

F. L. Aronson, Buffalo, N. Y., has given a mortgage for \$250.

Jacob Stadler, Toledo, O., has discharged a mortgage for \$800.

Kent & Gorham succeed C. W. Gorham, New Richmond, Wis.

Louis Arntz, Des Moines, Ia., has sold out to M. A. Davidson.

H. Schenkein & Sons, Pueblo, Col., have quit business in that city.

W. E. Masters, West Superior, Wis., has given a bill of sale for \$800.

L. J. Hooper, Cripple Creek, Col., recently suffered loss by fire.

A. W. Garbett, Picton, Ont., has been succeeded by Mrs. Garbett.

Fred W. Farrar, Somerville, Mass., has given a mortgage for \$750.

M. A. Davidson, Des Moines, Ia., has given a mortgage for \$1,745.

Jeweler Green will remove from Amsterdam, N. Y., to Buffalo, N. Y.

Ramsey & Ramsey, Grand Junction, Col., have opened up a jewelry store.

W. F. Tappan, Washington, D. C., has taken out a trust deed for \$350.

W. S. Allan has been admitted to the firm of Jas. Allan & Co., Charleston, S. C.

The store of W. J. Brouse, Potsdam, N. Y., was damaged by fire a few days ago.

F. C. Sands, Sag Harbor, N. Y., has a judgment note issued against him for \$363.

Thomas Dunlap, and J. J. Wandell, jewelers, Jefferson, Tex., have filed deeds of trust.

R. W. Chamberlain, Des Moines, Ia., has been served with a landlord's attachment for \$560.

Gottthelf & Voellinger, Vicksburg, Miss., have removed to 103 N. Washington St., opposite the old stand.

The dwelling of H. A. Youmans, Tipton, Ga., was recently burned. The loss was fully covered by insurance.

Frank Smith, jeweler, Hudson, Mich., has bought the Fisher block and has put in a stock of jewelry and clocks.

At Donnellson, Ia., the jewelry store of Meinhardt & Mattern was robbed last week of a large amount of jewelry.

Edward Crane, jeweler, Granite Falls, Minn., and Maud Dodge, daughter of Dr. Dodge, were married recently.

A. L. Dickman's store, Sedalia, Mo., was recently damaged to a considerable extent by fire. Fully insured.

The jewelry store of J. J. Compton, Halstead, N. Y., was gutted by fire recently. Mr. Compton was fully insured.

The jewelry rooms of Fred E. Way, Charlestown, N. H., were recently entered by burglars, and 30 watches taken.

The death occurred recently of Lysander P. Coe, Amsterdam, N. Y. He was a jeweler until his retirement about a score of years ago.

The Lovell Jewelry Co., Racine, Wis., have made an assignment to Herman Proehl. Liabilities are \$2,000 and assets about the same.

The Pestalozzi Jewelry Co., of Milwaukee, Wis., have been incorporated by Frank H. Brice, John F. Reiff and H. R. Pestalozzi, with \$2,000 capital.

R. E. Meyers, jeweler, Hazelton, Pa., has entered upon his duties as general manager and superintendent of the Freeland Light, Heat and Power Co.

A. P. Clayton, trustee of Baldwin & Co., St. Joseph, Mo., is conducting an auction sale of the balance of the stock of the firm, remaining in his hands.

Mrs. Kittie Innes, wife of jeweler Frank Innes, Moravia, N. Y., ill for several years past with consumption, died at her residence recently, age 37 years.

Fire Friday afternoon, caused by a gas explosion in the store of George O. Willey & Co., Haverhill, Mass., caused a loss to George H. Hussey, jeweler, of \$5,000.

Baker & Worrell, Washington, Pa., will remove their jewelry store to the rooms now occupied by insurance agent W. C. Baldwin. The front will be remodeled and the rooms refitted.

Judge Osborn Dec. 29th signed an order denying a motion to discharge attachments in the suits against Simon Rumpf and Joseph Mayer, Seattle, Wash., brought by the Towle Mfg. Co., Unger Bros. and Henry Cowen.

Adolph Meyer, lately of the firm of Max Meyer & Bro. Co., Omaha, Neb., and more recently at the head of the musical department of Hayden Bros., has resigned his position. It is said he will go into business for himself.

James Robinson, assistant manager for Perkins Bros., Poughkeepsie, N. Y., has left for Enniskillen, Ireland, where he has been summoned to settle the estate of his uncle, Robert Robinson, a banker and millionaire bachelor.

It was discovered on the morning of Dec. 31 that burglars had entered the jewelry store of T. D. Cockerill, Sandusky, O. They loaded his safe upon a wagon and hauled it into the country where it was blown open. No valuables were secured.

Negotiations are going on toward securing a large watch and clock factory for

Stauffer, Pa. Quite a large sum has already been raised to secure its location there. The plant, if secured, will give employment to from two to three hundred men.

On the night of Dec. 25, at 9 o'clock, an officer noticed sparks falling from the roof of the building occupied by Artes' jewelry store, Evansville, Ind., and he sent a still alarm. When an investigation was made it was discovered that the chimney was burning out.

Some enterprising thief, a few days ago, drew the staple which secured a show case belonging to A. J. Shellman, optician, Grand Rapids, Mich. The show case stood at the foot of the stairs just inside the stairway. Opera glasses and magnifying glasses to the value of \$66 were taken from it.

The authorities of Keyport, N. J., are investigating the origin of a recent fire which destroyed Ulrich's jewelry store among other places. The stores were in Ogden's building. The circumstances connected with the destruction of the stores led to the belief the fire was started with criminal intent.

E. F. Winegar, Kenosha, Wis., who sleeps in the back part of his store, awakened the other night and thought that his room was full of coal gas. He saw some one running away and called the police who discovered that an attempt had been made to chloroform Mr. Winegar through the keyhole, the object being undoubtedly to rob him.

Nowlan & Co., Richmond, Va., have been succeeded by the Nowlan Co. The capital stock is not to exceed \$50,000, and not to be less than \$20,000, divided into shares of \$100 each. These are the officers for the first year: President, Thomas Nowlan; vice-president and general manager, Robert Macomber; treasurer, Robert L. Winston; directors, Thomas Nowlan, Robert Macomber, Robert L. Winston, Blair Bolling, and James B. Winston.

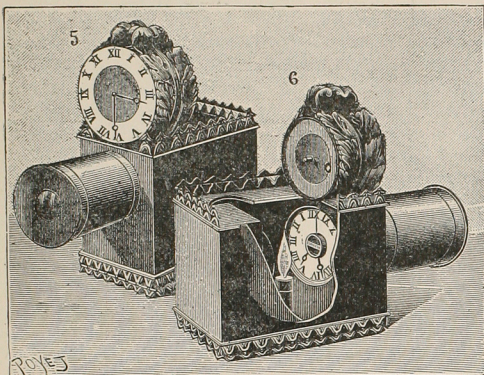
An injunction was recently issued upon request of E. R. Clapp, owner of the Clapp block, Des Moines, Ia., to restrain Kennedy, the jeweler, from disposing of his stock. Mr. Kennedy has a five years' lease upon the store room in which he conducts a jewelry store. Recently he had an auction and before the injunction could be served all the goods were sold. Mr. Kennedy, it is understood, will go out of business. Mr. Clapp secured the injunction in an effort to hold Mr. Kennedy to the five years lease.

Marsh & Henwood, Binghamton, N. Y., whose stock was badly damaged by fire recently, will continue business as soon as the necessary arrangements can be made. They will probably remain in the same location, as the building was not seriously damaged by the fire. During the excitement attending the fire a tray containing diamonds was dropped. It is believed by Mr. Henwood that a pair of earrings and a scarf pin were picked up by a spectator.

Curiosities in Night Clocks.*

(Continued from p. 33, Jan. 2.)

IN the *Architecture de Schubler* are reproduced two apartment clocks made in 1724. One of them had a lamp behind the dial consisting of a lens projecting its image enlarged on the ground. The other was a magic lantern projecting the image of a dial on the wall. These two night clocks were of a large size, very elegant in shape, and profusely decorated.



CLOCK LAMP.—FIG. 5, EXTERIOR VIEW; FIG. 6, DETAIL OF INTERIOR MECHANISM.

There is in Planchon's collection a clock which belongs to the Empire period. (Figs. 5 and 6). It consists of a square case having in front the object glass of a magic lantern, behind which there is a glass dial with hour marks painted on it. The hands on this dial are moved by means of an almost invisible gearing connected with the

Through this apparatus an enlarged image of the dial is projected on the wall or on a screen.

In 1828, Rehait took out a patent for a magic lantern used in connection with a watch, which is at the Arts et Métiers, Paris.

Great many night clocks were made during the Empire. Those most generally used consisted of an unpolished dial with hour marks painted black, the dial being circled with an elegant metal setting (Fig. 7); at the center was a brass *rosace* masking a watch movement, a night lamp was placed behind, lighting up the dial. The stand, of graceful outlines, was of chased brass. It exhibited, as a rule, a human figure kneeling on a column and holding up the dial.

Fig. 8 shows a night lamp, constructed in 1819 by Gabry, clock maker, of Liancourt, France. It is of a system similar to that of the night lamp reproduced in Fig. 3, and somewhat reminds us of ancient Indian clepsydræ. It consists of two china receptacles juxtaposed, which are connected by means of a pipe placed at the base of the partition dividing them. A dial is painted on the face of a sheet-iron plaque rising above the partition. The two receptacles were filled with lamp oil, and a wick dipped in the front one. Upon the surface of the oil contained in the back receptacle rested a floater held by a wire rolled around a pulley, the latter being mounted on a horizontal axis connected with the center of the dial. The floater, gradually sinking with the level of the oil, caused the hand to move on the dial. Such clocks must have been rather deficient as regards accuracy.

In modern times a great variety of night clocks have been made, many of which are night lamps in the shape of elegant vases provided with an unpolished glass dial. The movement is hidden by a *motif* placed in the center of the dial, as was the case with the Empire clock described above (Fig. 7).

A current pattern is a porcelain or bronze lamp of familiar shape with a globe of unpolished glass bearing hour marks painted in black. A graceful woman, or an infant grasping with one hand at a branch of flowers in relief thrown across the body of the lamp, points out with one finger of the other, the time on the globe which is a revolving dial. There are also all kinds of *bibelots* showing a night lamp combined in a curious manner, with a clock for ordinary use.

Fig. 9 shows a plump little boy, dressed as Auriol, the old clown. He strikes a cymbal with one hand against the other, which rests on the top of a drum, which is a clock, and holds with his right hand a lamp

in the shape of a *bilboquet*, surmounted with a globe. Another pattern is a mediæval herald, holding on one side a shield or escutcheon with a dial in the center, and on the other a torch which is an electric lamp, with a godrooned globe of unpolished glass.

Bench Tools.

A CORRESPONDENT enumerates the repairer's bench tools as follows: The first *sine quâ non* is a convenient bench, with needful accessories; a good assortment of tools, especially plyers, one or two pair of them with brass linings, for handling polished pieces without marring; a pair filed thin for straightening up damaged teeth, and others for special as well as for general work. Same with tweezers; a good assortment fitted up for different jobs; small points for balance springs, and a pair especially to hold jewels while cleaning them; they are easily made from a pair of brass tweezers, and should be a little flaring or funnel shaped. Regular watch brushes,

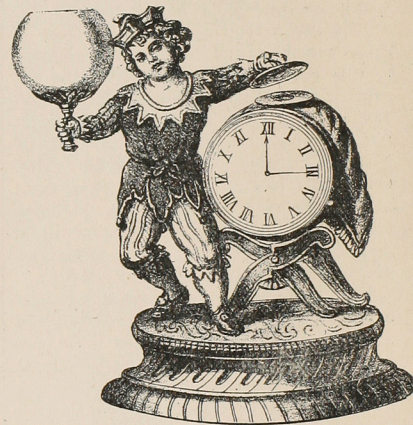
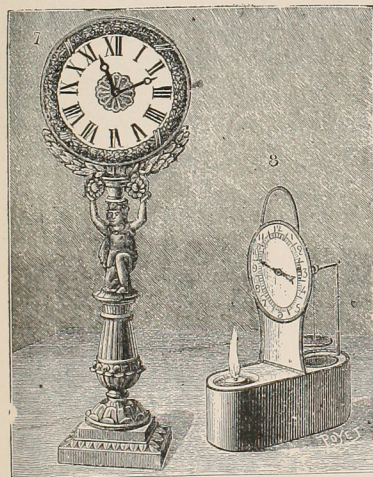


FIG. 9.—MODERN NIGHT CLOCK.

if new, should be rubbed down, until fit for use, on a piece of sandpaper, about No. 3, tacked to a flat board, taking care to wash them thoroughly before using; in fact, wash brushes as often as they need cleaning. Pinchers and stakes of hard wood are useful in making or reducing end shakes, and, if carefully used, will not mar the plate. A lathe is a convenience, especially in making small tools, and is almost indispensable. As good work as the average at the present time may have been done before the advent of the American, or split chuck lathe. Every watchmaker should have a "bow" lathe, or "bench-turns" as they are called in England; a set of arbors, collets and whalebone bows, which latter should be well tapered, and have tension on them *only* when in use. The total cost is trifling, and when once familiar with their use, one will not be without them under any consideration.



NIGHT CLOCKS.—FIG. 7, EMPIRE CLOCK; FIG. 8, GABRY CLOCK.

works of a clock placed on the top of the case, which clock serves in the daytime. Behind the inside glass dial is a lamp.

*Adapted from *La Nature*, Paris, France.

The History of Spectacles, Telescope, Etc.

(Continued from p. 34, Jan. 2.)

THE first undoubted report of the use of spectacles for assisting weakened eyesight is to be found in a letter, written in 1299, in which the writer says that his great age brings with it many infirmities, and that he would not be able to either read or write without his spectacles (occhiali), which had recently been invented to the great benefit of old persons with weakened eyesight. Redí, who quotes this letter, places the time of the invention between 1280 and 1311; an old chronicle of the St. Catherine monastery in Pisa mentions the name of the friar Alexander de Spina, who practiced the art of grinding spectacle lenses at the end of the 13th or beginning of the 14th century. Alexander de Spina died at Pisa in 1313. This assumption is supported by the testimony of a friar of the same monastery, Jordan di Rivalto, of St. Catherine, who, in a discourse delivered by him in 1305, calls attention to the useful invention of spectacles; he says, they are a recent invention, nearly 20 years old, and that he had known the inventor personally.

This might lead us to believe that de Spina was the actual inventor; this assumption is contradicted however, by the engraving on a tombstone in the church Maria Maggiore, in Florence, which says: "Here reposes Salvino degli Armati, of Florence, the inventor of spectacles. May God pardon him his sins, 1317." The most satisfactory solution would be, perhaps, that Armati was the actual inventor, while de Spina contributed largely toward introducing them by grinding the lenses.

The invention appears to have been adopted rapidly; in the 14th century we find the spectacles mentioned quite frequently, as a well-known aid for weakened eyesight. The art of grinding lenses must have issued quickly beyond the monastery walls, because in some writings of the 14th century we find that the art was practised by regular tradesmen in all the large towns of Italy, Germany, Holland, etc. Alexander von Humboldt says that spectacles were known in Haarlem, Holland, at the beginning of the 14th century.

When reviewing the entire course of development of the invention of spectacles,

we will find that it is fairly long. The ancients already understood the grinding of spherical lenses from crystal and glass, and very probably used their magnifying power. The art of manufacture and the remembrance of their effectiveness disappear in the middle ages, until Alhazen again revived them. This mention proved to be an incentive, although not attended by immediate consequences; it penetrated the cloister walls, and attracted the attention of scientific monks. Their first endeavor was to increase the magnifying power much beyond the ordinary—simple microscopes to enlarge very minute objects; less for spectacle lenses. Necessity required at time to grind lenses of large focus, and these next, assisted the eye, the accommodation for seeing things close by having been lost by reason of old age. Thus the spectacles were invented, or, rather, composed, and one of the greatest possible boons was conferred on mankind. The merit of the invention belongs to the Italian friars Salvino degli Armati and Alexander de Spina; they are in all justice entitled to the honor "of having their graves kept green," and their names resuscitated from possible oblivion after 600 years.

According to Maurolycus, it was the custom in the 15th and 16th centuries to designate the spectacles for aged people not according to their focus, but according to the age of the person. Common opinion was that spectacles should commence to be worn from the 40th or 45th year on. The first lenses had a focus of 36 inches and were called No. 40. Those for 50 years had a focus of 24 inches; for 60 years, 16 inches. From this will be seen that the opticians of those days had arranged a certain scale, based on a series of observations, sufficiently correct for ordinary cases; but a change from this scale was considered short of botchwork and highly injurious to the eye requiring such spectacles. This was, of course, a rather primitive style of optics. Short-sighted people fared still worse, and, of course, it was better to desist from wearing concave glasses altogether.

The progress in optics of those early ages, however, was simply one of routine, and rude to the last degree. This state of things prevailed for three hundred years, almost no advance either in the theory or practice of optics being noticeable. This is so much more remarkable because art, science and mechanics commenced to develop; the three centuries are those of the most importance in the history of civilization—the art of printing was invented, America discovered, the way to India around Cape Horn, discovered etc. But great inventions ripen

slowly, and their progress is often interrupted by pauses, to be succeeded by a renewed impetus.

Such an advance was made in the 17th century. Telescope and microscope—instruments calculated to produce new epochs in sciences,—appear almost simultaneously at different places, one remote from the other, so that it is difficult to name the true original locality. Italy and Holland both contend for the honor of the invention, and each of these nations again mentions different names. The old writers contradict one the other, or else leave the question entirely unsolved. The present tendency is to regard the Middleburg lensgrinders Hans and Zachariah Jansen (Joanides), father and son, as the true inventors. The foundation upon which this view is principally based, is a writing of the priest Borelius, which appeared in 1655, in which he seeks to establish the invention of the telescope. He mentions several significant documents, to wit: a judicial testimony taken in 1655 of Johann Jansen, a son of Zach. Jansen, in which he deposes that his father had invented the telescope. Mrs. Sara Gödanda, sister of Zachariah, also states that she had often seen her brother construct telescopes. In support of this, the writing of Borelius also contains a letter of one Wilh. Borell, born in Middleburg in 1591, in which the latter calls himself an old friend of Zach. Jansen, and asserts that Hans Jansen and his son Zachariah were universally regarded as the inventors of those optical instruments which he had frequently seen, and describes more closely.

From this description, however, it appears almost beyond a doubt that they were rather compound microscopes. According to Borell, they were about 18 inches long; the tube was gilt, and about 2 inches in diameter; it stood upon a pedestal. The small objects laid upon this pedestal were greatly magnified when looking through the tube. This testimony, therefore, plainly means one of the fancifully gotten-up microscopes, such as were in use even as late as last century. But their sale seems to have not been very extensive at first. Borell as well as Johann Jansen always speaks of only two instruments, one of which was made for Prince Moritz, of Nassau, and the second for Prince Albrecht. Johann Jansen also says that these short telescopes remained in use until 1618, after which he and his father made long ones—which statement is confirmed by Borell.

(To be continued.)

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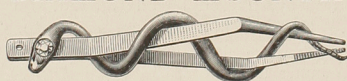
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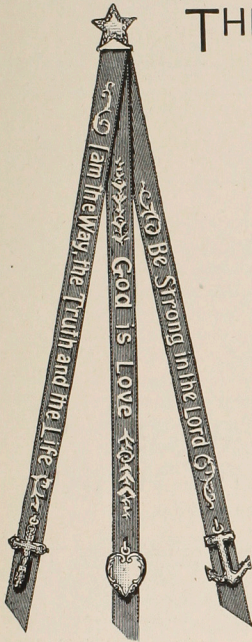
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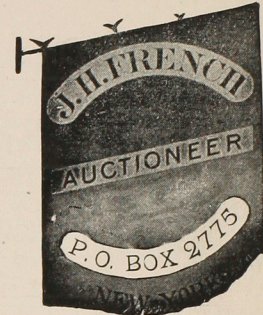
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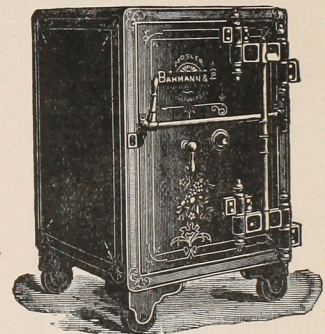
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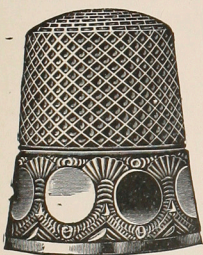
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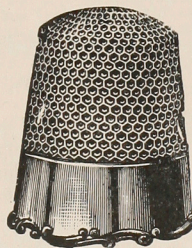
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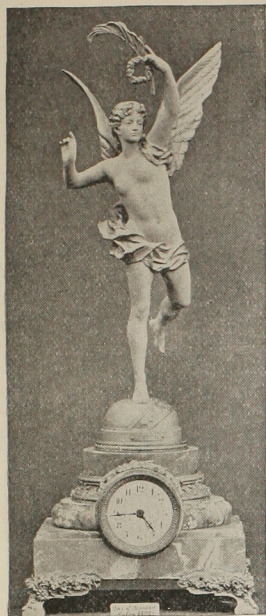
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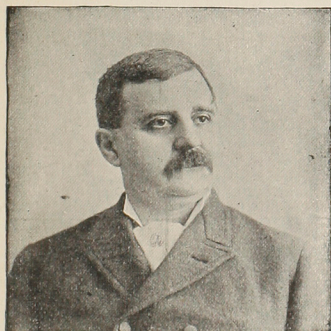
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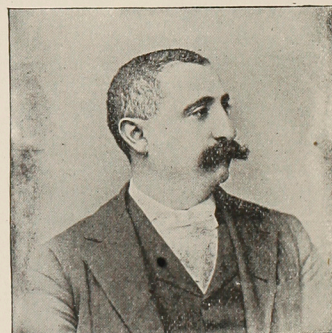
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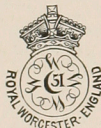
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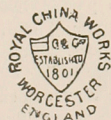
PART I.—MARKS ON ENGLISH WARES.

SO many inquiries have been received by THE CIRCULAR from jewelers relating to marks on porcelain and pottery that this journal has decided to publish under this department reproductions of the trade-marks on the pottery wares that jewelers handle. The English lines entering into the jewelry trade are Royal Worcester, Coalport, Doulton, Granger Worcester, Pointons, Minton, Crown Derby, Geo. Jones' Crescent, Cauldon, Wedgwood, Adderley, Hammersley, Bodley, Old Hall, Leeds, and Copeland. They are carried by and may be had at the following importing houses of New York: Le Boutillier & Co., 860 Broadway; L. Straus & Sons, 42-48 Warren St.; Bawo & Dotter, 30 Barclay St.; Chas. Ahrenfeldt & Son, 52 Murray St.; Geo. Borgfeldt & Co., 18 Washington Place, Ferd. Bing & Co., 106 Grand St., Hinrichs & Co., 31 Park Place; Lazarus, Rosenfeld & Lehmann, 60 Murray St.; and Levy Dreyfus & Co., 11 Maiden Lane.



ROYAL WORCESTER.

The Royal Worcester trademark, it will be seen, consists of a circle containing the letter W in continuation, and surmounted by a crown. This mark appears on all the present products of the Royal Worcester Pottery Co., with the exception of the pieces in pierced work which bear the following mark:



GRANGER WORCESTER.

This ware is known as the "Granger" Worcester and in all but its pierced effects, is similar to the above.



DOULTON.

This mark which appears on the ware of Doulton & Co., has as its essential feature the central circle in which are four D's intertwined. Above this is the word, Doulton, and below, the word Burslem, the name of one of the places where the ware is made. Surrounding all is a wavy line surmounted by a crown.



CROWN DERBY.

The mark herewith appears on the products of the Royal Crown Derby Porcelain Co., Limited. Two script D's in opposite directions cross under the crown.



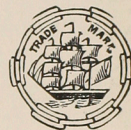
HAMMERSLEY.

Hammersley & Co. use as their trademark simply a crown with their name above and the words "china" and "England" below.



MINTON.

The china of Minton's Limited is easily recognized by the name which appears in the trademark on a globe beneath the crown.



ADDERLEY MARKS.

On the china of Wm. A. Adderley & Co., Longton, the essential feature of the trade mark is a ship. The triangle is a variation.



COALPORT.

The above shows an illustration of Coalport trademark which consists of a crown with the word Coalport in type below. It appears on the porcelain of the Coalport Pottery Co.



POINTONS.

The Pointons mark consists of a representation of the coat of arms of Great Britain and Ireland, surrounded by the words "Pointons, Stoke-on-Trent."



BODLEY.

The Bodley mark is a knot of rope enclosing the name of the works, New Bridge Pottery.

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Character of the Swiss Watch-maker.

A TRAVELER recounting in the *Cleveland News and Herald* his experience in crossing the Alps, has the following to say regarding the Swiss watchmakers:

Tuesday morning we applied at the office of the celebrated watchmakers, Patek, Philippe & Co., and were shown through their establishment. It was highly interesting. We did not see the manufactures of cases, hands, and dials as we should have preferred to have done, but only a portion of the mechanism. The work is subdivided so that each workman becomes truly "a man of one idea," some of it is so delicate that the artisan can follow it but for a few hours and then must go out into the fresh air. It makes them see double to work too long. Instead of a large shop, the building was divided into a great many little rooms. This our attendant assured us, is because the Swiss have a great aversion to anything that seems like factory labor. Indeed, the greatest part of the work is done at home. The workmen are very skilled but have to be humored. They keep no hours, but come and go as they please. Our idea of the partitioning was to keep them from quarreling.

A Good Night Alarm Clock.

A YOUNG man stood in the portico of an apartment house in Washington Park, Brooklyn, the other evening, and on the step above him stood a pretty girl. It was late and the street was deserted. Despite the darkness it was apparent to the occasional passer-by that the young man had the daintily gloved right hand of the young woman within his own, while his left hand rested over it like a cover to keep it guarded. The young man was apparently trying to say good night, and the young woman evidently could not hear him, for she was bending her head close to his. They stood in that attitude for nearly fifteen minutes, and might have been discovered in the same pose by the gray dawn of morning had not something intervened.

That something was round and bright, and it came out of a sixth-story window. It descended slowly, the moonlight shimmering on its silvery surface and making it conspicuous. Soon it could be seen that it was on a string and was being lowered by an elderly woman. When it dangled over the portico there was a sudden bur-r-r-r-r-r-r-r-ring, and the young man and the young woman parted like an overstrained hawser. The young man seized the round and bright object, which was still ringing, and held its face to the electric light. The hands on the alarm clock were clasped at midnight. He raised his hat to the young woman, murmured two words in a low tone and disappeared. The alarm clock was hoisted up quickly, but the young woman was up stairs before it finally reached the open window.—*New York Sun.*

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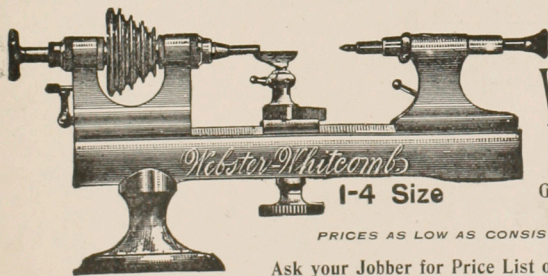
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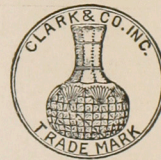
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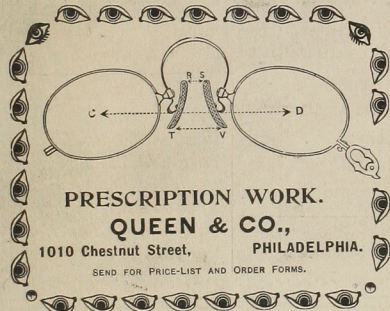
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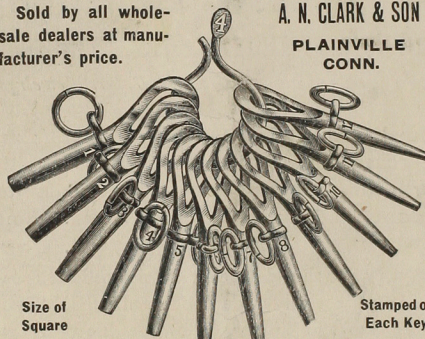
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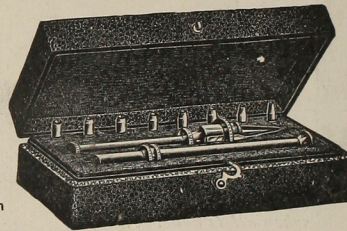
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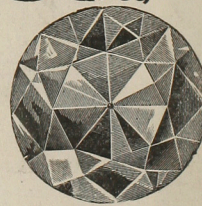
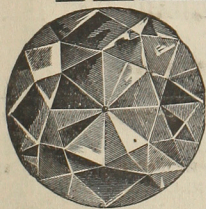
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